### **Salon Business Budget**

#### **1. Revenue (Income Sources)**

| **Category** | **Projected Amount** | **Actual Amount** | **Variance** |
| --- | --- | --- | --- |
| Haircut Services | $ | $ | $ |
| Styling Services | $ | $ | $ |
| Color/Treatment Services | $ | $ | $ |
| Product Sales (Shampoos, etc.) | $ | $ | $ |
| Other Income | $ | $ | $ |
| **Total Revenue** | **$** | **$** | **$** |

#### **2. Fixed Expenses**

| **Category** | **Projected Amount** | **Actual Amount** | **Variance** |
| --- | --- | --- | --- |
| Rent/Mortgage | $ | $ | $ |
| Utilities | $ | $ | $ |
| Salaries (Stylists/Staff) | $ | $ | $ |
| Insurance | $ | $ | $ |
| Equipment Lease | $ | $ | $ |
| **Total Fixed Expenses** | **$** | **$** | **$** |

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#### **3. Variable Expenses**

| **Category** | **Projected Amount** | **Actual Amount** | **Variance** |
| --- | --- | --- | --- |
| Beauty Supplies (Colors, etc.) | $ | $ | $ |
| Marketing/Advertising | $ | $ | $ |
| Laundry Services | $ | $ | $ |
| Miscellaneous | $ | $ | $ |
| **Total Variable Expenses** | **$** | **$** | **$** |

#### **4. Capital Expenditures**

| **Item** | **Projected Amount** | **Actual Amount** | **Variance** |
| --- | --- | --- | --- |
| Styling Chairs/Stations | $ | $ | $ |
| Hair Dryers | $ | $ | $ |
| Other Equipment | $ | $ | $ |
| **Total CapEx** | **$** | **$** | **$** |