





## Contents

### Consolidated financial statements at 31 December 2019

Key figures	3
Consolidated income statement for the period	4
Consolidated comprehensive income statement for the period	5
Consolidated balance sheet	6
Consolidated cash flow statement	8
Consolidated statement of changes in equity	10

### Notes to the consolidated financial statements at 31 December 2019

<b>A. Accounting policies, measurement methods and changes in methods</b>	<b>11</b>
Basis for preparing the financial statements	11
Consolidation methods	12
Use of estimates	13
Change in accounting methods – IFRS 16 “Leases”	15
<b>B. Changes in consolidation scope</b>	<b>18</b>
<b>C. Financial indicators by business line and geographical area</b>	<b>20</b>
1. Information by operating segment	20
2. Breakdown of revenue by geographical area	25
3. Detail of capital employed and breakdown by geographical area	26
<b>D. Main income statement items</b>	<b>27</b>
4. Operating income	27
5. Cost of net financial debt	28
6. Other financial income and expense	29
7. Income tax expense	30
8. Earnings per share	31
<b>E. Investments in other companies</b>	<b>32</b>
9. Goodwill and goodwill impairment tests	32
10. Investments in companies accounted for under the equity method: associates and joint ventures	34
11. Other non-current financial assets	36
<b>F. Concessions business: PPP contracts, concession contracts and other infrastructure</b>	<b>37</b>
12. Detail of main contracts in the Concessions business	38
13. Concession intangible assets	40
14. Public-private partnership (PPP) contracts recognised using the financial asset model	41
15. Off-balance sheet commitments made under concession and PPP contracts	42
<b>G. Contracting business and VINCI Immobilier: construction and service contracts</b>	<b>43</b>
16. Information on construction and service contracts	43

<b>H.</b>	<b>Other balance sheet items and business-related commitments</b>	<b>46</b>
	17. Other intangible assets and property, plant and equipment	46
	18. Financial assets measured at amortised cost	49
	19. Working capital requirement and current provisions	50
	20. Non-current provisions	52
	21. Lease liabilities	53
	22. Other contractual obligations of an operational nature and other commitments given and received	53
<b>I.</b>	<b>Equity</b>	<b>55</b>
	23. Information on equity	55
	24. Dividends	58
<b>J.</b>	<b>Financing and financial risk management</b>	<b>59</b>
	25. Net financial debt	59
	26. Net cash managed and available resources	65
	27. Financial risk management	67
	28. Book and fair value of financial instruments by accounting category	74
<b>K.</b>	<b>Employee benefits and share-based payments</b>	<b>76</b>
	29. Provisions for employee benefits	76
	30. Share-based payments	82
<b>L.</b>	<b>Other notes</b>	<b>85</b>
	31. Related party transactions	85
	32. Statutory Auditors' fees	86
<b>M.</b>	<b>Note on litigation</b>	<b>86</b>
<b>N.</b>	<b>Post-balance sheet events</b>	<b>88</b>
	33. Appropriation of 2019 net income	88
	34. Other post-balance sheet events	88
<b>O.</b>	<b>Other consolidation rules and methods</b>	<b>89</b>

## Consolidated financial statements

### Key figures

<i>(in € millions)</i>	<b>2019</b>	<b>2018</b>
<b>Revenue (*)</b>	<b>48,053</b>	<b>43,519</b>
Revenue generated in France (*)	26,307	24,768
% of revenue (*)	54.7%	56.9%
Revenue generated outside France (*)	21,746	18,751
% of revenue (*)	45.3%	43.1%
Operating income from ordinary activities	5,734	4,997
% of revenue (*)	11.9%	11.5%
Recurring operating income	5,704	4,924
Operating income	5,664	4,920
<b>Net income attributable to owners of the parent</b>	<b>3,260</b>	<b>2,983</b>
% of revenue (*)	6.8%	6.9%
Diluted earnings per share <i>(in €)</i>	5.82	5.32
Dividend per share <i>(in €)</i>	3.05 (**)	2.67
<b>Cash flows from operations before tax and financing costs</b>	<b>8,497 (***)</b>	<b>6,898</b>
Operating investments (net of disposals)	(1,249)	(986)
<b>Operating cash flow</b>	<b>5,266</b>	<b>4,156</b>
Growth investments in concessions and PPPs	(1,065)	(977)
<b>Free cash flow</b>	<b>4,201</b>	<b>3,179</b>
Equity including non-controlling interests	23,042	19,818
Net financial debt	(21,654)	(15,554)

(\*) Excluding concession subsidiaries' revenue derived from works carried out by non-Group companies.

(\*\*) Dividend proposed to the Shareholders' General Meeting of 9 April 2020, including an interim dividend of € 0.79 per share paid on 7 November 2019.

(\*\*\*) Including IFRS 16 impact of €575 million, representing a 14.8% increase excluding the IFRS 16 impact.

From 1 January 2019, the Group has applied IFRS 16 "Leases" according to the "simplified retrospective" approach, recognising the cumulative effects of first-time adoption on opening equity at 1 January 2019. As a result, 2018 figures have not been adjusted. The impacts of this first-time adoption are presented in Note A.4 "Change in accounting methods – IFRS 16 'Leases'".

## Consolidated income statement for the period

<i>(in € millions)</i>	Notes	2019	2018
<b>Revenue (*)</b>	<b>1-2</b>	<b>48,053</b>	<b>43,519</b>
Concession subsidiaries' revenue derived from works carried out by non-Group companies		699	633
Total revenue		48,753	44,152
Revenue from ancillary activities	4	198	202
Operating expenses	4	(43,216)	(39,357)
<b>Operating income from ordinary activities</b>	<b>1-4</b>	<b>5,734</b>	<b>4,997</b>
Share-based payments (IFRS 2)	30	(291)	(206)
Profit/(loss) of companies accounted for under the equity method	4-10	212	88
Other recurring operating items	4	48	45
<b>Recurring operating income</b>	<b>4</b>	<b>5,704</b>	<b>4,924</b>
Non-recurring operating items	4	(40)	(4)
<b>Operating income</b>	<b>4</b>	<b>5,664</b>	<b>4,920</b>
Cost of gross financial debt		(592)	(491)
Financial income from cash investments		41	29
<b>Cost of net financial debt</b>	<b>5</b>	<b>(551)</b>	<b>(462)</b>
Other financial income and expense	6	(71)	17
Income tax expense	7	(1,634)	(1,418)
<b>Net income</b>		<b>3,408</b>	<b>3,057</b>
Net income attributable to non-controlling interests		148	74
<b>Net income attributable to owners of the parent</b>		<b>3,260</b>	<b>2,983</b>
Basic earnings per share <i>(in €)</i>	8	5.88	5.38
Diluted earnings per share <i>(in €)</i>	8	5.82	5.32

(\*) Excluding concession subsidiaries' revenue derived from works carried out by non-Group companies.

## Consolidated comprehensive income statement for the period

(in € millions)	2019			2018		
	Attributable to owners of the parent	Attributable to non-controlling interests	Total	Attributable to owners of the parent	Attributable to non-controlling interests	Total
<b>Net income</b>	<b>3,260</b>	<b>148</b>	<b>3,408</b>	<b>2,983</b>	<b>74</b>	<b>3,057</b>
Changes in fair value of cash flow and net investment hedging instruments (*)	(214)	-	(214)	(51)	-	(51)
Hedging costs	(8)	-	(8)	3	-	3
Tax (**)	39	-	39	(3)	-	(3)
Currency translation differences	181	34	215	22	2	23
Share in net income of companies accounted for under the equity method	(84)	-	(84)	18	-	18
<b>Other comprehensive income that may be recycled subsequently to net income</b>	<b>(87)</b>	<b>34</b>	<b>(53)</b>	<b>(11)</b>	<b>2</b>	<b>(10)</b>
Equity instruments	(1)	-	(1)	-	-	-
Actuarial gains and losses on retirement benefit obligations	(293)	(20)	(313)	(46)	-	(46)
Tax	73	4	77	15	-	15
Share in net income of companies accounted for under the equity method	(2)	-	(2)	(1)	-	(1)
<b>Other comprehensive income that may not be recycled subsequently to net income</b>	<b>(222)</b>	<b>(17)</b>	<b>(239)</b>	<b>(31)</b>	<b>-</b>	<b>(31)</b>
<b>Total other comprehensive income recognised directly in equity</b>	<b>(309)</b>	<b>17</b>	<b>(292)</b>	<b>(42)</b>	<b>2</b>	<b>(41)</b>
<b>Comprehensive income</b>	<b>2,951</b>	<b>165</b>	<b>3,117</b>	<b>2,940</b>	<b>76</b>	<b>3,016</b>

(\*) Including a negative amount of €131 million related to cash flow hedge derivatives and a negative amount of €83 million related to net investment hedge instruments. Changes in the fair value of cash flow hedges are recognised in equity for the effective portion. Cumulative gains and losses in equity are taken to profit or loss at the time when the cash flow affects profit or loss.

(\*\*) Tax effects relating to changes in the fair value of cash flow hedging financial instruments (effective portion) and hedging costs.

## Consolidated balance sheet

## Assets

<i>(in € millions)</i>	Notes	31/12/2019	31/12/2018
<b>Non-current assets</b>			
Concession intangible assets	13	26,869	27,118
Goodwill	9	11,647	9,792
Other intangible assets	17	7,410	632
Property, plant and equipment	17	10,131	5,359
Investments in companies accounted for under the equity method	10	1,870	1,674
Other non-current financial assets	11-14-18	1,525	1,332
Derivative financial instruments – non-current assets	27	1,051	511
Deferred tax assets	7	370	317
<b>Total non-current assets</b>		<b>60,873</b>	<b>46,736</b>
<b>Current assets</b>			
Inventories and work in progress	19	1,434	1,173
Trade and other receivables	19	14,523	13,584
Other current operating assets	19	5,252	5,033
Other current non-operating assets		48	52
Current tax assets		166	280
Other current financial assets		53	37
Derivative financial instruments – current assets	27	210	258
Cash management financial assets	26	287	245
Cash and cash equivalents	26	8,257	7,960
<b>Total current assets</b>		<b>30,229</b>	<b>28,621</b>
<b>Total assets</b>		<b>91,102</b>	<b>75,357</b>

## Consolidated balance sheet

## Equity and liabilities

<i>(in € millions)</i>	Notes	31/12/2019	31/12/2018
<b>Equity</b>			
Share capital	23.1	1,513	1,494
Share premium	23.1	10,879	10,339
Treasury shares	23.2	(3,083)	(2,323)
Consolidated reserves		9,252	7,767
Currency translation reserves		(18)	(213)
Net income attributable to owners of the parent		3,260	2,983
Amounts recognised directly in equity	23.4	(1,364)	(861)
<b>Equity attributable to owners of the parent</b>		<b>20,438</b>	<b>19,185</b>
Non-controlling interests	23.5	2,604	633
<b>Total equity</b>		<b>23,042</b>	<b>19,818</b>
<b>Non-current liabilities</b>			
Non-current provisions	20	1,341	1,135
Provisions for employee benefits	29	1,911	1,519
Bonds	25	23,300	16,588
Other loans and borrowings	25	3,075	3,023
Derivative financial instruments – non-current liabilities	27	473	206
Non-current lease liabilities	21	1,311	-
Other non-current liabilities		451	345
Deferred tax liabilities	7	2,701	1,676
<b>Total non-current liabilities</b>		<b>34,563</b>	<b>24,491</b>
<b>Current liabilities</b>			
Current provisions	19	4,741	4,452
Trade payables	19	8,514	8,240
Other current operating liabilities	19	14,177	12,862
Other current non-operating liabilities		662	500
Current tax liabilities		292	282
Current lease liabilities	21	494	-
Derivative financial instruments – current liabilities	27	399	76
Current borrowings	25	4,217	4,635
<b>Total current liabilities</b>		<b>33,497</b>	<b>31,048</b>
<b>Total equity and liabilities</b>		<b>91,102</b>	<b>75,357</b>

## Consolidated cash flow statement

<i>(in € millions)</i>	Notes	2019	2018
<b>Consolidated net income for the period (including non-controlling interests)</b>		<b>3,408</b>	<b>3,057</b>
Depreciation and amortisation	4.3	3,040	2,242
Net increase/(decrease) in provisions and impairment		90	(16)
Share-based payments (IFRS 2) and other restatements		64	21
Gain or loss on disposals		(67)	(88)
Change in fair value of financial instruments		(4)	(39)
Share of profit or loss of companies accounted for under the equity method and dividends received from unconsolidated companies		(218)	(104)
Cost of net financial debt recognised	5	551	462
Capitalised borrowing costs		(41)	(56)
Financial expense on leases	6	40	-
Current and deferred tax expense recognised	7.1	1,634	1,418
<b>Cash flows from operations before tax and financing costs</b>	<b>1</b>	<b>8,497</b>	<b>6,898</b>
Changes in operating working capital requirement and current provisions	19.1	428	(266)
Income taxes paid (*)		(1,547)	(1,222)
Net interest paid		(458)	(444)
Dividends received from companies accounted for under the equity method		170	176
<b>Net cash flows (used in)/from operating activities (*)</b>	<b>I</b>	<b>7,090</b>	<b>5,142</b>
<i>Purchases of property, plant and equipment and intangible assets</i>		<i>(1,365)</i>	<i>(1,095)</i>
<i>Proceeds from sales of property, plant and equipment and intangible assets</i>		<i>117</i>	<i>109</i>
Operating investments (net of disposals)	1	(1,249)	(986)
<i>Investments in concession fixed assets (net of grants received)</i>		<i>(1,031)</i>	<i>(986)</i>
<i>Financial receivables (PPP contracts and others)</i>		<i>(34)</i>	<i>8</i>
Growth investments in concessions and PPPs	1	(1,065)	(977)
<i>Purchases of shares in subsidiaries and affiliates (consolidated and unconsolidated) (**)</i>		<i>(3,611)</i>	<i>(1,570)</i>
<i>Proceeds from sales of shares in subsidiaries and affiliates</i>		<i>43</i>	<i>81</i>
Net financial investments		(3,568)	(1,489)
Other		(90)	(165)
<b>Net cash flows (used in)/from investing activities</b>	<b>II</b>	<b>(5,972)</b>	<b>(3,617)</b>
Share capital increases and decreases and repurchases of other equity instruments		560	469
Transactions on treasury shares	23.2	(903)	(639)
Non-controlling interests in share capital increases and decreases of subsidiaries		394	-
Acquisitions/disposals of non-controlling interests (without acquisition or loss of control)		(21)	(25)
Dividends paid	24	(1,772)	(1,443)
- to shareholders of VINCI SA		(1,504)	(1,391)
- to non-controlling interests	23.5	(267)	(53)
Proceeds from new long-term borrowings	25.1	4,626	4,163
Repayments of long-term borrowings	25.1	(2,335)	(2,707)
Repayments of lease liabilities and financial expense on lease contracts		(575)	-
Change in cash management assets and other current financial debts	25	(630)	135
<b>Net cash flows (used in)/from financing activities</b>	<b>III</b>	<b>(656)</b>	<b>(48)</b>
Other changes	IV	102	(398)
<b>Change in net cash</b>	<b>I+II+III+IV</b>	<b>564</b>	<b>1,079</b>
<b>Net cash and cash equivalents at beginning of period</b>		<b>6,782</b>	<b>5,703</b>
<b>Net cash and cash equivalents at end of period</b>	<b>26.1</b>	<b>7,346</b>	<b>6,782</b>
Change in cash management assets and other current financial debts		630	(135)
(Proceeds from)/repayment of loans		(2,291)	(1,456)
Other changes		(5,003)	(1,042)
<i>Debts assumed during business combinations</i>		<i>(4,757)</i>	<i>(792)</i>
<b>Change in net financial debt</b>		<b>(6,100)</b>	<b>(1,553)</b>
<b>Net financial debt at beginning of period</b>		<b>(15,554)</b>	<b>(14,001)</b>
<b>Net financial debt at end of period</b>	<b>25</b>	<b>(21,654)</b>	<b>(15,554)</b>

(\*) Including non-current tax effects in 2018: net inflow of €103 million.

(\*\*) Including, in 2019, the acquisition of London Gatwick airport for €3,080 million. In 2018, acquisitions at VINCI Airports (Belgrade Nikola Tesla airport in Serbia and Airports Worldwide), VINCI Energies (PrimeLine Utility Services and Wah Loon Engineering) and Eurovia (Lane Construction's Plants & Paving division).

## Reconciliation of key performance indicators with the consolidated cash flow statement

<i>(in € millions)</i>	2019	2018
<b>Net cash flows (used in)/from operating activities</b>	<b>7,090</b>	<b>5,142</b>
Operating investments (net of disposals)	(1,249)	(986)
Repayments of lease liabilities and financial expense on leases	(575)	-
<b>Operating cash flow</b>	<b>5,266</b>	<b>4,156</b>
Growth investments in concessions and PPPs	(1,065)	(977)
<b>Free cash flow</b>	<b>4,201</b>	<b>3,179</b>
Purchases of shares in subsidiaries and affiliates (consolidated and unconsolidated)	(3,611)	(1,570)
Proceeds from sales of shares in subsidiaries and affiliates (consolidated and unconsolidated)	43	81
Net impact of changes in scope including net debt assumed	(4,677)	(1,149)
<b>Net financial investments</b>	<b>(8,245)</b>	<b>(2,638)</b>
Other	(90)	(165)
<b>Total net financial investments</b>	<b>(8,335)</b>	<b>(2,802)</b>

## Consolidated statement of changes in equity

(in € millions)	Equity attributable to owners of the parent								Non-controlling interests	Total
	Share capital	Share premium	Treasury shares	Consolidated reserves	Net income	Currency translation reserves	Amounts recognised directly in equity	Total attributable to owners of the parent		
<b>Balance at 01/01/2018</b>	<b>1,478</b>	<b>9,886</b>	<b>(1,751)</b>	<b>6,375</b>	<b>2,747</b>	<b>(276)</b>	<b>(780)</b>	<b>17,679</b>	<b>572</b>	<b>18,251</b>
Net income for the period	-	-	-	-	2,983	-	-	2,983	74	3,057
Other comprehensive income recognised directly in the equity of controlled companies	-	-	-	-	-	22	(82)	(60)	2	(58)
Other comprehensive income recognised directly in the equity of companies accounted for under the equity method	-	-	-	-	-	18	(1)	17	-	17
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2,983</b>	<b>40</b>	<b>(82)</b>	<b>2,940</b>	<b>76</b>	<b>3,016</b>
Increase in share capital	16	453	-	-	-	-	-	469	-	469
Decrease in share capital	-	-	-	-	-	-	-	-	-	-
Transactions on treasury shares	-	-	(572)	(67)	-	-	-	(639)	-	(639)
Allocation of net income and dividend payments	-	-	-	1,357	(2,747)	-	-	(1,391)	(53)	(1,443)
Share-based payments (IFRS 2)	-	-	-	138	-	-	-	138	-	138
Impact of acquisitions or disposals of non-controlling interests after acquisition of control	-	-	-	(3)	-	-	-	(3)	(3)	(6)
Changes in consolidation scope	-	-	-	-	-	(1)	-	-	41	41
Other	-	-	-	(32)	-	23	-	(8)	-	(8)
<b>Reported balance at 31/12/2018</b>	<b>1,494</b>	<b>10,339</b>	<b>(2,323)</b>	<b>7,767</b>	<b>2,983</b>	<b>(213)</b>	<b>(861)</b>	<b>19,185</b>	<b>633</b>	<b>19,818</b>
Impact of changed methods (*)	-	-	-	(2)	-	-	-	(2)	-	(3)
<b>Adjusted balance at 01/01/2019</b>	<b>1,494</b>	<b>10,339</b>	<b>(2,323)</b>	<b>7,765</b>	<b>2,983</b>	<b>(213)</b>	<b>(861)</b>	<b>19,183</b>	<b>633</b>	<b>19,815</b>
Net income for the period	-	-	-	-	3,260	-	-	3,260	148	3,408
Other comprehensive income recognised directly in the equity of controlled companies	-	-	-	-	-	181	(404)	(223)	17	(206)
Other comprehensive income recognised directly in the equity of companies accounted for under the equity method	-	-	-	-	-	10	(97)	(86)	-	(86)
<b>Total comprehensive income for the period</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>3,260</b>	<b>191</b>	<b>(500)</b>	<b>2,951</b>	<b>165</b>	<b>3,116</b>
Increase in share capital	19	540	-	-	-	-	-	560	394	954
Decrease in share capital	-	-	-	-	-	-	-	-	-	-
Transactions on treasury shares	-	-	(760)	(142)	-	-	-	(903)	-	(903)
Allocation of net income and dividend payments	-	-	-	1,479	(2,983)	-	-	(1,504)	(267)	(1,772)
Share-based payments (IFRS 2)	-	-	-	195	-	-	-	195	-	195
Impact of acquisitions or disposals of non-controlling interests after acquisition of control	-	-	-	(7)	-	(1)	-	(9)	(1)	(10)
Changes in consolidation scope	-	-	-	(7)	-	7	-	-	1,681	1,681
Other	-	-	-	(30)	-	(2)	(3)	(34)	-	(35)
<b>Balance at 31/12/2019</b>	<b>1,513</b>	<b>10,879</b>	<b>(3,083)</b>	<b>9,252</b>	<b>3,260</b>	<b>(18)</b>	<b>(1,364)</b>	<b>20,438</b>	<b>2,604</b>	<b>23,042</b>

(\*) Change in accounting methods related to the first-time adoption on 1 January 2019 of IFRS 16, described in Note A.4 "Change in accounting methods - IFRS 16 'Leases'".

# A. Accounting policies, measurement methods and changes in methods

## 1. Basis for preparing the financial statements

Pursuant to Regulation (EC) No. 1606/2002 of 19 July 2002, VINCI's consolidated financial statements for the period ended 31 December 2019 have been prepared under the International Financial Reporting Standards (IFRS) as adopted by the European Union at 31 December 2019<sup>(\*)</sup>.

The accounting policies used at 31 December 2019 are the same as those used in preparing the consolidated financial statements at 31 December 2018, except for the standards and/or amendments of standards described below, adopted by the European Union and mandatorily applicable as from 1 January 2019.

The Group's consolidated financial statements are presented in millions of euros, rounded to the nearest million. This may in certain circumstances lead to non-material differences between the sum of the figures and the subtotals that appear in the tables.

The information relating to 2017, presented in the 2018 registration document D.19-0079 filed with the AMF on 27 February 2019, is deemed to be included herein.

The consolidated financial statements were adopted by the Board of Directors on 4 February 2020 and will be submitted to the Shareholders' General Meeting for approval on 9 April 2020.

### New standards and interpretations applied from 1 January 2019

The impact of applying IFRS 16 "Leases" from 1 January 2019 is described in Note A.4 "Changes in accounting methods".

Other standards and interpretations mandatorily applicable from 1 January 2019 have no material impact on VINCI's consolidated financial statements at 31 December 2019. These are mainly:

- IFRIC 23 "Uncertainty over Income Tax Treatments"; IFRIC 23, which clarifies the rules on recognising and measuring uncertainties related to corporate income tax, has no material impact on the measurement of the Group's current and deferred tax at 1 January 2019. The balance sheet at 31 December 2018 has not been adjusted.
- Amendments to IFRS 9 "Prepayment Features with Negative Compensation";
- Amendments to IAS 28 "Investments in Associates and Joint Ventures";
- Amendments to IAS 19 "Plan Amendment, Curtailment or Settlement";
- Annual Improvements 2015-2017.

On 16 January 2020, the European Union adopted the "Interest Rate Benchmark Reform" amendments to IFRS 9 and IFRS 7. The Group decided to apply them early from 1 January 2019.

### Standards and interpretations adopted by the IASB but not yet applicable at 31 December 2019

The Group has not applied early the following standards and interpretations that could concern the Group and of which application was not mandatory at 1 January 2019:

- Amendments to IAS 1 and IAS 8 "Definition of Material";
- Amendments to IFRS 3 "Definition of a Business".

A study of the impacts and practical consequences of applying these amendments and interpretations is under way. However, they do not contain any provisions that are contrary to the Group's current accounting practices.

<sup>(\*)</sup> Available at: [http://ec.europa.eu/finance/company-reporting/ifrs-financial-statements/index\\_en.htm](http://ec.europa.eu/finance/company-reporting/ifrs-financial-statements/index_en.htm)

## 2. Consolidation methods

In accordance with IFRS 10, companies in which the Group holds, whether directly or indirectly, the majority of voting rights in shareholders' general meetings, in the Boards of Directors or in the equivalent management bodies, giving it the power to direct their operational and financial policies, are generally deemed to be controlled and are fully consolidated. To determine control, VINCI carries out an in-depth analysis of governance arrangements in place and of the rights held by other shareholders. Where necessary, an analysis is performed in relation to instruments held by the Group or by third parties (potential voting rights, dilutive instruments, convertible instruments, etc.) that, if exercised, could alter the type of influence exerted by each party.

For some infrastructure project companies operating under concessions or public-private partnership (PPP) contracts and in which VINCI is not the only capital investor, in addition to the analysis of the governance arrangements with each partner, the Group may look at the characteristics of subcontracting contracts to check that they do not confer powers that could lead to a situation of de facto control. This most often concerns construction contracts and contracts to operate/maintain concession assets.

An analysis is performed if a specific event takes place that may affect the level of control exerted by the Group, such as a change in an entity's ownership structure or governance, or the exercise of a dilutive financial instrument.

In accordance with IFRS 11, the joint arrangements in which the Group is involved fall into two categories (joint ventures and joint operations) depending on the nature of the rights and obligations held by each party. Classification is generally determined by the legal form of the project vehicle. The Group has joint control over all of these joint arrangements.

**Joint operations:** most joint arrangements in the Contracting business are joint operations because of the legal form of the vehicles used. In France, for example, parties generally use *sociétés en participation* (SEPs) to contractualise their joint works activities.

In some situations, where the facts and circumstances show that a company's activities amount to providing production to the parties, it is regarded as a joint operation even where the vehicle's legal form does not establish transparency between the joint operators' assets and those of the joint arrangement. In that situation, the parties have the rights to substantially all of the economic benefits associated with the company's assets, and will settle its liabilities.

Within the VINCI Group, this situation concerns certain coating plants held and used by Eurovia in its road infrastructure construction and renovation activities.

**Associates** are entities over which the Group exerts significant influence. They are accounted for under the equity method in accordance with IAS 28. Significant influence is presumed where the Group's stake is more than or equal to 20%. However, it may arise where the ownership interest is lower, particularly where the Group is represented on the Board of Directors or any equivalent governance body, and therefore takes part in determining the entity's operational and financial policies and strategy. This applies to the Group's stakes in Aéroports de Paris (ADP) and CFE in particular.

**Joint ventures:** French property development joint arrangements contractualised in the form of *sociétés civiles de construction-vente* (SCCVs) are joint ventures under IFRS 11 and accounted for under the equity method. The same is true of the Group's other joint arrangements to carry out a specific project through an entity with legal personality and where the partners do not take all of the joint venture's production.

The holding company that owns London Gatwick airport's operations has material non-controlling interests (49.99%): the information required by IFRS 12 regarding non-controlling interests is provided in Note I.23.5 "Non-controlling interests". The Group's consolidation scope does not include any other individually material joint venture or associate. That assessment is based on the impact of those interests on the Group's financial performance, consolidated balance sheet and cash flow. VINCI does not own any interest in structured entities as defined by IFRS 12.

VINCI's consolidated financial statements include the financial statements of all companies with revenue of more than €2 million, and of companies whose revenue is below this figure but whose impact on certain of the Group's balance sheet and income statement indicators is material.

In accordance with Autorité des Normes Comptables Françaises Regulation 2016-09 of 2 December 2016, the list of companies included in the consolidation scope and shares in unconsolidated subsidiaries and affiliates is available on VINCI's website:

(<https://www.vinci.com/vinci.nsf/en/investors-composition-group.htm>).

### 3. Use of estimates

The preparation of financial statements under IFRSs requires estimates to be used and assumptions to be made that affect the amounts shown in those financial statements.

These estimates assume the operation is a going concern and are made on the basis of information available at the time. Estimates may be revised if the circumstances on which they were based alter or if new information becomes available. Actual results may be different from these estimates.

The consolidated financial statements for the period have been prepared with reference to the immediate environment, in particular as regards the estimates given below.

#### Measurement of revenue from construction and service contracts

For revenue and income or losses on construction and service contracts, the Group applies general revenue recognition rules based on progress towards completion.

Progress towards completion and the revenue to be recognised are determined on the basis of a large number of estimates made by monitoring the work performed. Adjustments may therefore be made to initial estimates throughout contracts and may materially affect future results.

#### Values used in impairment tests

The assumptions and estimates made to determine the recoverable amount of goodwill, intangible assets and property, plant and equipment relate in particular to the assessment of market prospects needed to estimate the cash flow, and the discount rates adopted. Any change in these assumptions could have a material effect on the recoverable amount. The main assumptions used by the Group are described in Note E.9 "Goodwill and goodwill impairment tests".

#### Measurement of provisions

The factors that may cause a material change in the amount of provisions are:

- the estimates made using statistical methods on the basis of expenses incurred in previous years to determine after-sales-service provisions;
- the forecasts of expenditures on major maintenance over several years used as a basis for the provisions for obligations to maintain the condition of concession assets. These forecasts are estimated taking account of indexation clauses included in construction and civil engineering contracts (mainly the TP01, TP02 and TP09 indexes for France);
- the estimates of forecast profit or loss on construction contracts, which serve as a basis for the determination of losses on completion (see Note G.16 "Contracting business and VINCI Immobilier: construction and service contracts" and Note H.19.3 "Breakdown of current provisions");
- the discount rates used.

#### Measurement of leases

The assumptions and estimates made to determine the value of right-of-use assets in respect of leases and the related liabilities relate in particular to discount rates and lease terms. Details of the assumptions used and how they are determined are given in Note A.4 "Change in accounting methods – IFRS 16 "Leases"".

#### Measurement at fair value

Fair value is the price that would be received from selling an asset or paid to transfer a liability in a normal transaction. It is recognised on the basis of the asset or liability's main market (or the most advantageous market if there is no main market), i.e. the one that offers the highest volume and activity levels. The fair value of derivative financial instruments includes a "counterparty risk" component for derivatives carried as assets and an "own credit risk" component for derivatives carried as liabilities.

The Group mainly uses fair value in measuring, on a consistent basis, the derivative instruments, cash and cash equivalents, shares in unconsolidated subsidiaries and affiliates, cash management financial assets and identifiable assets and liabilities acquired in business combinations on its balance sheet. The fair value of other financial instruments (particularly debt instruments and assets measured at amortised cost) is stated in Note J.28 "Book and fair value of financial instruments by accounting category" below.

To determine these fair values, the Group uses the following measurement methods:

- market-based approaches, based on observable market prices or transactions;
- revenue-based approaches, which convert future cash flow into a single present value;
- cost-based approaches, which take into account the asset's physical, technological and economic obsolescence.

The following three-level hierarchy of fair values is used:

- Level 1 – price quoted on an active market. Marketable securities, some shares in unconsolidated subsidiaries and affiliates and listed bond issues are measured in this way;
- Level 2 – internal model using internal measurement techniques with observable factors: these techniques are based on usual mathematical computation methods, which incorporate observable market data (forward prices, yield curves, etc.). The calculation of the fair value of most derivative financial instruments (swaps, caps, floors, etc.) traded over the counter is made on the basis of models commonly used to price such financial instruments.

Every quarter, the internally calculated values of derivative instruments are checked for consistency with those sent to VINCI by the counterparties;

- Level 3 – internal model using non-observable factors: this model applies to customer relationships and contracts acquired through business combinations, as well as to holdings of unlisted shares, which, in the absence of an active market, are measured at their cost of acquisition plus transaction costs.

#### Measurement of retirement benefit obligations

The Group is involved in defined contribution and defined benefit retirement plans. For defined-benefit plans, obligations are measured using the actuarial projected unit credit method based on assumptions such as the discount rate, future increases in wages and salaries, employee turnover, mortality rates and the rate of increase of health expenses. Those obligations may therefore change if assumptions change, most of which are updated annually. Details of the assumptions used and how they are determined are given in Note K.29 “Provisions for employee benefits”. The Group considers that the actuarial assumptions used are appropriate and justified in the current conditions.

#### Measurement of share-based payment expense

The Group recognises a share-based payment expense relating to share subscription, performance share and Group savings plans offered to employees or some of its employees. This expense is measured on the basis of actuarial calculations using estimated behavioural assumptions based on observation of past behaviour.

The main actuarial assumptions (volatility, return on shares, etc.) adopted by the Group are described for each plan in Note K.30 “Share-based payments”.

## 4. Change in accounting methods – IFRS 16 “Leases”

The Group applied IFRS 16 to leases in existence on 1 January 2019, according to the “simplified retrospective” approach. The 2018 figures, presented for comparison purposes, have therefore not been adjusted to reflect the transitional provisions of IFRS 16.

IFRS 16 “Leases” changes in the way that lessees recognise leases. It replaces the IAS 17 accounting standard along with the IFRIC 4, SIC 15 and SIC 27 interpretations. IFRS 16 requires lessees to use a single method for recognising leases, affecting the balance sheet in a similar way to finance leases as recognised until 31 December 2018 in accordance with IAS 17.

The Group is not a party to any material leases in which it is the lessor, other than certain intragroup leases. The accounting treatment of leases has not been significantly changed by IFRS 16.

The Group applies the IFRS 16 provisions described below for all its leases relating to underlying assets whose value, in brand-new condition, is material and/or where the lease term is more than 12 months taking into account renewal options provided for contractually.

### Impact of the first-time adoption of IFRS 16 on the financial statements at 1 January 2019

Before IFRS 16 came into force, the Group designated each lease as either a finance lease or an operating lease. A lease was classified as a finance lease if it transferred substantially all the risks and rewards incidental to ownership of the asset; otherwise, the lease was classified as an operating lease. Finance leases resulted in the recognition of a non-current asset and a balancing liability, and lease payments were allocated to repayment of the liability and interest. The asset was depreciated over the lease term or its useful life where it was probable that a purchase option included in the lease would be exercised. For operating leases, non-current assets were not recognised on the balance sheet while lease payments were recognised on the income statement, spread over the lease term in equal proportions. Lease payments made in advance or still payable were recognised on the balance sheet in the working capital requirement.

### Leases designated as finance leases at 31 December 2018

On the transition date of 1 January 2019, the Group did not adjust the value of assets and liabilities related to leases designated as finance leases under IAS 17. The assets were reclassified as right-of-use assets and finance lease liabilities are presented under overall lease liabilities. IFRS 16 is now applied to events taking place after the transition date.

### Leases designated as operating leases at 31 December 2018

Since IFRS 16 came into force, the Group has recognised a lease liability reflecting the sum of lease payments still to be made, discounted at the marginal interest rate of the liability, determined using the approach explained below, with a balancing entry representing the right to use the underlying asset. According to the simplified approach, the amount of right-of-use assets is equal to the amount of the lease liability recognised (in some cases adjusted for lease payments paid in advance or still payable).

