



**Corporate
Brochure**

Imagine. We will make it happen.

Committed to Deliver

Vizocom is a leading global ICT, ELV and a satellite communications solution provider

Vizocom is a leading and highly experienced ICT, ELV and Satellite Communications Company with years of experience in design, supply and implementation of turnkey IT, Communications and security solutions in the Middle East and Africa with a special niche in harsh and volatile environments. Our services are designed to meet both the immediate and long-term needs of our clients, and are customized to take their business model as well as budget into account.

Vizocom has grown to its current state because it not only delivers the best of the breed technologies that are the right product for our client, but also supports it on 24*7 regime. We build capacity wherever we operate and are thus able to support and sustain our projects and services to our clients. Tens of testimonials from the largest and most credible satisfied fortune 500 clients, testify that Vizocom has the right philosophy for a healthy growth.

Vizocom is an ISO 9001:2008 certified company for its perfected quality management system. This certification acknowledges that our policies, practices, and procedures ensure consistent quality in the services we deliver to our clients. We work very hard, and we listen to our customers and work with them to deliver the services they expect. We have grown four folds in the last two years simply because we have adhered to this principle.

With an uninterrupted and stable presence in the region, Vizocom can now boast about its unique status of being one of the very few companies with “on-ground” “full-scope” IT, Communications, and ELV capabilities with the required knowhow to undertake large scale and complicated state of the art ICT and security infrastructure projects.

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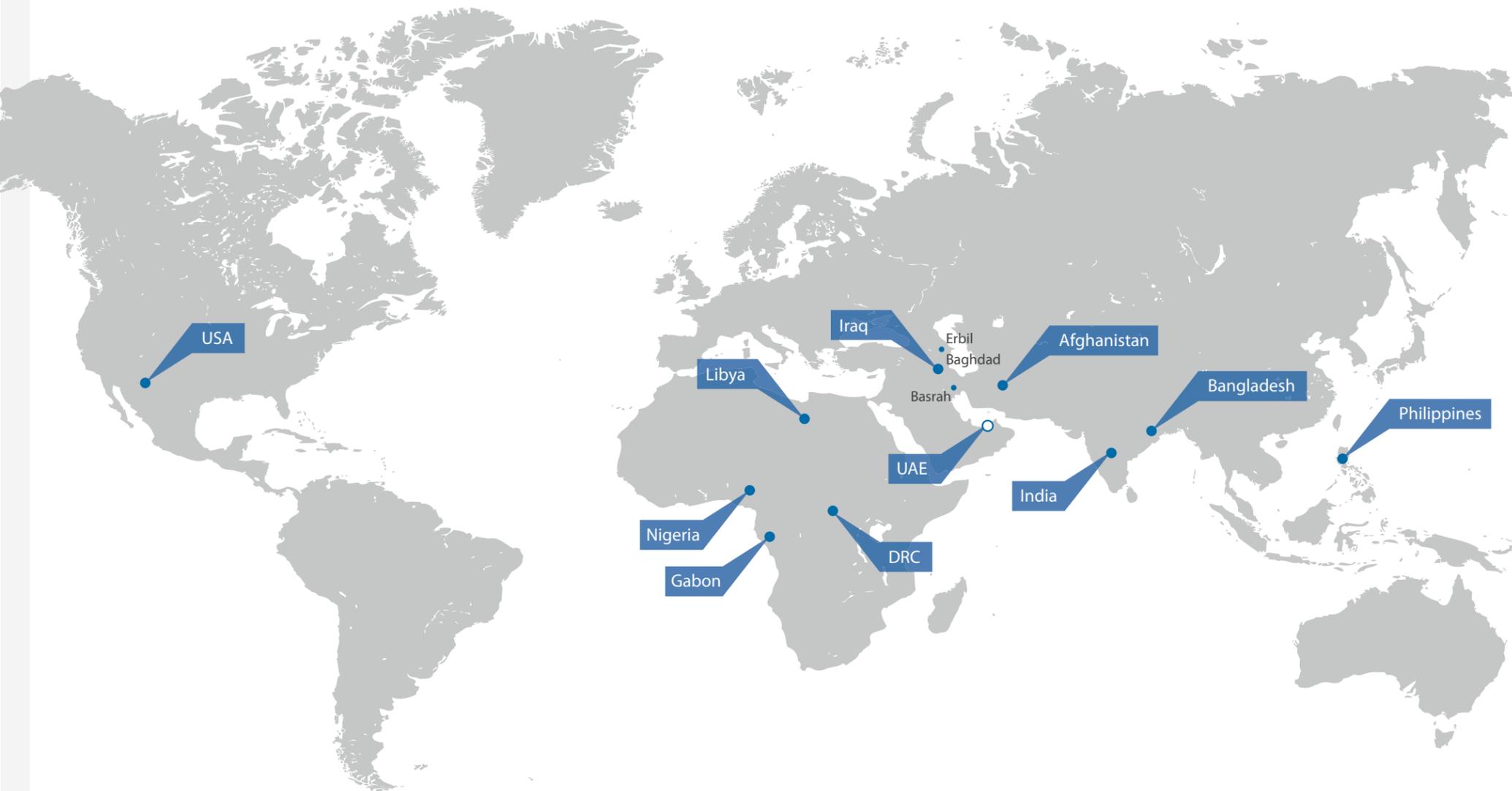
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Global Service, Local Support

