

Individual unit sales plan

- Unit Type & Number: _____
- Current number of Scouts: _____
- 2017 Unit goal: _____
- Individual Scout goal: _____

2016 Show-n-sell Total Order: _____

2016 Take Order Sale: _____

2016 Total Sale: _____

- Each unit will hold a kickoff party no later than September 7
- Every Scout sells at least one item and they will receive the Mega Corn Main Patch
- Scouts should do their best to achieve the Mega Corn Collection 6 Piece Limited Edition Patch Set
- Strongly encourage units to have credit card readers for store front sales to overcome NO cash objections
- For families selling door to door we strongly encourage them to have their own credit card reader to overcome NO cash objections
- Units encourage Scouts to participate in online/mobile sale
- Unit participates in Show-n-Sell (**store front or show and deliver sale**)
- Encourage all Scouts to participate in the military donation program
- Attend the district training session
- Send PARENT COMMUNICATION LETTERS or EMAILS ABOUT THE SALE throughout the entire campaign

Dist. Exec. or Dist. Kernel Signature

Unit Kernel Signature