IFRS 16 does not apply to leases with terms of less than one year or relating to low-value assets; the related lease payments are still recognised in the income statement with no impact on the Group’s balance sheet.

Lease terms include minimum lease terms and any renewal periods provided for in the leases. In France, a nine-year period has most commonly been adopted for property leases. Outside France, lease terms have been assessed on the basis of local law and the expected use of the premises. The Group has noted the decisions taken by the IFRS IC on 26 November 2019 concerning the assessment of lease terms for leases renewable by tacit agreement and cancellable leases (with no particular contractual end-date). The IFRS IC confirmed that the enforceable period must be determined, taking an economic view as well as assessing the lease’s legal characteristics.

The Group could have to reassess the terms of some of its leases. However, no material impact is expected.

Variable lease payments or services related to the lease are not taken into account in determining the amount of the right-of-use asset or that of the lease liabilities. They are recognised as expenses when incurred (see Note D.4 “Operating income”).

To determine the marginal interest rate used to calculate the lease liability, the Group takes into account the weighted average duration of payments, country risk and specific risk for each Group business line.

Deferred tax has been recognised on the difference between right-of-use assets and lease liabilities falling within the scope of IFRS 16, similar to the approach taken for finance leases.

The tables below set out the impacts of the first-time adoption of IFRS 16 at 1 January 2019 on the Group’s opening balance sheet; they show that the application of IFRS 16 resulted in a decrease in equity attributable to owners of the parent amounting to €2 million net of deferred tax on 1 January 2019.

## Consolidated balance sheet at 1 January 2019

## Assets

<i>(in € millions)</i>	31/12/2018 reported	IFRS 16 impacts	01/01/2019 adjusted
<b>Non-current assets</b>			
Concession intangible assets	27,118	-	27,118
Goodwill	9,792	-	9,792
Other intangible assets	632	-	632
Property, plant and equipment	5,359	1,272	6,632
Investments in companies accounted for under the equity method	1,674	-	1,674
Other non-current financial assets	1,332	-	1,332
Derivative financial instruments – non-current assets	511	-	511
Deferred tax assets	317	78	395
<b>Total non-current assets</b>	<b>46,736</b>	<b>1,351</b>	<b>48,087</b>
<b>Current assets</b>			
Inventories and work in progress	1,173	-	1,173
Trade and other receivables	13,584	-	13,584
Other current operating assets	5,033	(15)	5,018
Other current non-operating assets	52	-	52
Current tax assets	280	-	280
Other current financial assets	37	-	37
Derivative financial instruments – current assets	258	-	258
Cash management financial assets	245	-	245
Cash and cash equivalents	7,960	-	7,960
<b>Total current assets</b>	<b>28,621</b>	<b>(15)</b>	<b>28,605</b>
<b>Total assets</b>	<b>75,357</b>	<b>1,335</b>	<b>76,692</b>

## Equity and liabilities

<i>(in € millions)</i>	31/12/2018 reported	IFRS 16 impacts	01/01/2019 adjusted
<b>Equity</b>			
Share capital	1,494	-	1,494
Share premium	10,339	-	10,339
Treasury shares	(2,323)	-	(2,323)
Consolidated reserves	7,767	(2)	7,765
Currency translation reserves	(213)	-	(213)
Net income attributable to owners of the parent	2,983	-	2,983
Amounts recognised directly in equity	(861)	-	(861)
<b>Equity attributable to owners of the parent</b>	<b>19,185</b>	<b>(2)</b>	<b>19,183</b>
Non-controlling interests	633	-	633
<b>Total equity</b>	<b>19,818</b>	<b>(3)</b>	<b>19,815</b>
<b>Non-current liabilities</b>			
Non-current provisions	1,135	-	1,135
Provisions for employee benefits	1,519	-	1,519
Bonds	16,588	-	16,588
Other loans and borrowings	3,023	(123)	2,900
Derivative financial instruments – non-current liabilities	206	-	206
Non-current lease liabilities	-	986	986
Other non-current liabilities	345	-	345
Deferred tax liabilities	1,676	78	1,754
<b>Total non-current liabilities</b>	<b>24,491</b>	<b>941</b>	<b>25,433</b>
<b>Current liabilities</b>			
Current provisions	4,452	-	4,452
Trade payables	8,240	4	8,244
Other current operating liabilities	12,862	1	12,862
Other current non-operating liabilities	500	-	500
Current tax liabilities	282	-	282
Current lease liabilities	-	435	435
Derivative financial instruments – current liabilities	76	-	76
Current borrowings	4,635	(44)	4,592
<b>Total current liabilities</b>	<b>31,048</b>	<b>397</b>	<b>31,444</b>
<b>Total equity and liabilities</b>	<b>75,357</b>	<b>1,335</b>	<b>76,692</b>

## Reconciliation between off-balance sheet lease commitments and IFRS 16 lease liabilities

<i>(in € millions)</i>	
<b>Off-balance-sheet commitments not discounted to present value at 31 December 2018 (operating leases)</b>	<b>1,500</b>
<b>Marginal average debt ratio</b>	<b>2.1%</b>
<b>Off-balance sheet commitments discounted at 1 January 2019</b>	<b>1,327</b>
Commitments related to short-term contracts or low value assets	(67)
Liabilities related to finance leases IAS 17	166
Renewal options and other unidentified adjustments in off-balance sheet commitment	(6)
<b>Lease liabilities at 1 January 2019</b>	<b>1,421</b>

## B. Changes in consolidation scope

### 1. Changes in consolidation scope

The main changes in the period concern acquisitions made by the Group as part of its growth strategy. The main transaction in 2019 was VINCI Airports' acquisition of a 50.01% stake in the holding company that owns London Gatwick airport. In addition, VINCI Energies acquired around 30 companies in France and elsewhere in Europe, while VINCI Immobilier purchased a 49.9% stake in Urvat.

Other changes relate mainly to legal restructuring within the Group's scope.

<i>(number of companies)</i>	31/12/2019			31/12/2018		
	Total	France	Foreign	Total	France	Foreign
Controlled companies	2,047	1,106	941	2,003	1,114	889
Joint ventures (*)	151	98	53	158	101	57
Associates (*)	38	20	18	41	20	21
<b>Total</b>	<b>2,236</b>	<b>1,224</b>	<b>1,012</b>	<b>2,202</b>	<b>1,235</b>	<b>967</b>

(\*) Entities accounted for under the equity method.

#### 1.1 Acquisition of a 50.01% stake in London Gatwick airport

On 13 May 2019, VINCI Airports completed the acquisition of a 50.01% stake in the holding company that controls Gatwick Airport Limited, the company that owns London Gatwick airport, the United Kingdom's second-largest airport. VINCI Airports and Global Infrastructure Partners, acting on behalf of non-controlling shareholders, signed a shareholders' agreement determining control over London Gatwick airport. That agreement covers matters including the composition of the Board of Directors, the ability to appoint certain key executives (including the CEO "Chief Executive Officer") and a mechanism for approving substantive decisions such as those regarding the business plan and annual budget. In addition, a procedure has been established for resolving any disputes that may arise, which in certain scenarios will allow minority shareholders, after acceptance by VINCI, to sell their shares to VINCI. Based on these contractual provisions, London Gatwick airport has been fully consolidated in VINCI's consolidated financial statements since 13 May 2019. The information required by IFRS 12 is provided in Note 1.23.5 "Non-controlling interests".

The deal to take control of London Gatwick airport involved the Group buying shares for €3,080 million in cash (£2,660 million) and assuming a shareholder loan in the amount of €396 million (£342 million).

In accordance with IFRS 3, VINCI is assessing the fair value of the identifiable assets and liabilities acquired, and determining the related deferred tax effects, in line with the principles for estimating fair value adopted by the Group. Values were provisionally allocated to identifiable assets and liabilities on the date control was acquired, based on information available. They may be adjusted during the 12 months following that date on the basis of new information obtained relating to the facts and circumstances prevailing at the time of the acquisition.

VINCI has used the partial goodwill method, and so non-controlling interests have not been remeasured at fair value.

## Provisional determination of acquired London Gatwick airport assets and liabilities at the date of acquiring control

<i>(in € millions)</i>	<b>London Gatwick airport</b>
<b>Fair value of assets and liabilities acquired</b>	
Other intangible assets <sup>(*)</sup>	6,641
Property, plant and equipment	3,008
Other non-current financial assets	19
Deferred tax assets	279
<b>Total non-current assets</b>	<b>9,947</b>
Trade and other operating receivables, inventories and work in progress	65
Other current assets	22
Cash and cash equivalents	35
<b>Total current assets</b>	<b>122</b>
Non-controlling interests	1,681
Provisions and other non-current liabilities	102
Loans and financial debt	4,315
Non-current lease liabilities	243
Deferred tax liabilities	1,479
<b>Total non-current liabilities</b>	<b>7,821</b>
Financial debt and current liabilities relating to derivative financial instruments	360
Current lease liabilities	3
Trade payables	173
Other current liabilities (including tax liabilities)	31
<b>Total current liabilities</b>	<b>567</b>
<b>Net assets acquired</b>	<b>1,681</b>
<b>Acquisition-date fair value of the total consideration transferred</b>	<b>3,080</b>
<b>Provisional goodwill</b>	<b>1,399</b>

*(\*) Right to operate measured using the MEEM (Multi-Period Excess Earnings Method) based on the 30-year acquisition business plan and long-term growth rate of 2.5%.*

Provisional goodwill, determined in the manner set out above, represents the future economic benefits that VINCI expects to derive from the acquisition of London Gatwick airport. It has been allocated to the VINCI Airports business segment.

London Gatwick airport made a €697 million contribution to VINCI's revenue and a €277 million contribution to its operating income from ordinary activities in 2019.

Over the whole of 2019, London Gatwick airport's revenue and operating income from ordinary activities, on the basis of the same assumptions as those retained at the acquisition date, would have been €966 million and €313 million respectively (unaudited figures).

## 1.2 Acquisitions and disposals in previous periods

The main acquisitions in 2018 concerned VINCI Airports (Airports Worldwide), VINCI Energies (PrimeLine Utility Services and Wah Loon Engineering) and Eurovia (Plants & Paving division of Lane Construction).

In relation to these companies, VINCI assessed the fair value of the identifiable assets and liabilities acquired in accordance with IFRS 3. The values allocated to identifiable acquired assets and liabilities on the dates when control was acquired in 2018 were not adjusted materially in 2019. In 2019, the allocation of purchase prices resulted in the recognition of the following final goodwill amounts:

- VINCI Airports: Airports Worldwide (€114 million);
- VINCI Energies: PrimeLine Utility Services (€569 million), Wah Loon Engineering (€107 million);
- Eurovia: Lane Construction's Plants & Paving division (€191 million).

Details of these transactions are provided in Note B.2. "Changes in consolidation scope" in the 2018 registration document.

## C. Financial indicators by business line and geographical area

### 1. Information by operating segment

Based on the Group's organisational structure and internal reporting system, segment information is presented by business line.

The Group consists of two core businesses (Concessions and Contracting) and a business line that reports directly to the holding company, namely VINCI Immobilier. Each business in turn consists of business lines.

#### Concessions business

- VINCI Autoroutes: motorway concessions in France (ASF, Escota, Cofiroute, Arcour and Arcos).
- VINCI Airports: operation of airports in France and abroad, both owned and operated under concession or management contracts.
- Other concessions: VINCI Highways (motorway and road infrastructure, mainly outside France), VINCI Railways (rail infrastructure) and VINCI Stadium (stadium management).

#### Contracting business

- VINCI Energies: services to the manufacturing sector, infrastructure, facilities management, and information and communication technology.
- Eurovia: building and maintenance of roads, motorways and railways, urban infrastructure, production of materials (asphalt mixes), quarries, and services.
- VINCI Construction: design and construction of buildings (residential and commercial property) and civil engineering infrastructure, specialised civil engineering, water and pipeline infrastructure, major projects and works for the oil and gas sector.

**VINCI Immobilier:** property development (residential properties, business properties, managed residences and property services).

## 1.1 Information by business

The data below is for the Concessions business and each Contracting business line separately and is stated before elimination, at their own level, of transactions with the rest of the Group.

2019

(in € millions)	Contracting					VINCI Immobilier and holding companies	Eliminations	Total
	Concessions	VINCI Energies	Eurovia	VINCI Construction	Total			
<b>Income statement</b>								
<b>Revenue (*)</b>	<b>8,544</b>	<b>13,749</b>	<b>10,209</b>	<b>14,926</b>	<b>38,884</b>	<b>1,320</b>	<b>(695)</b>	<b>48,053</b>
Concession subsidiaries' works revenue	1,038	-	-	-	-	-	(338)**	699
Total revenue	9,581	13,749	10,209	14,926	38,884	1,320	(1,033)	48,753
<b>Operating income from ordinary activities</b>	<b>3,989</b>	<b>827</b>	<b>430</b>	<b>396</b>	<b>1,654</b>	<b>92</b>	<b>-</b>	<b>5,734</b>
% of revenue (*)	46.7%	6.0%	4.2%	2.7%	4.3%	-	-	11.9%
<b>Recurring operating income</b>	<b>4,146</b>	<b>729</b>	<b>394</b>	<b>337</b>	<b>1,461</b>	<b>97</b>	<b>-</b>	<b>5,704</b>
<b>Operating income</b>	<b>4,167</b>	<b>723</b>	<b>363</b>	<b>314</b>	<b>1,400</b>	<b>97</b>	<b>-</b>	<b>5,664</b>
<b>Cash flow statement</b>								
<b>Cash flows from operations before tax and financing costs</b>	<b>5,796</b>	<b>1,065</b>	<b>694</b>	<b>688</b>	<b>2,446</b>	<b>254</b>	<b>-</b>	<b>8,497</b>
% of revenue (*)	67.8%	7.7%	6.8%	4.6%	6.3%	-	-	17.7%
Depreciation and amortisation	1,762	387	382	472	1,241	37	-	3,040
Operating investments (net of disposals)	(241)	(144)	(298)	(411)	(853)	(154)	-	(1,249)
Repayment of lease liabilities (***)	(26)	(259)	(101)	(157)	(516)	(32)	-	(575)
<b>Operating cash flow</b>	<b>3,800</b>	<b>781</b>	<b>466</b>	<b>234</b>	<b>1,482</b>	<b>(16)</b>	<b>-</b>	<b>5,266</b>
Growth investments in concessions and PPPs	(1,026)	2	-	(42)	(39)	-	-	(1,065)
<b>Free cash flow</b>	<b>2,774</b>	<b>784</b>	<b>466</b>	<b>193</b>	<b>1,443</b>	<b>(16)</b>	<b>-</b>	<b>4,201</b>
<b>Balance sheet</b>								
<b>Capital employed at 31/12/2019</b>	<b>41,030</b>	<b>4,777</b>	<b>1,746</b>	<b>903</b>	<b>7,426</b>	<b>1,545</b>	<b>-</b>	<b>50,001</b>
of which investments in companies accounted for under the equity method	1,273	11	113	280	404	193	-	1,870
of which right-of-use assets in respect of leases	307	710	299	375	1,384	131	-	1,822
<b>Net financial surplus (debt)</b>	<b>(33,952)</b>	<b>(1,186)</b>	<b>100</b>	<b>918</b>	<b>(168)</b>	<b>12,466</b>	<b>-</b>	<b>(21,654)</b>

(\*) Excluding concession subsidiaries' revenue derived from works carried out by non-Group companies.

(\*\*) Intragroup revenue of the Contracting business derived from works carried out for the Group's concession-operating companies.

(\*\*\*) Including associated financial expense.

NB: Public-Private Partnership (PPP)

## 2018

(in € millions)	Contracting					VINCI Immobilier and holding companies	Eliminations	Total
	Concessions	VINCI Energies	Eurovia	VINCI Construction	Total			
<b>Income statement</b>								
<b>Revenue (*)</b>	<b>7,261</b>	<b>12,603</b>	<b>8,934</b>	<b>14,231</b>	<b>35,769</b>	<b>1,104</b>	<b>(615)</b>	<b>43,519</b>
Concession subsidiaries' works revenue	823	-	-	-	-	-	(190)**	633
Total revenue	8,084	12,603	8,934	14,231	35,769	1,104	(806)	44,152
<b>Operating income from ordinary activities</b>	<b>3,429</b>	<b>727</b>	<b>345</b>	<b>400</b>	<b>1,472</b>	<b>95</b>	<b>-</b>	<b>4,997</b>
% of revenue (*)	47.2%	5.8%	3.9%	2.8%	4.1%	-	-	11.5%
<b>Recurring operating income</b>	<b>3,456</b>	<b>664</b>	<b>329</b>	<b>359</b>	<b>1,351</b>	<b>116</b>	<b>-</b>	<b>4,924</b>
<b>Operating income</b>	<b>3,480</b>	<b>654</b>	<b>320</b>	<b>355</b>	<b>1,328</b>	<b>111</b>	<b>-</b>	<b>4,920</b>
<b>Cash flow statement</b>								
<b>Cash flows from operations before tax and financing costs</b>	<b>4,963</b>	<b>749</b>	<b>513</b>	<b>553</b>	<b>1,815</b>	<b>120</b>	<b>-</b>	<b>6,898</b>
% of revenue (*)	68.4%	5.9%	5.7%	3.9%	5.1%	-	-	15.9%
Depreciation and amortisation	1,537	146	256	299	700	5	-	2,242
Operating investments (net of disposals)	(45)	(172)	(285)	(353)	(810)	(131)	-	(986)
<b>Operating cash flow</b>	<b>3,444</b>	<b>473</b>	<b>150</b>	<b>(169)</b>	<b>453</b>	<b>259</b>	<b>-</b>	<b>4,156</b>
Growth investments in concessions and PPPs	(980)	3	-	-	2	-	-	(977)
<b>Free cash flow</b>	<b>2,465</b>	<b>475</b>	<b>150</b>	<b>(170)</b>	<b>455</b>	<b>259</b>	<b>-</b>	<b>3,179</b>
<b>Balance sheet</b>								
<b>Capital employed at 31/12/2018</b>	<b>31,115</b>	<b>3,981</b>	<b>1,676</b>	<b>576</b>	<b>6,233</b>	<b>923</b>	<b>-</b>	<b>38,270</b>
of which investments in companies accounted for under the equity method	1,143	8	109	293	411	120	-	1,674
<b>Net financial surplus (debt)</b>	<b>(27,029)</b>	<b>(1,330)</b>	<b>(331)</b>	<b>752</b>	<b>(908)</b>	<b>12,382</b>	<b>-</b>	<b>(15,554)</b>

(\*) Excluding concession subsidiaries' revenue derived from works carried out by non-Group companies.

(\*\*) Intragroup revenue of the Contracting business derived from works carried out for the Group's concession-operating companies.

## 1.2 Information relating to the Concessions business

2019

<i>(in € millions)</i>	Concessions			Total
	VINCI Autoroutes	VINCI Airports	VINCI Highways and other concessions	
<b>Income statement</b>				
<b>Revenue (*)</b>	<b>5,593</b>	<b>2,631</b>	<b>319</b>	<b>8,544</b>
Concession subsidiaries' works revenue	834	198	6	1,038
Total revenue	6,427	2,829	325	9,581
<b>Operating income from ordinary activities</b>	<b>2,967</b>	<b>1,016</b>	<b>6</b>	<b>3,989</b>
<i>% of revenue (*)</i>	<i>53.0%</i>	<i>38.6%</i>	<i>2.0%</i>	<i>46.7%</i>
<b>Recurring operating income</b>	<b>2,948</b>	<b>1,187</b>	<b>11</b>	<b>4,146</b>
<b>Operating income</b>	<b>2,948</b>	<b>1,179</b>	<b>41</b>	<b>4,167</b>
<b>Cash flow statement</b>				
<b>Cash flows from operations before tax and financing costs</b>	<b>4,178</b>	<b>1,466</b>	<b>152</b>	<b>5,796</b>
<i>% of revenue (*)</i>	<i>74.7%</i>	<i>55.7%</i>	<i>47.8%</i>	<i>67.8%</i>
<i>Depreciation and amortisation</i>	1,238	427	97	1,762
Operating investments (net of disposals)	(24)	(205)	(12)	(241)
Repayment of lease liabilities (**)	(5)	(11)	(10)	(26)
<b>Operating cash flow</b>	<b>2,822</b>	<b>899</b>	<b>78</b>	<b>3,800</b>
Growth investments in concessions and PPPs	(775)	(248)	(3)	(1,026)
<b>Free cash flow</b>	<b>2,048</b>	<b>651</b>	<b>75</b>	<b>2,774</b>
<b>Balance sheet</b>				
<b>Capital employed at 31/12/2019</b>	<b>20,773</b>	<b>17,153</b>	<b>3,104</b>	<b>41,030</b>
<i>of which investments in companies accounted for under the equity method</i>	14	1,082	176	1,273
<i>of which right-of-use assets in respect of leases</i>	9	256	41	307
<b>Net financial surplus (debt)</b>	<b>(19,964)</b>	<b>(10,530)</b>	<b>(3,458)</b>	<b>(33,952)</b>

(\*) Excluding concession subsidiaries' revenue derived from works carried out by non-Group companies.

(\*\*) Including associated financial expense.

## 2018

<i>(in € millions)</i>	Concessions			Total
	VINCI Autoroutes	VINCI Airports	VINCI Highways and other concessions	
<b>Income statement</b>				
<b>Revenue (*)</b>	<b>5,356</b>	<b>1,607</b>	<b>298</b>	<b>7,261</b>
Concession subsidiaries' works revenue	604	184	35	823
Total revenue	5,961	1,791	333	8,084
<b>Operating income from ordinary activities</b>	<b>2,686</b>	<b>689</b>	<b>54</b>	<b>3,429</b>
<i>% of revenue (*)</i>	<i>50.2%</i>	<i>42.9%</i>	<i>18.1%</i>	<i>47.2%</i>
<b>Recurring operating income</b>	<b>2,635</b>	<b>806</b>	<b>15</b>	<b>3,456</b>
<b>Operating income</b>	<b>2,634</b>	<b>806</b>	<b>40</b>	<b>3,480</b>
<b>Cash flow statement</b>				
<b>Cash flows from operations before tax and financing costs</b>	<b>3,895</b>	<b>941</b>	<b>127</b>	<b>4,963</b>
<i>% of revenue (*)</i>	<i>72.7%</i>	<i>58.6%</i>	<i>42.5%</i>	<i>68.4%</i>
<i>Depreciation and amortisation</i>	<i>1,221</i>	<i>245</i>	<i>71</i>	<i>1,537</i>
Operating investments (net of disposals)	(19)	(12)	(14)	(45)
<b>Operating cash flow</b>	<b>2,607</b>	<b>711</b>	<b>126</b>	<b>3,444</b>
Growth investments in concessions and PPPs	(673)	(274)	(33)	(980)
<b>Free cash flow</b>	<b>1,934</b>	<b>438</b>	<b>93</b>	<b>2,465</b>
<b>Balance sheet</b>				
<b>Capital employed at 31/12/2018</b>	<b>21,132</b>	<b>6,994</b>	<b>2,989</b>	<b>31,115</b>
<i>of which investments in companies accounted for under the equity method</i>	<i>14</i>	<i>988</i>	<i>141</i>	<i>1,143</i>
<b>Net financial surplus (debt)</b>	<b>(20,345)</b>	<b>(4,951)</b>	<b>(1,734)</b>	<b>(27,029)</b>

(\*) Excluding concession subsidiaries' revenue derived from works carried out by non-Group companies.

## 2. Breakdown of revenue by geographical area

### Accounting policies

The Group's consolidated revenue corresponds to revenue from the Contracting business lines, the Concessions business and VINCI Immobilier. IFRS 15 "Revenue from Contracts with Customers", which the Group has applied since 1 January 2018, requires a contract as well as the various performance obligations contained in the contract to be identified. The number of performance obligations depends on the types of contracts and activities. Most of the Group's contracts involve only one performance obligation.

Under IFRS 15, recognition of revenue from contracts with customers must reflect:

- the rate at which performance obligations are fulfilled, corresponding to the transfer to a customer of control of a good or service;
- the amount to which the seller expects to be entitled as consideration for its activities.

The way in which transfer of control of a good or service is analysed is crucial, since that transfer determines the recognition of revenue. The transfer of control of a good or service may take place continuously (revenue recognition on a progress towards completion basis) or on a specific date that corresponds to the completion of works.

Revenue from concession contracts consists of:

- tolls for the use of motorway infrastructure operated under concession, revenue from airport service concessions, and ancillary income such as fees from commercial installations, rental of telecommunications infrastructure and advertising space; and
- revenue in respect of the construction of new infrastructure under concession and recognised on a progress towards completion basis.

Consolidated revenue in the Contracting business (VINCI Energies, Eurovia and VINCI Construction) includes the total of the work, goods and services generated by the consolidated subsidiaries pursuing their main activity and the revenue for the construction of infrastructure under concession.

In the French property sector, revenue arising on lots sold is recognised as the property development proceeds, in accordance with IFRS 15 and statutory provisions relating to off-plan sales. In that respect, to measure progress towards completion of works, VINCI Immobilier uses the cost-based method. The cost of land is included in the progress towards completion calculation at the start of each contract.

Revenue from ancillary activities mainly relates to revenue from leases, sales of equipment, materials and merchandise, study work and fees.

The method for recognising revenue under concession contracts is explained in Note F "Concessions business: PPP contracts, concession contracts and other infrastructure". The method for recognising revenue from construction and service contracts is explained in Note G.16 "Information on construction and service contracts".

<i>(in € millions)</i>	2019	%	2018	%
<b>Revenue</b>				
<b>France</b>	<b>26,307</b>	<b>54.7%</b>	<b>24,768</b>	<b>56.9%</b>
Germany	3,140	6.5%	3,002	6.9%
United Kingdom	3,002	6.2%	2,222	5.1%
Central and Eastern Europe (*)	2,219	4.6%	2,202	5.1%
Portugal	1,011	2.1%	942	2.2%
Other European countries	3,734	7.8%	3,355	7.7%
<b>Europe excluding France</b>	<b>13,106</b>	<b>27.3%</b>	<b>11,723</b>	<b>26.9%</b>
<b>Europe (**)</b>	<b>39,413</b>	<b>82.0%</b>	<b>36,491</b>	<b>83.9%</b>
<i>of which European Union</i>	<i>38,292</i>	<i>79.7%</i>	<i>35,426</i>	<i>81.4%</i>
North America	3,166	6.6%	1,992	4.6%
<i>of which United States of America</i>	<i>2,197</i>	<i>4.6%</i>	<i>1,267</i>	<i>2.9%</i>
Central and South America	1,264	2.6%	1,146	2.6%
Africa	1,603	3.3%	1,342	3.1%
Russia, Asia Pacific and Middle East	2,606	5.4%	2,548	5.9%
<b>International excluding Europe</b>	<b>8,640</b>	<b>18.0%</b>	<b>7,028</b>	<b>16.1%</b>
<b>International excluding France</b>	<b>21,746</b>	<b>45.3%</b>	<b>18,751</b>	<b>43.1%</b>
<b>Total (***)</b>	<b>48,053</b>	<b>100.0%</b>	<b>43,519</b>	<b>100.0%</b>

(\*) Albania, Belarus, Bosnia-Herzegovina, Bulgaria, Croatia, Czech Republic, Estonia, Hungary, Kosovo, Latvia, Lithuania, Macedonia, Moldova, Montenegro, Poland, Romania, Serbia, Slovakia, Slovenia and Ukraine.

(\*\*) Including the eurozone for €32,727 million (68.1% of total revenue) in 2019 and for €30,819 million (70.8% of total revenue) in 2018.

(\*\*\*) Excluding concession subsidiaries' revenue derived from works carried out by non-Group companies.

Revenue arising outside France amounted to €21,746 million in 2019, up 16% compared with 2018. It accounted for 45.3% of revenue excluding concession subsidiaries' revenue derived from works carried out by non-Group companies (43.1% in 2018).

### 3. Detail of capital employed and breakdown by geographical area

#### Reconciliation between capital employed and the balance sheet

<i>(in € millions)</i>	Note	31/12/2019	31/12/2018
<b>Capital employed – Assets</b>		<b>78,388</b>	<b>64,607</b>
Concession intangible assets	13	26,869	27,118
- Deferred tax on business combination fair value adjustments		(2,708)	(1,647)
Goodwill, gross	9	11,873	10,016
Other intangible assets	17.1	7,410	632
Property, plant and equipment	17.2	10,131	5,359
Investments in companies accounted for under the equity method	10	1,870	1,674
Other non-current financial assets	11-14-18	1,525	1,332
- Collateralised loans and receivables (at more than one year)	25-27	(4)	-
Inventories and work in progress	19	1,434	1,173
Trade and other receivables	19	14,523	13,584
Other current operating assets	19	5,252	5,033
Other current non-operating assets		48	52
Current tax assets		166	280
<b>Capital employed – Liabilities</b>		<b>(28,387)</b>	<b>(26,336)</b>
Current provisions	19	(4,741)	(4,452)
Trade payables	19	(8,514)	(8,240)
Other current operating liabilities	19	(14,177)	(12,862)
Other current non-operating liabilities		(662)	(500)
Current tax liabilities		(292)	(282)
<b>Total capital employed</b>		<b>50,001</b>	<b>38,270</b>

#### Capital employed by geographical area

<i>(in € millions)</i>	31/12/2019	31/12/2018
France	27,158	26,763
Germany	379	259
United Kingdom	10,646	624
Portugal	2,544	2,605
Other European countries	2,928	2,439
<b>Total Europe excluding France</b>	<b>16,497</b>	<b>5,927</b>
<b>Total Europe</b>	<b>43,656</b>	<b>32,691</b>
North America	2,117	1,859
<i>which of United States</i>	<i>1,712</i>	<i>1,430</i>
Central and South America	3,329	3,102
Africa	12	(124)
Russia, Asia, Pacific and Middle East	887	743
<b>Total capital employed</b>	<b>50,001</b>	<b>38,270</b>

At 31 December 2019, capital employed in the eurozone was €31.6 billion and made up 63% of the total (€30.9 billion and 81% of the total in 2018).

## D. Main income statement items

### 4. Operating income

#### Accounting policies

**Operating income from ordinary activities** measures the operational performance of fully consolidated Group subsidiaries before taking into account share-based payment expense (IFRS 2). It also excludes the share of the income or loss of companies accounted for under the equity method, and other recurring operating items and non-recurring items.

**Recurring operating income** is intended to present the Group's recurring operational performance excluding the impact of non-recurring transactions and events during the period. It is obtained by adding the impacts associated with share-based payments (IFRS 2), income/losses from companies accounted for under the equity method and other recurring operating income and expense to operating income from ordinary activities.

Goodwill impairment losses and other material non-recurring operating items, including gains or losses on the disposal of shares and the impact of remeasuring equity interests at fair value when changes of control take place, are recognised under **operating income**. Operating income is therefore obtained by adding income and expenses regarded as non-recurring to recurring operating income.

<i>(in € millions)</i>	<b>2019</b>	<b>2018</b>
<b>Revenue<sup>(*)</sup></b>	<b>48,053</b>	<b>43,519</b>
Concession subsidiaries' revenue derived from works carried out by non-Group companies	699	633
Total revenue	48,753	44,152
Revenue from ancillary activities <sup>(**)</sup>	198	202
Purchases consumed	(10,382)	(9,833)
External services <sup>(***)</sup>	(5,384)	(5,503)
Temporary staff	(1,412)	(1,122)
Subcontracting (including concession operating companies' construction costs)	(9,776)	(8,848)
Taxes and levies	(1,192)	(1,124)
Employment costs	(11,836)	(10,877)
Other operating income and expense	84	98
Depreciation and amortisation	(3,040)	(2,242)
Net provision expense	(279)	94
<b>Operating expenses</b>	<b>(43,216)</b>	<b>(39,357)</b>
<b>Operating income from ordinary activities</b>	<b>5,734</b>	<b>4,997</b>
<i>% of revenue<sup>(*)</sup></i>	<i>11.9%</i>	<i>11.5%</i>
Share-based payments (IFRS 2)	(291)	(206)
Profit/(loss) of companies accounted for under the equity method	212	88
Other recurring operating items	48	45
<b>Recurring operating income</b>	<b>5,704</b>	<b>4,924</b>
Goodwill impairment losses	(21)	(11)
Impact from changes in scope and gain/(loss) on disposals of shares	(18)	7
<i>Total non-recurring operating items</i>	<i>(40)</i>	<i>(4)</i>
<b>Operating income</b>	<b>5,664</b>	<b>4,920</b>

<sup>(\*)</sup> Excluding concession subsidiaries' revenue derived from works carried out by non-Group companies.

<sup>(\*\*)</sup> Revenue from ancillary activities mainly comprises rental income, sales of equipment, materials and merchandise, study work and fees other than those generated by concession operators.

<sup>(\*\*\*)</sup> Including in 2019 €989 million of lease payments not restated following the application of IFRS 16: low-value leases, short-term leases and variable lease payments.

Other recurring operating items include financial income from shareholder loans and advances granted by the Group to certain associates and the impact of changes in indexation assumptions used to measure provisions for obligations to maintain the condition of concession infrastructure.

Non-recurring operating items produced a net expense of €40 million in 2019, as opposed to €4 million in 2018, and comprised:

- a negative scope effect of €18 million, due to net gains/losses from the sale of the Concession business's stakes in TJH (the concession-holder of a motorway in Jamaica) and Toll Collect, Eurovia's disposal of its business in Romania and Entrepouse's withdrawal from drilling activities; along with earn-out payments and acquisition costs at VINCI Energies, Eurovia and VINCI Airports. In 2018, they included the positive impact of remeasuring the Gefyra stake at fair value after the change in consolidation method applied to that company;
- goodwill impairment losses of €21 million, mainly relating to Eurovia's rail construction business (€11 million in 2018).

## 4.1 Employment costs

<i>(in € millions)</i>	Note	2019	2018
<b>Wages and other employment-related expense - I</b>		<b>(11,632)</b>	<b>(10,678)</b>
<i>of which wages and salaries</i>		(8,841)	(8,066)
<i>of which employer social contributions</i>		(2,151)	(2,014)
<i>of which contributions to defined contribution plans</i>	29.1	(641)	(598)
<b>Profit-sharing and incentive plans - II</b>		<b>(204)</b>	<b>(198)</b>
<b>Total (I+II)</b>		<b>(11,836)</b>	<b>(10,877)</b>

The Group's average headcount was 219,267 on a full-time-equivalent basis in 2019, up 7.1% compared with 2018.

