



Dealership Questionnaire

CONFIDENTIAL

I. General Information

1. Name: _____

Address: _____

Phone: _____

Year of Establishment: _____ Email: _____ Website: _____

2. In what type of business does your company participate?

3. Name and address of the parent company and other subsidiaries, if applicable. Use additional pages, if necessary.

Name: How is the business organized? Corp, LLC, etc)? _____

4. Number of employees:

Marketing/Sales: ___ Service/Technical: ___ Manufacturing: ___ Administration: ___

5. Name and address of branch offices and/or representatives, if applicable. Use additional pages, if necessary.

Branches: _____, _____, _____, _____

Principal:

1. Please give information on the Principal (Owners). Use additional pages if necessary.

Name: _____ Name: _____

Title: _____ Title: _____

Address: _____ Address: _____

Mobile #: _____

Mobile #: _____

Email: _____

Email: _____

Nationality: _____

Nationality: _____

II. Financial Information

1. List Sales Information:

Sales for Past Three Years	Estimated Sales For Next Year	Projected Sales



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2. Please give banking references. Use additional pages as necessary.

3. Please give other trade and credit references. Use additional pages as necessary.

Name:

Name:

Address:

Address:

Phone:

Phone:

Contact Person:

Contact Person:

1. Please give the following information, if applicable:

PAN: _____

VAT Number: _____ CST Number: _____

III Marketing Information

1. List the companies and their products that you are currently dealing with:

Sr. No.	Company's Name	Products Sold	Annual Sales

(Attach Separate sheet if required)

Do any of these companies' products presently represented compete directly with ours? If yes, which products and company?

Company	Products

2. Do you maintain demonstration equipment in your facility?

3. Do you maintain product inventory?

IV. Technical Information

1. Do you provide technical support? Yes/No

2. Do you contract out technical services? Yes/No

3. Do you have a service facility/workshop for repairs?

Contact Person: _____

4. Do you stock spares/replacement parts? Yes/No

5. If yes, what is the average Inventory in INR?

Date: _____

Place: _____

Signature: _____

Name: _____