

# Illustrative Financial Statements for 2019 Financial Institutions

November 2019



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## About These Illustrative Financial Statements

These illustrative financial statements – which are examples for bank holding companies, including community banks, thrifts, and other financial institutions – contain common disclosures as required under U.S. GAAP, as well as rules and regulations of the U.S. Securities and Exchange Commission (SEC), including financial statement requirements in Article 9 of Regulation S-X. Of course, these statements do not address all possible scenarios.

The form and content of financial statements remain the responsibility of management, and individual facts and circumstances, as well as the requirements of the applicable accounting standards or SEC rules and regulations, should be considered. Intended for general informational purposes only, the content in this document should not be used as a substitute for consultation with professional accounting, tax, legal, and other advisers.

## Recent Developments

Certain Accounting Standards Updates (ASUs) issued over the past 12 months could have a significant near-term impact on the accounting and financial reporting of financial institutions. For a full recap of recently issued and effective standards from the Financial Accounting Standards Board (FASB) for both public and private entities, as well as accounting and financial reporting developments from the federal financial institution regulators, see [“Year-End Accounting and Financial Reporting Issues for Financial Institutions”](#) from Crowe LLP.

Information related to other recent developments can be found in issues of the Financial Institutions Executive Briefing, published monthly at [www.crowe.com/fieb](http://www.crowe.com/fieb).

## Guide

These illustrative financial statements reflect applicable guidance issued through September 2019.

In addition, these financial statements illustrate many disclosures that are applicable only to public companies, as defined within each Accounting Standards Codification (ASC) topic and prior to the FASB defining a public business entity (PBE); disclosures applicable to public companies and public business entities are indicated by shaded text. Some of the differences between public business entities and nonpublic business entities include:

- Quarterly information in an “unaudited” footnote (Reg. S-K, Items 302(a) and (c)) (not required for smaller reporting company filers, as defined by the SEC<sup>a</sup>)
- Certain pension disclosures (ASC 715)
- Certain stock compensation disclosures (ASC 718)
- Earnings per share (ASC 260)
- Segment information (ASC 280)
- Tax footnote reconciliation of the domestic federal statutory tax rate/amount to the reported tax rate/amount (Reg. S-X, Rule 4-08(h) and ASC 740-10-50-12) (reconciliation not required for nonpublic companies but disclosure of the nature of significant reconciling items required (ASC 740-10-50-13))
- Parent-only financial information (Reg. S-X, Rule 9-06)
- Loan commitment breakdown into fixed and variable components (generally accepted practice) (only total loan commitment disclosure required for nonpublic companies)

Generally, the number of years illustrated is two. For SEC filers that are not smaller reporting companies, three years of information generally is required for all items not related to the balance sheet.

### Guide:

Shaded text indicates applicability to a public company or public business entity.

Gray shaded text indicates disclosures that were applicable only to public companies prior to the issuance of ASU 2013-12. Gray shaded text also illustrates disclosures that are only applicable to SEC filers based on SEC requirements.

Blue shaded text indicates disclosures that are applicable to public business entities subsequent to the issuance of ASU 2013-12.

[Items in brackets indicate alternative disclosures.]

<Items in arrows indicate additional disclosures, depending on circumstances.>

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<sup>a</sup> Companies qualify as “smaller reporting companies,” and therefore for scaled disclosure, if on their initial determination date, they (1) have a common equity public float of less than \$250 million or (2) have annual revenue of \$100 million or less and public float of less than \$700 million (including no public float). Refer to Article 8 of Regulation S-X for financial statement requirements of smaller reporting companies.

CONSOLIDATED BALANCE SHEETS  
December 31, 2019 and 2018  
(Dollar amounts in thousands except per share data)

	<u>2019</u>	<u>2018</u>
<b>ASSETS<sup>1</sup></b>		
Cash and due from financial institutions	\$	\$
Federal funds sold	<u>          </u>	<u>          </u>
Cash and cash equivalents <sup>2</sup>		
Interest-bearing deposits in other financial institutions		
Securities purchased under agreements to resell <sup>3</sup>		
Trading assets		
Debt securities available for sale		
Debt securities held to maturity (fair value 2019 – \$ _____, 2018 – \$ _____)		
Equity securities		
Loans held for sale		
<Loans held for sale, at fair value>		
Loans, net of allowance of \$_____ and \$_____ as of		
December 31, 2019 and 2018, respectively		
Other restricted stock, at cost		
Loan servicing rights		
Real estate owned, net		
Premises and equipment, net		
Goodwill		
Other intangible assets, net		
Company owned life insurance		
Accrued interest receivable and other assets <sup>4</sup>	<u>          </u>	<u>          </u>
	<u>\$ _____</u>	<u>\$ _____</u>
<b>LIABILITIES<sup>5</sup> AND SHAREHOLDERS' EQUITY</b>		
Deposits		
Non-interest bearing	\$	\$
Interest bearing	<u>          </u>	<u>          </u>
Total deposits		
Federal funds purchased and repurchase agreements		
Federal Home Loan Bank advances		
Long-term debt <sup>6</sup>		
\$XX face amount, noninterest bearing, due December 31,		
20XX (less unamortized discount based on imputed interest rate		
of X% – 20XX, \$XX; 20XX, \$XX)		
Subordinated debentures		
\$XX face amount (less unamortized discount and debt issuance costs		
of \$X and \$X at December 31, 2019 and 2018		
Accrued interest payable and other liabilities	<u>          </u>	<u>          </u>
Total liabilities		
<b>Commitments and contingent liabilities<sup>7</sup></b>		
Shareholders' equity		
Preferred stock <sup>8</sup> , \$__ par value; aggregate liquidation preference <sup>9 10 11</sup>		
___% cumulative___ shares authorized;		
___ shares issued at December 31, 2019 and 2018;		
Common stock, \$__ par value; _____ shares authorized;		
_____ shares issued at December 31, 2019 and 2018		
Additional paid-in capital		
Retained earnings		
Accumulated other comprehensive income (loss)		
Unearned Employee Stock Ownership Plan (ESOP) shares		
Treasury stock, at cost (2018 – ___ shares; 2017 – ___ shares)	<u>          </u>	<u>          </u>
Total shareholders' equity	<u>          </u>	<u>          </u>
	<u>\$ _____</u>	<u>\$ _____</u>

See accompanying notes.

**Illustrates a stand-alone Statement of Income, followed by a separate Statement of Comprehensive Income**

CONSOLIDATED STATEMENTS OF INCOME  
Years ended December 31,  
(Dollar amounts in thousands except per share data)

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Interest and dividend income			
Loans, including fees	\$	\$	\$
Taxable securities			
Tax-exempt securities			
Dividend income on securities			
Federal funds sold and other			
Total interest income			
Interest expense			
Deposits			
Federal funds purchased and repurchase agreements			
Federal Home Loan Bank advances			
Subordinated debentures and other			
Total interest expense			
Net interest income			
Provision for loan losses			
Net interest income after provision for loan losses			
Non-interest income <sup>12</sup>			
Service charges on deposits			
Other service charges			
Trust fees			
Net gains on sales of loans			
Loan servicing fees			
Other-than-temporary impairment on debt securities			
Total impairment loss			
Loss recognized in other comprehensive income			
Net impairment loss recognized in earnings			
Net gains (losses) on sales of securities (includes \$XX accumulated other comprehensive income reclassifications for unrealized net gains on available for sale securities) <sup>13</sup>			
Unrealized gains and losses recognized on equity securities <sup>14</sup>			
<Change in fair value of loans held for sale> <sup>15</sup>			
Other (includes \$XX accumulated other comprehensive income reclassification for net gains on cash flow hedges) <sup>16</sup>			
Total non-interest income			
Non-interest expense			
Salaries and employee benefits <sup>17</sup>			
Occupancy and equipment			
Data processing			
Federal deposit insurance			
Foreclosed assets, net			
Advertising			
Supplies			
Amortization of intangibles			
Goodwill impairment			

See accompanying notes.

CONSOLIDATED STATEMENTS OF INCOME (Continued)  
Years ended December 31,  
(Dollar amounts in thousands except per share data)

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Other (includes \$XX accumulated other comprehensive income reclassifications for net losses on cash flow hedges) <sup>18</sup>	\$ _____	\$ _____	\$ _____
Total non-interest expense	_____	_____	_____
Income before income taxes			_____
Income tax expense (includes \$XX income tax expense from reclassification items) <sup>19</sup>	_____	_____	_____
Net income			_____
Preferred stock dividends <and discount accretion>	_____	_____	_____
Net income available to common stockholders <sup>20</sup>	\$ _____	\$ _____	\$ _____
Earnings per share:			
Basic	\$ _____	\$ _____	\$ _____
Diluted	\$ _____	\$ _____	\$ _____

See accompanying notes.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME<sup>21,22</sup>  
Years ended December 31,  
(Dollar amounts in thousands except per share data)

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Net income	\$	\$	\$
Other comprehensive income:			
Unrealized gains/losses on securities:			
Unrealized holding gain/(loss) arising during the period			
Reclassification adjustment for losses (gains)			
included in net income	_____	_____	_____
Tax effect	_____	_____	_____
Net of tax	_____	_____	_____
Defined benefit pension plans:			
Net (loss) gain arising during the period			
Reclassification adjustment for amortization			
of prior service cost and net gain/loss included			
in net periodic pension cost	_____	_____	_____
Tax effect	_____	_____	_____
Net of tax	_____	_____	_____
Unrealized gain/loss on cash flow hedge			
Unrealized holding gain/(loss)			
Reclassification adjustment for losses (gains)			
included in net income	_____	_____	_____
Tax effect	_____	_____	_____
Net of tax	_____	_____	_____
Total other comprehensive income	_____	_____	_____
Comprehensive income	\$ _____	\$ _____	\$ _____

See accompanying notes.



**Illustrates one continuous Statement of Income and Comprehensive Income in condensed format for illustration purposes only**

**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME<sup>23</sup>**

Years ended December 31,

(Dollar amounts in thousands except per share data)

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Interest and dividend income			
Loans, including fees	\$	\$	\$
Taxable securities			
Tax-exempt securities			
Federal funds sold and other			
Interest expense			
Deposits			
Subordinated debentures and other			
Net interest income			
Provision for loan losses			
Net interest income after provision for loan losses			
Non-interest income (condensed for presentation purposes)			
Non-interest expense (condensed for presentation purposes) <sup>24</sup>			
Income before income taxes			
Income tax expense			
Net income			
Preferred stock dividends <and discount accretion>			
Net income available to common stockholders	\$	\$	\$
Earnings per share:			
Basic	\$	\$	\$
Diluted	\$	\$	\$
Net income	\$	\$	\$
Other comprehensive income, net of tax: <sup>25</sup>			
Change in unrealized gains/losses on securities, net of reclassifications and taxes <sup>26</sup>	\$	\$	\$
Net gain/loss on defined benefit pension plans			
Unrealized gain/loss on cash flow hedge, net			
Total other comprehensive income			
Comprehensive income	\$	\$	\$

See accompanying notes.

**Assumes comprehensive income is included in income statement or in separate statement**

**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY**

Years ended December 31,

(Dollar amounts in thousands except per share data)

	<u>Shares</u>	<u>Common Stock</u>	<u>Additional Paid-in Capital</u>	<u>Retained Earnings</u> <sup>27</sup>	<u>Accumulated Other Comprehensive Income</u>	<u>Unearned ESOP Shares</u>	<u>Treasury Stock</u>	<u>Total</u>
Balance at January 1, 2017		\$	\$	\$	\$	\$	\$	\$
Net income								
Other comprehensive income								
Purchase of treasury stock								
Cash dividends declared (\$X.XX per share)								
Stock based compensation expense								
Exercise of stock options	_____	_____	_____	_____	_____	_____	_____	_____
Balance at December 31, 2017								
Net income								
Other comprehensive income								
Cash dividends declared (\$X.XX per share)								
Stock based compensation expense								
Exercise of stock options	_____	_____	_____	_____	_____	_____	_____	_____
Balance at December 31, 2018								
Net income								
Other comprehensive income								
Cash dividends declared (\$X.XX per share)								
Stock based compensation expense								
Exercise of stock options								
Issuance of _____ common shares								
<Reclassification related to the adoption of ASU 2018-02> or <Reclassification of stranded income tax effects>	_____	_____	_____	_____	_____	_____	_____	_____
Balance at December 31, 2019	=====	\$=====	\$=====	\$=====	\$=====	\$=====	\$=====	\$=====

See accompanying notes.

CONSOLIDATED STATEMENTS OF CASH FLOWS  
Years ended December 31,  
(Dollar amounts in thousands except per share data)

	<u>2019</u>	<u>2018</u>	<u>2017</u>
<b>Cash flows from operating activities<sup>28,29</sup></b>			
Net income	\$	\$	\$
Adjustments to reconcile net income to net cash from operating activities			
Provision for loan losses			
Goodwill impairment			
Impairment loss on securities recognized in earnings			
Depreciation and amortization of premises and equipment <sup>30</sup>			
Net amortization (accretion) of purchase accounting adjustments			
Net amortization (accretion) of securities			
Deferred income tax expense (benefit)			
Net realized (gain) loss on sales of securities			
Net gain on sale of loans			
Change in fair value of loans held for sale			
Stock based compensation expense			
ESOP compensation expense			
Earnings on company owned life insurance			
FHLB stock dividends			
Repayment of operating lease liabilities			
Origination of loans held for sale <sup>31</sup>			
Proceeds from loans held for sale			
Net change in:			
Accrued interest receivable and other assets			
Accrued interest payable and other liabilities			
Net cash from operating activities	_____	_____	_____
<b>Cash flows from investing activities<sup>32</sup></b>			
Net change in interest-bearing deposits in other financial institutions			
Available-for-sale securities:			
Sales			
Maturities, prepayments and calls			
Purchases			
Held-to-maturity securities:			
Maturities, prepayments and calls			
Purchases			
Proceeds from loans held for sale previously classified as portfolio loans <sup>33</sup>			
Proceeds from redemption of FHLB stock			
Purchases of FHLB stock			
Loan originations and payments, net			
Additions to premises and equipment			
Purchase of company owned life insurance			
Proceeds from BOLI death benefit			
Payments to ready leased assets for use			
Lease payments received			
Cash received/(paid) from acquisitions, net	_____	_____	_____
Net cash from investing activities	_____	_____	_____

See accompanying notes.

CONSOLIDATED STATEMENTS OF CASH FLOWS  
Years ended December 31,  
(Dollar amounts in thousands except per share data)

	<u>2019</u>	<u>2018</u>	<u>2017</u>
<b>Cash flows from financing activities</b>			
Net change in deposits	\$	\$	\$
Net change in federal funds purchased <sup>34</sup>			
Proceeds from Federal Home Loan Bank advances and other debt <sup>35</sup>			
Repayments on Federal Home Loan Bank advances and other debt <sup>36</sup>			
Proceeds from issuance of subordinated debt			
Proceeds from issuance of common stock			
Proceeds from issuance of preferred stock			
Cash dividends paid			
Proceeds from exercise of stock options <sup>37</sup>			
Cash paid for withholding taxes on share-based awards			
Repayment of finance lease liabilities			
Purchase of treasury stock			
Net cash from financing activities	<u>          </u>	<u>          </u>	<u>          </u>
Net change in cash and cash equivalents			
Beginning cash and cash equivalents	<u>          </u>	<u>          </u>	<u>          </u>
<b>Ending cash and cash equivalents</b>	<u>\$          </u>	<u>\$          </u>	<u>\$          </u>
Supplemental cash flow information:			
Interest paid	\$	\$	\$
Income taxes paid			
Supplemental noncash disclosures:			
Transfers from portfolio loans to loans held for sale	\$	\$	\$
Transfers from loans to real estate owned <sup>38</sup>			
Loans provided for sales of real estate owned			
Security (purchases) sales settled in subsequent period			
Transfer of securities from available-for-sale to held-to-maturity			
Lease liabilities arising from obtaining right-of-use assets			

See Note X regarding non-cash transactions included in the acquisition.

See accompanying notes.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Nature of Operations and Principles of Consolidation: The consolidated financial statements include \_\_\_\_\_ and its wholly owned subsidiary, \_\_\_\_\_, together referred to as “the Company.” Intercompany transactions and balances are eliminated in consolidation.

The Company provides financial services through its offices in \_\_\_\_\_. Its primary deposit products are checking, savings, and term certificate accounts, and its primary lending products are residential mortgage, commercial, and installment loans. Substantially all loans are secured by specific items of collateral including business assets, consumer assets, and commercial and residential real estate. Commercial loans are expected to be repaid from cash flow from operations of businesses. There are no significant concentrations of loans to any one industry or customer. However, the customers' ability to repay their loans is dependent on the real estate and general economic conditions in the area.

[Alternative for Mortgage Banking: The Company is a financial services corporation that engages in mortgage banking activities and, as such, acquires, sells and services one-to-four family residential mortgage loans. The Company acquires and services residential mortgage loans in ( ) states.]

Subsequent Events: The Company has evaluated subsequent events for recognition and disclosure through XXX, which is the date the financial statements were available to be issued.<sup>39</sup>

Use of Estimates: To prepare financial statements in conformity with accounting principles generally accepted in the United States of America [with U.S. generally accepted accounting principles] management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and actual results could differ. [It is reasonably possible our estimate of <describe> could change from <describe>. The resulting change in this estimate would be material to the consolidated financial statements].

Cash Flows: Cash and cash equivalents include cash, deposits with other financial institutions with maturities fewer than 90 days, and federal funds sold. Net cash flows are reported for customer loan and deposit transactions, interest bearing deposits in other financial institutions, and federal funds purchased and repurchase agreements.

Interest-Bearing Deposits in Other Financial Institutions: Interest-bearing deposits in other financial institutions mature within one year and are carried at cost.

Trading Assets: The Company engages in trading activities for its own account. Securities that are held principally for resale in the near term are recorded at fair value with changes in fair value included in earnings. Interest and dividends are included in net interest income.

Securities: Debt securities are classified as held to maturity and carried at amortized cost when management has the positive intent and ability to hold them to maturity. Debt securities are classified as available for sale when they might be sold before maturity. [OR: Debt securities not classified as held to maturity or trading are classified as available for sale.] Securities available for sale are carried at fair value, with unrealized holding gains and losses reported in other comprehensive income, net of tax. Equity securities are carried at fair value, with changes in fair value reported in net income<sup>40</sup>. Equity securities without readily determinable fair values are carried at cost, minus impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or a similar investment<sup>41</sup>. [OR (prior to adoption of ASU 2016-01): Equity securities with readily determinable fair values are classified as available for sale<sup>42</sup>.

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(Continued)

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

On January 1, 2018, the Company adopted a new accounting standard for Financial Instruments (ASU 2016-01), which requires equity investments (except those accounted for under the equity method of accounting or those that result in consolidation of the investee) to be measured at fair value with changes in fair value recognized in net income. Upon adoption, equity securities previously classified as available for sale are presented separately on the balance sheet as Equity securities. The amount of unrealized gain (loss), net of tax, related to these securities was reclassified from accumulated other comprehensive to retained earnings as of January 1, 2018. Upon adoption, the amendments related to equity securities without readily determinable fair values (including disclosure requirements) are being applied prospectively to equity investments that existed at January 1, 2018.<sup>43</sup>

Interest income includes amortization of purchase premium or discount. Premiums and discounts on securities are amortized on the level-yield method without anticipating prepayments, except for mortgage backed securities where prepayments are anticipated.<sup>44 45</sup> Gains and losses on sales are recorded on the trade date and determined using the specific identification method.

Management evaluates debt securities for other-than-temporary impairment (“OTTI”) on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For debt securities in an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer. Management also assesses whether it intends to sell, or it is more likely than not that it will be required to sell, a debt security in an unrealized loss position before recovery of its amortized cost basis. If either of the criteria regarding intent or requirement to sell is met, the entire difference between amortized cost and fair value is recognized as impairment through earnings. For debt securities that do not meet the aforementioned criteria, the amount of impairment is split into two components as follows: 1) OTTI related to credit loss, which must be recognized in the income statement and 2) other-than-temporary impairment (OTTI) related to other factors, which is recognized in other comprehensive income. The credit loss is defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis.

[Example for Companies that have significant holdings of purchased beneficial interests subject to this guidance.]

In order to determine OTTI for purchased beneficial interests that, on the purchase date, were not highly rated, the Company compares the present value of the remaining cash flows as estimated at the preceding evaluation date to the current expected remaining cash flows. OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows.

Loans Held for Sale: Mortgage loans originated and intended for sale in the secondary market are carried at the lower of aggregate cost or fair value, as determined by outstanding commitments from investors. Net unrealized losses, if any, are recorded as a valuation allowance and charged to earnings.

Mortgage loans held for sale are generally sold with servicing rights retained. The carrying value of mortgage loans sold is reduced by the amount allocated to the servicing right. Gains and losses on sales of mortgage loans are based on the difference between the selling price and the carrying value of the related loan sold.

<Loans held for sale, for which the fair value option has been elected, are recorded at fair value as of each balance sheet date. The fair value includes the servicing value of the loans as well as any accrued interest.>

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Loans: Loans that management has the intent and ability to hold for the foreseeable future or until maturity or payoff are reported at the principal balance outstanding, net of [purchase premiums and discounts] deferred loan fees and costs, and an allowance for loan losses. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized in interest income using the level-yield method without anticipating prepayments.

*<In accordance with ASC 310-10-50-6, the following significant accounting policies shall be provided **by class** of financing receivable:*

- *The policy for placing loans on non-accrual status;*
- *The policy for recording payments received on non-accrual loans;*
- *The policy for resuming accrual of interest; and*
- *The policy for determining past-due or delinquency status.*

*The above shall be provided except for the following financing receivables:*

- *Receivables measured at fair value with changes in fair value reported in earnings;*
- *Receivables measured at lower of cost or fair value;*
- *Trade accounts receivable, except for credit card receivables, that have both of the following characteristics: they have a contractual maturity of one year or less; and they arose from the sale of goods or services; and*
- *Participant loans in defined contribution pension plans.*

**The following paragraphs are intended as a starting point for the requirements of this disclosure. These disclosures are to be customized by class.>**

Interest income on mortgage and commercial loans is discontinued and placed on non-accrual status at the time the loan is 90 days delinquent unless the loan is well-secured and in process of collection. Mortgage loans are charged off at 180 days past due, and commercial loans are charged off to the extent principal or interest is deemed uncollectible. Consumer and credit card loans continue to accrue interest until they are charged off no later than 120 days past due unless the loan is in the process of collection. Past-due status is based on the contractual terms of the loan. In all cases, loans are placed on non-accrual or charged-off at an earlier date if collection of principal or interest is considered doubtful. Non-accrual loans and loans past due 90 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans.

All interest accrued but not received for loans placed on non-accrual is reversed against interest income. Interest received on such loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Under the cost-recovery method, interest income is not recognized until the loan balance is reduced to zero. Under the cash-basis method, interest income is recorded when the payment is received in cash. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Concentration of Credit Risk: Most of the Company's business activity is with customers located within ABC County. Therefore, the Company's exposure to credit risk is significantly affected by changes in the economy in the ABC County area. *<also include industry concentrations if present i.e., the Company has a significant concentration of loans with automotive parts manufacturers, etc.>*

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(Continued)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Purchased Credit Impaired Loans: The Company purchases individual loans and groups of loans, some of which have shown evidence of credit deterioration since origination.<sup>46</sup> These purchased credit impaired loans are recorded at the amount paid, such that there is no carryover of the seller's allowance for loan losses. After acquisition, losses are recognized by an increase in the allowance for loan losses.

Such purchased credit impaired loans are accounted for individually or aggregated into pools of loans based on common risk characteristics such as, credit score, loan type, and date of origination. The Company estimates the amount and timing of expected cash flows for each loan or pool, and the expected cash flows in excess of amount paid is recorded as interest income over the remaining life of the loan or pool (accretable yield). The excess of the loan's or pool's contractual principal and interest over expected cash flows is not recorded (nonaccretable difference).

Over the life of the loan or pool, expected cash flows continue to be estimated. If the present value of expected cash flows is less than the carrying amount, a loss is recorded as a provision for loan losses. If the present value of expected cash flows is greater than the carrying amount, it is recognized as part of future interest income.

Allowance for Loan Losses<sup>47</sup>: The allowance for loan losses is a valuation allowance for probable incurred credit losses. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance. Management estimates the allowance balance required using past loan loss experience, the nature and volume of the portfolio, information about specific borrower situations and estimated collateral values, economic conditions, and other factors. Allocations of the allowance may be made for specific loans, but the entire allowance is available for any loan that, in management's judgment, should be charged off.

*<In accordance with ASC 310-10-50-11B, the following shall be disclosed **by portfolio segment**:*

- *A description of the entity's accounting policies and methodology used to estimate the allowance for loan losses, including all of the following:*
  - *A description of the factors that influenced management's judgment, including both of the following:*
    - *Historical losses*
    - *Existing economic conditions.*
  - *A discussion of risk characteristics relevant to each portfolio segment.*
  - *Identification of any changes to the entity's accounting policies or methodology from the prior period and the entity's rationale for the change, including the quantitative effect of changes on the current period provision.*
- *A description of the policy for charging off uncollectible financing receivables.*

*In accordance with ASC 310-10-50-14A and 15, the following shall be disclosed **by class**:*

- *The accounting for impaired loans*
- *The entity's policy for recognizing interest income on impaired loans, including how cash receipts are recorded*
- *The entity's policy for determining which loans the entity assesses for impairment under Section 310-10-35*
- *The factors considered in determining that the loan is impaired.*

**The following paragraphs are intended as a starting point for the requirements of this disclosure. These disclosures are to be customized by class or portfolio segment, as described above.>**

(Continued)



**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans for which the terms have been modified resulting in a concession, and for which the borrower is experiencing financial difficulties, are considered troubled debt restructurings (TDRs) and classified as impaired.

Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

Commercial and commercial real estate loans over \$<> are individually evaluated for impairment. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan's existing rate or at the fair value of collateral if repayment is expected solely from the collateral.

Troubled debt restructurings are individually evaluated for impairment and included in the separately identified impairment disclosures. TDRs are measured at the present value of estimated future cash flows using the loan's effective rate at inception. If a TDR is considered to be a collateral dependent loan, the loan is reported, net, at the fair value of the collateral. For TDRs that subsequently default, the Company determines the amount of the allowance on that loan in accordance with the accounting policy for the allowance for loan losses on loans individually identified as impaired. The Company incorporates recent historical experience related to TDRs including the performance of TDRs that subsequently default into the calculation of the allowance by loan portfolio segment.

The general component covers loans that are collectively evaluated for impairment. Large groups of smaller balance homogeneous loans, such as consumer and residential real estate loans, are collectively evaluated for impairment, and accordingly, they are not included in the separately identified impairment disclosures. The general allowance component also includes loans that are not individually identified for impairment evaluation, such as commercial loans below the individual evaluation threshold, as well as those loans that are individually evaluated but are not considered impaired. The general component is based on historical loss experience adjusted for current factors. The historical loss experience is determined by portfolio segment and is based on the actual loss history experienced by the Company over the most recent X years. This actual loss experience is supplemented with other economic factors based on the risks present for each portfolio segment. These economic factors include consideration of the following: levels of and trends in delinquencies and impaired loans (including TDRs); levels of and trends in charge-offs and recoveries; migration of loans to the classification of special mention, substandard, or doubtful; trends in volume and terms of loans; effects of any changes in risk selection and underwriting standards; other changes in lending policies, procedures, and practices; experience, ability, and depth of lending management and other relevant staff; national and local economic trends and conditions; industry conditions; and effects of changes in credit concentration. <Due to the added risks associated with loans which are graded as special mention or substandard that are not classified as impaired, an additional analysis is performed to determine whether an allowance is needed that is not fully captured by the historical loss experience. While historical loss experience by loan segment and migration of loans into higher risk classifications are considered, the following factors are also considered in determining the level of needed allowance on such loans: the historical loss rates (or severity) of loans specifically classified as special mention, substandard, or doubtful; and the trends in the collateral on the loans included within these classifications. This analysis created an additional \$<> in needed allowance for loan loss.><sup>48</sup>

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(Continued)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

The following portfolio segments have been identified: (). (Include a discussion of the risks characteristics identified by portfolio segment as required by ASC 310-10-50-11B.)

[As required by ASC 310-10-50-11B, identify, by portfolio segment, any changes to the entity's accounting policies or methodology from the prior period and the entity's rationale for the change. Include a discussion of quantitative effects of such changes.]

Servicing Rights (disclosure when amortization method is used for all servicing assets):

When mortgage loans are sold with servicing retained, servicing rights are initially recorded at fair value with the income statement effect recorded in gains on sales of loans. Fair value is based on market prices for comparable mortgage servicing contracts, when available or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income. All classes of servicing assets are subsequently measured using the amortization method which requires servicing rights to be amortized into non-interest income in proportion to, and over the period of, the estimated future net servicing income of the underlying loans.

Servicing rights are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. Impairment is determined by stratifying rights into groupings based on predominant risk characteristics, such as interest rate, loan type and investor type. Impairment is recognized through a valuation allowance for an individual grouping, to the extent that fair value is less than the carrying amount. If the Company later determines that all or a portion of the impairment no longer exists for a particular grouping, a reduction of the allowance may be recorded as an increase to income. Changes in valuation allowances are reported with *<insert financial statement line>* on the income statement. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses. *<insert discussion of instruments used to mitigate the income statement effect of changes in fair value of the servicing assets if applicable>*.

