



2018-19
University Budget Plan
and
Tuition and Fees

UMW Board of Visitors
June 15, 2018

**University of Mary Washington
2018-19 University Budget Plan
Tuition and Fees**

Table of Contents

2018-19 University Budget Plan

Table A - Total Sources and Uses	I- 1
2018 General Assembly Actions	I- 2
Summary of 2018-19 Tuition and Fee Rates	I- 3
Budgeted Student Enrollment	I- 3
Ten-Year History of State General Fund Support	I- 4
Ten-Year History of Fall Headcount Enrollment by Residency	I- 5
2018-19 Budget by Fund Source and Key Priorities	I- 6
Table B - Sources and Uses by Fund Group	I-10
2017-18 and 2018-19 Revenue Budget Composition	I-11
2017-18 and 2018-19 Expenditure Budget Composition	I-12
Table C - Summary of 2018-19 Budget Changes	I-13
Table D - Five-Year Planning Summary for New Priorities	I-14

2018-19 Tuition and Fees

Overview of 2018-19 Tuition and Fee Rates	II-1
Key Considerations in 2018-19 Rate Setting	II-1
Tuition Rates by Student Classification and Residency	II-5
University Housing Rates	II-6
Meal Plan Rates	II-7
Summer Housing, Meal Plans, and Parking	II-7
Other Fees and Charges	II-8
2017-18 T&F Comparisons to Other Virginia Institutions	II-9

Glossary of Terms

Revenue and Expenditure Budget	III-1
Tuition and Fees	III-2

TABLE A

**University of Mary Washington
2018-19 University Budget Plan**

	2017-18 Revised Budget	2018-19 Budget Plan	Change Over 2017-18
Sources			
State General Funds*			
Educational and General Programs	\$ 26,424,557	\$ 27,274,750	3.2%
Student Financial Assistance	3,362,021	3,428,981	2.0%
Belmont / James Monroe Museum	755,065	755,065	0.0%
Dahlgren Campus	1,250,000	1,250,000	0.0%
Total General Funds	<u>\$ 31,791,643</u>	<u>\$ 32,708,796</u>	2.9%
Nongeneral Funds			
Student Tuition and Fees	\$ 61,987,300	\$ 64,474,800	4.0%
Sales and Services			
Housing	10,397,500	10,897,500	4.8%
Dining	10,817,300	11,017,300	1.8%
Bookstore	2,100,000	2,000,000	-4.8%
Grants and Contracts	3,900,000	4,100,000	5.1%
Other Sources	4,250,944	4,272,243	0.5%
Total Nongeneral Funds	<u>\$ 93,453,044</u>	<u>\$ 96,761,843</u>	3.5%
Total Sources	<u><u>\$ 125,244,687</u></u>	<u><u>\$ 129,470,639</u></u>	3.4%
Uses			
Instruction	\$ 31,892,443	\$ 32,884,666	3.1%
Research and Public Service	1,025,427	1,056,795	3.1%
Academic Support	9,592,268	9,831,929	2.5%
Student Services	8,569,279	9,077,302	5.9%
Institutional Support	9,813,215	10,156,035	3.5%
Operation and Maintenance of Plant	7,858,599	8,246,746	4.9%
Scholarships and Fellowships	14,677,021	15,028,981	2.4%
Auxiliary Enterprises	39,002,548	40,374,298	3.5%
Museums & Cultural Services	1,113,887	1,113,887	0.0%
Higher Education Centers	1,700,000	1,700,000	0.0%
Total Uses	<u><u>\$ 125,244,687</u></u>	<u><u>\$ 129,470,639</u></u>	3.4%
Budget Balance	<u><u>\$ -</u></u>	<u><u>\$ -</u></u>	

* Includes both direct appropriations and estimated central transfers.

University of Mary Washington 2018-19 University Budget Plan

Highlights

Overview

- ❑ The University of Mary Washington's 2018-19 budget plan was prepared within a framework defined by actions of the 2018 General Assembly, tuition and fee rates, student enrollment, unavoidable cost increases and commitments, and key priorities identified by the President and university leadership.
- ❑ Table A on page I-1 summarizes projected university sources and uses for 2018-19.
 - The budget is balanced with projected sources and uses estimated at \$129.5 million.
 - The 2018-19 budget represents a 3.4% increase over the current budget.

2018 General Assembly

- ❑ The university's 2018-19 spending plan incorporates the state budget adopted in the 2018 special session of the General Assembly on May 30, 2018. Key actions taken by the General Assembly affecting the university's operating budget include:
 - An increase of \$66,960 in general funds for student financial assistance.
 - Additional general fund support of \$51,246 to partially offset the cost of annualizing a 2% salary increase for faculty and a 3% salary increase for classified staff that had effective dates of August 16, 2017, and July 10, 2017, respectively.
 - Additional general fund support of \$263,337 to partially offset the cost of a 6.1% increase in employer health insurance premiums.
 - Additional general fund support of \$18,711 to partially offset the cost of rate changes in workers' compensation, line-of-duty premiums, Virginia Retirement System, and various post-employment benefits.
 - Restoration of an estimated \$50,000 annually in interest earnings on tuition revenue and credit card rebates.
 - No change to UMW's annual allocation from the Higher Education Equipment Trust Fund (HEETF), which is currently \$655,746.
 - Additional general fund support of \$34,978 to partially offset increases in state charges for technology (VITA) and the state's finance, budget, personnel and payroll systems.

A ten-year history of state general fund support for E&G Programs, Student Financial Assistance, the Museums, and the Dahlgren Campus is presented on page I-4.

Tuition and Fees

- The 2018-19 budget plan is based on housing and dining rates approved by the Board of Visitors at its meeting on November 17, 2017, and tuition and fee rates approved by the Board at its meeting on April 19, 2018, as presented on pages II-5 through II-8. The following is a summary of the total tuition and fee charges for 2018-19:

Full-Time Undergraduates – University Housing*

	<u>2017-18</u>	<u>2018-19</u>	<u>Change</u>
In-State	\$22,344	\$23,384	4.7%
Out-of-State	\$37,590	\$39,318	4.6%

Full-Time Undergraduates – Commuters*

	<u>2017-18</u>	<u>2018-19</u>	<u>Change</u>
In-State	\$12,128	\$12,654	4.3%
Out-of-State	\$27,374	\$28,588	4.4%

**Includes tuition and required fees. For students living in University Housing, reflects double occupancy in upper-class housing and subscription to a meal plan (150 block / \$300 flex).*

Enrollment

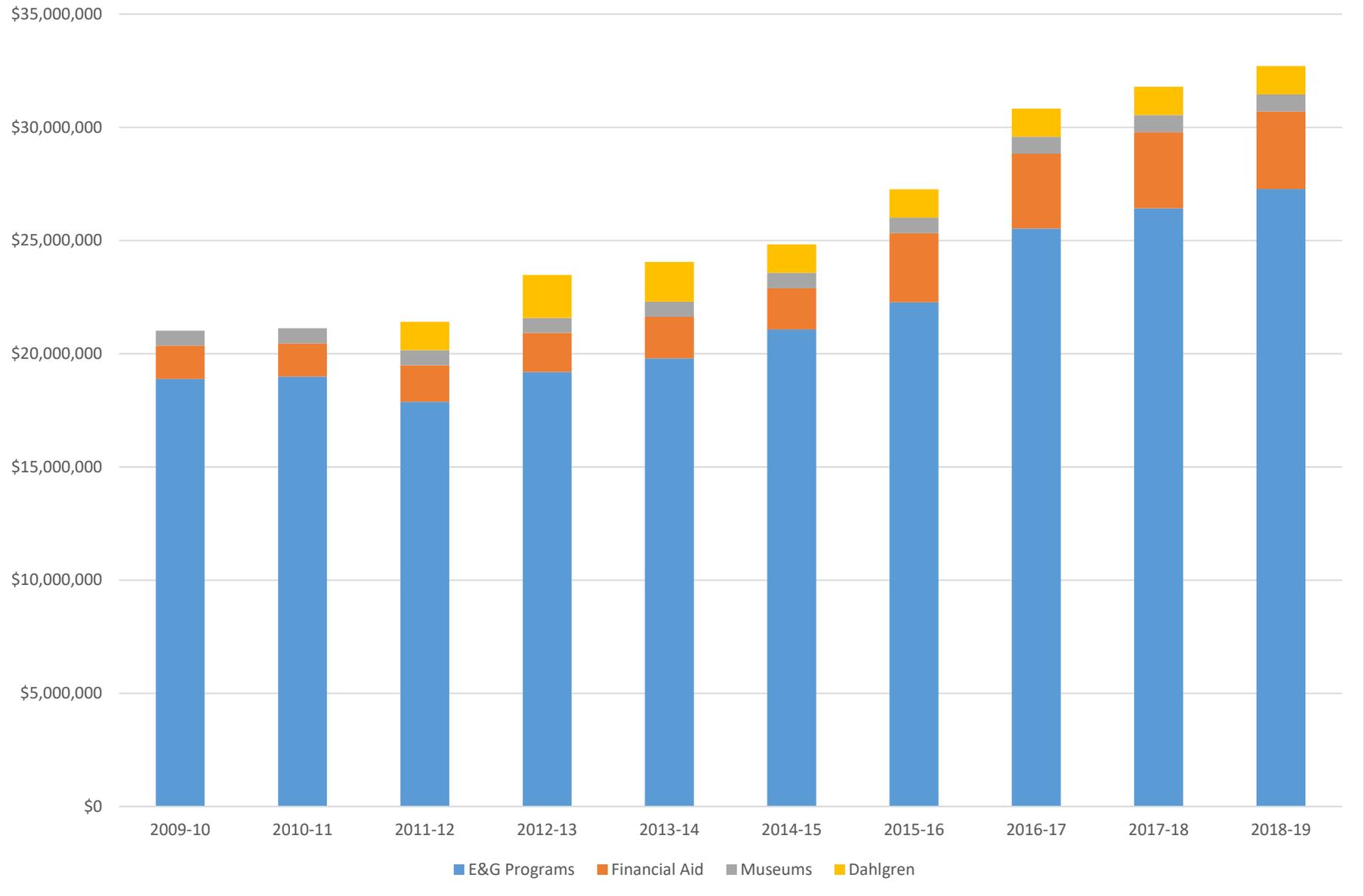
- For budget planning purposes, the 2018-19 revenue estimates are based on a continuation of the original enrollment estimates used in the 2017-18 budget plan. As such, the only tuition and fee revenue adjustments reflected in the 2018-19 budget plan are those associated with tuition and fee rate changes. A summary of the enrollment assumptions used in the 2018-19 budget plan is presented below.