	2019	2018
<b>Average number of employees (in full-time equivalent)</b>	<b>219,267</b>	<b>204,775</b>
<i>of which managers</i>	43,109	39,886
<i>of which other employees</i>	176,158	164,889

## 4.2 Other operating income and expense

<i>(in € millions)</i>	2019	2018
Net gains or losses on disposal of property, plant and equipment and intangible assets	45	66
Share in operating income or loss of joint operations	16	19
Other	23	13
<b>Total</b>	<b>84</b>	<b>98</b>

## 4.3 Depreciation and amortisation

Depreciation and amortisation break down as follows:

<i>(in € millions)</i>	2019	2018
Concession intangible assets	(1,329)	(1,265)
Other intangible assets	(62)	(53)
Property, plant and equipment	(1,648)	(925)
<b>Depreciation and amortisation</b>	<b>(3,040)</b>	<b>(2,242)</b>

In 2019, depreciation of property, plant and equipment included €548 million of amortisation of rights of use under leases following implementation of IFRS 16 "Leases" (see Note A.4 "Change in accounting methods – IFRS 16 "Leases"").

## 5. Cost of net financial debt

### Accounting policies

The cost of net financial debt includes:

- the cost of gross financial debt, which includes the interest expense calculated at the effective interest rate, and gains and losses on interest rate derivatives allocated to gross financial debt whether designated as hedges for accounting purposes or not;
- financial income from investments, which comprises the return on investments of cash and cash equivalents measured at fair value through profit and loss;
- recycling of financial hedging costs.

In 2019, the cost of net financial debt amounted to €551 million (€462 million in 2018), an increase of €89 million. That increase was due mainly to the financing and integration of recent acquisitions, particularly that of London Gatwick airport.

The cost of net financial debt can be analysed as follows:

<i>(in € millions)</i>	2019	2018
Financial liabilities at amortised cost	(754)	(635)
Financial assets and liabilities at fair value through profit and loss	41	29
Derivatives designated as hedges: assets and liabilities	151	152
Derivatives at fair value through profit and loss: assets and liabilities	11	(9)
<b>Total cost of net financial debt</b>	<b>(551)</b>	<b>(462)</b>

The “Derivatives designated as hedges: assets and liabilities” item breaks down as follows:

<i>(in € millions)</i>	2019	2018
Net interest on derivatives designated as fair value hedges	225	196
Change in value of derivatives designated as fair value hedges	459	(4)
Change in value of the adjustment to fair value hedged financial debt	(459)	4
Ineffective portion of fair value hedges	(1)	-
Reserve recycled through profit or loss in respect of cash flow and net investment hedges	(62)	(42)
Ineffective portion of cash flow and net investment hedges	(11)	(2)
<b>Gains and losses on derivative instruments allocated to net financial debt</b>	<b>151</b>	<b>152</b>

## 6. Other financial income and expense

### Accounting policies

Other financial income and expense comprises mainly discounting effects, the impact of capitalised borrowing costs, foreign exchange gains and losses relating to financial items and changes in the value of derivatives not allocated to hedging interest rate or exchange rate risk, along with financial expense relating to lease liabilities since the adoption of IFRS 16.

Capitalised borrowing costs relate to infrastructure under concession and are included during the construction period in the value of those assets. They are determined as follows:

- to the extent that funds are borrowed specifically for the purpose of constructing an asset, the borrowing costs eligible for capitalisation on that asset are the actual borrowing costs incurred during the period less any investment income arising from the temporary investment of those borrowings;
- when borrowing is not intended to finance a specific project, the interest eligible for capitalisation on an asset is determined by applying a capitalisation rate to the expenditure on that asset. This capitalisation rate is equal to the weighted average of the costs of borrowing funds for construction work, other than those specifically intended for the construction of given assets.

This does not relate to the construction of concession assets accounted for using the financial asset model (see Note F.14 “Public-private partnership (PPP) contracts recognised using financial asset model”).

Other financial income and expense break down as follows:

<i>(in € millions)</i>	2019	2018
Effect of discounting to present value	(80)	(31)
Borrowing costs capitalised	41	56
Financial expenses on lease liabilities	(40)	-
Foreign exchange gains and losses	8	(9)
<b>Total other financial income and expense</b>	<b>(71)</b>	<b>17</b>

The effect of discounting to present value relates mainly to provisions for retirement benefit obligations in an amount of €30 million in 2019 (€27 million in 2018), obligations to maintain the condition of concession assets, which rose from €1 million in 2018 to €26 million because of an increase at VINCI Autoroutes, and fixed fees at more than one year in relation to Salvador airport in Brazil and Belgrade airport in Serbia for a total of €15 million in 2019.

In 2019, capitalised borrowing costs mainly related to Arcos for €16 million (€13 million in 2018), Salvador airport in Brazil, Belgrade airport in Serbia and London Gatwick airport in the United Kingdom for a total of €15 million, and the ASF group for €9 million (€12 million in 2018). The decrease was mainly attributable to Lamsac (€29 million in 2018) because the completion of the second section of the Línea Amarilla expressway in Lima (Peru), which came into service in June 2018.

The application of IFRS 16 from 1 January 2019 caused the Group to recognise financial expenses associated with lease liabilities in a total amount of €40 million.

## 7. Income tax expense

### Accounting policies

Income tax is computed in accordance with the tax legislation in force in the countries where the income is taxable.

In accordance with IAS 12, deferred tax is recognised on the temporary differences between the carrying amount and the tax base of assets and liabilities. It is calculated using the latest tax rates enacted or substantively enacted at the accounts closing date. The effects of a change in the tax rate from one period to another are recognised in the income statement in the period in which the change occurs, except where they relate to transactions recognised under other comprehensive income or directly in equity.

Deferred tax relating to share-based payments (IFRS 2) is taken to income to the extent that the deductible amount does not exceed the fair value of plans established according to IFRS 2.

Whenever subsidiaries have distributable reserves, a deferred tax liability is recognised in respect of the probable distributions that will be made in the foreseeable future. Moreover, shareholdings in associates and certain joint ventures give rise to recognition of a deferred tax liability in respect of all the differences between the carrying amount and the tax base of the shares.

Net deferred tax is determined on the basis of the tax position of each entity or group of entities included in the tax group under consideration and is shown under assets or liabilities for its net amount per tax group. Deferred tax is reviewed at each balance sheet date to take account of the impact of changes in tax law and the prospect of recovery. Deferred tax assets are only recognised if their recovery is probable.

Deferred tax assets and liabilities are not discounted.

### 7.1 Breakdown of net tax expense

<i>(in € millions)</i>	2019	2018
Current tax	(1,791)	(1,529)
Deferred tax	157	111
<i>of which temporary differences</i>	115	49
<i>of which losses carried forward</i>	42	62
<b>Total</b>	<b>(1,634)</b>	<b>(1,418)</b>

The net tax expense for the period comprises:

- a tax expense recognised by French subsidiaries for €1,165 million (€1,055 million in 2018), including €1,136 million at VINCI SA, the lead company in the tax consolidation group that comprises 969 subsidiaries (€1,031 million in 2018);
- a tax expense of €469 million for foreign subsidiaries (€363 million in 2018).

### 7.2 Effective tax rate

The Group's effective tax rate was 33.8% in 2019 compared with 32.3% in 2018.

The effective tax rate for 2019 is higher lower than the theoretical tax rate of 32.02% in force in France, because French subsidiaries with revenue of over €250 million are taxed at 34.43% (mainly affecting VINCI Autoroutes and its subsidiaries and the VINCI tax group). The difference between the tax calculated using the standard tax rate in force in France and the amount of tax effectively recognised in the year can be analysed as follows:

<i>(in € millions)</i>	2019	2018
Income before tax and income/(loss) of companies accounted for under the equity method	4,831	4,387
Theoretical tax rate in France	32.0%	34.4%
<b>Theoretical tax expense expected</b>	<b>(1,547)</b>	<b>(1,511)</b>
Impact of taxes due on income taxed at a lower rate in France	-	9
Tax rate differential on foreign income	70	127
Impact of tax loss carryforwards and other temporary differences that are not recognised or that have previously been subject to limitation	3	11
Goodwill impairment losses	(7)	(3)
Permanent differences and other (*)	(154)	(50)
<b>Tax expense recognised</b>	<b>(1,634)</b>	<b>(1,418)</b>
<b>Effective tax rate (**)</b>	<b>33.8%</b>	<b>32.3%</b>

(\*) Including €79 million of current tax related to the different tax rate applied to French companies with revenue of over €250 million.

(\*\*) Excluding the Group's share of companies accounted for under the equity method.

## 7.3 Breakdown of deferred tax assets and liabilities

(in € millions)	31/12/2019	Changes			31/12/2018
		Income	Equity	Other	
<b>Deferred tax assets</b>					
Losses carried forward	487	43	6	(18)	456
Temporary differences on retirement benefit obligations	421	5	77	4	336
Temporary differences on provisions	624	35	1	8	580
Temporary differences on financial instruments	123	(4)	46	8	74
Temporary differences related to leases	322	(34)	(2)	334	25
Other	636	22	1	217	397
Netting of deferred tax assets and liabilities by tax group	(1,815)	-	-	(688)	(1,126)
<b>Total deferred tax assets before impairment</b>	<b>798</b>	<b>66</b>	<b>128</b>	<b>(136)</b>	<b>740</b>
Impairment	(428)	3	(5)	(4)	(423)
<b>Total deferred tax assets after impairment</b>	<b>370</b>	<b>70</b>	<b>123</b>	<b>(140)</b>	<b>317</b>
<b>Deferred tax liabilities</b>					
Remeasurement of assets <sup>(*)</sup>	(3,652)	21	(45)	(1,476)	(2,151)
Temporary differences related to leases	(302)	37	3	(312)	(29)
Temporary differences on financial instruments	(37)	7	-	(3)	(41)
Other	(525)	23	(1)	34	(581)
Netting of deferred tax assets and liabilities by tax group	1,815	-	-	688	1,126
<b>Total deferred tax liabilities</b>	<b>(2,701)</b>	<b>87</b>	<b>(43)</b>	<b>(1,069)</b>	<b>(1,676)</b>
<b>Net deferred tax</b>	<b>(2,331)</b>	<b>157</b>	<b>80</b>	<b>(1,209)</b>	<b>(1,359)</b>

(\*) Including measurement at fair value of the assets and liabilities of London Gatwick airport, ASF, Lamsac, Aéroports de Lyon and ANA at their dates of first consolidation, i.e. €1,141 million, €911 million, €208 million, €147 million and €112 million respectively at 31 December 2019.

Recognised deferred tax assets whose recovery is not probable are written down. They amounted to €428 million at 31 December 2019 (€423 million at 31 December 2018), including €412 million outside France (€392 million at 31 December 2018).

## 8. Earnings per share

### Accounting policies

Basic earnings per share is the net income for the period after non-controlling interests, divided by the weighted average number of shares outstanding during the period less the weighted average number of treasury shares.

In calculating diluted earnings per share, the weighted average number of shares outstanding is adjusted for the potentially dilutive effect of all equity instruments issued by the company, in particular share subscription options and performance shares. The dilution resulting from the exercise of share subscription options and from performance shares is determined using the method defined in IAS 33. In accordance with this standard, plans of which the stock market price is greater than the average price during the period are excluded from the diluted earnings per share calculation.

In calculating basic and diluted earnings per share, earnings are also adjusted as necessary for changes in income and expenses taken directly to equity resulting from the conversion into shares of all potentially dilutive instruments.

The table below shows the reconciliation between basic and diluted earnings per share:

	2019			2018		
	Average number of shares	Net income (in € millions)	Earnings per share (in €)	Average number of shares	Net income (in € millions)	Earnings per share (in €)
<b>Total shares</b>	<b>601,090,748</b>			<b>595,046,296</b>		
Treasury shares	(46,548,305)			(40,269,807)		
<b>Basic earnings per share</b>	<b>554,542,443</b>	<b>3,260</b>	<b>5.88</b>	<b>554,776,489</b>	<b>2,983</b>	<b>5.38</b>
Subscription options	42,222			347,209		
Group savings plan	328,423			90,843		
Performance shares	5,494,713			5,206,228		
<b>Diluted earnings per share</b>	<b>560,407,801</b>	<b>3,260</b>	<b>5.82</b>	<b>560,420,769</b>	<b>2,983</b>	<b>5.32</b>

## E. Investments in other companies

### 9. Goodwill and goodwill impairment tests

#### Accounting policies

Goodwill is the excess of the cost of a business combination over the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities at the date of acquisition, recognised on first consolidation.

Goodwill in fully consolidated subsidiaries is recognised under goodwill in consolidated assets. Goodwill relating to companies accounted for under the equity method is included in the line item "Investments in companies accounted for under the equity method".

Goodwill is not amortised but is tested for impairment at least annually or when there is an indication that an impairment loss has arisen. If a goodwill impairment loss is recognised as a result, the difference between its carrying amount and its recoverable amount is charged irreversibly to operating income in the period.

Negative goodwill is taken to income in the year of acquisition.

Under IFRS 3 (amended), an option is available to measure non-controlling interests on the acquisition date either at fair value (the full goodwill method) or for the portion of the net assets acquired that they represent (the partial goodwill method). The choice can be made for each business combination.

#### 9.1 Main goodwill items

Changes in the period were as follows:

<i>(in € millions)</i>	31/12/2019	31/12/2018
<b>Net at beginning of period</b>	<b>9,792</b>	<b>8,600</b>
Goodwill recognised during the period	1,737	1,127
Impairment losses	(21)	(11)
Currency translation differences	90	39
Other movements	50	38
<b>Net at end of period</b>	<b>11,647</b>	<b>9,792</b>

The increase during the period resulted mainly from the recognition of goodwill relating to the acquisition of London Gatwick airport (€1,399 million, see Note B.1.1). That provisionally estimated goodwill is allocated to the VINCI Airports cash-generating unit (CGU).

In 2018, the main changes corresponded to the acquisitions of Airports Worldwide by VINCI Airports, PrimeLine Utility Services in the United States and Wah Loon Engineering in Singapore by VINCI Energies and Lane Plants & Paving, the industrial and roadworks business of Lane Construction in the United States, by Eurovia.

The main items of goodwill at 31 December 2019 were as follows:

<i>(in € millions)</i>	31/12/2019		31/12/2018	
	Gross	Impairment losses	Net	Net
VINCI Airports	2,525	-	2,525	1,081
VINCI Energies France	2,442	-	2,442	2,375
ASF group	1,935	-	1,935	1,935
VINCI Energies Germany	707	-	707	631
VINCI Energies North America	639	-	639	609
VINCI Energies Benelux	431	-	431	334
VINCI Energies Scandinavia	330	-	330	333
VINCI Highways	256	-	256	247
Eurovia USA	215	-	215	166
VINCI Energies Switzerland	205	-	205	199
Entrepose	201	-	201	201
Soletanche Bachy	171	-	171	171
VINCI Energies Spain	158	-	158	107
Other	1,658	(226)	1,432	1,404
<b>Total</b>	<b>11,873</b>	<b>(226)</b>	<b>11,647</b>	<b>9,792</b>

## 9.2 Goodwill impairment tests

### Accounting policies

In accordance with IAS 36 "Impairment of Assets", the goodwill and other non-financial assets of cash-generating units (CGUs) were tested for impairment losses.

CGUs are identified in line with operational reporting and their recoverable amounts are based on a value in use calculation. Values in use are determined by discounting the forecast operating cash flow before tax (operating income plus depreciation and amortisation plus/minus the change in non-current provisions minus operating investments plus/minus the change in operating working capital requirement) at the rates below.

For concessions, forecast cash flow is determined across the length of contracts by applying a variable discount rate, determined for each period depending on the debt to equity ratio of the entity in question.

In the specific case of VINCI Airports, the CGU includes both concession contracts and owned airports. For the latter, projected cash flows are established over a 30-year period. At the end of that period, a terminal value is determined by capitalising the final year's projected cash flow to infinity, and that value is discounted to present value.

For the other CGUs, projected cash flow is generally established for a five-year period on the basis of management forecasts. At the end of that period, a terminal value is determined by capitalising the final year's projected cash flow to infinity, and that value is discounted to present value.

Goodwill was tested for impairment losses using the following assumptions:

(in € millions)	Parameters of the model applied to cash flow forecasts		Discount rates		Impairment losses recognised in the period	
	Growth rate (years n+1 to n+5)	Growth rate (terminal value)	31/12/2019	31/12/2018	2019	2018
VINCI Airports	(*)	(*)	7.6%	9.5%	-	-
VINCI Energies France	2.0%	1.0%	7.2%	7.3%	-	-
ASF group	(*)	(*)	6.8%	7.1%	-	-
VINCI Energies Germany	1.0%	1.0%	6.6%	6.7%	-	-
VINCI Energies North America	4.0%	2.0%	8.4%	8.2%	-	-
VINCI Energies Benelux	1.5%	1.0%	6.9%	7.2%	-	-
VINCI Energies Scandinavia	1.5%	1.0%	6.1%	6.7%	-	-
VINCI Highways	(*)	(*)	9.8%	9.5%	-	-
VINCI Energies Switzerland	0.2%	1.0%	5.6%	5.1%	-	-
Entrepose	5.0%	1.0%	8.6%	8.1%	-	-
Eurovia USA	1.5%	1.5%	10.0%	9.4%	-	-
Soletanche Bachy	3.5%	1.5%	8.6%	8.1%	-	-
VINCI Energies Spain	2.0%	1.0%	9.7%	10.1%	-	-
Other	-3% to 10%	1% to 6%	6% to 13%	7% to 17%	(21)	(11)
<b>Total</b>	-	-	-	-	<b>(21)</b>	<b>(11)</b>

(\*) For concessions, cash flow projections are determined over the length of concession contracts.

The average revenue growth rate for the ASF group (ASF and Escota), based on the residual periods of contracts, is 1.6%. Those used by VINCI Airports and VINCI Highways are respectively 3.6% and 6.4%.

**Sensitivity of the value in use of cash-generating units to the assumptions made**

The following table shows the sensitivity of enterprise value to the assumptions made for the main goodwill items:

**Sensitivity to discount and perpetual growth rates and to cash flow**

	Sensitivity to rates				Sensitivity to cash flows	
	Discount rate for cash flows		Perpetual growth rate for cash flows		Change in forecast operating cash flows (before tax)	
(in € millions)	0.5%	(0.5%)	0.5%	(0.5%)	5.0%	(5.0%)
VINCI Airports	(1,808)	2,014	(*)	(*)	1,331	(1,331)
VINCI Energies France	(523)	615	500	(425)	356	(356)
ASF group	(845)	889	(*)	(*)	1,331	(1,331)
VINCI Energies Germany	(209)	250	207	(173)	130	(130)
VINCI Energies North America	(61)	72	58	(49)	44	(44)
VINCI Energies Benelux	(107)	127	104	(88)	71	(71)
VINCI Energies Scandinavia	(73)	89	75	(62)	41	(41)
VINCI Highways	(152)	165	(*)	(*)	140	(140)
VINCI Energies Switzerland	(95)	118	100	(81)	50	(50)
Entrepose	(33)	38	30	(26)	24	(24)
Eurovia USA	(33)	38	25	(22)	34	(34)
Soletanche Bachy	(205)	236	187	(162)	155	(155)
VINCI Energies Spain	(19)	21	16	(14)	18	(18)

(\*) Forecasts of cash flows are determined over the residual periods of the concession contracts.

These sensitivity calculations show that a change of 50 basis points in the assumptions for discount and perpetual growth rates or a +/-5% change in projected operating cash flow would not have a material impact on the results of impairment tests or, therefore, on the Group's consolidated financial statements at 31 December 2019.

## 10. Investments in companies accounted for under the equity method: associates and joint ventures (\*)

### Accounting policies

Investments in companies accounted for under the equity method are initially recognised at the cost of acquisition, including acquisition costs and any goodwill. Their carrying amount is then increased or decreased to recognise the Group's share of the entity's profits or losses after the date of acquisition. Whenever the cumulative losses are greater than the value of the Group's net investment in the equity-accounted company, those losses are not recognised unless the Group has entered into a commitment to recapitalise the company or provide it with funding.

If there is an indication that an impairment loss has arisen, the investment's recoverable amount is tested in a way similar to that described in Note E.9.2 "Goodwill impairment tests". Impairment losses shown by impairment tests are recognised in profit and loss and as a deduction from the carrying amount of the corresponding investments.

In order to present business lines' operational performance in the best way possible, the income or loss of companies accounted for under the equity method is reported on a specific line for the determination of recurring operating income.

(\*) The terms "associates" and "joint ventures" are defined in Note A.2 "Consolidation methods".

## 10.1 Movements during the period

<i>(in € millions)</i>	2019			2018		
	Associates	Joint ventures	Total	Associates	Joint ventures	Total
<b>Value of shares at beginning of period</b>	<b>1,154</b>	<b>520</b>	<b>1,674</b>	<b>1,127</b>	<b>446</b>	<b>1,573</b>
<i>of which Concessions</i>	745	398	1,143	722	333	1,054
<i>of which Contracting</i>	408	90	497	403	87	490
<i>of which VINCI Immobilier</i>	2	32	34	2	27	29
Increase in share capital of companies accounted for under the equity method	-	33	33	-	18	18
Group share of profit or loss for the period	30	182	212	75	13	88
Group share of other comprehensive income for the period	(15)	(71)	(86)	(4)	22	17
Dividends paid	(46)	(124)	(170)	(52)	(124)	(176)
Changes in consolidation scope and other	22	41	63	(28)	18	(10)
Reclassifications (*)	53	91	144	37	128	165
<b>Value of shares at end of period</b>	<b>1,199</b>	<b>671</b>	<b>1,870</b>	<b>1,154</b>	<b>520</b>	<b>1,674</b>
<i>of which Concessions</i>	782	491	1,273	745	398	1,143
<i>of which Contracting</i>	415	82	497	408	90	497
<i>of which VINCI Immobilier</i>	2	98	100	2	32	34

(\*) Reclassifications of shares in the negative net equity of equity-accounted companies under provisions for financial risks.

At 31 December 2019, the Group's interests in companies accounted for under the equity method included, for the Concessions business, the stake in the Aéroports de Paris group (€748 million), Kansai Airports (€307 million) and, for the Contracting business, the stake in the CFE group (€233 million).

Impacts included under "Group share of other comprehensive income for the period" relate mainly to cash flow and interest rate hedging transactions on concession and public-private partnership projects.

## 10.2 Aggregated financial information

The contribution of equity-accounted companies to the Group's consolidated comprehensive income is as follows:

<i>(in € millions)</i>	2019			2018		
	Associates	Joint ventures	Total	Associates	Joint ventures	Total
<b>Net income</b>	<b>30</b>	<b>182</b>	<b>212</b>	<b>75</b>	<b>13</b>	<b>88</b>
<i>of which Concessions</i>	7	115	121	43	(33)	10
<i>of which Contracting</i>	24	42	66	33	22	55
<i>of which VINCI Immobilier</i>	-	25	25	-	24	24
Other comprehensive income	(15)	(71)	(86)	(4)	22	17
<i>of which Concessions</i>	(10)	(67)	(77)	1	23	24
<i>of which Contracting</i>	(5)	(5)	(9)	(6)	(1)	(7)
<b>Comprehensive income</b>	<b>15</b>	<b>110</b>	<b>126</b>	<b>70</b>	<b>35</b>	<b>105</b>
<i>of which Concessions</i>	(4)	48	44	44	(10)	34
<i>of which Contracting</i>	19	37	57	27	21	48
<i>of which VINCI Immobilier</i>	-	25	25	-	24	24

The revenue of companies accounted for under the equity method breaks down as follows (data reflecting the Group's share):

<i>(in € millions)</i>	2019			2018		
	Associates	Joint ventures	Total	Associates	Joint ventures	Total
<b>Revenue (*)</b>	<b>1,459</b>	<b>2,199</b>	<b>3,658</b>	<b>1,413</b>	<b>2,102</b>	<b>3,515</b>
<i>of which Concessions</i>	848	1,229	2,078	819	1,087	1,906
<i>of which Contracting</i>	609	667	1,276	593	785	1,377
<i>of which VINCI Immobilier</i>	1	303	304	1	230	232

(\*) Excluding works revenue related to concession activities.

In accordance with IAS 28, the Group's recognition of its share of losses at associates and joint ventures is limited to its liabilities. At 31 December 2019, losses thus unrecognised amounted to €175 million (€150 million at 31 December 2018).

The main features of concession and PPP contracts are given in Note F “Concessions business: PPP contracts, concession contracts and other infrastructure”. The list of companies accounted for under the equity method is available on the Group website: <https://www.vinci.com/vinci.nsf/en/investors-composition-group.htm>.

### 10.3 Controlled subsidiaries’ transactions with associates and joint ventures

The financial statements include certain commercial transactions between controlled subsidiaries and associates and joint ventures. The main transactions are as follows:

(in € millions)	31/12/2019			31/12/2018		
	Associates	Joint ventures	Total	Associates	Joint ventures	Total
Revenue	363	480	843	382	570	952
Trade receivables	62	90	152	95	90	186
Purchases	3	19	23	3	18	21
Trade payables	1	3	4	1	6	7

## 11. Other non-current financial assets

### Accounting policies

At the balance sheet date, shares in unconsolidated subsidiaries and affiliates are measured either at their fair value through profit and loss or through equity, depending on the choice made at initial recognition, as detailed below. The fair value of shares in listed companies is determined on the basis of the stock market price at the relevant balance sheet date. For unlisted shares, if their fair value cannot be determined reliably, they continue to be measured at their initial fair value, of which the best estimate is the cost of acquisition plus transaction costs, adjusted for any increases or decreases in value determined by analysing the change in the proportion of equity.

Whenever further shares in subsidiaries and affiliates are acquired, an analysis of the Group’s management intention is carried out to determine whether they will be measured at fair value through profit and loss or through equity. Only shares regarded as strategic will be measured at fair value through other comprehensive income.

At 31 December 2019, “Financial assets measured at amortised cost” mainly comprised receivables relating to shareholdings, such as shareholders’ advances to subsidiaries managing concessions or PPP projects.

(in € millions)	31/12/2019	31/12/2018
Shares in subsidiaries and affiliates	158	101
Financial assets measured at amortised cost (*)	1,160	1,059
PPP financial receivables (*)	207	172
<b>Other non-current financial assets</b>	<b>1,525</b>	<b>1,332</b>

(\*) Information relating to “PPP financial receivables” is provided in Note F.14 and information relating to “Financial assets measured at amortised cost” is provided in Note H.18.

During the period, shares in subsidiaries that do not meet VINCI’s minimum financial criteria for consolidation varied as follows:

(in € millions)	31/12/2019	31/12/2018
<b>Net at beginning of period</b>	<b>101</b>	<b>95</b>
Acquisitions during period	78	18
Acquisitions as part of business combinations	-	5
Fair value adjustments recognised in equity	-	(1)
Impairment losses	(15)	(7)
Disposals during period	(5)	(2)
Other movements and currency translation differences	(2)	(8)
<b>Net at end of period</b>	<b>158</b>	<b>101</b>

## F. Concessions business: PPP contracts, concession contracts and other infrastructure

### Accounting policies

Under the terms of IFRIC 12 “Service Concession Arrangements”, a concession operator may have two types of activities:

- a construction activity in respect of its obligations to design, build and finance new infrastructure to be constructed on behalf of the grantor;
- an operating and maintenance activity in respect of concession assets.

Revenue from each activity is recognised in accordance with IFRS 15.

In return for its activities, the operator receives remuneration from:

- **users: in this case, the intangible asset model applies.** The operator has a right to receive tolls (or any other form of remuneration) from users (vehicles, airlines, etc.) depending on traffic and passenger levels in consideration for the financing, construction and operation of the infrastructure. The intangible asset model also applies whenever the concession grantor remunerates the concession operator based on the extent of use of the infrastructure by users, but with no guarantees as to the amounts that will be paid to it (under “pass through” or “shadow toll” agreements). Under this model, the right to receive toll payments (or any other form of remuneration), net of any investment grants received, is recognised in the concession operator’s balance sheet under “Concession intangible assets”. This right corresponds to the fair value of the asset under concession plus the borrowing costs capitalised during the construction phase. It is amortised over the term of the arrangement in a manner that reflects the pattern in which the economic benefit derived from the concession asset is consumed by the entity, starting from the entry into service of the asset.

This treatment applies to most infrastructure concessions, in particular the concessions of VINCI Autoroutes in France, the main airports managed by VINCI Airports Group and certain bridges.

The corresponding motorway concession companies generally use the straight-line method of amortisation for concession intangible assets.

- **the grantor: in this case, the financial asset model applies.** The operator has an unconditional contractual right to receive payments from the concession grantor, irrespective of the amount of use made of the infrastructure.

Under this model, the operator recognises a financial receivable, attracting interest, in its balance sheet, in consideration for the services it provides (design and construction). On the balance sheet, this financial receivable is classified under “Other financial assets”. The receivable is settled by means of the grantor’s payments received. The income calculated on the basis of the effective interest rate is recognised under revenue from ancillary activities.

In the case of **bifurcated models**, the operator may be remunerated partly by users and partly by the grantor. The part of the investment that is covered by an unconditional contractual right to receive payments from the grantor (in the form of grants or rental) is recognised as a financial receivable up to the amount guaranteed. The unguaranteed balance, of which the amount is dependent on the extent of use of the infrastructure, is recognised under “Concession intangible assets”.

VINCI Airports owns certain airports including London Gatwick airport, which was acquired on 13 May 2019. Its rights to operate these airports are presented in Note H.17.1 “Other intangible assets”.

## 12. Detail of main contracts in the Concessions business

The detail of main contracts in the Concessions business are set out by business line in the table below.

	Country	Concession end date	Model	Consolidation method
<b>VINCI Autoroutes (*)</b>				
<b>ASF group</b>				
<b>ASF</b> 2,730 km of toll motorways	France	2036	Intangible asset	FC
<b>Escota</b> 471 km of toll motorways	France	2032	Intangible asset	FC
<b>Cofiroute</b>				
<b>Intercity network</b> 1,100 km of toll motorways	France	2034	Intangible asset	FC
<b>A86 Duplex</b> 11 km toll tunnel west of Paris	France	2086	Intangible asset	FC
<b>Arcour</b>				
<b>A19</b> 101 km of toll motorways	France	2070	Intangible asset	FC
<b>Arcos</b>				
<b>A355</b> 24 km of toll motorways	France	2070	Intangible asset	FC
<b>VINCI Airports (**)</b>				
<b>Société Concessionnaire Aéroports du Grand Ouest</b> Nantes Atlantique and Saint-Nazaire airports	France	2021 (***)	Intangible asset	FC
<b>Aéroports de Lyon</b> Lyon-Saint Exupéry and Lyon-Bron airports	France	2047	Intangible asset	FC
<b>ANA Group</b> 10 airports	Portugal	2063	Intangible asset	FC
<b>Belfast airport</b>	UK	2993	Full ownership	FC
<b>London Gatwick airport</b>	UK	N/A	Full ownership	FC
<b>Belgrade airport</b> Nikola Tesla Airport	Serbia	2043	Intangible asset	FC
<b>Salvador airport</b> Deputado Luís Eduardo Magalhães Airport	Brazil	2047	Intangible asset	FC
<b>Cambodia Airports</b> Phnom Penh, Siem Reap and Sihanoukville airports	Cambodia	2040	Intangible asset	FC
<b>Orlando Sanford International Airport</b>	USA	2039	Intangible asset	FC
<b>Aerodom</b> Six airports	Dominican Republic	2030	Intangible asset	FC
<b>Nuevo Pudahuel</b> Santiago Arturo Merino Benitez Airport	Chile	2035	Intangible asset	EM
<b>Liberia International Airport</b> Daniel Oduber Quiros International Airport	Costa Rica	2030	Bifurcated model: intangible asset and financial asset	EM
<b>Kansai Airports</b> Kansai, Osaka and Kobe airports	Japan	2060	Intangible asset	EM

(\*) Remuneration is based on the pricing law as defined in the concession contract, and price increases must be validated by the grantor.

(\*\*) Remuneration comes from both users and from airlines. Air tariffs are generally regulated.

(\*\*\*) On 17 January 2018, France's Prime Minister announced his decision not to proceed with plans to build the proposed Notre Dame des Landes airport. That termination on the grounds of public interest was confirmed on 24 October 2019, and the termination is due to take effect on 15 December 2021.

Nota: FC: Full consolidation, EM: Equity method.

	Country	Concession end date	Model	Consolidation method
<b>VINCI Highways</b>				
<b>Gefyra</b> Toll bridge between Rion and Antirion	Greece	2039	Intangible asset	FC
<b>Lamsac</b> Línea Amarilla: 25 km toll expressway in Lima	Peru	2049	Intangible asset	FC
<b>A4 Horselberg A-Modell</b> 45 km	Germany	2037	Intangible asset	EM
<b>A5 Malsch-Offenburg A-Modell</b> 60 km to be renovated, including 41.5 km to be widened to 2x3 lanes	Germany	2039	Intangible asset	EM
<b>A7 Göttingen-Bockenen A-Modell</b> 60 km to be renovated, including 29 km to be widened to 2x3 lanes	Germany	2047	Financial asset	EM
<b>A9 Sixlane A-Modell</b> 47 km	Germany	2031	Financial asset	EM
<b>Olympia Odos</b> Toll motorway connecting Elefsina, Corinth and Patras	Greece	2038	Intangible asset	EM
<b>Hounslow</b> Rehabilitation and maintenance of roadways, traffic signs and lighting	United Kingdom	2037	Financial asset	EM
<b>Isle of Wight</b> Rehabilitation and maintenance of roadways, traffic signs and lighting	UK	2038	Financial asset	EM
<b>Moscow-St Petersburg motorway section 1</b> First section (43.2 km) of M11 motorway between Moscow and St Petersburg	Russia	2040	Intangible asset	EM
<b>Moscow-St Petersburg motorway sections 7 and 8</b> Sections 7 and 8 (138 km) of M11 motorway between Moscow and St Petersburg	Russia	2041	Financial asset	EM
<b>Granvia</b> R1 Expressway	Slovakia	2041	Financial asset	EM
<b>Regina Bypass</b> 61 km expressway bypassing Regina	Canada	2049	Financial asset	EM
<b>Via 40 Express</b> Toll motorway connecting Bogota and Girardot (141 km including construction of a third lane over 65 km)	Colombia	2042	Intangible asset	EM
<b>Ohio River Bridges East and Crossing</b> Bridge over the Ohio River and access tunnel	USA	2051	Financial asset	EM
<b>VINCI Railways</b>				
<b>LISEA</b> South Europe Atlantic high-speed rail line (302 km) between Tours and Bordeaux	France	2061	Bifurcated model: intangible asset and financial asset	EM
<b>VINCI Stadium</b>				
<b>Consortium Stade de France</b> 80,000-seat stadium at Saint Denis	France	2025	Intangible asset	FC

Nota: FC: Full consolidation, EM: Equity method.

