

# INSTANT ON TESTIMONIAL SUBMISSION FORM



| Aruba Instant On Testimonial Submission Form   |   |
|--|---|
| <b>Customer Company Name:</b>  |   |
| <b>Industry vertical:</b>  |   |
| <b>Market segment:</b>   | Small Business  |
| <b>Title:</b> What did the customer and Aruba achieve?   |   |
| <b>Company Profile:</b> [50 words max]   |   |
| <b>Country:</b>  |   |
| <b>Use Case:</b> [Short paragraph – 150 words]<br>Business and market perspectives and what needed to be done / achieved. It can also be bullets? Please be specific. E.g., Wi-Fi for 30 employees, connecting 30 robots and 10 vending machines. Enabling O365 and SAP applications in the office. Providing guest Wi-Fi and secure employees network. Etc. |   |
| <b>Requirements or challenges:</b> 3-4 short bullets [business drivers]  | •   |
| <b>Solution:</b> Aruba deployed products / software + key applications that are enabled  |   |
| <b>Outcomes:</b> 3-4 bullets [business and IT]   | •   |
| <b>Customer quote:</b> Some quotes from named individuals about the solution and their achievements, etc.  |   |
| <b>Attribution of the quotes:</b>  | Customer name:<br>Customer title:   |
| <b>Any additional / supporting comments or info:</b>   |   |
| <b>Links:</b> for download of logo or supporting images [high res only]  |   |
| <b>Do you have written approval from the customer for the use of their logo and name and content for a public reference?</b><br>The customer must provide written approval before we can proceed.  | YES / NO<br><br>Please include the confirmation email from the customer with your submission. |

Provide your contact details so we can arrange a short briefing with you if necessary.

Send the completed form to: [farhad@hpe.com](mailto:farhad@hpe.com) and Cc: [aruba.emea.references@hpe.com](mailto:aruba.emea.references@hpe.com)