

SAMPLE RESUME

NAME email

Address; phone

City, State Zip Code LinkedIn URL

CAREER SUMMARY

Resourceful agriculturist and operations manager with over 15 years of international experience. Major strengths include program development and portfolio management for global agricultural technology projects, resulting in improved profitability and sustainability. Recognized for strong client orientation and the ability to develop and implement highly successful solutions for key issues affecting portfolio performance. A team player dedicated to motivating and mentoring colleagues within multicultural settings.

EXPERIENCE

THE WORLD BANK GROUP, Washington, DC 1994-present

Senior Agriculturist, Rural Development Unit

Islamabad's Field Office, South Asia Region, 2010-present

Manage a team of 25, focusing on improving the performance of the Bank-assisted portfolio across all sectors including agriculture. Portfolio size 45-50 projects with an outstanding balance of \$4-5 billion.

- Managed and mentored staff to improve performance of task leaders and task assistants. Analyzed slow-moving projects; worked with team members to determine causes and create innovative and cost-effective solutions.
- Developed a new project supervision strategy which improved team performance, bringing projects in on time and under budget while consistently meeting client expectations.

Senior Agriculturist, Bangladesh Resident Mission, Dhaka, 2007-2010

Managed projects in the field of agriculture research, extension, and forestry. Introduced significant improvements in the extension and research systems to increase productivity, improve resource management, and strengthen physical and social infrastructures.

- Mentored national staff of the Agriculture/Natural Resources Team to improve task leadership.
- Promoted successfully the use of NGOs as development partners for forestry protection operations and home gardening projects.

Senior Agriculturist, India Department, Washington, DC, 2000-2007

Managed two major agricultural rural development projects. Successfully completed complex negotiations of the Upper Krishna Resettlement and Irrigation Project (\$550M).

- Led the Tamil Nadu Agriculture Development Project, a one-of-a-kind initiative at the time, from inception through Board presentation.

Agriculturist/Senior Agriculturist, World Bank Europe, Middle East and North Africa Region, 1994-2000

Led Bank missions in project preparation, appraisal, and supervision in Yemen, Egypt, and Syria.

- Introduced significant improvements in project design, focusing on agricultural technology. 95% of farmers served adopted at least one new technology.

EDUCATION

M. Sc., Agriculture, Harvard University

B. Sc., Agriculture, Harvard University

LANGUAGES

English: Native ,

Spanish: Proficient 12