Certain contracts may benefit from investment grants from the grantor. This relates mainly to contracts under the financial asset model and certain contracts with traffic level risk (A19, Gefyra, section 1 of the Moscow–St Petersburg motorway, LISEA and Consortium Stade de France). When the contracts end, the concession infrastructure is generally returned to the grantor for no consideration. In the event that the contract is terminated or the concession asset is bought out early by the grantor, compensation is generally payable to the concession-holders. Its amount is determined in accordance with contractual or statutory provisions.

## 13. Concession intangible assets

<i>(in € millions)</i>	VINCI Autoroutes	VINCI Airports	Other concessions	Total
<b>Gross</b>				
<b>01/01/2018</b>	<b>32,278</b>	<b>4,370</b>	<b>2,017</b>	<b>38,665</b>
Acquisitions during period <sup>(*)</sup>	630	184	68	881
Disposals during period	(2)	(6)	-	(8)
Currency translation differences	-	17	11	28
Changes in scope and other	23	686	269	979
	<b>32,929</b>	<b>5,251</b>	<b>2,365</b>	<b>40,544</b>
Grants received	(2)	-	-	(2)
<b>31/12/2018</b>	<b>32,927</b>	<b>5,251</b>	<b>2,365</b>	<b>40,542</b>
Acquisitions during period <sup>(*)</sup>	859	208	5	1,072
Disposals during period	(1)	(6)	-	(6)
Currency translation differences	-	14	70	83
Changes in scope and other	11	(29)	1	(17)
	<b>33,797</b>	<b>5,437</b>	<b>2,440</b>	<b>41,674</b>
Grants received	(7)	-	-	(7)
<b>31/12/2019</b>	<b>33,789</b>	<b>5,437</b>	<b>2,440</b>	<b>41,667</b>
<b>Amortisation and impairment losses</b>				
<b>01/01/2018</b>	<b>(11,471)</b>	<b>(458)</b>	<b>(197)</b>	<b>(12,126)</b>
Amortisation during period	(1,063)	(138)	(64)	(1,265)
Impairment losses	-	(5)	(3)	(8)
Disposals during period	-	2	-	2
Currency translation differences	-	(11)	-	(11)
Other movements	(14)	(2)	-	(16)
<b>31/12/2018</b>	<b>(12,548)</b>	<b>(612)</b>	<b>(264)</b>	<b>(13,424)</b>
Amortisation during period	(1,087)	(170)	(71)	(1,329)
Impairment losses	-	(14)	-	(14)
Disposals during period	-	1	-	1
Currency translation differences	-	(5)	(3)	(8)
Other movements	(14)	(4)	(7)	(24)
<b>31/12/2019</b>	<b>(13,649)</b>	<b>(804)</b>	<b>(345)</b>	<b>(14,798)</b>
<b>Net</b>				
<b>01/01/2018</b>	<b>20,807</b>	<b>3,912</b>	<b>1,820</b>	<b>26,539</b>
<b>31/12/2018</b>	<b>20,379</b>	<b>4,639</b>	<b>2,101</b>	<b>27,118</b>
<b>31/12/2019</b>	<b>20,141</b>	<b>4,633</b>	<b>2,095</b>	<b>26,869</b>

<sup>(\*)</sup> Including capitalised borrowing costs.

In 2019, acquisitions of concession intangible assets amounted to €1,072 million. They included investments by the ASF group for €419 million (€388 million in 2018), by Arcos for €243 million (€70 million in 2018), by Cofiroute for €158 million (€139 million in 2018) and by VINCI Airports for €190 million (€184 million in 2018).

Concession intangible assets include assets under construction for €1,791 million at 31 December 2019 (€1,210 million at 31 December 2018). These relate to VINCI Autoroutes subsidiaries for €1,617 million (including ASF for €733 million, Arcos for €418 million, Cofiroute for €269 million and Escota for €190 million) and VINCI Airports for €172 million.

In 2018, scope effects at VINCI Airports mainly concerned Belgrade airport in Serbia and Orlando Sanford airport in the United States (Airports Worldwide).

## 14. Public-private partnership (PPP) contracts recognised using the financial asset model

The main PPP contracts operated by Group subsidiaries are presented on the asset side of the consolidated balance sheet for their part at more than one year under "Other non-current financial assets" and concern:

- Caribus (right-of-way public transport system in Martinique): this contract is recognised under the financial asset model;
- MMArena (Le Mans stadium in France) and Park Azur (business complex for car rental firms at Nice airport in France): both contracts are recognised under the bifurcated model (intangible asset and financial asset).

Their change during the period and their breakdown by maturity are as follows:

<i>(in € millions)</i>	2019	2018
<b>Beginning of period</b>	<b>172</b>	<b>177</b>
Acquisitions during period	49	12
Redemptions	(15)	(20)
Other movements and currency translation differences	-	3
<b>End of period</b>	<b>207</b>	<b>172</b>
<i>of which:</i>		
<i>Between 1 and 5 years</i>	47	49
<i>Over 5 years</i>	159	123

The part at less than one year is included in the balance sheet under "Other current financial assets". At 31 December 2019, it amounted to €6 million (€6 million at 31 December 2018).

## 15. Off-balance sheet commitments made under concession and PPP contracts

### 15.1 Commitments made in respect of companies controlled by the Group

#### Contractual investment and renewal obligations

<i>(in € millions)</i>	31/12/2019	31/12/2018
ASF group	1,024	1,245
Cofiroute	762	869
Belgrade airport (Serbia)	441	460
ANA group (Portugal)	220	79
Arcos	143	403
Cambodia Airports	132	32
Lamsac (Peru)	127	154
London Gatwick airport (United Kingdom)	96	3,220 <sup>(*)</sup>
ADL - Aéroports de Lyon (France)	36	1
Société Concessionnaire Aéroport du Grand Ouest (Scago)	35	35
Salvador airport (Brazil)	2	116
Other	43	35
<b>Total</b>	<b>3,060</b>	<b>6,648</b>

<sup>(\*)</sup> Commitment to purchase a 50.01% stake in London Gatwick airport.

Contractual investment obligations of motorway concession companies consist mainly of undertakings made under concession contracts, multi-year master contracts as part of the 2015 motorway stimulus plan and the motorway investment plan approved in 2018. In 2019, progress with works by VINCI Autoroutes companies led to a €587 million reduction in their commitments to €1,930 million at 31 December 2019.

The above amounts do not include obligations relating to maintenance expenditure on infrastructure under concession, in respect of which specific provisions based on maintenance plans are set aside (see Note H.19.3 "Breakdown of current provisions").

Where the financial asset or bifurcated model applies, subsidiaries receive a guarantee of payment from the concession grantor in return for their investment commitment.

### Collateral security connected with financing

Collateral security (in the form of pledges of shares) is generally granted to secure financing arranged within subsidiaries, and breaks down as follows:

<i>(in € millions)</i>	<b>Start date</b>	<b>End date</b>	<b>Amount</b>
London Gatwick airport	2011	2049	2,744
Arcour	2008	2047	646
Lamsac	2016	2037	364
Aerodom	2017	2029	358
ADL - Aéroports de Lyon	2016	2032	225
Gefyra	1997	2029	188
Belgrade airport	2018	2035	183
Caraibus	2015	2035	66
Arcos	2018	2045	61
Belfast airport (United Kingdom)	2016	2023	36
Park Azur	2008	2036	35
Le Mans Stadium	2008	2043	31
Other concession operating companies			18

## 15.2 Commitments made in respect of companies accounted for under the equity method

### Contractual investment obligations

At 31 December 2019, the Group's share of investment commitments given by these companies amounted to €529 million (€642 million at 31 December 2018). They relate mainly to projects involving infrastructure under construction in the Concessions business, the Via 40 Express motorway between the cities of Bogotá and Girardot in Colombia (€238 million), a section of the A7 motorway in Germany (€87 million) and Santiago airport in Chile (€63 million).

The €113 million decrease in these commitments during the year was due to progress with works carried out on projects, particularly works on the motorway between Moscow and St Petersburg, Santiago airport in Chile and the section of the A7 motorway in Germany.

### Collateral security connected with financing

Collateral security has been granted in the form of pledges of shares in companies accounted for under the equity method.

The net carrying amount of the shares pledged at 31 December 2019 was €42 million and included shares in WVB East End Partners (the company holding the concession for the Ohio River Bridges – East End Crossing project in the United States) for €20 million, Synerail (GSM-Rail – Global System for Mobile communication-Railway public-private partnership contract) for €12 million and SMTPC (the holder of the concession for the Prado Carénage road tunnel in Marseille) for €10 million.

### Funding commitments

The Group has made commitments to provide funding (capital and/or subordinated loans) to companies accounted for under the equity method. At 31 December 2019, those commitments amounted to €85 million (€162 million at 31 December 2018). They mainly concern the company holding the concession for Santiago airport in Chile for €39 million (€87 million at 31 December 2018).

## G. Contracting business and VINCI Immobilier: construction and service contracts

### 16. Information on construction and service contracts

#### Accounting policies

Consolidated revenue relating to construction and service contracts is recognised in accordance with IFRS 15.

In view of the Group's main activities, construction and service contracts generally involve only one performance obligation, which is fulfilled as the contract is completed.

However, where a contract includes several distinct performance obligations, the Group allocates the overall price provided for by the contract between the performance obligations in accordance with IFRS 15.

Where the price to which the Group considers itself entitled includes a variable component, that component is recognised where its receipt is regarded as highly probable.

Progress with construction and service contracts is measured using either the physical progress towards completion or cost-to-cost method, depending on the type of activities involved.

Contract amendments, relating in particular to the price and/or scope of the contract, are recognised when approved by the client. If amendments relate to new goods or services regarded as distinct under IFRS 15, and if the contract price increases by an amount reflecting "stand-alone selling prices" of the additional goods or services, those amendments are recognised as a distinct contract.

Where a third party (such as a subcontractor) is involved in the supply of a distinct good or service, the Group must determine whether it obtains control of that good or service before it is transferred to the client. Where control is obtained before transfer to the client, the Group recognises as revenue the gross amount to which it expects to be entitled in exchange for the corresponding good or service. However, where control is not obtained, the Group takes the view that it is not the principal in the transaction and only recognises as revenue the amount corresponding to its remuneration as intermediary.

The Group's trade receivables represent the unconditional right to receive payment when the goods or services to be provided to the customer under the contract have been provided. In accordance with IFRS 15, the opening and closing balances of trade receivables are presented in Note H.19 "Working capital requirement and current provisions".

Contract assets correspond to invoices not yet raised, advances paid to subcontractors or retention payments. In accordance with IFRS 9, contract assets are analysed to assess any risk of non-recovery ("credit risk"). Where a payment due to the Group is dependent on the transfer of other goods or services and/or the completion of milestones or stages defined in the contract, the Group regards the amount representing that "conditional" right as a contract asset.

Contract liabilities mainly consist of advances received and prepaid income.

Amounts relating to any Group obligation to transfer goods or services for which it has already received a payment, or for which the right to such payment is enforceable, are regarded as contract liabilities under IFRS 15.

If the estimate of the final outcome of a contract indicates a loss, a provision is made for the loss on completion in accordance with IAS 37, regardless of progress towards completion, and based on the best estimates of income, including, if need be, any rights to additional revenue or claims, where it is regarded as highly probable and can be reliably estimated. Provisions for losses on completion are shown under liabilities (see Note H.19.3 "Breakdown of current provisions").

## 16.1 Financial information on contracts

### Contract assets

(in € millions)	31/12/2019	Changes			31/12/2018
		Business-related changes	Changes in consolidation scope	Other changes (*)	
VINCI Energies	2,608	171	112	6	2,318
Eurovia	615	45	(86)	7	649
VINCI Construction	3,317	(53)	19	30	3,321
Contracting	I	6,540	164	45	6,288
VINCI Immobilier	II	149	11	-	138
<b>Contract assets</b>	<b>I+II</b>	<b>6,689</b>	<b>174</b>	<b>45</b>	<b>6,426</b>

(\*) Including currency translation differences.

Contract assets relate to the portion of performance obligations fulfilled by the Group for which the definitive right to be paid is subject to completing other work specified in the relevant contracts. Contract assets turn into receivables as works are received by the client, giving rise to the Group's unconditional right to be paid.

### Contract liabilities

(in € millions)	31/12/2019	Changes			31/12/2018
		Business-related changes	Changes in consolidation scope	Other changes (*)	
VINCI Energies	2,632	274	75	(23)	2,306
Eurovia	821	150	1	4	666
VINCI Construction	2,348	64	18	15	2,251
Contracting	I	5,801	489	(4)	5,222
VINCI Immobilier	II	622	530	-	92
<b>Contract liabilities</b>	<b>I+II</b>	<b>6,424</b>	<b>1,019</b>	<b>(4)</b>	<b>5,315</b>

(\*) Including currency translation differences.

Those liabilities mainly correspond to advances and payments on account received on orders and other current liabilities representing the amount of obligations still to be fulfilled for which payment has been received from the client.

The fulfilment of the performance obligations will extinguish these liabilities as the counterpart of revenue recognition, with no impact on the Group's cash position.

## 16.2 Order book

(in € billions)	31/12/2019	Book-to-bill ratio (number of months of average business activity represented by the order book)
VINCI Energies	9.1	8
Eurovia	8.0	9
VINCI Construction	19.4	16
<b>Contracting</b>	<b>36.5</b>	<b>11</b>
<b>VINCI Immobilier</b>	<b>1.1</b>	<b>N/A</b>

The order book in the Contracting business represents the volume of business yet to be carried out on projects where the contract is in force (in particular after service orders have been obtained or after conditions precedent have been met) and financed.

At 31 December 2019, the total order book of the Contracting business lines (VINCI Energies, Eurovia and VINCI Construction) stood at €36.5 billion, up 10% year-on-year (€33.1 billion at 31 December 2018).

VINCI Immobilier's order book corresponds to the revenue, recognised on a progress towards completion basis, that is yet to be generated on a given date with respect to property sales confirmed by a notarised deed or with respect to property development contracts on which the works order has been given by the project owner.

At 31 December 2019, VINCI Immobilier's order book amounted to €1.1 billion, up 37% relative to 31 December 2018 (€0.8 billion).

## 16.3 Commitments made and received in connection with construction and service contracts

In connection with these contracts, the Group makes and receives guarantees (personal sureties or collateral security).

The amount of the guarantees given below consists mainly of guarantees on works contracts, issued by financial institutions or insurance companies.

Group companies, meanwhile, benefit from guarantees issued by financial institutions at the request of the joint contractors or subcontractors (guarantees received).

<i>(in € millions)</i>	31/12/2019		31/12/2018	
	Guarantees given	Guarantees received	Guarantees given	Guarantees received
Performance guarantees and performance bonds	6,328	994	5,929	799
Retentions	3,673	425	3,213	464
Deferred payments to subcontractors and suppliers	1,543	456	1,776	300
Bid bonds	215	1	164	-
Real security interests	74	3	70	3
<b>Total</b>	<b>11,832</b>	<b>1,880</b>	<b>11,152</b>	<b>1,566</b>

Whenever events such as late completion or disputes about the execution of a contract make it likely that an execution risk covered by a guarantee will materialise, a provision is taken in respect of that risk.

In general, any risk of loss in connection with performance of a commitment given by VINCI or its subsidiaries results in a provision being recognised in the Group's financial statements. However, VINCI considers that the off-balance sheet commitments above are unlikely to have a material impact on the Group's financial position or net assets.

VINCI also grants after-sales service warranties covering several years in its normal course of business. These warranties lead to provisions estimated either on a statistical basis having regard to past experience or on an individual basis in the case of any problems identified. These commitments are therefore not included in the above table.

In connection with the construction of the South Europe Atlantic high-speed rail line between Tours and Bordeaux, the Group provided various security interests and guarantees in favour of concession company LISEA under which it guarantees contract performance by the design and construction joint venture (GIE COSEA). At 31 December 2019, GIE COSEA's remaining commitments consisted of a conclusion guarantee and retention money, which remain in force until the end of a 32-month period after acceptance of the infrastructure (July 2017).

In addition, guarantees related to construction contracts on behalf of companies accounted for under the equity method had been given in an amount of €364 million at 31 December 2019 (€362 million at 31 December 2018).

### Joint and several guarantees covering unconsolidated partnerships (SNCs, Economic Interest Groupings, etc.)

Part of VINCI's construction and roadworks business is conducted through unincorporated joint venture partnerships (SEPs). Since the partners in a partnership are legally jointly and severally liable for its debts to third parties, the Group may set up crossed counter guarantees with its partners.

Whenever the Group is aware of a particular risk relating to a joint venture partnership's activity that could lead to an outflow of resources for the Group, a provision is set aside.

The amount shown under off-balance sheet commitments in respect of joint and several guarantees is the Group's share of the liabilities of the partnerships in question less equity and financial debt (loans or current account advances) due to partners. That amount was €50 million at 31 December 2019 (€49 million at 31 December 2018), as opposed to total commitments of €123 million at 31 December 2019 (€125 million at 31 December 2018). Given the quality of its partners, the Group considers that the risk of its guarantee being invoked in respect of these commitments is not material.

## H. Other balance sheet items and business-related commitments

### 17. Property, plant and equipment and other intangible assets

#### 17.1 Other intangible assets

##### Accounting policies

Other intangible assets are measured at cost less amortisation and any cumulative impairment losses.

They include:

- Rights to operate owned airports. Since those rights are analogous to a perpetual licence, in accordance with IAS 38 "Intangible assets" they are not amortised. They are tested for impairment annually or whenever there is an indication of impairment,
- Quarrying rights, which are amortised as materials are extracted (volumes extracted during the period are compared with the estimated total volume of deposits to be extracted from the quarry over its useful life) in order to reflect the decline in value due to depletion,
- Other intangible assets, which are amortised on a straight-line basis over their useful life.

<i>(in € millions)</i>	Patents and licenses	Software	Other intangible assets	Total
<b>Gross</b>				
<b>31/12/2018</b>	<b>262</b>	<b>485</b>	<b>460</b>	<b>1,207</b>
Acquisitions as part of business combinations	-	23	6,825	6,847
Other acquisitions during period	2	23	42	67
Disposals during period	-	(24)	(3)	(27)
Currency translation differences	2	1	114	117
Changes in scope and other	(11)	42	(216)	(185)
<b>31/12/2019</b>	<b>253</b>	<b>551</b>	<b>7,221</b>	<b>8,026</b>
<b>Amortisation and impairment losses</b>				
<b>31/12/2018</b>	<b>(53)</b>	<b>(409)</b>	<b>(113)</b>	<b>(575)</b>
Amortisation during period	(3)	(46)	(12)	(62)
Impairment losses	-	(2)	(5)	(8)
Reversals of impairment losses	-	-	5	5
Disposals during period	-	23	3	26
Currency translation differences	-	(1)	(1)	(2)
Other movements	10	(15)	4	(1)
<b>31/12/2019</b>	<b>(46)</b>	<b>(450)</b>	<b>(121)</b>	<b>(616)</b>
<b>Net</b>				
<b>31/12/2018</b>	<b>209</b>	<b>76</b>	<b>347</b>	<b>632</b>
<b>31/12/2019</b>	<b>208</b>	<b>101</b>	<b>7,101</b>	<b>7,410</b>

The €6,778 million increase in the net value of other intangible assets during the period is the result of VINCI Airports acquiring ownership of London Gatwick airport on 13 May 2019. At 31 December 2019, the right to operate the airport was measured at €6,621 million.

Amortisation recognised during the period totalled €62 million (€53 million in 2018).

## 17.2 Property, plant and equipment

### Accounting policies

Items of property, plant and equipment are recorded at their acquisition or production cost net of any investment grants received, less cumulative depreciation and impairment losses. They are not remeasured. They also include concession operating assets not controlled by the grantor but necessary for operation of the concession: buildings intended for operational use, signage and data transmission equipment, vehicles and other equipment.

Depreciation is generally calculated on a straight-line basis over the period of use of the asset. Accelerated depreciation may sometimes be used when it appears more appropriate to the conditions under which the asset is used.

For certain complex assets comprising several components, each component of the asset is depreciated over its own period of use. To reflect the consumption of economic benefits associated with the asset, quarries are depreciated as materials are extracted (volumes extracted during the period are compared with the estimated total volume of deposits to be extracted from the quarry over its useful life).

Investment property is property held to earn rentals or for capital appreciation. It is recorded at its acquisition cost less cumulative depreciation and any impairment losses.

The main periods of use of the various categories of items of property, plant and equipment are as follows:

Constructions:	
- Structure	Between 20 and 50 years
- General technical installations	Between 5 and 20 years
Site equipment and technical installations	Between 3 and 12 years
Vehicles	Between 3 and 5 years
Fixtures and fittings	Between 8 and 10 years
Office furniture and equipment	Between 3 and 10 years

Depreciation commences as from the date when the asset is ready to enter service.

Right-of-use assets under leases are amortised on a straight-line basis over the lease term, and adjusted each time that the lease liability is remeasured.

(in € millions)	Concession operating fixed assets	Land	Constructions and investment property	Plant, equipment and fixtures	Right-of-use assets in respect of leases			Total
					Concession operating fixed assets	Property	Movable assets	
<b>Gross</b>								
<b>01/01/2018</b>	<b>4,169</b>	<b>905</b>	<b>1,201</b>	<b>7,141</b>	-	-	-	<b>13,416</b>
Acquisitions as part of business combinations	-	196	130	457	-	-	-	783
Other acquisitions during period	192	31	331	669	-	-	-	1,223
Disposals during period	(37)	(13)	(50)	(460)	-	-	-	(560)
Currency translation differences	10	(8)	(2)	(3)	-	-	-	(4)
Changes in scope and other	(12)	16	(39)	50	-	-	-	16
<b>31/12/2018</b>	<b>4,321</b>	<b>1,126</b>	<b>1,572</b>	<b>7,855</b>	-	-	-	<b>14,874</b>
<b>01/01/2019 adjusted (*)</b>	<b>4,316</b>	<b>1,121</b>	<b>1,551</b>	<b>7,551</b>	<b>13</b>	<b>989</b>	<b>800</b>	<b>16,341</b>
Acquisitions as part of business combinations	-	141	1,676	1,170	-	44	244	3,275
Other acquisitions during period	150	20	600	651	-	1	3	1,425
Disposals during period	(53)	(13)	(65)	(469)	-	-	-	(599)
Currency translation differences	4	15	39	80	-	7	8	152
Scope effects, changes in leases and other	11	(10)	(335)	173	3	240	264	346
<b>31/12/2019</b>	<b>4,429</b>	<b>1,273</b>	<b>3,465</b>	<b>9,156</b>	<b>16</b>	<b>1,281</b>	<b>1,319</b>	<b>20,940</b>
<b>Depreciation and impairment losses</b>								
<b>01/01/2018</b>	<b>(2,804)</b>	<b>(333)</b>	<b>(645)</b>	<b>(5,213)</b>	-	-	-	<b>(8,996)</b>
Depreciation during period	(239)	(21)	(50)	(614)	-	-	-	(924)
Impairment losses	-	-	(1)	(7)	-	-	-	(7)
Reversals of impairment losses	-	4	2	6	-	-	-	11
Disposals during period	35	6	39	431	-	-	-	511
Currency translation differences	(4)	2	1	2	-	-	-	1
Other movements	(3)	(7)	(17)	(83)	-	-	-	(110)
<b>31/12/2018</b>	<b>(3,015)</b>	<b>(349)</b>	<b>(672)</b>	<b>(5,478)</b>	-	-	-	<b>(9,515)</b>
<b>01/01/2019 adjusted (*)</b>	<b>(3,012)</b>	<b>(349)</b>	<b>(653)</b>	<b>(5,315)</b>	<b>(3)</b>	<b>(95)</b>	<b>(282)</b>	<b>(9,710)</b>
Depreciation during period	(236)	(23)	(102)	(739)	(5)	(248)	(295)	(1,648)
Impairment losses	-	-	(3)	(7)	-	-	-	(11)
Reversals of impairment losses	-	1	1	5	-	-	-	7
Disposals during period	48	6	22	444	-	-	-	520
Currency translation differences	(2)	(2)	(4)	(42)	-	(1)	(2)	(53)
Other movements	5	(3)	(6)	(47)	3	21	113	86
<b>31/12/2019</b>	<b>(3,197)</b>	<b>(371)</b>	<b>(745)</b>	<b>(5,702)</b>	<b>(5)</b>	<b>(324)</b>	<b>(466)</b>	<b>(10,809)</b>
<b>Net</b>								
<b>01/01/2018</b>	<b>1,365</b>	<b>572</b>	<b>556</b>	<b>1,928</b>	-	-	-	<b>4,421</b>
<b>31/12/2018</b>	<b>1,306</b>	<b>777</b>	<b>900</b>	<b>2,377</b>	-	-	-	<b>5,359</b>
<b>01/01/2019 adjusted (*)</b>	<b>1,304</b>	<b>772</b>	<b>898</b>	<b>2,236</b>	<b>10</b>	<b>894</b>	<b>518</b>	<b>6,631</b>
<b>31/12/2019</b>	<b>1,232</b>	<b>903</b>	<b>2,720</b>	<b>3,455</b>	<b>11</b>	<b>958</b>	<b>853</b>	<b>10,131</b>

(\*) See Note A.4 "Change in accounting methods - IFRS 16 'Leases'".

Property, plant and equipment includes assets under construction for €1,023 million at 31 December 2019 (€544 million at 31 December 2018). At 31 December 2018, they included €150 million of assets acquired under finance leases. They are now presented under right-of-use assets under leases, following the adoption of IFRS 16.

The leases to which the Group is a party mainly concern properties, vehicles and certain equipment required for the construction and maintenance businesses.

In 2019, the "Acquisitions as part of business combinations" item mainly concerns London Gatwick airport.

At 31 December 2019, the breakdown of property, plant and equipment by business was as follows:

<i>(in € millions)</i>	Contracting				Total	VINCI Immobilier and holding companies	Total
	Concessions	VINCI Energies	Eurovia	VINCI Construction			
Concession operating fixed assets	1,231	-	-	-	-	-	1,232
Land	144	55	638	65	758	1	903
Constructions and investment property	1,734	148	250	281	680	306	2,720
Plant, equipment and fixtures	1,179	327	932	997	2,255	20	3,455
Right-of-use assets in respect of leases	307	710	299	375	1,384	131	1,822
<b>Total at 31 December 2019</b>	<b>4,596</b>	<b>1,240</b>	<b>2,120</b>	<b>1,718</b>	<b>5,077</b>	<b>458</b>	<b>10,131</b>
<b>Total at 31 December 2018</b>	<b>1,544</b>	<b>569</b>	<b>1,870</b>	<b>1,213</b>	<b>3,653</b>	<b>162</b>	<b>5,359</b>

## 17.3 Impairment losses on property, plant and equipment and intangible assets

### Accounting policies

Impairment tests are performed on property, plant and equipment and intangible assets where evidence of an impairment loss arises. For intangible assets with an indefinite useful life and construction work in progress, a test is performed at least annually or whenever there is an indication of an impairment loss.

Assets to be tested for impairment losses are grouped within cash-generating units (CGUs) that correspond to homogeneous groups of assets that generate identifiable cash inflows from their use.

In accordance with IAS 36, the criteria adopted to assess indications that an impairment loss has arisen are either external (e.g. a material change in market conditions) or internal (e.g. a material reduction in revenue), without distinction.

The Group did not recognise any material impairment losses on property, plant and equipment or intangible assets in either 2019 or 2018.

## 18. Financial assets measured at amortised cost

### Accounting policies

Financial assets measured at amortised cost mainly consist of loans and receivables.

When first recognised, loans and receivables are recognised at their fair value less the directly attributable transaction costs.

From the outset, the Group recognises impairment on its loans and receivables in relation to their risk of non-recovery, in accordance with IFRS 9 "Financial instruments".

At each balance sheet date, these assets are measured at their amortised cost using the effective interest method and the Group analyses credit risk to determine whether further impairment must be recognised.

If credit risk is found to have increased, additional impairment will be recognised in profit and loss, taking into account this risk over the asset's life.

Loans and receivables at amortised cost mainly comprise receivables relating to shareholdings, including shareholders' advances to Concessions business or PPP project companies for €842 million (€774 million at 31 December 2018). They are presented on the asset side of the consolidated balance sheet under "Other non-current financial assets" (for the part at more than one year). The part at less than one year of loans and receivables is included under "Other current financial assets" for €47 million at 31 December 2019 (€30 million at 31 December 2018).

Changes in loans and receivables at amortised cost during the period and their breakdown by maturity are as follows:

<i>(in € millions)</i>	2019	2018
<b>Beginning of period</b>	<b>1,059</b>	<b>830</b>
Acquisitions during period	146	248
Acquisitions as part of business combinations	21	1
Impairment losses	(4)	(4)
Disposals during period	(59)	(65)
Other movements and currency translation differences	(3)	48
<b>End of period</b>	<b>1,160</b>	<b>1,059</b>
<i>of which:</i>		
<i>Between 1 and 5 years</i>	534	556
<i>Over 5 years</i>	626	502

## 19. Working capital requirement and current provisions

### Accounting policies

Trade receivables are current financial assets and are initially measured at their fair value, which is generally their nominal value, barring any discounting effect.

The Group uses the simplified approach as defined in IFRS 9, and therefore records impairment on its trade receivables to correspond with the expected credit loss at maturity.

At each balance sheet date, trade receivables are measured at their amortised cost less any impairment losses in the event of any non-recovery risks. The assessment of that risk takes into account payment delays and guarantees obtained.

Trade payables are current financial liabilities and are initially measured at their fair value, which is generally their nominal value, barring any discounting effect.

Inventories and work in progress are recognised at their cost of acquisition or of production by the entity. At each balance sheet date, they are measured at the lower of cost and net realisable value.

### 19.1 Change in working capital requirement

(in € millions)	31/12/2019	31/12/2018	Changes		
			Changes in operating WCR	Changes in consolidation	Other changes (*)
Inventories and work in progress	1,434	1,173	213	47	1
Trade and other receivables	14,523	13,584	609	218	111
Other current operating assets	5,252	5,033	252	75	(108)
<b>Inventories and operating receivables</b> I	<b>21,209</b>	<b>19,790</b>	<b>1,074</b>	<b>341</b>	<b>4</b>
Trade payables	(8,514)	(8,240)	(111)	(177)	14
Other current operating liabilities	(14,177)	(12,862)	(1,142)	(131)	(42)
<b>Trade and other operating payables</b> II	<b>(22,691)</b>	<b>(21,102)</b>	<b>(1,253)</b>	<b>(308)</b>	<b>(28)</b>
<b>Working capital requirement (excluding current provisions)</b> I + II	<b>(1,482)</b>	<b>(1,311)</b>	<b>(179)</b>	<b>33</b>	<b>(24)</b>
<b>Current provisions</b>	<b>(4,741)</b>	<b>(4,452)</b>	<b>(249)</b>	<b>29</b>	<b>(69)</b>
<i>of which part at less than one year of non-current provisions</i>	<i>(193)</i>	<i>(234)</i>	<i>17</i>	<i>24</i>	<i>-</i>
<b>Working capital requirement (including current provisions)</b>	<b>(6,223)</b>	<b>(5,764)</b>	<b>(428)</b>	<b>62</b>	<b>(93)</b>

(\*) Mainly currency translation differences.

### 19.2 Current operating assets and liabilities

Current operating assets and liabilities break down as follows:

(in € millions)	31/12/2019	Maturity				
		Within 1 year			Between 1 and 5 years	
		1 to 3 months	3 to 6 months	6 to 12 months	5 years	After 5 years
Inventories and work in progress	1,434	590	64	364	412	4
Trade and other receivables	14,523	11,438	808	1,109	1,112	55
Other current operating assets	5,252	4,076	365	481	314	15
<b>Inventories and operating receivables</b> I	<b>21,209</b>	<b>16,104</b>	<b>1,237</b>	<b>1,955</b>	<b>1,838</b>	<b>75</b>
Trade payables	(8,514)	(7,266)	(496)	(433)	(312)	(6)
Other current operating liabilities	(14,177)	(11,150)	(626)	(768)	(1,478)	(155)
<b>Trade and other operating payables</b> II	<b>(22,691)</b>	<b>(18,416)</b>	<b>(1,122)</b>	<b>(1,201)</b>	<b>(1,790)</b>	<b>(162)</b>
<b>Working capital requirement connected with operations</b> I + II	<b>(1,482)</b>	<b>(2,312)</b>	<b>115</b>	<b>754</b>	<b>48</b>	<b>(87)</b>

<i>(in € millions)</i>	31/12/2018	Maturity				
		Within 1 year			Between 1 and 5 years	After 5 years
		1 to 3 months	3 to 6 months	6 to 12 months		
Inventories and work in progress	1,173	478	71	144	473	7
Trade and other receivables	13,584	11,347	788	695	697	56
Other current operating assets	5,033	4,098	262	287	373	14
<b>Inventories and operating receivables</b>	<b>I</b>	<b>19,790</b>	<b>15,923</b>	<b>1,120</b>	<b>1,127</b>	<b>78</b>
Trade payables	(8,240)	(7,210)	(448)	(175)	(401)	(6)
Other current operating liabilities	(12,862)	(10,658)	(563)	(517)	(982)	(142)
<b>Trade and other operating payables</b>	<b>II</b>	<b>(21,102)</b>	<b>(17,868)</b>	<b>(1,011)</b>	<b>(692)</b>	<b>(147)</b>
<b>Working capital requirement connected with operations</b>	<b>I + II</b>	<b>(1,311)</b>	<b>(1,945)</b>	<b>109</b>	<b>435</b>	<b>(69)</b>

### Breakdown of trade receivables

<i>(in € millions)</i>	31/12/2019	31/12/2018
Trade receivables	8,306	7,578
Allowances against trade receivables	(612)	(541)
<b>Trade receivables, net</b>	<b>7,694</b>	<b>7,036</b>

At 31 December 2019, trade receivables between six and 12 months past due amounted to €435 million (compared with €508 million at 31 December 2018). €64 million of impairment has been recognised in consequence (€70 million at 31 December 2018). Receivables more than one year past due amounted to €386 million (€387 million at 31 December 2018) and impairment of €276 million has been recognised in consequence (€257 million at 31 December 2018).

## 19.3 Breakdown of current provisions

### Accounting policies

Current provisions are directly related to the operating cycle. They are recognised in accordance with IAS 37 and include the part at less than one year of non-current provisions not directly linked to the operating cycle.

These provisions are recognised at their present value. The effect of discounting provisions is recognised under "Other financial income and expense".

Provisions are taken for contractual obligations to maintain the condition of concession assets. They concern the motorway concession operating companies and cover the expense of major road repairs (surface courses, restructuring of slow lanes, etc.), bridges, tunnels and hydraulic infrastructure. They also include expenses to be incurred by airport concession companies (repairs to runways, traffic lanes and other paved surfaces) and are calculated on the basis of maintenance expense plans spanning several years, which are updated annually. These expenses are reassessed on the basis of appropriate indexes (mainly the TP01, TP02 and TP09 indexes in France). Provisions are also taken whenever signs of defects are encountered on certain infrastructure.

