

## Individual unit sales plan

- Unit Type & Number: \_\_\_\_\_
- Current number of Scouts: \_\_\_\_\_
- 2017 Unit goal: \_\_\_\_\_
- Individual Scout goal: \_\_\_\_\_

2016 Show-n-sell Total Order: \_\_\_\_\_

2016 Take Order Sale: \_\_\_\_\_

2016 Total Sale: \_\_\_\_\_

- ☐ Each unit will hold a kickoff party no later than September 7
- ☐ Every Scout sells at least one item and they will receive the Mega Corn Main Patch
- ☐ Scouts should do their best to achieve the Mega Corn Collection 6 Piece Limited Edition Patch Set
- ☐ Strongly encourage units to have credit card readers for store front sales to overcome NO cash objections
- ☐ For families selling door to door we strongly encourage them to have their own credit card reader to overcome NO cash objections
- ☐ Units encourage Scouts to participate in online/mobile sale
- ☐ Unit participates in Show-n-Sell (***store front or show and deliver sale***)
- ☐ Encourage all Scouts to participate in the military donation program
- ☐ Attend the district training session
- ☐ Send PARENT COMMUNICATION LETTERS or EMAILS ABOUT THE SALE throughout the entire campaign

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Dist. Exec. or Dist. Kernel Signature

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Unit Kernel Signature