



2018 Product Roadmap

Safe Harbor

This presentation includes forward-looking statements. In this presentation, the words “believe,” “may,” “will,” “estimate,” “continue,” “anticipate,” “intend,” “expect,” “predict,” “potential” and similar expressions, as they relate to Cornerstone OnDemand, Inc. (“Cornerstone OnDemand” or the “Company”), business and management, are intended to identify forward-looking statements. In light of the risks and uncertainties outlined below, the future events, circumstances, and functionality discussed in this presentation may not occur, and actual results could differ materially from those anticipated or implied in the forward-looking statements. The Company has based these forward-looking statements largely on its current expectations and projections about future events and financial trends affecting its business. Forward-looking statements should not be read as guarantees of future performance or results, and will not necessarily be accurate indications of the times at, or by, which such performance or results will be achieved. Forward-looking statements are based on information available at the date of this presentation and management's good faith belief as of such date with respect to future events, and are subject to risks and uncertainties that could cause actual performance or results to differ materially from those expressed in or suggested by the forward-looking statements.

Important factors that could cause such differences include, but are not limited to: the Company's ability to attract new clients to enter into subscriptions for its solution; the Company's ability to service those clients effectively and induce them to renew and upgrade their deployments of the Company's solution; the Company's ability to expand its sales organization to address effectively the new industries, geographies and types of organizations the Company intends to target; the Company's ability to accurately forecast revenue and appropriately plan its expenses; market acceptance of enhanced solutions, alternate ways of addressing learning and talent management needs or new technologies generally by the Company and its competitors; continued acceptance of SaaS as an effective method for delivering learning and talent management solutions and other business management applications; the attraction and retention of qualified employees and key personnel; the Company's ability to protect and defend its intellectual property; costs associated with defending intellectual property infringement and other claims; events in the markets for the Company's solution and alternatives to the Company's solution, as well as in the United States and global markets generally; future regulatory, judicial and legislative changes affecting the Company's industry; changes in the competitive environment in the Company's industry and the markets in which the Company operates; and other factors discussed under “Risk Factors ” and “Management's Discussion and Analysis of Financial Condition and Results of Operations” in the registration statement for the Company's recently completed initial public offering and the Company's periodic reports filed with the Securities and Exchange Commission (the “SEC”).

Forward-looking statements speak only as of the date of this presentation. You should not put undue reliance on any forward-looking statement. The Company assumes no obligation to update any forward-looking statements to reflect actual results, changes in assumptions or changes in other factors affecting future performance or results, except to the extent required by applicable laws. If the Company updates one or more forward-looking statements, no inference should be drawn that it will make additional updates with respect to those or other forward-looking statements.

Any unreleased services or features referenced in this or other documents or public statements are not currently GENERALLY available and may not be delivered on time or at all. Customers who purchase Cornerstone OnDemand applications should make their purchase decisions based upon features that are currently available.

Learning Insights

Managers and admins have access to Insights, an enhanced view into learning activity and engagement

New Learning Reports

Two additional Learning Reports now available for admins: Course Activity Report and Overdue Courses Report

Learning Playlists
Bundle courses together to create and assign playlists

Industry Specific Content
Enhances content offerings with industry specific training content, available for purchase

piiq Roadmap

Q1 2018

Q2 2018

Q3 2018

Q4 2018

Check-ins LAUNCH
Initiate check-ins to capture notes and provide feedback to your team, outside of formal review rounds

Print Support for Reviews
Enables print-friendly format for printing reviews

9 Box Filters w/ Employee Profile
Drill down into your 9-Box results to further analyze performance

Check-ins Enhancements for Admins

- Admins have greater visibility into check-ins activity across the org with new Manage Check-ins page
- Admins can initiate bulk check-ins on the behalf of employees

Check-ins Templates
Check-ins templates will provide best practices on check-in topics to guide valuable conversations, including **Development Plan** templates

Link Check-ins to Goals
Ability to link a check-in to performance goals

Manage Check-ins Page

- Gain greater visibility into check-ins activity new Manage Check-ins page
- Easily track open and completed check-ins across your entire org
- Visible to admins only
- Maintain a pulse into your organization's check-in activity, while also drilling down into check-ins by each manager
- Leverage check-ins activity to foster a culture of continuous feedback

DASHBOARD > INSIGHTS > PERFORMANCE > CHECK-INS

Manage Check-Ins

Building a culture of continuous feedback

As shown from the Check-in list below, managers and employees are not capturing conversations in PiiQ. Multiple touch points increase engagement and development.

[LEARN MORE](#)

27 Open Check-ins

34 Closed Check-ins

8 Power Check-in Users

2 Low Check-in Users

84% of Team using Check-ins **weekly**

CLEAR FILTERS ✕

Manager Name | Never had a Check-in | Had too many Check-ins | More Filters...