A ten-year history of fall headcount enrollment by residency is presented on page I-5.

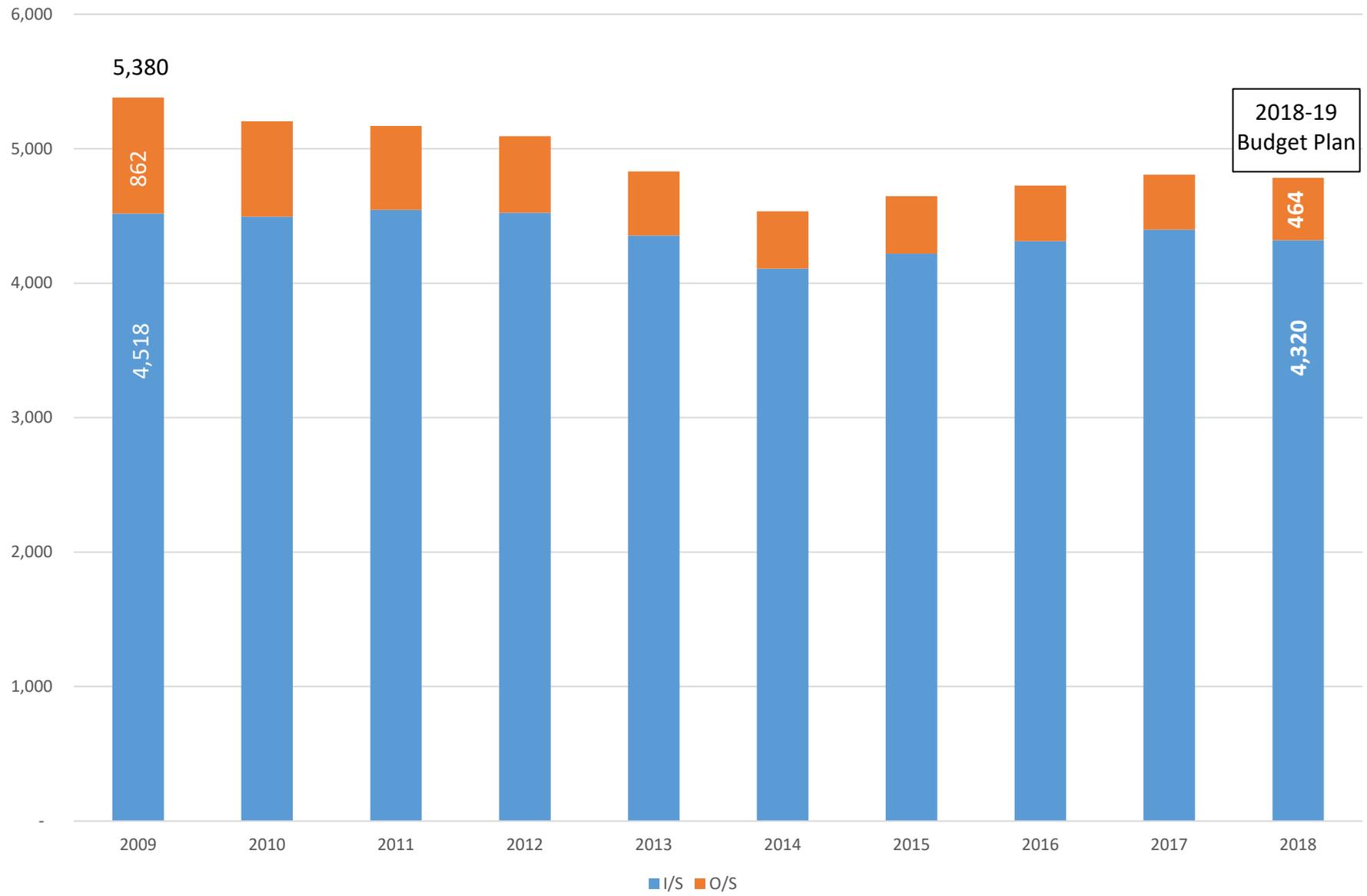
Headcount	<u>2017-18 Budget Plan-Fall 2017</u>			<u>2018-19 Budget Plan-Fall 2018</u>		
	<u>I/S</u>	<u>O/S</u>	<u>Total</u>	<u>I/S</u>	<u>O/S</u>	<u>Total</u>
Undergraduate	3,860	441	4,301	3,860	441	4,301
Graduate	460	23	483	460	23	483
Total	4,320	464	4,784	4,320	464	4,784

Includes Fredericksburg and Stafford campuses

University of Mary Washington Ten-Year History of State General Fund Support



University of Mary Washington Fall Headcount Enrollment by Residency



2018-19 Budget Plan by Fund Source and Key Priorities

- ❑ **Revenues and Expenditures:** Budgeted revenue is derived from two primary sources – state general fund appropriations (taxpayer support) and a variety of nongeneral fund revenues, including student tuition, fees, room and board.

State general fund appropriations come from state tax revenue appropriated by the General Assembly. General fund appropriations are used to support Educational and General (E&G) Programs, Museums and Cultural Services (Belmont and James Monroe Museum and Memorial Library), Student Financial Assistance, and Higher Education Centers (Dahlgren Education and Research Center).

Nongeneral funds describe revenues raised by UMW from student tuition and fees and a variety of other sources, including sales and services (room and board), grants and contracts (federal student aid programs), application fees, library fines, course audit fees, facilities and equipment rental and other miscellaneous charges.

Table B on page I-10 presents the 2018-19 revenue and expenditure budgets by major fund source and program classification.

Comparisons of the composition of the 2017-18 and 2018-19 revenue and expenditure budgets are included on pages I-11 (revenues) and I-12 (expenditures). As indicated on the revenue and expenditure charts, the composition of the 2018-19 revenue and expenditure budgets has remained constant with the 2017-18 budget.

A summary of 2018-19 budget changes by expense driver is presented on Table C on page I-13. Many of the university's funding initiatives for 2018-19 are part of a multi-year funding strategy.

On page I-14, Table D presents preliminary five-year planning projections for strategic priorities that could not be addressed entirely in 2018-19. These estimates do not represent final commitments, but are intended to identify the longer-range financial scope of the initiatives. Actual funding in future years will be based on the availability of funding, progress and effectiveness of the initiatives, enrollment, state funding support and other university priorities.

- ❑ The UMW operating budget is structured around six fund groups: Educational and General (E&G) Programs, Auxiliary Enterprises, Comprehensive Fee, Student Financial Assistance, Museums and Cultural Services, and Higher Education Research Centers. Each of these fund groups is outlined below along with a summary of key budget changes for 2018-19.
 - **Educational and General (E&G) Programs:** The E&G Programs budget includes the university's instructional programs and related support services. Revenue is derived mainly from student tuition and fee revenue and state general fund appropriations.

