

Solar Sales Representative

Job Description:

StraightUp Solar is seeking a solar sales representative to generate sales of residential and commercial solar electric systems. A primary responsibility will be performing sales onsite and appointments at homes and businesses from pre-qualified leads. In addition, the sales representative will also have the responsibility of generating leads with the assistance of StraightUp Solar's Business Development Department. The position is based out of the Overland, MO headquarters and the representative's sales territory includes Southwest Illinois and eastern Missouri, with possible expansion to other territories.

Qualifications:

- At least 2-3 years in sales, required
- Background in solar, other clean technologies, roofing or construction, preferred
- Ability to calculate key financial metrics
- Consistently achieve sales quota
- Competency of the use of Gmail, Word, Excel, and a CRM
- Strong interpersonal skills and the ability to deliver a high level of customer service
- Must be able to work weekends on occasion
- Must be very organized, self-motivated, and able to meet aggressive timelines
- Develop and maintain a strong referral network of satisfied customers that refer friends and family to StraightUp Solar

How to apply:

Please send resume and cover letter to Jobs@straightupsolar.com with subject line "Solar Sales Representative."