Servicing fee income, which is reported on the income statement as *<insert the appropriate financial statement line description>*, is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal; or a fixed amount per loan and are recorded as income when earned. The amortization of mortgage servicing rights is netted against loan servicing fee income. Servicing fees totaled \$<>, \$<> and \$<> for the years ended December 31, 2019, 2018 and 2017, respectively. Late fees and ancillary fees related to loan servicing are not material *<if such amounts are material, disclose such amounts for each income statement and indicate where presented in the income statement>*.

Servicing Rights (disclosure when fair value method is used for all servicing assets):

When mortgage loans are sold with servicing retained, servicing rights are initially recorded at fair value with the income statement effect recorded in gains on sales of loans. Fair value is based on market prices for comparable mortgage servicing contracts, when available, or alternatively, is based on a valuation model that calculates the present value of estimated future net servicing income.

Under the fair value measurement method, the Company measures servicing rights at fair value at each reporting date and reports changes in fair value of servicing assets in earnings in the period in which the changes occur, and are included with *<insert financial statement line>* on the income statement. The fair values of servicing rights are subject to significant fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses. *<insert discussion of instruments used to mitigate the income statement effect of changes in fair value of the servicing assets if applicable>*.

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(Continued)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Servicing fee income, which is reported on the income statement as *<insert the appropriate financial statement line description>*, is recorded for fees earned for servicing loans. The fees are based on a contractual percentage of the outstanding principal; or a fixed amount per loan and are recorded as income when earned. Servicing fees totaled \$<>, \$<> and \$<> for the years ended December 31, 2019, 2018 and 2017, respectively. Late fees and ancillary fees related to loan servicing are not material *<if such amounts are material, disclose such amounts for each income statement and indicate where presented in the income statement>*.

Transfers of Financial Assets: Transfers of financial assets are accounted for as sales, when control over the assets has been relinquished. Control over transferred assets is deemed to be surrendered when the assets have been isolated from the Company, the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

Foreclosed Assets: Foreclosed assets are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. Physical possession of residential real estate property collateralizing a consumer mortgage loan occurs when legal title is obtained upon completion of foreclosure or when the borrower conveys all interest in the property to satisfy the loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating costs after acquisition are expensed.

Premises and Equipment: Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Buildings and related components are depreciated using the straight-line method with useful lives ranging from <> to <> years. Furniture, fixtures and equipment are depreciated using the straight-line (or accelerated) method with useful lives ranging from <> to <> years.<sup>49</sup>

Federal Home Loan Bank (FHLB) Stock: The Bank is a member of the FHLB system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

Federal Reserve Bank (FRB) Stock: The Bank is a member of its regional Federal Reserve Bank. FRB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on ultimate recovery of par value. Both cash and stock dividends are reported as income.

Company Owned Life Insurance: The Company has purchased life insurance policies on certain key executives. Company owned life insurance is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement.

Goodwill and Other Intangible Assets: Goodwill arises from business combinations and is generally determined as the excess of the fair value of the consideration transferred, plus the fair value of any noncontrolling interests in the acquiree, over the fair value of the net assets acquired and liabilities assumed as of the acquisition date. Goodwill and intangible assets acquired in a purchase business combination and determined to have an indefinite useful life are not amortized, but tested for impairment at least annually or more frequently if events and circumstances exists that indicate that a goodwill impairment test should be performed. The Company has selected (Date) as the date to perform the annual impairment test. Intangible assets with definite useful lives are amortized over their estimated useful lives to their estimated residual values. Goodwill is the only intangible asset with an indefinite life on our balance sheet.

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(Continued)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Other intangible assets consist of core deposit and acquired customer relationship intangible assets arising from whole bank and branch acquisitions are amortized on an accelerated method over their estimated useful lives, which range from 7 to 10 years.

Loan Commitments and Related Financial Instruments: Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded. [Disclose if material: Instruments, such as standby letters of credit, that are considered financial guarantees are recorded at fair value at inception.]

Derivatives: At the inception of a derivative contract, the Company designates the derivative as one of three types based on the Company's intentions and belief as to likely effectiveness as a hedge. These three types are (1) a hedge of the fair value of a recognized asset or liability or of an unrecognized firm commitment ("fair value hedge"), (2) a hedge of a forecasted transaction or the variability of cash flows to be received or paid related to a recognized asset or liability ("cash flow hedge"), or (3) an instrument with no hedging designation ("stand-alone derivative"). For a fair value hedge, the gain or loss on the derivative, as well as the offsetting loss or gain on the hedged item attributable to the hedged risk, are recognized in current earnings as fair values change. For a cash flow hedge, the gain or loss on the derivative is reported in other comprehensive income and is reclassified into earnings in the same periods during which the hedged transaction affects earnings. Changes in the fair value of derivatives that do not qualify for hedge accounting are reported currently in earnings, as non-interest income.

Net cash settlements on derivatives that qualify for hedge accounting are recorded in interest income or interest expense, based on the item being hedged. Net cash settlements on derivatives that do not qualify for hedge accounting are reported in non-interest income. Cash flows on hedges are classified in the cash flow statement the same as the cash flows of the items being hedged.

The Company formally documents the relationship between derivatives and hedged items, as well as the risk-management objective and the strategy for undertaking hedge transactions at the inception of the hedging relationship. This documentation includes linking fair value or cash flow hedges to specific assets and liabilities on the balance sheet or to specific firm commitments or forecasted transactions. The Company also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivative instruments that are used are highly effective in offsetting changes in fair values or cash flows of the hedged items. The Company discontinues hedge accounting when it determines that the derivative is no longer effective in offsetting changes in the fair value or cash flows of the hedged item, the derivative is settled or terminates, a hedged forecasted transaction is no longer probable, a hedged firm commitment is no longer firm, or treatment of the derivative as a hedge is no longer appropriate or intended.

When hedge accounting is discontinued, subsequent changes in fair value of the derivative are recorded as non-interest income. When a fair value hedge is discontinued, the hedged asset or liability is no longer adjusted for changes in fair value and the existing basis adjustment is amortized or accreted over the remaining life of the asset or liability. When a cash flow hedge is discontinued but the hedged cash flows or forecasted transactions are still expected to occur, gains or losses that were accumulated in other comprehensive income are amortized into earnings over the same periods which the hedged transactions will affect earnings.

The Company is exposed to losses if a counterparty fails to make its payments under a contract in which the Company is in the net receiving position. The Company anticipates that the counterparties will be able to fully satisfy their obligations under the agreements. All the contracts to which the Company is a party settle monthly or quarterly. In addition, the Company obtains collateral above certain thresholds of the fair value of its hedges for each counterparty based upon their credit standing and the Company has netting agreements with the dealers with which it does business.

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(Continued)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

Mortgage Banking Derivatives: Commitments to fund mortgage loans (interest rate locks) to be sold into the secondary market and forward commitments for the future delivery of these mortgage loans are accounted for as free standing derivatives. The fair value of the interest rate lock is recorded at the time the commitment to fund the mortgage loan is executed and is adjusted for the expected exercise of the commitment before the loan is funded. In order to hedge the change in interest rates resulting from its commitments to fund the loans, the Company enters into forward commitments for the future delivery of mortgage loans when interest rate locks are entered into. Fair values of these mortgage derivatives are estimated based on changes in mortgage interest rates from the date the interest on the loan is locked. Changes in the fair values of these derivatives are included in net gains on sales of loans.

Stock-Based Compensation: Compensation cost is recognized for stock options and restricted stock awards issued to employees, based on the fair value of these awards at the date of grant. A Black-Scholes model is utilized to estimate the fair value of stock options, while the market price of the Company's common stock at the date of grant is used for restricted stock awards.

Compensation cost is recognized over the required service period, generally defined as the vesting period. For awards with graded vesting, compensation cost is recognized on a straight-line basis over the requisite service period for the entire award. [The Company's accounting policy is to recognize compensation cost net of estimated forfeitures.] or [The Company's accounting policy is to recognize forfeitures as they occur.]

Income Taxes: Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are the expected future tax amounts for the temporary differences between carrying amounts and tax bases of assets and liabilities, computed using enacted tax rates. A valuation allowance, if needed, reduces deferred tax assets to the amount expected to be realized.

A tax position is recognized as a benefit only if it is "more likely than not" that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than 50% likely of being realized on examination. For tax positions not meeting the "more likely than not" test, no tax benefit is recorded.

The Company recognizes interest and/or penalties related to income tax matters in income tax expense. [Alternatively, insert actual policy if different.]

Retirement Plans: Pension expense is the net of service and interest cost, return on plan assets and amortization of gains and losses not immediately recognized. Employee 401(k) and profit sharing plan expense is the amount of matching contributions. Deferred compensation and supplemental retirement plan expense allocates the benefits over years of service.

Employee Stock Ownership Plan: The cost of shares issued to the ESOP, but not yet allocated to participants, is shown as a reduction of shareholders' equity. Compensation expense is based on the market price of shares as they are committed to be released to participant accounts. Dividends on allocated ESOP shares reduce retained earnings; dividends on unearned ESOP shares reduce debt and accrued interest. [SEC only, and only if shares are not on NASDAQ or an exchange: Participants may put their ESOP shares back to the Company upon termination, and an amount of equity equal to the fair value of the shares is reclassified out of shareholders' equity into temporary equity.]<sup>50</sup>

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Earnings per Common Share: Basic earnings per common share is net income divided by the weighted average number of common shares outstanding during the period. ESOP shares are considered outstanding for this calculation unless unearned. All outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends are considered participating securities for this calculation. Diluted earnings per common share includes the dilutive effect of additional potential common shares issuable under stock options. Earnings and dividends per share are restated for all stock splits and stock dividends through the date of issuance of the financial statements.

Comprehensive Income: Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale <and unrealized gains and losses on cash flow hedges and changes in the funded status of the pension plan> which are also recognized as separate components of equity.

Loss Contingencies: Loss contingencies, including claims and legal actions arising in the ordinary course of business, are recorded as liabilities when the likelihood of loss is probable and an amount or range of loss can be reasonably estimated. Management does not believe there now are such matters that will have a material effect on the financial statements.

Restrictions on Cash: Cash on hand or on deposit with the Federal Reserve Bank was required to meet regulatory reserve and clearing requirements.

Equity: Stock dividends in excess of 20% are reported by transferring the par value of the stock issued from retained earnings to common stock. Stock dividends for 20% or less are reported by transferring the fair value, as of the ex-dividend date, of the stock issued from retained earnings to common stock and additional paid-in capital. Fractional share amounts are paid in cash with a reduction in retained earnings. Treasury stock is carried at cost.

Dividend Restriction: Banking regulations require maintaining certain capital levels and may limit the dividends paid by the bank to the holding company or by the holding company to shareholders.

Fair Value of Financial Instruments: Fair values of financial instruments are estimated using relevant market information and other assumptions, as more fully disclosed in a separate note. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect these estimates.

Operating Segments: While the chief decision-makers monitor the revenue streams of the various products and services, operations are managed and financial performance is evaluated on a Company-wide basis. [Insert one of the following three sentences or something similar to appropriately explain why disaggregated information, such as by branch or subsidiary bank, is not presented: Operating results are not reviewed by senior management to make resource allocation or performance decisions. OR Discrete financial information is not available other than on a Company-wide basis. OR Operating segments are aggregated into one as operating results for all segments are similar.] Accordingly, all of the financial service operations are considered by management to be aggregated in one reportable operating segment.<sup>51</sup>

<Reclassifications: Some items in the prior year financial statements were reclassified to conform to the current presentation. Reclassifications had no effect on prior year net income or shareholders' equity.>

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(Continued)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

**NOTE 1 - <>**

**Adoption of New Accounting Standards:** On January 1, 2019, the Company adopted ASU No. 2016-02 “Leases (Topic 842)” and subsequent amendments thereto, which requires the Company to recognize most leases on the balance sheet. We adopted the standard under a modified retrospective approach as of the date of adoption and elected to apply several of the available practical expedients, including:

- Carry over of historical lease determination and lease classification conclusions
- Carry over of historical initial direct cost balances for existing leases
- 
- Accounting for lease and non-lease components in contracts in which the Company is a lessee as a single lease component

Adoption of the leasing standard resulted in the recognition of operating right-of-use assets of \$XXX, and operating lease liabilities of \$XXX as of January 1, 2019. These amounts were determined based on the present value of remaining minimum lease payments, discounted using the Company’s incremental borrowing rate as of the date of adoption. There was no material impact to the timing of expense or income recognition in the Company’s Consolidated Income Statements. Prior periods were not restated and continue to be presented under legacy GAAP. Disclosures about the Company’s leasing activities are presented in Note 8 - Leases.

**The following illustrative disclosure specific to ASU 2014-09 pertains to non-public business entities only.**

**Adoption of New Accounting Standards:** On January 1, 2019, the Company adopted ASU 2014-09 *Revenue from Contracts with Customers* and all subsequent amendments to the ASU (collectively, “ASC 606”), which (i) creates a single framework for recognizing revenue from contracts with customers that fall within its scope and (ii) revises when it is appropriate to recognize a gain (loss) from the transfer of nonfinancial assets, such as OREO. The majority of the Company’s revenues come from interest income and other sources, including loans, leases, securities and derivatives, that are outside the scope of ASC 606. The Company’s services that fall within the scope of ASC 606 are presented within Non-Interest Income and are recognized as revenue as the Company satisfies its obligation to the customer. Services within the scope of ASC 606 include deposit service charges on deposits, interchange income, wealth management fees, investment brokerage fees, and the sale of OREO. [Tailor as necessary.] Refer to Note X *Revenue from Contracts with Customers* for further discussion on the Company’s accounting policies for revenue sources within the scope of ASC 606.

**<IF USING THE MODIFIED RETROSPECTIVE METHOD>**

The Company adopted ASC 606 using the modified retrospective method applied to all contracts not completed as of January 1, 2019. Results for reporting periods beginning after January 1, 2019 are presented under ASC 606 while prior period amounts continue to be reported in accordance with legacy GAAP. [The Company recorded a net change in beginning retained earnings of \$XXX as of January 1, 2019 due to the cumulative effect of adopting ASC 606. The transition adjustment includes a \$XX impact due to ... [add narrative description of the drivers of the retained earnings adjustment.]] [The adoption of ASC 606 did not result in a change to the accounting for any of the in-scope revenue streams; as such, no cumulative effect adjustment was recorded.]

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

**NOTE 1 - <>** (Continued)

[If ASC 606 had a material impact...whether in presentation only (e.g., gross vs. net) or recognition-related:] The income statement impact of adopting ASC 606 for the period ending XXX is outlined below:  
[Tailor this chart to include only those line items impacted by ASC 606.]

	Period Ending < >		
	<u>As reported</u>	<u>Under Legacy GAAP</u>	<u>Impact of ASC 606</u>
Non-interest income			
Service charges on deposits	\$ -	\$ -	\$ -
Wealth management fees	-	-	-
Investment brokerage fees	-	-	-
Interchange income	-	-	-
Gains or losses on sales of OREO	-	-	-
Other	-	-	-
Total	-	-	-
Non-interest expense	-	-	-
Salaries and employee benefits	-	-	-
Data processing	-	-	-
Other	-	-	-
Total	-	-	-
Net impact	-	-	-
Income tax expense	-	-	-
Net income	\$ -	\$ -	\$ -
Comprehensive income	\$ -	\$ -	\$ -
Basic earnings per share	\$ -	\$ -	\$ -
Diluted earnings per share			

<Describe the reasons for the significant change(s), including any changes to income statement presentation (e.g., gross vs. net) or changes in the timing of when revenue is being recognized under the new standard.>

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

**NOTE 1 - <>** (Continued)

**<IF USING THE FULL RETROSPECTIVE METHOD>**

The Company adopted ASC 606 using the full retrospective method, restating all prior periods, and recorded a net change to beginning retained earnings of \$XXX as of January 1, 2018 due to the cumulative effect of adopting ASC 606. The transition adjustment includes a \$XXX impact due to...[add narrative description of the drivers of the retained earnings adjustment.] The impact to prior periods are presented below: [Tailor this chart to include only those line items impacted by ASC 606.]

	Year ended < >, 2018		
	Effect of As <u>Reported</u>	As Adoption of <u>ASC 606</u>	Previously <u>Stated</u>
Non-interest income			
Service charges on deposits	\$ -	\$ -	\$ -
Interchange income	-	-	-
Wealth management fees	-	-	-
Investment brokerage fees	-	-	-
Gains/Losses on sales of OREO	-	-	-
Other	-	-	-
Total	-	-	-
Non-interest expense	-	-	-
Salaries and employee benefits	-	-	-
Data processing	-	-	-
Other	-	-	-
Total	-	-	-
Income tax expense	-	-	-
Net income	\$ -	\$ -	\$ -
Comprehensive income	\$ -	\$ -	\$ -
Basic earnings per share	\$ -	\$ -	\$ -
Diluted earnings per share	\$ -	\$ -	\$ -

**FASB ASC 815** – In August 2017, the FASB issued ASU No. 2017-12, *Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities*. The primary objective of the amendments in this update is to simplify the application of hedge accounting. More specifically, the amendments in this update better align an entity's risk management activities and financial reporting for hedging relationships through changes to both the designation and measurement guidance for qualifying hedging relationships and the presentation of hedge results. Furthermore, the amendments expand and refine hedge accounting for both nonfinancial and financial risk components and align the recognition and presentation of the effects of the hedging instrument and the hedged item in the financial statements. Additionally, amendments in this update require an entity to present the earnings effect of the hedging instrument in the same income statement line item in which the earnings effect of the hedged item is reported. Hedge ineffectiveness is no longer separately measured and reported.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

The amendments in this update [PBE: are effective for fiscal years beginning after December 15, 2018 and interim periods within those years. Non-PBE: will be effective for fiscal years beginning after December 15, 2020 and interim periods within fiscal years beginning after December 15, 2021.] Early adoption is permitted in any interim period. The Company [as applicable: adopted January 1, 2019 or elected to early adopt this update effective January 1, 2019] using the modified retrospective method. The impact of the adoption resulted in [an increase or reduction to] the Company's opening retained earnings of \$<> million as result of <>. In addition, as permitted by the amendments in the update, the Company reclassified \$<> million in securities with unrealized holding gains [or losses] of \$<> million from the held-to-maturity portfolio to the available-for-sale portfolio.

New Accounting Standards That Have Not Yet Been Adopted (this example disclosure (SAB 74) is only required for SEC filers):<sup>52</sup>

*With respect to accounting standards that have not been adopted, the SEC has indicated that only accounting standards that will have a material impact on the financial statements need to be disclosed. Companies should refrain from including a "laundry list" of new standards that have no material impact on a Company's financial statements. It may be useful to disclose new standards that would appear to be applicable to companies in the same industry, but do not have a material impact to the Company.*

*Staff Accounting Bulletin Topic 11:M (SAB 11:M) (or SAB 74) provides guidance from the SEC staff on considering the appropriate financial statement disclosure of the material effects of the adoption of a new ASU. The length of time between the issuance of a final standard and its effective date typically provides an indication of the expected magnitude of an entity's efforts to adopt the new standard. When the adoption efforts are in their early stages, registrants typically disclose that management is still assessing the potential financial statement impact of adopting the new ASU. The SEC expects SAB 74 disclosures to evolve as implementation efforts progress.*

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

The following are new accounting standards that may be broadly applicable to financial institutions.

Description	The FASB issued new guidance (Topic 326) to replace the incurred loss model for loans and other financial assets with an expected loss model, which is referred to as the current expected credit loss (CECL) model. The CECL model is applicable to the measurement of credit losses on financial assets measured at amortized cost, including loan receivables and held-to maturity debt securities. It also applies to off-balance sheet credit exposures not accounted for as insurance (loan commitments, standby letters of credit, financial guarantees, and other similar instruments) and net investments in certain leases recognized by a lessor. In addition, the amendments in Topic 326 require credit losses on available-for-sale to be presented as a valuation allowance rather than as a direct write-down on.
Date of Adoption	For PBEs that meet the definition of an SEC filer, excluding smaller reporting companies, the standard will be effective for fiscal years beginning after Dec. 15, 2019, including interim periods in those fiscal years. For calendar year-end SEC filers, it is effective for March 31, 2020 interim financial statements.
Effect on the Consolidated Financial Statements	<p><b>Transition</b></p> <ul style="list-style-type: none"> <li>For debt securities with other-than-temporary impairment (OTTI), the guidance will be applied prospectively.</li> <li>Existing purchased credit impaired (PCI) assets will be grandfathered and classified as purchased credit deteriorated (PCD) assets at the date of adoption. The asset will be grossed up for the allowance for expected credit losses for all PCD assets at the date of adoption and will continue to recognize the noncredit discount in interest income based on the yield of such assets as of the adoption date. Subsequent changes in expected credit losses will be recorded through the allowance.</li> <li>For all other assets within the scope of CECL, a cumulative-effect adjustment will be recognized in retained earnings as of the beginning of the first reporting period in which the guidance is effective.</li> </ul> <p>Per ASU 2017-03, [SEC Guidance on this disclosure - if a registrant does not know or cannot reasonably estimate the impact that adoption of CECL is expected to have on the financial statements, then in addition to making a statement to that effect, that registrant should consider additional qualitative financial statement disclosures to assist the reader in assessing the significance of the impact that the standard will have on the financial statements of the registrant when adopted. In this regard, the SEC staff expects the additional qualitative disclosures to include a description of the effect of the accounting policies that the registrant expects to apply, if determined, and a comparison to the registrant's current accounting policies. Also, a registrant should describe the status of its process to implement CECL and the significant implementation matters yet to be addressed.]</p>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

<i>ASU 2017-04, Intangibles – Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment</i>	
Description	<p>In January 2017, the FASB amended existing guidance to simplify the subsequent measurement of goodwill by eliminating Step 2 from the goodwill impairment test. The amendments require an entity to perform its annual, or interim, goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and recognizing an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value, not to exceed the total amount of goodwill allocated to that reporting unit. Additionally, an entity should consider income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable.</p> <p>The amendments also eliminate the requirement for any reporting unit with a zero or negative carrying amount to perform a qualitative assessment and, if it fails that qualitative test, to perform Step 2 of the goodwill impairment test.</p>
Date of Adoption	The amendments are effective for public business entities that are a SEC filer for annual or interim goodwill impairment tests in fiscal years beginning after December 15, 2019. Early adoption is permitted.
Effect on the Consolidated Financial Statements	<p>The amendments should be applied prospectively. An entity is required to disclose the nature of and reason for the change in accounting principle upon transition in the first annual period and in the interim period within the first annual period when the entity initially adopts the amendments.</p> <p>&lt;The adoption of this standard &lt;did not or is not expected to&gt; have a material effect on the Company's operating results or financial condition.&gt; or &lt;The effect of adopting this standard was (describe impact).&gt;</p>
<i>ASU 2018-02, Income Statement – Reporting Comprehensive Income (Topic 220)</i>	
Description	In February 2018, The FASB issued this Update to allow a reclassification from accumulated other comprehensive income to retained earnings for the stranded income tax effects arising from the reduction of the corporate income tax rate from 35% to 21% under the Tax Cuts and Jobs Act.
Date of Adoption	These amendments are effective for public business entities for fiscal years beginning after December 15, 2018, and interim periods within those fiscal years. The amendments should be applied either in the period of adoption or retrospectively to each period (or periods) in which the effect of the change in the U.S. federal corporate income tax rate in the Tax Cuts and Jobs Act is recognized.
Effect on Consolidated Financial Statements	<The adoption of this standard on January 1, 2019 did not have a material effect on the Company's operating results or financial condition.> or <The effect of adopting this standard on January 1, 2019 was to reclassify \$XX of stranded income tax effects from accumulated other comprehensive income to retained earnings.>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (Continued)

ASU 2018-15, <i>Intangibles – Goodwill and Other – Internal-Use Software</i> (Subtopic 350-40)	
Description	In August 2018, the FASB issued this Update to align the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license).
Date of Adoption	These amendments are effective for public business entities for fiscal years beginning after December 15, 2019, and interim periods within those fiscal years. Early adoption of the amendments in this Update is permitted, including adoption in any interim period. The amendments in this Update should be applied either retrospectively or prospectively to all implementation costs incurred after the date of adoption.
Effect on the Consolidated Financial Statements	<The adoption of this standard <did not or is not expected to> have a material effect on the Company's operating results or financial condition.> or <The effect of adopting this standard was (describe impact).> or <The Company is currently evaluating the impact of this new accounting standard on the consolidated financial statements.>

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 2 – SECURITIES<sup>53</sup>**

The following table summarizes the amortized cost and fair value of securities available-for-sale and securities held-to-maturity at December 31, 2019 and 2018 and the corresponding amounts of gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) and gross unrecognized gains and losses:

	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
<b>2019</b>				
Available-for-sale <sup>31</sup>				
U.S. Treasury and federal agency	\$	\$	\$	\$
U.S. government sponsored entities and agencies				
State and political subdivision				
Mortgage-backed securities: residential				
Mortgage-backed securities: commercial				
Collateralized mortgage obligations				
Collateralized debt obligations				
Other	_____	_____	_____	_____
Total available-for-sale	<u>\$ _____</u>	<u>\$ _____</u>	<u>\$ _____</u>	<u>\$ _____</u>
	<u>Amortized Cost</u>	<u>Gross Unrecognized Gains</u>	<u>Gross Unrecognized Losses</u>	<u>Fair Value</u>
Held-to-maturity				
Mortgage backed: residential	\$	\$	\$	\$
Other	_____	_____	_____	_____
Total held-to-maturity	<u>\$ _____</u>	<u>\$ _____</u>	<u>\$ _____</u>	<u>\$ _____</u>

The Company reassessed classification of certain investments and effective <date> the Company transferred \$< > of <type> from available-for-sale to held-to-maturity securities. The transfer occurred at fair value. The related unrealized gain of \$< > included in other comprehensive income remained in other comprehensive income, to be amortized out of other comprehensive income with an offsetting entry to interest income as a yield adjustment through earnings over the remaining term of the securities. No gain or loss was recorded at the time of transfer.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 2 – SECURITIES** (Continued)

	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
<u>2018</u>				
Available-for-sale <sup>31</sup>				
U.S. Treasury and federal agency	\$	\$	\$	\$
U.S. government sponsored entities and agencies				
State and political subdivision				
Mortgage-backed securities: residential				
Mortgage-backed securities: commercial				
Collateralized mortgage obligations				
Collateralized debt obligations				
Other				
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total available-for-sale	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
	<u>Amortized Cost</u>	<u>Gross Unrecognized Gains</u>	<u>Gross Unrecognized Losses</u>	<u>Fair Value</u>
Held-to-maturity				
Mortgage backed residential	\$	\$	\$	\$
Other				
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total held-to-maturity	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

The proceeds from sales and calls of securities and the associated gains and losses are listed below:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Proceeds	\$	\$	\$
Gross gains			
Gross losses			

The tax benefit (provision) related to these net realized gains and losses was \$\_\_\_\_, \$\_\_\_\_, and \$\_\_\_\_, respectively.

The amortized cost and fair value of debt securities are shown by contractual maturity. Expected maturities may differ from contractual maturities if borrowers have the right to call or prepay obligations with or without call or prepayment penalties. Securities not due at a single maturity date are shown separately.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 2 – SECURITIES** (Continued)

	December 31, 2019	
	<u>Amortized Cost</u>	<u>Fair Value</u>
Available-for-sale		
Within one year	\$	\$
One to five years		
Five to ten years		
Beyond ten years		
Mortgage-backed securities: residential		
Mortgage-backed securities: commercial		
Collateralized mortgage obligations		
Collateralized debt obligations		
Total	<u>\$</u>	<u>\$</u>
Held-to-maturity		
One to five years	\$	\$
Mortgage backed: residential		
Total	<u>\$</u>	<u>\$</u>

Securities pledged at year-end 2019 and 2018 had a carrying amount of \$\_\_\_\_\_ and \$\_\_\_\_\_ and were pledged to secure public deposits and repurchase agreements.

At year-end 2019 and 2018, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than 10% of shareholders' equity. [or there were holdings of \$\_\_\_\_\_ in securities issued by ....]

The following table summarizes securities with unrealized and unrecognized losses at December 31, 2019 and December 31, 2018, aggregated by major security type and length of time in a continuous unrealized or unrecognized loss position:

	<u>Less Than 12 Months</u>		<u>12 Months or Longer</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
<u>December 31, 2019</u>						
Available-for-sale <sup>31</sup>						
U.S. Treasury and federal agency	\$	\$	\$	\$	\$	\$
U.S. government sponsored entities and agencies						
States and political subdivisions						
Mortgage-backed securities – residential						
Mortgage-backed securities – commercial						
Collateralized mortgage obligations						
Collateralized debt obligations						
Other securities						
Total available-for-sale	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 2 – SECURITIES** (Continued)

	<u>Less Than 12 Months</u>		<u>12 Months or Longer</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrecognized Losses</u>	<u>Fair Value</u>	<u>Unrecognized Losses</u>	<u>Fair Value</u>	<u>Unrecognized Losses</u>
<u>December 31, 2019</u>						
Held-to-maturity						
Mortgage-backed:						
residential	\$	\$	\$	\$	\$	\$
Other securities						
Total held-to-maturity	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

Total other-than-temporary impairment recognized in accumulated other comprehensive income was \$\_\_\_\_\_ and \$\_\_\_\_\_ for securities available for sale and securities held to maturity at December 31, 2019.