Key cost drivers addressed in the 2018-19 budget include the following:

- \$196,600 to annualize 3.0% salary increases for faculty and staff, which were effective August 16, 2017, and July 10, 2017, respectively (additional costs are reflected in Auxiliary Programs). The annualization costs also include targeted market adjustments for faculty, effective August 16, 2017.
- \$400,000 estimated allocation for market-based salary adjustments for faculty and staff to be made in 2018-19 (additional costs are reflected in Auxiliary Programs and Comprehensive Fee budgets).
- \$450,000 for a health insurance premium increase of 6.1% (additional costs are reflected in Auxiliary Programs).
- \$29,000 to annualize the cost of Green Light salary adjustments that were made in 2017-18 (additional costs are reflected in Auxiliary Programs).
- \$50,000 for anticipated Green Light salary adjustments in 2018-19.
- \$30,037 to annualize salary and benefit costs for the new Chief Diversity Officer position.
- \$120,000 based on a preliminary estimate of salary and benefit costs for a new Executive Director of Human Resources.
- \$22,000 for salary and benefit costs associated with the conversion of a part-time position to full-time in the Talley Center.
- \$150,000 to hire a Director for the Career and Professional Development Center.
- \$150,000 for accessibility-assistive technology and staff support to ensure full access to UMW's academic programming.
- \$100,000 for the second installment of a multi-year phase-in to establish and maintain a permanent PC replacement pool for faculty and staff.
- \$100,000 to continue efforts to migrate technology applications, data and services to the cloud.
- \$500,000 to eliminate a turnover and vacancy savings requirement built-in to the university's operating budget. The original turnover and vacancy pool totaled \$500,000 in E&G Programs and \$200,000 in the Auxiliary Enterprises budget. The turnover and vacancy pool in the Auxiliary Enterprises budget has also been eliminated.
- \$123,373 for a net increase in state charges for VITA (technology) and the state's finance, budget, personnel and payroll systems.
- \$14,000 for lease cost increases (additional costs for contracts, leases, and utilities in Auxiliary Programs and Comprehensive Fee budgets).
- Savings of \$458,000 from one-time budget allocations made in 2017-18 (additional savings are reflected in Auxiliary and Comprehensive Fee budgets).

- **Auxiliary Enterprises:** Activities funded under the auxiliary enterprise program exist to serve students, faculty and staff and are funded through the sale of goods and services or mandatory fees. Auxiliary enterprises include residential facilities, dining services, student recreation programs and facilities, student centers, intercollegiate athletics, and student health services. Auxiliary enterprise activities do not receive any state support, either for operating costs or for the maintenance or construction of facilities. In addition, auxiliary enterprises reimburse E&G programs for indirect costs, such as institutional management, human resources, and financial services.

Key cost drivers reflected in the 2018-19 budget include the following:

- o \$23,200 to annualize 3.0% salary increases for faculty and staff, which were effective August 16, 2017, and July 10, 2017, respectively (additional costs are reflected in the E&G and Comprehensive Fee budgets).
 - o \$50,000 estimated allocation for market-based salary adjustments for faculty and staff to be made in 2018-19 (additional costs are reflected in the E&G Programs and Comprehensive Fee budgets).
 - o \$100,000 for a health insurance premium increase of 6.1% (additional costs are reflected in the E&G budget).
 - o \$7,400 to annualize the cost of Green Light salary adjustments that were made in 2017-18 (additional costs are reflected in the E&G budget).
 - o \$10,000 for anticipated Green Light salary adjustments in 2018-19 (additional costs are reflected in the E&G budget).
 - o \$500,000 to increase the reserve pool established in the 2017-18 budget for future debt service costs associated with residence hall renovations. This addition brings the total housing reserve pool to \$765,000 in 2018-19.
 - o \$200,000 for an increase in the university's dining contract.
 - o \$31,000 for contract cost increases, including network and Wi-Fi services in the residence halls.
 - o \$200,000 to eliminate the turnover and vacancy pool reflected in the Auxiliary Enterprises budget.
- **Comprehensive Fee:** The Comprehensive Fee budget supports a wide variety of instructional, student, and university programs, including scholarships, programming, student clubs, facilities, recreation, news and information, admissions, and special events.

Key cost drivers addressed in the 2018-19 Comprehensive Fee budget include the following:

- o \$50,000 for market-based salary adjustments for faculty and staff (additional costs are reflected in the E&G Programs and Auxiliary budgets).

- \$267,000 for an additional contribution to the debt reserve pool for the University Center. This allocation represents the final installment to the pool.
 - \$85,000 for additional merit and need-based student aid, supported entirely through the Comprehensive Fee.
 - \$93,000 for staffing adjustments in University Advancement.
 - \$175,000 for web site improvements and mobile services applications.
 - \$100,000 for anticipated increases in utility costs.
 - \$52,000 for contract and lease cost increases (additional costs are reflected in the E&G and Auxiliary budgets).
 - Savings of \$76,700 from one-time allocations made in the 2017-18 budget (additional savings are reflected in the E&G and Auxiliary budgets).
- **Student Financial Assistance:** The student financial assistance budget is comprised of state and federal financial aid programs for students. (Student financial assistance supported with university revenues is reflected in the Comprehensive Fee budget.)

Key priorities reflected in the 2018-19 budget include the following:

- An increase of \$66,960 in general fund support for the state's financial aid program for undergraduate students. General fund support for undergraduate and graduate student financial aid will total \$3,371,981 plus an estimated \$57,000 in allocations from SCHEV in 2018-19.
 - Anticipated federal funding to support an increase of \$175 in the maximum Pell Grant award. This will raise the maximum Pell Grant to \$6,095 in 2018-19.
 - Federal financial aid funding is expected to be flat for Supplemental Educational Opportunity Grants (SEOG) and the federal Work-Study program.
- **Museums and Cultural Services:** The museums and cultural services program includes the operating budgets for Belmont and the James Monroe Museum and Memorial Library (JMML). These operations are supported with state general funds and revenues generated through ticket sales, gift shop revenue, facilities rental and private gifts.

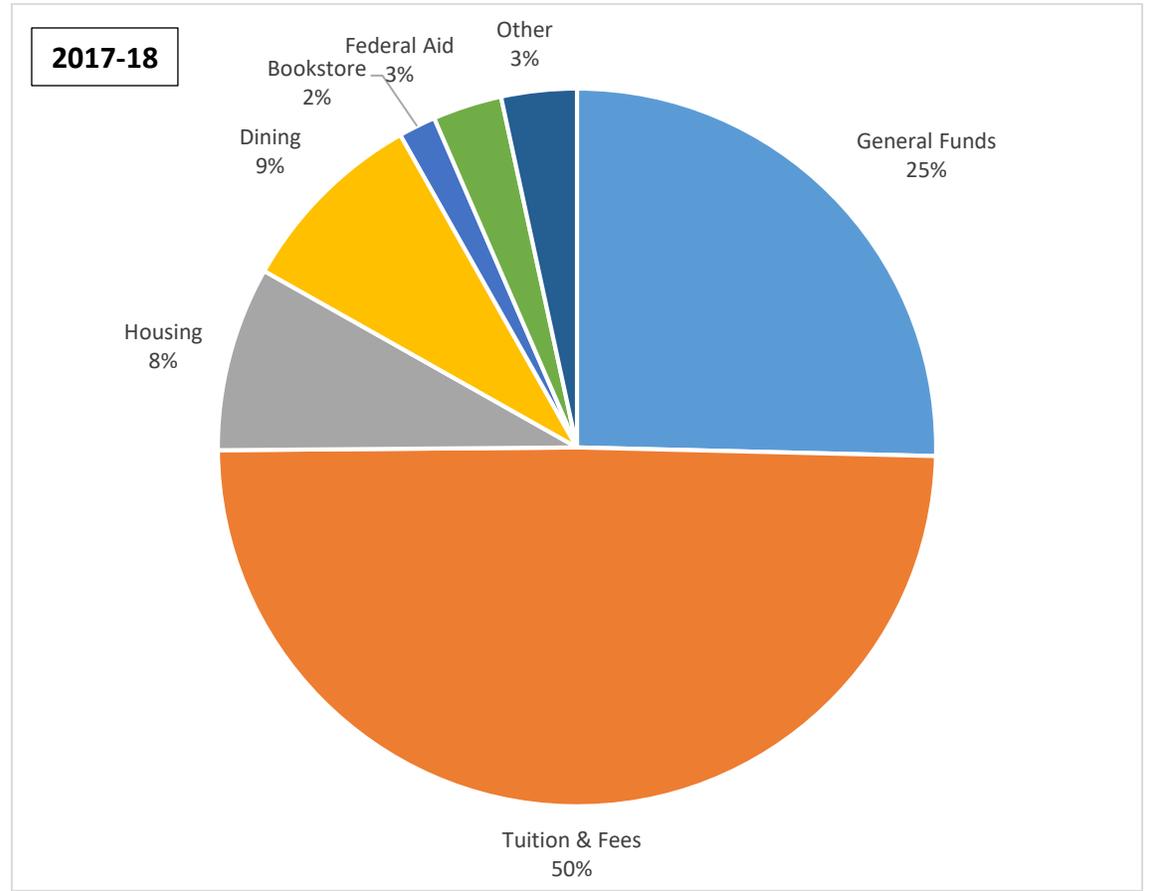
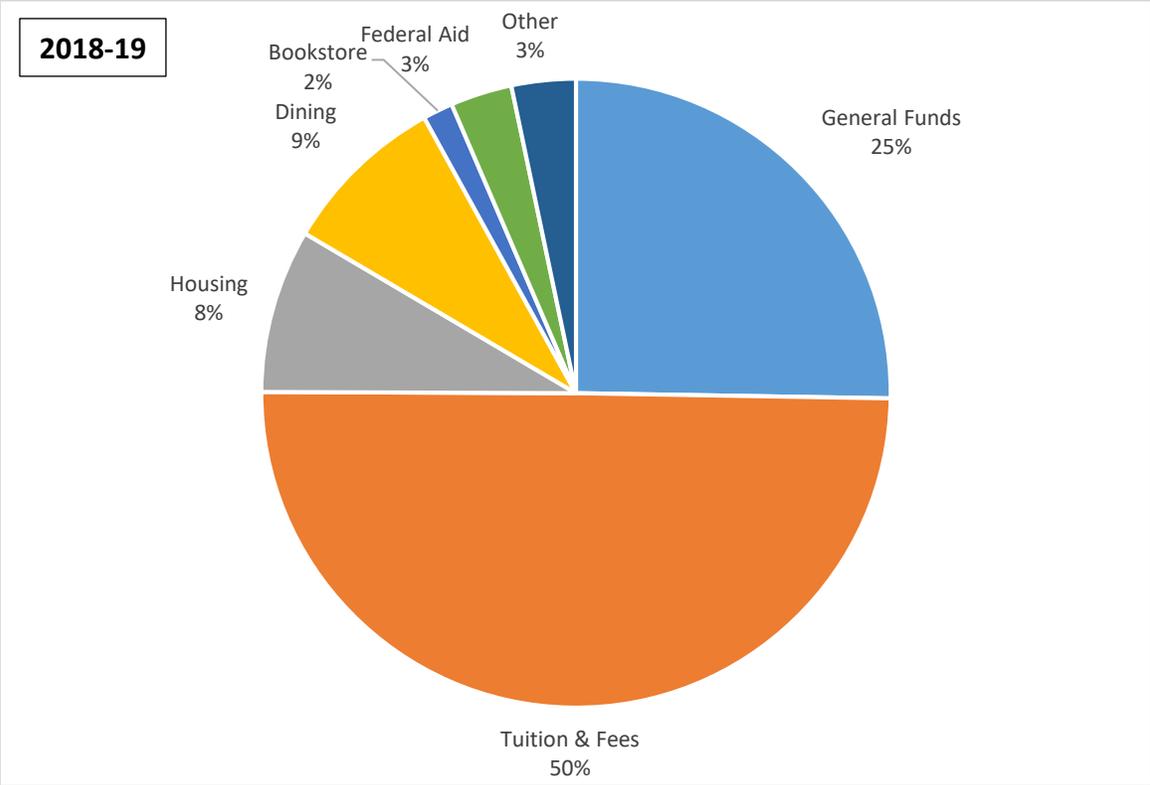
No funding changes are reflected in the operating budgets for the museums, which will total \$1,113,887 2018-19.