Provisions for after-sales service cover Group entities' commitments under statutory warranties relating to completed projects, in particular the 10-year warranty on building projects in France. They are estimated statistically on the basis of expenses incurred in previous years or individually on the basis of specifically identified events.

Provisions for losses on completion of contracts and for construction project liabilities are set aside mainly when end-of-contract projections, based on the most likely estimated outcome, indicate a loss, and those covering work yet to be carried out in respect of completed projects under completion warranties.

Provisions for disputes connected with operations relate mainly to disputes with customers, subcontractors, joint contractors or suppliers.

Restructuring provisions include the cost of plans and measures for which there is a commitment whenever these have been announced before the period end.

<i>(in € millions)</i>	Opening	Provisions taken	Provisions used	Other reversals	Changes in consolidation scope and miscellaneous	Change in the part at less than one year	Currency translation differences	Closing
<b>01/01/2018</b>	<b>4,172</b>	<b>1,741</b>	<b>(1,383)</b>	<b>(195)</b>	<b>48</b>	<b>(29)</b>	<b>(33)</b>	<b>4,322</b>
Obligation to maintain the condition of concession assets	827	135	(94)	(14)	47	-	2	903
After-sales service	406	105	(99)	(30)	9	-	-	391
Losses on completion and construction project liabilities	1,336	738	(718)	(58)	49	-	(1)	1,346
Disputes	541	138	(114)	(52)	-	-	(1)	513
Restructuring costs	30	18	(17)	(3)	3	-	-	31
Other current liabilities	974	400	(298)	(39)	(1)	-	(1)	1,035
Reclassification of the part at less than one year	208	-	-	-	(16)	42	-	234
<b>31/12/2018</b>	<b>4,322</b>	<b>1,534</b>	<b>(1,339)</b>	<b>(196)</b>	<b>92</b>	<b>42</b>	<b>(2)</b>	<b>4,452</b>
Obligation to maintain the condition of concession assets	903	182	(110)	(15)	(14)	-	1	946
After-sales service	391	135	(117)	(12)	(4)	-	3	396
Losses on completion and construction project liabilities	1,346	804	(701)	(66)	37	-	8	1,428
Disputes	513	168	(120)	(32)	2	-	1	533
Restructuring costs	31	18	(14)	(6)	(2)	-	-	27
Other current liabilities	1,035	542	(321)	(56)	15	-	3	1,219
Reclassification of the part at less than one year	234	-	-	-	(24)	(17)	-	193
<b>31/12/2019</b>	<b>4,452</b>	<b>1,849</b>	<b>(1,384)</b>	<b>(186)</b>	<b>11</b>	<b>(17)</b>	<b>17</b>	<b>4,741</b>

At 31 December 2019, contractual obligations to maintain the condition of concession assets mainly comprised €453 million for the ASF group (€418 million at 31 December 2018), €269 million for Cofiroute (€258 million at 31 December 2018), and €194 million for VINCI Airports (€189 million at 31 December 2018) including €85 million for the ANA group (€74 million at 31 December 2018).

Provisions for other current liabilities include provisions for worksite restoration and removal costs for €195 million (€176 million at 31 December 2018).

## 20. Non-current provisions

### Accounting policies

Non-current provisions are recognised whenever, at the balance sheet date, the Group has a legal or constructive present obligation towards non-Group companies arising from a past event, whenever it is probable that an outflow of resources embodying economic benefits will be required to settle this obligation and whenever a reliable estimate can be made of the amount of the obligation. These provisions are measured at their present value, corresponding to the best estimate of the outflow of resources required to settle the corresponding obligation.

The part at less than one year of provisions not directly linked to the operating cycle is reported under “Current provisions”. The part at less than one year of other employee benefits is reported under “Other current non-operating liabilities”.

### Detail of non-current provisions

<i>(in € millions)</i>	Opening	Provisions taken	Provisions used	Other reversals not used	Changes in consolidation scope and miscellaneous	Change in the part at less than one year	Currency translation differences	Closing
<b>01/01/2018</b>	<b>945</b>	<b>201</b>	<b>(140)</b>	<b>(32)</b>	<b>56</b>	<b>29</b>	<b>(6)</b>	<b>1,053</b>
Financial risks	685	4	(30)	(4)	170	-	-	826
Other liabilities	576	165	(125)	(26)	(47)	-	1	544
Reclassification of the part at less than one year	(208)	-	-	-	16	(42)	-	(234)
<b>31/12/2018</b>	<b>1,053</b>	<b>169</b>	<b>(155)</b>	<b>(29)</b>	<b>139</b>	<b>(42)</b>	<b>1</b>	<b>1,135</b>
Financial risks	826	20	(13)	-	145	-	-	978
Other liabilities	544	120	(81)	(58)	30	-	2	557
Reclassification of the part at less than one year	(234)	-	-	-	24	17	-	(193)
<b>31/12/2019</b>	<b>1,135</b>	<b>140</b>	<b>(94)</b>	<b>(59)</b>	<b>199</b>	<b>17</b>	<b>2</b>	<b>1,341</b>

### Provisions for financial risks

Provisions for financial risks include the Group's share of the negative net equity of companies accounted for under the equity method. That negative net equity results from the measurement of interest rate derivative instruments (cash flow hedges) at fair value in the financial statements of the companies concerned.

### Provisions for other liabilities

Provisions for other liabilities, not directly linked to the operating cycle, include provisions for disputes and arbitration, some of which are described in Note M "Note on litigation". These amounted to €557 million at 31 December 2019 (€544 million at 31 December 2018), including €382 million at more than one year (€326 million at 31 December 2018).

## 21. Lease liabilities

### Accounting policies

At the start of the lease, the liability is measured on the basis of the present value of payments remaining payable to the lessor, i.e.:

- fixed lease payments, minus any sums received from the lessor as an incentive to enter into the lease;
- variable lease payments that are determined by an index or interest rate, with future payments determined on the basis of the index level or interest rate on the lease start date;
- payments to be made by the lessee under a residual value guarantee;
- the exercise price of an option to buy if the lessee is reasonably certain to exercise that option;
- penalties to be paid if an option to terminate the lease is exercised, if the lease term was determined on the assumption that the lessee would exercise the option.

The liability may be remeasured in the following situations: adjustment of the lease term; adjustment related to the assessment of whether the exercise of an option is reasonably certain or not; a new estimate relating to residual value guarantees; revision of interest rates or indices on which lease payments are based at the time that lease payments are adjusted.

On 1 January 2019, as a result of the first-time adoption of IFRS 16 "Leases", the Group recognised €1,421 million of liabilities with respect to leases.

At 31 December 2019, lease liabilities amounted to €1,805 million, including €1,311 million for the part at more than one year and €494 million for the part at less than one year.

The net change of €384 million in 2019 breaks down as follows:

- new lease liabilities: €596 million;
- companies entering the consolidation scope: €286 million (mainly London Gatwick airport for €245 million);
- repayments of lease liabilities: negative amount of €535 million;
- other changes: €37 million.

### Maturity schedule of non-current lease liabilities

<i>(in € millions)</i>	Non-current lease liability	Between 1 and 2 years	Between 2 and 5 years	After 5 years
Lease liabilities related to property assets	781	225	288	267
Lease liabilities related to moveable assets	530	191	151	188
<b>31/12/2019</b>	<b>1,311</b>	<b>417</b>	<b>439</b>	<b>455</b>

## 22. Other contractual obligations of an operational nature and other commitments given and received

### 22.1 Other contractual obligations of an operational nature

<i>(in € millions)</i>	31/12/2019	31/12/2018
Purchase and capital expenditure obligations (*)	538	312
Obligations related to quarrying rights	119	115

(\*) Excluding capital investment obligations related to concession and PPP contracts (see Note F "Concessions business: PPP contracts, concession contracts and other infrastructure").

At 31 December 2018, operating lease commitments amounted to €1,500 million, including €1,024 million relating to property and €476 million relating to moveable items. The reconciliation between operating lease commitments and liabilities recognised on the balance sheet at 1 January 2019, when the Group first adopted IFRS 16 "Leases", is detailed in Note A.4 "Change in accounting methods - IFRS 16 'Leases'".

Purchase and capital expenditure obligations, excluding those relating to concession contracts, mainly concern Eurovia, VINCI Energies and VINCI Immobilier. The increase in those commitments results mainly from VINCI Immobilier's office property development activities and its commitment to buy the remaining shares in Urvat after it acquired a 49% stake in February 2019.

Those commitments include the Group's investment obligations with respect to PPP contracts and relate in particular to the public-private partnership for the La Cotinière fishing port at Saint Pierre d'Oléron at VINCI Construction for €27 million at 31 December 2019 (€48 million at 31 December 2018).

Quarry leases excluded from IFRS 16, and quarrying rights, which mainly concern Eurovia, are presented under obligations related to quarry operations.

## 22.2 Other commitments made and received

<i>(in € millions)</i>	31/12/2019	31/12/2018
Other commitments made	1,119	1,059
Other commitments received	361	265

These amounts include personal sureties provided as performance guarantees relating to work done by concession companies described in Note 15.1 "Contractual investment and renewal obligations" and various tax and social security-related guarantees.

The Group's off-balance sheet commitments are subject to specific reporting at each full-year and half-year closing. They are presented according to the activity to which they relate, in the corresponding notes.

- Note F.15 "Off-balance sheet commitments made under concession and PPP contracts";
- Note G.16.3 "Commitments made and received in connection with construction and service contracts";
- Note K.29.1 "Provisions for retirement benefit obligations".

# I. Equity

## 23. Information on equity

### Capital management policy

In 2019, VINCI continued its policy of purchasing its own shares under the programme approved by the Shareholders' General Meeting held on 17 April 2018 and the programme approved by the Shareholders' General Meeting of 17 April 2019, for a period of 18 months and relating to a maximum amount of €2 billion at a maximum share price of €120. In 2019, 10,104,964 shares were bought at an average price of €89.07, for a total of €900 million.

Treasury shares (see Note I.23.2 "Treasury shares") are allocated to financing external growth transactions and to covering performance share plans and the employer contributions to international employee share ownership plans. They may also be cancelled.

VINCI's employee savings policy aims to make it easier for Group employees to become shareholders. At 31 December 2019, over 50% of the Group's employees were VINCI shareholders through unit funds invested in VINCI shares (100% in France). Since those funds own 8.82% of the company's shares, the Group's current and former employees form its largest group of shareholders.

There are no financial covenants that take into account the Group's consolidated equity or the equity of parent company VINCI SA.

### 23.1 Share capital

At 31 December 2019, the parent company's share capital was represented by 605,237,689 ordinary shares of €2.5 nominal value each.

The changes in the number of shares during the period were as follows:

	31/12/2019	31/12/2018
<b>Number of shares at beginning of period</b>	<b>597,515,984</b>	<b>591,216,948</b>
Increases in share capital	7,721,705	6,299,036
Cancelled treasury shares		
<b>Number of shares at end of period</b>	<b>605,237,689</b>	<b>597,515,984</b>
Number of shares issued and fully paid	605,237,689	597,515,984
Nominal value of one share (in €)	2.5	2.5
Treasury shares held directly by VINCI	50,491,699	42,749,600
<i>of which shares allocated to covering performance share plans and employee share ownership plans</i>	<i>21,328,744</i>	<i>13,586,645</i>

The changes in capital during 2019 and 2018 break down as follows:

	Increases (reductions) in share capital (in €)	Share premiums arising on contributions or mergers (in €)	Number of shares representing the share capital
<b>01/01/2018</b>	<b>1,478,042,370</b>	<b>9,989,227,862</b>	<b>591,216,948</b>
Group savings plan	14,511,260	433,848,415	5,804,504
Exercise of share subscription options	1,236,330	18,933,679	494,532
<b>31/12/2018</b>	<b>1,493,789,960</b>	<b>10,442,009,956</b>	<b>597,515,984</b>
Group savings plan	18,153,947	523,555,381	7,261,579
Exercise of share subscription options	1,150,315	16,813,004	460,126
<b>31/12/2019</b>	<b>1,513,094,222</b>	<b>10,982,378,341</b>	<b>605,237,689</b>

## 23.2 Treasury shares

### Accounting policies

Treasury shares held by the Group are booked as a deduction from equity at their cost of acquisition. Any gains or losses connected with the purchase, sale or cancellation of treasury shares are recognised directly in equity without affecting the income statement.

Changes in treasury shares were as follows:

	31/12/2019	31/12/2018
<b>Number of shares at beginning of period</b>	<b>42,749,600</b>	<b>36,317,368</b>
Purchases of shares	10,104,964	7,667,561
Allocation of 2015 performance shares to employees		(935,763)
Allocation of 2016 performance shares to employees	(2,009,323)	
Allocation of 2017 performance shares to employees	(900)	
Allocation of 2018 performance shares to employees	(900)	
Allocation of 2019 performance shares to employees	(1,050)	
Employer contribution in connection with the Castor International plan	(350,692)	(299,566)
<b>Number of shares at end of period</b>	<b>50,491,699</b>	<b>42,749,600</b>

At 31 December 2019, the total number of treasury shares held was 50,491,699. These were recognised as a deduction from consolidated equity for €3,083 million.

A total of 21,328,744 shares are allocated to covering long-term incentive plans and employee share ownership transactions and 29,162,955 are intended to be used as payment in external growth transactions, sold or cancelled.

## 23.3 Distributable reserves and statutory reserve

At 31 December 2019, VINCI SA's distributable reserves amounted to €30 billion (€29 billion at 31 December 2018) and its statutory reserve to €150 million (€150 million at 31 December 2018).

## 23.4 Amounts recognised directly in equity

	31/12/2019			31/12/2018		
	Attributable to owners of the parent	Attributable to non-controlling interests	Total	Attributable to owners of the parent	Attributable to non-controlling interests	Total
<i>(in € millions)</i>						
<b>Hedging costs</b>						
Reserve at beginning of period	2	-	2	(3)	-	(3)
Gross reserve before tax effect at balance sheet date	I (7)	-	(7)	2	-	2
<b>Cash flow hedge and net investment hedges</b>						
Reserve at beginning of period	(663)	-	(664)	(589)	-	(590)
Changes in fair value of companies accounted for under the equity method	(121)	-	(121)	1	-	1
Other changes in fair value in the period	(277)	-	(277)	(93)	-	(93)
Items recognised in profit or loss	62	-	62	42	-	42
Changes in consolidation scope and miscellaneous	(3)	-	(3)	(24)	-	(24)
Gross reserve before tax effect at balance sheet date	II (1,002)	-	(1,002)	(663)	-	(664)
<i>of which gross reserve relating to companies accounted for under the equity method</i>	(671)	-	(671)	(549)	-	(549)
Total gross reserve before tax effects (items that may be recycled to income)	I+II (1,008)	-	(1,009)	(661)	-	(662)
Associated tax effect	233	-	233	167	-	167
Reserve net of tax (items that may be recycled to income)	III (775)	-	(776)	(495)	-	(495)
<b>Equity instruments</b>						
Reserve at beginning of period	1	-	1	1	-	1
Gross reserve before tax effect at balance sheet date	IV -	-	-	1	-	1
<b>Actuarial gains and losses on retirement benefit obligations</b>						
Reserve at beginning of period	(367)	-	(367)	(346)	-	(345)
Actuarial gains and losses recognised in the period	(295)	(20)	(315)	(46)	-	(46)
Associated tax effect	73	4	77	15	-	15
Changes in consolidation scope and miscellaneous	-	-	(1)	9	-	9
Reserve net of tax at end of period	V (589)	(17)	(606)	(367)	-	(367)
Total reserve net of tax (items that may not be recycled to income)	IV+V (589)	(17)	(606)	(366)	-	(366)
<b>Total amounts recognised directly in equity</b>	<b>III+IV+V (1,364)</b>	<b>(17)</b>	<b>(1,381)</b>	<b>(861)</b>	<b>-</b>	<b>(861)</b>

The amounts recorded directly in equity relate to cash flow hedging transactions (negative effect of €884 million), net investment hedging transactions (negative effect of €118 million) and actuarial gains and losses on retirement benefit obligations (negative effect of €589 million after tax).

Transactions relating to the hedging of interest rate risk had a negative effect of €871 million, comprising:

- a negative effect of €214 million concerning fully consolidated subsidiaries, including VINCI SA (negative effect of €97 million) and VINCI Autoroutes (negative effect of €72 million);
  - a negative effect of €658 million relating to companies accounted for under the equity method, including LISEA (negative effect of €410 million).
- These transactions are described in Note J.27.1.2 "Cash flow hedges".

## 23.5 Non-controlling interests

At 31 December 2019, the Group owned one subsidiary in which there were material non-controlling interests. This was the holding company indirectly owning a 50.01% stake in London Gatwick airport, whose condensed financial information is presented below. The information was prepared in accordance with IFRSs, adjusted where appropriate for fair value remeasurements on the date control was acquired (13 May 2019) and adjustments to harmonise accounting policies with those of the Group.

The amounts are presented before eliminations of intercompany accounts and transactions for the period from 13 May 2019 to 31 December 2019.

<i>(in € millions)</i>	<b>London Gatwick airport</b>
Revenue	697
<b>Net income</b>	<b>172</b>
<i>of which attributable to non-controlling interests</i>	86
Other comprehensive income	(32)
<b>Total comprehensive income</b>	<b>140</b>
<i>of which attributable to non-controlling interests</i>	70
Non-current assets	10,125
Current assets	77
Non-current liabilities	(5,738)
Current liabilities	(544)
<b>Net assets</b>	<b>3,920</b>
<i>of which attributable to non-controlling interests</i>	1,960
Net operating cash flows	338
Net cash flows from investing activities	(191)
Net cash flows from financing activities	(158)
Other changes	(11)
<b>Change in net cash</b>	<b>(22)</b>
Dividends paid to non-controlling interests	219

## 24. Dividends

The dividend paid by VINCI SA to its shareholders in respect of 2019 and 2018 breaks down as follows:

	<b>2019</b>	<b>2018</b>
<b>Dividend per share (in €)</b>		
Interim dividend	0.79	0.75
Final dividend	2.26	1.92
<b>Net total dividend</b>	<b>3.05</b>	<b>2.67</b>
<b>Amount of dividend (in € millions)</b>		
Interim dividend	440	417
Final dividend	1,255 (*)	1,065
<b>Net total dividend</b>	<b>1,695</b>	<b>1,482</b>

(\*) Estimate based on the number of shares with dividend entitlement at 25 January 2020, i.e. 555,305,132 shares.

VINCI paid the final dividend in respect of 2018 on 25 April 2019 and an interim dividend in respect of 2019 on 7 November 2019.

The Shareholders' Ordinary General Meeting of 9 April 2020 will be asked to approve the final dividend of €2.26 in respect of 2019 (see Note N.33 "Appropriation of 2019 net income").

## J. Financing and financial risk management

### 25. Net financial debt

#### Accounting policies

Bonds, other loans and financial debt are recognised at amortised cost using the effective interest method. The effective interest rate is determined after taking account of redemption premiums and issuance expenses. Under this method, the interest expense is measured actuarially and reported under the cost of gross financial debt.

The economic benefit of a loan at a significantly below-market rate of interest, which is the case in particular for project finance granted by public sector organisations, is treated as a government grant and recognised as a reduction of the debt and the related investments, in accordance with IAS 20.

Certain financing contracts provide for early redemption options, for amounts that are always close to the amortised cost of the financial liabilities that are recognised as a result. Consequently, the Group does not recognise any derivative financial instrument separately from the original contracts.

The part at less than one year of borrowings is included in "Current borrowings".

At 31 December 2019, net financial debt, as defined by the Group, stood at almost €21.7 billion, up €6.1 billion compared with 31 December 2018. It breaks down as follows:

Analysis by accounting heading	(in € millions)	Note	31/12/2019			31/12/2018		
			Non-current	Current <sup>(1)</sup>	Total	Non-current	Current <sup>(1)</sup>	Total
Bonds		25.1	(23,300)	(1,795)	(25,094)	(16,588)	(1,576)	(18,164)
Other bank loans and other financial debt		25.1	(3,075)	(630)	(3,705)	(2,900)	(439)	(3,339)
Finance lease debt <sup>(2)</sup>			-	-	-	(123)	(44)	(166)
<b>Long-term financial debt <sup>(3)</sup></b>		25.1	<b>(26,374)</b>	<b>(2,425)</b>	<b>(28,799)</b>	<b>(19,611)</b>	<b>(2,059)</b>	<b>(21,669)</b>
Commercial paper		26.2	-	(800)	(800)	-	(1,281)	(1,281)
Other current financial liabilities		26.1	-	(50)	(50)	-	(41)	(41)
Bank overdrafts		26.1	-	(911)	(911)	-	(1,178)	(1,178)
Financial current accounts - liabilities		26.1	-	(31)	(31)	-	(77)	(77)
<b>I - Gross financial debt</b>			<b>(26,374)</b>	<b>(4,217)</b>	<b>(30,591)</b>	<b>(19,611)</b>	<b>(4,635)</b>	<b>(24,246)</b>
<i>of which impact of fair value hedges</i>			<i>(889)</i>	<i>(10)</i>	<i>(898)</i>	<i>(413)</i>	<i>(27)</i>	<i>(440)</i>
<i>of which effect of recognising London Gatwick's debt at fair value in VINCI's consolidated financial statements <sup>(4)</sup></i>			<i>(516)</i>	<i>-</i>	<i>(516)</i>	<i>-</i>	<i>-</i>	<i>-</i>
<b>Financial assets at amortised cost</b>								
Loans and collateralised financial receivables			4	-	4	-	-	-
Financial current accounts, assets		26.1	-	47	47	-	29	29
<b>Financial assets measured at fair value through profit or loss</b>								
Cash management financial assets		26.1	-	239	239	-	216	216
Cash equivalents		26.1	-	3,083	3,083	-	3,595	3,595
Cash		26.1	-	5,174	5,174	-	4,364	4,364
<b>II - Financial assets</b>			<b>4</b>	<b>8,543</b>	<b>8,548</b>	<b>-</b>	<b>8,204</b>	<b>8,204</b>
Derivative financial instruments - liabilities		27	(473)	(399)	(872)	(206)	(76)	(282)
Derivative financial instruments - assets		27	1,051	210	1,261	511	258	769
<b>III - Derivative financial instruments</b>			<b>579</b>	<b>(189)</b>	<b>390</b>	<b>305</b>	<b>182</b>	<b>487</b>
<b>Net financial debt (I+II+III)</b>			<b>(25,791)</b>	<b>4,137</b>	<b>(21,654)</b>	<b>(19,305)</b>	<b>3,751</b>	<b>(15,554)</b>
<i>Net financial debt breaks down by business as follows:</i>								
Concessions			(35,783)	1,831	(33,952)	(26,698)	(331)	(27,029)
Contracting			(4,093)	3,924	(168)	(4,227)	3,319	(908)
Holding companies and VINCI Immobilier			14,084	(1,618)	12,466	11,619	763	12,382

(1) The current part includes accrued interest not matured.

(2) After the adoption of IFRS 16 "Leases", IAS 17 finance lease debt is now presented under lease liabilities (see note H.21 "Lease liabilities").

(3) Including the part at less than one year.

(4) After VINCI Airports took control of London Gatwick airport.

## Change in net financial debt

(in € millions)	"Non-cash" changes								Ref.	Closing
	Opening	Cash flows	Ref.	Changes in consolidation scope	Exchange rate effect	Changes in fair value	Other changes	Total "non-cash"		
Bonds	(16,588)	(3,386)	(3)	(3,384)	(107)	(476)	641	(3,326)	(4)	(23,300)
Other loans and borrowings	(3,023)	627	(3)	(941)	6	-	257	(678)	(4)	(3,075)
Current borrowings	(4,635)	1,456		(191)	(28)	17	(837)	(1,039)		(4,217)
of which the part at less than one year of long-term debts	(1,762)	516	(3)	(16)	(3)	17	(794)	(796)	(4)	(2,042)
of which current financial debts at inception	(1,398)	631	(2)	(128)	9	-	5	(113)	(4)	(881)
of which accrued interest on bank debts	(297)	-	(4)	(39)	(3)	-	(45)	(86)	(4)	(384)
of which bank overdrafts	(1,178)	310	(1)	(9)	(31)	-	(3)	(43)	(1)	(911)
Collateralised loans and receivables	-	2	(4)	-	-	-	2	2	(4)	4
Cash management financial assets	245	-		54	3	-	(15)	42		287
of which cash management financial assets (excluding accrued interest)	244	-	(2)	54	3	-	(15)	42	(4)	286
of which accrued interest on cash management assets	-	-	(4)	-	-	-	-	-	(4)	-
Cash and cash equivalents	7,960	152	(1)	89	45	1	10	146	(1)	8,257
Derivative financial instruments	487	(47)		(305)	(46)	311	(11)	(50)		390
of which fair value of derivatives	353	(47)	(3)	(306)	(46)	311	-	(41)	(4)	265
of which accrued interest on derivatives	134	-	(4)	2	-	-	(11)	(9)	(4)	125
<b>Net financial debt</b>	<b>(15,554)</b>	<b>(1,196)</b>	<b>(5)</b>	<b>(4,678)</b>	<b>(126)</b>	<b>(147)</b>	<b>47</b>	<b>(4,903)</b>	<b>(5)</b>	<b>(21,654)</b>

Changes in consolidation scope (resulting in a €4,678 million increase in debt) relate mainly to the integration of London Gatwick airport. Cash flows for the period (outflow of €1,196 million) are the result of bond issues by the Group in order to finance the London Gatwick airport acquisition and refinance acquisitions made in US dollars in 2018, offset by repayments of long-term debts and a reduction in commercial paper outstandings.

The table below reconciles changes in net financial debt with the cash flow statement.

## Reconciliation of net financial debt with financing flows on the cash flow statement:

(in € millions)	Ref.	2019
Change in net cash	(1)	564
Change in cash management assets and other current financial debts	(2)	630
(Proceeds from)/repayment of loans	(3)	(2,291)
Other changes	(4)	(5,004)
Change in net financial debt	(5)	(6,100)

## 25.1 Detail of long-term financial debt by business

As a result, the breakdown of net long-term financial debt (including the part at less than one year) by business at 31 December 2019 was as follows:

(in € millions)	31/12/2019				31/12/2018			
	Concessions	Contracting	Holding companies and VINCI Immobilier	Total	Concessions	Contracting	Holding companies and VINCI Immobilier	Total
Bonds	(18,054)	-	(7,040)	(25,094)	(14,238)	-	(3,926)	(18,164)
Other bank loans and other financial debt	(3,338)	(112)	(255)	(3,705)	(3,012)	(81)	(246)	(3,339)
Finance lease debt (*)	-	-	-	-	(22)	(144)	(1)	(166)
<b>Long-term financial debt</b>	<b>(21,392)</b>	<b>(113)</b>	<b>(7,295)</b>	<b>(28,799)</b>	<b>(17,272)</b>	<b>(225)</b>	<b>(4,172)</b>	<b>(21,669)</b>

(\*) After the adoption of IFRS 16 "Leases", IAS 17 finance lease debt is now presented under lease liabilities (see note H.21 "Lease liabilities").

At 31 December 2019, long-term financial debt amounted to €28.8 billion, up €7.1 billion relative to 31 December 2018 (€21.7 billion). The increase was due mainly to the following transactions:

- VINCI SA made the following issues as part of its EMTN (Euro Medium Term Notes) programme:
  - in January, a €950 million, 10-year bond issue with a coupon of 1.625%;
  - in March, two inaugural bond issues totalling £800 million, comprising a tranche of £400 million due to mature in March 2027 with a coupon of 2.25% and a tranche of £400 million due to mature in September 2034 with a coupon of 2.75%;
  - in March, a €75 million private placement of 20-year CMS-linked notes.

In April, VINCI SA also carried out its inaugural 144A bond issue, consisting of \$1 billion of bonds due to mature in April 2029 with an annual coupon of 3.750%;

in January, VINCI SA redeemed a €75 million private placement arranged in 2012 and bearing interest at 4.15%;

- in February, as part of its EMTN programme, ASF issued €1 billion of 12-year bonds with a coupon of 1.375% and in the first quarter redeemed a €200 million private placement bearing interest at 4.961% and €970 million of bonds bearing interest at 7.375%;

ASF repaid €105 million of borrowings from the European Investment Bank (EIB);

- Cofiroute repaid €254 million of borrowings from the European Investment Bank (EIB);
- in March, Lamsac, which holds the concession for the Lima expressway in Peru, arranged an 18-month bridging loan in an amount of 1.2 billion Peruvian sol;
- Debt assumed following the integration of London Gatwick airport in May 2019, including eight bond issues for a total of £2.5 billion with maturities of between 2024 and 2048 and an average interest rate of 4.625%, and a £300 million credit facility of which £85 million was drawn at 31 December 2019;

In July 2019, London Gatwick airport issued a further £300 million of bonds with a 30-year maturity and an annual coupon of 2.875%.

Details of the Group's main financial debts are given in the tables below:

**Concessions**

(in € millions)	31/12/2019					31/12/2018		
	Currency	Contractual interest rate	Maturity	Capital remaining due	Carrying amount	of which accrued interest not matured	Capital remaining due	Carrying amount
<b>Bonds I</b>				<b>16,789</b>	<b>18,054</b>	<b>309</b>	<b>13,676</b>	<b>14,238</b>
<b>ASF group</b>				<b>9,307</b>	<b>9,916</b>	<b>162</b>	<b>9,495</b>	<b>10,028</b>
of which:								
ASF 2007 bond issue and supplement	EUR	5.6%	July 2022	1,575	1,719	44	1,575	1,752
ASF 2009 bond issue and supplement	EUR	7.4%	March 2019			-	970	1,028
ASF 2010 bond issue and supplement	EUR	4.1%	April 2020	650	676	19	650	697
ASF 2013 bond issue	EUR	2.9%	January 2023	700	759	19	700	763
ASF 2014 bond issue	EUR	3.0%	January 2024	600	614	17	600	613
ASF 2016 bond issue	EUR	1.0%	May 2026	500	517	3	500	497
ASF 2017 bond issue	EUR	1.1%	April 2026	500	502	4	500	502
ASF 2017 bond issue	EUR	1.3%	January 2027	1,000	1,004	12	1,000	1,003
ASF 2018 bond issue	EUR	1.4%	June 2028	700	746	5	700	706
ASF 2018 bond issue	EUR	1.4%	January 2030	1,000	1,090	13	1,000	1,016
ASF 2019 bond issue	EUR	1.4%	February 2031	1,000	1,054	12		
<b>Cofiroute</b>				<b>3,157</b>	<b>3,233</b>	<b>39</b>	<b>3,157</b>	<b>3,187</b>
of which:								
2006 bond issue and supplement in 2007	EUR	5.0%	May 2021	1,100	1,154	33	1,100	1,166
2016 bond issue	EUR	0.4%	February 2025	650	652	2	650	648
2016 bond issue	EUR	0.8%	September	650	661	2	650	619
2017 bond issue	EUR	1.1%	October 2027	750	760	2	750	746
<b>Arcour</b>				<b>410</b>	<b>407</b>	<b>-</b>	<b>415</b>	<b>412</b>
of which Arcour 2017	EUR	2.8%	November	410	407	-	415	412
<b>VINCI Airports</b>				<b>3,573</b>	<b>4,140</b>	<b>108</b>	<b>277</b>	<b>271</b>
Aerodom 2017	USD	6.8%	March 2029	282	277	-	277	271
Gatwick Airport Limited 2011	GBP	6.1%	March 2026	353	367	18		
Gatwick Airport Limited 2011	GBP	6.5%	March 2041	353	350	3		
Gatwick Airport Limited 2012	GBP	5.3%	January 2024	353	368	17		
Gatwick Airport Limited 2012	GBP	5.8%	January 2037	353	363	19		
Gatwick Airport Limited 2014	GBP	4.6%	March 2034	411	419	15		
Gatwick Airport Limited 2016	GBP	2.6%	October 2046	353	349	2		
Gatwick Airport Limited 2017	GBP	3.1%	September	411	427	19		
Gatwick Airport Limited 2018	GBP	3.3%	February 2048	353	355	10		
Gatwick Airport Limited 2019	GBP	2.9%	July 2049	353	349	5		
<b>Other concessions</b>				<b>343</b>	<b>357</b>	<b>-</b>	<b>333</b>	<b>342</b>
of which Lamsac 2012	PEN	inflation	June 2037	246	238	-	239	248
<b>Other bank loans and other financial debt II</b>				<b>3,381</b>	<b>3,338</b>	<b>6</b>	<b>3,066</b>	<b>3,012</b>
<b>ASF group</b>				<b>588</b>	<b>576</b>	<b>-</b>	<b>691</b>	<b>671</b>
<b>Cofiroute</b>				<b>462</b>	<b>461</b>	<b>3</b>	<b>716</b>	<b>714</b>
<b>Arcour</b>				<b>188</b>	<b>170</b>	<b>-</b>	<b>190</b>	<b>171</b>
<b>Arcos</b>				<b>219</b>	<b>215</b>	<b>-</b>		<b>(3)</b>
<b>VINCI Airports</b>				<b>1,248</b>	<b>1,235</b>	<b>2</b>	<b>1,090</b>	<b>1,084</b>
of which ADL (Aéroports de Lyon) group including ADLP				314	314	1	327	326
of which Aerodom 2017	USD	L3M	March 2024	181	176	-	146	143
of which VINCI Airports Serbia 2018				288	280	-	288	288
<b>Other concessions</b>				<b>676</b>	<b>682</b>	<b>-</b>	<b>381</b>	<b>376</b>
of which Lamsac 2019	PEN	5.3%	September	321	331	-		
<b>Finance lease debt III</b>							<b>22</b>	<b>22</b>
<b>Long-term financial debt I+II+III</b>				<b>20,170</b>	<b>21,392</b>	<b>315</b>	<b>16,764</b>	<b>17,272</b>

## Holding companies

(in € millions)	31/12/2019					31/12/2018		
	Currency	Contractual interest rate	Maturity	Capital remaining due	Carrying amount	of which accrued interest	Capital remaining due	Carrying amount
<b>Bonds I</b>				<b>6,689</b>	<b>7,040</b>	<b>66</b>	<b>3,916</b>	<b>3,926</b>
<b>VINCI SA</b>				<b>6,689</b>	<b>7,040</b>	<b>66</b>	<b>3,916</b>	<b>3,926</b>
of which:								
2012 bond issue	EUR	3.4%	March 2020	750	772	19	750	784
2017 bond issue and supplement (*)	USD	0.4%	February 2022	662	625	1	662	596
2018 bond issue	EUR	1.0%	September 2025	750	778	2	750	755
2018 bond issue and supplement	EUR	1.8%	September 2030	1,100	1,202	5	1,100	1,115
2019 bond issue	GBP	2.3%	March 2027	468	476	8		
2019 bond issue	EUR	1.6%	January 2029	950	1,011	15		
2019 bond issue	USD	3.8%	April 2029	887	940	8		
2019 bond issue	GBP	2.8%	September 2034	468	470	4		
<b>Other bank loans and other financial debt II</b>				<b>267</b>	<b>255</b>	<b>1</b>	<b>263</b>	<b>247</b>
<b>VINCI SA</b>				<b>267</b>	<b>255</b>	<b>1</b>	<b>262</b>	<b>246</b>
<b>Long-term financial debt I+II</b>				<b>6,956</b>	<b>7,295</b>	<b>67</b>	<b>4,179</b>	<b>4,172</b>

(\*) Corresponding to non-dilutive convertible bonds.

