



# **T. J. SNOW COMPANY, INC.**

*Resistance Welding Machinery & Supplies  
Service • Sales • Consulting • Seminars  
Industrial Water Chillers*

---

## **Custom Machinery Request for Quotation**

Company
Contact Information Name Position Phone Fax Email
Address
Proposal Number
Timeline Date Submitted                      Quote Needed by
Submitted by

---

## **Request for Quote Instructions / Expectations**

Thank you for your interest in requesting a quote for a custom machine from T. J. Snow! This form is designed to guide you through supplying the correct information so that we can understand your application and return to you a quote. Please fill the form out as completely as possible by filling in the gray boxes.

If you have questions as you are filling out this form, feel free to call or email to clear up your questions. The more accurate and complete the information you are able to supply, the faster and more accurately we will be able to return a quote to you.

Once you have completed this form, please send it along with supporting documentation to the address below.

All information provided will be kept strictly confidential.



**MAIL TO:** P.O. Box 22847 • Chattanooga, TN 37422 • **PHONE:** 423-894-6234  
**SHIP TO:** 120 Nowlin Lane • Chattanooga, TN 37421 • **MAIN FAX:** 423-892-3889  
Toll Free Line for **RFQ's & Orders:** 1-800-669-7669  
For Technical Assistance, Please Call 423-894-6234  
**EMAIL:** [welders@tjsnow.com](mailto:welders@tjsnow.com) • **WEB:** [www.tjsnow.com](http://www.tjsnow.com)



---

## General Information

### Reason for Quote

Replacement  Yes  No  
Capacity Increase  Yes  No  
New Job  Yes  No Competition

---

### Type of Quote Required

Budgetary  Yes  No  
Firm  Yes  No Approximate dollar amount \$  
Program Funded  Yes  No Required payback  
Release Date Delivery Date

---

### Type of Welding

Resistance  
 Mig  
 Tig  
 Other  
Type of Robotic System  
Type of Welding Equipment

---

---

## Current Equipment/Process Information

Describe the Current Equipment

---

Describe the Machine Sequence

---

Strengths

---

Development Needs

---

## Production Information

Please help us understand your production environment.

Item		Item	
1.	Current Production:	/hour	6. Weeks per year:
2.	Desired Production:	/hour	7. Current # of Operators:
3.	Hours per shift:	hours	8. # of Operators Required:
4.	Shifts per day:	shifts	9. Value of Operator/year:
5.	Days per year:	days	10. % Efficiency

## Design Information

Please supply as much of the following information as possible.

Item	Notes
1. <input type="checkbox"/> Hand sketches or drawings relating to quoted concept	
2. <input type="checkbox"/> 3-D CAD drawings of part in an IGES, STEP or DXF format (STEP or IGES preferred)	
3. <input type="checkbox"/> Hard copy of assembly drawings with dimensions and tolerances	
4. <input type="checkbox"/> Sample parts (even prototypes), tested assemblies, photos or digital pictures	
5. <input type="checkbox"/> Company specifications or a detailed list of required manufactures	
6. <input type="checkbox"/> Type of part loading and unloading (manual or automatic)	
7. <input type="checkbox"/> Plant/equipment layout and any special requirements relating to floor space and/or related processing equipment	
8. <input type="checkbox"/> Special documentation requirements for customer owner's manual	
9. <input type="checkbox"/> Desired timeline including the frequency of reporting (T. J. Snow will generate a detailed Microsoft Project timeline)	
10. <input type="checkbox"/> Acceptance testing criteria	
11. <input type="checkbox"/> Attribute gages and labor to be supplied for acceptance testing	
12. <input type="checkbox"/> SPC (Statistical Process Control) requirements (if any) by customer for machine acceptance	
13. <input type="checkbox"/> CMM (Coordinate Measuring Machine) support (if any) required for parts run-off	

---

## Other Comments

List and describe any known issues relating to operators, maintenance, manufacturing or quality, as well as any other items not captured above.