Vizocom's staff, partners, and affiliates provide a robust global network for seamless service and support

Strategically positioned with its HQ in Dubai and offices in other parts of the MEA and CIS region, we provide our Internet services globally and IT, ELV and procurement services in Middle East, Africa, and CIS countries. Vizocom's high customer retention is a result of our loyalty to our customers. Our customers trust us and we are loyal to them. We endeavour to support our clients in their new locations, and this has positively contributed to our aggressive market expansion strategy. We have steadily grown to become a regional leader.



Full scope of ICT and ELV services

Vizocom is a full scope ICT, ELV and SATCOM System Integrator and Solution Provider for governments, Oil and Gas, Mining, Construction, Security and NGO verticals. We provide full scope of ICT and ELV services in the Middle East and Africa markets.



Global Reach

Vizocom has a global footprint using 15 satellites in multiple bands to support multiple platforms covering all continents and oceans. We support our clients in over 120 countries through our own staff & branch offices, and professional affiliates & partners.



Local Presence

Vizocom's IT & satellite communication and ELV & Security solutions are supported locally through branch office and partners, giving our customers the advantage of getting support for their businesses when and where they need it.

Key Industries



Oil & Gas
Mining
Construction
Security
NGOs
Government
Telecommunication Facilities
Financial Institutions
Educational Institutions
Retail & Commercial Centers
Infrastructure & Public Sites
Airports & Aviation
Residential Properties
Health Institutions



Vizocom is a leading ICT and communication solutions provider that is trusted by some of the world's largest companies in the Oil & Gas industry

Key Industries **Oil & Gas**

Vizocom recognizes the world's increasing need for energy. The rise in demand for development, exploration, and processing results in the need for efficient communication and the advancement and utilization of appropriate technologies to optimize operations. Vizocom makes it easy for Oil & Gas companies to integrate the necessary technologies needed to effectively communicate between remote & hazardous locations and offices.

Our communications solutions for the Oil & Gas industry connect multiple technologies ranging from Remote Internet Connectivity, Voice & Communication, Security, to Network Infrastructure. We unify and fine tune these services optimally to each of our client's specific requirements in order to seamlessly integrate the service into their existing infrastructure.

References:

Basra Gas Company, Shell, British Petroleum (BP), ENI, ExxonMobil, Gazprom, Chevron, Kuwait Energy, Lukoil, Kogas, Petronas, Oilserv, ZPEC, Halliburton, WEIR, Weatherford, TTOPCO, EDGO, INCO, OMV, Talisman, Honeywell, Novomet, Sakson Group, Grey Wolf, MB Petroleum



Vizocom's ICT and communications services allow EPC and MEP contractors to execute and accomplish their projects faster, safer, and easier

Key Industries Construction

The construction industry constantly experiences growth in many areas across all market sectors. This trend compels construction companies to strive for higher performance by upgrading to smart and efficient technology solutions. Being a leading single-source solution provider in ICT, Vizocom is always one step ahead of its clients technologically in order to ascertain the potential needs in their construction projects and operations.

