REQUEST FOR BID PROPOSAL

Aruba Switches
2020-2021 e-rate

BARROW COUNTY SCHOOL DISTRICT

The Barrow County School District
179 W. Athens Street
Winder, Georgia 30680
Office/Voice Mail – 770-307-0533 x193
E-mail jstclair@barrow.k12.ga.us

Barrow County Board of Education

179 W. Athens St.
Winder, Georgia 30680

John St.Clair Phone: 770-307-0533 x193

REQUEST FOR PROPOSAL (RFP) FOR
Aruba Switch and Support
Barrow County School District

To: All Interested Vendors

You are invited to submit a formal proposal (bid) for Aruba Switch products or equivalent for the Barrow County School District in accordance with the attached General Conditions and Specifications.

Sealed proposals from bidders will be received by Barrow County Schools, 179 W. Athens St., Winder, Georgia 30680 until 11:00 A.M. local time, on Monday, March 16th. Proposals must be emailed to the attention of John St.Clair at jstclair@barrow.k12.ga.us.

Emailed proposals will only be deemed accepted for consideration upon delivery of a confirmation email from jstclair@barrow.k12.ga.us to vendor's email indicating receipt of proposal. If vendor does not receive confirmation of receipt of proposal via email, vendor should consider proposal not to have been delivered.

This project will be funded with federal e-rate funds, and final approval for the project will not be given until funds have been approved by the e-rate program. Barrow County reserves right to postpone bid opening to later the same day beyond original due date/time in event of delay of mail services. Once time has been called and the first proposal has been opened, any proposals received thereafter will be returned unopened. Barrow County Schools reserves the right to reject any and all bids or to waive any informality in bidding.

This RFP has specific e-rate requirements detailed separately in this document. Vendor must agree to, sign, and submit a copy of the e-rate requirements with RFP response.

Questions must be emailed to Mr. John St.Clair at jstclair@barrow.k12.ga.us.

E-Rate Requirements

Products sought in this RFP are to be funded by 2020-2021 e-rate funds. Vendor must agree to the following:

- Vendor must be an e-rate eligible provider.
- Vendor must include e-rate SPIN number on proposal, and on this page.
- Vendor understands that this RFP is contingent upon district's award of e-rate funding. District's notification of funding decision by e-rate may come at any time between July 1 2020 and June 30 2021. District's awarding of contract to winning vendor is contingent upon award of e-rate funds, and actual ultimate purchase of products under this RFP may include all, some, or none of the products requested in this RFP based upon ultimate funding commitment by e-rate, district's matching fund availability, and prevailing circumstances at time of notification to district.
- Vendor's proposal and pricing must be valid until 60 days after district's receipt of funding notification, to allow district adequate time to present final e-rate funding commitment to school board prior to issuance of purchase order. Vendor understands that this means vendor response must be valid and honored through June 30th, 2021. Vendor must indicate this timing on vendor response.
- Vendor must submit this page as part of vendor's response.

Vendor indicates agreement to terms of e-rate requirements outlined on this page by signature below.

_____

Company name

_____

Vendor's e-rate SPIN

_____

Eligible representative name

_____

Representative's signature

GENERAL CONDITIONS

The Barrow County School System seeks competitive bids for Aruba Switch Products, or equivalent as per the specific criteria to follow. Aruba Switch products are being sought to integrate into an existing Aruba network implementation, including monitoring and auto provisioning with Aruba Airwave.

VENDOR RESPONSE MUST INCLUDE LETTER FROM MANUFACTURER INDICATING THAT PROPOSED PRODUCTS ARE FROM AN AUTHORIZED MANUFACTURER SUPPLY CHAIN AND THAT VENDOR IS AN AUTHORIZED RESELLER OF PRODUCT.

Equivalent specification product substitutions for products specified below are acceptable.

SPECIFIC CRITERIA

Part #	Description	TOTALS
JL624A *or equivalent*	Aruba 8325-48Y8C 48P 25G SFP/+/28 8P 100G QSFP+/28 FRONT-TO-BACK 6 FANS AND 2 PSU BUNDLE	16
J8177D *or equivalent*	Aruba 1G SFP RJ45 T 100m Cat5e Transceiver	80
JL558A *or equivalent*	Aruba 2930F 48G POE+ 4SFP+ 740W Switch	287
JL693A *or equivalent*	Aruba 2930F 12G POE+ 2G/2SFP+ Switch	24

	AES	BES	BRES	CLES	HES	KES	SES	WES	YES	BCMS	HMMS	RMS	WMS	AHS	WBHS	SAI	TOTALS
JL624A - Aruba 8325	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	16
JL558A - Aruba 2930F 48G POE+	13	12	14	8	15	15	15	17	14	11	15	27	18	41	38	14	287
JL693A - Aruba 2930F 12G POE+		1				13	3		7								24
J8177D - Aruba Cat5e SFP	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	80

The Barrow County School System may accept any bid offered on an all, some, or none basis, within funds available, whichever is in the best interest of the school system.