

Salon Business Budget

1. Revenue (Income Sources)

Category	Projected Amount	Actual Amount	Variance
Haircut Services	\$	\$	\$
Styling Services	\$	\$	\$
Color/Treatment Services	\$	\$	\$
Product Sales (Shampoos, etc.)	\$	\$	\$
Other Income	\$	\$	\$
Total Revenue	\$	\$	\$

2. Fixed Expenses

Category	Projected Amount	Actual Amount	Variance
Rent/Mortgage	\$	\$	\$
Utilities	\$	\$	\$
Salaries (Stylists/Staff)	\$	\$	\$
Insurance	\$	\$	\$
Equipment Lease	\$	\$	\$
Total Fixed Expenses	\$	\$	\$

3. Variable Expenses

Category	Projected Amount	Actual Amount	Variance
Beauty Supplies (Colors, etc.)	\$	\$	\$
Marketing/Advertising	\$	\$	\$
Laundry Services	\$	\$	\$
Miscellaneous	\$	\$	\$
Total Variable Expenses	\$	\$	\$

4. Capital Expenditures

Item	Projected Amount	Actual Amount	Variance
Styling Chairs/Stations	\$	\$	\$
Hair Dryers	\$	\$	\$
Other Equipment	\$	\$	\$
Total CapEx	\$	\$	\$