From simple construction operations at remote sites in Iraq and Afghanistan, to development projects in urban metropolises with highly advanced technological requirements, Vizocom's range of technologies and solutions allows MEP and EPC companies to overcome obstacles in Communication, IT Infrastructure, Security, and Internet access. Vizocom is a proven partner to contractors from the pre-bid and design phase to the full implementation and commissioning stage.

References:

Technip, Kentz, Drake & Scull, Habtoor Leighton, Hyundai Engineering, Saipem, HDGSK, Calethon, Gulf Catering Company (GCC), Louis Berger Group, Daewoo Engineering, Ecolog, ALMCO, CADG, China Petroleum Engineering, Prekons, Tefrom



Vizocom's Satellite Services allow mining companies to increase productivity and ensure smooth flow of operations in remote parts of the world

Key Industries **Mining**

Most mining companies operate in remote locations with unreliable or non-existent terrestrial networks, presenting a challenging environment for effective communication. Mining companies need reliable communications during exploration, mine development, production, and closure that minimizes the need for a headquarter resources expert to travel to remote sites, resulting to reduced travel costs and improved decision making.

Vizocom's satellite solutions overcome these communication restrictions. Vizocom designs and implements high performance VSAT networks that meet the clients' strict requirements in performance and cost. We specialize in delivering solutions to terrestrial mine operators, providing robust & reliable networks for critical mine data, voice connectivity, and corporate networking to properties in the world's harshest and most remote locations in Africa.

References:

B2Gold, Carmeuse



Vizocom has the capability of assisting security companies to their critical operations and missions with our very dependable satellite communications services

Key Industries **Security**

The Security Industry provides professional and reliable security, mission support, training services and logistics worldwide, specializing operations in remote, third world, multi-cultural, and high-risk geographical environments. Vizocom provides security companies with mission-critical telecommunications. Safety and security is an important issue and reliable communications services are of supreme importance in maintaining a secure environment.

Security companies turn to Vizocom for a comprehensive range of communications solutions to facilitate in the

protection of personnel and assets. Vizocom supports security firms by providing highly efficient communications solutions, enabling them to connect to field offices and stay operational even during emergencies.

In emergency situations, security companies must possess a resilient and reliable communications network that will work in any remote location to assess the situation and take action effectively. Our reliable, accessible VSAT communications services support them to fulfil these critical functions.

References:

AEGIS, AEGIS World, G4S, REED, Sallyport, Control Risks Group, Triple Canopy, TAAZ



Vizocom's secure and reliable ICT Communications, ELV, and Security solutions; a golden resource for Government agencies and contractors

Key Industries Government

Government Services encompass all frontiers of technology with very strict and defined sets of standards to be met. They have resilient requirements for data, voice, security, network and IT services, and they demand solutions with high performance, availability and utmost reliability. Vizocom delivers a strong suite of solutions with very high performance & reliability- and an unfailing 365/7/24 support worthy of embassies, and mission critical organizations across the world.

Whether the end-user is a military unit, a government agency, a public service infrastructure, or a government service provider with similar expectations, Vizocom's reliable VSAT, Internet-over-Fiber and MPLS services, along with our PAGA, Access Control, and Fire Alarm systems offer all-essential services required for voice, broadband data, security, and Network Infrastructure where and when needed.

References:

US Army, US Embassy, Brazil Embassy, UK Embassy-DFID, Australian Embassy, Bangladesh Army, Lockheed Martin, PAE, European Union, Supreme Group, Theodore Willie Intertrade, Mission Essential, Global Linguist Solutions



Vizocom supports Non-Governmental Organizations in their vital operations across the world by providing a wide range of reliable communication services

Key Industries **NGO**

Vizocom provides reliable connectivity to NGOs and disaster relief organizations in rural areas, remote locations, or hostile environments with unreliable or unavailable communication networks caused by conflicts or natural disasters. NGOs require reliable two-way communications and Internet connectivity to function in these isolated areas, and Vizocom's satellite solutions can achieve these communications goals.

Vizocom's highly reliable VSAT and mobile satellite services provides NGOs and disaster relief organizations immediate access to reliable communication links, allowing them to share information with headquarters and with other relief agencies, resulting to optimization of emergency aid processes and boosting the efficiency of relief and development efforts.