- **Higher Education Centers:** The Higher Education Centers program reflects the operating budget for the Dahlgren Education and Research Center (DERC). For 2018-19, state general fund support for the DERC will continue at \$1,250,000 and nongeneral fund revenues, primarily facilities rental, will continue at \$450,000. In total, the DERC operating budget will be \$1,700,000 in 2018-19.

TABLE B
University of Mary Washington
2018-19 University Budget Plan
Sources and Uses Summary

FY 2018-19 Sources	Educational & General Programs	Auxiliary Enterprises	Comp Fee	Student Financial Assistance	Museums & Cultural Services	Higher Education Centers	Total University	Change from 2017-18 Budget	
								Amount	Percent
State General Fund									
Direct Appropriations	\$26,907,724	\$ -	\$ -	\$ 3,371,981	\$ 755,065	\$ 1,250,000	\$ 32,284,770	\$ 1,211,875	3.9%
Central Transfers	367,026	-	-	57,000	-	-	424,026	(294,722)	-41.0%
Total General Fund	\$27,274,750	\$ -	\$ -	\$ 3,428,981	\$ 755,065	\$ 1,250,000	\$ 32,708,796	\$ 917,153	2.9%
Nongeneral Funds									
Student Tuition and Fees	\$37,244,800	\$ -	\$27,230,000	\$ -	\$ -	\$ -	\$ 64,474,800	\$ 2,487,500	4.0%
Grants and Contracts	-	-	-	4,100,000	-	-	4,100,000	200,000	5.1%
Sales and Services	-	23,914,800	-	-	-	-	23,914,800	600,000	2.6%
Other Revenues	1,594,586	520,800	1,432,357	-	274,500	450,000	4,272,243	21,299	0.5%
Total Nongeneral Funds	\$38,839,386	\$24,435,600	\$28,662,357	\$ 4,100,000	\$ 274,500	\$ 450,000	\$ 96,761,843	\$ 3,308,799	3.5%
Total University Sources	\$66,114,136	\$24,435,600	\$28,662,357	\$ 7,528,981	\$ 1,029,565	\$ 1,700,000	\$ 129,470,639	\$ 4,225,952	3.4%
FY 2018-19 Uses									
Instruction	\$32,412,785	\$ -	\$ 471,881	\$ -	\$ -	\$ -	\$ 32,884,666	\$ 992,223	3.1%
Research and Public Service	778,178	-	278,617	-	-	-	1,056,795	31,368	3.1%
Academic Support	9,462,092	-	369,837	-	-	-	9,831,929	239,661	2.5%
Student Services	8,042,747	-	1,034,555	-	-	-	9,077,302	508,023	5.9%
Institutional Support	9,316,895	-	839,140	-	-	-	10,156,035	342,820	3.5%
Operation and Maintenance of Plant	6,101,439	-	2,145,307	-	-	-	8,246,746	388,147	4.9%
Scholarships and Fellowships	-	-	7,500,000	7,528,981	-	-	15,028,981	351,960	2.4%
Auxiliary Enterprises									
University Housing	-	5,628,564	137,674	-	-	-	5,766,238	489,400	9.3%
Dining Services	-	7,907,584	1,000	-	-	-	7,908,584	200,000	2.6%
Bookstore	-	2,000,000	-	-	-	-	2,000,000	(83,929)	-4.0%
Other Services	-	8,899,452	15,800,024	-	-	-	24,699,476	766,279	3.2%
Subtotal - Auxiliary Enterprises	-	24,435,600	15,938,698	-	-	-	40,374,298	1,371,750	3.5%
Museums and Cultural Services									
Belmont	-	-	-	-	725,118	-	725,118	-	0.0%
James Monroe Museum & Library	-	-	84,322	-	304,447	-	388,769	-	0.0%
Subtotal - Museums/Cultural Services	-	-	84,322	-	1,029,565	-	1,113,887	-	0.0%
Dahlgren Education/Research Center	-	-	-	-	-	1,700,000	1,700,000	-	0.0%
Total University Uses	\$66,114,136	\$24,435,600	\$28,662,357	\$ 7,528,981	\$ 1,029,565	\$ 1,700,000	\$ 129,470,639	\$ 4,225,952	3.4%