	<u>Less Than 12 Months</u>		<u>12 Months or Longer</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
<u>December 31, 2018</u>						
Available-for-sale <sup>31</sup>						
U.S. Treasury and federal agency	\$	\$	\$	\$	\$	\$
U.S. government sponsored entities and agencies						
States and political subdivisions						
Mortgage-backed securities – residential						
Mortgage-backed securities – commercial						
Collateralized mortgage obligations						
Collateralized debt obligations						
Other securities						
Total available-for-sale	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

	<u>Less Than 12 Months</u>		<u>12 Months or Longer</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrecognized Losses</u>	<u>Fair Value</u>	<u>Unrecognized Losses</u>	<u>Fair Value</u>	<u>Unrecognized Losses</u>
Held-to-maturity						
Mortgage-backed:						
residential	\$	\$	\$	\$	\$	\$
Other securities						
Total held-to-maturity	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

Total other-than-temporary impairment recognized in accumulated other comprehensive income was \$<> and \$<> for securities available for sale and securities held to maturity at December 31, 2018.

(Continued)

**NOTE 2 – SECURITIES (Continued)**

<Example when impairment is not recognized (modify as appropriate): Unrealized losses on corporate bonds have not been recognized into income because the issuer(s) bonds are of high credit quality (rated AA or higher), management does not intend to sell and it is likely that management will not be required to sell the securities prior to their anticipated recovery, and the decline in fair value is largely due to changes in interest rates and other market conditions. The issuer(s) continues to make timely principal and interest payments on the bonds. The fair value is expected to recover as the bond(s) approach maturity.>

As of December 31, 2019, the Company's security portfolio consisted of XXX securities, XX of which were in an unrealized loss position. The majority of unrealized losses are related to the Company's mortgage-backed and other securities, as discussed below:

Mortgage-Backed Securities

At December 31, 2019, approximately XX% of the mortgage-backed securities held by the Company were issued by U.S. government-sponsored entities and agencies. Because the decline in fair value is attributable to changes in interest rates and illiquidity, and not credit quality, and because the Company does not have the intent to sell these mortgage-backed securities and it is likely that it will not be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired at December 31, 2019.

The Company's mortgage-backed securities portfolio includes non-agency collateralized mortgage obligations with a fair value of \$XXX million which had unrealized losses of approximately \$XX.X million at December 31, 2019. These non-agency mortgage-backed securities were rated AAA at purchase. The Company monitors to ensure it has adequate credit support and as of December 31, 2019, the Company believes there is no OTTI and does not have the intent to sell these securities and it is likely that it will not be required to sell the securities before their anticipated recovery. The issuer(s) continues to make timely principal and interest payments on the bonds.

Other Securities

The Company's unrealized losses on other securities relate primarily to its investment in pooled trust preferred securities. Due to the illiquidity in the market, it is unlikely that the Company would be able to recover its investment in these securities if the Company sold the securities at this time.

Our analysis of <> of these investments includes \$<> million book value of pooled trust preferred securities (CDOs). At December 31, 2019, S&P rated these securities as B+/B-, which are defined as highly speculative, and C, which is defined as default, with some recovery. The issuers in these securities are primarily banks, but some of the pools do include a limited number of insurance companies. The Company uses the OTTI evaluation model to compare the present value of expected cash flows to the previous estimate to ensure there are no adverse changes in cash flows during the quarter. The OTTI model considers the structure and term of the CDO and the financial condition of the underlying issuers. Specifically, the model details interest rates, principal balances of note classes and underlying issuers, the timing and amount of interest and principal payments of the underlying issuers, and the allocation of the payments to the note classes. The current estimate of expected cash flows is based on the most recent trustee reports and any other relevant market information including announcements of interest payment deferrals or defaults of underlying trust preferred securities. Assumptions used in the model include expected future default rates and prepayments. We assume no recoveries on defaults and treat all interest payment deferrals as defaults. Upon completion of the December 31, 2019, analysis, our model indicated other-than-temporary impairment on <> of these securities, all of which experienced additional defaults or deferrals during the period. These <> securities had OTTI losses of \$XX million, of which \$X million was recorded as expense and \$XX million was recorded in accumulated other comprehensive income. These <> securities remained classified as available for sale at December 31, 2019, and together, the <> securities accounted for \$XX.X million of the unrealized loss in the other securities category at December 31, 2019.

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 2 – SECURITIES** (Continued)

The table below presents a rollforward for the years ended December 31, 2019, 2018 and 2017 of the credit losses recognized in earnings for securities held at period end:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Beginning balance, January 1,	\$	\$	\$
Additions for credit losses on securities for which no previous other-than-temporary impairment was recognized			
Increases to credit losses on securities for which other-than-temporary impairment was previously recognized			
Reductions for previous credit losses realized on securities sold during the year			
Reductions for previous credit losses related to securities the company now intends to sell or will be more likely than not required to sell			
Reductions for previous credit losses due to an increase in cash flows expected to be collected			
Ending balance, December 31,	<u>\$</u>	<u>\$</u>	<u>\$</u>

**NOTE 3 – LOANS**<sup>54</sup>

Loans at year-end were as follows:

	<u>2019</u>	<u>2018</u>
Commercial	\$	\$
Commercial real estate:		
Construction		
Other		
Residential real estate:		
Nontraditional		
Other		
Consumer:		
Credit card		
Auto:		
Auto – direct		
Auto – indirect		
Other		
Subtotal	<u>                    </u>	<u>                    </u>
Less: Net deferred loan fees and costs		
Allowance for loan losses	<u>                    </u>	<u>                    </u>
Loans, net <sup>55</sup>	<u>\$</u>	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

The following table presents the activity in the allowance for loan losses by portfolio segment for each of the years ending December 31, 2019, 2018 and 2017:

	<u>Commercial</u>	<u>Commercial Real Estate</u>	<u>Residential Real Estate</u>	<u>Consumer Auto</u>	<u>Credit Card</u>	<u>Consumer Other</u>	<u>Total</u>
<u>December 31, 2019</u>							
Allowance for loan losses:							
Beginning balance	\$	\$	\$	\$	\$	\$	\$
Provision for loan losses							
Loans charged-off							
Recoveries							
Total ending allowance balance	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
<u>December 31, 2018</u>							
Allowance for loan losses:							
Beginning balance	\$	\$	\$	\$	\$	\$	\$
Provision for loan losses							
Loans charged-off							
Recoveries					8		
Total ending allowance balance	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
<u>December 31, 2017</u>							
Allowance for loan losses:							
Beginning balance	\$	\$	\$	\$	\$	\$	\$
Provision for loan losses							
Loans charged-off							
Recoveries							
Total ending allowance balance	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment<sup>56</sup> and based on impairment method as of December 31, 2019 and 2018:

	<u>Commercial</u>	<u>Commercial Real Estate</u>	<u>Residential Real Estate</u>	<u>Consumer Auto</u>	<u>Credit Card</u>	<u>Consumer Other</u>	<u>Total</u>
<u>December 31, 2019</u>							
Allowance for loan losses:							
Ending allowance balance attributable to loans:							
Individually evaluated for impairment	\$	\$	\$	\$	\$	\$	\$
Collectively evaluated for impairment							
Acquired with deteriorated credit quality							
Total ending allowance balance	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Loans:							
Loans individually evaluated for impairment	\$	\$	\$	\$	\$	\$	\$
Loans collectively evaluated for impairment							
Loans acquired with deteriorated credit quality							
Total ending loans balance	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
<u>December 31, 2018</u>							
Allowance for loan losses:							
Ending allowance balance attributable to loans:							
Individually evaluated for impairment	\$	\$	\$	\$	\$	\$	\$
Collectively evaluated for impairment							
Acquired with deteriorated credit quality							
Total ending allowance balance	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Loans:							
Loans individually evaluated for impairment	\$	\$	\$	\$	\$	\$	\$
Loans collectively evaluated for impairment							
Loans acquired with deteriorated credit quality							
Total ending loans balance	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

The following table presents information related to impaired loans by class of loans as of and for the year ended December 31, 2018 and 2017:

	<u>Unpaid Principal Balance</u>	<u>Recorded Investment</u>	<u>Allowance for Loan Losses Allocated</u>	<u>Average Recorded Investment</u>	<u>Interest Income Recognized</u>	<u>Cash Basis Interest Recognized</u>
<u>December 31, 2019</u>						
With no related allowance recorded:						
Commercial	\$	\$	\$	\$	\$	\$
Commercial real estate:						
Construction						
Other						
Residential real estate:						
Nontraditional						
Other						
Subtotal						
With an allowance recorded:						
Commercial						
Commercial real estate:						
Construction						
Other						
Residential real estate:						
Nontraditional						
Other						
Subtotal						
Total	\$	\$	\$	\$	\$	\$

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Recognized
<u>December 31, 2018</u>						
With no related allowance recorded:						
Commercial	\$	\$	\$	\$	\$	\$
Commercial real estate:						
Construction						
Other						
Residential real estate:						
Nontraditional						
Other						
Subtotal						
With an allowance recorded:						
Commercial						
Commercial real estate:						
Construction						
Other						
Residential real estate:						
Nontraditional						
Other						
Subtotal						
Total	\$	\$	\$	\$	\$	\$

The recorded investment in loans includes accrued interest receivable and loan origination fees, net. <The recorded investment in loans excludes accrued interest receivable and loan origination fees, net due to immateriality.> For purposes of this disclosure, the unpaid principal balance is not reduced for partial charge-offs.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

The following table presents information for impaired loans as of December 31, 2017:

	<u>Average Recorded Investment</u>	<u>Interest Income Recognized</u>	<u>Cash Basis Interest Recognized</u>
<u>December 31, 2017</u>			
With no related allowance recorded:			
Commercial	\$	\$	\$
Commercial real estate:			
Construction			
Other			
Residential real estate:			
Nontraditional			
Other	_____	_____	_____
Subtotal	_____	_____	_____
With an allowance recorded:			
Commercial			
Commercial real estate:			
Construction			
Other			
Residential real estate:			
Nontraditional			
Other	_____	_____	_____
Subtotal	_____	_____	_____
Total	\$ _____	\$ _____	\$ _____

Non-accrual loans and loans past due over 89 days still on accrual include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually classified impaired loans. Impaired loans include commercial loans that are individual evaluated for impairment and deemed impaired (i.e., individually classified impaired loans) as well as TDRs for all loan portfolio segments. The sum of non-accrual loans and loans past due over 89 days still on accrual will differ from the total impaired loan amount.

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

The following tables present the recorded investment in non-accrual and loans past due over 89 days still on accrual by class of loans as of December 31, 2019 and December 31, 2018:

	Non-accrual		Loans Past Due Over 89 Days Still Accruing	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Commercial	\$	\$	\$	\$
Commercial real estate:				
Construction				
Other				
Consumer:				
Credit card				
Other				
Auto:				
Auto – direct				
Auto – indirect				
Residential real estate:				
Nontraditional				
Other				
Total	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

The following table presents the aging of the recorded investment in past-due loans as of December 31, 2019 and 2018 by class of loans:

	<u>30 – 59 Days Past Due</u>	<u>60 – 89 Days Past Due</u>	<u>Greater Than 89 Days Past Due</u>	<u>Total Past Due</u>	<u>Loans Not Past Due</u>	<u>Total</u>
<u>December 31, 2019</u>						
Commercial	\$	\$	\$	\$	\$	\$
Commercial real estate:						
Construction						
Other						
Consumer:						
Credit card						
Other						
Auto:						
Auto – direct						
Auto – indirect						
Residential:						
Nontraditional						
Other						
Total	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

	30 – 59 Days Past Due	60 – 89 Days Past Due	Greater Than 89 Days Past Due	Total Past Due	Loans Not Past Due	Total
<u>December 31, 2018</u>						
Commercial	\$	\$	\$	\$	\$	\$
Commercial real estate:						
Construction						
Other						
Consumer:						
Credit card						
Other						
Auto:						
Auto – direct						
Auto – indirect						
Residential:						
Nontraditional						
Other						
	_____	_____	_____	_____	_____	_____
Total	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____	\$ _____

**Troubled Debt Restructurings:**<sup>57</sup>

As of December 31, 2019 and 2018, the Company has a recorded investment in troubled debt restructurings of \$\_\_\_\_\_ and \$\_\_\_\_\_, respectively. The Company has allocated \$\_\_\_\_\_ and \$\_\_\_\_\_ of specific allowance for those loans at December 31, 2019 and 2018 and has committed to lend additional amounts totaling up to \$\_\_\_\_\_ and \$\_\_\_\_\_.

The modification of the terms of such commercial loans performed during the year ended December 31, 2019, 2018 and 2017 included a permanent reduction of the recorded investment in the loans. The modification of the construction commercial real estate performed during the year ended December 31, 2019 included an extension of the maturity date at a stated rate of interest lower than the current market rate. The extensions were for periods ranging from <> months to <> years. The modification of the nontraditional residential real estate during the years ended December 31, 2018 and 2017 included a permanent reduction of the recorded investment in the loans.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

The following table presents loans by class modified as troubled debt restructurings that occurred during the year ending December 31, 2019, 2018 and 2017:

	Number of <u>Loans</u>	Pre-Modification Outstanding Recorded <u>Investment</u>	Post-Modification Outstanding Recorded <u>Investment</u>
<u>December 31, 2019</u>			
Troubled Debt Restructurings:			
Commercial:			
Permanent reduction of recorded investment		\$	\$
Residential real estate			
Nontraditional:			
Permanent reduction of recorded investment	_____	_____	_____
Total	=====	\$ =====	\$ =====

The troubled debt restructurings described above increased the allowance for loan losses by \$\_\_\_\_\_ and resulted in charge-offs of \$\_\_\_\_\_ during the year ending December 31, 2019.

	Number of <u>Loans</u>	Pre-Modification Outstanding Recorded <u>Investment</u>	Post-Modification Outstanding Recorded <u>Investment</u>
<u>December 31, 2018</u>			
Troubled Debt Restructurings:			
Commercial:			
Permanent reduction of recorded investment		\$	\$
Residential real estate			
Nontraditional:			
Permanent reduction of recorded investment	_____	_____	_____
Total	=====	\$ =====	\$ =====

The troubled debt restructurings described above increased the allowance for loan losses by \$<> and resulted in charge-offs of \$\_\_\_\_\_ during the year ending December 31, 2018.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

	Number of <u>Loans</u>	Pre-Modification Outstanding Recorded <u>Investment</u>	Post-Modification Outstanding Recorded <u>Investment</u>
<u>December 31, 2017</u>			
Troubled Debt Restructurings:			
Commercial:			
Permanent reduction of recorded investment		\$	\$
Residential real estate			
Nontraditional:			
Permanent reduction of recorded investment	_____	_____	_____
 Total	 =====	 \$ _____	 \$ _____

The troubled debt restructurings described above increased the allowance for loan losses by \$\_\_\_\_\_ and resulted in charge offs of \$\_\_\_\_\_ during the year ending December 31, 2017.

The following table presents loans by class modified as troubled debt restructurings for which there was a payment default within twelve months following the modification during the year ending December 31, 2019, 2018, and 2017:

Troubled Debt Restructurings That Subsequently Defaulted:	Number of <u>Loans</u>	Recorded <u>Investment</u>
<u>December 31, 2019</u>		
Commercial		\$
Commercial real estate:		
Construction		
Other		
Consumer:		
Credit Card		
Other		
Auto:		
Auto – direct		
Auto – indirect		
Residential real estate:		
Nontraditional		
Other	_____	_____
 Total	 =====	 \$ _____

The troubled debt restructurings that subsequently defaulted described above increased the allowance for loan losses by \$\_\_\_\_\_ and resulted in charge-offs of \$\_\_\_\_\_ during the year ending December 31, 2019.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

Troubled Debt Restructurings That Subsequently Defaulted:	Number of <u>Loans</u>	Recorded <u>Investment</u>
<u>December 31, 2018</u>		
Commercial		\$
Commercial real estate:		
Construction		
Other		
Consumer:		
Credit Card		
Other		
Auto:		
Auto – direct		
Auto – indirect		
Residential real estate:		
Nontraditional		
Other		
	_____	_____
Total	=====	\$=====

The troubled debt restructurings that subsequently defaulted described above increased the allowance for loan losses by \$\_\_\_\_\_ and resulted in charge-offs of \$\_\_\_\_\_ during the year ending December 31, 2018.

Troubled Debt Restructurings That Subsequently Defaulted:	Number of <u>Loans</u>	Recorded <u>Investment</u>
<u>December 31, 2017</u>		
Commercial		\$
Commercial real estate:		
Construction		
Other		
Consumer:		
Credit Card		
Other		
Auto:		
Auto – direct		
Auto – indirect		
Residential real estate:		
Nontraditional		
Other		
	_____	_____
Total	=====	\$=====

The troubled debt restructurings that subsequently defaulted described above increased the allowance for loan losses by \$\_\_\_\_\_ and resulted in charge-offs of \$\_\_\_\_\_ during the year ending December 31, 2017.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 3 – LOANS** (Continued)

A loan is considered to be in payment default once it is <> days contractually past due under the modified terms.

The terms of certain other loans were modified during the years ending December 31, 2019 and 2018 that did not meet the definition of a troubled debt restructuring. These loans have a total recorded investment as of December 31, 2019 and 2018, of \$<> and \$<>. The modification of these loans involved either a modification of the terms of a loan to borrowers who were not experiencing financial difficulties or a delay in a payment that was considered to be insignificant, which included delays in payment ranging from <> days to <> months.<sup>58</sup>

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed of the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification. This evaluation is performed under the company's internal underwriting policy.

**Credit Quality Indicators:**<sup>59</sup>

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis includes loans with an outstanding balance greater than \$\_\_\_\_\_ and non-homogeneous loans, such as commercial and commercial real estate loans. This analysis is performed on a <how often> basis. The Company uses the following definitions for risk ratings:

**Special Mention.** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard.** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful.** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass-rated loans. Loans listed as not rated are either less than \$\_\_\_\_\_ or are included in groups of homogeneous loans. <In accordance with ASC 310-10-55, an entity shall disclose credit quality indicators for each class of financing receivable. The example shown here is for those classes that are rated. Credit quality indicators should also be shown on the class of loans that is not rated (such as delinquency and performance).>

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

Based on the most recent analysis performed, the risk category of loans by class of loans is as follows:

	<u>Pass</u>	<u>Special Mention</u>	<u>Substandard</u>	<u>Doubtful</u>	<u>Not Rated</u>
<u>December 31, 2019</u>					
Commercial	\$	\$	\$	\$	\$
Commercial real estate:					
Construction					
Other					
Residential:					
Nontraditional					
Other					
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
	<u>Pass</u>	<u>Special Mention</u>	<u>Substandard</u>	<u>Doubtful</u>	<u>Not Rated</u>
<u>December 31, 2018</u>					
Commercial	\$	\$	\$	\$	\$
Commercial real estate:					
Construction					
Other					
Residential:					
Nontraditional					
Other					
	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>	<u>          </u>
Total	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

The Company has certain classes of loans that are considered to be subprime. The Company evaluates the credit quality of these loan classes based on the credit score of the borrower. The credit scores for each borrower are updated <>. The following table presents the credit score for each of these classes of loans based on the most recent credit score obtained by the Company:

	<u>Consumer Auto Indirect</u>			<u>Residential Nontraditional</u>		
	<u>Prime</u>	<u>Subprime</u>	<u>Total</u>	<u>Prime</u>	<u>Subprime</u>	<u>Total</u>
<u>December 31, 2019</u>						
Credit score:						
720 and above	\$	\$	\$	\$	\$	\$
719 – 680						
679 – 620						
619 – 580						
579 – 500						
499 and below						
Total	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
	<u>Consumer Auto Indirect</u>			<u>Residential Nontraditional</u>		
	<u>Prime</u>	<u>Subprime</u>	<u>Total</u>	<u>Prime</u>	<u>Subprime</u>	<u>Total</u>
<u>December 31, 2018</u>						
Credit score:						
720 and above	\$	\$	\$	\$	\$	\$
719 – 680						
679 – 620						
619 – 580						
579 – 500						
499 and below						
Total	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

The Company considers the performance of the loan portfolio and its impact on the allowance for loan losses. For residential and consumer loan classes, the Company also evaluates credit quality based on the aging status of the loan, which was previously presented, and by payment activity. The following table presents the recorded investment in residential and consumer loans based on payment activity:

	<u>Consumer</u>				<u>Residential</u>	
	<u>Credit Card</u>	<u>Other</u>	<u>Direct Auto</u>	<u>Indirect Auto</u>	<u>Nontraditional</u>	<u>Other</u>
<u>December 31, 2019</u>						
Performing	\$	\$	\$	\$	\$	\$
Nonperforming						
Total	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
	<u>Consumer</u>				<u>Residential</u>	
	<u>Credit Card</u>	<u>Other</u>	<u>Direct Auto</u>	<u>Indirect Auto</u>	<u>Nontraditional</u>	<u>Other</u>
<u>December 31, 2018</u>						
Performing	\$	\$	\$	\$	\$	\$
Nonperforming						
Total	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS** (Continued)

The following table presents financing receivables purchased and/or sold during the year by portfolio segment:

	<u>Commercial</u>	<u>Commercial Real Estate</u>	<u>Residential Real Estate</u>	<u>Consumer</u>	<u>Total</u>
<u>December 31, 2019</u>					
Purchases	\$	\$	\$	\$	\$
Sales					
	<u>Commercial</u>	<u>Commercial Real Estate</u>	<u>Residential Real Estate</u>	<u>Consumer</u>	<u>Total</u>
<u>December 31, 2018</u>					
Purchases	\$	\$	\$	\$	\$
Sales					

**Purchased Credit Impaired Loans:**

The Company has purchased loans, for which there was, at acquisition, evidence of deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected. The carrying amount of those loans is as follows:

	<u>2019</u>	<u>2018</u>
Commercial	\$	\$
Consumer		
Outstanding balance	<u>\$</u>	<u>\$</u>
Carrying amount, net of allowance of \$_____ and \$_____	<u>\$</u>	<u>\$</u>

Accrutable yield, or income expected to be collected, is as follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Balance at January 1	\$	\$	\$
New loans purchased			
Accretion of income			
Reclassifications from nonaccrutable difference			
Disposals			
Balance at December 31	<u>\$</u>	<u>\$</u>	<u>\$</u>

For those purchased credit impaired loans disclosed above, the Company increased the allowance for loan losses by \$\_\_\_\_\_, \$\_\_\_\_\_ and \$\_\_\_\_\_ during 2019, 2018 and 2017. No allowances for loan losses were reversed during 2019, 2018 and 2017.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 3 – LOANS (Continued)**

Purchased credit impaired loans purchased during the year<s> ending December 31, 201X <and 201X>, for which it was probable at acquisition that all contractually required payments would not be collected are as follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Contractually required payments receivable of loans purchased during the year:			
Commercial	\$	\$	\$
Consumer			
	<u>\$</u>	<u>\$</u>	<u>\$</u>
Cash flows expected to be collected at acquisition	\$	\$	\$
Fair value of acquired loans at acquisition			

Income is not recognized on purchased credit impaired loans if the Company cannot reasonably estimate cash flows expected to be collected. The carrying amounts of such loans are as follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Loans at beginning of year	\$	\$	\$
Loans purchased during the year			
Loans at end of year			

**NOTE 4 – REAL ESTATE OWNED**

Real estate owned activity was as follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Beginning balance	\$	\$	\$
Loans transferred to real estate owned			
Capitalized expenditures			
Direct write-downs			
Sales of real estate owned			
	<u></u>	<u></u>	<u></u>
End of year	<u>\$</u>	<u>\$</u>	<u>\$</u>

At December 31, 2019 and 2018, the balance of real estate owned includes \$\_\_\_\_\_ and \$\_\_\_\_\_, respectively of foreclosed residential real estate properties recorded as a result of obtaining physical possession of the property. At December 31, 2019 and 2018, the recorded investment of consumer mortgage loans secured by residential real estate properties for which formal foreclosure proceedings are in process is \$\_\_\_\_\_ and \$\_\_\_\_\_, respectively.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 4 – REAL ESTATE OWNED (Continued)**

Activity in the valuation allowance was as follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Beginning of year	\$	\$	\$
Provisions/(recoveries) charged/(credited) to expense			
Reductions from sales of real estate owned			
Direct write-downs			
	<u>          </u>	<u>          </u>	<u>          </u>
End of year	<u>\$</u>	<u>\$</u>	<u>\$</u>

Expenses related to foreclosed assets include:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Net loss (gain) on sales	\$	\$	\$
Provision for unrealized losses			
Operating expenses, net of rental income			
	<u>          </u>	<u>          </u>	<u>          </u>
	<u>\$</u>	<u>\$</u>	<u>\$</u>

**NOTE 5 – FAIR VALUE<sup>60</sup>**

*NOTE 5 is an example of a fair value footnote upon adoption of ASU 2016-01. These changes are effective for public business entities for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. These amendments are effective for all other entities for fiscal years beginning after December 15, 2018, and for interim periods within fiscal years beginning after December 15, 2019. Nonpublic business entities may early adopt the standard as of the fiscal year beginning after December 15, 2017, including interim periods within those fiscal years.*

The following ASU was issued by FASB in 2018. This is part of the disclosure framework project. The updates and effective dates are described below, for your consideration in preparation of your financial statements. These updates have not been reflected in these illustrative disclosures.

The FASB issued ASU 2018-13, "Fair Value Measurement" in August 2018 to modify disclosure requirements on fair value measurements. These amendments are effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. The amendments on changes in unrealized gains and losses, the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements, and the narrative description of measurement uncertainty should be applied prospectively for only the most recent interim or annual period presented in the initial fiscal year of adoption. All other amendments should be applied retrospectively to all periods presented upon their effective date. Early adoption is permitted upon issuance of this ASU. An entity is permitted to early-adopt any removed or modified disclosures upon issuance of this ASU and delay adoption of the additional disclosures until their effective date.

The following disclosure requirements were removed:

1. The amount of and reasons for transfers between Level 1 and Level 2 of the fair value hierarchy.
2. The policy for timing of transfers between levels.
3. The valuation processes for Level 3 fair value measurements.

(Continued)

**NOTE 5 – FAIR VALUE** (Continued)

The following disclosure requirements were modified:

1. For investments in certain entities that calculate net asset value, an entity is required to disclose the timing of liquidation of an investee's assets and the date when restrictions from redemption might lapse only if the investee has communicated the timing to the entity or announced the timing publicly.
2. The amendments clarify that the measurement uncertainty disclosure is to communicate information about the uncertainty in measurement as of the reporting date.

The following disclosure requirements were added:

1. The changes in unrealized gains and losses for the period included in other comprehensive income for recurring Level 3 fair value measurements held at the end of the reporting period.
2. The range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements. For certain unobservable inputs, an entity may disclose other quantitative information (such as the median or arithmetic average) in lieu of the weighted average if the entity determines that other quantitative information would be a more reasonable and rational method to reflect the distribution of unobservable inputs used to develop Level 3 fair value measurements.

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

*Level 1:* Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

*Level 2:* Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

*Level 3:* Significant unobservable inputs that reflect a company's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The Company used the following methods and significant assumptions to estimate fair value:<sup>61</sup> <The following should be used as a starting point. The provisions of ASC 820-10-50-2(f) presented below should be considered.>

Investment Securities: The fair values for investment securities are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2), using matrix pricing. Matrix pricing is a mathematical technique commonly used to price debt securities that are not actively traded, values debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3). See below for additional discussion of Level 3 valuation methodologies and significant inputs. <The fair value of level 3 securities are determined by the Company's treasury department, which reports to the Chief Investment Officer (CIO) and ultimately the Chief Financial Officer (CFO). The CIO and CFO review the fair values and these are reported to the Investment Committee. Discounted cash flows are calculated using spread to swap and LIBOR curves that are updated to incorporate loss severities, volatility, credit spread and optionality. During times when trading is more liquid, broker quotes are used (if available) to validate the model. At least annually, a third party is engaged to validate the discounted cash flows and resulting fair value. Rating agency and industry research reports as well as defaults and deferrals on individual securities are reviewed and incorporated into the calculations.>

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(Continued)

**NOTE 5 – FAIR VALUE (Continued)**

<Loans Held for Sale, at Fair Value: The fair value of loans held for sale is determined using quoted prices for similar assets, adjusted for specific attributes of that loan (Level 2).>

Derivatives: The fair values of derivatives are based on valuation models using observable market data as of the measurement date (Level 2). Our derivatives are traded in an over-the-counter market where quoted market prices are not always available. Therefore, the fair values of derivatives are determined using quantitative models that utilize multiple market inputs. The inputs will vary based on the type of derivative, but could include interest rates, prices and indices to generate continuous yield or pricing curves, prepayment rates, and volatility factors to value the position. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services.

Impaired Loans: The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available for similar loans and collateral underlying such loans. Such adjustments were \$XX for 2018 and \$XX for 2017 primarily due to < > and resulted in a Level 3 classification of the inputs for determining fair value<sup>62</sup>. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a Level 3 fair value classification. Impaired loans are evaluated on a quarterly basis for additional impairment and adjusted in accordance with the allowance policy.