## Breakdown of long-term financial debt by currency

At 31 December 2019, 59% of the Group's long-term financial debt was denominated in euros, 26% in sterling and 9% in US dollars. Most foreign-currency debts of companies of which the functional currency is the euro (mainly VINCI and ASF) were hedged at their time of issue and do not generate any exposure to exchange rate risk. Generally, the Group's activities in foreign countries are financed in the local currency.

## 25.2 Net financial debt maturity schedule

On the basis of interest rates at 31 December 2019, the Group's debt and associated interest payments break down as follows, by maturity date:

(in € millions)	31/12/2019					
	Carrying amount	Capital and interest payments (*)	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	After 5 years
<b>Bonds</b>						
Capital	(25,094)	(23,477)	(1,414)	(1,362)	(4,453)	(16,249)
Interest payments	-	(5,686)	(640)	(587)	(1,375)	(3,084)
<b>Other bank loans and other financial debt</b>						
Capital	(3,705)	(3,760)	(623)	(252)	(1,322)	(1,563)
Interest payments	-	(330)	(62)	(39)	(100)	(129)
<b>Long-term financial debt</b>	<b>(28,799)</b>	<b>(33,254)</b>	<b>(2,739)</b>	<b>(2,240)</b>	<b>(7,249)</b>	<b>(21,025)</b>
Commercial paper	(800)	(800)	(800)	-	-	-
Other current financial liabilities	(50)	(50)	(50)	-	-	-
Bank overdrafts	(911)	(911)	(911)	-	-	-
Financial current accounts - liabilities	(31)	(31)	(31)	-	-	-
<b>Financial debt I</b>	<b>(30,591)</b>	<b>(35,047)</b>	<b>(4,531)</b>	<b>(2,240)</b>	<b>(7,249)</b>	<b>(21,025)</b>
<b>Financial assets II</b>	<b>8,548 (**)</b>	<b>8,548</b>	<b>8,548</b>			
Derivative financial instruments - liabilities	(872)	(78)	(40)	(29)	(43)	33
Derivative financial instruments - assets	1,261	1,431	234	204	450	542
<b>Derivative financial instruments III</b>	<b>390</b>	<b>1,352</b>	<b>195</b>	<b>175</b>	<b>407</b>	<b>576</b>
<b>Net financial debt I+II+III</b>	<b>(21,654)</b>					

(\*) For derivative financial instruments, amounts correspond solely to interest flows.

(\*\*) Including €8.5 billion at less than three months, consisting mainly of €3.1 billion of cash equivalents and €5.2 billion of cash (see Note J.26.1 "Net cash managed").

At 31 December 2019, the average maturity of the Group's long-term financial debt was 8.1 years (6.4 years at 31 December 2018). The average maturity was 8.5 years in Concession subsidiaries, 2 years for the Contracting business and 7.2 years for holding companies and VINCI Immobilier.

## 25.3 Credit ratings and financial covenants

### Credit ratings

At 31 December 2019, the Group's credit ratings were:

	Agency	Rating		
		Long term	Outlook	Short term
VINCI SA	Standard & Poor's	A-	Positive	A2
	Moody's	A3	Stable	P1
ASF	Standard & Poor's	A-	Positive	A2
	Moody's	A3	Stable	
Cofiroute	Standard & Poor's	A-	Positive	A2
Gatwick Funding Limited (*)	Moody's	Baa1	Stable	
	Fitch	BBB+		

(\*) Company that raises funding for London Gatwick airport.

### Financial covenants

Some financing agreements include early repayment clauses applicable in the event of non-compliance with financial ratios. All such ratios were complied with at 31 December 2019.

Some finance agreements entered into by Group entities provide that a change in control of the borrower may constitute a case for mandatory early redemption or trigger a demand for early repayment.

## 26. Net cash managed and available resources

### Accounting policies

Cash and cash equivalents comprise current accounts at banks and short-term liquid investments subject to negligible risks of fluctuations of value. Cash equivalents include money market UCITS and certificates of deposit with maturities not exceeding three months at the origin. Bank overdrafts are not included in cash and are reported under current financial liabilities. Changes in the fair value of these instruments are recognised directly in profit or loss.

“Cash management financial assets” comprises investments in money market securities and bonds, and units in UCITS, made with a short-term management objective, that do not satisfy the IAS 7 criteria for recognition as cash. They are measured and recognised at their fair value. Changes in value are recognised in profit or loss.

Purchases and sales of cash management financial assets are recognised at their transaction date.

At 31 December 2019, the Group’s available resources amounted to €15.0 billion, including almost €6.8 billion net cash managed and €8.3 billion of available, confirmed medium-term bank credit facilities. These available resources enable the Group to manage its liquidity risk (see Note J.25.2 “Net financial debt maturity schedule”).

### 26.1 Net cash managed

Net cash managed, which includes in particular cash management financial assets and commercial paper issued, breaks down as follows:

(in € millions)	31/12/2019			Total
	Concessions	Contracting	Holding companies and VINCI Immobilier	
<b>Cash equivalents</b>	<b>305</b>	<b>99</b>	<b>2,680</b>	<b>3,083</b>
Marketable securities and mutual funds (UCITS)	-	13	983	996
Negotiable debt securities with an original maturity of less than 3 months (*)	305	86	1,696	2,087
<b>Cash</b>	<b>845</b>	<b>2,527</b>	<b>1,801</b>	<b>5,174</b>
<b>Bank overdrafts</b>	<b>(3)</b>	<b>(817)</b>	<b>(91)</b>	<b>(911)</b>
<b>Net cash and cash equivalents</b>	<b>1,146</b>	<b>1,809</b>	<b>4,390</b>	<b>7,346</b>
<b>Cash management financial assets</b>	<b>37</b>	<b>56</b>	<b>146</b>	<b>239</b>
Marketable securities and mutual funds (UCITS) (**)	-	43	145	188
Negotiable debt securities and bonds with an original maturity of less than 3 months	32	1	1	34
Negotiable debt securities and bonds with an original maturity of more than 3 months	5	12	-	17
<b>Commercial paper issued</b>	<b>-</b>	<b>-</b>	<b>(800)</b>	<b>(800)</b>
<b>Other current financial liabilities</b>	<b>(8)</b>	<b>(41)</b>	<b>-</b>	<b>(50)</b>
<b>Balance of cash management current accounts</b>	<b>2,425</b>	<b>2,156</b>	<b>(4,564)</b>	<b>16</b>
<b>Net cash managed</b>	<b>3,600</b>	<b>3,981</b>	<b>(829)</b>	<b>6,751</b>

(\*) Including term deposits, interest earning accounts and certificates of deposit.

(\*\*) Short-term investments in UCITS units that do not meet the criteria to be designated as cash equivalents as defined by IAS 7.

(in € millions)	31/12/2018			Total
	Concessions	Contracting	Holding companies and VINCI Immobilier	
<b>Cash equivalents</b>	<b>64</b>	<b>248</b>	<b>3,283</b>	<b>3,595</b>
Marketable securities and mutual funds (UCITS)	-	1	1,407	1,409
Negotiable debt securities with an original maturity of less than 3 months (*)	64	247	1,876	2,187
<b>Cash</b>	<b>684</b>	<b>2,316</b>	<b>1,364</b>	<b>4,364</b>
<b>Bank overdrafts</b>	<b>-</b>	<b>(992)</b>	<b>(186)</b>	<b>(1,178)</b>
<b>Net cash and cash equivalents</b>	<b>748</b>	<b>1,573</b>	<b>4,461</b>	<b>6,782</b>
<b>Cash management financial assets</b>	<b>119</b>	<b>96</b>	<b>1</b>	<b>216</b>
Marketable securities and mutual funds (UCITS) (**)	-	34	-	34
Negotiable debt securities and bonds with an original maturity of less than 3 months	8	45	1	54
Negotiable debt securities and bonds with an original maturity of more than 3 months	111	17	-	128
<b>Commercial paper issued</b>	<b>-</b>	<b>-</b>	<b>(1,281)</b>	<b>(1,281)</b>
<b>Other current financial liabilities</b>	<b>(17)</b>	<b>(23)</b>	<b>-</b>	<b>(41)</b>
<b>Balance of cash management current accounts</b>	<b>585</b>	<b>1,761</b>	<b>(2,394)</b>	<b>(49)</b>
<b>Net cash managed</b>	<b>1,435</b>	<b>3,407</b>	<b>786</b>	<b>5,628</b>

(\*) Including term deposits, interest earning accounts and certificates of deposit.

(\*\*) Short-term investments in UCITS units that do not meet the criteria to be designated as cash equivalents as defined by IAS 7.

The investment vehicles used by the Group are money market UCITS, interest earning accounts, term deposits and negotiable debt securities (certificates of deposit generally with a maturity of less than three months). They are measured and recognised at their fair value.

Net cash is managed with limited risk to capital. The performance and the risks associated with these investments of net cash are monitored regularly through a report detailing the yield of the various assets on the basis of their fair value and analysing the associated level of risk.

At 31 December 2019, net cash managed by VINCI SA amounted to €2.8 billion, arising mainly from the cash surpluses transferred upwards from French subsidiaries through a cash pooling system. VINCI Finance International, a wholly owned subsidiary of VINCI that centralises the cash surpluses of foreign subsidiaries, managed investments and cash of €0.9 billion at 31 December 2019. This centralisation enables the management of financial resources to be optimised at Group level and the risks relating to the counterparties and investment vehicles used to be better managed.

Other subsidiaries' cash investments are managed in a decentralised manner while complying with the guidelines and instructions issued by VINCI, which define the investment vehicles and the counterparties authorised. The investments amounted to almost €3 billion at 31 December 2019, comprising €1.2 billion for the Concessions business and €1.8 billion for the Contracting business.

## 26.2 Other available resources

### Revolving credit facilities

VINCI has a €8 billion confirmed syndicated revolving loan facility with two one-year extension options at the lenders' discretion. After the first extension option was exercised in November 2019, the facility is due to expire in November 2024. It does not contain any default clause relating to non-compliance with financial ratios. This credit facility was undrawn at 31 December 2019.

The company that owns London Gatwick airport has a £300 million credit facility with two one-year extension options at the borrower's discretion. After the first extension option was exercised in June 2019, the facility is due to expire in June 2024. Drawings on that facility amounted to £85 million at 31 December 2019.

### Commercial paper

VINCI has a €5 billion commercial paper programme rated A2 by Standard & Poor's and P1 by Moody's. At 31 December 2019, €0.8 billion had been issued under that programme.

## 27. Financial risk management

### Management rules

VINCI has implemented a system to manage and monitor the financial risks to which it is exposed, principally interest rate risk.

In accordance with the rules laid down by the Group's Finance Department, the responsibility for identifying, measuring and hedging financial risks lies with the operational entity in question. On the other hand, derivative financial instruments are, in general, managed by the Group Finance Department on behalf of the subsidiaries in question.

Treasury committees, in which the Group's Finance Department and the concerned companies participate, analyse the main exposures regularly and decide on management strategies for the entities that have the most material exposure to financial risks (VINCI SA, ASF, Cofiroute, VINCI Finance International).

In order to manage its exposure to market risks, the Group uses derivative financial instruments.

### Accounting policies

Most interest rate and foreign currency exchange rate derivatives used by VINCI are designated as hedging instruments. Hedge accounting is applicable if the conditions provided for in IFRS 9 are satisfied:

- at the time of setting up the hedge, there is a formal designation and documentation of the hedging relationship;
- the economic relationship between the hedged item and the hedging instrument must be documented, as must potential sources of ineffectiveness;
- retrospective ineffectiveness must be measured at each accounts closing date.

Changes in fair value from one period to the next are recognised differently depending on whether the instrument is designated for accounting purposes as:

- a fair value hedge of an asset or a liability or of an unrecognised firm commitment;
- a cash flow hedge; or
- a hedge of a net investment in a foreign entity.

The Group applies the permitted or required provisions of IFRS 9 as regards the treatment of hedging costs of all instruments qualifying for hedge accounting.

A fair value hedge enables the exposure to the risk of a change in the fair value of a financial asset, a financial liability or unrecognised firm commitment to be hedged.

Changes in the fair value of the hedging instrument are recognised in the income statement for the period. The change in value of the hedged item attributable to the hedged risk is also recognised symmetrically in the income statement for the period (and adjusts the value of the hedged item). Except for the ineffective part of the hedge, these two revaluations offset each other within the same line items in the income statement.

A cash flow hedge allows exposure to variability in future cash flows associated with an existing asset or liability, or a highly probable forecast transaction, to be hedged.

Changes in the fair value of the hedging instrument are recognised under other comprehensive income (OCI) for the effective portion and in the income statement for the period for the ineffective portion. Gains or losses accumulated under equity (OCI) are taken to profit or loss under the same line item as the hedged item – i.e. under operating income and expenses for cash flows from operations and under financial income and expense otherwise – when the hedged cash flow occurs.

If the hedging relationship is disqualified because it is no longer considered effective, the cumulative gains or losses in respect of the hedging instrument are retained in equity (OCI) and reclassified in the income statement as and when the hedged cash flows occur, with subsequent changes in fair value recorded directly in the income statement. If the future cash flow is no longer expected, the gains and losses previously recognised in equity (OCI) are recognised in the income statement.

A net investment hedge consists of hedging the exchange rate risk relating to the equity of an investment in a consolidated subsidiary outside of the eurozone. Changes in the value of the hedging instrument are recorded in equity under "currency translation differences" for the effective portion. The portion of the changes in the value of the hedging instrument regarded as ineffective is recognised in the cost of net financial debt. Currency translation differences relates to changes in the value of the hedging instrument are recognised in the income statement when the foreign entity in which the initial investment was made leaves the consolidation scope.

Derivative financial instruments that are not designated as hedging instruments are reported in the balance sheet at fair value and changes in their fair value are recognised in the income statement.

Cross-currency swaps are regarded as interest rate instruments where they are designated as fair-value or cash-flow hedges for accounting purposes, or as foreign exchange instruments.

## Derivative financial instruments

At the balance sheet date, the fair value of derivative financial instruments breaks down as follows:

(in € millions)	Balance sheet line	Note	31/12/2019			31/12/2018		
			Asset	Liability	Fair value (*)	Asset	Liability	Fair value (*)
<b>Derivatives related to net financial debt</b>								
Interest rate derivatives: fair value hedges		27.1.2	1,051	37	1,014	620	83	537
Interest rate derivatives: cash flow hedges		27.1.2	-	227	(227)	-	81	(81)
Interest rate derivatives not designated as hedges		27.1.3	65	59	6	85	62	23
<b>Interest rate derivatives</b>	Net financial debt		<b>1,116</b>	<b>323</b>	<b>792</b>	<b>705</b>	<b>226</b>	<b>479</b>
Foreign currency exchange rate derivatives: fair value hedges		27.2	-	-	-	-	-	-
Foreign currency exchange rate derivatives: cash flow hedges		27.2	-	-	-	-	-	-
Foreign currency exchange rate derivatives: hedges of net foreign investments		27.2	2	111	(108)	5	8	(2)
Foreign currency exchange rate derivatives not designated as hedges		27.2	8	13	(4)	23	11	13
<b>Foreign currency exchange rate derivatives</b>	Net financial debt		<b>11</b>	<b>124</b>	<b>(113)</b>	<b>29</b>	<b>18</b>	<b>11</b>
<b>Other derivatives</b>	Net financial debt		<b>135</b>	<b>424</b>	<b>(290)</b>	<b>35</b>	<b>37</b>	<b>(2)</b>
<b>Derivatives related to WCR</b>								
Foreign currency exchange rate derivatives: fair value hedges		27.2	5	1	3	6	3	3
Foreign currency exchange rate derivatives: cash flow hedges		27.2	-	3	(3)	1	4	(2)
Foreign currency exchange rate derivatives not designated as hedges		27.2	-	-	-	-	-	-
<b>Foreign currency exchange rate derivatives</b>	Working capital requirement		<b>5</b>	<b>5</b>	<b>-</b>	<b>7</b>	<b>7</b>	<b>1</b>
<b>Other derivatives</b>	Working capital requirement		<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>2</b>	<b>(1)</b>
<b>Total derivative financial instruments</b>			<b>1,266</b>	<b>876</b>	<b>390</b>	<b>776</b>	<b>290</b>	<b>487</b>

(\*) Fair value includes interest accrued but not matured of €125 million at 31 December 2019 and €134 million at 31 December 2018.

## Other hedging instruments

The asset-related exchange rate risk related to ownership of assets in foreign currencies is generally, where possible, hedged by financial debt denominated in the same currency.

## 27.1 Interest rate risk

Interest rate risk is managed within the Group, making a distinction between the Concessions business, the Contracting business and holding companies as their respective financial profiles are not the same.

For concession operating subsidiaries, interest rate risk is managed with two timescales: the long term, aiming to ensure and maintain the concession's economic equilibrium, and the short term, with an objective of limiting the impact of the cost of debt on earnings for the period. Over the long term, the objective is to ensure that the breakdown between fixed and floating rate debt is adjusted according to the level of debt, with a greater proportion at fixed rate when the level of debt is high.

As regards Contracting business lines and holding companies, they have a structural net operating cash surplus. For these activities, the objective is to ensure that financial assets and financial liabilities are well matched in terms of maturity.

To hedge its interest rate risk, the Group uses derivative financial instruments in the form of options or swaps of which the start may be deferred. These derivatives may be designated as hedges for accounting purposes or not, in accordance with the IFRSs. The Group takes care to ensure that the ineffective portion of hedges is not material.

At 31 December 2019, the Group used the approach permitted by amendments to IFRS 7 and IFRS 9 "Interest Rate Benchmark Reform", allowing it not to take into account the effects of the interest rate reform, including when assessing the highly probable nature of hedged interest flows, until the transition to new indices becomes effective. As a result, interest rate swaps are still designated as hedging instruments.

The main indices used by the Group and concerned by the reform are Euribor, Libor USD, Libor GBP and Libor CHF.

The Group is in talks with its counterparties for the purpose of taking these index changes into account.

The amounts of the hedges affected by the reform are set out in the tables below.

## 27.1.1 Long-term financial debt before and after interest rate hedging and sensitivity to interest rate risk

### Long-term financial debt before and after interest rate hedging

The table below shows the breakdown at 31 December 2019 of long-term debt between fixed rate, capped floating rate or inflation-linked debt, and the part at floating rate before and after taking account of hedging derivative financial instruments:

<i>(in € millions)</i>	Breakdown between fixed and floating rate before hedging										
	Fixed rate			Inflation-linked			Floating rate			Total	
	Debt	Proportion	Rate	Debt	Proportion	Rate	Debt	Proportion	Rate	Debt	Rate
Concessions	17,784	88%	3.08%	246	1%	6.45%	2,141	11%	1.64%	20,170	2.97%
Contracting	97	87%	3.03%	-	-	-	15	13%	0.00%	112	2.63%
Holding companies	6,363	91%	2.14%	-	-	-	592	9%	1.49%	6,955	2.09%
<b>Total at 31/12/2019</b>	<b>24,244</b>	<b>89%</b>	<b>2.83%</b>	<b>246</b>	<b>1%</b>	<b>6.45%</b>	<b>2,748</b>	<b>10%</b>	<b>1.60%</b>	<b>27,237</b>	<b>2.74%</b>
<b>Total at 31/12/2018</b>	<b>18,113</b>	<b>86%</b>	<b>3.03%</b>	<b>431</b>	<b>2%</b>	<b>8.10%</b>	<b>2,481</b>	<b>12%</b>	<b>1.65%</b>	<b>21,025</b>	<b>2.97%</b>

<i>(in € millions)</i>	Breakdown between fixed and floating rate after hedging										
	Fixed rate			Inflation-linked			Floating rate			Total	
	Debt	Proportion	Rate	Debt	Proportion	Rate	Debt	Proportion	Rate	Debt	Rate
Concessions	10,877	54%	3.31%	274	1%	5.29%	9,019	45%	0.81%	20,170	2.22%
Contracting	97	87%	3.03%	-	-	-	15	13%	0.00%	112	2.63%
Holding companies	4,230	61%	2.44%	-	-	-	2,725	39%	1.25%	6,955	1.98%
<b>Total at 31/12/2019</b>	<b>15,204</b>	<b>56%</b>	<b>3.07%</b>	<b>274</b>	<b>1%</b>	<b>5.29%</b>	<b>11,759</b>	<b>43%</b>	<b>0.91%</b>	<b>27,237</b>	<b>2.16%</b>
<b>Total at 31/12/2018</b>	<b>7,728</b>	<b>37%</b>	<b>3.87%</b>	<b>262</b>	<b>1%</b>	<b>5.99%</b>	<b>13,035</b>	<b>62%</b>	<b>0.76%</b>	<b>21,025</b>	<b>1.88%</b>

### Sensitivity to interest rate risk

VINCI is exposed to the risk of fluctuations in interest rates, given:

- the cash flow connected with net floating rate financial debt;
- fixed rate financial instruments, recognised on the balance sheet at fair value through profit and loss;
- derivative financial instruments that are not designated as hedges. These mainly comprise net call option positions on which the maximum loss over the life of the transaction does not exceed the premium paid.

On the other hand, fluctuations in the value of derivatives designated as cash flow hedges are recognised directly in equity and have no effect on profit or loss (for the effective portion).

The analysis below has been prepared assuming that the amount of the financial debt and derivatives at 31 December 2019 remains constant over one year. The consequence of a variation in interest rates of 25 basis points at the balance sheet date would be an increase or decrease of equity and pre-tax income for the amounts shown below. For the purpose of this analysis, the other variables are assumed to remain constant.

<i>(in € millions)</i>	31/12/2019			
	Income		Equity	
	Impact of sensitivity calculation +25 bp	Impact of sensitivity calculation -25 bp	Impact of sensitivity calculation +25 bp	Impact of sensitivity calculation -25 bp
Floating rate debt after hedging (accounting basis)	(26)	26	-	-
Floating rate assets after hedging (accounting basis)	13	(13)	-	-
Derivatives not designated as hedges for accounting purposes	10	(10)	-	-
Derivatives designated as cash flow hedges	-	-	138	(138)
<b>Total</b>	<b>(4)</b>	<b>4</b>	<b>138</b>	<b>(138)</b>

## 27.1.2 Description of hedging transactions

### Fair value hedges

At the balance sheet date, details of the instruments designated as fair value hedges, which include receive fixed/pay floating interest rate swaps and cross-currency swaps, were as follows:

<i>(in € millions)</i>	Receive fixed/pay floating interest rate swap (incl. cross currency swaps)					
	Fair value	Notional	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	After 5 years
31/12/2019	1,014	17,536	1,254	533	2,317	13,433
31/12/2018	537	12,769	1,301	1,163	2,556	7,749

These transactions relate mainly to the fixed rate bond issues by ASF, VINCI SA and Cofiroute.

### Cash flow hedges

The Group is exposed to fluctuations in interest rates on its floating rate debt and may set up receive floating/pay fixed interest rate swaps designated as cash flow hedges to hedge this risk.

The Group has thus set up interest rate swaps that serve to fix interest payments on floating rate debt. Contractual cash flow relating to swaps is paid symmetrically with the hedged interest payment flows. The amount deferred in equity is recognised in profit or loss in the period in which the interest payment cash flow affects profit or loss.

In April 2018, Arcos set up swaps with a deferred start in 2020 to hedge its financing, with maturities of up to 2037. Those swaps, for a notional amount of €295 million, serve to fix the interest payments on future issues of debt considered as highly probable. At 31 December 2019, the portfolio of these swaps had a negative fair value of €48 million.

At 31 December 2019, details of the instruments designated as cash flow hedges were as follows:

<i>(in € millions)</i>	31/12/2019					
	Fair value	Notional	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	After 5 years
Receive floating/pay fixed interest rate swaps (incl. cross currency swaps)	(224)	13,681	2,312	3,252	740	7,377
Interest rate options (caps, floors and collars)	(3)	28	4	4	14	6
<b>Total interest rate derivatives designated for accounting purposes as cash flow hedges</b>	<b>(227)</b>	<b>13,709</b>	<b>2,316</b>	<b>3,256</b>	<b>754</b>	<b>7,384</b>
<i>of which hedging of contractual cash flows</i>	<i>(179)</i>	<i>13,414</i>	<i>2,315</i>	<i>3,255</i>	<i>747</i>	<i>7,097</i>
<i>of which hedging of highly probable cash flows</i>	<i>(48)</i>	<i>295</i>	<i>-</i>	<i>1</i>	<i>7</i>	<i>287</i>

<i>(in € millions)</i>	31/12/2018					
	Fair value	Notional	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	After 5 years
Receive floating/pay fixed interest rate swaps	(78)	3,340	(17)	2,242	456	659
Interest rate options (caps, floors and collars)	(3)	32	4	4	13	11
<b>Total interest rate derivatives designated for accounting purposes as cash flow hedges</b>	<b>(81)</b>	<b>3,371</b>	<b>(14)</b>	<b>2,246</b>	<b>469</b>	<b>670</b>
<i>of which hedging of contractual cash flows</i>	<i>(80)</i>	<i>1,371</i>	<i>(7)</i>	<i>255</i>	<i>483</i>	<i>641</i>
<i>of which hedging of highly probable cash flows</i>	<i>(1)</i>	<i>2,000</i>	<i>(6)</i>	<i>1,991</i>	<i>(14)</i>	<i>30</i>

The following table shows the periods in which the Group expects the amounts recorded in equity at 31 December 2019 for the instruments designated as cash flow hedges to have an impact on profit or loss:

<i>(in € millions)</i>	31/12/2019				
	Amount recorded in equity of controlled companies	Amount recycled in profit or loss			
		Within 1 year	Between 1 and 2 years	Between 2 and 5 years	More than 5 years
<b>Total interest rate derivatives designated for accounting purposes as cash flow hedges</b>	<b>(214)</b>	<b>(29)</b>	<b>(40)</b>	<b>(10)</b>	<b>(134)</b>
<i>of which hedging of contractual cash flows</i>	<i>(165)</i>	<i>(29)</i>	<i>(40)</i>	<i>(9)</i>	<i>(87)</i>
<i>of which hedging of highly probable forecast cash flows</i>	<i>(48)</i>	<i>-</i>	<i>-</i>	<i>(1)</i>	<i>(47)</i>

### 27.1.3 Description of non-hedging transactions

<i>(in € millions)</i>	Interest rate swaps					
	Fair value	Notional	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	After 5 years
31/12/2019	6	425	-	-	350	75
31/12/2018	23	1,000	1,000	-	-	-

At 31 December 2019, non-hedging derivative instruments related in particular to swaps arranged as pre-hedges at Arcour, which no longer met the criteria for hedge accounting.

## 27.2 Management of foreign currency exchange rate risk

### Nature of the Group's risk exposure

Almost 68.1% of VINCI's revenue is generated in the eurozone. Contracts outside the eurozone are generally carried out in the local currency in respect of local subsidiaries' activities, and usually in euros and dollars in the case of major export projects. The Group's exposure to currency risk is therefore limited.

VINCI's foreign currency risk management policy consists of hedging the transactional risk connected with subsidiaries' commercial or financial flows denominated in currencies other than their functional currency.

The Group's strategy is intended to minimise asset-related exchange-rate risk. Through regular monitoring, hedging levels are adjusted in line with currency exposures relating to net assets owned. A risk analysis is carried out for each new investment to decide whether or not to hedge the exposure, by converting euro-denominated financing into foreign currency or financing directly in foreign currency.

### Detail of foreign currency exchange rate derivatives related to net financial debt

Transactions in exchange rate derivatives carried out by the Group, intended in particular to hedge its financial transactions, break down as follows:

(in € millions)	31/12/2019					
	Fair value	Notional	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	After 5 years
Forward foreign exchange transactions	-	18	18	-	-	-
<b>Cash flow hedges</b>	<b>-</b>	<b>18</b>	<b>18</b>	<b>-</b>	<b>-</b>	<b>-</b>
Currency swaps (incl. cross currency swaps)	(108)	3,039	866	15	630	1,528
Forward foreign exchange transactions	-	59	59	-	-	-
<b>Hedges of net foreign investments</b>	<b>(108)</b>	<b>3,098</b>	<b>925</b>	<b>15</b>	<b>630</b>	<b>1,528</b>
Currency swaps (incl. cross currency swaps)	(4)	433	47	88	298	-
Forward foreign exchange transactions	-	282	282	-	-	-
<b>Foreign currency exchange rate derivatives not designated as hedges for accounting purposes</b>	<b>(4)</b>	<b>714</b>	<b>328</b>	<b>88</b>	<b>298</b>	<b>-</b>
<b>Total foreign currency exchange rate derivatives</b>	<b>(113)</b>	<b>3,830</b>	<b>1,271</b>	<b>103</b>	<b>928</b>	<b>1,528</b>

  

(in € millions)	31/12/2018					
	Fair value	Notional	Within 1 year	Between 1 and 2 years	Between 2 and 5 years	After 5 years
Forward foreign exchange transactions	-	17	17	-	-	-
<b>Cash flow hedges</b>	<b>-</b>	<b>17</b>	<b>17</b>	<b>-</b>	<b>-</b>	<b>-</b>
Currency swaps (incl. cross currency swaps)	(1)	195	-	-	195	-
Forward foreign exchange transactions	(1)	680	680	-	-	-
<b>Hedges of net foreign investments</b>	<b>(2)</b>	<b>875</b>	<b>680</b>	<b>-</b>	<b>195</b>	<b>-</b>
Currency swaps (incl. cross currency swaps)	15	636	56	20	560	-
Forward foreign exchange transactions	(2)	801	801	-	-	-
<b>Foreign currency exchange rate derivatives not designated as hedges for accounting purposes</b>	<b>13</b>	<b>1,437</b>	<b>857</b>	<b>20</b>	<b>560</b>	<b>-</b>
<b>Total foreign currency exchange rate derivatives</b>	<b>11</b>	<b>2,330</b>	<b>1,555</b>	<b>20</b>	<b>755</b>	<b>-</b>

### Detail of hedges qualifying for hedge accounting as part of a net foreign investment hedging relationship

The Group's principal hedges of net foreign investments were as follows at 31 December 2019:

(in € millions)	31/12/2019				
	GBP (pound sterling)	USD (US dollar)	JPY (Yen)	SGD (Singapore dollar)	SEK (Swedish krona)
Notional amount of derivatives designated as NIH (*)	2,792	62	-	119	92
Nominal amount of debt designated as NIH (*)	940	1,003	140	-	-

(\*) NIH: net investment hedge.

The Group hedges the net assets of its main subsidiaries in foreign currencies, particularly subsidiaries whose functional currency is the US dollar (USD), pound sterling (GBP), Singapore dollar (SGD) Scandinavian currencies, Japanese yen, Australian dollar or New Zealand dollar.

At 31 December 2019, the main net investment hedging positions concerned acquisitions:

- at VINCI Airports – GBP exposure related to London Gatwick airport and Belfast airport, and USD exposure related to Aerodom;
- at Eurovia – USD exposure related to Lane Construction's Plants & Paving division;
- at VINCI Energies – USD exposure related to PrimeLine Utility Services.

### Analysis of operational foreign currency exchange rate risk

The principal foreign exchange risk exposure was as follows at 31 December 2019:

<i>(in € millions)</i>		31/12/2019				
Currency	USD (US dollar)	NZD (New Zealand dollar)	GBP (pound sterling)	MAD (Moroccan dirham)	CLP (Chilean peso)	
Closing rate	1.1234	1.6653	0.8508	10.781	844.86	
Exposure	124	61	54	(29)	(18)	
Hedging	25	-	(18)	7	-	
<b>Net position</b>	<b>149</b>	<b>61</b>	<b>36</b>	<b>(22)</b>	<b>(18)</b>	

Given a residual exposure on some non-hedged assets, a 10% appreciation of foreign currencies against the euro would have a positive impact on pre-tax earnings of €23 million.

### Detail of foreign currency exchange rate derivatives related to operational flows

Transactions in exchange rate derivatives carried out by the Group, intended in particular to hedge its operational flows, break down as follows:

<i>(in € millions)</i>		31/12/2019				
Exchange rate	PLN/EUR	COP/EUR	USD/EUR	CAD/EUR	GBP/EUR	
Fair value	2	1	(1)	(1)	(1)	
Notional	79	38	119	43	23	
Average maturity (months)	6	1	6	18	4	
Buy/Sell	Buy/Sell	Buy/Sell	Buy/Sell	Sell	Buy/Sell	

## 27.3 Management of credit and counterparty risk

VINCI is exposed to credit risk in the event of default by its customers and to counterparty risk in respect of its investments of cash (mainly credit balances at banks, negotiable debt securities, term deposits and marketable securities), subscription to derivatives, commitments received (sureties and guarantees received), unused authorised credit facilities, and financial receivables.

The Group has set up procedures to manage and limit credit risk and counterparty risk.

### Trade receivables

Approximately a third of consolidated revenue is generated with public-sector or quasi-public-sector customers. Moreover, VINCI considers that the concentration of credit risk connected with trade receivables is limited because of the large number of customers and the fact that they are geographically dispersed. No customer accounts for more than 10% of VINCI's revenue. In export markets, the risk of non-payment is covered, as far as possible, by appropriate insurance policies (Coface, documentary credits and other insurance). Trade receivables are broken down in Note H.19.2 "Breakdown of trade receivables".

### Financial instruments (cash investments and derivatives)

Financial instruments (cash investments and derivatives) are set up with financial institutions that meet the Group's credit rating criteria. The Group has also set up a system of counterparty limits to manage its counterparty risk, along with maximum control ratios of a given investment. Maximum risk amounts by counterparty are defined taking account of their credit ratings attributed by rating agencies. The limits are regularly monitored and updated on the basis of a consolidated quarterly reporting system.

The Group Finance Department also distributes instructions to subsidiaries laying down the authorised limits by counterparty, the list of authorised UCITS (French subsidiaries) and the selection criteria for money market funds (foreign subsidiaries).

The measurement of the fair value of derivative financial instruments carried by the Group includes a "counterparty risk" component for derivatives carried as assets and a "credit risk" component for derivatives carried as liabilities. Credit risk is measured using standard mathematical models for market participants. At 31 December 2019, adjustments recognised with respect to counterparty risk and own credit risk were not material.

