FAMA BUYER'S CLUB

3rd QUARTER SALES REPORT

The figures for the beginning of the 3rd quarter sales report for your county are now posted on the Florida Farm Bureau Intranet. Please note the **bottom box** of the Quarterly Sales Report, **Minimum Sales Needed**, this is the $ amount that is needed to make your quota for this year. If it shows **OVER** beside the number, Congratulations! That is the amount you **sold above your quota**.

The following sales will count toward the membership year for the Award of Excellence:

Summer Spectacular

You can find the updated Quarterly Sales Report on the FFB intranet on the Federation page to help you stay up to date on your county's standings. Please check it out; there is useful information regarding this great member benefit!

Remember . . . "It doesn't cost, it pays to be a Farm Bureau Member"

Thank you for all that you do!

CHAD, NATE, JILL, SUZANNE, ROY