Real Estate Owned: Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are subsequently accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals which are updated no less frequently than annually. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach with data from comparable properties. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments were \$XX for 2018 and \$XX for 2017 primarily due to <...> and resulted in a Level 3 classification of the inputs for determining fair value<sup>63</sup>. Real estate owned properties are evaluated on a quarterly basis for additional impairment and adjusted accordingly.

<Appraisals for both collateral-dependent impaired loans and real estate owned are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, a member of the Appraisal Department reviews the assumptions and approaches utilized in the appraisal as well as the overall resulting fair value in comparison with independent data sources such as recent market data or industry-wide statistics. On an annual basis, the Company compares the actual selling price of collateral that has been sold to the most recent appraised value to determine what additional adjustment should be made to the appraisal value to arrive at fair value. The most recent analysis performed indicated that a discount of 20% should be applied to properties with appraisals performed within 12 months and with appraisal values of less than \$200,000. A discount of 25% should be applied to properties with appraisals performed within 12 months and with appraisal values of greater than \$200,000. Total adjustments were \$XX for 2018 and \$XX for 2017. These adjustments were included in the charge-off to the allowance upon acquisition of the foreclosed property and/or upon partial charge-off of the impaired loan. The most recent analysis of property appraisals including the appropriate discount rates are incorporated into the allowance methodology for the respective loan portfolio segments.>

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 5 – FAIR VALUE** (Continued)

Loan Servicing Rights: On a quarterly basis, loan servicing rights are evaluated for impairment based upon the fair value of the rights as compared to carrying amount. If the carrying amount of an individual tranche exceeds fair value, impairment is recorded on that tranche so that the servicing asset is carried at fair value. Fair value is determined at a tranche level, based on market prices for comparable mortgage servicing contracts (Level 2), when available, or alternatively based on a valuation model that calculates the present value of estimated future net servicing income. The valuation model utilizes interest rate, prepayment speed, and default rate assumptions that market participants would use in estimating future net servicing income and that can be validated against available market data (<Level 2 or 3>).

Loans Held For Sale: Loans held for sale are carried at the lower of cost or fair value, which is evaluated on a pool-level basis. The fair value of loans held for sale is determined using quoted prices for similar assets, adjusted for specific attributes of that loan or other observable market data, such as outstanding commitments from third party investors (Level 2).

Assets and liabilities measured at fair value on a recurring basis, are summarized below:

	Fair Value Measurements at December 31, 2019 Using:			<u>Total</u>
	Quoted Prices in Active Markets for Identical Assets ( <u>Level 1</u> )	Significant Other Observable Inputs ( <u>Level 2</u> )	Significant Unobservable Inputs ( <u>Level 3</u> )	
Financial assets				
Investment securities				
available-for-sale	\$	\$	\$	\$
U.S. government-sponsored entities and agencies				
States and political subdivisions				
Mortgage-backed securities – residential				
Mortgage-backed securities – commercial				
Collateralized mortgage obligations				
Collateralized debt obligations				
Other securities				
Total investment securities available-for-sale	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Equity securities	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
<Loans held for sale, at fair value <sup>64</sup>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Derivatives <sup>65</sup>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Financial liabilities				
Derivatives	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 5 – FAIR VALUE** (Continued)

	Fair Value Measurements at December 31, 2018 Using:			<u>Total</u>
	Quoted Prices in Active Markets for Identical Assets ( <u>Level 1</u> )	Other Observable Inputs ( <u>Level 2</u> )	Significant Significant Unobservable Inputs ( <u>Level 3</u> )	
(Dollars in thousands)				
Financial assets				
Investment securities				
available-for-sale	\$	\$	\$	\$
U.S. government-sponsored entities and agencies				
States and political subdivisions				
Mortgage-backed securities – residential				
Mortgage-backed securities – commercial				
Collateralized mortgage obligations				
Collateralized debt obligations				
Other securities				
Total investment securities available-for-sale	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Equity securities	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
<Loans held for sale, at fair value	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Derivatives	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Financial liabilities				
Derivatives	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

There were no transfers between Level 1 and Level 2 during 2019 or 2018.

<The following transfers between Level 1 and Level 2 occurred during 2019 and 2018:

	<u>2019</u>	<u>2018</u>
Transfer from Level 1 to Level 2:		
Mortgage-backed securities – commercial	\$	\$
Transfer from Level 2 to Level 1		
Mortgage-backed securities – residential	\$	\$

Describe the reasons for the transfers.>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 5 – FAIR VALUE** (Continued)

The table below presents a reconciliation of all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the year ended December 31:

	Mortgage-Backed Securities – Residential <sup>66</sup>		Collateralized Debt Obligations	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Balance of recurring Level 3 assets at January 1	\$	\$	\$	\$
Total gains or losses for the period:				
Included in earnings <provide f/s line item>				
Included in other comprehensive income				
Purchases				
Sales				
Issuances				
Settlements				
Transfers into Level 3				
Transfers out of Level 3				
Balance of recurring Level 3 assets at December 31	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

Two residential mortgage-backed securities with a fair value of \$<> as of December 31, 2019 was transferred from Level 3 to Level 2 because observable market data became available for the securities. All of the Company's collateralized debt obligations with a fair value of \$<> as of December 31, 2019 were transferred out of Level 2 and into Level 3 because of a lack of observable market data for these investments due to a decrease in the market activity for these securities. <The Company's policy is to recognize transfers into or out of a level as of the end of the reporting period. As a result, the fair value for these securities were transferred on December 31, 2019.><sup>67</sup>

Note: The two paragraphs and table that follow are examples of what could be disclosed to address the requirements of ASC 820-10-55-103 and ASC 820-10-55-105.

The Company's mortgage-backed security (MBS) valuations were supported by an analysis prepared by an independent third party and approved by management. The approach to determining fair value involved several steps: 1) detailed collateral analysis of the underlying mortgages, including consideration of geographic location, original loan-to-value and weighted average FICO score of the borrowers; 2) collateral performance projections for each pool of mortgages underlying the MBS (probability of default, severity of default, and prepayment probabilities) and 3) discounted cash flow modeling. Assumptions are back-tested on a quarterly basis as a comparison of the actual performance and liquidation activity is compared to the assumed collateral performance and liquidation activity utilized in the prior quarters' valuations.

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 5 – FAIR VALUE** (Continued)

The fair value of the Company's collateralized-debt obligations (CDO) are determined internally by calculating discounted cash flows using swap and LIBOR curves plus spreads that adjust for loss severities, volatility, credit risk and optionality. When available, broker quotes are used to validate the model. Rating agency and industry research reports as well as assumptions about specific-issuer defaults and deferrals are reviewed and incorporated into the calculations. Assumptions are back-tested on a quarterly basis as specific-issuer deferral and defaults that occurred are compared to those that were projected and ongoing assumptions are adjusted in accordance with the level of unexpected deferrals and defaults that occurred.

The following table presents quantitative information about recurring Level 3 fair value measurements at December 31, 2019 and 2018:<sup>68</sup>

	<u>Fair Value</u>	<u>Valuation Technique(s)</u>	<u>Unobservable Input(s)</u>	<u>Range (Weighted Average)</u>
<b>December 31, 2019</b>				
Mortgage-backed securities – residential	\$	Discounted cash flow	Constant prepayment rate Probability of default Loss severity	<>%-<>% (<>%) <>%-<>% (<>%) <>%-<>% (<>%)
Collateralized debt obligations	\$	Discounted cash flow	Collateral default rate Recovery probability	<>%-<>% (<>%) <>%-<>% (<>%)
<b>December 31, 2018</b>				
Mortgage-backed securities – residential	\$	Discounted cash flow	Constant prepayment rate Probability of default Loss severity	<>%-<>% (<>%) <>%-<>% (<>%) <>%-<>% (<>%)
Collateralized debt obligations	\$	Discounted cash flow	Collateral default rate Recovery probability	<>%-<>% (<>%) <>%-<>% (<>%)

The significant unobservable inputs used in the fair value measurement of the Company's residential mortgage-backed securities are prepayment rates, probability of default, and loss severity in the event of default. Significant increases/ (decreases) in any of those inputs in isolation would result in a significantly lower/(higher) fair value measurement. Generally, a change in the assumption used for the probability of default is accompanied by a directionally similar change in the assumption used for the loss severity and a directionally opposite change in the assumption used for prepayment rates.

The significant unobservable inputs used in the fair value measurement of the Company's collateralized debt obligations are probabilities of specific-issuer defaults and deferrals and specific-issuer recovery assumptions. Significant increases in specific-issuer default assumptions or decreases in specific-issuer recovery assumptions would result in a significantly lower fair value measurement. Conversely, decreases in specific-issuer default assumptions or increases in specific-issuer recovery assumptions would result in a higher fair value measurement.<sup>69</sup>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 5 – FAIR VALUE** (Continued)

The table below summarizes changes in unrealized gains and losses recorded in earnings for the year ended December 31 for Level 3 assets and liabilities that are still held at December 31.

	Changes in Unrealized Gains/Losses for the Year Relating to Assets Still Held at Reporting Date for the Year Ended December 31			
	<u>Mortgage-Backed Securities</u>		<u>Collateralized Debt Obligations</u> <sup>70</sup>	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Interest income on securities	\$	\$	\$	\$
Other changes in fair value				
Total	\$	\$	\$	\$

Other changes in fair value were included in other non-interest income.

<Financial Instruments Recorded Using Fair Value Option>

The Company has elected the fair value option for loans held for sale. These loans are intended for sale and the Company believes that the fair value is the best indicator of the resolution of these loans. Interest income is recorded based on the contractual terms of the loan and in accordance with the Company's policy on loans held for investment. None of these loans are 90 days or more past due nor on non-accrual as of December 31, 2019 and 2018.

As of December 31, 2019 and 2018, the aggregate fair value, contractual balance (including accrued interest), and gain or loss was as follows:

	<u>2019</u>	<u>2018</u>
Aggregate fair value	\$	\$
Contractual balance		
Gain (loss)		

The total amount of gains and losses from changes in fair value included in earnings for the years ended December 31, 2019, 2018, and 2017 for loans held for sale were:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Interest income	\$	\$	\$
Interest expense			
Change in fair value			
Total change in fair value	\$	\$	\$

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 5 – FAIR VALUE** (Continued)

Assets measured at fair value on a non-recurring basis are summarized below<sup>71</sup>:

	Total at December 31, <u>2019</u>	Fair Value Measurements Using			Total Gains (Losses)
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
(Dollars in thousands)					
Impaired loans: <sup>72</sup>					
Commercial	\$	\$	\$	\$	\$
Commercial real estate:					
Construction					
Other					
Real estate owned, net:					
Residential:					
Conventional					
Subprime					
Commercial real estate:					
Construction					
Other					
Loan servicing rights					
Loans held for sale					
	Total at December 31, <u>2018</u>	Fair Value Measurements Using			Total Gains (Losses)
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
(Dollars in thousands)					
Impaired loans: <sup>73</sup>					
Commercial	\$	\$	\$	\$	\$
Commercial real estate:					
Construction					
Other					
Real estate owned, net:					
Residential:					
Conventional					
Subprime					
Commercial real estate:					
Construction					
Other					
Loan servicing rights					
Loans held for sale					

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 5 – FAIR VALUE** (Continued)

The following table presents quantitative information about level 3 fair value measurements for assets measured at fair value on a non-recurring basis at December 31, 2019 and 2018:

<u>December 31, 2019</u>	<u>Fair Value</u>	<u>Valuation Technique(s)</u>	<u>Unobservable Input(s)</u>	<u>Range (Weighted Average)</u>
Impaired loans – commercial real	\$	Sales comparison approach	Adjustment for differences between the comparable estate sales	<>%-<>% (<>%)
		Income approach	Adjustment for differences in net operating income expectations	<>%-<>% (<>%)
			Capitalization rate	<>%-<>% (<>%)
Impaired loans – commercial	\$	Sales comparison approach	Adjustment for differences between the comparable sales	<>%-<>% (<>%)
Real estate owned – residential	\$	Sales comparison approach	Adjustment for differences between the comparable sales	<>%-<>% (<>%)
Real estate owned – commercial	\$	Sales comparison approach	Adjustment for differences between the comparable sales	<>%-<>% (<>%)
		Income approach	Adjustment for differences in net operating income expectations	<>%-<>% (<>%)
			Capitalization rate	<>%-<>% (<>%)

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 5 – FAIR VALUE** (Continued)

	<u>Fair Value</u>	<u>Valuation Technique(s)</u>	<u>Unobservable Input(s)</u>	<u>Range (Weighted Average)</u>
<u>December 31, 2018</u>				
Impaired loans – commercial real	\$	Sales comparison approach	Adjustment for differences between the comparable estate sales	<>%-<>% (<>%)
		Income approach	Adjustment for differences in net operating income expectations	<>%-<>% (<>%)
			Capitalization rate	<>%-<>% (<>%)
Impaired loans – commercial	\$	Sales comparison approach	Adjustment for differences between the comparable sales	<>%-<>% (<>%)
Real estate owned – residential	\$	Sales comparison approach	Adjustment for differences between the comparable sales	<>%-<>% (<>%)
Real estate owned – commercial	\$	Sales comparison approach	Adjustment for differences between the comparable sales	<>%-<>% (<>%)
		Income approach	Adjustment for differences in net operating income expectations	<>%-<>% (<>%)
			Capitalization rate	<>%-<>% (<>%)

Note: the composition and extent of the quantitative data included above will be influenced by the materiality of aggregate and individual impaired loans or real estate owned (OREO), whether the population of impaired loans and OREO are homogeneous or diverse, whether the entity prepares valuations internally or relies on third-party appraisals and the nature and extent of adjustments made by the entity. It may be appropriate to provide asset level detail for large individual material classes of impaired loans and OREO. Judgment will be required to determine the level of detail required satisfying the disclosure requirements and how much aggregation (or detail) is appropriate. Refer to disclosure requirements within ASC 820-10-50-2.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 5 – FAIR VALUE** (Continued)

Note: the following is an example of the disclosure requirements per ASU 2015-07. Refer to endnotes for further detail.

**Multi-Strategy Hedge Funds:** This class invests in hedge funds that pursue multiple strategies to diversify risks and reduce volatility. The hedge funds' composite portfolio for this class includes investments in approximately 50 percent U.S. common stocks, 30 percent global real estate projects, and 20 percent arbitrage investments. The fair values of the investments in this class have been estimated using the net asset value per share of the investments. Investments representing approximately 15 percent of the value of the investments in this class cannot be redeemed because the investments include restrictions that do not allow for redemption in the first year after acquisition. The remaining restriction period for these investments ranged from four to six months at December 31, 20XX.<sup>74</sup>

**Real Estate Funds:** This class includes several real estate funds that invest primarily in U.S. commercial real estate. The fair values of the investments in this class have been estimated using the net asset value of the Company's ownership interest in partners' capital. These investments can never be redeemed with the funds. Distributions from each fund will be received as the underlying investments of the funds are liquidated. It is estimated that the underlying assets of the fund will be liquidated over the next 7 to 10 years. Twenty percent of the total investment in this class is planned to be sold. However, the individual investments that will be sold have not yet been determined. Because it is not probable that any individual investment will be sold, the fair value of each individual investment has been estimated using the net asset value of the Company's ownership interest in partners' capital. Once it has been determined which investments will be sold and whether those investments will be sold individually or in a group, the investments will be sold in an auction process. The investee fund's management must approve of the buyer before the sale of the investments can be completed.<sup>75</sup>

	<u>Fair Value (in millions)</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency (If Currently Eligible)</u>	<u>Redemption Notice Period</u>
Equity long/short hedge funds	\$		quarterly	30-60 days
Event driven hedge funds			quarterly, annually	30-60 days
Global opportunities hedge funds			quarterly	30-45 days
Multi-strategy hedge funds			quarterly	30-60 days
Real estate funds		\$		
Private equity funds – international				
	_____	_____		
Total	\$ _____	\$ _____		

Note: The omission of the following disclosure (fair value of financial instruments) is permitted through early adoption of ASU 2016-01 for non-PBEs.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 5 – FAIR VALUE** (Continued)

Fair Value of Financial Instruments<sup>76 77</sup>

The carrying amounts and estimated fair values of financial instruments not carried at fair value, at December 31, 2019 and 2018 are as follows:<sup>78</sup>

		Fair Value Measurements at December 31, 2019 Using: <sup>79</sup>			
	Carrying Amount	Level 1	Level 2	Level 3	Total
(Dollars in thousands)					
Financial assets					
Cash, due from banks, federal funds sold and money market investments	\$	\$	\$	\$	\$
Securities held-to-maturity					
Loans held for sale					
Loans, net					
Financial liabilities					
Deposits (excluding demand deposits) <sup>80</sup>	\$	\$	\$	\$	\$
Short-term borrowings					
Other borrowings					

		Fair Value Measurements at December 31, 2018 Using: <sup>81</sup>			
	Carrying Amount	Level 1	Level 2	Level 3	Total
(Dollars in thousands)					
Financial assets					
Cash, due from banks, federal funds sold and money market investments	\$	\$	\$	\$	\$
Securities held-to-maturity					
Loans held for sale					
Loans, net					
Financial liabilities					
Deposits (excluding demand deposits)	\$	\$	\$	\$	\$
Short-term borrowings					
Other borrowings					

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 6 – LOAN SERVICING (USE THIS WHEN AMORTIZATION METHOD IS USED)**

Mortgage loans serviced for others are not reported as assets. The principal balances of these loans at year-end are as follows:

	<u>2019</u>	<u>2018</u>
Mortgage loan portfolios serviced for:		
FHLMC	\$	\$
GNMA		

Custodial escrow balances maintained in connection with serviced loans were \$\_\_\_\_ and \$\_\_\_\_ at year-end 2019 and 2018.

Activity for loan servicing rights and the related valuation allowance follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Loan servicing rights:			
Beginning of year	\$	\$	\$
Additions			
Disposals			
Amortized to expense			
Other changes (need to be described)			
Change in valuation allowance			
	_____	_____	_____
End of year	<u>\$</u>	<u>\$</u>	<u>\$</u>
Valuation allowance:			
Beginning of year	\$	\$	\$
Additions expensed			
Reductions credited to operations			
Direct write-downs			
	_____	_____	_____
End of year	<u>\$</u>	<u>\$</u>	<u>\$</u>

The fair value of servicing rights was \$\_\_\_\_ and \$\_\_\_\_ at year-end 2019 and 2018. Fair value at year-end 2019 was determined using discount rates ranging from X.X% to X.X%, prepayment speeds ranging from X.X% to X.X%, depending on the stratification of the specific right, and a weighted average default rate of X.X%. Fair value at year-end 2018 was determined using discount rates ranging from X.X% to X.X%; prepayment speeds ranging from X.X% to X.X%, depending on the stratification of the specific right; and a weighted average default rate of X.X%.

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 6A – LOAN SERVICING** (USE THIS WHEN FAIR VALUE METHOD IS USED)

Mortgage loans serviced for others are not reported as assets. The principal balances of these loans at year-end are as follows:

	<u>2019</u>	<u>2018</u>
Mortgage loan portfolios serviced for:		
FHLMC	\$	\$
GNMA		

Custodial escrow balances maintained in connection with serviced loans were \$\_\_\_\_ and \$\_\_\_\_ at year-end 2019 and 2018.

Activity for loan servicing rights and the related valuation allowance follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Loan servicing rights:			
Beginning of year	\$	\$	\$
Additions			
Disposals			
Change in fair value due to changes in assumptions			
Other changes in fair value	_____	_____	_____
End of year	<u>\$</u>	<u>\$</u>	<u>\$</u>

Fair value at year-end 2019 was determined using discount rates ranging from X.X% to X.X%, prepayment speeds ranging from X.X% to X.X%, depending on the stratification of the specific right, and a weighted average default rate of X.X%. Fair value at year-end 2018 was determined using discount rates ranging from X.X% to X.X%; prepayment speeds ranging from X.X% to X.X%, depending on the stratification of the specific right; and a weighted average default rate of X.X%.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 7 – PREMISES AND EQUIPMENT**

Year-end premises and equipment owned and utilized in the operations of the Company were as follows:

	<u>2019</u>	<u>2018</u>
Land	\$	\$
Buildings		
Furniture, fixtures and equipment		
Leasehold improvements	_____	_____
Less: Accumulated depreciation	_____	_____
	<u>\$</u>	<u>\$</u>

Depreciation expense was \$\_\_\_\_\_, \$\_\_\_\_\_, and \$\_\_\_\_\_ for 2019, 2018, and 2017. [Alternatively, disclose depreciation expense separately on the cash flow statement.]

Year-end premises and equipment subject to lease agreements in which the Company acts as lessor were as follows:

	<u>2019</u>	<u>2018</u>
Land	\$	\$
Buildings		
Equipment		
Less: Accumulated depreciation	_____	_____
	<u>\$</u>	<u>\$</u>

Depreciation expense was \$\_\_\_\_\_, \$\_\_\_\_\_, and \$\_\_\_\_\_ for 2019, 2018, and 2017. [Alternatively, disclose depreciation expense separately on the cash flow statement.]

Operating Leases<sup>82</sup>: The Company leases certain branch properties and equipment under operating leases. <If material, disclose significant terms of operating leases, such as contingent rentals, renewal options, purchase options, etc.> Rent expense was \$\_\_\_\_\_, \$\_\_\_\_\_, and \$\_\_\_\_\_ for 2019, 2018, and 2017. Rent commitments, before considering renewal options that generally are present, were as follows:

2020	\$
2021	
2022	
2023	
2024	
Thereafter	_____
Total	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 7 – PREMISES AND EQUIPMENT** (Continued)

Capital Leases: The Company leases certain land and buildings under capital leases. The lease arrangements require monthly payments through <year>.

The Company has included these leases in premises and equipment as follows:

	<u>2019</u>	<u>2018</u>
Land and buildings	\$	\$
Accumulated depreciation	<u>                    </u>	<u>                    </u>
	<u>\$</u>	<u>\$</u>

The following is a schedule by year of future minimum lease payments under the capitalized lease, together with the present value of net minimum lease payments at year-end 2019.

	<u>Amount</u>
2020	\$
2021	
2022	
2023	
2024	
Thereafter	<u>                    </u>
Total minimum lease payments	
Less amount representing interest	<u>                    </u>
Present value of net minimum lease payments	<u>\$</u>

**NOTE 8 – LEASES**

Lessor Arrangements

The Company finances various types of real estate and equipment arrangements for customers through operating, direct financing and sales-type leases. Payment terms are generally fixed; however, in some agreements, lease payments may be indexed to a rate or index, such as LIBOR. Leases are typically payable in monthly installments with terms ranging from XX to XX months and may contain renewal options and purchase options that allow the customer to acquire the leased asset at or near the end of the lease. To estimate the amount it expects to derive from a leased asset at the end of its lease term, the Company considers both internal and third-party appraisals as well as historical experience. The Company's leases generally do not contain non-lease components.

The Company manages residual asset risk through third-party residual value insurance and lessee-provided residual value guarantees. The carrying amount of residual assets covered by residual value guarantees was \$XX as of December 31, 2019. In some arrangements, the Company may charge the customer variable lease payments for use in excess of specified limits. At least annually, the Company obtains third-party appraisals for the majority of leased assets.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 8 – LEASES (Continued)**

The components of the Company's net investments in sales-type and direct financing leases, which are included in Loans, net on the consolidated balance sheet are as follows:

	December 31, 2019
Direct financing leases:	
Lease receivables	
Unguaranteed residual values	
Sales-type leases:	
Lease receivables	
Unguaranteed residual values	
<b>Total net investment in direct financing and sales-type leases</b>	<b>\$</b>

There were no significant changes in the balance of the Company's unguaranteed residual assets for the period ending December 31, 2019.

The components of lease income were as follows for the period ending:

	December 31, 2019
Direct financing and sales-type lease income	
Commencement date profit	\$
Interest income	
Operating lease income	
<b>Total lease income</b>	<b>\$</b>

The remaining maturities of lease receivables as of December 31, 2019 are as follows:

	Operating Leases	Sales-type and Direct Financing
<b>Leases</b>		
2020	\$	\$
2021		
2022		
2023		
2024		
Thereafter		
Total lease payments	_____	_____
Less: unearned interest income and guaranteed residual value		_____
<b>Net lease receivables</b>		<b>\$</b>

(Continued)

**NOTE 8 – LEASES (Continued)**

***Lessee Arrangements***

The Company enters into leases in the normal course of business primarily for financial centers, back-office operations locations, business development offices, information technology data centers, and information technology equipment. The Company's leases have remaining terms ranging from XX to XX years, some of which include renewal or termination options to extend the lease for up to XX years and some of which include options to terminate the lease within XX years. In addition, the Company has entered into subleases for space in certain vacated branch locations, the terms of which range from XX to XX years.<sup>83</sup> Neither the Company's leases nor subleases include residual value guarantees or covenants.

The Company includes lease extension and termination options in the lease term if, after considering relevant economic factors, it is reasonably certain the Company will exercise the option. In addition, the Company has elected to account for any non-lease components in its real estate leases as part of the associated lease component. The Company has also elected not to recognize leases with original lease terms of 12 months or less (short-term leases) on the Company's balance sheet.

Leases are classified as operating or finance leases at the lease commencement date. Lease expense for operating leases and short-term leases is recognized on a straight-line basis over the lease term. Right-of-use assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. Right-of-use assets and lease liabilities are recognized at the lease commencement date based on the estimated present value of lease payments over the lease term.

The Company uses its incremental borrowing rate at lease commencement to calculate the present value of lease payments when the rate implicit in a lease is not known. The Company's incremental borrowing rate is based on the FHLB amortizing advance rate, adjusted for the lease term and other factors.

Right-of-use assets and lease liabilities by lease type, and the associated balance sheet classifications, are as follows:<sup>84</sup>

	<u>Balance Sheet Classification</u>	December 31, <u>2019</u>
Right-of-use assets:		
Operating leases	Accrued interest receivable and other assets	\$
Finance leases	Premises and equipment, net	<u>          </u>
Total right-of-use assets		<u>\$</u>
Lease liabilities:		
Operating leases	Accrued interest payable and other liabilities	\$
Finance leases	Long-term debt	<u>          </u>
Total lease liabilities		<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 8 – LEASES (Continued)**

***Lease Expense***

The components of total lease cost were as follows for the period ending:

	December 31, 2019
Finance lease cost	
Right-of-use asset amortization	\$
Interest expense	
Operating lease cost	
Short-term lease cost	
Variable lease cost	
Less: Sublease income	
<b>Total lease cost, net</b>	<b>\$</b>

***Lease Obligations***

Future undiscounted lease payments for finance and operating leases with initial terms of one year or more as of December 31, 2019 are as follows:

	Operating Leases	Finance Leases
2020	\$	\$
2021		
2022		
2023		
2024		
Thereafter		
Total undiscounted lease payments	_____	_____
Less: imputed interest	_____	_____
<b>Net lease liabilities</b>	<b>\$</b>	<b>\$</b>

***Supplemental Lease Information***

	December 31, 2019
Finance lease weighted average remaining lease term (years)	\$
Finance lease weighted average discount rate	
Operating lease weighted average remaining lease term (years)	\$
Operating lease weighted average discount rate	

Cash paid for amounts included in the measurement of lease liabilities

- Operating cash flows from operating leases
- Operating cash flows from finance leases
- Financing cash flows from finance leases

Right-of-use assets obtained in exchange for new finance lease liabilities  
Right-of-use assets obtained in exchange for new operating lease liabilities

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 9 – GOODWILL AND INTANGIBLE ASSETS**

Goodwill: The change in goodwill during the year is as follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Beginning of year	\$	\$	\$
Acquired goodwill			
Impairment <sup>b</sup>	_____	_____	_____
End of year	\$_____	\$_____	\$_____

<Entities that report segment information shall provide the above information about goodwill in total and for each reportable segment and shall disclose any significant changes in goodwill by reportable segment.>

[Impairment exists when a reporting unit's carrying value of goodwill exceeds its fair value. At <DATE> 2019, the Company's reporting unit had positive equity and the Company elected to perform a qualitative assessment to determine if it was more likely than not that the fair value of the reporting unit exceeded its carrying value, including goodwill. The qualitative assessment indicated that it was more likely than not that the fair value of the reporting unit exceeded its carrying value, resulting in no impairment.]

[Impairment exists when a reporting unit's carrying value of goodwill exceeds its fair value. If the carrying amount of a reporting unit is zero or less than zero, a qualitative analysis of whether it is more likely than not that the reporting unit goodwill is impaired will be performed. If the qualitative analysis indicates that it is more likely than not that goodwill is impaired, a second step to the impairment test is required to be performed. The Company did not have any reporting units with a carrying amount of zero or less than zero at <DATE> 2019.]

[At <DATE> 2019, the Company's reporting unit had positive equity and the Company elected to perform a qualitative assessment to determine if it was more likely than not that the fair value of the reporting unit exceeded its carrying value, including goodwill. The qualitative assessment indicated that it was more likely than not that the carrying value of the reporting unit exceeded its fair value. Therefore, the Company proceeded to complete the two-step impairment test.