University of Mary Washington Composition of Revenue Budget



University of Mary Washington Allocation of Expenditure Budget by Program

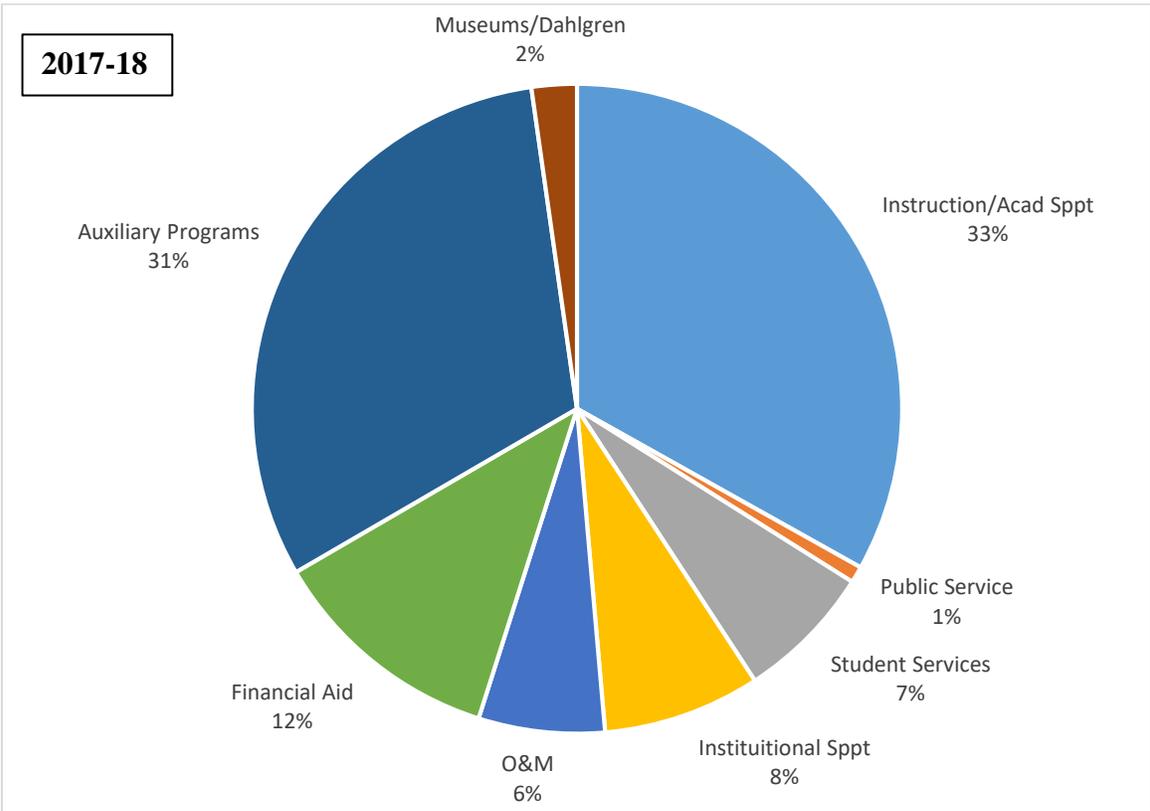
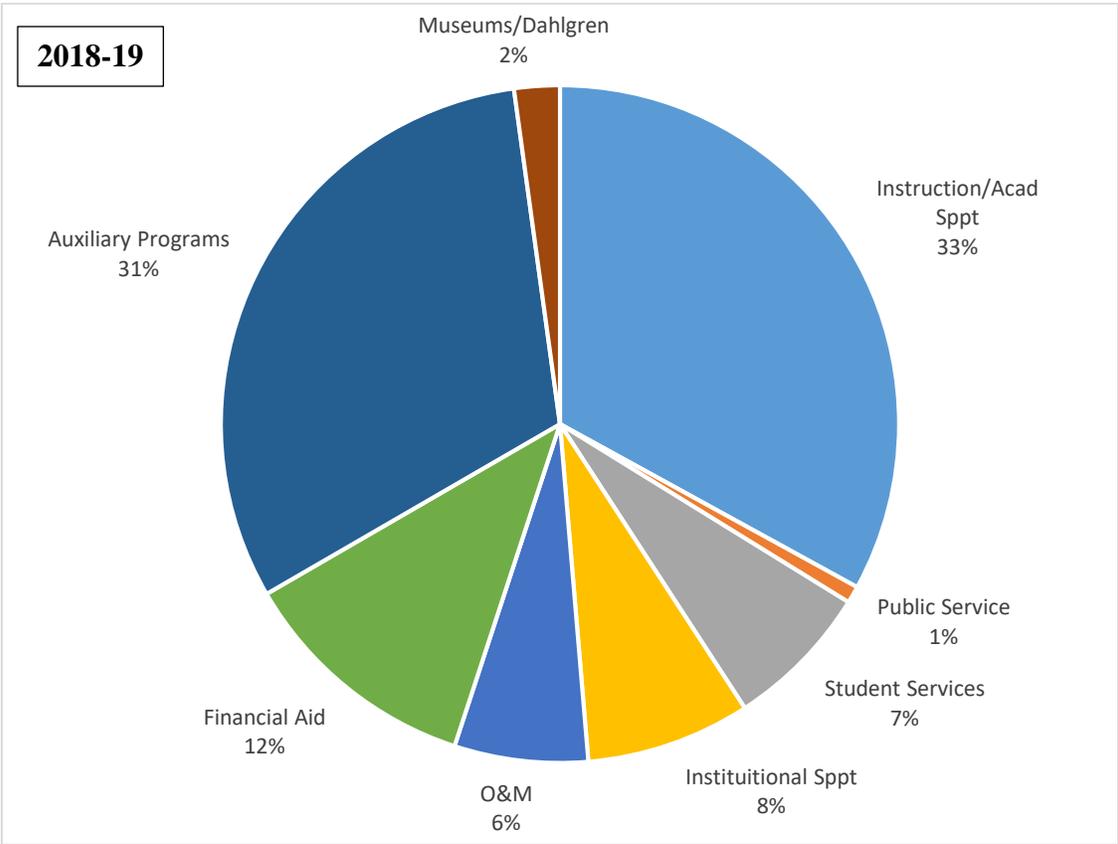


TABLE C
University of Mary Washington
2018-19 Budget Changes

	E&G Programs	Auxiliary Programs	Comp Fee	Total
University Priorities				
Compensation	\$727,600	\$90,600	143,000	\$961,200
Career-Prof Development Center	150,000	-	-	150,000
Web and mobile services	-	-	175,000	175,000
Accessibility-assistive technology	150,000	-	-	150,000
Director - Human Resources	120,000	-	-	120,000
PC replacement pool	100,000	-	-	100,000
Cloud migration	100,000	-	-	100,000
Institutional aid	-	-	85,000	85,000
Residence Hall renovation pool	-	500,000	-	500,000
University Center debt	-	-	267,000	267,000
Employee tuition waivers	-	-	100,000	100,000
Eliminate turnover-vacancy pool	500,000	200,000	-	700,000
Total - Key Priorities	\$1,847,600	\$790,600	\$770,000	\$3,408,200
Other Cost Increases				
Health Insurance Premiums	450,000	100,000	-	550,000
State system charges	124,000	-	-	124,000
Workers' Compensation	14,100	-	-	14,100
Utilities/leases/contracts	14,000	231,000	152,100	397,100
Miscellaneous Adjustments				
State/federal student aid	-	-	-	266,960
FY18 one-time allocations	(457,708)	-	(76,700)	(534,408)
Total 2018-19 Budget Change	\$1,991,992	\$1,121,600	\$845,400	\$4,225,952

TABLE D

**University of Mary Washington
Five-Year Planning Estimates for
Strategic Priorities in the 2018-19 Budget**

Strategic Initiatives	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	Notes
Teaching Faculty - Market Adjustments	115,000	200,000	205,000	205,000	205,000			\$511,000 + benefits needed to reach market midpoint
Admin Faculty - Market Adjustments	n/a	TBD						TBD
Classified Staff - Market Adjustments	n/a	300,000	<i>Allocation between administrative faculty and classified staff TBD.</i>					TBD
Green Light Adjustments - Staff	60,000	60,000	65,000	70,000	75,000	75,000	75,000	\$75,000 in annual funding
PC Replacement	100,000	100,000	100,000	100,000	-	-	-	\$400,000 permanent replacement pool
Career/Professional Development Center	-	150,000	225,000	-	-	-	-	\$375,000 permanent funding
Accessibility-Assistive Technology	-	150,000	-	-	-	-	-	Future funding needs to be evaluated
Cloud Migration	65,000	100,000	100,000	100,000	-	-	-	\$365,000 for ongoing cloud costs
Strategic Enrollment Plan	350,000	-	350,000	425,000	425,000	450,000	-	\$2M permanent funding goal for SEP
Marketing	300,000	-	100,000	100,000	-	-	-	\$500,000 permanent budget by 2020-21
Web Design/Mobile Services	-	175,000	175,000	150,000	-	-	-	\$500,000 permanent budget by 2020-21
Grounds/Facilities Equipment	85,000	-	85,000	80,000	-	-	-	\$250,000 in permanent budget by 2020-21
Residence Hall Renovation Pool	265,000	500,000	750,000	750,000	900,000	900,000	1,000,000	Placeholder pending finalization of residence hall plan
Reserve Contributions	500,000		250,000	250,000	250,000	250,000	250,000	Continue until baseline reserve level achieved
Eliminate turnover/vacancy pool - \$700,000								

University of Mary Washington 2018-19 Tuition and Fees

Summary

Tuition and fee charges for the 2018-19 academic year are summarized below for selected student groups. The rates for housing and dining were approved by the Board of Visitors at its meeting on November 17, 2017. All other tuition and fee charges were approved by the Board of Visitors at its meeting on April 19, 2018.

Full-Time Undergraduates - University Housing

	2017-18	2018-19	Change	
			Amount	%
In-State	\$22,344	\$23,384	\$1,040	4.7%
Out-of-State	\$37,590	\$39,318	\$1,728	4.6%

Full-Time Undergraduates – Commuters

	2017-18	2018-19	Change	
			Amount	%
In-State	\$12,128	\$12,654	\$526	4.3%
Out-of-State	\$27,374	\$28,588	\$1,214	4.4%

Part-Time Graduate Students - Per Credit Hour

	2017-18	2018-19	Change	
			Amount	%
In-State	\$555	\$579	\$24	4.3%
Out-of-State	\$1,071	\$1,118	\$47	4.4%

The rates above include tuition and mandatory fees for a typical student. For students living in University Housing, the estimated charges reflect double occupancy in an upper-class residence hall and subscription to the 150 block / \$300 flex dollars board plan.

Detailed tuition and fee schedules are presented on pages II-5 to II-8.

Key Considerations in 2018-19 Tuition and Fee Rate Setting

A number of factors were considered in setting the 2018-19 tuition and fee rates as summarized below:

- 1. Unavoidable Cost Increases and Prior Commitments:** The university's operating budget for 2018-19 reflects a number of mandatory cost increases and prior commitments, all of which impact tuition and fee rate setting. A summary of these cost increases and prior commitments is presented on the following pages.