References:

USAID, National Democratic Institute (NDI), International Relief & Development (IRD), Norwegian Refugee Council (NRC), United Nations (UN), Ausaid, Management Systems International (MSI), Ideal Innovation, CADG

Solutions



IT and Infrastructure
Business Communications
Wireless Systems
Audio Video Systems
Surveillance & Public Security Systems
Building Management Systems
Internet Services
Supply Chain Services



Solutions IT and Infrastructure



Servers and Storage

Vizocom delivers superior server and storage solutions through our world-class partners providing our customers with the best cost-effective solution.



Network Security Solutions

Vizocom implements advanced security measures that include Antivirus, Firewall, Intrusion Prevention, and VPNs from major IT vendors.



Structured Cabling

Vizocom specializes in providing voice, data, fiber optic, and LAN rollouts based on reliable, high-quality, and standards-based cabling and network infrastructure components.



Disaster and Backup Recover

Vizocom provides a complete IT business continuity solution to businesses that protects and restores data, servers, and entire data centers from natural or man-made disasters.

Data Center, Power and Cooling

Vizocom provides end-to-end power and cooling solutions designed for maximum reliability and quality for data center operations through our partners.





Solutions Business Communications

Video Conferencing

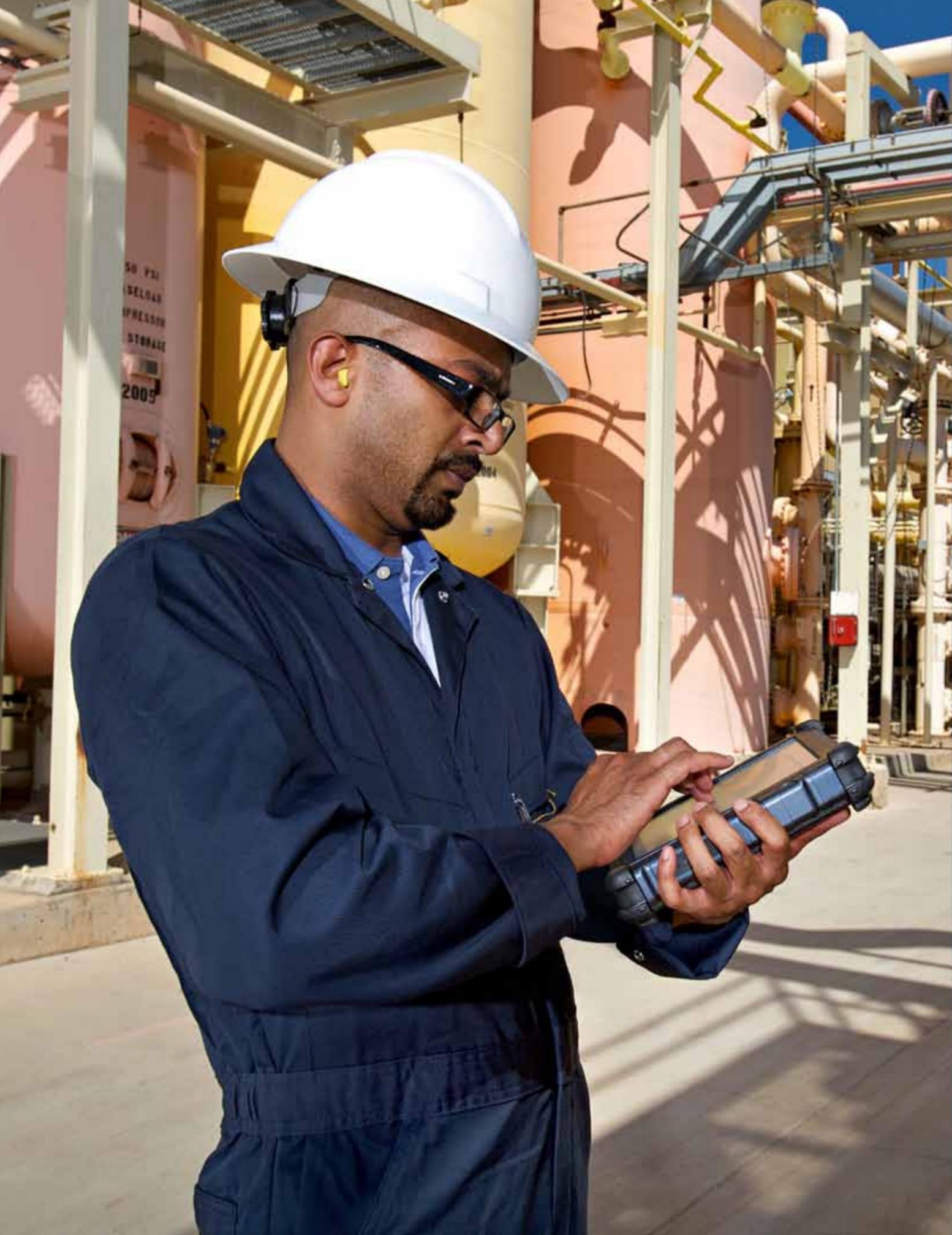
In combination with our professional VSAT solutions, we design sleek video conferencing technology and is complemented with our internet connectivity as a turn-key solution built on professional systems.