Step 1 includes the determination of the carrying value of the reporting unit, including the existing goodwill and intangible assets, and estimating the fair value of the reporting unit. If the carrying amount of a reporting unit exceeds its fair value, we are required to perform a second step to the impairment test.

Our annual impairment analysis as of <DATE>, 2019, indicated that the Step 2 analysis was necessary. Step 2 of the goodwill impairment test is performed to measure the impairment loss. Step 2 requires that the implied fair value of the reporting unit goodwill be compared to the carrying amount of that goodwill. If the carrying amount of the reporting unit goodwill exceeds the implied fair value of that goodwill, an impairment loss shall be recognized in an amount equal to that excess. After performing Step 2 it was determined that the implied value of goodwill was less than the carrying costs, resulting in an impairment charge of \$<> for the year ended December 31, 2019. The facts and circumstances that led to an impairment of goodwill included <insert the facts and circumstances>. The fair value of the reporting unit at <DATE> 2019 was determined based on a discounted cash flow model. Significant assumptions in the discounted cash flow model included < >. Cumulative impairment charges were \$<> and \$<> as of December 31, 2019 and 2018.]

<sup>b</sup> If goodwill impairment loss is recognized, then see ASC 350 for required disclosure. See also ASC 350-30-50-3 for required disclosures if impairment loss for other intangible assets.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 9 – GOODWILL AND INTANGIBLE ASSETS** (Continued)

Acquired Intangible Assets: Acquired intangible assets were as follows at year-end:

	2019		2018	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Amortized intangible assets:				
Core deposit intangibles	\$	\$	\$	\$
Other customer relationship intangibles				
Total	\$	\$	\$	\$

Aggregate amortization expense was \$\_\_\_\_\_, \$\_\_\_\_\_ and \$\_\_\_\_\_ for 2019, 2018 and 2017.

Estimated amortization expense for each of the next five years:

2020	\$
2021	
2022	
2023	
2024	

**NOTE 9A – GOODWILL AND INTANGIBLE ASSETS<sup>85</sup>**

Goodwill: The change in goodwill during the year is as follows:

	2019	2018	2017
Beginning of year	\$	\$	\$
Acquired goodwill			
Impairment <sup>c</sup>			
End of year	\$	\$	\$

<Entities that report segment information shall provide the above information about goodwill in total and for each reportable segment and shall disclose any significant changes in goodwill by reportable segment.>

<Entities that have one or more reporting units with zero or negative carrying amounts of net assets shall disclose those reporting units with allocated goodwill, the amount of goodwill allocated to each and in which reportable segment the reporting unit is included.>

[Impairment exists when a reporting unit's carrying value exceeds its fair value. At <DATE> 2019, the Company's reporting unit had positive equity and the Company elected to perform a qualitative assessment to determine if it was more likely than not that the fair value of the reporting unit exceeded its carrying value, including goodwill. The qualitative assessment indicated that it was more likely than not that the fair value of the reporting unit exceeded its carrying value, resulting in no impairment.]

<sup>c</sup> If goodwill impairment loss is recognized, then see ASC 350 for required disclosure. See also ASC 350-30-50-3 for required disclosures if impairment loss for other intangible assets.

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 9A – GOODWILL AND INTANGIBLE ASSETS** (Continued)

[Impairment exists when a reporting unit's carrying value exceeds its fair value. At <DATE> 2019, the Company's reporting unit had positive equity and the Company elected to perform a qualitative assessment to determine if it was more likely than not that the fair value of the reporting unit exceeded its carrying value, including goodwill. The qualitative assessment indicated that it was more likely than not that the carrying value of the reporting unit exceeded its fair value. Therefore, the Company proceeded to complete the quantitative impairment test.

The quantitative impairment test includes comparing the carrying value of the reporting unit, including the existing goodwill and intangible assets, to the fair value of the reporting unit. If the carrying amount of the reporting unit exceeds its fair value, a goodwill impairment charge is recorded for the amount in which the carrying value of the reporting unit exceeds the fair value of the reporting unit, up to the amount of goodwill attributed to the reporting unit. After performing the quantitative testing, it was determined that the carrying amount exceeds the reporting unit's fair value, resulting in an impairment charge of \$<> for the year ended December 31, 2019. The facts and circumstances that led to an impairment of goodwill included <insert the facts and circumstances>. Cumulative impairment charges were \$<> and \$<> as of December 31, 2019 and 2018.]

Acquired Intangible Assets: Acquired intangible assets were as follows at year-end:

	2019		2018	
	Gross Carrying Amount	Accumulated Amortization	Gross Carrying Amount	Accumulated Amortization
Amortized intangible assets:				
Core deposit intangibles	\$	\$	\$	\$
Other customer relationship intangibles				
Total	\$	\$	\$	\$

Aggregate amortization expense was \$\_\_\_\_\_, \$\_\_\_\_\_ and \$\_\_\_\_\_ for 2019, 2018 and 2017.

Estimated amortization expense for each of the next five years:

2020	\$
2021	
2022	
2023	
2024	

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 10 – DEPOSITS**

Time deposits that meet or exceed the FDIC Insurance limit of \$250,000<sup>86</sup> at year-end 2019 and 2018 were \$\_\_\_\_\_ and \$\_\_\_\_\_.

Scheduled maturities of time deposits for the next five years were as follows:

2020	\$
2021	
2022	
2023	
2024	

**NOTE 11 – SECURITIES SOLD UNDER AGREEMENTS TO REPURCHASE<sup>87</sup>**

Repurchase agreements are secured borrowings. The Company pledges investment securities to secure those borrowings. The table below shows the remaining contractual maturity of agreement by collateral pledged:

	2019				
	Remaining Contractual Maturity of the Agreements				
	Overnight and Continuous	Up to 30 Days	30-90 Days	Greater Than 90 Days	Total
Repurchase agreements and repurchase-to-maturity transactions					
U.S Treasury and federal agency	\$	\$	\$	\$	\$
U.S government-sponsored entities and agencies					
State and political subdivisions					
Mortgage-backed securities-residential					
Mortgage-backed securities-commercial					
Collateralized mortgage obligations					
Collateralized debt obligations					
Equity securities					
Total borrowings	\$	\$	\$	\$	\$
Amounts related to agreements not included in offsetting disclosure in Footnote X					\$

The fair value of securities pledged to secure repurchase agreements may decline. The Company manages this risk by having a policy to pledge securities valued at X% above the gross outstanding balance of repurchase agreements. Securities sold under agreements to repurchase are secured by securities with a carrying amount of \$\_\_\_\_\_ and \$\_\_\_\_\_ at year-end 2019 and 2018.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 12 – FEDERAL HOME LOAN BANK ADVANCES**

At year-end, advances from the Federal Home Loan Bank were as follows:

	<u>2019</u>	<u>2018</u>
Maturities <> 20XX through <> 20XX, fixed rate at rates from X.X% to X.X%, averaging X.X%	\$	\$
Maturities <> 20XX through <> 20XX, floating rate at rates from X.X% to X.X%, averaging X.X%	_____	_____
Total	<u>\$</u>	<u>\$</u>

Each advance is payable at its maturity date, with a prepayment penalty for fixed rate advances. The advances were collateralized by \$\_\_\_\_\_ and \$\_\_\_\_\_ of first mortgage loans under a blanket lien arrangement at year-end 2019 and 2018. Based on this collateral and the Company's holdings of FHLB stock, the Company is eligible to borrow up to a total of \$<> at year-end 2019.<sup>88</sup>

Payments over the next five years are as follows:

2020	\$
2021	
2022	
2023	
2024	

**NOTE 13 – LONG-TERM DEBT**

At year-end, long-term debt was as follows: <sup>89</sup>

	----- <u>2019</u> -----		----- <u>2018</u> -----
	Principal	Unamortized Discount and Debt Issuance Costs	Principal
	Principal	Issuance Cost	Issuance Cost
X% subordinated debentures, due 20XX (discount is based on imputed interest rate of X%)	\$	\$	\$
X% bank loan, due 20XX			
Noninterest bearing note issued in connection with acquisition of property, due 20XX (discount is based on imputed interest rate of X%)	_____	_____	_____
Total	<u>\$</u>	<u>\$</u>	<u>\$</u>

(Continued)

#### NOTE 14 – SUBORDINATED DEBENTURES

In <> 20XX, XYZ Capital Trust I, a trust formed by the Company, closed a pooled private offering of <> trust preferred securities with a liquidation amount of \$\_\_\_\_\_ per security. The Company issued \$\_\_\_\_\_ of subordinated debentures to the trust in exchange for ownership of all of the common security of the trust and the proceeds of the preferred securities sold by the trust. The Company is not considered the primary beneficiary of this Trust (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. The Company's investment in the common stock of the trust was \$\_\_\_\_\_ and is included in other assets.

The Company may redeem the subordinated debentures, in whole or in part, in a principal amount with integral multiples of \$\_\_\_\_\_, on or after <>, 20XX at 100% of the principal amount, plus accrued and unpaid interest. The subordinated debentures mature on <>, 20XX. The subordinated debentures are also redeemable in whole or in part from time to time, upon the occurrence of specific events defined within the trust indenture. The Company has the option to defer interest payments on the subordinated debentures from time to time for a period not to exceed five consecutive years.<sup>90</sup>

The subordinated debentures may be included in Tier I capital (with certain limitations applicable) under current regulatory guidelines and interpretations. The subordinated debentures have a variable rate of interest equal to the three month London Interbank Offered Rate (LIBOR) plus X%, which was X.XX% at year-end 2019.<sup>91</sup>

#### NOTE 15 – PENSION AND OTHER POSTRETIREMENT PLANS

The following ASU was issued by FASB in 2018. This is part of the disclosure framework project. The updates and effective dates are described below, for your consideration in preparation of your financial statements. These updates have not been reflected in these illustrative disclosures.

The FASB issued ASU 2018-14, "Compensation – Retirement Benefits – Defined Benefit Plans – General" in August 2018 to modify disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. These amendments are effective for fiscal years ending after December 15, 2020 for public business entities. Early adoption is permitted for all entities. An entity should apply the amendments in this ASU on a retrospective basis for all periods presented. Refer to the endnote for detail of the ASU.<sup>92</sup>

The Company has a funded noncontributory defined benefit pension plan that covers substantially all of its employees. The plan provides defined benefits based on years of service and final average salary. The Company uses December 31 as the measurement date for its pension plans.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 15 – PENSION AND OTHER POSTRETIREMENT PLANS** (Continued)

Information about changes in obligations and plan assets of the defined benefit pension plan follows:<sup>93</sup>

	<u>2019</u>	<u>2018</u>
Change in benefit obligation:		
Beginning benefit obligation	\$	\$
Service cost		
Interest cost		
Amendments		
Actuarial loss (gain)		
Benefits paid		
Ending benefit obligation		
Change in plan assets, at fair value:		
Beginning plan assets		
Actual return		
Employer contribution		
Benefits paid		
Ending plan assets		
Funded status at end of year (benefit obligations less plan assets)	\$	\$

Amounts recognized in accumulated other comprehensive income at December 31 consist of:

	<u>2019</u>	<u>2018</u>
Net actuarial loss (gain)	\$	\$
Prior service cost (credit)		
	\$	\$

The accumulated benefit obligation was \$XXX and \$XXX at year-end 2019 and 2018.

Components of Net Periodic Benefit Cost and Other Amounts Recognized in Other Comprehensive Income:<sup>94</sup>

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Service cost	\$	\$	\$
Interest cost			
Expected return on plan assets			
Amortization of prior service cost			
Amortization of net (gain) loss			
Net periodic benefit cost	\$	\$	\$
	<u>2019</u>	<u>2018</u>	<u>2017</u>
Net loss (gain)	\$	\$	\$
Prior service cost (credit)			
Amortization of prior service cost			
Total recognized in other comprehensive income			
Total recognized in net periodic benefit cost and other comprehensive income	\$	\$	\$

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 15 – PENSION AND OTHER POSTRETIREMENT PLANS** (Continued)

The components of net periodic benefit cost other than the service cost component are included in the line item “other income/expense” in the income statement.<sup>95</sup>

The estimated net loss and prior service costs for the defined benefit pension plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year are \$<> and \$<>.

Assumptions

Weighted-average assumptions used to determine pension benefit obligations at year-end:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Discount rate	X.XX%	X.XX%	X.XX%
Rate of compensation increase	X.XX	X.XX	X.XX

Weighted-average assumptions used to determine net periodic pension cost:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Discount rate	X.XX%	X.XX%	X.XX%
Expected return on plan assets	X.XX	X.XX	X.XX
Rate of compensation increase	X.XX	X.XX	X.XX

Investment Strategy and Allocation<sup>96</sup>

The Company’s overall investment strategy is to achieve a mix of approximately <>% of investments for long-term growth and <>% for near-term benefit payments with a wide diversification of asset types, fund strategies, and fund managers. The target allocations for plan assets are shown in the table below. Equity securities primarily include investments in <>. Debt securities include <>. Investment funds include hedge funds, private equity funds, collective trust, and mutual funds that follow several different strategies. Other investments consist of <>.

The weighted average expected long term rate of return is estimated based on current trends in the plan assets as well as projected future rates of returns on those assets. The following assumptions were used in determining the long term rate of return: <>. The long term rate of return considers historical returns. Adjustments were made to historical returns in order to reflect expectations of future returns. These adjustments were due to [insert management’s assertion as to the reasons for the adjustments].

The plan is prohibited from investing in the following investments; [insert prohibited investments]. All other investments not prohibited by the plan are permitted.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 15 – PENSION AND OTHER POSTRETIREMENT PLANS** (Continued)

The Company's pension plan asset allocation at year-end 2019 and 2018, target allocation for 2017, and expected long-term rate of return by asset class are as follows:

<u>Asset Class</u> <sup>97</sup>	<u>Target Allocation</u>	<u>Percentage of Plan Assets at Year-End</u>		<u>Weighted-Average Expected Long-Term Rate of Return</u>
		<u>2019</u>	<u>2018</u>	
Equity securities <sup>98</sup>				
U.S. large cap	%	%	%	%
Emerging markets growth				
Debt securities				
Corporate bonds				
U.S. treasuries				
Investment Funds				
Mutual funds				
Private equity funds				
Hedge funds				
Collective Trust				
Other				
Total	<u>100.0%</u>	<u>100.0%</u>	<u>100%</u>	<u>%</u>

Fair Value of Plan Assets:<sup>99</sup>

The Company used the following valuation methods and assumptions to estimate the fair value of assets held by the plan:

Equity Securities and Mutual Funds: The fair values for equity securities and mutual funds are determined by quoted market prices, if available (Level 1). For securities where quoted prices are not available, fair values are calculated based on market prices of similar securities (Level 2).

Debt Securities: Certain debt securities are valued at the closing price reported in the active market in which the bond is traded (Level 1 inputs). Other debt securities are valued based upon recent bid prices or the average of recent bid and asked prices when available (Level 2 inputs) and, if not available, they are valued through matrix pricing models developed by sources considered by management to be reliable. Matrix pricing, which is a mathematical technique commonly used to price debt securities that are not actively traded, values debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). For securities where quoted prices or market prices of similar securities are not available, fair values are calculated using discounted cash flows or other market indicators (Level 3). Discounted cash flows are calculated using spread to swap and LIBOR curves that are updated to incorporate loss severities, volatility, credit spread and optionality. During times when trading is more liquid, broker quotes are used (if available) to validate the model. Rating agency and industry research reports as well as defaults and deferrals on individual securities are reviewed and incorporated into the calculations.

Private Equity and Hedge Funds: The fair values of the plan's hedge funds have been estimated using the net asset value per share of the investments, as reported by the fund managers. Generally, these investments are redeemable on a \_\_\_\_\_ basis, with a \_\_\_\_\_ redemption notification requirement. Funds which have redemption restrictions of indefinite duration or that exceed a six-month time period are classified as Level 3 measurements. All other hedge fund investments of the plan are classified as Level 2 measurements.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 15 – PENSION AND OTHER POSTRETIREMENT PLANS** (Continued)

Collective Trusts: Fair values of units of participation in collective trusts are based upon the net asset values of the funds reported by the fund managers as of the plan's financial statement dates and recent transaction prices (Level 2 inputs). Each collective trust provides for daily redemptions by the plan with no advance notice requirements.

The fair value of the plan assets at December 31, 2019, by asset class, is as follows:

<u>Asset Class</u> <sup>100</sup>	Fair Value Measurements at December 31, 2019 Using:			
	<u>Total</u>	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Equity securities				
U.S. large cap	\$	\$	\$	\$
Emerging markets growth				
Debt securities				
Corporate bonds				
U.S. treasuries				
Investment funds				
Mutual funds				
Private equity funds				
Hedge funds				
Collective trusts				
Other				
Total plan assets	\$	\$	\$	\$

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 15 – PENSION AND OTHER POSTRETIREMENT PLANS** (Continued)

The fair value of the plan assets at December 31, 2018, by asset class, is as follows:

<u>Assets Class</u> <sup>101</sup>	Fair Value Measurements at December 31, 2018 Using:			
	<u>Total</u>	<u>Quoted Prices in Active Markets for Identical Assets (Level 1)</u>	<u>Significant Other Observable Inputs (Level 2)</u>	<u>Significant Unobservable Inputs (Level 3)</u>
Equity securities				
U.S. large cap	\$	\$	\$	\$
Emerging markets growth				
Debt securities				
Corporate bonds				
U.S. treasuries				
Investment funds <sup>102</sup>				
Mutual funds				
Private equity funds				
Hedge funds				
Collective trusts				
Other				
Total plan assets	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

The table below presents a reconciliation of all plan assets measured at fair value using significant unobservable inputs (Level 3) for years ended December 31, 2019 and 2018:

	<u>Hedge Fund</u>	<u>Private Equity Fund</u>
Balance of recurring Level 3 assets at January 1, 2018 <sup>103</sup>	\$	\$
Actual return on plan assets:		
Relating to assets still held at the reporting date		
Relating to assets sold during the year		
Purchases, sales, and settlements, net		
Transfers in and/or out of Level 3		
Balance of recurring Level 3 assets at December 31, 2018		
Actual return on plan assets:		
Relating to assets still held at the reporting date		
Relating to assets sold during the year		
Purchases, sales, and settlements, net		
Transfers in and/or out of Level 3		
Balance of recurring Level 3 assets at December 31, 2019	<u>\$</u>	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 15 – PENSION AND OTHER POSTRETIREMENT PLANS** (Continued)

**Health Care Plan**

The Company also has other unfunded postretirement benefit plans covering substantially all of its employees. The health care plans are contributory with participants' contributions adjusted annually; the life insurance plans are noncontributory. The accounting for the health care plans anticipates future cost-sharing changes to the written plans that are consistent with the Company's expressed intent to increase retiree contributions each year by 50% of health care cost increases in excess of 6%. The postretirement health care plans include a limit on the Company's share of costs for recent and future retirees.

Assumptions used to determine net periodic cost and benefit obligations:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Discount rate	X.XX%	X.XX%	X.XX%

Assumed health care cost trend rates at year-end:

	<u>2019</u>	<u>2018</u>
Health care cost trend rate assumed for next year	X.X%	X.X%
Rate that the cost trend rate gradually declines to	X.X	X.X
Year that the rate reaches the rate it is assumed to remain at	20XX	20XX

Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. A one-percentage-point change in assumed health care cost trend rates would have the following effects:

	<u>One-Percentage-Point Increase</u>	<u>One-Percentage-Point Decrease</u>
Effect on total of service and interest cost	\$	\$
Effect on postretirement benefit obligation		

**Pension and Other Benefit Plans (as applicable):**

Contributions

The Company expects to contribute \$\_\_\_\_\_ to its pension plan and \$\_\_\_\_\_ to other plans in 2019.

Estimated Future Payments

The following benefit payments, which reflect expected future service, are expected:

	<u>Pension Benefits</u>	<u>Other Benefits</u>
2019	\$	\$
2020		
2021		
2022		
2023		
Following 5 years		

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 16 – OTHER BENEFIT PLANS**<sup>104</sup>

**Multi-Employer Pension Plan:** The Company participates in a multi-employer defined benefit pension plan. Benefits are based on years of service and the average of the highest five consecutive annual salaries before retirement. An employee becomes fully vested after 10 years of qualifying service. The cost of funding is charged directly to operations. Pension expense was approximately \$XX and \$XX in 20XX and 20XX. Specific plan asset and accumulated benefit information for the Company's portion of the fund is not available. Under the Employee Retirement Income and Security Act of 1974 ("ERISA"), a contributor to a multi-employer pension plan may be liability in the event of complete or partial withdrawal for the benefit payments guaranteed under ERISA, but there is no intention to withdraw.

The Company participates in the <> Plan. The <> Plan's Employer Identification Number is <> and the Plan Number is <>. The <> Plan operates as a multi-employer plan for accounting purposes and as a multiple-employer plan under ERISA and the Internal Revenue Code. There are no collective bargaining agreements in place that require contributions to the <> Plan.

The <> Plan is a single plan under Internal Revenue Code Section 413(c) and, as a result, all of the assets stand behind all of the liabilities. Accordingly, under the <> Plan contributions made by a participating employer may be used to provide benefits to participants of other participating employers.

The <> Plan's most recent financial statements were issued as of XXX and show net assets available for the payment of benefits as \$XX versus the present value of accumulated plan benefits of \$XX; therefore, the plan was underfunded by \$XX as of this date. Beginning in 20XX the required annual participant contributions have been increased to fund the shortfall over a period of X years. In the 20XX plan year the Plan received \$XXX in total contributions from all employers, of which approximately \$XX was contributed by the Company, which is less than 5% of total contributions to the Plan. Contributions to the plan may vary from period to period due to the change in the plan's unfunded liability. The unfunded liability is primarily related to the change in the plan assets and the change in plan liability from one year to the next. The change in plan assets is based on contributions deposited, benefits paid and the actual rate of return earned on those assets. The change in plan liability is based on demographic changes and changes in the interest rates used to determine plan liability. In the event the actual rate of return earned on plan assets decline, the value of the plan assets will decline. In the event the interest rates used to determine plan liability decrease, plan liability will increase. The combined effect of each change determines the change in the unfunded liability and the change in the employer contributions.

**401(k) Plan:** A 401(k) benefit plan allows employee contributions up to 15% of their compensation, which are matched equal to 50% of the first 6% of the compensation contributed. Expense for 2019, 2018, and 2017 was \$\_\_\_\_\_, \$\_\_\_\_\_ and \$\_\_\_\_\_.

**Deferred Compensation Plan:** A deferred compensation plan covers all directors and executive officers. Under the plan, the Company pays each participant, or their beneficiary, the amount of fees deferred plus interest over 15 years, beginning with the individual's termination of service. A liability is accrued for the obligation under these plans. The expense incurred for the deferred compensation for each of the last three years was \$\_\_\_\_\_, \$\_\_\_\_\_ and \$\_\_\_\_\_ resulting in a deferred compensation liability of \$\_\_\_\_\_ and \$\_\_\_\_\_ as of year-end 2019 and 2018.

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 17 – ESOP PLAN**

Employees participate in an Employee Stock Option Plan (ESOP). The ESOP borrowed from the Company to purchase \_\_\_\_\_ shares of stock at \$\_\_\_\_ per share. The Company makes discretionary contributions to the ESOP, as well as paying dividends on unallocated shares to the ESOP, and the ESOP uses funds it receives to repay the loan. When loan payments are made, ESOP shares are allocated to participants based on relative compensation and expense is recorded. Dividends on allocated shares increase participant accounts.

Participants receive the shares at the end of employment. A participant may require stock received to be repurchased unless the stock is traded on an established market.

Contributions to the ESOP during 2019, 2018 and 2017 were \$\_\_\_\_, \$\_\_\_\_ and \$\_\_\_\_. Expense was \$\_\_\_\_, \$\_\_\_\_ and \$\_\_\_\_.

Shares held by the ESOP were as follows:

	<u>2019</u>	<u>2018</u>
Allocated to participants		
Unearned	_____	_____
Total ESOP shares	=====	=====
Fair value of unearned shares	\$ _____	\$ _____
Fair value of allocated shares subject to repurchase obligation <sup>105</sup>	\$ _____	\$ _____

**NOTE 18 – INCOME TAXES**

Income tax expense (benefit) was as follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Current expense	\$ _____	\$ _____	\$ _____
Federal			
State			
Deferred expense			
Federal			
State			
Change in valuation allowance	_____	_____	_____
Total	\$ _____	\$ _____	\$ _____

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 18 – INCOME TAXES** (Continued)

Effective tax rates differ from the federal statutory rate of <>% for 2019 and 21% for 2018 and 35% (or 34%) for 2017 applied to income before income taxes due to the following:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Federal statutory rate times financial statement income	\$	\$	\$
Effect of:			
Tax-exempt income			
State taxes, net of federal benefit			
Earnings from company owned life insurance			
Change in valuation allowance			
Other, net	_____	_____	_____
<b>Total</b>	<u>\$</u>	<u>\$</u>	<u>\$</u>

<Private companies are required to disclose significant differences but are not required to quantify tax effects.>

[Upon exercise or vesting of a share-based award, if the tax deduction exceeds the compensation cost that was previously recorded for financial statement purposes this will result in an excess tax benefit. ASU 2016-09, "Compensation-Stock Compensation (718) Improvements to Employee Share-Based Payment Accounting" requires the Company to recognize all excess tax benefits or tax deficiencies through the income statement as income tax expense/benefit in the period in which the amount of the deduction is determined. Under previous GAAP, any excess tax benefits were recognized in additional paid-in capital to offset current-period and subsequent-period tax deficiencies. Adoption should be applied using the modified retrospective transition method by means of a cumulative-effect adjustment to equity as of the beginning of the period in which guidance was adopted. A tax benefit/expense of \$< > was recorded during the year ended 200X as a result of share awards vesting/exercised during the year.] Note: this disclosure is applicable in the year of adoption for non-public business entities and/or any company if this Update impacts presentation for a period prior to the adoption of ASU 2016-09.

Year-end deferred tax assets and liabilities were due to the following:

	<u>2019</u>	<u>2018</u>
Deferred tax assets:		
Allowance for loan losses	\$	\$
Deferred loan fees		
Net unrealized loss on available for sale securities		
Other	_____	_____
	_____	_____
Deferred tax liabilities:		
Depreciation		
Net unrealized gain on securities available for sale	_____	_____
	_____	_____
<Valuation allowance	_____	_____ >
<b>Net deferred tax asset</b>	<u>\$</u>	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 18 – INCOME TAXES** (Continued)

<Valuation allowance on deferred tax asset:

Realization of deferred tax assets associated with the net operating loss carryforwards is dependent upon generating sufficient taxable income prior to their expiration. A valuation allowance to reflect management's estimate of the temporary deductible differences that may expire prior to their utilization has been recorded at year-end 2019 and 2018> [Alternatively, disclose reasons for lack of a valuation allowance when negative indicators are present.]

Net operating loss carryforwards (if applicable):

<At year-end 2019, the Company had federal net operating loss carryforwards of approximately \$<> which expire at various dates from (year) to (year). The Company also had state net operating loss carryforwards of \$<> which expire at various dates from (year) to (year). Deferred tax assets are recognized for net operating losses because the benefit is more likely than not to be realized.>

Thrift bad debt reserve deduction (if applicable):

<Federal income tax laws provided additional bad debt deductions through 1987, totaling \$\_\_\_\_. Accounting standards do not require a deferred tax liability to be recorded on this amount, which otherwise would total \$\_\_\_\_ at year-end 200X. If the Bank were liquidated or otherwise ceases to be a bank or if tax laws were to change, this amount would be expensed.>

Unrecognized Tax Benefits

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

	<u>2019</u>	<u>2018</u>
Balance at January 1	\$	\$
Additions based on tax positions related to the current year		
Additions for tax positions of prior years		
Reductions for tax positions of prior years		
Reductions due to the statute of limitations		
Settlements	_____	_____
Balance at December 31	<u>\$</u>	<u>\$</u>

Of this total, \$<> represents the amount of unrecognized tax benefits that, if recognized, would favorably affect the effective income tax rate in future periods. The Company does not expect the total amount of unrecognized tax benefits to significantly increase or decrease in the next twelve months <alternatively for tax positions for which it is reasonably possible that the total amounts of unrecognized tax benefits will significantly increase or decrease within 12 months of the reporting date disclose: (1) the nature of the uncertainty; (2) The nature of the event that could occur in the next 12 months that would cause the change; (3) An estimate of the range of reasonably possible change or a statement that an estimate of the range cannot be made>.

[Additionally, to the extent material, disclose the reasons for any additions and/or reductions for tax positions of prior years disclosed in the table above and the impact on the effective tax rate for the periods presented. Any material impact to the effective tax rate should be disclosed in the tax rate reconciliation above as well.]

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 18 – INCOME TAXES** (Continued)

The total amount of interest and penalties recorded in the income statement for the years ended December 31, 2019, 2018 and 2017 were \$<>, \$<> and \$<>, and the amounts accrued for interest and penalties at December 31, 2019, 2018 and 2017 were \$<>, \$<> and \$<>.

The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax of the state of <>[as well as various other state income taxes and foreign income taxes{could also list the specific countries}]. The Company is no longer subject to examination by taxing authorities for years before <insert year> [or indicate by tax jurisdiction if different].