Displaying filtered results | Search by name

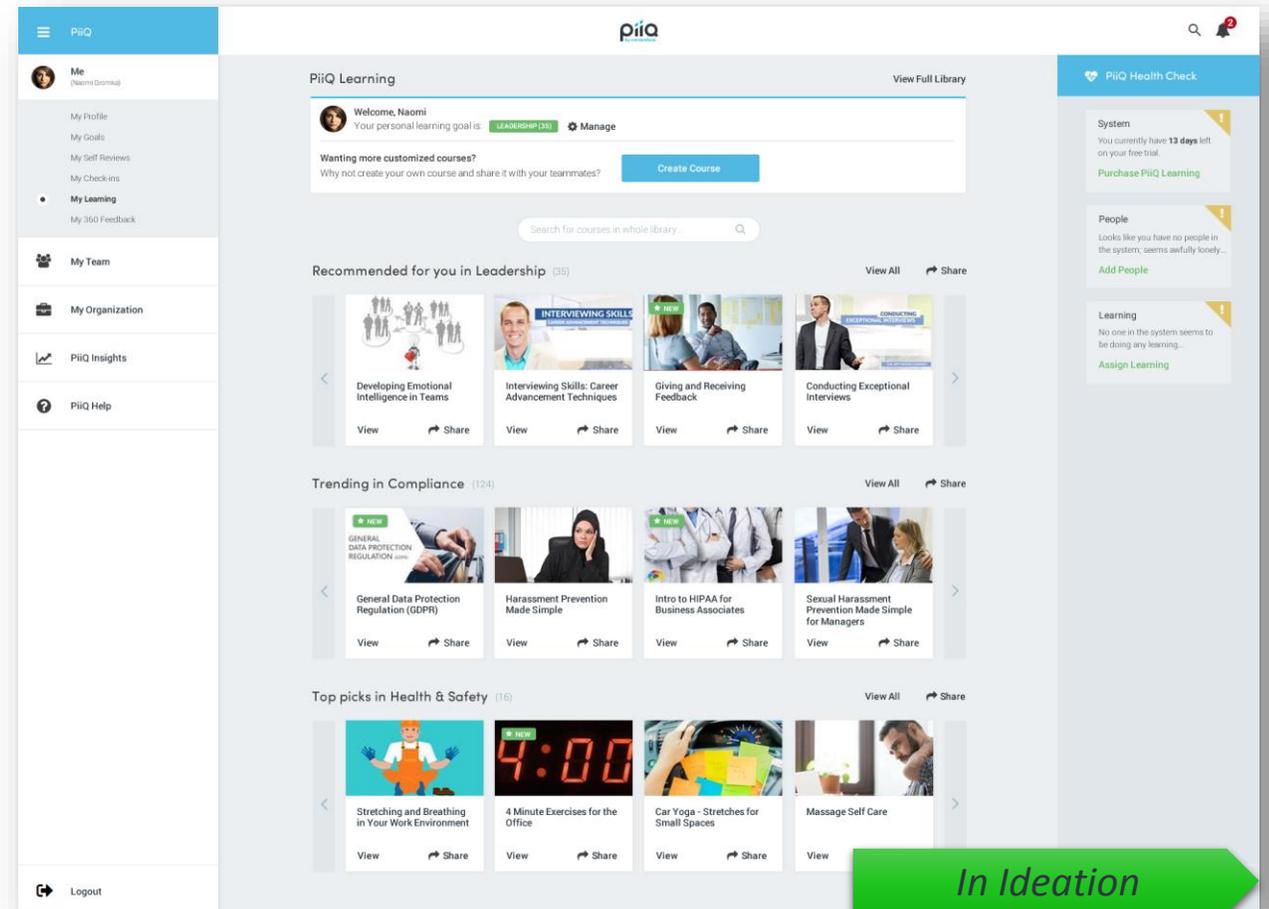
Name	Manager	Active Check-ins	Closed Check-ins	Next Check-in	Last Check-in
Andrew Tait	John Tran	0	0	-	Never
Bridget Jones	John Tran	0	0	-	Never
Cameron Smith	John Tran	0	0	-	Never
Duncan Gates	John Tran	0	0	-	Never
Dane Marshall	John Tran	0	0	-	Never

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In Development

Learning Playlists + New Learning Dashboard

- Bundle courses together to create and assign playlists
- Personalized learning dashboard for all users
- Foster a culture of continuous learning through recommending relevant courses upon login
 - Course recommendations and trending courses, tailored to each user's role/ interests
- New and improved hamburger navigation bar



Thank You

