



MAYHEW WEALTH MANAGEMENT LTD.

"Cycling the Journey of Financial Success"

Financial Consultant Interview Checklist

"Choosing a financial planner is the most important investment decision you'll ever make."

These questions are designed to help you be confident you've made a wise decision.
Any professional consultant should welcome the opportunity to give you the information you need.

- 1. Are you a full time financial planner?**
- 2. Have you had professional education beyond the minimum legal requirements?**
- 3. How do you stay up to date in your field?**
- 4. Do you have an articulated investing philosophy?**
- 5. Do you have a personal financial planning process?**
- 6. Do you present a full range of choices beyond a specific product line?**
- 7. Can you provide access to a personal network of professionals we can use?**
- 8. Do you have written relationship standards to which I can hold you accountable?**
- 9. What role do referrals play in your business, and will you ask us for names?**
- 10. What is your contact schedule for an account like ours?**
- 11. Will I be dealing with you or an assistant?**
- 12. What happens if I'm not happy with your service?**

*Listen carefully to the answers you get.
Building and preserving wealth starts with being comfortable with your professional financial planner.*