

REAL ESTATE PROGRAM FACT SHEET

Department of Finance

*Ranked No. 1 Best Online Bachelor's Programs in Real Estate¹
Ranked No. 2 Best Bachelor's in Real Estate Online 2019²
Ranked No. 5 Nationally Best Online Real Estate Degrees³*

Department Majors/Minors/Concentrations

❖ Majors:

- Real Estate (BSBA)
 - General Real Estate
- Finance (BSBA)
 - Corporate Finance
 - Personal Finance
- Paralegal Studies (BSBA)
- Paralegal Studies (BS Integrative Studies)

- ❖ **Financial Planning Association** is a student organization created as the definitive resource for students to gain knowledge and establish relationships regarding careers as CFP® professionals.
- ❖ Student organizations are also available in business, pre-law and paralegal studies.

Student Organizations

- ❖ **Rho Epsilon** is a national real estate fraternity with many chapters and members across the country. This organization provides the student with potential employment contacts throughout the U.S. Previous Rho Epsilon trips include visiting projects in Hawaii, Toronto, Philadelphia, Baltimore, Pittsburgh, Falling Water, and other venues.
- ❖ **The Financial Management Association:** Organizes speakers, finance based activities and conducts regular field trips to sites such as the New York Stock Exchange; the U.S. Treasury and Federal Reserve; the national FMA Student Leaders Conference; the RISE conference (student-led portfolios).

Scholarships

- ❖ A substantial donation from the Burns family has been utilized to endow the **Henry G. Burns Scholarship Fund** to recruit outstanding freshmen. The scholarship is renewable for all four years of undergraduate studies. Other scholarships are available for non-freshmen students.
- ❖ The **Paul Gray** scholarship is available for non-freshmen real estate students.
- ❖ The **Friends of the Department of Finance** scholarship is available for finance and real estate students.
- ❖ Other scholarships are available in the department and College of Business Administration for upperclassmen as listed on the university's website.



Internships

- ❖ An internship program in the department provides students with the opportunity to obtain practical experience, potential career positions and to interact with the business world.

Program Preparation

- ❖ The Real Estate program is a pragmatic program designed to give students multiple project opportunities indicative of the experiences seen in the profession.

The program prepares students for careers in Real Estate Finance, Property Management, Real Estate Investments, and Real Estate Appraisal, among other careers.

The Real Estate major consists of a core of intensive real estate courses which includes Real Estate Law, Real Estate Finance, Real Estate Investments, and Real Estate Valuation. In addition to these core courses, the student may take additional coursework in Real Estate Market Feasibility, Real Estate Development, Infrastructure and Sustainability, Property Management, Real Estate Brokerage, Financial Modeling and/or a selection of courses from finance, marketing, management, accounting, and economics.

Department Faculty and Staff

- ❖ Dr. Scott Allen, Law, JD, The Dickinson School of Law
- ❖ Ms. Lindsay Banner, Real Estate, MS, Johns Hopkins University
- ❖ Mr. James Chambers, Finance, MBA, University of Pittsburgh
- ❖ Dr. Jeffrey Eicher, Finance and Real Estate, JD, CPA, University of Pittsburgh, Chairperson
- ❖ Dr. John Eichlin, Law, JD, University of Akron
- ❖ Dr. Jason Heavilin, Finance, PhD, University of Texas El Paso
- ❖ Ms. Amanda Hepinger, Real Estate, MBA, Clarion University of Pa
- ❖ Mr. Michael Nesbit, Insurance, Clarion University of Pennsylvania
- ❖ Dr. C. Frank Shepard, Law and Director of the Paralegal Program, JD, University of Akron
- ❖ Ms. Jill Thompson, Administrative Assistant

For More Information:

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¹ Ranking by BestValueSchools.com

² Ranking by BestCollegeReviews.org

³ Ranking by BestColleges.com