**NOTE 19 – RELATED-PARTY TRANSACTIONS**<sup>106</sup>

Loans to principal officers, directors, and their affiliates during 2018 were as follows:

Beginning balance	\$
New loans	
Effect of changes in composition of related parties	
Repayments	
Ending balance	\$

Deposits from principal officers, directors, and their affiliates at year-end 2019 and 2018 were \$\_\_\_\_\_ and \$\_\_\_\_\_.

**NOTE 20 – STOCK-BASED COMPENSATION**<sup>107108</sup>

The Company has two share based compensation plans as described below. Total compensation cost that has been charged against income for those plans was \$\_\_\_\_\_, \$\_\_\_\_\_, and \$\_\_\_\_\_ for 2019, 2018 and 2017, respectively. The total income tax benefit was \$\_\_\_\_\_, \$\_\_\_\_\_, and \$\_\_\_\_\_ for 2019, 2018 and 2017, respectively.

Stock Option Plan

The Company's 20XX Employee Share Option Plan (stock option plan or the Plan), which is shareholder-approved, permits the grant of share options to its employees for up to <> shares of common stock. Option awards are generally granted with an exercise price equal to the market price of the Company's common stock at the date of grant; those option awards have vesting periods ranging from <> to <> years and have <>-year contractual terms. The Company has a policy of using shares held as treasury stock to satisfy share option exercises. Currently, the Company has a sufficient number of treasury shares to satisfy expected share option exercises.

The fair value of each option award is estimated on the date of grant using a closed form option valuation (Black-Scholes) model that uses the assumptions noted in the table below. Expected volatilities are based on historical volatilities of the Company's common stock. The Company uses historical data to estimate option exercise and post-vesting termination behavior. (Employee and management options are tracked separately.) The expected term of options granted is based on historical data and represents the period of time that options granted are expected to be outstanding, which takes into account that the options are not transferable. The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of the grant.

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 20 – STOCK-BASED COMPENSATION** (Continued)

The fair value of options granted was determined using the following weighted-average assumptions as of grant date.

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Risk-free interest rate	%	%	%
Expected term			
Expected stock price volatility			
Dividend yield	%	%	%

A summary of the activity in the stock option plan for 2019 follows:

	<u>Shares</u>	<u>Weighted Average Exercise Price</u>	<u>Weighted Average Remaining Contractual Term</u>	<u>Aggregate Intrinsic Value</u>
Outstanding at beginning of year		\$		\$
Granted				
Exercised				
Forfeited or expired				
Outstanding at end of year		\$		\$
Fully vested and expected to vest <sup>109</sup>		\$		\$
Exercisable at end of year		\$		\$

Information related to the stock option plan during each year follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Intrinsic value of options exercised	\$	\$	\$
Cash received from option exercises			
Tax benefit from option exercises			
Weighted average fair value of options granted			

As of December 31, 2019, there was \$<> of total unrecognized compensation cost related to nonvested stock options granted under the Plan. The cost is expected to be recognized over a weighted-average period of <> years.

(If applicable) During 2019, the Company extended the contractual life of <> fully vested share options held by an executive. As a result of that modification, the Company recognized additional compensation expense of \$<> for the year ended December 31, 2019. There were no modifications during 2018 and 2017.<sup>110</sup>

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 20 – STOCK-BASED COMPENSATION** (Continued)

Share Award Plan

A Recognition and Retention Plan (“RRP”)<sup>111</sup> provides for the issuance of shares to directors, and officers. Compensation expense is recognized over the vesting period of the awards based on the fair value of the stock at issue date. The fair value of the stock was determined using [add description of how fair value was determined]. RRP shares fully vest on the <fifth> anniversary of the grant date. Total shares issuable under the plan are \_\_\_\_\_ at year-end 2019, and \_\_\_\_\_ shares were issued in 2019 and 2018.

A summary of changes in the Company’s nonvested shares for the year follows:

<u>Nonvested Shares</u>	<u>Shares</u>	<u>Weighted-Average Grant-Date Fair Value</u>
Nonvested at January 1, 2019	<>	\$
Granted	<>	
Vested	<>	
Forfeited	<>	
Nonvested at December 31, 2019	<>	\$

As of December 31, 2019, there was \$\_\_\_\_\_ of total unrecognized compensation cost related to nonvested shares granted under the Plan. The cost is expected to be recognized over a weighted-average period of X.X years. The total fair value of shares vested during the years ended December 31, 2019, 2018 and 2017 was \$\_\_\_\_\_, \$\_\_\_\_\_, and \$\_\_\_\_\_.

**NOTE 21 – REGULATORY CAPITAL MATTERS**<sup>112</sup>

Banks and bank holding companies are subject to regulatory capital requirements administered by federal banking agencies. Capital adequacy guidelines and, additionally for banks, prompt corrective action regulations, involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by regulators. Failure to meet capital requirements can initiate regulatory action. The net unrealized gain or loss on available for sale securities <is/is not> included in computing regulatory capital. Management believes as of December 31, 2019, the Company and Bank meet all capital adequacy requirements to which they are subject.

Prompt corrective action regulations provide five classifications: well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, and critically undercapitalized, although these terms are not used to represent overall financial condition. If adequately capitalized, regulatory approval is required to accept brokered deposits. If undercapitalized, capital distributions are limited, as is asset growth and expansion, and capital restoration plans are required. At year-end 2019 and 2018, the most recent regulatory notifications categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the institution’s category.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 21 – REGULATORY CAPITAL MATTERS** (Continued)

Actual and required capital amounts (in millions) and ratios are presented below at year-end.

	<u>Actual</u>		<u>Required for Capital Adequacy Purposes</u> <sup>113</sup>		<u>To Be Well Capitalized Under Prompt Corrective Action Regulations</u> <small>114 115 116</small>	
	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>	<u>Amount</u>	<u>Ratio</u>
<u>2019</u>						
Total Capital to risk weighted assets						
Consolidated <sup>117</sup>	\$	%	\$	%	N/A	N/A
Bank						
Tier 1 (Core) Capital to risk weighted assets						
Consolidated					N/A	N/A
Bank						
Common Tier 1 (CET1)						
Consolidated					N/A	N/A
Bank						
Tier 1 (Core) Capital to average assets						
Consolidated					N/A	N/A
Bank						
<u>2018</u>						
Total Capital to risk weighted assets						
Consolidated	\$	%	\$	%	N/A	N/A
Bank						
Tier 1 (Core) Capital to risk weighted assets						
Consolidated					N/A	N/A
Bank						
Common Tier 1 (CET1)						
Consolidated						
Bank						
Tier 1 (Core) Capital to average assets						
Consolidated					N/A	N/A
Bank						

[The Qualified Thrift Lender test requires at least 65% of assets be maintained in housing-related finance and other specified areas. If this test is not met, limits are placed on growth, branching, new investments, FHLB advances and dividends, or the Bank must convert to a commercial bank charter. Management believes that this test is met.]

(Continued)

**NOTE 21 – REGULATORY CAPITAL MATTERS (Continued)**

[The Company converted from a mutual to a stock institution, and a “liquidation account” was established at \$\_\_\_\_\_, which was net worth reported in the conversion prospectus. The liquidation account represents a calculated amount for the purposes described below, and it does not represent actual funds included in the consolidated financial statements of the Company. Eligible depositors who have maintained their accounts, less annual reductions to the extent they have reduced their deposits, would receive a distribution from this account if the Company liquidated. Dividends may not reduce shareholders’ equity below the required liquidation account balance.]

**Dividend Restrictions**—The Company’s principal source of funds for dividend payments is dividends received from the Bank. Banking regulations limit the amount of dividends that may be paid without prior approval of regulatory agencies.<sup>118</sup> As of December 31, 2019, \$\_\_\_\_\_ of retained earnings is available to pay dividends.

**NOTE 22 – DERIVATIVES**

**The following illustrative disclosure assumes ASU 2017-12 has been adopted.**

The Company utilizes interest rate swap agreements as part of its asset liability management strategy to help manage its interest rate risk position. The notional amount of the interest rate swaps does not represent amounts exchanged by the parties. The amount exchanged is determined by reference to the notional amount and the other terms of the individual interest rate swap agreements.

Cash Flow Hedges: Interest rate swaps with notional amounts totaling \$<> million and \$<> million as of December 31, 2019 and 2018, were designated as cash flow hedges of certain <Federal Home Loan Bank advances> and were determined to be effective during all periods presented. The Company expects the hedges to remain effective during the remaining terms of the swaps.

Fair Value Hedges: Interest rate swaps with notional amounts totaling \$<> million and \$<> million as of December 31, 2019 and 2018, were designated as fair value last of layer hedges of certain <fixed rate prepayable loans>. Interest rate swaps with notional amounts totaling \$<> million and \$<> million as of December 31, 2019 and 2018, were designated as fair value hedges of certain <Federal Home Loan Bank advances>. The hedges were determined to be effective during all periods presented. The Company expects the hedges to remain effective during the remaining terms of the swaps.

Derivatives Not Designated As Hedges: The Company also enters into interest rates swaps with its loan customers. The notional amounts of interest rate swaps with its loan customer as of December 31, 2019 and 2018 were \$<> and \$<>. The Company enters into corresponding offsetting derivatives with third parties. While these derivatives represent economic hedges, they do not qualify as hedges for accounting purposes.

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 22 – DERIVATIVES** (Continued)

The following table presents the amounts recorded on the balance sheet related to cumulative basis adjustments for fair value hedges as of December 31<sup>119</sup>:

Line Item in the Balance Sheet in Which the Hedged Item is Included	Carrying Amount of the Hedged Assets (Liabilities)		Cumulative Amount of Fair Value Hedging Adjustment Included in the Carrying Amount of the Hedged Assets (Liabilities)	
	2019	2018	2019	2018
Loans receivable <sup>(a)</sup>	\$	\$	\$	\$
FHLB Advances			(b)	

<sup>(a)</sup>These amounts represent the amortized cost basis of closed portfolios used to designate hedging relationships in which the hedged item is the last layer expected to be remaining at the end of the hedging relationship. The amounts of the last of layer designated as the hedged items were \$<> and \$<>, respectively.

<sup>(b)</sup>The balance includes \$<> of hedging adjustment on a discontinued hedging relationship.

The Company presents derivative position gross on the balance sheet. The following table reflects the derivatives recorded on the balance sheet as of December 31:

	2019		2018	
	Notional Amount	Fair Value	Notional Amount	Fair Value
Included in other assets:				
Derivatives designated as hedges:				
Interest rate swaps related to <>	\$	\$	\$	\$
Derivatives not designated as hedging Instruments:				
Interest rates swaps related to customer loans				
Total included in other assets		\$		\$
Included in other liabilities:				
Derivatives designated as hedges:				
Interest rate swaps related to <>				
Derivatives not designated as hedging instruments				
Interest rate swaps related to customer loans				
Total included in other liabilities		\$		\$

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 22 – DERIVATIVES** (Continued)

The effect of cash flow hedge accounting on accumulated other comprehensive income for the years ended December 31 are as follows:

	2019		
	Amount of Gain (Loss) Recognized in OCI <u>on Derivative</u>	Location of Gain (Loss) Reclassified from OCI <u>into Income</u>	Amount of Gain (Loss) Reclassified from OCI <u>into Income</u>
Interest rate contracts	\$		\$

	2018		
	Amount of Gain (loss) Recognized in OCI <u>on Derivative</u>	Location of Gain (Loss) Reclassified from OCI <u>into Income</u>	Amount of Gain (Loss) Reclassified from OCI <u>into Income</u>
Interest rate contracts	\$		\$

	2017		
	Amount of Gain (loss) Recognized in OCI <u>on Derivative</u>	Location of Gain (Loss) Reclassified from OCI <u>into Income</u>	Amount of Gain (Loss) Reclassified from OCI <u>into Income</u>
Interest rate contracts	\$		\$

At December 31, 2019, the Company expected \$<> of the unrealized gain to be reclassified as a reduction of interest expense during 2020.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 22 – DERIVATIVES** (Continued)

The effect of fair value and cash flow hedge accounting on the statement of financial performance for the years ended December 31, 2019 and 2018 are as follows:

Location and Amount of Gain or Loss Recognized in Income on Fair Value and Cash Flow Hedging Relationships <sup>120</sup>					
2019		2018		2017	
Interest Income (Expense)	Other Income (Expense)	Interest Income (Expense)	Other Income (Expense)	Interest Income (Expense)	Other Income (Expense)

**Total amounts of income and expense line items presented in the statement of financial performance in which the effects of fair value or cash flow hedges are recorded**

The effects of fair value and cash flow hedging:

Gain (loss) on fair value hedging relationships:

Hedged items

\$	\$	\$	\$	\$	\$
----	----	----	----	----	----

Interest rate contracts designated as hedging  
instruments

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Gain or (loss) on cash flow hedging relationships:

Amount reclassified from accumulated OCI  
into income

\$	\$	\$	\$	\$	\$
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Amount reclassified from accumulated OCI into  
income due to a forecast transaction that is  
probable of not occurring

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 22 – DERIVATIVES** (Continued)

Derivatives Not Designated as Hedging Instruments	Location of Gain or (Loss) Recognized in Income on Derivative <sup>121</sup>	Amount of Gain or (Loss) Recognized in Income on Derivative		
		2019	2018	2017
Interest rate swaps related to loan customers	Other income (expense)	\$	\$	\$
<>	Other income (expense)			
Total		\$	\$	\$

**The following illustrative disclosure assumes ASU 2017-12 has not been adopted.**

The Company utilizes interest rate swap agreements as part of its asset liability management strategy to help manage its interest rate risk position. The notional amount of the interest rate swaps does not represent amounts exchanged by the parties. The amount exchanged is determined by reference to the notional amount and the other terms of the individual interest rate swap agreements.

Cash Flow Hedges: Interest rate swaps with notional amounts totaling \$<> million and \$<> million as of December 31, 2019 and 2018, were designated as cash flow hedges of certain <Federal Home Loan Bank advances> and were determined to be fully effective during all periods presented. As such, no amount of ineffectiveness has been included in net income. Therefore, the aggregate fair value of the swaps is recorded in other assets (liabilities) with changes in fair value recorded in other comprehensive income (loss). The Company expects the hedges to remain fully effective during the remaining terms of the swaps.

Interest income (expense) recorded on these swap transactions totaled \$<>, \$<> and \$<> during 2019, 2018, and 2017, respectively, and is reported as a component of interest expense on <FHLB Advances>. At December 31, 2018, the Company expected \$<> of the unrealized gain to be reclassified as a reduction of interest expense during 2019.

Fair Value Hedges: Interest rate swaps with notional amounts totaling \$<> million and \$<> million as of December 31, 2019 and 2018, were designated as fair value hedges of certain <Federal Home Loan Bank advances> and were determined to be effective during all periods presented. The Company expects the hedges to remain effective during the remaining terms of the swaps.

Derivatives Not Designated As Hedges: The Company also enters into interest rates swaps with its loan customers. The notional amounts of interest rate swaps with its loan customer as of December 31, 2019 and 2018 were \$<> and \$<>. The Company enters into corresponding offsetting derivatives with third parties. While these derivatives represent economic hedges, they do not qualify as hedges for accounting purposes.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 22 – DERIVATIVES** (Continued)

**Fair Value Hedge**

The following table reflects the fair value hedges included in the Consolidated Statement of Income as of December 31:

<u>Interest rate contracts</u>	<u>Location</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>
Change in fair value of interest rate swaps hedging long-term debt	Interest expense	\$	\$	\$
Change in fair value of long-term debt – hedged item	Interest expense	\$	\$	\$

The following table reflects the fair value hedges included in the Consolidated Balance Sheets as of December 31:

	<u>2019</u>		<u>2018</u>	
	<u>Notional Amount</u>	<u>Fair Value</u>	<u>Notional Amount</u>	<u>Fair Value</u>
Included in other assets:				
Interest rate swaps related to debt	\$	\$	\$	\$
Total included in other assets				
Included in other liabilities:				
Interest rate swaps related to debt	\$	\$	\$	\$
Total included in other liabilities				

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 22 – DERIVATIVES** (Continued)

**Cash Flow Hedge**

The following table presents the net gains (losses) recorded in accumulated other comprehensive income and the Consolidated Statements of Income relating to the cash flow derivative instruments for the year ended December 31:

	2019		
	Amount of Gain (Loss) Recognized in OCI (Effective Portion)	Amount of Gain (Loss) Reclassified from OCI to Interest Income	Amount of Gain (Loss) Recognized in Other Non-interest Income (Ineffective Portion)
Interest rate contracts	\$	\$	\$
	2018		
	Amount of Gain (loss) Recognized in OCI (Effective Portion)	Amount of Gain (Loss) Reclassified from OCI to Interest Income	Amount of Gain (Loss) Recognized in Other Non-interest Income (Ineffective Portion)
Interest rate contracts	\$	\$	\$
	2017		
	Amount of Gain (Loss) Recognized in OCI (Effective Portion)	Amount of Gain (Loss) Reclassified from OCI to Interest Income	Amount of Gain (Loss) Recognized in Other Non-interest Income (Ineffective Portion)
Interest rate contracts	\$	\$	\$

The following table reflects the cash flow hedges included in the Consolidated Balance Sheets as of December 31, 2019 and December 31, 2018:

	2019		2018	
	Notional Amount	Fair Value	Notional Amount	Fair Value
Included in other assets:				
Interest rate swaps related to <>	\$	\$	\$	\$
Total included in other assets	\$	\$	\$	\$
Included in other liabilities:				
Interest rate swaps related to <>	\$	\$	\$	\$
Total included in other liabilities	\$	\$	\$	\$

Other Interest Rate Swaps: On <>, 2019, the Company entered into two interest-rate swap agreements with a combined notional amount of \$<> million. These interest-rate swap agreements do not qualify for hedge accounting treatment, and therefore changes in fair value are reported in current year earnings.

The fair value of the combined interest rate swaps at December 31, 2019 is reflected in other liabilities with a corresponding charge to income recorded as a reduction of non-interest income.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 22 – DERIVATIVES** (Continued)

**Mortgage Banking Derivatives**

Commitments to fund certain mortgage loans (interest rate lock commitments) to be sold into the secondary market and forward commitments for the future delivery of mortgage loans to third party investors are considered derivatives. It is the Company's practice to enter into forward commitments for the future delivery of residential mortgage loans when interest rate lock commitments are entered into in order to economically hedge the effect of changes in interest rates resulting from its commitments to fund the loans. These mortgage banking derivatives are not designated in hedge relationships.

The net gains (losses) relating to free-standing derivative instruments used for risk management are summarized below as of December 31:

	<u>Location</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>
Forward contracts related to mortgage loans held for sale	Net gains on sales of loans	\$	\$	\$
Interest rate lock commitments	Net gains on sales of loans	\$	\$	\$

The following table reflects the amount and fair value of mortgage banking derivatives included in the Consolidated Balance Sheets as of December 31:

	<u>2019</u>		<u>2018</u>	
	<u>Notional Amount</u>	<u>Fair Value</u>	<u>Notional Amount</u>	<u>Fair Value</u>
Included in other assets:				
Forward contracts related to mortgage loans held for sale	\$	\$	\$	\$
Interest rate lock commitments				
Total included in other assets	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
Included in other liabilities:				
Forward contracts related to mortgage loans held for sale	\$	\$	\$	\$
Interest rate lock commitments				
Total included in other liabilities	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 23 – LOAN COMMITMENTS AND OTHER RELATED ACTIVITIES**

Some financial instruments, such as loan commitments, credit lines, letters of credit, and overdraft protection, are issued to meet customer financing needs. These are agreements to provide credit or to support the credit of others, as long as conditions established in the contract are met, and usually have expiration dates. Commitments may expire without being used. Off-balance-sheet risk to credit loss exists up to the face amount of these instruments, although material losses are not anticipated. The same credit policies are used to make such commitments as are used for loans, including obtaining collateral at exercise of the commitment.

The contractual amounts of financial instruments with off-balance-sheet risk at year-end were as follows:

	2019		2018	
	<u>Fixed Rate</u>	<u>Variable Rate</u>	<u>Fixed Rate</u>	<u>Variable Rate</u>
Commitments to make loans	\$	\$	\$	\$
Unused lines of credit				
Standby letters of credit (see below if material)				

Commitments to make loans are generally made for periods of <> days or less. The fixed rate loan commitments have interest rates ranging from <>% to <>% and maturities ranging from <> years to <> years.

[If material]: The following instruments are considered financial guarantees and are carried at fair value.

	2019		2018	
	<u>Contract Amount</u>	<u>Fair Value</u>	<u>Contract Amount</u>	<u>Fair Value</u>
Standby letters of credit	\$	\$	\$	\$
Loans sold with recourse				

**NOTE 24 – BUSINESS COMBINATION**

On \_\_\_\_\_, 2019, the Company acquired 100% of the outstanding common shares of <> Bank in exchange for \_\_\_\_\_. Under the terms of the acquisition, <> common shareholders received <> of a share of the Company's common stock in exchange for each share of <> common stock. With the acquisition, the Company has one of <describe reasons for the acquisition>. <> Bank results of operations were included in the Company's results beginning \_\_\_\_\_, 2019. Acquisition-related costs of \$<> are included in other in the Company's income statement for the year ended December 31, 2019. The fair value of the common shares issued as part of the consideration paid for <> Bank was determined in the basis of the closing price of the Company's common shares on the acquisition date.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 24 – BUSINESS COMBINATION** (Continued)

Goodwill of \$\_\_\_\_\_ arising from the acquisition consisted largely of synergies and the cost savings resulting from the combining of the operations of the companies. The amount of goodwill that is expected to be deductible for income taxes purposes is \$\_\_\_\_\_. The fair value of \$\_\_\_\_\_ of intangible assets related to core deposits is subject to change pending receipt of the final valuation. The following table summarizes the consideration paid for <> Bank and the amounts of the assets acquired and liabilities assumed recognized at the acquisition date:

Consideration	
Cash	\$
Equity Instruments	
Contingent Consideration	_____
Fair value of total consideration transferred	<u>\$</u>
Recognized amounts of identifiable assets acquired and liabilities assumed	
Cash and cash equivalents	\$
Securities	
Federal Home Loan Bank stock	
Loans	
Premises and equipment	
Core deposit intangibles	
FDIC loss share receivable	
Real estate owned	
Other assets	_____
Total assets acquired	_____
Deposits	
Federal Home Loan Bank advances	
Liability arising from a contingency	
Other liabilities	_____
Total liabilities assumed	_____
Total identifiable net assets	_____
Goodwill	_____
	<u>\$</u>

The fair value of net assets acquired includes fair value adjustments to certain receivables that were not considered impaired as of the acquisition date. The fair value adjustments were determined using discounted contractual cash flows. However, the Company believes that all contractual cash flows related to these financial instruments will be collected. As such, these receivables were not considered impaired at the acquisition date and were not subject to the guidance relating to purchased credit impaired loans, which have shown evidence of credit deterioration since origination. Receivables acquired that were not subject to these requirements include non-impaired loans and customer receivables with a fair value and gross contractual amounts receivable of \$\_\_\_\_\_ and \$\_\_\_\_\_ on the date of acquisition.

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 24 – BUSINESS COMBINATION** (Continued)

Example of adjustment to provision fair value amount: The Company increased the fair value of property, plant, and equipment by \$ < > with a corresponding decrease to goodwill due to the receipt of an updated appraisal. The increase in fair value resulted in an increase in depreciation expense of \$ < >, of which \$ < > relates to the previous year<sup>122</sup>.

The following table presents supplemental pro forma information as if the acquisition had occurred at the beginning of 2019.<sup>123</sup> The unaudited pro forma information includes adjustments for interest income on loans and securities acquired, amortization of intangibles arising from the transaction, depreciation expense on property acquired, interest expense on deposits acquired, and the related income tax effects. The pro forma financial information is not necessarily indicative of the results of operations that would have occurred had the transactions been effected on the assumed dates.

	<u>2019</u>	<u>2018</u>
Net interest income	\$ _____	\$ _____
Net income	\$ _____	\$ _____
Basic earnings per share	\$ _____	\$ _____
Diluted earnings per share	\$ _____	\$ _____

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 25 – PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION**

Condensed financial information of \_\_\_\_\_ follows:

CONDENSED BALANCE SHEETS  
December 31

	<u>2019</u>	<u>2018</u>
<b>ASSETS</b>		
Cash and cash equivalents	\$	\$
Securities available for sale		
Investment in banking subsidiaries		
Investment in and advances to other subsidiaries		
Other assets	_____	_____
<b>Total assets</b>	<b>\$ _____</b>	<b>\$ _____</b>
<b>LIABILITIES AND EQUITY</b>		
Debt	\$	\$
Payable to subsidiaries		
Accrued expenses and other liabilities		
Shareholders' equity	_____	_____
<b>Total liabilities and shareholders' equity</b>	<b>\$ _____</b>	<b>\$ _____</b>

CONDENSED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME  
Years ended December 31

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Interest income	\$	\$	\$
Dividends from subsidiaries			
Other income			
Interest expense			
Other expense	_____	_____	_____
Income before income tax and undistributed subsidiary income			
Income tax expense (benefit)			
Equity in undistributed subsidiary income	_____	_____	_____
Net income	\$ _____	\$ _____	\$ _____
Comprehensive income	\$	\$	\$

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 25 – PARENT COMPANY ONLY CONDENSED FINANCIAL INFORMATION** (Continued)

CONDENSED STATEMENTS OF CASH FLOWS			
Years ended December 31			
	<u>2019</u>	<u>2018</u>	<u>2017</u>
Cash flows from operating activities			
Net income	\$	\$	\$
Adjustments:			
Equity in undistributed subsidiary income			
Change in other assets			
Change in other liabilities			
Net cash from operating activities	_____	_____	_____
Cash flows from investing activities			
Investments in subsidiaries			
Purchase of securities			
Sales of securities			
Other			
Net cash from investing activities	_____	_____	_____
Cash flows from financing activities			
Proceeds of borrowings			
Repayments of borrowings			
Proceeds from stock issue			
Purchase of common stock			
Dividends paid			
Net cash from financing activities	_____	_____	_____
Net change in cash and cash equivalents			
Beginning cash and cash equivalents	_____	_____	_____
Ending cash and cash equivalents	\$ _____	\$ _____	\$ _____

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 26 – EARNINGS PER SHARE**

The factors used in the earnings per share computation follow:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Basic			
Net income	\$ <u>          </u>	\$ <u>          </u>	\$ <u>          </u>
Weighted average common shares outstanding			
Less: Average unallocated ESOP shares	<u>          </u>	<u>          </u>	<u>          </u>
Average shares	<u>          </u>	<u>          </u>	<u>          </u>
Basic earnings per common share	\$ <u>          </u>	\$ <u>          </u>	\$ <u>          </u>
Diluted			
Net income	\$ <u>          </u>	\$ <u>          </u>	\$ <u>          </u>
Weighted average common shares outstanding for basic earnings per common share			
Add: Dilutive effects of assumed exercises of stock options			
Add: Dilutive effects of assumed exercises of stock warrants	<u>          </u>	<u>          </u>	<u>          </u>
Average shares and dilutive potential common shares	<u>          </u>	<u>          </u>	<u>          </u>
Diluted earnings per common share	\$ <u>          </u>	\$ <u>          </u>	\$ <u>          </u>

Stock options for \_\_\_\_\_, \_\_\_\_\_ and \_\_\_\_\_ shares of common stock were not considered in computing diluted earnings per common share for 2019, 2018 and 2017, respectively, because they were antidilutive.

