



CCS NATIONAL INSTITUTE OF AGRICULTURAL MARKETING
(An organization of Ministry of Agriculture and Farmers Welfare)
Kota Road, Bambala, Pratap Nagar, Jaipur-302033
Ph. : 0141-2795111, 2795104
www.ccsniam.gov.in

Date : 26th December, 2017

**Expression of Interest for Technical and Commercial Feasibility Report
of Cold Storage in Kota**

CCS NIAM is conducting Technical and Commercial feasibility report of establishing Cold Storage in Kota district.

The proposed infrastructure aims at improving the marketing system in the district and enhancing the value realization of the market participants. The approach of the study is based on conceiving Cold Storages as linkage to market having end to end network with infrastructure.

Expression of Interest is invited from the Government/Semi Government/ Autonomous Bodies/Consulting Organizations and companies / Research Institutes having minimum of five years of experience of conducting studies of Cold Storages for horticulture and seed spices to conduct the feasibility study as mentioned above. The study is to be completed within one month from the date of award.

The scope of the work is as follows :-

- Mapping Agricultural Profile of the district in general and proposed location.
- Identification of potential crops which can be stored in the proposed infrastructure.
Production assessment
Surplus Assessment
Arrival and Marketable Surplus
Existing and required infrastructure assessment etc.
- Need assessment for Pack House and CA storage in the district
- Various schemes which will provide financial assistance in development of proposed infrastructure.
- Linkage of Cold Storage with market.
- Technical Requirement for Proposed Infrastructure
- Financial viability

Task to be carried out

Activities	Approach
Feasibility Study, including financial viability and designing PPP model	<p>Secondary Research:</p> <ul style="list-style-type: none"> Assessment of area, production, arrival and prices of fruits and vegetables from secondary data. Assessment of available cold infrastructure facilities in the district <p>Primary Research:</p> <ul style="list-style-type: none"> Data collection for feasibility study and techno-economic parameters of specific locations with the help of close ended questionnaire. Survey of farmers, traders, processors and other active market participants through structure questionnaire <p>Respondents:</p>
Report on Feasibility Study and Linkages of Cold Storage with Market	The Section on the market linkages should give a plan about integrated infrastructure related to cold storage and how it can be linked to the market.

Technical Bid

- Government/Semi Government/ Autonomous Bodies/Consulting Organizations and companies / Research Institutes having minimum of five years of experience in conducting feasibility studies and survey.
- Average annual fund generated/grant received/income of Indian Rupees 50,00,000/- and above during last three years.
- The Agency should have conducted at least 2 Government sponsored studies in last three years on marketing, infrastructure planning.
- The Agency should have technical manpower of conducting survey, data analysis, report writing on infrastructure and marketing

The agency should have experience of conducting evaluation study related to techno feasibility analysis, infrastructure planning, cold storages and linking it with markets.

The organisation are required to submit the offer in two separate envelopes as follows : -

Envelope A – Technical Bid should contain all documents supporting the eligibility criteria along with

- Proposed detailed methodology with time line to undertake the feasibility study of cold storages along with market plan.
- Proposed team structure along with the detailed CVs of team members.
- A broad template and indicative chapter scheme of the proposed study.

The other documents to be submitted are (a) Last 3 years balance sheet / audited statement of accounts (b) Authenticated copy of certificates of incorporation/registration of the organization, (c) List of studies conducted during last two years with copies of study orders (d) Authenticated copy of service tax registration certificate, (e) PAN Card .The documents should be listed sequentially.

Envelope B – Financial Bid. The sealed financial offer should contain the total cost of evaluation study to be paid by CCS NIAM in the prescribed format (Part-C). Total applicable amount (including applicable taxes) must be shown in the financial bid. No out of pocket expenses would be paid separately by CCS NIAM. Payment for the study would be released by CCS NIAM as per the terms & Conditions.

- The two sealed envelopes (A&B) should be placed in an outer envelope (cover) for sending to CCS NIAM office which will be superscribed as **“Bid for Technical and Commercial Feasibility Report of Cold Storage in Kota Evaluation Study of CCS NIAM”**.
- The offers received will be evaluated on the credential and experience of individual organization, suitability of approach & methodology. The Financial Bid of only those organizations will be opened which meet the eligibility criteria and technically evaluation.

Applications from interested organisation/ agencies must provide evidence of the technical capacity and expertise to undertake this exercise. This includes capacity to deliver the results in the timeframe manner provided and there is prior experience in coordinating similar projects.