- a) **State mandated increases in health insurance:** The 2018 General Assembly adopted a 6.1% increase in the employer's premiums for health insurance. The health insurance cost increase is estimated at \$550,000, of which a projected \$263,000 will be supported from additional state general funds. The balance of the cost will be funded from other university sources, including tuition and fees.
 - b) **Annualization of 2017-18 compensation actions for faculty and staff:** The 2017 General Assembly authorized salary increases of 2.0% at UMW for full-time teaching and administrative faculty positions and 3.0% for classified staff. The increases were effective on July 10, 2017, for classified staff and administrative faculty and August 16, 2017, for teaching faculty. For teaching and administrative faculty, the university opted to provide an additional 1% increase. In addition, the university made some market-based salary adjustments for teaching faculty, which also were effective on August 16, 2017. There were no adjustments to the state authorized increase for classified staff. Budget was identified to cover the 2017-18 costs, but an additional \$220,000 will be required to support the full annualized cost of these increases in 2018-19. Additional general funds will be provided to support a portion of the annualization costs for state authorized increases, but the full cost of the university's supplemental actions must be covered entirely from university resources, including tuition and fees. Of the total annualization cost of \$220,000, a total of \$51,000 will be supported with general funds and the remaining balance of \$169,000 will come from university sources.
 - c) **Annualization of 2017-18 Green Light compensation actions:** During 2017-18, the university made targeted salary adjustments for selected staff due to a higher level of duties associated with their position. Budget was identified to cover the cost of adjustments for 2017-18, but an additional \$39,000 will be required in 2018-19 to support the full annualized cost of the pay adjustments. These costs must be supported entirely from university sources.
 - d) **Additional debt service for the University Center:** In order to minimize the impact on student fees in a single year, the university established a debt service pool for the University Center project. Beginning in 2012-13, new budget has been added each year to a debt reserve pool to gradually build toward full funding. For 2018-19, a final installment of \$267,000 will be added to the reserve pool, the full cost of which is supported through the auxiliary comprehensive fee. No additional funding in subsequent years will be required for the University Center debt service.
 - e) **Leases, contracts, and utilities:** The university did not receive any direct state support for general operating increases, including inflation riders in leases and other contracts nor for changes in utility rates or usage. For 2018-19, these costs are estimated to increase by a total of \$397,000, supported with tuition, fees or other auxiliary user charges.
2. **Strategic Priorities:** The 2018-19 budget plan includes funding for key strategic priorities, which are supported entirely with tuition and fee revenue and budget reallocations. A summary of these priorities and initiatives is presented below.
- a) **University-initiated compensation adjustments for faculty and staff:** Compensation for faculty and staff has been identified as a key priority for UMW. As such, the 2018-19 budget includes a pool of \$500,000 to address faculty and staff compensation needs as identified through various market studies. The university will receive no state support for this priority.

- b) Residence Hall Renovations:** The university established a residence hall renovation pool in the 2017-18 budget with an initial investment of \$265,000. The 2018-19 budget plan continues this effort with an additional funding allocation of \$500,000, bringing the total pool to \$765,000. Additional allocations to the pool will be required in subsequent years in order to support the debt service for the Willard and Virginia Hall renovation projects. The debt service cost for university housing is funded entirely through residence hall room rents.
- c) Accessibility-Assistive Technology and Staffing:** New funding of \$150,000 has been targeted to provide accessibility and assistive technology and support staff to ensure that all students have access to UMW's academic programming. The university has received no state funding support for these efforts.
- d) Career and Professional Development Center:** Funding of \$150,000 entirely from university resources has been set aside in the 2018-19 budget to support the hiring of a Director for the Career and Professional Development Center. Anticipated new state funding in 2019-20, as reflected in 2018 General Assembly actions, will support additional positions in the Center as well as general operating costs.
- e) PC Replacement:** The university established a PC replacement pool in the 2017-18 budget with an allocation of \$100,000. The 2018-19 budget adds an additional \$100,000 to the pool, bringing the total to \$200,000. These funds are used solely to replace outdated personal computers for faculty and staff and will help put the university on a routine replacement cycle.
- f) Cloud Migration:** The university's IT Strategic Plan calls for efforts to maintain and improve the core infrastructure. This includes migrating information technology applications, systems, storage and services to the cloud to improve efficiency, decrease costs, increase redundancy, and improve disaster recovery. The 2017-18 budget made an initial investment of \$65,000. An additional \$100,000 is included in the 2018-19 budget, bringing the total pool to \$165,000.
- g) Web and Mobile Services:** The 2018-19 budget plan includes \$175,000 in new funding support for the university's website and student mobile applications. The university's web site is critical for student recruiting, external and internal communication and information sharing, and university operations. This initiative also includes support for mobile application services to keep students engaged, informed and on-track in their academic pathways.
- h) Institutional Aid:** The 2018-19 budget includes an increase of \$85,000 for need-based and merit aid to both in-state and out-of-state students. This increase will bring the total institutional aid budget to \$7.5 million in 2018-19.
- i) Turnover and Vacancy Pool:** In prior years, the university's budget included a turnover and vacancy pool to recognize savings that are typically realized as positions become vacant. At the time the turnover and vacancy pool was implemented, the intent was to mitigate tuition and fee increases during a period of significant state budget reductions. The longer term effect of capturing turnover and vacancy savings, however, is that it limits the university's financial flexibility to address unanticipated funding needs, take advantage of strategic opportunities, or contribute to reserves. The elimination of the turnover and vacancy pool, which was budgeted at \$700,000, must be supported entirely from university resources.

- 3. Market Considerations:** Current data on 2017-18 tuition and fees indicate that UMW's pricing is competitive with other public institutions in Virginia. Of the 15 public universities in Virginia, UMW's total in-state tuition and fee charges for commuter students and for in-state residential students are ranked 8th (#1 being the highest charges; #15 the lowest).

Similarly, UMW's 2017-18 tuition and fee charges for out-of-state commuter students and for out-of-state residential students are ranked 9th out of the 15 Virginia institutions.

A comparison of 2017-18 tuition and fee charges among Virginia's public four-year institutions is presented on page II-9.

The detailed tuition and fee schedules for 2018-19 are presented on pages II-5 through II-8.

University of Mary Washington
2018-19 Tuition and Fees

	In-State Students			Out-of-State Students		
	2017-18	2018-19	% Chg.	2017-18	2018-19	% Chg.
Full-Time Undergraduates						
Living in University Housing						
Tuition	\$6,032	\$6,302	4.5%	\$21,278	\$22,236	4.5%
E&G Comprehensive Fee	2,274	2,376	4.5%	2,274	2,376	4.5%
Auxiliary Comprehensive Fee	3,822	3,976	4.0%	3,822	3,976	4.0%
Housing (1)	6,210	6,644	7.0%	6,210	6,644	7.0%
Board (2)	4,006	4,086	2.0%	4,006	4,086	2.0%
Total	\$22,344	\$23,384	4.7%	\$37,590	\$39,318	4.6%

(1) Based on double-occupancy room in upper-class halls.

(2) Based on 150 block / \$300 flex dollars plan.

Full-Time Undergraduates

Living in Private Housing

Tuition	\$6,032	\$6,302	4.5%	\$21,278	\$22,236	4.5%
E&G Comprehensive Fee	2,274	2,376	4.5%	2,274	2,376	4.5%
Auxiliary Comprehensive Fee	3,822	3,976	4.0%	3,822	3,976	4.0%
Total	\$12,128	\$12,654	4.3%	\$27,374	\$28,588	4.4%

Part-Time Undergraduates

(Per credit hour rates)

Tuition	\$259	\$271	4.6%	\$891	\$931	4.5%
E&G Comprehensive Fee	61	64	4.9%	61	64	4.9%
Auxiliary Comprehensive Fee	112	116	3.6%	112	116	3.6%
Total	\$432	\$451	4.4%	\$1,064	\$1,111	4.4%

Part-Time Graduates

(Per credit hour rates)

Tuition	\$382	\$399	4.5%	\$898	\$938	4.5%
E&G Comprehensive Fee	61	64	4.9%	61	64	4.9%
Auxiliary Comprehensive Fee	112	116	3.6%	112	116	3.6%
Total	\$555	\$579	4.3%	\$1,071	\$1,118	4.4%

MS Geospatial Analysis Program

(Per credit hour rates)

Tuition	\$382	\$399	4.5%	\$898	\$938	4.5%
E&G Comprehensive Fee	61	64	4.9%	61	64	4.9%
Auxiliary Comprehensive Fee	112	116	3.6%	112	116	3.6%
MSGALaboratory/Equipment Fee	100	100	0.0%	100	100	0.0%
Total	\$655	\$679	3.7%	\$1,171	\$1,218	4.0%

Note: Eligible individuals under the "Veterans Access, Choice and Accountability Act of 2014" will qualify for the rates charged to in-state students, regardless of formal state of residence or domicile.