(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 26 – EARNINGS PER SHARE (Continued)**

<The two-class method is used in the calculation of basic and diluted earnings per share. Under the two-class method, earnings available to common shareholders for the period are allocated between common shareholders and participating securities according to dividends declared (or accumulated) and participation rights in undistributed earnings. The factors used in the earnings per share computation follow:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Basic			
Net income available to common shareholders	\$	\$	\$
Less: Earnings allocated to participating securities	_____	_____	_____
Net income allocated to common shareholders	\$ _____	\$ _____	\$ _____
Weighted average common shares outstanding including participating securities			
Less: Participating securities			
Less: Average unallocated ESOP shares	_____	_____	_____
Average shares	_____	_____	_____
Basic earnings per common share	\$ _____	\$ _____	\$ _____
Diluted			
Net income allocated to common shareholders	\$ _____	\$ _____	\$ _____
Weighted average common shares outstanding for basic earnings per common share			
Add: Dilutive effects of assumed exercises of stock options			
Add: Dilutive effects of assumed exercises of stock warrants	_____	_____	_____
Average shares and dilutive potential common shares	_____	_____	_____
Diluted earnings per common share	\$ _____	\$ _____	\$ _____

Stock options for \_\_\_\_\_, \_\_\_\_\_ and \_\_\_\_\_ shares of common stock were not considered in computing diluted earnings per common share for 2019, 2018 and 2017, respectively, because they were antidilutive.>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 27 – ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**<sup>124</sup>

The following is changes in accumulated other comprehensive income (loss) by component, net of tax, for the years ending December 31, 2019 and 2018:

	Gains and Losses on Cash Flow Hedges	Unrealized Gains and Losses on Available- for-Sale Securities	Defined Benefit Pension Items	Foreign Currency Items	Total
<u>December 31, 2019</u>					
Beginning balance	\$	\$	\$	\$	\$
Other comprehensive income before reclassification					
Amounts reclassified from accumulated other comprehensive income					
Net current period other comprehensive income					
Ending balance	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
	Gains and Losses on Cash Flow Hedges	Unrealized Gains and Losses On Available- for-Sale Securities	Defined Benefit Pension Items	Foreign Currency Items	Total
<u>December 31, 2018</u>					
Beginning balance	\$	\$	\$	\$	\$
Other comprehensive income before reclassification					
Amounts reclassified from accumulated other comprehensive income					
Net current period other comprehensive income					
Ending balance	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 27 – ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)** (Continued)

The following is significant amounts reclassified out of each component of accumulated other comprehensive income (loss) for the year ending December 31, 2019:

<u>Details about Accumulated Other Comprehensive Income Components</u>	<u>Amount Reclassified From Accumulated Other Comprehensive Income</u>	<u>Affected Line Item in the Statement Where Net Income Is Presented</u>
Gains and losses on cash flow hedges		
Interest rate contracts	\$	Interest income (expense)
Credit derivatives	_____	Other income (expense)
Total before tax		
Tax effect	_____	Tax (expense) or benefit
Net of tax	\$ _____	
Unrealized gains and losses on available-for-sale securities		
Realized gains on securities available-for-sale	\$	Net gain (losses) on sale of securities
Other-than-temporary impairment	_____	Other-than temporary impairment loss
Total before tax		
Tax effect	_____	Tax (expense) or benefit
Net of tax	\$ _____	
Amortization of defined benefit pension items		
Prior service costs	\$	Other income/expense
Transition obligation		Other income/expense
Actuarial gains (losses)	_____	Other income/expense
Total before tax		
Tax effect	_____	Tax (expense) or benefit
Net of tax	\$ _____	
Total reclassifications for the period, net of tax	\$ _____	

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 27 – ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)** (Continued)

The following is significant amounts reclassified out of each component of accumulated other comprehensive income (loss) for the year ending December 31, 2018:

<u>Details About Accumulated Other Comprehensive Income Components</u>	<u>Amount Reclassified From Accumulated Other Comprehensive Income</u>	<u>Affected Line Item in the Statement Where Net Income Is Presented</u>
Gains and losses on cash flow hedges		
Interest rate contracts	\$	Interest income (expense)
Credit Derivatives	_____	Other income (expense)
Total before tax		
Tax effect	_____	Tax (expense) or benefit
Net of tax	\$ _____	
Unrealized gains and losses on available-for-sale securities		
Realized gains on securities available-for-sale	\$	Net gain (losses) on sale of securities
Other-than-temporary Impairment	_____	Other-than-temporary impairment loss
Total before tax		
Tax effect	_____	Tax (expense) or benefit
Net of tax	\$ _____	
Amortization of defined benefit pension items		
Prior service costs	\$	Other income/expense
Transition obligation		Other income/expense
Actuarial gains (losses)	_____	Other income/expense
Total before tax		
Tax effect	_____	Tax (expense) or benefit
Net of tax	\$ _____	
Total reclassifications for the Period, net of tax	\$ _____	

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(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 27 – ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)** (Continued)

The following is significant amounts reclassified out of each component of accumulated other comprehensive income (loss) for the year ending December 31, 2017:

<u>Details About Accumulated Other Comprehensive Income Components</u>	<u>Amount Reclassified From Accumulated Other Comprehensive Income</u>	<u>Affected Line Item in the Statement Where Net Income Is Presented</u>
Gains and losses on cash flow hedges		
Interest rate contracts	\$	Interest income (expense)
Credit Derivatives	_____	Other income (expense)
Total before tax		
Tax effect	_____	Tax (expense) or benefit
Net of tax	\$ _____	
Unrealized gains and losses on available-for-sale securities		
Realized gains on securities available-for-sale	\$	Net gain (losses) on sale of securities
Other-than-temporary impairment	_____	Other-than-temporary impairment loss
Total before tax		
Tax effect	_____	Tax (expense) or benefit
Net of tax	\$ _____	
Amortization of defined benefit pension items		
Prior service costs	\$	Other income/expense
Transition obligation		Other income/expense
Actuarial gains (losses)	_____	Other income/expense
Total before tax		
Tax effect	_____	Tax (expense) or benefit
Net of tax	\$ _____	
Total reclassifications for the Period, net of tax	\$ _____	

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 28 – SEGMENT INFORMATION**

The reportable segments are determined by the products and services offered, primarily distinguished between banking and mortgage banking operations. They are also distinguished by the level of information provided to the chief operating decision maker, who uses such information to review performance of various components of the business [such as branches and subsidiary banks], which are then aggregated if operating performance, products/services, and customers are similar. Loans, investments, and deposits provide the revenues in the banking operation, and servicing fees and loan sales provide the revenues in mortgage banking. All operations are domestic.

Accounting policies for segments are the same as those described in Note 1 except that pension expense for each segment is determined based on cash paid. Segment performance is evaluated using operating income. Income taxes are allocated and indirect expenses are allocated on revenue. Transactions among segments are made at fair value. Information reported internally for performance assessment follows:

	<u>Banking</u>	<u>Mortgage Banking</u>	<u>Other</u>	<u>Total Segments</u>
<u>2019</u>				
Net interest income	\$	\$	\$	\$
Other revenue				
Noncash items:				
Depreciation				
Provision for loan loss				
Amortization of intangibles				
Goodwill impairment				
Income tax expense				
Segment profit				
Segment assets				

	<u>Banking</u>	<u>Mortgage Banking</u>	<u>Other</u>	<u>Total Segments</u>
<u>2018</u>				
Net interest income	\$	\$	\$	\$
Other revenue				
Noncash items:				
Depreciation				
Provision for loan loss				
Amortization of intangibles				
Goodwill impairment				
Income tax expense				
Segment profit				
Segment assets				

	<u>Banking</u>	<u>Mortgage Banking</u>	<u>Other</u>	<u>Total Segments</u>
<u>2017</u>				
Net interest income	\$	\$	\$	\$
Other revenue				
Noncash items:				
Depreciation				
Provision for loan loss				
Net gain on loan sale				
Income tax expense				
Segment profit				

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 28 – SEGMENT INFORMATION** (Continued)

Significant segment totals are reconciled to the financial statements as follows:

	<u>Reportable Segments</u>	<u>Other Segments</u>	<u>Other</u>	<u>Consolidated Totals</u>
<u>2019</u>				
Net interest income	\$	\$	\$	\$
Other revenue				
Provision for loan loss				
Net gain on loan sale				
Income tax expense				
Profit				
Assets				
	<u>Reportable Segments</u>	<u>Other Segments</u>	<u>Other</u>	<u>Consolidated Totals</u>
<u>2018</u>				
Net interest income	\$	\$	\$	\$
Other revenue				
Provision for loan loss				
Net gain on loan sale				
Income tax expense				
Profit				
Assets				
	<u>Reportable Segments</u>	<u>Other Segments</u>	<u>Other</u>	<u>Consolidated Totals</u>
<u>2017</u>				
Net interest income	\$	\$	\$	\$
Other revenue				
Provision for loan loss				
Net gain on loan sale				
Income tax expense				
Profit				

[Quantify amounts that are included in “Other Segments” and “Other” above and discuss the nature of such amounts to the extent material. Format may vary.] Amounts included in the “other” column are as follows:

	<u>2019</u>	<u>2018</u>	<u>2017</u>
Income tax expense:			
Holding company expense	\$	\$	\$
Amount not allocated to segments			
Profit:			
Holding company expenses			
Pension expense			
Assets:			
Holding company assets			

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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**NOTE 29 – QUARTERLY FINANCIAL DATA (UNAUDITED)**

	<u>Interest Income</u>	<u>Net Interest Income</u>	<u>Net Income</u>	<u>Earnings Per Share</u> <sup>125</sup>	
				<u>Basic</u>	<u>Diluted</u>
<u>2019</u>					
First quarter	\$	\$	\$	\$	\$
Second quarter					
Third quarter					
Fourth quarter					
<u>2018</u>					
First quarter	\$	\$	\$	\$	\$
Second quarter					
Third quarter					
Fourth quarter					

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(Continued)



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 30 – OFFSETTING ASSETS AND LIABILITIES<sup>126</sup>**

The following tables summarize gross and net information about financial instruments and derivative instruments that are offset in the statement of financial position or that are subject to an enforceable master netting arrangement at December 31, 2019 and 2018.

December 31, 2019						
Description	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Statement of Financial Position	Net Amounts of Assets Presented in the Statement of Financial Position	Gross Amounts Not Offset in the Statement of Financial Position		
				Financial Instruments Recognized Amount	Cash or Financial Instrument Collateral Received	Net Amount
Interest rate swap derivatives	\$	\$	\$	\$	\$	\$
Reverse repurchase agreements						
Total	\$	\$	\$	\$	\$	\$

December 31, 2018						
Description	Gross Amounts of Recognized Assets	Gross Amounts Offset in the Statement of Financial Position	Net Amounts of Assets Presented in the Statement of Financial Position	Gross Amounts Not Offset in the Statement of Financial Position		
				Financial Instruments Recognized Amount	Cash or Financial Instrument Collateral Received	Net Amount
Interest rate swap derivatives	\$	\$	\$	\$	\$	\$
Reverse repurchase agreements						
Total	\$	\$	\$	\$	\$	\$

If an event of default occurs causing an early termination of an interest rate swap derivative, any early termination amount payable to one party by the other party may be reduced by set-off against any other amount payable by the one party to the other party. If a default in performance of any obligation of a repurchase agreement or reverse repurchase agreement occurs, each party will set-off property held in respect of transactions against obligations owing in respect of any other transactions.

(Continued)

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 31 – QUALIFIED AFFORDABLE HOUSING PROJECT INVESTMENTS**

The Company invests in qualified affordable housing projects. At December 31, 2019 and 2018, the balance of the investment for qualified affordable housing projects was \$\_\_\_\_\_ and \$\_\_\_\_\_. These balances are reflected in the accrued interest receivable and other assets line on the consolidated balance sheets. Total unfunded commitments<sup>127</sup> related to the investments in qualified affordable housing projects totaled \$\_\_\_\_\_ and \$\_\_\_\_\_ at December 31, 2019 and 2018. The Company expects to fulfill these commitments during the year ending 20XX.

**[If investment is accounted for using the proportional amortization method]:** During the years ended December 31, 2019 and 2018, the Company recognized amortization expense of \$\_\_\_\_\_ and \$\_\_\_\_\_, respectively, which was included within income tax expense on the consolidated statements of income.

**[If investment is accounted for using the equity method]:** During the year ended December 31, 20XX and XX, the Company recognized amortization expense of \$\_\_\_\_\_ and \$\_\_\_\_\_, respectively, which was included within other noninterest expense on the consolidated statements of income.

Additionally, during the years ended December 31, 2019 and 2018, the Company recognized tax credits and other benefits from its investment in affordable housing tax credits of \$\_\_\_\_\_ and \$\_\_\_\_\_, respectively. During the years ending December 31, 2019 and 2018, the Company incurred impairment losses of \$\_\_\_\_\_ and \$\_\_\_\_\_. The impairment losses were a result of the Company being ineligible to redeem the tax credits due to loss of qualification related to required occupancy levels [or describe the reason for impairment].

**NOTE 32 - REVENUE FROM CONTRACTS WITH CUSTOMERS**

**[Example with one segment]**

All of the Company's revenue from contracts with customers in the scope of ASC 606 is recognized within Non-Interest Income. The following table presents the Company's sources of Non-Interest Income for the twelve months ended < >, 2019. Items outside the scope of ASC 606 are noted as such.

	Year Ended _____ < >, 2019	Year Ended _____ < >, 2018 <sup>(c)</sup>
Non-interest income		
Service charges on deposits <sup>128</sup>		
Overdraft fees	\$ -	\$ -
Other	-	-
Interchange income	-	-
Wealth management fees	-	-
Investment brokerage fees	-	-
Net gains on sales of loans <sup>(a)</sup>	-	-
Loan servicing fees <sup>(a)</sup>	-	-
Net gains (losses) on sales of securities <sup>(a)</sup>	-	-
Other <sup>(b)</sup>	-	-
	_____	_____
Total non-interest income	\$ _____	\$ _____

(a) Not within the scope of ASC 606.

(b) The Other category includes < > totaling < >, which is within the scope of ASC 606; the remaining balance of < > represents < >, which is outside the scope of ASC 606.

(c) [If applicable] The Company elected the modified retrospective approach of adoption; therefore, prior period balances are presented under legacy GAAP and may not be comparable to current year presentation.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

**NOTE 32 - REVENUE FROM CONTRACTS WITH CUSTOMERS** (Continued)

**[Example with multiple operating segments]**

All of the Company's revenue from contracts with customers in the scope of ASC 606 is recognized within Non-Interest Income. The following table presents the Company's Non-Interest Income by revenue stream and reportable segment for the twelve months ended < >, 2019. Items outside the scope of ASC 606 are noted as such.

Revenue by Operating Segment	<YTD> Months Ended < >, 2019				<YTD> Months Ended < >, 2018 <sup>(c)</sup>			
	Banking	Wealth Management	Other	Total	Banking	Wealth Management	Other	Total
Non-interest income								
Service charges on deposits <sup>128</sup>								
Overdraft fees	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Other	-	-	-	-	-	-	-	-
Interchange income	-	-	-	-	-	-	-	-
Wealth management fees	-	-	-	-	-	-	-	-
Investment brokerage fees	-	-	-	-	-	-	-	-
Net gains on sales of loans <sup>(a)</sup>	-	-	-	-	-	-	-	-
Loan servicing fees <sup>(a)</sup>	-	-	-	-	-	-	-	-
Net gains (losses) on sales of securities <sup>(a)</sup>	-	-	-	-	-	-	-	-
Other <sup>(b)</sup>	-	-	-	-	-	-	-	-
Total non-interest income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

(a) Not within the scope of ASC 606.

(b) The Other category includes < > totaling < >, which is within the scope of ASC 606.

(c) [If applicable] The Company elected the modified retrospective approach of adoption; therefore, prior period balances are presented under legacy GAAP and may not be comparable to current year presentation.

A description of the Company's revenue streams accounted for under ASC 606 follows: [tailor this list as necessary.]

**Service Charges on Deposit Accounts:** The Company earns fees from its deposit customers for transaction-based, account maintenance, and overdraft services. Transaction-based fees, which include services such as ATM use fees, stop payment charges, statement rendering, and ACH fees, are recognized at the time the transaction is executed as that is the point in time the Company fulfills the customer's request. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Company satisfies the performance obligation. Overdraft fees are recognized at the point in time that the overdraft occurs. Service charges on deposits are withdrawn from the customer's account balance.

**Interchange Income:** The Company earns interchange fees from [debit/credit] cardholder transactions conducted through the [Visa/MasterCard/Other] payment network. Interchange fees from cardholder transactions represent a percentage of the underlying transaction value and are recognized daily, concurrently with the transaction processing services provided to the cardholder. [Interchange income is presented net of cardholder rewards. Cardholder rewards reduced interchange income by \$XXX and \$XXX million for the quarters ended < > and < >, respectively.]

**NOTE 32 - REVENUE FROM CONTRACTS WITH CUSTOMERS** (Continued)

Wealth Management [and Investment Brokerage] Fees (Gross): The Company earns wealth management [and investment brokerage] fees from its contracts with trust [and brokerage] customers to manage assets for investment, and/or to transact on their accounts. These fees are primarily earned over time as the Company provides the contracted monthly or quarterly services and are generally assessed based on a tiered scale of the market value of assets under management (AUM) at month-end. Fees that are transaction based, including trade execution services, are recognized at the point in time that the transaction is executed, i.e., the trade date. Other related services provided include [financial planning services] and the fees the Company earns, which are based on a fixed fee schedule, are recognized when the services are rendered.

Investment Brokerage Fees (Net): The Company earns fees from investment brokerage services provided to its customers by a third-party service provider. The Company receives commissions from the third-party service provider on a monthly basis based upon customer activity for the month. The fees are recognized monthly and a receivable is recorded until commissions are generally paid by the 15th of the following month. Because the Company (i) acts as an agent in arranging the relationship between the customer and the third-party service provider and (ii) does not control the services rendered to the customers, investment brokerage fees are presented net of related costs, including [list out types and/or amounts of costs netted against revenues].

Gains/Losses on Sales of OREO: The Company records a gain or loss from the sale of OREO when control of the property transfers to the buyer, which generally occurs at the time of an executed deed. When the Company finances the sale of OREO to the buyer, the Company assesses whether the buyer is committed to perform their obligations under the contract and whether collectability of the transaction price is probable. Once these criteria are met, the OREO asset is derecognized and the gain or loss on sale is recorded upon the transfer of control of the property to the buyer. In determining the gain or loss on the sale, the Company adjusts the transaction price and related gain (loss) on sale if a significant financing component is present.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
(Dollar amounts in thousands except per share data)

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## End Notes

- <sup>1</sup> If the secured party (transferee) has the right by contract or custom to sell or repledge the collateral, then the obligor (transferor) shall reclassify that asset and report that asset in its statement of financial position separately (for example, as security pledged to creditors) from other assets not so encumbered (ASC 860-30-45-1).
- <sup>2</sup> ASU 2016-18 requires that restricted cash and cash equivalents be presented in total cash and cash equivalents in the balance sheet and statement of cash flows, and the nature of restrictions on restricted cash and cash equivalents be disclosed.
- <sup>3</sup> Example disclosure if securities purchased under agreement to resell are material –  
Securities Purchased Under Agreements to Resell: The Company enters into purchases of securities under agreements to resell substantially identical securities. Securities purchased under agreements to resell consist of U.S. Treasury securities. The amounts advanced under these agreements are reflected as assets. It is the Company's policy to take possession of securities purchased under agreements to resell. Agreements with third parties specify the Company's rights to request additional collateral, based on its monitoring of the fair value of the underlying securities on a daily basis. The securities are delivered by appropriate entry into the Company's account maintained at the Federal Reserve Bank or into a third-party custodian's account designated under a written custodial agreement that explicitly recognizes the Company's interest in the securities. At year-end 2016, these agreements are scheduled to mature within 90 days and no material amount of agreements to resell securities purchased was outstanding with any individual dealer.
- <sup>4</sup> If foreclosed and repossessed assets included in other assets on the balance sheet there should separate disclosures in the notes to the financial statements.
- <sup>5</sup> Liabilities incurred by either the secured party or obligor in securities borrowing or resale transactions shall be separately classified (ASC 860-30-45-2).
- <sup>6</sup> The presentation included on the face of the balance sheet is one of three ways ASU 2015-03 can be presented. There are two additional presentation options below.

Presentation 2 – Discount presented separately

Long-term debt:

Noninterest bearing note due December 31, XXXX	\$	\$
Less unamortized discount based on imputed interest rate of 8%		
	<u>                    </u>	<u>                    </u>
Note receivable less unamortized discount	<u>\$</u>	<u>\$</u>

Presentation 3 – Several notes involved

Long-term debt (Note 1):

Principal amount	\$	\$
Less unamortized discount and debt issuance costs		
Long-term debt less unamortized discount and debt issuance costs	<u>\$</u>	<u>\$</u>

- <sup>7</sup> The SEC staff requires the caption "Commitments and Contingencies – See Note" on the face of the balance sheet, based on Regulation S-X, Rule 5-02-25, except when these liabilities are not significant. When the caption is included on the balance sheet, the amount column should be left blank and not indicated with a dash (-) since the dash might be interpreted to mean that there are neither commitments nor contingent liabilities.
- <sup>8</sup> Describe series of preferred stock issued. For example: Series A Convertible Preferred Stock.
- <sup>9</sup> An entity that issues preferred stock (or other senior stock) that has a preference in involuntary liquidation considerably in excess of the par or stated value of the shares shall disclose the liquidation preference of the

stock (the relationship between the preference in liquidation and the par or stated value of the shares). That disclosure shall be made in the equity section of the statement of financial position in the aggregate, either parenthetically or in short, rather than on a per-share basis or through disclosure in the notes (ASC 505-10-50-4).

- 10 An entity that recognizes the effect of the trigger of a down round feature shall disclose information that indicates that additional equity value has been transferred to holders of certain equity-linked financial instruments and the effect of the value transfer, either through the equity section of the statement of financial position or through disclosure in the notes (ASC 505-10-50-3).
- 11 An entity that recognizes the effect of the trigger of a down round feature shall disclose information that indicates that additional equity value has been transferred to holders of certain equity-linked financial instruments and the effect of the value transfer, either through the equity section of the statement of financial position or through disclosure in the notes (ASC 505-10-50-3).
- 12 For public companies, disclose details of other income and other expense if they exceed 1% of total interest income and non-interest income. Refer to Article 9 of Regulation S-X.
- 13 The amendments under ASU 2013-02 require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amount reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. The example shown here is one option of presenting the amounts reclassified out of accumulated other comprehensive income on the face of the statements of income and comprehensive income.
- 14 Per ASC 321-10-50-4: for each period for which the results of operations are presented, an entity shall disclose the portion of unrealized gains and losses for the period that relates to equity securities still held at the reporting date.
- 15 This financial statement line item is necessary if the fair value option has been selected. The change in fair value should not be combined with other mortgage banking income items such as gain from sales, servicing fees, etc. per ASC 825-10-50-30.
- 16 The amendments under ASU 2013-02 require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amount reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. The example shown here is one option of presenting the amounts reclassified out of accumulated other comprehensive income on the face of the statements of income and comprehensive income.
- 17 Per 715-20-45-3A, the service cost component of net periodic postretirement benefit cost in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period (except for the amount being capitalized, if appropriate, in connection with the production or construction of an asset such as inventory or property, plant, and equipment).
- 18 The amendments under ASU 2013-02 require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required to present, either on the face of the statement where net income is presented or in the notes, significant amount reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. The example shown here is one option of presenting the amounts reclassified out of accumulated other comprehensive income on the face of the statements of income and comprehensive income.
- 19 The amendments under ASU 2013-02 require an entity to provide information about the amounts reclassified out of accumulated other comprehensive income by component. In addition, an entity is required

to present, either on the face of the statement where net income is presented or in the notes, significant amount reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. The example shown here is one option of presenting the amounts reclassified out of accumulated other comprehensive income on the face of the statements of income and comprehensive income.

- 20 The SEC has issued interpretive guidance (S99-5) that indicates the SEC has determined not to mandate presentation of income or loss applicable to common stock in all cases. The staff generally will not insist on the reporting of income or loss applicable to common stock if the amount differs from net income or loss by less than ten percent.
- 21 ASC 220-10-45-12 requires disclosure of the amount of income tax expense/benefit allocated to each component of other comprehensive income, either on the face of the statements in which the components are displayed or in notes to the financial statements. This presentation is a gross display of other comprehensive income, with the income tax expense/benefit allocated to each component presented on the face of the statements. If this presentation is applied, the footnote disclosure reflecting this information would not be required, although the requirement to present accumulated other comprehensive income, would still need to be done in a footnote. See sample disclosure included in at Note 26.
- 22 This illustrates the gross display of amounts reclassified out of accumulated other comprehensive income. Alternatively, a net display can be used, with disclosure of the gross amounts in the notes to the financial statements.
- 23 Title of statement can include reference to net income. For example, the use of "Consolidated Statements of Net Income and Comprehensive Income" would be acceptable.
- 24 Per 715-20-45-3A, the service cost component of net periodic postretirement benefit cost in the same line item or items as other compensation costs arising from services rendered by the pertinent employees during the period (except for the amount being capitalized, if appropriate, in connection with the production or construction of an asset such as inventory or property, plant, and equipment).
- 25 ASC 220-10-45-12 requires disclosure of the amount of income tax expense/benefit allocated to each component of other comprehensive income, either on the face of the statements in which the components are displayed or in notes to the financial statements. This presentation is a net display of other comprehensive income, thus a footnote disclosure reflecting the amount of income tax expense/benefit allocated to each component of other comprehensive income would be required. See Note 25 included in this appendix for an illustrative presentation. Another alternative to this presentation would be to display components of other comprehensive income before tax with one amount shown for the aggregate income tax expense or benefit.
- 26 This illustrates the net display of unrealized gain/losses on securities, thus the gross amounts (current period unrealized gain and reclassification adjustment) would need to be disclosed in a footnote.
- 27 ASU 2016-09 amendments related to the timing of when excess tax benefits are recognized, minimum statutory withholding requirements, forfeitures, and intrinsic value should be applied using a modified retrospective transition method by means of a cumulative-effect adjustment to equity as of the beginning of the period in which ASU 2016-09 is adopted.
- 28 ASU 2016-15 provides guidance on how eight specific cash flows should be classified in the statement of cash flows, including debt prepayment or extinguishment costs, settlement of zero-coupon bonds, contingent consideration payments, insurance settlement proceeds, bank-owned life insurance (BOLI) policy settlements and premiums, equity method investee distributions, beneficial interests in securitization transactions, predominance principle for receipts and payments.
- 29 ASU 2016-18 requires that restricted cash and cash equivalents be presented in total cash and cash equivalents in the balance sheet and statement of cash flows, and the nature of restrictions on restricted cash and cash equivalents be disclosed.

- 30 If not disclosed in cash flow statement, then depreciation expense needs to be disclosed elsewhere.
- 31 For non-SEC filers, the presentation of the change in loans held for sale can be net, instead of gross as shown in the example above. However, common industry practice is that the gross presentation is shown.
- 32 ASC 321-10-45-1 requires an entity to classify cash flows from purchases and sales of equity securities on the basis of the nature and purpose for which it acquired the securities.
- 33 Cash flows for sales of loan held for investment should be presented as an investing cash inflow, not in operating cash flows.
- 34 Short-term borrowings less than 90 days qualify for net reporting in the statement of cash flows (ASC 230-10-45-9).
- 35 Cash flows related to borrowings that are not short term (i.e. original maturity of 90 days or less) do not qualify for net reporting (ASC 230-10-45-9).
- 36 Cash flows related to borrowings that are not short term (i.e. original maturity of 90 days or less) do not qualify for net reporting (ASC 230-10-45-9).
- 37 Upon adoption of ASU 2016-09, Compensation-Stock Compensation (Topic 718), excess tax benefits should be classified with other income tax cash flows as an operating activity. If ASU 2016-09 has not yet been adopted, report excess tax benefit from exercise of stock options as financing cash flow inflow and operating outflow (per ASC 718-20-55-24). Cash paid by an employer when directly withholding shares for tax withholding purposes should be classified as a financing activity.
- 38 If significant, also disclose proceeds from sales of foreclosed assets in investing cash flows and net gains or losses in operating cash flows.
- 39 This disclosure is not required for SEC filers.
- 40 This disclosure is applicable upon adoption of ASU 2016-01.
- 41 Per ASC 321-10-50-3 the following disclosures are required for equity securities without readily determinable fair values. This disclosure may be included within the securities footnote or broken into a separate footnote.
- (1) The carrying amount of investments without readily determinable fair values.
  - (2) The amount of impairments and downward adjustments, if any, both annual and cumulative.
  - (3) The amount of upward adjustments, if any, both annual and cumulative.
  - (4) As of the date of the most recent balance sheet, additional information (in narrative form) that is sufficient to permit financial statement users to understand the quantitative disclosures and the information that the entity considered in reaching the carrying amounts and upward or downward adjustments resulting from observable price changes.
- 42 Upon adoption of ASU2016-01 (see NOTE 5A), the available-for-sale classification for equity securities is no longer permitted. All equity securities are required to be carried at fair value with adjustments in fair value recorded through the income statement under ASU2016-01.
- 43 ASU 321-10-50 requires the following disclosure specific to equity securities without readily determinable fair values:
- The carrying amount of investments without readily determinable fair values
  - The amount of impairments and downward adjustments, if any, both annual and cumulative
  - The amount of upward adjustments, if any both annual and cumulative
  - As of the date of the most recent statement of financial position, additional information (in narrative form) that is sufficient to permit financial statement users to understand the quantitative disclosures and



- the information that the entity considered in reaching the carrying amounts and upward or downward adjustments resulting from observable price changes
- 44 ASC 310-20-35-26, permits, but does not require, entities to anticipate prepayments for large holding of similar loans, for which prepayments are probable and can be reasonably estimated. Certain mortgage backed securities or other ABS may meet these characteristics. Entities that anticipate prepayments should disclose that policy and significant assumptions.
  - 45 ASU 2017-08 amended existing guidance to the amortization period for certain purchased callable debt securities held at a premium. The amendments in this Update shorten the amortization period for certain callable debt securities held at a premium. The amendments require the premium to be amortized to the earliest call date. If determined material, in the period of adoption, an entity should provide disclosures about a change in accounting principle.
  - 46 Example policy assumes that the Company has not acquired any debt securities subject to the scope of ASC 310-30. If Company has acquired debt securities subject to ASC 310-30, then refer to ASC 310-30-50-1 through -3 and 310-10-50-1 and 310-30-55 for required disclosures.
  - 47 In accordance with ASC 310-10-50-11B an entity shall disclose **by portfolio segment** a description of the entity's accounting policies and methodology used to estimate the allowance for loan losses. The description of the accounting policy for the allowance for loan loss should be evaluated to determine whether it meets the requirements of this Topic.
  - 48 In accordance with ASC 310-10-50-11B, a description of the entity's accounting policy and methodology used to estimate the allowance for loan loss should be disclosed. To the extent the allowance for loan loss on loans that are classified, but not considered to be impaired, is determined by a methodology separate from the rest of the segments, and to the extent this is significant, the Company should specifically disclose the methodology for determining this portion of the allowance for loan loss as part of the accounting policy. Also, as observed and recommended by the Division of Corporation Finance of the Securities and Exchange Commission (CF Disclosure Guidance Topic No. 5 found at <http://www.sec.gov/divisions/corpfin/guidance/cfguidance-topic5.htm>, a Company should also quantify any portion of the allowance for non-impaired loans that is not calculated by applying historical or adjusted historical loss rates; describe how this amount is calculated, including why historical or adjusted historical loss rates are not used; and explain the reasons for any changes in the calculation during the period. This could apply in instances where management is applying a specific reserve to non-impaired loans. The Company should further consider the impact of Topic 5 of the MD&A disclosures.
  - 49 SEC requires disclosure of range of useful lives. Non-public companies have option of disclosing depreciation method only without useful lives.
  - 50 This disclosure is required by ASR 268. Although a non-SEC filer may be considered public under FASB rules, such a Company would not be subject to this requirement.
  - 51 If there are two reportable operating segments, internal financial information is primarily reported and aggregated in two lines of business, banking and mortgage banking.
  - 52 Consideration should also be made of other accounting pronouncements adopted in current year as applicable that had a material impact on the financial statements. In addition, consideration should be made with respect to other pronouncements issued but not yet effective (public companies only – Staff Accounting Bulletin T.11M).
  - 53 To the extent equity securities without readily determinable fair values are material, the following disclosure should be evaluated. ASU 321-10-50 requires the following disclosure specific to equity securities without readily determinable fair values:
    - The carrying amount of investments without readily determinable fair values
    - The amount of impairments and downward adjustments, if any, both annual and cumulative
    - The amount of upward adjustments, if any both annual and cumulative
    - As of the date of the most recent statement of financial position, additional information (in narrative form) that is sufficient to permit financial statement users to understand the quantitative disclosures and

the information that the entity considered in reaching the carrying amounts and upward or downward adjustments resulting from observable price changes

- <sup>54</sup> In connection with an acquisition of failed Banks, certain loans may be covered by a loss sharing agreement with the FDIC (referred to as "Covered Loans" below). If applicable, a disclosure of the significant terms of the agreement should be added. Due to the nature of the manner in which these loans were acquired and certain limitations on how these loans are managed, there are different risks on the covered loans than in the remaining portfolio. As a result, it is recommended that certain disclosures show the amount of total loans that are covered. Below are a few examples.