Tenders for this contract will be assessed which will involve both Technical and Financial evaluation with the following weightage:

Technical Evaluation	80%
Financial Evaluation	20%

The technical proposals would be evaluated on the following parameters

Sr. No.	Parameters	Max Marks 100	Marks Obtnd
A.	Presentation by Agency	70	
	Understanding of TORs and scope of work	25	
	Work Plan, methodology and tools proposed for assessing various parameters under scope of work	25	
	Availability of technical Manpower	20	
B.	Evaluation of Consultancy Firms experience including Financial Status	30	
1.	Financial Status in the last 3 years i.e.	10	
	Less than 10 lakh	2.0	
	10-50 lakh	7.0	
	Over 50 lakh	10.0	
2.	Cost of the most relevant three projects (maximum 03) only the first three will be considered for evaluation (Gross Value of 3 Project)	10	
	Less than 5 lakh	2.0	
	5 -10 lakh	7.0	
	More than 10 lakh	10.0	
3.	Qualification & Experience	10	
	Team Leader		
	Field Survey Team		

The Form of Proposal to be submitted are placed at link [proposal.htm](#)

The Expression of Interest is required to be sent within 10 days of publishing of EOI to Director, NIAM, Kota Road, Bambala, Pratap Nagar, Jaipur-302033, Ph.:0141-2795111, 2795104, www.ccsniam.gov.in

Form of Proposal

PART-A (Executive Summary)

- (a) This should be a brief overview of your tender covering how you intend to achieve the outputs and your assessment of the resources required.
- (b) Organizational details and area of work/operation

Name of the organization	
Act under which the Firm/Resource Organization is registered, if any : (NGO/Company/PSU/Society, etc.)	
Registration Number & Date of Registration, if any (please attached coy of information and Memorandum of Association & Article of Association) :	
Information Required for Statistical Purposes Only Country of Registration (Companies) Nationality (Application from Individuals) Number of Employees (as appropriate)	
Date of commencement of work	
Major area of work/operation	
Core business of the firm including the business model (Commercial, Not-for-Profit, NGO, etc.)	
Technical and Managerial organization of the firm (including the locations and size of establishments in India)	
Communication Address with email and phone/fax numbers	
Contact Person	
Turnover of the firm for the last three years (in Rs.) 2013-14 2014-15 2015-16	

PART-B (General and Technical)

Technical Proposal – Proforma 1 (TTP-1)

i. **Section 1** Any Qualification to Terms of Reference. (TTP1)

Provide here a brief description of the background and organization of your company, and – in case of a joint venture – of each member for this assignment.

Provide a brief description about of your Organization as relevant to this assignment. Further, a self-assessment note with justification how the agency is capable for this assignment

Technical Proposal – Proforma 2 (TTP-2)

ii. **Section 2** Technical Response (including method of implementation and work plan in the form of a Gantt chart showing activities, milestones, deliverables etc. against time) (TTP-2)

a) Technical Approach and Methodology.

{Please explain your understanding of the objectives of the assignment as outlined in the Terms of Reference (To Rs), the technical approach, and the methodology you would adopt for implementing the tasks to deliver the expected output(s), and the degree of detail of such output. Please do not repeat/copy the TORs in here.}

b) Work Plan. {Please outline the plan for the implementation of the main activities/tasks of the assignment, milestones (including interim approvals by CCS NIAM), and tentative delivery dates of the reports. The proposed work plan should be consistent with the technical approach and methodology, showing your understanding of the ToR and ability to translate them into a feasible working plan. A list of the final documents (including reports) to be delivered as final output(s) should be included here. The work plan should be consistent with the Work Schedule Form.}

WORK SCHEDULE AND PLANNING FOR DELIVERABLES

Task	Deliverables (task)		
		15 days	30 days
Task-1	(e.g., Deliverable # 1:Report A		
	Initial Discussion		
	Data Collection		
	Draft Report		
	Delivery of Final Report		

Technical Proposal – Proforma 3 (TTP-3)

iii. **Section 3** Names & CVs of personnel to work on this project and also provide information as per below mentioned table (in the CV please cover name of staff, nationality of staff, profession/designation of staff, proposed position in the team, whether employee of the firm, number of years with the firm, key qualifications, education, experience and languages known)

TTP -3

Name	Educational qualification	Experience	Employment Status *	Description/ Position	Remarks

**Full Time/Part time*

Technical Proposal – Proforma 4 (TTP-4)

iv **Section-4** - Previous experience (please indicate name of assignment, name/address of employer, date of award of assignment, date of completion of assignment, value of the assignment and role of your firm viz. prime consultant, sub-consultant, consortium member etc.)

TTP -4

Title of assignment	Duration (From – To)	Country, State	Value (in Rupees)	Details of Client	Lead Firm/Organization	Short Description about assignment

UNDERTAKING

I/We (Name/Designation)_____ of
(organization) _____

undertake and agree to abide that if Technical and Commercial Feasibility Report of Kota will be awarded to our organization, the study neither be further awarded to any other third party by us, nor the contents, documents, information pertaining to study will be disclosed to any other person/organization except CCS NIAM.

Signature with seal

Name:
Designation
Address:
Date:

Witnesses:

1. Signature

Name:
Address:
Date:

2. Signature

Name:
Address:
Date:

Part C – Financial Bid

Proforma for Financial Bid

Details	Amount in (Rs.)
Total fee/Charges for the assignment as per the ToR	
Taxes (if any)	
Grand Total	

Total Amount in words (Rupees)

Name and signature (s) with seal