**University of Mary Washington
2018-19 Tuition and Fees**

	In-State Students			Out-of-State Students		
	2017-18	2018-19	% Chg.	2017-18	2018-19	% Chg.
<i>Randolph and Mason Halls</i>						
Double Room Rate	\$6,600	\$6,848	3.8%	\$6,600	\$6,848	3.8%
<i>Marshall Hall</i>						
Single Room Rate	\$7,622	\$8,112	6.4%	\$7,622	\$8,112	6.4%
Double Room Rate	\$6,600	\$6,848	3.8%	\$6,600	\$6,848	3.8%
Triple Room Rate	\$5,912	\$6,222	5.2%	\$5,912	\$6,222	5.2%
<i>Russell Hall</i>						
Double Room Rate	\$6,600	\$6,848	3.8%	\$6,600	\$6,848	3.8%
Triple Room Rate	\$5,912	\$6,222	5.2%	\$5,912	\$6,222	5.2%
<i>Virginia Hall</i>						
Single Room Rate	\$7,622	\$8,112	6.4%	\$7,622	\$8,112	6.4%
Double Room Rate	\$6,600	\$6,848	3.8%	\$6,600	\$6,848	3.8%
<i>Westmoreland Hall</i>						
Double Room Rate	\$6,600	\$6,848	3.8%	\$6,600	\$6,848	3.8%
Triple Room Rate	\$5,912	\$6,222	5.2%	\$5,912	\$6,222	5.2%
Quad Room Rate	\$5,610	\$5,910	5.3%	\$5,610	\$5,910	5.3%
<i>Alvey and Arrington Halls</i>						
Single Room Rate	\$7,832	\$8,112	3.6%	\$7,832	\$8,112	3.6%
Double Room Rate	\$6,418	\$6,644	3.5%	\$6,418	\$6,644	3.5%
<i>Ball Hall</i>						
Single Room Rate	\$7,622	\$8,112	6.4%	\$7,622	\$8,112	6.4%
Double Room Rate	\$6,210	\$6,644	7.0%	\$6,210	\$6,644	7.0%
<i>Bushnell Hall</i>						
Double Room Rate	\$6,210	\$6,644	7.0%	\$6,210	\$6,644	7.0%
Quad Room Rate	\$5,610	\$5,910	5.3%	\$5,610	\$5,910	5.3%
<i>Custis Hall</i>						
Double Room Rate	\$6,210	\$6,644	7.0%	\$6,210	\$6,644	7.0%
<i>Framar Hall</i>						
Single Room Rate	\$7,622	\$8,112	6.4%	\$7,622	\$8,112	6.4%
Double Room Rate	\$6,210	\$6,644	7.0%	\$6,210	\$6,644	7.0%
Triple Room Rate	\$5,912	\$6,220	5.2%	\$5,912	\$6,220	5.2%
Quad Room Rate	\$5,610	\$5,910	5.3%	\$5,610	\$5,910	5.3%
<i>Jefferson Hall</i>						
Single Room Rate	\$7,622	\$8,112	6.4%	\$7,622	\$8,112	6.4%
<i>Madison Hall</i>						
Double Room Rate	\$6,210	\$6,644	7.0%	\$6,210	\$6,644	7.0%
<i>University Apartments</i>						
Single Room Apartment Rate	\$9,818	\$10,110	3.0%	\$9,818	\$10,110	3.0%
Double Room Apartment Rate	\$8,076	\$8,320	3.0%	\$8,076	\$8,320	3.0%
<i>Eagle Landing</i>						
Single Room Rate	\$10,134	\$10,438	3.0%	\$10,134	\$10,438	3.0%
Double Room Rate	\$8,480	\$8,736	3.0%	\$8,480	\$8,736	3.0%

**University of Mary Washington
2018-19 Tuition and Fees**

	<u>In-State Students</u>			<u>Out-of-State Students</u>		
	<u>2017-18</u>	<u>2018-19</u>	<u>% Chg.</u>	<u>2017-18</u>	<u>2018-19</u>	<u>% Chg.</u>
<i>University Meal Plans</i>						
Eagle Meal Plan (\$200 flex per semester)	\$4,990	\$5,090	2.0%	\$4,990	\$5,090	2.0%
225 Meal Block Plan (\$200 flex per semester)	\$4,176	\$4,260	2.0%	\$4,176	\$4,260	2.0%
150 Meal Block Plan (\$300 flex per semester)	\$4,006	\$4,086	2.0%	\$4,006	\$4,086	2.0%
90 Meal Block Plan (\$175 flex per semester)	\$2,250	\$2,296	2.0%	\$2,250	\$2,296	2.0%
75 Meal Block Plan (\$250 flex per semester)	\$2,250	\$2,296	2.0%	\$2,250	\$2,296	2.0%
<i>Commuter Plans</i>						
30 Meal Block Plan (\$500 flex per semester)	\$1,576	\$1,608	2.0%	\$1,576	\$1,608	2.0%
30 Meal Block Plan (\$200 flex per semester)	\$920	\$938	2.0%	\$920	\$938	2.0%
8 Meal Block Plan (\$750 flex per semester)	\$1,680	\$1,714	2.0%	\$1,680	\$1,714	2.0%
8 Meal Block Plan (\$200 flex per semester)	\$560	\$572	2.1%	\$560	\$572	2.1%
5 Meal Block Plan (no flex)	\$920	\$938	2.0%	\$920	\$938	2.0%
3 Meal Block Plan (no flex)	\$520	\$530	1.9%	\$520	\$530	1.9%
 <i>Summer Housing Rates</i>						
	<u>Summer 2018</u>			<u>Summer 2019</u>		
	<u>Session / Week / Day</u>			<u>Session / Week / Day</u>		<u>Inc.</u>
Eagle Landing						
Single		\$1,266 / 253 / 36		\$1,304 / 261 / 37		3.0%
Double		\$1,032 / 207 / 30		\$1,063 / 213 / 31		3.0%
University Apartments						
Single		\$1,555 / 323 / 46		\$1,602 / 333 / 47		3.0%
Double		\$1,280 / 256 / 39		\$1,318 / 264 / 40		3.0%
Triple		\$1,153 / 231 / 34		\$1,188 / 238 / 35		3.0%
University Housing						
Single		\$1,166 / 233 / 33		\$1,201 / 240 / 34		3.0%
Double		\$877 / 175 / 25		\$903 / 180 / 26		3.0%
 <i>Summer Meal Plans</i>						
50 Meal Block per Summer Session		\$382		\$390		2.0%
30 Meal Block per Summer Session		\$262		\$267		1.9%
15 Meal Block per Summer Session		\$132		\$134		1.5%
 <i>Summer Parking Decals</i>						
Five Week Session		\$35		\$35		0.0%
Eight Week Session		\$55		\$55		0.0%
Ten Week Session		\$70		\$70		0.0%

University of Mary Washington
2018-19 Tuition and Fees

	In-State Students			Out-of-State Students		
	2017-18	2018-19	% Chg.	2017-18	2018-19	% Chg.
<i>Other Undergraduate/Graduate</i>						
<i>Fees and Charges</i>						
Undergraduate overload fee <i>(per credit hour over 18 semester hrs.)</i>	\$259	\$271	4.6%	\$891	\$931	4.5%
Undergraduate surcharge <i>(per credit hour charge for all credits above 152 for BA/BS students and above 150 credits for BLS students)</i>	\$350	\$366	4.6%	n/a	n/a	n/a
Application Fee	\$50	\$50	0.0%	\$50	\$50	0.0%
Tuition Deposit (Undergraduate and Graduate)	\$300	\$300	0.0%	\$300	\$300	0.0%
Processing Fee	\$30	\$30	0.0%	\$30	\$30	0.0%
New Student Programs & Arrival Fee - Summer/Fall	\$400	\$400	0.0%	\$400	\$400	0.0%
New Student Programs & Arrival Fee - Spring	\$200	\$200	0.0%	\$200	\$200	0.0%
New Experiences for Students Transitioning (NEST)	\$200	\$300	50.0%	\$200	\$300	50.0%
Student Outdoor Adventure Retreat (SOAR)	\$25	\$25	0.0%	\$25	\$25	0.0%
Late Payment Fee		10% of unpaid balance up to \$250				
Returned Check Fee	\$50	\$50	0.0%	\$50	\$50	0.0%
Housing Fees						
Housing Deposit	\$250	\$250	0.0%	\$250	\$250	0.0%
Late Departure Fee (per day)	\$50	\$50	0.0%	\$50	\$50	0.0%
Extended Stay Fee (per day)	\$30	\$30	0.0%	\$30	\$30	0.0%
Lost Keys	\$125	\$125	0.0%	\$125	\$125	0.0%
Study Abroad Processing Fee	\$300	\$300	0.0%	\$300	\$300	0.0%
BLS Portfolio Evaluation Fee	\$100	\$100	0.0%	\$100	\$100	0.0%
Course Audit Fee (per credit hour)	\$30	\$30	0.0%	\$30	\$30	0.0%
Special Exam Fee (per credit hour)	\$15	\$15	0.0%	\$15	\$15	0.0%
Health Center Fee - per semester <i>(for commuting students)</i>	\$0	\$0	n/a	\$0	\$0	n/a
Music - Private lessons						
One-half hour lesson per week (1 credit)	\$350	\$350	0.0%	\$350	\$350	0.0%
One-hour lesson per week (2 credits)	\$700	\$700	0.0%	\$700	\$700	0.0%
Music - Instrument Rental Fee (per term)	\$50	\$50	0.0%	\$50	\$50	0.0%
Equestrian Fee (per semester)						
Beginners & Advanced Beginners	\$795	\$795	0.0%	\$795	\$795	0.0%
Intermediate & Advanced	\$855	\$855	0.0%	\$855	\$855	0.0%
Parking Decal (on-campus, academic year)	\$225	\$225	0.0%	\$225	\$225	0.0%
Eagle Landing Parking Deck and Decal	\$375	\$375	0.0%	\$375	\$375	0.0%