### Netting agreements relating to derivative financial instruments

At 31 December 2019 and in accordance with IAS 32, the Group's financial assets and liabilities (including derivative financial instruments) are not netted on the balance sheet, except where the Group has netting agreements. In the event of default by the Group or the financial institutions with which it has contracted, these agreements provide for netting between the fair values of assets and liabilities arising from derivative financial instruments presented in the consolidated balance sheet.

The table below sets out the Group's net exposure arising from these netting agreements:

<i>(in € millions)</i>	31/12/2019			31/12/2018		
	Fair value of derivatives recognised on the balance sheet (*)	Impact of netting	Total	Fair value of derivatives recognised on the balance sheet (*)	Impact of netting	Total
Derivative financial instruments – assets	1,266	(201)	1,065	769	(174)	594
Derivative financial instruments – liabilities	(876)	201	(676)	(282)	174	(107)
<b>Net derivative instruments</b>	<b>390</b>		<b>390</b>	<b>487</b>		<b>487</b>

(\*) Gross amounts as stated on the Group's consolidated balance sheet.

## 27.4 Management of other risks

### Equity risk

At 31 December 2019, the Group held 50,491,699 VINCI shares (representing 8.34% of the share capital) acquired at an average price of €61.07. Increases or decreases of the stock market price of these treasury shares have no impact on the Group's consolidated profit or loss or equity.

Regarding assets to cover retirement benefit obligations, a breakdown by asset type is given in Note K.29.1 "Provisions for retirement benefit obligations".

After issues of non-dilutive convertible bonds, VINCI is exposed to the risk of changes in their redemption value, which depends on VINCI's share price. To protect against an increase in the redemption value caused by a rise in the share price, the Group has taken out options with the same maturity. Together, all of these transactions mean that VINCI is not exposed to any risks in relation to treasury shares.

### Inflation risk

Certain Group entities are exposed to inflation risk, particularly London Gatwick airport, since part of its revenue is linked to local inflation. To protect against a fall in inflation, inflation swaps (receiving fixed or floating rate and paying inflation) have been arranged.

### Commodity risks

Most of the Group's revenue arises either from contracts that include price revision clauses or under short-term contracts. The risks associated with an increase in commodity prices are therefore generally limited.

For major contracts with no price revision clauses, the commodity risks are analysed on a case-by-case basis and managed, depending on the case, by negotiating firm price agreements with suppliers, cash-and-carry deals or hedging derivatives based on commodity indexes.

Eurovia has set up a policy to manage bitumen price risks on part of its exposure through short-maturity hedging derivatives (swaps of less than three months on average). This policy applies to small contracts in France with an average length of less than three months and which do not include price revision clauses.

VINCI uses little unprocessed raw material, other than the aggregates produced and used by Eurovia. In 2019, approximately 34% of Eurovia's aggregates came from Group quarries.

## 28. Book and fair value of financial instruments by accounting category

The method of measuring the fair value of financial assets and liabilities has not changed since the 31 December 2018 accounts closing date. The following table shows the carrying amount and fair value of financial assets and liabilities in the balance sheet by accounting category as defined in IFRS 9:

31/12/2019	Accounting categories							Fair value			
	Derivatives at fair value through profit and loss	Derivatives designated as hedges	Financial assets measured at fair value through profit or loss	Financial assets measured at fair value through other comprehensive income	Financial assets at amortised cost	Financial liabilities at amortised cost	Total net book value	Level 1: quoted prices and cash	Level 2: internal model using observable factors	Level 3: internal model using non-observable factors	Fair value
<b>Balance sheet headings and classes of instrument (in € millions)</b>											
Equity instruments	-	-	152	7	-	-	158	1	-	157	158
Financial assets at amortised cost and PPP financial receivables	-	-	-	-	1,366	-	1,366	-	1,366	-	1,366
<b>I - Non-current financial assets (*)</b>	-	-	<b>152</b>	<b>7</b>	<b>1,366</b>	-	<b>1,525</b>	<b>1</b>	<b>1,366</b>	<b>157</b>	<b>1,525</b>
<b>II - Derivative financial instruments - assets</b>	<b>208</b>	<b>1,058</b>	-	-	-	-	<b>1,266</b>	-	<b>1,266</b>	-	<b>1,266</b>
Cash management financial assets	-	-	239	-	-	-	239	188	51	-	239
Financial current accounts, assets	-	-	-	-	47	-	47	47	-	-	47
Cash equivalents	-	-	3,083	-	-	-	3,083	996	2,087 (**)	-	3,083
Cash	-	-	5,174	-	-	-	5,174	5,174	-	-	5,174
<b>III - Current financial assets</b>	-	-	<b>8,496</b>	-	<b>47</b>	-	<b>8,543</b>	<b>6,405</b>	<b>2,138</b>	-	<b>8,543</b>
<b>Total assets</b>	<b>208</b>	<b>1,058</b>	<b>8,648</b>	<b>7</b>	<b>1,414</b>	-	<b>11,334</b>	<b>6,406</b>	<b>4,771</b>	<b>157</b>	<b>11,334</b>
Bonds							(25,094)	(25,012)	(1,407)	-	(26,419)
Other bank loans and other financial debt							(3,705)	-	(3,779)	-	(3,779)
<b>IV - Long-term financial debt</b>	-	-	-	-	-	-	<b>(28,799)</b>	<b>(25,012)</b>	<b>(5,186)</b>	-	<b>(30,198)</b>
<b>V - Derivative financial instruments -</b>	<b>(496)</b>	<b>(380)</b>	-	-	-	-	<b>(876)</b>	-	<b>(876)</b>	-	<b>(876)</b>
Other current financial liabilities							(850)	-	(850)	-	(850)
Financial current accounts - liabilities							(31)	(31)	-	-	(31)
Bank overdrafts							(911)	(911)	-	-	(911)
<b>VI - Current financial liabilities</b>	-	-	-	-	-	-	<b>(1,792)</b>	<b>(942)</b>	<b>(850)</b>	-	<b>(1,792)</b>
<b>Total liabilities</b>	<b>(496)</b>	<b>(380)</b>	-	-	-	-	<b>(30,591)</b>	<b>(25,954)</b>	<b>(6,912)</b>	-	<b>(32,867)</b>
<b>Total</b>	<b>(288)</b>	<b>678</b>	<b>8,648</b>	<b>7</b>	<b>1,414</b>	<b>(30,591)</b>	<b>(20,134)</b>	<b>(19,548)</b>	<b>(2,141)</b>	<b>157</b>	<b>(21,532)</b>

(\*) See Notes E.11 "Other non-current financial assets" and F.14 "PPP financial receivables (controlled companies)".

(\*\*) Mainly comprising certificates of deposit, term deposits and interest bearing accounts.

The table below shows the carrying amount and fair value of financial assets and liabilities as reported at 31 December 2018 by accounting category as defined by IFRS 9:

31/12/2018	Accounting categories							Fair value			
	Derivatives at fair value through profit and loss	Derivatives designated as hedges	Financial assets measured at fair value through profit or loss	Financial assets measured at fair value through other comprehensive income	Financial assets at amortised cost	Financial liabilities at amortised cost	Total net book value	Level 1: quoted prices and cash	Level 2: internal model using observable factors	Level 3: internal model using non-observable factors	Fair value
<b>Balance sheet headings and classes of instrument</b> <i>(in € millions)</i>											
Equity instruments	-	-	95	7	-	-	101	1	-	101	101
Financial assets at amortised cost and PPP financial receivables	-	-	-	-	1,231	-	1,231	-	1,231	-	1,231
<b>I - Non-current financial assets (*)</b>	-	-	<b>95</b>	<b>7</b>	<b>1,231</b>	-	<b>1,332</b>	<b>1</b>	<b>1,231</b>	<b>101</b>	<b>1,332</b>
<b>II - Derivative financial instruments – assets</b>	<b>143</b>	<b>633</b>	-	-	-	-	<b>776</b>	-	<b>776</b>	-	<b>776</b>
Cash management financial assets	-	-	216	-	-	-	216	34	182	-	216
Financial current accounts, assets	-	-	-	-	29	-	29	29	-	-	29
Cash equivalents	-	-	3,595	-	-	-	3,595	1,409	2,187 (**)	-	3,595
Cash	-	-	4,364	-	-	-	4,364	4,364	-	-	4,364
<b>III - Current financial assets</b>	-	-	<b>8,176</b>	-	<b>29</b>	-	<b>8,204</b>	<b>5,836</b>	<b>2,369</b>	-	<b>8,204</b>
<b>Total assets</b>	<b>143</b>	<b>633</b>	<b>8,270</b>	<b>7</b>	<b>1,260</b>	-	<b>10,313</b>	<b>5,836</b>	<b>4,376</b>	<b>101</b>	<b>10,313</b>
Bonds	-	-	-	-	-	(18,164)	(18,164)	(17,152)	(1,466)	-	(18,617)
Other bank loans and other financial debt	-	-	-	-	-	(3,339)	(3,339)	-	(3,410)	-	(3,410)
Finance lease debt	-	-	-	-	-	(166)	(166)	-	(166)	-	(166)
<b>IV - Long-term financial debt</b>	-	-	-	-	-	<b>(21,669)</b>	<b>(21,669)</b>	<b>(17,152)</b>	<b>(5,042)</b>	-	<b>(22,194)</b>
<b>V - Derivative financial instruments –</b>	<b>(110)</b>	<b>(180)</b>	-	-	-	-	<b>(290)</b>	-	<b>(290)</b>	-	<b>(290)</b>
Other current financial liabilities	-	-	-	-	-	(1,322)	(1,322)	-	(1,322)	-	(1,322)
Financial current accounts - liabilities	-	-	-	-	-	(77)	(77)	(77)	-	-	(77)
Bank overdrafts	-	-	-	-	-	(1,178)	(1,178)	(1,178)	-	-	(1,178)
<b>VI - Current financial liabilities</b>	-	-	-	-	-	<b>(2,577)</b>	<b>(2,577)</b>	<b>(1,255)</b>	<b>(1,322)</b>	-	<b>(2,577)</b>
<b>Total liabilities</b>	<b>(110)</b>	<b>(180)</b>	-	-	-	<b>(24,246)</b>	<b>(24,535)</b>	<b>(18,407)</b>	<b>(6,653)</b>	-	<b>(25,060)</b>
<b>Total</b>	<b>33</b>	<b>454</b>	<b>8,270</b>	<b>7</b>	<b>1,260</b>	<b>(24,246)</b>	<b>(14,223)</b>	<b>(12,571)</b>	<b>(2,277)</b>	<b>101</b>	<b>(14,747)</b>

(\*) See Notes E.11 "Other non-current financial assets" and F.14 "PPP financial receivables (controlled companies)".

(\*\*) Mainly comprising certificates of deposit, term deposits and interest bearing accounts.

## K. Employee benefits and share-based payments

### 29. Provisions for employee benefits

At 31 December 2019, the part at more than one year of provisions for employee benefits broke down as follows:

<i>(in € millions)</i>	Note	31/12/2019	31/12/2018
Provisions for retirement benefit obligations	29.1	1,805	1,422
Long-term employee benefits	29.2	106	97
<b>Total provisions for employee benefits</b>		<b>1,911</b>	<b>1,519</b>

#### 29.1 Provisions for retirement benefit obligations

##### Accounting policies

Provisions are taken on the liabilities side of the consolidated balance sheet for obligations connected with defined benefit retirement plans for both current and former employees (people who have retired and those with deferred rights). These provisions are determined using the projected unit credit method on the basis of actuarial valuations made at each annual balance sheet date. The actuarial assumptions used to determine the obligations vary depending on the economic conditions of the country or monetary zone in which the plan is operated. Each plan's obligations are recognised separately.

Under IAS 19, for defined benefit plans financed under external management arrangements (i.e. pension funds or insurance policies), the surplus or shortfall of the fair value of the assets compared with the present value of the obligations is recognised as an asset or liability in the consolidated balance sheet. That recognition is subject to asset ceiling rules and minimum funding requirements set out in IFRIC 14.

The expense recognised under operating income or loss in each period comprises the current service cost and the effects of any change, reduction or winding up of the plan. The accretion impact recognised on actuarial liabilities and interest income on plan assets are recognised under other financial income and expenses. Interest income from plan assets is calculated using the discount rate used to calculate obligations with respect to defined benefit plans.

The impacts of remeasuring net liabilities relating to defined benefit pension plans are recorded under other comprehensive income.

They comprise:

- actuarial gains and losses on obligations resulting from changes in actuarial assumptions and from experience adjustments (the effects of differences between the actuarial assumptions adopted and that which has actually occurred);
- plan asset outperformance/underperformance (i.e. the difference between the effective return on plan assets and the return calculated using the discount rate applied to the actuarial liability); and
- changes in the asset ceiling effect.

At 31 December 2019, provisions for retirement benefit obligations comprised provisions for lump sums on retirement and provisions with respect to obligations for supplementary retirement benefits.

<i>(in € millions)</i>	31/12/2019	31/12/2018
At more than one year	1,805	1,422
At less than one year <sup>(*)</sup>	55	50
<b>Total provisions for retirement benefit obligations</b>	<b>1,860</b>	<b>1,472</b>

<sup>(\*)</sup> The part of provisions for retirement benefit obligations that matures within less than one year is shown under "Other current non-operating liabilities".

The VINCI Group's main supplementary retirement benefit obligations relate to defined benefit plans, which have the following characteristics:

- For French subsidiaries, these are contractual lump sums paid on retirement (generally based on a percentage of final salary, depending on the employee's length of service and applicable collective agreements), supplementary defined benefit retirement plans of which some of the Group's employees, retired employees and officers are members, and a specific obligation in respect of the Vice-Chairman of VINCI SA's Board of Directors. Some plans, of which several Group executives are members, are pre-financed through two insurance policies taken out with Cardif and one policy taken out with Allianz. These policies involve active management with reference to composite indexes, and aim to achieve a good balance between the expected return on investments and the associated risks. Sufficient liquidity, in view of the timescale of plan liabilities, is maintained so that pensions and other one-off payments can be met. These plans are closed to new members.

- To cover the liabilities of VINCI's UK subsidiaries and those of VINCI Energies' Swiss subsidiary Etavis, plans are funded through independent pension funds.

In the UK, defined benefit plans for certain Group employees and former employees give rise to benefits that are mainly based on final salaries. They also provide benefits in the event of death and disability. These plans are closed to new members.

At 31 December 2019, 6,602 people, including 2,921 retired people, were covered by the plans. The average duration of the plans is 19 years.

The investment strategy for plan assets is defined by the trustees representing the pension funds. Contribution schedules and the plan's level of funding are determined by the employer and the trustee, based on three-yearly actuarial valuations. Contribution schedules are intended to cover future service costs and any deficit arising from vested rights.

In Switzerland, plans for the Group's employees and former employees (2,479 people at 31 December 2019, of which over 90% are active) are "cash balance" pension plans that guarantee their members a minimum return on their contributions. They provide benefits in the event of death or disability, along with a pension when members stop working. Plans are open to new members. Their duration is around 17 years.

- For German subsidiaries, there are several internal plans within the Group, including so-called "direct promises" plans. These plans provide members with pensions or death and disability benefits. At 31 December 2019, 9,458 individuals were covered by the plans, including 5,737 retired people, 2,136 people working for Group subsidiaries and 1,585 people who were generally still working but no longer working for the Group. Most of these plans were closed at 31 December 2019. Their average duration is 13 years.

Commitments relating to lump-sum payments on retirement for manual construction workers in France, which are met by contributions to an outside multi-employer insurance fund (CNPO), are considered as being under defined contribution plans and are therefore recognised as an expense as and when contributions are payable.

The main retirement benefit obligations covered by provisions recognised in the balance sheet are calculated using the following assumptions:

Assumptions	Eurozone		United Kingdom		Switzerland	
	31/12/2019	31/12/2018	31/12/2019	31/12/2018	31/12/2019	31/12/2018
Discount rate	0.60%	1.70%	1.85% - 1.95%	2.70%	0.00%	1.05%
Inflation rate	1.60%	1.60%	2.10% - 2.25% (*) 3.10% - 3.25% (**)	2.25% - 3.25%	1.30%	1.20%
Rate of salary increases	1.60% - 4.00%	1.60% - 4.00%	1.00% - 3.25%	2.00% - 4.25%	1.80%	1.70%
Rate of pension increases	0.80% - 1.60%	0.80% - 1.60%	2.10% - 5.00%	2.25% - 5.00%	N/A	N/A

(\*) CPI; (\*\*) RPI.

Discount rates have been determined by geographical area on the basis of the yields on private-sector bonds with a rating of AA and whose maturities correspond to the plans' expected cash flow.

The other local actuarial assumptions (economic and demographic assumptions) are set on the basis of the specific features of each of the countries in question.

Plan assets are valued at their fair value at 31 December 2019. The book value at 31 December 2019 is used for assets invested with insurance companies.

On the basis of the actuarial assumptions referred to above, details of the retirement benefit obligations, provisions recognised in the balance sheet, and the retirement benefit expenses recognised in 2019 are provided below.

## Result of actuarial valuations in the period

## Breakdown by type of obligation

		31/12/2019			31/12/2018		
		Lump sums paid on retirement in France	Pensions, supplementary pensions and other	Total	Lump sums paid on retirement in France	Pensions, supplementary pensions and other	Total
<i>(in € millions)</i>							
Actuarial liability from retirement benefit obligations		965	2,978	3,943	800	2,003	2,803
Plan assets at fair value		43	2,047	2,090	45	1,317	1,362
<b>Deficit (or surplus)</b>		<b>922</b>	<b>931</b>	<b>1,853</b>	<b>755</b>	<b>687</b>	<b>1,441</b>
<b>Provision recognised under liabilities on the balance sheet</b>	<b>I</b>	<b>922</b>	<b>939</b>	<b>1,860</b>	<b>755</b>	<b>718</b>	<b>1,472</b>
Overfunded plans recognised under assets on the balance sheet	II	-	4	4	-	5	5
Asset ceiling effect (IFRIC 14) (*)	III	-	4	4	-	26	26
<b>Total</b>	<b>I-II-III</b>	<b>922</b>	<b>931</b>	<b>1,853</b>	<b>755</b>	<b>687</b>	<b>1,441</b>

(\*) Effect of asset ceiling rules and minimum funding requirements.

Overall, at 31 December 2019, the proportion of obligations relating to retired beneficiaries was around 30%.

## Breakdown by country

		31/12/2019					Total
		France	Germany	United Kingdom	Switzerland	Other countries	
<i>(in € millions)</i>							
Actuarial liability from retirement benefit obligations		1,229	487	1,590	456	181	3,943
Plan assets at fair value		154	7	1,328	449	152	2,090
<b>Deficit (or surplus)</b>		<b>1,074</b>	<b>479</b>	<b>262</b>	<b>7</b>	<b>30</b>	<b>1,853</b>
<b>Provision recognised under liabilities on the balance sheet</b>	<b>I</b>	<b>1,074</b>	<b>479</b>	<b>262</b>	<b>7</b>	<b>37</b>	<b>1,860</b>
Overfunded plans recognised under assets on the balance sheet	II	-	-	-	-	4	4
Asset ceiling effect (IFRIC 14) (*)	III	-	-	-	-	4	4
<b>Total</b>	<b>I-II-III</b>	<b>1,074</b>	<b>479</b>	<b>262</b>	<b>7</b>	<b>30</b>	<b>1,853</b>

(\*) Effect of asset ceiling rules and minimum funding requirements.

		31/12/2018					Total
		France	Germany	United Kingdom	Switzerland	Other countries	
<i>(in € millions)</i>							
Actuarial liability from retirement benefit obligations		1,044	435	736	361	227	2,803
Plan assets at fair value		163	7	608	384	199	1,362
<b>Deficit (or surplus)</b>		<b>881</b>	<b>427</b>	<b>128</b>	<b>(23)</b>	<b>28</b>	<b>1,441</b>
<b>Provision recognised under liabilities on the balance sheet</b>	<b>I</b>	<b>881</b>	<b>427</b>	<b>128</b>	<b>2</b>	<b>34</b>	<b>1,472</b>
Overfunded plans recognised under assets on the balance sheet	II	-	-	-	2	3	5
Asset ceiling effect (IFRIC 14) (*)	III	-	-	-	23	3	26
<b>Total</b>	<b>I-II-III</b>	<b>881</b>	<b>427</b>	<b>128</b>	<b>(23)</b>	<b>28</b>	<b>1,441</b>

(\*) Effect of asset ceiling rules and minimum funding requirements.

## Change in actuarial liability and plan assets

<i>(in € millions)</i>	2019	2018
<b>Actuarial liability from retirement benefit obligations</b>		
<b>At beginning of period</b>	<b>2,803</b>	<b>2,712</b>
<i>of which obligations covered by plan assets</i>	1,724	1,649
Current service cost	69	66
Actuarial liability discount cost	64	52
Past service cost (plan changes and curtailments)	(3)	(2)
Plan settlements	-	(18)
Actuarial gains and losses recognised in other comprehensive income	460	19
<i>of which impact of changes in demographic assumptions</i>	(19)	6
<i>of which impact of changes in financial assumptions</i>	472	(18)
<i>of which experience gains and losses</i>	8	31
Benefits paid to beneficiaries	(129)	(123)
Employee contributions	12	12
Business combinations	593	74
Disposals of companies and other assets	1	6
Currency translation differences	72	4
<b>At end of period</b>	<b>3,943</b>	<b>2,803</b>
<i>of which obligations covered by plan assets</i>	2,673	1,724
<b>Plan assets</b>		
<b>At beginning of period</b>	<b>1,362</b>	<b>1,311</b>
Interest income during period	37	26
Actuarial gains and losses recognised in other comprehensive income <sup>(*)</sup>	123	(26)
Plan settlements	-	(16)
Benefits paid to beneficiaries	(70)	(59)
Contributions paid to funds by the employer	41	32
Contributions paid to funds by employees	12	11
Business combinations	527	69
Disposals of companies and other assets	(3)	8
Currency translation differences	63	6
<b>At end of period</b>	<b>2,090</b>	<b>1,362</b>
<b>Deficit (or surplus)</b>	<b>I-II</b>	<b>1,853</b>

<sup>(\*)</sup> Experience gains and losses corresponding to the observed difference between the actual return on plan assets and a nominal return based on the discount rate for the actuarial liability.

The decrease in the discount rate across all geographic areas led to the recognition of significant actuarial losses at 31 December 2019.

The amounts in the "Business combinations" rows relate to VINCI Airports' acquisition of London Gatwick airport in May 2019.

VINCI estimates the payments to be made in 2020 in respect of retirement benefit obligations at €101 million, comprising €53 million of benefits to be paid to retired employees or beneficiaries (benefits not covered by plan assets), and €48 million of contributions to be paid to fund managing bodies.

Pension funds are also likely to pay €85 million of benefits to retired employees or their beneficiaries, without any impact on the Group's cash position.

## Change in provisions for retirement benefit obligations during the period

<i>(in € millions)</i>	2019	2018
<b>Provisions for retirement benefit obligations recognised under liabilities on the balance sheet</b>		
<b>At beginning of period</b>	<b>1,472</b>	<b>1,439</b>
Total charge recognised with respect to retirement benefit obligations	94	90
Actuarial gains and losses recognised in other comprehensive income	337	45
Benefits paid to beneficiaries by the employer	(59)	(64)
Contributions paid to funds by the employer	(41)	(32)
Business combinations and disposals of companies	71	3
Asset ceiling effect (IFRIC 14) and overfunded plans	(23)	(7)
Currency translation differences	10	(2)
<b>At end of period</b>	<b>1,860</b>	<b>1,472</b>

## Breakdown of expenses recognised in respect of defined benefit plans

<i>(in € millions)</i>	2019	2018
Current service cost	(69)	(66)
Actuarial liability discount cost	(64)	(52)
Interest income on plan assets	37	26
Past service cost (plan changes and curtailments)	3	2
Impact of plan settlements and other	-	1
<b>Total</b>	<b>(94)</b>	<b>(90)</b>

## Breakdown of plan assets by country and type of investment

The breakdown of plan assets by type of investment is as follows:

	31/12/2019				Weighted average
	United Kingdom	Switzerland	France	Other countries	
<b>Breakdown of plan assets</b>					
Equities	22%	32%	14%	36%	25%
Bonds	25%	42%	28%	33%	29%
Property	10%	20%	4%	7%	11%
Money-market securities	2%	7%	1%	2%	3%
Other investments	41%	0%	54%	23%	32%
Total	100%	100%	100%	100%	100%
<b>Plan assets <i>(in € millions)</i></b>	<b>1,328</b>	<b>449</b>	<b>154</b>	<b>159</b>	<b>2,090</b>
<b>Plan assets by country (% of total)</b>	<b>64%</b>	<b>21%</b>	<b>7%</b>	<b>8%</b>	<b>100%</b>

	31/12/2018				Weighted average
	United Kingdom	Switzerland	France	Other countries	
<b>Breakdown of plan assets</b>					
Equities	31%	30%	15%	32%	29%
Bonds	37%	45%	28%	34%	38%
Property	15%	20%	4%	8%	14%
Money-market securities	3%	5%	1%	9%	4%
Other investments	15%	0%	53%	18%	16%
Total	100%	100%	100%	100%	100%
<b>Plan assets <i>(in € millions)</i></b>	<b>608</b>	<b>384</b>	<b>163</b>	<b>206</b>	<b>1,362</b>
<b>Plan assets by country (% of total)</b>	<b>45%</b>	<b>28%</b>	<b>12%</b>	<b>15%</b>	<b>100%</b>

At 31 December 2019, the amount of plan assets listed on active markets (fair value level 1 as defined by IFRS 13) was €1,733 million (€1,001 million at 31 December 2018). During the period, the actual rate of return on plan assets was 9.1% in the UK, 7.7% in Switzerland and 3.6% in France.

### Sensitivity analysis

For all post-employment benefit plans for Group employees (lump sums paid on retirement, pensions and supplementary pensions), a 0.5 point fall in the discount rate would increase the actuarial liability by around 9%.

For all pension and supplementary pension plans in force within the Group, a 0.5 point increase in long-term inflation rates would increase the value of obligations by some 6%.

For pension and supplementary pension plans in Switzerland and the UK, sensitivity to mortality rates is calculated based on a one-year reduction in the age of each beneficiary. Applying this assumption increases the corresponding obligation by around 2%.

### Expenses recognised in respect of defined contribution plans

In some countries, and more especially in France and Spain, the Group contributes to basic state pension plans, for which the expense recognised is the amount of the contributions called by the state bodies. These state pension plans are considered as being defined contribution plans.

The amounts taken as an expense in the period in respect of defined contribution plans (other than basic state plans) totalled €641 million in 2019 (€598 million in 2018). These amounts include the contributions paid in France to the external multi-employer fund (CNPO) in respect of obligations in regard to lump sums paid on retirement to construction workers.

## 29.2 Other employee benefits

Provisions for other employee benefits mainly include long-service bonuses and jubilee bonuses.

At 31 December 2019, they amounted to €120 million, including €14 million for the part at less than one year (€110 million including €12 million for the part at less than one year at 31 December 2018).

Long-service bonuses and jubilee bonuses have been calculated using the following actuarial assumptions:

	31/12/2019	31/12/2018
Discount rate	0.60%	1.70%
Inflation rate	1.60%	1.60%
Rate of salary increases	1.60% - 2.60%	1.60% - 2.60%

## 30. Share-based payments

### Accounting policies

The measurement and recognition methods for share subscription plans, the *Plans d'Epargne Groupe* (Group savings plans) and performance share plans, are defined by IFRS 2 "Share-based Payment". The granting of performance shares and share subscription options and offers to subscribe to Group savings plans in France and abroad represent a benefit granted to their beneficiaries and therefore constitute supplementary remuneration borne by VINCI.

Because such transactions do not give rise to monetary transactions, the benefits granted in this way are recognised as expenses in the period in which the rights are acquired, with a corresponding increase in equity. Benefits are measured by an external actuary on the basis of the fair value, at the grant date, of the equity instruments granted.

Benefits arising from grants of performance shares and share subscription options and Group savings plans are implemented as decided by VINCI's Board of Directors after approval by the Shareholders' General Meeting. Since their measurement is not directly linked to operational activity, it has been deemed appropriate not to include the corresponding expense in operating income from ordinary activities, which is an indicator of business lines' performance, but to report it on a separate line, labelled "Share-based payment expense (IFRS 2)", in recurring operating income.

### 30.1 Performance shares

Performance shares have been granted to certain Group employees and senior executives. Under the corresponding plans, definitive vesting of the shares is conditional on financial criteria being met. The number of performance shares measured at fair value in the calculation of the IFRS 2 expense is therefore adjusted for the impact of the change in the likelihood of these financial criteria being met.

#### Information on changes in performance share plans currently in force

	31/12/2019	31/12/2018
<b>Number of shares granted subject to performance conditions at beginning of period</b>	<b>6,733,994</b>	<b>5,407,402</b>
Shares granted	2,453,497	2,349,324
Shares acquired by beneficiaries	(2,012,173)	(935,763)
Shares cancelled	(184,722)	(86,969)
<b>Number of shares granted subject to performance conditions not vested at end of period</b>	<b>6,990,596</b>	<b>6,733,994</b>

#### Information on the features of the performance share plans currently in force

	Plan granted on 17/04/2019	Plan granted on 17/04/2018	Plan granted on 20/04/2017	Plan granted on 19/04/2016
Original number of beneficiaries	3,271	2,947	2,537	2,051
Vesting date of the shares granted	17/04/2022	17/04/2021	20/04/2020	19/04/2019
<b>Number of shares granted subject to performance conditions originally</b>	<b>2,453,497</b>	<b>2,349,324</b>	<b>2,325,383</b>	<b>2,249,676</b>
Shares cancelled	-	(29,110)	(104,148)	(235,753)
Shares acquired by beneficiaries	(1,050)	(900)	(2,400)	(2,013,923)
<b>Number of shares granted subject to performance conditions at end of period</b>	<b>2,452,447</b>	<b>2,319,314</b>	<b>2,218,835</b>	-

On 5 February 2019, VINCI's Board of Directors decided to grant definitively to beneficiaries meeting the criterion of continuing presence within the Group (i.e. 1,838 staff members) 97.27% of the performance shares in the 2016 plan, i.e. 2,009,323 shares. It was found that the external performance criterion was not 100% fulfilled: the difference between VINCI's TSR between 2016 and 2018 and that of the CAC 40 over the same period was 7.27%, less than the 10% required for the 20% portion of performance shares to be granted in full; the internal performance criterion (covering 80% of the grant) was 100% fulfilled.

On 17 April 2019, VINCI's Board of Directors decided to set up a new performance share plan involving conditionally allotting performance shares (2,453,497 shares) to 3,271 employees. They will not be granted definitively until a three-year period has elapsed, subject to beneficiaries being employed by the Group until the end of the vesting period, and subject to the fulfilment of the following performance conditions:

- an internal economic criterion (65% weighting) consisting of the ratio at 31 December 2021 of return on capital employed (ROCE) to the average weighted average cost of capital (WACC), with each of those indicators calculated as an average over the previous three years (2019, 2020 and 2021).

This ratio must be equal to or greater than 1.1 for all performance shares granted to vest. If the ratio is between 1 and 1.1, the number of performance shares that vest will be reduced in proportion and no shares will vest if the ratio is equal to or less than 1.

- an external economic criterion (20% weighting) consisting of the difference, at 31 December 2021, between:
  - the total return on VINCI shares between 1 January 2019 and 31 December 2021;
  - the total return on the CAC 40 index between 1 January 2019 and 31 December 2021.

Total shareholder returns include dividends.

The difference must be equal to or greater than +5% for all performance shares granted to vest.

If the difference is between 0% and +5%, the number of performance shares that vest will be reduced in proportion and no shares will vest if the difference is less than 0%;

- an external environmental criterion (15% weighting) measured by the "Climate Change" rating delivered by CDP Worldwide to VINCI each year in respect of the 2019, 2020 and 2021 financial years.

This rating must be equal to or higher than B on three occasions for all performance shares granted to vest. If the rating is equal to or higher than B on one or two occasions, the number of performance shares that vest will be reduced in proportion and no shares will vest if the rating is less than B on three occasions.

### Fair value of the performance share plans

The fair value of the performance shares has been calculated by an external actuary at the respective grant dates of the shares on the basis of the following characteristics and assumptions:

	2019 plan	2018 plan	2017 plan	2016 plan
Price of VINCI share on date plan was announced (in €)	89.68	81.23	73.99	66.18
Fair value of performance share at grant date (in €)	74.84	64.12	61.20	56.17
Fair value compared with share price at grant date	83.45%	78.94%	82.71%	84.87%
Original maturity (in years) – vesting period	3 years	3 years	3 years	3 years
Risk-free interest rate (*)	(0.40%)	(0.32%)	(0.29%)	(0.41%)

(\*) Three-year government bond yield in the eurozone.

An expense of €139 million was recognised in 2019 in respect of performance share and long-term incentive plans for which vesting is in progress (April 2019, April 2018 and April 2017 plans), compared with €120 million in 2018 (April 2018, April 2017 and April 2016 plans).

## 30.2 Group savings plans

VINCI's Board of Directors defines the conditions for subscribing to Group savings plans in accordance with the authorisations granted to it by the Shareholders' General Meeting.

### Group savings plan – France

In France, VINCI issues new shares reserved for employees three times a year at a subscription price that includes a 5% discount against the average stock market price over 20 trading days before the Board of Directors meeting that set the subscription price. Subscribers also benefit from an employer contribution with an annual maximum of €3,500 per person since 1 January 2018, as opposed to a maximum of €2,500 previously. The benefits granted in this way to Group employees are recognised in profit or loss and are valued in accordance with IFRS 2 on the basis of the following assumptions:

- length of subscription period: four months;
- length of period during which funds are frozen: five years.

The estimated number of shares subscribed to at the end of the subscription period is calculated based on a linear regression method applied to historical observations of the plans between 2006 and 2018, taking account of the cost of restrictions on the availability of units in the savings fund.

The opportunity cost of the frozen shares subscribed to is estimated from the point of view of a third party holding a diversified portfolio and prepared to acquire the frozen shares in return for a discount, which should correspond to the return demanded by a purchaser on own funds allocated to hedge against market risk over the period in which the shares are frozen (five years). The market risk is assessed on an annual basis applying a value-at-risk approach.

VINCI unilaterally made a gross employer contribution of €400 for each employee in France with at least three months' service at 15 December 2019. That contribution is in addition to the existing employer contribution limit of €3,500.