VoIP

Vizocom provides end-to-end power and cooling solutions designed for maximum reliability and quality for data center operations through our partners.





Solutions

Wireless Systems

P2P and P2MP Solutions

Vizocom uses advanced systems from industry leaders like Cambium and Redline in the design and solution developments for point to point and point to multipoint terrestrial microwave links.



Wireless LAN Solutions

Vizocom provides wireless LAN solutions that optimize the enterprise network to deliver the best performance and reliability, empowering mobile users with high quality connectivity.



AV Solutions

We offer a variety of innovative and state-of-the-art audio visual solutions to our customers in the Middle East, allowing them to deliver impactful and relevant messages to their audience. Vizocom's Collaborative Work Environment Solution has been recognized as one of the most advanced information sharing and communication tools in the Oil & Gas Industry.



Home Cinema Solutions

We provide the best in class Home Cinema solutions including the 3D cinema, silver screens, Projectors surround sound amplifiers and more.



Control and Digital Media System

We offer Digital Media System solutions dedicated to enterprise markets as a single-platform solution. Our Digital Media System solutions are ideal for Auditoriums, Board Rooms, and Meeting Rooms.

Solutions Audio Video Systems



IPTV and SMATV

Vizocom designs and provides Satellite Multi-Access TV (SMATV) services from small systems to large solutions with tens of distributed channels for hundreds of users. We also provides turn-key solutions for Satellite IPTV as a low cost alternative to SMATV by using our client's LAN network to distribute TV Channels, eliminating the need for a separate cabling required for an analog SMATV solution.

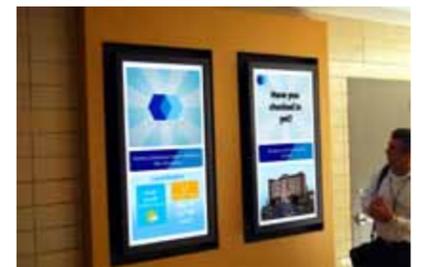


PA & PAGA

VIZOCOM is a Bosch Gold Partner and has designed and implemented PA (Public Announcement) and PAGA (Public Alert and General Alarm) systems for Oil and Gas sector, government agencies and private companies using leading manufacturers including but not limited to Bosch, TOA, and Federal Signal.

Digital Signage & Display Solutions

We provide digital signage solutions from prominent brands with highly scalable, centrally managed digital signage display systems for enterprises covering a wide variety of industries and purposes.





Solutions Surveillance & Public Security Systems



Security Solutions

We provide security and surveillance systems which are designed with comprehensive technology, advanced features, and industry-ideal quality in collaboration with our partner manufacturers.



Intercom Systems

We provide high quality video and audio entry systems with a variety of range, from boxed kits to meticulously designed systems for multiple areas with unlimited number of simultaneous users.



Fire Alarm and Detection Systems

Fire Alarm and Detection Systems are now an essential component of building and facility safety. Whether the facility requires a stand-alone system, a medium-to-large system or a large integrated network, Vizocom's fire alarm solutions are flexible enough to provide the required protection and integrate into your total building/facility management system.

Entrance Security

We provide a wide range of entrance security solutions which gives you control over the movement of individuals to, from and around a site.