Loans at year-end were as follows:

	2019	
	<u>Covered</u>	<u>Not Covered</u>
Commercial	\$	\$
Commercial real estate:		
Construction		
Other		
Residential real estate:		
Nontraditional		
Other		
Consumer:		
Credit card		
Auto:		
Direct		
Indirect		
Other		
Subtotal		
Less: Net deferred loan fees		
Allowance for loan losses		
Loans, net	<u>\$</u>	<u>\$</u>

The following table presents the aging of the recorded investment in past-due loans as of December 31, 2019 by class of loans, shown separately for loans covered by loss sharing agreements:

	30 - 59 Days Past Due	60 - 89 Days Past Due	Greater Than 89 Days Past Due	Total Past Due	Loans Not Past Due	Total
<b><u>Covered Loans:</u></b>						
<b><u>December 31, 2019</u></b>						
Commercial	\$	\$	\$	\$	\$	
Commercial real estate:						
Construction						
Other						
Consumer:						
Credit card						
Other						
Auto:						
Direct						
Indirect						
Residential:						
Nontraditional						
Other						
Total	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>

	<u>30 - 59 Days Past Due</u>	<u>60 - 89 Days Past Due</u>	<u>Greater Than 89 Days Past Due</u>	<u>Total Past Due</u>	<u>Loans Not Past Due</u>	<u>Total</u>
<b><u>Non-Covered Loans:</u></b>						
<b>December 31, 2018</b>						
Commercial	\$	\$	\$	\$	\$	\$
Commercial real estate:						
Construction						
Other						
Consumer:						
Credit card						
Other						
Auto:						
Direct						
Indirect						
Residential:						
Nontraditional						
Other						
Total	\$	\$	\$	\$	\$	\$

Based on the most recent analysis performed, the risk category of loans by class of loans is as follows, shown separately for loans covered by loss sharing agreements:

	<u>Pass</u>	<u>Special Mention</u>	<u>Substandard</u>	<u>Doubtful</u>	<u>Not Rated</u>
<b><u>Covered Loans:</u></b>					
<b>December 31, 2019</b>					
Commercial	\$	\$	\$	\$	\$
Commercial real estate:					
Construction					
Other					
Residential:					
Nontraditional					
Other					
Total	\$	\$	\$	\$	\$
<b><u>Non-Covered Loans:</u></b>					
<b>December 31, 2018</b>					
Commercial	\$	\$	\$	\$	\$
Commercial real estate:					
Construction					
Other					
Residential:					
Nontraditional					
Other					
Total	\$	\$	\$	\$	\$

The following table presents information related to impaired loans by class of loans as of and for the year ended December 31, 2019 and 2018:

	Unpaid Principal Balance <u>Covered</u>	Unpaid Principal Balance <u>Non-Covered</u>	Recorded Investment <u>Covered</u>	Allowance for Loan Losses <u>Non-Covered</u>	Allowance for Loan Losses Allocated <u>Covered</u>	<u>Non-Covered</u>
<b>December 31, 2019</b>						
With no related allowance recorded:						
Commercial	\$	\$	\$	\$	\$	\$
Commercial real estate:						
Construction						
Other						
Residential real estate:						
Nontraditional						
Other						
Subtotal						
With an allowance recorded:						
Commercial						
Commercial real estate:						
Construction						
Other						
Residential real estate:						
Nontraditional						
Other						
Subtotal						
Total	\$	\$	\$	\$	\$	\$

<sup>55</sup> If applicable, add disclosures required by ASC 275-10, formerly FSP No. SOP 94-6-1, *Terms of Loan Products That May Give Rise to Concentration of Credit Risk*. Please refer to the guidance for more detailed requirements. Here is a relatively simple example:

At year-end 2019 and 2018, the Company has a total of \$<> and \$<> million in interest only mortgage loans, and \$<> and \$<> million in loans with potential for negative amortization, respectively. These loans pose a potentially higher credit risk because of the lack of principal amortization and potential for negative amortization. However, management believes the risk is mitigated through the company's loan terms and underwriting standards, including its policies on loan-to-value ratios.

<sup>56</sup> Portfolio Segment is defined under ASC 310-10 as "The level at which an entity develops and documents a systematic methodology to determine its allowance for credit losses. See paragraphs 310-10-55-21 through 55-22." The example shown is based on call report classifications. However, consideration should be given to how each Company segments the loan portfolio in determining its allowance for loan losses.

<sup>57</sup> Under ASU 2010-20, for each period for which a statement of income is presented, an entity shall disclose qualitative and quantitative information by class of financing receivable regarding how the financing receivables were modified. The example shown is one way to show this for certain classes.

<sup>58</sup> While this item is not specifically required under ASU 2010-20, this example was added due to observations in recent SEC Comment Letters. In addition, recent SEC comment letter observations also included discussing in the MD&A or footnotes information regarding performing and non-performing TDRs, accrual and non-accrual TDRs, and a rollforward of TDR activity.

<sup>59</sup> Additional guidance related to the required disclosures for credit quality can be found in ASC 310-10-50-28 through 30. The disclosure will vary based on how and to what extent management monitors the credit quality of the loan portfolio.

<sup>60</sup> ASC 825-10-45-1A requires financial assets and financial liabilities to be presented separately by measurement category and form of financial asset (i.e., securities or loans and receivables) in the balance sheet or the accompanying notes to the financial statements.

- 61 ASC 820-10-50-2(f) requires that, for level 3 fair value measurements, the Company must disclose a description of the valuation processes used by the Company including, for example, how an entity decides its valuation policies and procedures and analyzes changes in fair value measurements from period to period. ASC 820-10-55-105 suggests that a Company might include the following in order to meet those requirements:
- a. For the group within the reporting entity that decides the reporting entity's valuation policies and procedures:
    1. Its description
    2. To whom that group reports
    3. The internal reporting procedures in place (for example, whether and, if so, how pricing, risk management, or audit committees discuss and assess the fair value measurements).
  - b. The frequency and methods for calibration, back testing, and other testing procedures of pricing models.
  - c. The process for analyzing changes in fair value measurements from period to period.
  - d. How the reporting entity determined that third-party information, such as broker quotes or pricing services, used in the fair value measurement was developed in accordance with this Topic.
  - e. The methods used to develop and substantiate the unobservable inputs used in a fair value measurement.

While the above valuation descriptions attempt to incorporate example descriptions, this will need to be tailored by Company.

- 62 A description of the valuation technique(s) and the inputs used in the fair value measurement for recurring and nonrecurring fair value measurements categorized within Level 2 and Level 3 of the fair value hierarchy is required per ASC 820-10-50-2.
- 63 A description of the valuation technique(s) and the inputs used in the fair value measurement for recurring and nonrecurring fair value measurements categorized within Level 2 and Level 3 of the fair value hierarchy is required per ASC 820-10-50-2.
- 64 This presentation is only for those loans held for sale for which the fair value option has been elected.
- 65 The presentation of derivatives is required to be broken out by class under Accounting Standards Codification 820-10 -50-2A.
- 66 This table is required to be presented in the same level of detail as the table listing the "Fair Value Measurements at December 31."
- 67 Under ASC 820-10-50-2C, the policy about the timing of recognizing transfers shall be the same for transfers into the levels as that for transfers out of the levels. Examples of policies for when to recognize the transfers are as follows: the actual date of the event or change in circumstances that caused the transfer, the beginning of the reporting period, or the end of the reporting period. The example shown is one of these policies, but a Company can adopt other such policies.
- 68 ASC 820-10-55-103 includes additional examples of presenting quantitative information about level 3 fair value measurements for additional types of financial assets.
- 69 Under ASC 820-10-50-2-bbb, a reporting entity is not required to include this quantitative information if the Company uses prices from a prior transaction(s) or third-party pricing information without adjustment. However, when providing this disclosure, a reporting entity cannot ignore quantitative unobservable inputs that are significant to the fair value measurement and are reasonably available to the reporting entity, even if they are from a third-party. In such cases where the information is reasonably available it should be disclosed.
- 70 This table is required to be presented in the same level of detail as the table listing the "Fair Value Measurements at December 31."
- 71 ASC 820-10-50-2B and 2C notes the fair value measurement at the end of the reporting period for recurring fair value measurements and at the relevant measurement date for nonrecurring fair value measurements. For nonrecurring measurements estimated at a date during the reporting period other than the end of the

reporting period, a reporting entity should clearly indicate that the fair value information presented is not as of the period's end as well as the date or period that the measurement was taken.

- 72 Only include those assets that are measured at fair value as of period end.
- 73 Only include those assets that are measured at fair value as of period end.
- 74 This is an example disclosure if this disclosure requirement is applicable per ASU 2015-07:
  - e. [The circumstances in which an otherwise redeemable investment in the class (or a portion thereof) might not be redeemable (for example, investments subject to a lockup or gate). Also, for those otherwise redeemable investments that are restricted from redemption as of the reporting entity's measurement date, the reporting entity shall disclose its estimate of when the restriction from redemption might lapse. If an estimate cannot be made, the reporting entity shall disclose that fact and how long the restriction has been in effect. [ASU 2009-12, paragraph 7]]
- 75 This is an example of how to accomplish these disclosure requirements per ASU 2015-07:
  - a. [The fair value measurement (as determined by applying paragraphs 820-10-35-59 through 35-62) of the investments in the class at the reporting date and a description of the significant investment strategies of the investee(s) in the class. [ASU 2009-12, paragraph 7]]
  - b. [For each class of investment that includes investments that can never be redeemed with the investees, but the reporting entity receives distributions through the liquidation of the underlying assets of the investees, the reporting entity's estimate of the period of time over which the underlying assets are expected to be liquidated by the investees. [ASU 2009-12, paragraph 7]]
  - d. [A general description of the terms and conditions upon which the investor may redeem investments in the class (for example, quarterly redemption with 60 days' notice). [ASU 2009-12, paragraph 7]]
  - f. [Any other significant restriction on the ability to sell investments in the class at the measurement date. [ASU 2009-12, paragraph 7]]
  - g. [If a reporting entity determines that it is probable that it will sell an investment(s) for an amount different from net asset value per share (or its equivalent) as described in paragraph 820-10-35-62; the reporting entity shall disclose the total fair value of all investments that meet the criteria in paragraph 820-10-35-62; and any remaining actions required to complete the sale. [ASU 2009-12, paragraph 7]]
  - h. [If a group of investments would otherwise meet the criteria in paragraph 820-10-35-62; but the individual investments to be sold have not been identified (for example, if a reporting entity decides to sell 20 percent of its investments in private equity funds but the individual investments to be sold have not been identified), so the investments continue to qualify for the practical expedient in paragraph 820-10-35-59, the reporting entity shall disclose its plans to sell and any remaining actions required to complete the sale(s). [ASU 2009-12, paragraph 7]]
- 76 When disclosure is made in a single note or, if disclosed in more than a single note, one of the notes should include a summary table that contains the fair value and related carrying amounts and cross references to the locations of the remaining disclosures. Per ASC 825-10-50-12.
- 77 In disclosing the fair value of a financial instrument, the entity should not net the fair value with the fair value of other financial instruments, except to the extent the offsetting of carrying amounts in the balance sheet is permitted. Per ASC 825-10-50-15.
- 78 ASU 2016-01 requires PBEs to base their fair value disclosures for financial instruments that are not measured at fair value in the financial statements on the exit price notion in ASC 820.
- 79 ASC 820-10-50-2E (also see ASU 2016-01) requires disclosure of the information required by paragraph 820-10-50-2(b), and (h) for each class of assets and liabilities not measured at fair value in the statement of financial position but for which the fair value is disclosed (i.e., the old FAS 107 disclosure); however, a reporting entity is not required to provide the quantitative disclosures about significant unobservable inputs used in fair value measurements categorized within Level 3 of the fair value hierarchy required by paragraph 820-10-50-2(bbb). For such assets and liabilities, a reporting entity does not need to provide the other disclosures required by this Topic.
- 80 PBEs do not need to provide fair value information for receivables and payables due within one year and demand deposit liabilities.

- <sup>81</sup> ASC 820-10-50-2E (also see ASU 2016-01) requires disclosure of the information required by paragraph 820-10-50-2(b), and (h) for each class of assets and liabilities not measured at fair value in the statement of financial position but for which the fair value is disclosed (i.e., the old FAS 107 disclosure); however, a reporting entity is not required to provide the quantitative disclosures about significant unobservable inputs used in fair value measurements categorized within Level 3 of the fair value hierarchy required by paragraph 820-10-50-2(bbb). For such assets and liabilities, a reporting entity does not need to provide the other disclosures required by this Topic.
- <sup>82</sup> The operating and capital lease disclosures illustrated in “Note 7 – Premises and Equipment” are example disclosures as required under ASC840. If ASC842 has been adopted, the disclosure of operating and capital leases illustrated in “Note 7 – Premises and Equipment” would only be included for periods prior to the adoption of ASC842. The disclosures illustrated in “Note 8 – Leases” would be included for periods subsequent to the adoption of ASC842.
- <sup>83</sup> The level of detail in the qualitative portion of the disclosures is a subjective determination. ASC 842-20-50-1 requires the preparer to provide sufficient information to “enable users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases.” ASC 842-20-50-2 further notes that “a lessee shall consider the level of detail necessary to satisfy the disclosure objective and how much emphasis to place on each of the various requirements. A lessee shall aggregate or disaggregate disclosures so that useful information is not obscured by including a large amount of insignificant detail or by aggregating items that have different characteristics.”
- <sup>84</sup> ASC 842-20-45-1 requires the presentation of right of use assets and lease liabilities, separately by operating and finance lease classification, to be either on the face of the balance sheet or in the notes to the financial statements.
- <sup>85</sup> Note 8A is an example of a goodwill footnote upon adoption of ASU2017-04. These amendments are effective for public business entities that are an SEC filer for annual or any interim goodwill impairment tests in fiscal years beginning after December 15, 2019. For public business entities that are not SEC filers, the amendments are effective for annual and interim goodwill impairment tests in fiscal years beginning after December 15, 2020. For non-public entities, the amendments are effective for annual and interim goodwill impairment tests in fiscal years beginning after December 15, 2021. Early adoption is permitted for interim or annual goodwill impairment tests performed on testing dates after January 1, 2017.
- <sup>86</sup> ASC 942-405-50-1 requires that an entity disclose the aggregate amount of time deposits in denominations that meet or exceed the FDIC insurance limit at the balance sheet date.
- <sup>88</sup> Disclose other significant terms or features; for example, whether debt is callable, etc.
- <sup>89</sup> The remainder of this sentence should be reflective of the balance sheet line items included on the specific client’s balance sheet.
- <sup>90</sup> If interest has been deferred by the Company, then disclose this fact.
- <sup>91</sup> If applicable, a 5-year payment scheduled would also be disclosed.
- <sup>92</sup> The following disclosure requirements are removed from Subtopic 715-20:
1. The amounts in accumulated other comprehensive income expected to be recognized as components of net periodic benefit cost over the next fiscal year.
  2. The amount and timing of plan assets expected to be returned to the employer.
  3. The disclosures related to the June 2001 amendments to the Japanese Welfare Pension Insurance Law.
  4. Related party disclosures about the amount of future annual benefits covered by insurance and annuity contracts and significant transactions between the employer or related parties and the plan.
  5. For nonpublic entities, the reconciliation of the opening balances to the closing balances of plan assets measured on a recurring basis in Level 3 of the fair value hierarchy. However, nonpublic entities will be required to disclose separately the amounts of transfers into and out of Level 3 of the fair value hierarchy and purchases of Level 3 plan assets.



6. For public entities, the effects of a one-percentage-point change in assumed health care cost trend rates on the (a) aggregate of the service and interest cost components of net periodic benefit costs and (b) benefit obligation for postretirement health care benefits.

The following disclosure requirements are added to Subtopic 715-20:

1. The weighted-average interest crediting rates for cash balance plans and other plans with promised interest crediting rates.
2. An explanation of the reasons for significant gains and losses related to changes in the benefit obligation for the period.

The amendments in this Update also clarify the disclosure requirements in paragraph 715-20-50-3, which state that the following information for defined benefit pension plans should be disclosed:

1. The projected benefit obligation and fair value of plan assets for plans with PBOs in excess of plan assets.
2. The accumulated benefit obligation and fair value of plan assets for plans with ABOs in excess of plan assets.

93 If applicable disclose changes for health care or other plans.

94 Include components of other benefit plans, if applicable.

95 Per 715-20-50-1, The line item(s) used in the income statement to present the components other than the service cost component shall be disclosed if the other components are not presented in a separate line item or items in the income statement.

96 Defined benefit plans frequently invest in various investment funds (including: pooled separate accounts, collective trusts, mutual funds, hedge funds, private equity funds), investment contracts, and insurance contracts with insurance companies.

97 The example presents only general classes of plan assets. ASC 715-20 requires that these disclosures be presented by classes of plan assets in sufficient detail based on the nature, characteristics and risks of assets in the plan as determined by management. The ASC provides two example disclosures that comply with the requirements of the ASC. For example, management may determine, based on the nature and risks associated with equity securities that it would be appropriate to present the following equity security classes in the disclosure: U.S. large-cap, U.S. mid-cap growth, International large-cap value, Emerging markets growth and Domestic real estate. The same required detail would apply to other classes of plan assets as shown in this table. This also can be done by adding a separate row to the table for each class, or by adding an explanation beneath the table. Disclosures (see below) would then address both classes of hedge funds. For additional guidance on determining appropriate classes of plan assets, see ASC 820-10-50-2 A.

98 If applicable, disclose amount and type of employer securities held by the plan. [For example: Equity securities include Company A common stock in the amounts of \$<> (<> percent of total plan assets) and \$8,000 (4 percent of total plan assets) at year-end 2017 and 2016, respectively.]

99 The fair value disclosure should be customized based on the particular investments held by the plan and should include a description of the fair value determination for each class of plan assets, as reported in the fair value tables.

100 The table should be presented in the same level of detail as the asset class table on the previous page, based on the nature, characteristics, and risks of plan assets.

101 The table should be presented in the same level of detail as the asset class table on the previous page, based on the nature, characteristics, and risks of plan assets.

102 A description of the significant investment strategies shall be provided for each class of funds valued at net asset value ("NAV"). In addition, the terms and conditions upon which the plan may redeem its investments in the major class should be disclosed (e.g., daily with no notice requirement; quarterly, with sixty days' notice), as well as any restrictions on fund redemption. Typically, if the plan is able to redeem its investment in a fund in the near term at NAV per share, it should be categorized as a Level 2 fair value measurement. If not permitted to redeem in the near term, it should be categorized as a Level 3 fair value measurement (near term might be defined as within six months).



- <sup>103</sup> The reconciliation of the beginning and ending balance for fair value measurements of plan assets using significant unobservable inputs should be in the same level of detail as the asset class table, based on the nature and risks of plan assets. For example, if there are multiple classes of level 3 hedge funds based on the nature, characteristics, and risks of the funds, each class should have a separate column in the level 3 roll forward. Also, significant transfers into Level 3 should be disclosed separately from significant transfers out of Level 3.
- <sup>104</sup> Guidance under ASC 715-80 requires that employers provide additional separate disclosures for multi-employer pension plans and multi-employer other postretirement benefit plans. For employers that participate in multi-employer pension plans, the amendments in this Update require an employer to provide additional quantitative and qualitative disclosures. The amended disclosures provide users with more detailed information about an employer's involvement in multi-employer pension plans, including:
1. The significant multi-employer plans in which an employer participates, including the plan names and identifying number
  2. The level of an employer's participation in the significant multi-employer plans, including the employer's contributions made to the plans and an indication of whether the employer's contributions represent more than 5 percent of the total contributions made to the plan by all contributing employers
  3. The financial health of the significant multi-employer plans, including an indication of the funded status, whether funding improvement plans are pending or implemented, and whether the plan has imposed surcharges on the contributions to the plan
  4. The nature of the employer commitments to the plan, including when the collective-bargaining agreements that require contributions to the significant plans are set to expire and whether those agreements require minimum contributions to be made to the plans

Using the Employer Identification Number, the plan name, and, if applicable, the plan number, users of financial statements would be able to obtain additional information, including the funded status of the plan(s), from sources outside the financial statements, such as the plan's annual report (Form 5500). For other plans for which users are unable to obtain additional publicly available information outside the employer's financial statements, the amendments in this Update require the employer to make additional disclosures about the plan, including the following:

1. A description of the nature of the plan benefits
2. A qualitative description of the extent to which the employer could be responsible for the obligations of the plan, including benefits earned by employees during employment with another employer
3. Other quantitative information, to the extent available, as of the most recent date available, to help users understand the financial information about the plan, such as total plan assets, actuarial present value of accumulated plan benefits, and total contributions received by the plan

- <sup>105</sup> Applies to situations where share repurchase obligation exists, but shares subject to repurchase are not already shown outside of equity.
- <sup>106</sup> Additional disclosures should be made for any unusual activity such as charge-offs or payment via non-monetary exchanges.
- <sup>107</sup> Requirements under ASC 718 vary for nonpublic companies including the following:

Nonpublic entities that feel it is not practicable to estimate the expected volatility of its own share price may select an appropriate industry sector index to calculate the fair value of stock option grants. A nonpublic entity that uses the calculated value method should disclose the reasons why it is not practicable for it to estimate the expected volatility of its share price, the appropriate industry sector index that it has selected, the reasons for selecting that particular index, and how it has calculated historical volatility using that index ASC 718-10-50-2(f)2ii.

- <sup>108</sup> ASU 2018-07 provides simplification involving several aspects of the accounting for nonemployee share-based payment transactions resulting from expanding the scope of Topic 718, Compensation—Stock Compensation, to include share-based payment transactions for acquiring goods and services from nonemployees. Some of the areas for simplification apply only to nonpublic entities.

Disclosures required at transition include the nature of and reason for the change in accounting principle and, if applicable, quantitative information about the cumulative effect of the change on retained earnings or other components of equity.

- 109 There may be a difference in the shares which are fully vested and those which are expected to vest due to expected forfeitures.
- 110 The total (or lack of) incremental compensation cost resulting from the modifications.
- 111 This disclosure refers to Recognition and Retention Plan ("RRP"), but also applies to restricted stock plans, restricted stock unit plans and performance stock unit plans and can be revised accordingly.
- 112 ASC 855 requires entities to provide information on nonrecognized subsequent events if the event is of such a nature that disclosure of them is required to keep the financial statements from being misleading. To the extent that it is probable that the requirements under BASEL III will have a material impact, the Company is required to add such disclosures.
- 113 Disclose in the table, narrative or as a separate column whether or not the applicable capital conservation buffer is included in required capital adequacy amount and ratios.
- 114 Bank holding companies are not subject to the prompt corrective action disclosure required by ASC 942-505-50-1(d). However, the disclosures required by ASC 942-505-50-1 through 50-1F should be presented for all significant subsidiaries and to the holding company as they apply.
- 115 The disclosures are for well capitalized institutions. The disclosure requirements are different for institutions that are classified as "Adequately Capitalized."
- 116 An institution will not be considered well capitalized if it is under a capital-related cease-and-desist order, formal agreement, capital directive, or prompt corrective action capital directive. Also, if the institution has been advised that it must meet capital adequacy levels that exceed the statutory minimums, those higher levels should be disclosed. Such institution-specific requirements also should be the basis for management's assertion in FASB ASC 942-505-50-1(c) about whether the institution is in compliance.
- 117 If the total consolidated assets of the Company were less than \$3 billion at the balance sheet date, consolidated ratios are not required and therefore not disclosed, unless specifically required by the supervising Federal Reserve Bank.
- 118 Example applies only to OCC requirements. Need to disclose most restrictive dividend requirement. There may be different requirements for state chartered banks.
- 119 This table should only be included if ASU-2017-12 has been adopted.
- 120 If gains and losses associated with a type of contract (for example, interest rate contracts) are displayed in multiple line items in the statement of financial performance, the entity is required to disclose the amount included in each line item.
- 121 If gains and losses associated with a type of contract (for example, interest rate contracts) are displayed in multiple line items in the statement of financial performance, the entity is required to disclose the amount included in each line item.
- 122 This disclosure is a result of the adoption of ASU 2015-16: Business Combinations (Topic 805). For public business entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2015, including interim periods within those fiscal years. For all other entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2016, and interim periods within fiscal years beginning after December 15, 2017.
- This ASU requires disclosure of changes to provisional amounts in the footnotes by line item or on the face of the income statement.
- 123 Topic 805 specifies that if a public entity presents comparative financial statements, the entity should disclose revenue and earnings of the combined entity as though the business combination(s) that occurred during the current year had occurred as of the beginning of the comparable prior annual reporting period only.

- <sup>124</sup> An entity shall separately provide information about the effects on net income of significant amounts reclassified out of each component of accumulated other comprehensive income if those amounts are required by U.S. GAAP to be reclassified to net income in their entirety in the same reporting period. This information may be provided either on the face of the financial statement, or in a separate disclosure in the notes. Refer to the statement of income for an example of this disclosure. If that option is not selected, this table in the footnote is required.

Amounts should be presented on either a before-tax basis or a net-of-tax basis consistent with the presentation on the statement where net income is presented. Presentation on a before-tax basis is the most likely presentation for virtually all items.

For reclassifications not required by U.S. GAAP to be reclassified in their entirety in the reporting period, the entity shall cross-reference the note where additional details on the effect of reclassifications are disclosed.

To the extent that this is not applicable as of and for the year ending December 31, 2014, the prior year requirements would still apply which is to disclose all components of other comprehensive income, as applicable and consider the presentation on the face of the financial statements.

- <sup>125</sup> If there are cumulative effect accounting changes, add a column to show income before these amounts and report EPS based on income before these amounts, not on net income, changing the EPS caption accordingly.

If any amounts differ than the 10-Q's filed, the amounts disclosed here should be reconciled to the previously filed 10-Q.

Discuss any unusual or infrequent items and any segment disposals, in each quarter.

Disclose the aggregate effect and nature of fourth quarter adjustments material to the quarter.

- <sup>126</sup> The amendments in this ASU 2013-01 clarify that the scope of Update 2011-11 applies to derivatives accounted for in accordance with Topic 815, including bifurcated embedded derivatives, repurchase agreements and reverse repurchase agreements, and securities borrowing and securities lending transactions that are either offset in accordance with Section 210-20-45 or Section 815-10-45 or subject to an enforceable master netting arrangement or similar agreement.
- <sup>127</sup> This should include all commitments or contingent commitments (for example – guarantees or commitments to provide additional capital contributions) (ASC 323-740-50-2).
- <sup>128</sup> This table provides one way an entity might disaggregate its revenues within the scope of ASC 606. However, companies should consider the guidance in ASC 606-10-50-5 to 50-6 and 55-89 to 55-91 in determining the appropriate categories by which to disaggregate revenues (e.g., by product or service type, geography, point in time vs. over time, etc.).

Some entities may already disaggregate revenues on the face of the income statements. In that case, further disaggregation in the notes to the financial statements may not be needed.