	2019		
	First four-month period of 2020 (1 January – 30 April 2020)	Third four-month period of 2019 (1 September – 31 December 2019)	Second four-month period of 2019 (1 May – 31 August 2019)
<b>Group savings plan – France</b>			
Anticipated return from VINCI shares	4.31%	4.43%	4.53%
Subscription price (in €)	92.83	84.74	71.14
Share price at date of Board of Directors' meeting	96.54	89.58	78.02
Historical volatility of the VINCI share price	18.16%	18.37%	19.88%
Estimated number of shares subscribed	1,342,490	609,281	698,412
Estimated number of shares issued (subscriptions plus employer contribution)	1,908,063	872,096	986,410
	2018		
	First four-month period of 2019 (1 January – 30 April 2019)	Third four-month period of 2018 (1 September – 31 December 2018)	Second four-month period of 2018 (1 May – 31 August 2018)
<b>Group savings plan – France</b>			
Anticipated return from VINCI shares	4.70%	4.60%	4.72%
Subscription price (in €)	76.62	80.9	82.22
Share price at date of Board of Directors' meeting	78.44	84.50	83.62
Historical volatility of the VINCI share price	19.30%	19.50%	19.51%
Estimated number of shares subscribed	1,745,341	439,383	383,806
Estimated number of shares issued (subscriptions plus employer contribution)	2,468,001	616,542	538,556

### Group savings plan – international

In 2019, in accordance with authorisations given to the Board of Directors by the Shareholders' General Meeting, VINCI initiated new savings plans for the employees of certain foreign subsidiaries. Known as Castor International, the plan covered 35 countries in 2019: Australia, Austria, Bahrain, Belgium, Brazil, Cambodia, Canada, Chile, Czech Republic, Dominican Republic, Finland, Germany, Greece, Hong Kong, Indonesia, Italy, Luxembourg, Malaysia, Mexico, Morocco, Netherlands, New Zealand, Norway, Peru, Poland, Portugal, Romania, Singapore, Slovakia, Spain, Sweden, Switzerland, United Arab Emirates, United Kingdom and United States.

The main characteristics of this plan are as follows:

- subscription period: from 20 May to 7 June 2019 for all countries except the United Kingdom (seven successive periods between March and September 2019);
- employer contribution consisting of bonus shares, with delivery deferred for three years where possible, or with immediate delivery but a three-year vesting period;
- no lock-up period beyond the three-year vesting period for bonus shares.

<b>Castor International plan (excluding the UK)</b>	2019	2018	2017	2016
Subscription price (in €)	88.08	84.50	77.67	64.90
Closing share price on the last day of the subscription period (in €)	90.28	84.32	78.01	64.67
Anticipated dividend pay-out rate	2.60%	2.34%	2.32%	2.55%
Fair value of bonus shares on the last day of the subscription period (in €)	83.60	78.66	72.83	59.97

The expense recognised in 2019 for all Group employee savings plans amounted to €152 million (€85 million in 2018), including €39 million in respect of the 2019 unilateral employer contribution.

## 30.3 Share subscription options

Share subscription options, the definitive vesting of which had been subject to performance conditions (stock market performance or financial criteria) being met, had been granted to some of the Group's employees and executives.

The most recent share subscription option plan was set up in 2012 and expired in April 2019.

No expense relating to share subscription option plans was recognised in 2019 or 2018.

Movements in the number and weighted average exercise prices of share subscription options were as follows in 2019:

	31/12/2019		31/12/2018	
	Options	Average exercise (in €)	Options	Average exercise (in €)
<b>Options in circulation at beginning of period</b>	<b>460,126</b>	<b>39.04</b>	<b>954,658</b>	<b>39.94</b>
Options exercised	(460,126)	-	(494,532)	-
<b>Options exercisable in circulation at end of period</b>	<b>-</b>	<b>-</b>	<b>460,126</b>	<b>39.04</b>

## L. Other notes

### 31. Related party transactions

The Group's transactions with related parties mainly concern:

- remuneration and similar benefits paid to members of the governing and management bodies;
- transactions with companies over which VINCI exercises significant influence or joint ventures over which VINCI has joint control.

Transactions with related parties are undertaken at market prices.

#### 31.1 Remuneration and similar benefits paid to members of the governing and management bodies

The remuneration of the Group's company officers is determined by the Board of Directors following proposals from the Remuneration Committee.

The table below shows the remuneration and similar benefits, on a full-year basis, granted by VINCI SA and the companies that it controls to persons who, at the balance sheet date are (or, during the period, have been), members of the Group's governing bodies and Executive Committee. The corresponding amounts have been recognised and expensed in 2019 and 2018 as follows:

<i>(in € thousands)</i>	<b>Members of governing bodies and the Executive Committee</b>	
	<b>2019</b>	<b>2018</b>
Remuneration	12,567	13,348
Employer social contributions	9,197	7,785
Post-employment benefits	1,240	1,973
Termination benefits	3,483	-
Share-based payments (*)	12,185	10,807
Directors' fees	1,266	1,421

(\*) This amount is determined in accordance with IFRS 2 and as described in Note K.30 "Share-based payments".

The variable portion of remuneration and similar benefits relating to 2019 is an estimate, for which a provision has been taken in the period.

The aggregate amount of retirement benefit obligations (contractual lump sums payable on retirement and supplementary defined benefit plans) in favour of members of the Group's governing bodies and Executive Committee amounted to €93.5 million at 31 December 2019 (€86.6 million at 31 December 2018).

#### 31.2 Other related parties

Qatar Holding LLC owned 3.7% of VINCI at 31 December 2019. VINCI Construction Grands Projets (49%) and Qatari Diar Real Estate Investment Company (QD, 51%) jointly own Qatari Diar VINCI Construction (QDVC), which is accounted for under the equity method. This company's corporate object is the development of construction activities in Qatar and international markets. It generated revenue of €468 million in 2019.

Group companies can also carry out work for principals in which QD may have a shareholding.

The Group has normal but non-material business relations with companies in which members of the VINCI Board of Directors are senior executives or directors.

Financial information on companies accounted for under the equity method is given in Note E.10.2 "Aggregated financial information".

## 32. Statutory Auditors' fees

As recommended by the AMF, this table includes only fully consolidated companies.

(in € millions)	DELOITTE 2019				PricewaterhouseCoopers 2019				KPMG 2019 (**)			
	Statutory auditor (Deloitte & Associés)	Network	Total Deloitte	%	Statutory auditor (Pricewaterhouse Coopers Audit)	Network	Total PwC	%	Statutory auditor (KPMG Audit IS)	Network	Total KPMG	%
<b>Certification, half-year limited review of statutory and consolidated financial information</b>												
VINCI SA	0.4	-	0.4	3%	0.4	-	0.4	4%	-	-	-	0%
Fully consolidated subsidiaries	5.0	4.1	9.1	79%	2.0	3.8	5.8	67%	3.4	0.5	4.0	88%
<b>Subtotal</b>	<b>5.3</b>	<b>4.1</b>	<b>9.4</b>	<b>82%</b>	<b>2.4</b>	<b>3.8</b>	<b>6.1</b>	<b>71%</b>	<b>3.4</b>	<b>0.5</b>	<b>4.0</b>	<b>88%</b>
<b>Services other than certification of accounts (*)</b>												
VINCI SA	0.4	-	0.4	3%	0.2	-	0.2	3%	0.1	-	0.1	2%
Fully consolidated subsidiaries	-	1.7	1.7	15%	0.1	2.2	2.3	26%	0.1	0.4	0.5	10%
<b>Subtotal</b>	<b>0.4</b>	<b>1.7</b>	<b>2.1</b>	<b>18%</b>	<b>0.3</b>	<b>2.2</b>	<b>2.5</b>	<b>29%</b>	<b>0.1</b>	<b>0.4</b>	<b>0.5</b>	<b>12%</b>
<b>Total</b>	<b>5.7</b>	<b>5.8</b>	<b>11.5</b>	<b>100%</b>	<b>2.7</b>	<b>5.9</b>	<b>8.6</b>	<b>100%</b>	<b>3.6</b>	<b>0.9</b>	<b>4.5</b>	<b>100%</b>

(\*) Services other than certification of accounts include services required by regulations and those provided at the request of controlled entities (contractual audits, comfort letters, audit certificates, agreed procedures, consulting and assignments relating to changes in accounting standards, due diligence procedures for acquisitions, audits of procedures and information systems, and tax services that do not impair auditor independence).

(\*\*) Statutory auditor for certain Group subsidiaries.

## M. Note on litigation

The companies comprising the VINCI Group are sometimes involved in litigation arising from their activities. The related risks are assessed by VINCI and the subsidiaries involved on the basis of their knowledge of the cases, and provisions are taken in consequence as appropriate.

The main legal, administrative or arbitration proceedings that were in progress on 31 December 2019 were as follows:

- In relation to the compensation claim commenced by SNCF in March 2011 following the decision handed down on 21 March 2006 by the Conseil de la Concurrence<sup>(\*)</sup> (French competition authority), which penalised several companies for collusion in relation to civil engineering works at the Magenta and Saint Lazare Condorcet stations in Paris (EOLE project), the VINCI Group companies reached a settlement with SNCF in March 2016 for the purpose of ending SNCF's claim against them. On 8 March 2016, the Paris Administrative Court noted the reciprocal discontinuance of proceedings and waiver of rights of action between SNCF Mobilités and all VINCI Group companies involved in these proceedings, and dismissed SNCF's claim in respect of the other companies concerned. After SNCF appealed against that decision, the proceedings continued between SNCF and the companies outside the VINCI Group, which had nevertheless had recourse to the Group subsidiaries concerned as guarantors. In a decision on 29 December 2017, the Paris Administrative Appeal Court dismissed SNCF's claim and SNCF appealed against that decision to the Conseil d'Etat, which overturned the dismissal on 22 November 2019. In view of the current situation, the VINCI group considers that this dispute will not have a material effect on its financial situation.
- In a judgment handed down on 17 December 2013, the Paris Regional Court declared time-barred and inadmissible a claim by Région Île de France for compensation for the harm it purportedly suffered because of the anti-competitive practices penalised by the Conseil de la Concurrence<sup>(\*)</sup> on 9 May 2007 in relation to the programme to refurbish schools in the Paris region between 1989 and 1996. After that judgment, on 16 November 2015, the *tribunal des conflits* (jurisdiction court) declared the ordinary courts not competent to decide the dispute between the region and various construction companies. More than two years after the jurisdiction court's decision, the region made 88 applications to the Paris Administrative Court relating to 88 school refurbishment contracts, claiming €293 million of damages from 14 companies – including several Group companies – and 11 individuals. In late July 2019, the Paris Administrative Court dismissed the region's claims. The region is appealing against those decisions. The Group takes the view that these proceedings, whose origin dates back more than 20 years and which concerns a claim that was already found to be time-barred in 2013, represent a contingent liability whose impact it is unable to measure.

(\*) Now known as the Autorité de la Concurrence.

- In August 2019, after the State notified its intention to terminate early the concession contract relating to the Notre-Dame-des-Landes, Nantes-Atlantique and Saint-Nazaire-Montoir airports, Aéroports du Grand Ouest (AGO) twice sought to commence the conciliation procedure provided for in Article 94 of the concession contract. The State refused to comply and, through an order dated 24 October 2019, declared that the concession contract had been terminated for public interest reasons. On 5 December 2019, to safeguard its right to compensation, AGO sent to the State an initial compensation request and, on 6 December 2019, it filed an application to the Nantes Administrative Court to challenge the termination order. In its application, AGO reiterated that it was prepared to commence, as an alternative, a mediation procedure under Article L. 213-7 of the French Administrative Justice Code, to try to reach a balanced and robust agreement that would resolve the dispute.
- The Czech Republic's roads and motorways department (RSD) has made several claims against Eurovia CS, a Eurovia subsidiary based in the Czech Republic, as well as other non-Group companies. These claims concern works carried out between 2003 and 2007 in building the D47 motorway. In late 2012, the RSD commenced arbitration and legal proceedings (i) seeking damages for what the RSD alleges was defective work affecting the roads and engineering structures that were built and (ii) the payment of 37 million Czech koruna to take account of the quantity of steel actually used in a bridge. Regarding the claims relating mainly to defective work, the RSD is currently claiming damages of 3.1 billion Czech koruna, of which Eurovia CS' share would be around 75%. Repairs have been carried out since the start of 2014, costing substantially less than the amount sought by the RSD, and technical assessments are still taking place. In view of the current situation, the Group considers that this dispute will not have a material effect on its financial situation.
- Soletanche Bachy France had submitted a request for arbitration to the International Chamber of Commerce after ACT (Aqaba Container Terminal) terminated a contract for the construction of an extension to a container terminal in the port of Aqaba in Jordan. The company was disputing the grounds for terminating the contract, and was claiming \$10 million in damages. ACT contended that it had valid grounds for terminating the contract and that it had incurred additional costs in completing the works, and was counter-claiming \$44 million in damages. The arbitration tribunal, in an arbitration award dated 30 August 2017, amended by two awards dated 28 September 2017 and 1 May 2018, dismissed the company's claim and ordered it to pay ACT \$38.3 million plus \$9.1 million of legal expenses. The company has commenced proceedings to oppose the execution of that decision and against the joint contractors. Given the provisions it has set aside, the Group considers, in view of the current situation, that this dispute will not have any material effect on its financial situation.
- In 2011, Freyssinet Canada undertook to make prefabricated beams for PIC under a contract worth C\$23 million. Prefabrication work started in 2012 but was suspended in 2013 because the project owner took the view that the beams were defective. PIC terminated the supply contract, resulting in legal proceedings before the Superior Court of Ontario. In those proceedings, Freyssinet Canada is claiming C\$11 million for wrongful termination and PIC is claiming C\$189 million from Freyssinet Canada and several Soletanche Freyssinet group companies for the replacement of the beams and losses arising from the alleged defects. In late December 2019, the parties agreed to settle the matter out of court. The financial terms of the settlement are unlikely to have a material impact on the Group's financial position.
- On 10 August 2018, the Colombian competition authority sent a statement of objections to several companies including VINCI Concessions Colombia SAS, Via 40 SAS and Constructora Conconcreto SAS, and to several natural persons, relating to alleged anticompetitive practices in the competitive tender procedure held in 2015 and 2016 by Colombia's national infrastructure agency ANI with a view to awarding a concession contract for the widening and operation of a road between the cities of Bogotá and Girardot. The concession contract was formed between the ANI and Via 40 SAS in October 2016. Via its VINCI Concessions Colombie SAS subsidiary, the Group acquired a 50% stake in Via 40 SAS on 19 December 2016, and it owns a 20% non-controlling stake in Constructora Conconcreto SAS. The companies involved in the procedure dispute the authority's allegations. In early January 2020, the *Delegatura para la Protección de la Competencia* submitted a report to the competition authority recommending that the investigation be dropped without any penalties. The competition authority's decision is expected in the next few months. In view of the current situation, the Group considers that this dispute will not have a material effect on its financial situation.
- On 6 November 2019, the Municipality of Lima (Peru) commenced arbitration proceedings against Lamsac, the concession-holder of the Linea Amarilla motorway, before the International Arbitration Chamber of Paris. The Municipality of Lima's main claim, as concession grantor, relates to the termination of the 12 November 2009 concession contract and to the series of amendments to that contract. On 20 December 2016, the Group acquired 100% of Lamsac through its subsidiary VINCI Highways SAS. Lamsac is contesting the Municipality of Lima's claims based on allegations of bribery prior to the Group's acquisition of Lamsac. Other mediation and arbitration proceedings between the Municipality of Lima and Lamsac are under way in Peru. In addition, as part of criminal proceedings currently taking place against an official of the and an ex-mayor of Lima, the public prosecutor has requested that Lamsac's civil liability be invoked. Lamsac is contesting these requests in both sets of proceedings. The Group takes the view that these proceedings represent a contingent liability whose impact it is unable to measure.

There are no other judicial, administrative or arbitration proceedings, including any proceedings known to the Company, pending or with which it is threatened, that are likely to have, or have had in the last 12 months, a material effect on the financial situation or profitability of the Company and/or Group.

## N. Post-balance sheet events

### 33. Appropriation of 2019 net income

The Board of Directors finalised the consolidated financial statements for the year ended 31 December 2019 on 4 February 2020. These financial statements will only become definitive when approved by the Shareholders' General Meeting on 9 April 2020. A draft resolution will be put to shareholders in that meeting to pay a dividend of €3.05 per share in respect of 2019. Taking account of the interim dividend already paid on 7 November 2019 (€0.79 per share), this would result in a final dividend of €2.26 per share. That final dividend would be paid on 23 April 2020 (ex-date: 21 April 2020).

### 34. Other post-balance sheet events

Between 31 December 2019 and the date on which the Board of Directors approved consolidated financial statements (4 February 2020), no other event took place, to the Group's knowledge, that would justify being mentioned under post-balance sheet events.

## O. Other consolidation rules and methods

### Intragroup transactions

Reciprocal operations and transactions relating to assets, liabilities, income and expenses between companies that are fully consolidated are eliminated in the consolidated financial statements.

Where a fully consolidated Group entity carries out a transaction with a joint venture or associate that is accounted for under the equity method, income and losses resulting from the transaction are only recognised in the Group's consolidated financial statements to the extent of the interest owned by third parties in the joint venture or associate.

### Translation of the financial statements of foreign companies and establishments

In most cases, the functional currency of companies and establishments is their local currency.

The financial statements of foreign companies of which the functional currency is different from that used in preparing the Group's consolidated financial statements are translated at the closing rate for balance sheet items and at the average rate for the period for income statement items. Any resulting translation differences are recognised under other comprehensive income. Goodwill relating to foreign entities forms part of the assets acquired and is therefore denominated in the company's functional currency and translated at the exchange rate in force at the balance sheet date.

### Foreign currency transactions

Transactions in foreign currency are translated into euros at the exchange rate at the transaction date. Assets and monetary liabilities denominated in foreign currencies are translated at the closing rate. Foreign exchange gains and losses are recognised in income.

Foreign exchange gains and losses arising on loans denominated in foreign currency or on foreign currency exchange rate derivatives qualifying as hedges of net investments in foreign subsidiaries are recorded under currency translation differences in equity.

### Business combinations

Under IFRS 3 Amended, the cost of a business combination is the fair value, at the date of exchange, of the assets given, liabilities assumed, and/or equity instruments issued by the acquirer in exchange for control of the acquiree. Contingent price adjustments are included in the cost of the business combination and are measured at fair value at each balance sheet date. From the acquisition date, any subsequent changes to this fair value resulting from events after control was acquired are recognised in profit or loss.

Expenses that are directly attributable to the acquisition, such as professional fees for due diligence and other related fees, are expensed as they are incurred. They are presented in the "Impact of changes in scope and gain/(loss) on disposals of shares" item on the income statement.

Non-controlling interests in the acquiree, where they give their holders present ownership interests in the entity (voting rights, a share of earnings, etc.) and entitle them to a proportionate share of net assets in the event of liquidation, are measured either at their share of the acquiree's net identifiable assets, or at their fair value. This option is applied on a case-by-case basis for each acquisition.

On the date control is acquired, the cost of acquisition is allocated by recognising the identifiable assets acquired and liabilities assumed from the acquiree at their fair value at that date, except for tax assets and liabilities and employee benefits, which are measured according to their reference standard (IAS 12 and IAS 19 respectively) and asset groups classified as held for sale, which are recognised under IFRS 5 at their fair value less costs to sell. The positive difference between the cost of acquisition and the fair value of the identifiable assets and liabilities acquired constitute goodwill. Where applicable, goodwill can include a portion of the fair value of non-controlling interests if the full goodwill method has been selected. The Group has 12 months from the date of acquisition to finalise the accounting for business combinations.

In the case of a business combination achieved in stages, previously acquired shareholdings in the acquiree are measured at fair value at the date of acquisition of control. Any resulting gain or loss is recognised in profit or loss.

### Transactions between shareholders, acquisitions and disposals of non-controlling interests after acquisition of control

In accordance with IFRS 10, acquisitions or disposals of non-controlling interests, with no impact on control, are considered as transactions with the Group's shareholders. The difference between the consideration paid to increase the percentage shareholding in an already-controlled entity and the supplementary share of equity thus acquired is recorded under equity attributable to owners of the parent. Similarly, a decrease in the Group's percentage interest in an entity that continues to be controlled is booked in the accounts as a transaction between shareholders, with no impact on profit or loss. Professional fees and other costs relating to acquisitions and disposals of non-controlling interests that have no impact on control, and any associated tax effects, are recorded under equity. Cash flow related to transactions between shareholders is presented under cash flow (used in)/from financing activities in the consolidated cash flow statement.

### Put options granted to non-controlling shareholders

Put options (options to sell) granted to the non-controlling shareholders of certain Group subsidiaries are recognised under other non-current liabilities for the present value of the exercise price of the option and as a corresponding reduction of consolidated equity (non-controlling interest and equity attributable to equity holders of the parent for the surplus, if any).

# Report of the Statutory Auditors on the consolidated financial statements

Year ended 31 December 2019

To VINCI's Shareholders' General Meeting,

## 1. Opinion

In accordance with our appointment as Statutory Auditors by the Shareholders' General Meeting, we have audited the accompanying consolidated financial statements of VINCI for the year ended 31 December 2019.

In our opinion, the consolidated financial statements give a true and fair view of the financial position, the assets and liabilities, and the results of the Group formed by the persons and entities included in the consolidation, in accordance with the International Financial Reporting Standards as endorsed by the European Union.

The opinion formulated above is consistent with the content of our report to the Audit Committee.

## 2. Basis of our opinion

### Audit framework

We conducted our audit in accordance with professional standards applicable in France. We believe that the information that we collected provides a sufficient and appropriate basis for our opinion.

Our responsibilities under those standards are stated in the "Responsibilities of the Statutory Auditors in relation to auditing the consolidated financial statements" section of this report.

### Independence

We conducted our audit in accordance with the independence rules applicable to us between 1 January 2019 and the date on which we issued our report, and in particular we did not provide any services forbidden by Article 5, paragraph 1 of Regulation (EU) No. 537/2014 or by the code of conduct of the Statutory Auditors' profession in France.

## 3. Emphasis of matter

We draw attention to Note A.4 to the consolidated financial statements, which sets out the change in accounting methods relating to the adoption of IFRS 16 "Leases" from 1 January 2019. Our opinion is not modified in respect of this matter.

## 4. Justification of our assessments – Key audit matters

As required by Articles L.823-9 and R.823-7 of the French Commercial Code relating to the justification of our assessments, we inform you of the key audit matters, relating to what were, in our professional judgment, the main risks of material misstatement in relation to our audit of the year's consolidated financial statements, and our responses to those risks.

Those assessments were made in the context of our audit of the consolidated financial statements taken as a whole and in the formation of our opinion stated above. We express no opinion on items of the consolidated financial statements taken in isolation.

### Recoverable amount of goodwill and intangible assets, along with interests in concession companies accounted for under the equity method

Notes A.3, E.9, E.10, H.17.1 and H.17.3 to the consolidated financial statements

#### Description of the risk

Goodwill, concession intangible assets and other intangible assets had material net carrying amounts at 31 December 2019, i.e. €11,647 million, €26,869 million and €7,410 million respectively, together equal to 50% of total assets. Those assets may present a risk of impairment losses arising from internal or external factors, such as a deterioration in performance, changes in the economic environment, adverse market conditions, movements in traffic levels and changes in legislation or regulations.

The Group is also exposed to a risk of impairment losses in respect of infrastructure operated by concession companies over which the Group has joint control or significant influence. Interests in those concession companies amounted to €1,273 million at 31 December 2019.

The Group carries out impairment tests on goodwill, concession intangible assets, other intangible assets and interests in concession companies accounted for under the equity method where there is an indication that an impairment loss has arisen. The recoverable amount is based on a value in use calculation, which is itself based on discounted future cash flow forecasts.

Determining the recoverable amount of these assets and any impairment losses to be recognised is a key audit matter, given the importance of estimates and the level of judgment required by management regarding the operational performance and future traffic assumptions, long-term growth rates and discount rates used, and the sensitivity of the measurement to certain assumptions.

#### *Audit work performed*

For cash-generating units and intangible assets that are material or present what we regard as a substantial specific risk of impairment losses, we:

- checked the relevance of the approach used to determine the cash-generating units on which the asset impairment tests were carried out;
- familiarised ourselves with the way in which those impairment tests were carried out;
- assessed whether the main assumptions were reasonable, particularly regarding changes in operational performance and traffic levels, long-term growth rates and discount rates used, including by examining those rates with our experts and comparing them with our databases.

As regards goodwill, we examined the appropriateness of information provided in the notes to the consolidated financial statements on the determination of underlying assumptions and sensitivity analyses in view of the appropriate accounting standard.

### Recognition of construction contracts

Notes A.3, G.16 and H.19.3 to the consolidated financial statements

#### *Description of the risk*

VINCI's Contracting business accounts for more than 80% of VINCI's consolidated revenue, and most of the revenue in that business comes from long-term construction contracts.

Construction contract income and expenses are recognised using the stage-of-completion method: the stage of completion and the revenue to be recognised are calculated on the basis of a large number of completion estimates made by monitoring the work performed and taking into account unforeseen circumstances. Adjustments may therefore be made to initial estimates throughout the life of the contracts and may materially affect results.

If the estimate of the final outcome of a contract indicates a loss, a provision is made for the loss on completion regardless of the stage of completion, based on the best estimates of income, including, if need be, any rights to additional revenue or claims if these are highly probable and can be reliably estimated.

Determining these completion estimates and any adjustments that may become necessary during the performance of projects and operations is a key audit matter, given the amounts involved and the high level of judgment required on the part of the entities' operational departments.

#### *Audit work performed*

We selected projects on the basis of their size, technical complexity and geographical location, and for each selected project, we:

- familiarised ourselves with the procedures and any specific information systems used by the most material subsidiaries involved in recognising revenue and monitoring the corresponding expenditure;
- assessed and tested the design and implementation of key controls adopted in the most material subsidiaries (manual and computerised controls);
- checked that the estimated revenue on completion was consistent with contracts and supplementary agreements signed;
- assessed whether the risks of delays and cost overruns related to the performance of works were properly taken into account, along with estimates of completion costs, and reviewed the contingencies included in the budget and the extent to which disputes were covered;
- checked that, if a project is expected to be loss-making on completion, a provision is set aside for the loss on completion including, if need be, any rights to additional revenue or claims if these are highly probable and can be reliably estimated.

### Provisions for liabilities and litigation

Notes H.19.3, H.20 and M to the consolidated financial statements.

#### *Description of the risk*

The Group's companies are sometimes involved in litigation arising from their activities.

Provisions may, as the case may be, be set aside for these liabilities and litigation in accordance with the appropriate accounting standard, and the liabilities and litigation are assessed by VINCI and the subsidiaries concerned based on their knowledge of the matters.

Provisions for litigation (€533 million at 31 December 2019), other current liabilities (€1,219 million at 31 December 2019) and other non-current liabilities (€557 million at 31 December 2019) represented a total amount of €2,309 million at 31 December 2019.

Determining and measuring the recognised provisions for liabilities and litigation is a key audit matter given the amounts involved, the importance of estimates and the level of judgment required by management in determining those provisions, as regards the likely outcome of the corresponding liabilities and litigation.

*Audit work performed*

To obtain an understanding of existing liabilities and litigation and the related matters of judgment, we held discussions with the Group's departments, business lines and main subsidiaries. For each of the main liabilities and items of litigation identified, we:

- familiarised ourselves with the procedures used by the Group to when ascertaining, documenting and measuring the corresponding provisions;
- corroborated the amount of provisions recognised with the lawyers' replies to our requests for information;
- carried out a critical examination of internal analyses relating to the probability and possible impact of each liability and item of litigation, examining the available information relating to the proceedings (correspondence, claims, judgments, notifications, etc.). In particular, we used our professional judgment to assess the positions adopted by management, to see where they fell by comparison with risk assessment ranges, and the consistency of those positions over time.

We examined the appropriateness of information provided in the notes to the consolidated financial statements regarding the main items of litigation identified.

### Acquisition of London Gatwick airport

Note B.1.1 to the consolidated financial statements

*Description of the risk*

On 13 May 2019, the Group, via its VINCI Airports subsidiary, completed the acquisition of a 50.01% stake in the company that indirectly owns 100% of Gatwick Airport Ltd, which owns London Gatwick airport.

The deal to take control of London Gatwick airport involved the Group buying shares for €3,080 million in cash.

The acquisition led to the recognition of €1,399 million of provisional goodwill and the identification of intangible assets, mainly relating to the right to operate London Gatwick airport, in an amount of €6,641 million.

We regarded this as a key audit matter because the acquisition is material for the Group and because of management's use of estimates and judgement when identifying and measuring the assets acquired and liabilities assumed.

*Audit work performed*

We familiarised ourselves with the acquisition agreement formed by the Group and the vendors, the shareholder agreement and the arrangements made by management to analyse and recognise the acquisition of control over the company.

Our work also consisted of:

- auditing the opening balance sheet at 13 May 2019;
- familiarising ourselves with the process used by management to identify and provisionally measure the assets and liabilities of companies acquired;
- examining the valuation report prepared by the independent appraiser appointed by the Group, holding meetings with that appraiser regarding the scope of his work, the valuation methods used and the main assumptions adopted, and assessing the method used to value the right to operate;
- meeting with management to corroborate the assumptions adopted in the business plans/forecasts supporting the measurement of intangible assets;
- checking the accounting impact of the acquisition and particularly the determination of provisional goodwill and the identification of the right to operate the airport, along with non-amortisable nature of that right;

Finally, we examined the information provided in the notes to the financial statements about the accounting treatment of that acquisition, particularly Note B.1.1.

## 5. Specific verifications

We also verified, in accordance with the professional standards applicable in France and as required by laws and regulations, the information concerning the Group presented in the management report by the Board of Directors.

We have no comments to make as to its fair presentation and its consistency with the consolidated financial statements.

We attest that the consolidated declaration of extra-financial performance, required under Article L225-102-1 of the French Commercial Code (Code de commerce), is included in the information relating to the Group provided in the management report, being specified that, in accordance with the provisions of Article L823-10 of this Code, we have not verified the fair presentation and the consistency with the consolidated financial statements of the information provided in this declaration and this information must be subject to a report by an independent third party.

## 6. Information resulting from other statutory and regulatory obligations

### Appointment of the Statutory Auditors

Deloitte & Associés was appointed as Statutory Auditor of VINCI by shareholders in the Shareholders' General Meeting of 23 June 1989, taking into account mergers and acquisitions of firms since that date, and PricewaterhouseCoopers Audit by shareholders in the meeting of 17 April 2019. At 31 December 2019, Deloitte & Associés was in its 31st consecutive year as a Statutory Auditor of the Company, and PricewaterhouseCoopers Audit in its first year.

## 7. Responsibilities of management and persons involved in corporate governance in relation to the consolidated financial statements

Management is responsible for preparing consolidated financial statements that present a true and fair view, in accordance with IFRSs as endorsed by the European Union, and for setting up the internal controls it deems necessary for preparing consolidated financial statements that do not contain any material misstatements, whether due to fraud or error.

When preparing the consolidated financial statements, management is responsible for assessing the Company's ability to continue as a going concern, for presenting in those statements any necessary information relating to its status as a going concern, and for applying the accounting concept of going concern, except where there is a plan to liquidate the Company or discontinue its operations.

The Audit Committee is responsible for monitoring the process of preparing the financial information and for monitoring the effectiveness of internal control and risk management systems, and internal audit systems as the case may be, as regards procedures relating to the preparation and treatment of accounting and financial information.

The consolidated financial statements have been approved by the Board of Directors.

## 8. Responsibilities of the Statutory Auditors as regards auditing the consolidated financial statements

### Audit objective and procedure

Our responsibility is to prepare a report on the consolidated financial statements. Our objective is to obtain reasonable assurance about whether the consolidated financial statements, taken as a whole, are free of material misstatement. Reasonable assurance means a high level of assurance, although there is no guarantee that an audit conducted in accordance with professional standards will systematically detect all material misstatements. Misstatements may arise from fraud or error, and are regarded as material when they can reasonably be expected, individually or together, to influence the economic decisions that users of the financial statements take on the basis of those statements.

As stated by Article L.823-10-1 of the French Commercial Code, our audit assignment does not involve guaranteeing the viability of your Company or the quality of its management.

When conducting an audit in accordance with professional standards in France, Statutory Auditors use their professional judgment throughout the audit.

In addition:

- they identify and assess the risks that the consolidated financial statements contain material misstatements, whether through fraud or error, define and implement audit procedures to address those risks, and collect information that they regard as sufficient and appropriate as the basis for their opinion. The risk of not detecting a material misstatement resulting from fraud is higher than the risk of not detecting a material misstatement resulting from error, because fraud may involve collusion, falsification, voluntary omissions, false statements or the circumvention of internal controls;
- they familiarise themselves with the internal controls relevant to the audit, in order to define audit procedures appropriate to the situation in hand, and not in order to express an opinion on the effectiveness of internal control;
- they assess the appropriateness of accounting policies adopted and the reasonableness of accounting estimates made by management, along with information about those estimates provided in the consolidated financial statements;
- they assess whether management has applied appropriately the going concern convention and, based on information collected, whether or not there is a material uncertainty arising from events or circumstances likely to call into question the Company's ability to continue as a going concern. That assessment is based on information collected until the date of the auditors' report, although it should be borne in mind that subsequent circumstances or events may call into question the Company's status as a going concern. If the auditors conclude that there is a material uncertainty, they draw the attention of those reading their report to information provided in the consolidated financial statements in relation to that uncertainty or, if that information is not provided or is not relevant, they certify the financial statements with reservations or refuse to certify them;
- they assess the overall presentation of the consolidated financial statements and assess whether the consolidated financial statements reflect the underlying operations and events so that they give a true and fair view;
- regarding financial information relating to persons or entities included in the scope of consolidation, they collect the information that they regard as sufficient and appropriate to express an opinion on the consolidated financial statements. The Statutory Auditors are responsible for managing, supervising and conducting the audit of the consolidated financial statements and for the opinion expressed on those financial statements.

**Report to the Audit Committee**

We submit a report to the Audit Committee that includes the extent of audit work and the schedule of work performed, along with the conclusions arising from our work. We also make it aware, as the case may be, of any material internal control weaknesses that we have identified regarding procedures for preparing and treating accounting and financial information.

The information in the report to the Audit Committee includes what we regard as the main risks of material misstatements with respect to the audit of the year's consolidated financial statements, and which are therefore the key audit matters. It is our role to describe those points in the present report.

We also provide the Audit Committee with the declaration provided for by Article 6 of Regulation (EU) No. 537-2014 confirming our independence, within the meaning of the rules applicable in France, as determined in particular by Articles L.822-10 to L.822-14 of the French Commercial Code and in the code of conduct of the statutory audit profession in France. As the case may be, we discuss with the Audit Committee any risks to our independence and the safeguard measures applied.

Neuilly sur Seine and Paris La Défense, 7 February 2020

The Statutory Auditors

*French original signed by*

PricewaterhouseCoopers Audit

Deloitte & Associés

Bertrand Baloche

Bernard Gannier

Mansour Belhiba

Sami Rahal





VINCI 

1, cours Ferdinand-de-Lesseps  
92851 Rueil-Malmaison Cedex - France

Tél. : +33 1 47 16 35 00

Fax : +33 1 47 51 91 02

<http://www.vinci.com>