Undergraduate Cost Comparisons

In-State and Out-of-State Tuition, Required Fees, and Room and Board Charges
Virginia State Supported Four-Year Institutions
2017-18

Rank	IS Commuter*		OS Commuter*		Room & Board		IS Total		OS Total	
	1	W&M	\$22,044	UVA	\$46,596	W&M	\$11,799	W&M	\$33,843	UVA
2	VMI	\$18,214	VMI	\$43,902	CNU	\$11,224	VMI	\$27,450	W&M	\$55,469
3	UVA	\$16,068	W&M	\$43,670	GMU	\$11,090	UVA	\$27,060	VMI	\$53,138
4	CNU	\$13,654	GMU	\$34,370	UVA	\$10,992	CNU	\$24,878	GMU	\$45,460
5	VCU	\$13,624	VCU	\$33,656	VSU	\$10,880	VCU	\$23,811	VCU	\$43,843
6	VT	\$13,230	VT	\$31,014	LU	\$10,418	LU	\$23,138	VT	\$39,704
7	LU	\$12,720	ODU	\$28,200	UVA-W	\$10,314	GMU	\$23,014	ODU	\$38,322
8	UMW	\$12,128	LU	\$27,660	UMW	\$10,216	UMW	\$22,344	LU	\$38,078
9	GMU	\$11,924	UMW	\$27,374	VCU	\$10,187	VT	\$21,920	UMW	\$37,590
10	JMU	\$10,878	JMU	\$27,278	ODU	\$10,122	JMU	\$20,990	JMU	\$37,390
11	RU	\$10,627	UVA-W	\$27,055	JMU	\$10,112	ODU	\$20,472	UVA-W	\$37,369
12	ODU	\$10,350	CNU	\$25,850	NSU	\$9,866	UVA-W	\$20,139	CNU	\$37,074
13	UVA-W	\$9,825	RU	\$22,709	VMI	\$9,236	RU	\$19,758	RU	\$31,840
14	NSU	\$9,036	NSU	\$21,238	RU	\$9,131	VSU	\$19,606	NSU	\$31,104
15	VSU	\$8,726	VSU	\$19,399	VT	\$8,690	NSU	\$18,902	VSU	\$30,279

*Includes tuition and all mandatory fees.

For UVA and W&M, the in-state tuition and fee amount reflects charges for freshmen and transfer students. Continuing students will pay varying rates based on year of matriculation.

Source: SCHEV 2017-18 Tuition and Fees Report- August 2017

University of Mary Washington 2018-19 University Budget Plan

Glossary of Budget Terms

I. Revenue

Budgeted revenue is derived from either state appropriated tax funds or nongeneral funds generated by UMW.

General Funds (GF): General funds are state tax dollars. State tax dollars support Educational and General Programs, Museums and Cultural Services (Belmont), Historic and Commemorative Attraction Management (James Monroe Museum and Library), Higher Education Centers (Dahlgren Campus), and state Student Financial Assistance Programs.

Nongeneral Funds (NGF): Nongeneral funds are typically those raised exclusively by UMW to support its budgeted expenditures, the exception being grants and contracts. Nongeneral funds are derived from the following sources:

Tuition: A fixed rate charged each student based on the student's enrollment load, instructional program and residency status.

Comprehensive Fee: A fixed rate based on each student's enrollment load the revenue from which supports a wide variety of student, academic support and institutional programming.

Grants and Contracts: Reimbursement of expenditures from federal and state sources, primarily related to student financial assistance.

Sales and Services: Revenue from charges made by a specific organizational unit for the delivery of goods and services.

Housing: A fee charged to students who reside in university housing. Revenue generated through housing owned by the UMW Foundation (University Apartments and Eagle Landing) is not included in the university's budget.

Board: A fee charged to students who subscribe to a university meal plan.

Other Fees: A variety of fees separately charged for services, fines, cost of materials or supplies, application processing, and facility and equipment rental.

II. Expenditures

Expenditures are budgeted on a program basis. The program expenditure classifications used in the budget are nationally recognized by colleges and universities. They allow for comparative reporting and are used for analytical purposes. These expenditure classifications are:

Instruction: Expenditures of the Colleges of Arts and Sciences, Business, and Education. Expenditures for departmental research and public service that are not separately budgeted are included. Expenditures for both credit and non-credit activities are included, as are general academic instruction, summer session instruction, off-campus instruction, and non-credit community education conducted by the teaching faculty.

Public Service: All funds budgeted specifically for public service and expended for activities established primarily to provide non-instructional services beneficial to groups external to the institution. Includes funding for the Center for Economic Development.

Academic Support: This category includes expenditures for the support services that are an integral part of the institution's primary mission of instruction and public service. Included are expenditures for libraries, dean's offices, course and curriculum development, and academic technology support.

Student Services: Funds expended for admissions, registrar activities, financial aid administration, and activities whose primary purpose is to contribute to students' emotional and physical well-being and to their intellectual, cultural, and social development outside the context of the formal instructional program.

Institutional Support: Expenditures for the day-to-day operational support of the institution, excluding expenditures for physical plant operations. Included are general administrative services, executive direction and planning, fiscal operations, and public relations/development.

Operation and Maintenance of Plant: Expenditures for operations established to provide service and maintenance related to the campus grounds and facilities.

Scholarships and Fellowships: Expenditures made in the form of outright grants, and tuition and fee remissions to students enrolled in formal coursework, either for credit or non-credit.

Auxiliary Enterprises: Self-supporting activities established to furnish goods and services to students, faculty and staff.

Museums and Cultural Services: Expenditures related to the operation of Belmont and the James Monroe Museum and Library.

Higher Education Centers: Expenditures related to the operation of the Dahlgren Education and Research Center.

III. Tuition and Fees

Tuition: A fixed rate charged each student based on the student's enrollment load, instructional program and residency status (Virginia resident or nonresident status).

Comprehensive Fee: A fixed rate charged each student based on the student's enrollment load regardless of residency status. The Comprehensive Fee supports a wide variety of student, academic support and institutional programming.

Residential Fee: A per semester charge for on-campus housing and for UMW Foundation owned housing (e.g., University Apartments and Eagle Landing) based on room occupancy levels (single or double).

Meal Plans: A fee charged for subscription to a university meal plan. All residential students, whether living in University or Foundation owned housing, are required to enroll in a meal plan. Freshmen living in university Housing must subscribe to the Eagle Meal Plan. All other students living in university Housing may choose the Eagle Meal Plan, the 225 Meal Block Plan or the 150 Meal Block Plan.

All students living in either the University Apartments or Eagle Landing may choose the Eagle Plan or one of the following Block Plans: the 225, 150, 90 or 75.

Meal plans are also available to commuter students, including 8, 5, and 3 meal block plans.

Mandatory Processing Fee: A refundable fee charged to every student that registers for classes.

Audit Fee: A fee charged to part-time students for auditing a course for no credit on a space available basis.

Tuition Overload Fee: A per credit hour fee charged to full-time undergraduate students registered for more than 18 semester credit hours.

New Student Programs and Arrival Fee: A mandatory one-time fee charged to all undergraduate BA/BS students who are new to the University. The fee covers welcome and arrival activities and programs as well as academic advising, course registration and common intellectual experiences.

NEST Fee: A fee for students participating in the optional NEST (New Experiences for Students Transitioning) orientation program. NEST is a four-day program open to all incoming freshmen and offers a unique opportunity to bond with fellow students while participating in activities that encompass UMW's core values of Honor, Leadership, and Social Justice.

SOAR Fee: A fee for students participating in the optional SOAR (Summer Orientation Adventure Retreat). The SOAR experience is designed to give new students an opportunity to build social connections with other trip member and introduce them to local natural areas surrounding Fredericksburg.

Credit-by-Examination: A fee charged to degree-seeking students taking an examination for which degree credit may be awarded.

Private Music Lesson Fee: A fee charged to students taking private music lessons through the university.

Musical Instrument Rental Fee: A fee charged to students to rent a musical instrument through the university.

Special Course Fees: A supplemental fee charged in addition to tuition for specialized instruction, such as equestrian fees or private music lessons.

Study Abroad Fee: A supplemental fee charged to students studying abroad.

BLS Life/Work Portfolio: BLS (Bachelor of Liberal Studies) candidates pay a special fee for the review of a life/work portfolio. The BLS program is designed to meet the needs of adult students who have some college experience and want to complete a bachelor's degree in the liberal arts or sciences.

Late Payment Fee: A fee equivalent to 10% of unpaid account balances up to \$250 charged to those students whose accounts are not paid in full by the published deadline. Interest may also be charged on all past due accounts.

Returned Check Fee: A service fee charged for each check returned for insufficient funds or similar reasons. Checks returned for insufficient funds will be considered as nonpayment and subject to the 10% late payment fee.

Virginia Resident (in-state student): In general, an independent student, or the parents or legal guardians of a dependent student, legally domiciled in the Commonwealth of Virginia for one full and continuous year immediately prior to the start of classes and who has paid Virginia state income tax for the prior year. Certain exceptions are made for military personnel.

Parking Fee: A mandatory fee for student vehicle registration and parking decals.