Access Control Solutions

Controlling access to your facility electronically is the logical choice for increasing security and reducing cost. In partnership with Tyco-CEM, Vizocom offers client-server or web-based access control solutions for any sized business including, fully integrated solutions for enterprise clients as well as hosted solutions for simple cost effective systems management.





Solutions

Building Management Systems

Home and Building Automation Solutions

We provide Home automation and control system solutions that handles many home tasks thus improving comfort level as well as our Building Automation solutions for both industrial and consumer buildings.



Energy Management Systems

We provide innovative and sustainable energy management solutions with technologically advanced design and implementation that allows our customers to enjoy significant savings on energy cost.





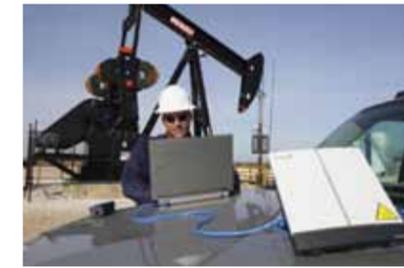
Solutions Internet Services



VSAT Services

Vizocom has heavily invested in SATCOM services and provides a myriad of solutions and products including very custom design communication packages for governments and Fortune 1000 companies. We believe the satellite communication industry will continue to grow and Vizocom will be there for the long haul.

We have years of experience in providing VSAT design, integration, and services to clients in remote locations throughout the world. With special focus in the Middle East, Central Asia, Africa, and South America, our VSAT solutions help businesses accomplish their goals and missions with field-proven, professional VSAT satellite technologies backed up with superior support services.



Mobile Satellite Services

In partnership with Airbus, Inmarsat, Iridium, and Thuraya, Vizocom has a comprehensive portfolio of Mobile Satellite Services empowering our customers to use satellite communications in any setting in any location in the world. Our MSS solutions enjoy the same unique 3-layered customer support from our NOC to assure support, training and reliability our customers expect from Vizocom.



Internet-over-fiber

Vizocom uses its network of partners and affiliates in Middle East and Africa to complement its satellite services with terrestrial fiber based services where available. We combine satellite with MPLS or direct FO cabling with microwave last mile where needed, to provide the most cost effective solution with the reliability needed in our customers' application.

Vizocom's Supply Chain Services is the most professional specialist service

Professional, Reliable, & Guaranteed

Vizocom's Supply Chain Services are second to none. Our clients never go anywhere else, because they sense the difference in our professionally trained and vetted Sales and Procurement specialists. Vizocom's purchasing teams are responsible for all commodity purchasing activities and act in a consulting capacity to advise and direct customers throughout the procurement process. We work very closely with our customers to not only fully understand their needs, but also assist them in defining and refining the specifications and configurations required to do the job. A service no other trading company can or is able to do. Once the specifications are finalized, our buyers implement sourcing, pricing, acquisition planning, and procurement of hardware, software and consumables to deliver on-time.



Value Added Services

Vizocom would not only supply some of the most sophisticated equipment and material from anywhere in the world, but we can also implement the project should our customer needs such support. Our 360 ICT services, is an advantage that we put to service for our customers by providing turnkey managed services.

Solutions Supply Chain Services



Range of products

We have limited our Vizocom's supply chain services to ICT, ELV and LV requirements because we want to be good to our customers. Good means professional, responsible, and knowledgeable so we can help our clients where they need our support. Our focus on this market, has helped us succeed in becoming partners with some of the world's most respected manufacturers including but not limited to Cisco, Bosch, Pelco, Tyco, Milestone, Exterity, Inmarsat and Thuraya. We bring the support of our partners in every stage of the supply chain from design and definition of requirements to delivery.



Door-to-Door Delivery; On-time and On-budget

We are committed to delivering on time and within budget and our goal is client satisfaction. Our partners and manufacturers and suppliers know that we mean business and so do our clients. So, we demand excellent support and delivery from our suppliers so we can provide the best quality, price, and timeline. We also know our customers don't want the hassles of shipping, customs, handling, etc. So we do it all for them with the help of some of the most professional shipping and forwarding companies in every region. This is what sets us apart and allows our customers to continually come back to us for more.

Vizocom

Our Partners



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