Department of General Services
Jeffrey A. Gasaway, Director

Divisions
Administrative and Business Services
Contract and Purchasing Services
Facility and Property Services
Fleet Services

Acting County Executive
Ann Edwards

County of Sacramento

REQUEST FOR AGRICULTURAL LEASE PROPOSAL

REQUIREMENTS

AGRICULTURAL PROPERTY. County of Sacramento Real Estate Division, on behalf of the Sacramento Regional County Sanitation District (Regional San), is seeking proposals for the lease of land for agricultural purposes, for a term of three (3) years, of approximately 135 net acres (110 farmable acres) of agricultural land, consisting of portions of APNs 119-0080-001, 029; 119-0090-004, 012, 014, located south of Cosumnes River Boulevard, approximately 7,500 feet east of I-5 and north of Morrison Creek.

PROPOSAL. Proposals must be received in the office of the County of Sacramento Real Estate Division located at 3711 Branch Center Road, Sacramento, CA 95827 (Attn: Svetlana Vorontsov), **no later than 4:00 PM, Tuesday, September 21, 2021.** Postmarks will not be accepted. Proposals received after the final filing date and time will be rejected. The property is currently leased and there is no authorized public access to the site. A portion of the site may be viewed from Cosumnes River Boulevard. If you wish to walk the property before submitting a proposal, please contact Bryan Young with the Regional San Bufferlands at (916) 875-9273 to schedule a site visit.

- All applicable information is to be completed on the attached application form. If a section does not apply, please write "**N/A**".
- In describing the proposed operation, include the rent to be paid annually. Both cash and crop share rents will be considered. Cash rent will be subject to 3% annual escalations. In case of cash rent, the enclosed crop share lease form will be modified accordingly. If lease operations will require improvements by tenant, please propose rent amount accordingly and fully describe the improvements to be made at tenant's cost.
- Include other information you believe will aid in evaluating the proposal.
- Standard Regional San agricultural lease will be used with only minor changes considered and should be reviewed carefully before submitting a proposal. A sample lease is enclosed.

EVALUATION CRITERIA. The following will be used to evaluate each proposal:

- Proposed rent
- Farming experience
- Comprehensive plan of proposed operation including specific conservation practices to be employed for the benefit of air, water, soil and wildlife resources.
- Business practice and financial information

DECISION FACTORS. Decision will take the following into consideration:

- The rental rate will not necessarily be the deciding factor in determining and evaluating the most acceptable lease proposal. All information submitted in the proposal will be considered based on the listed evaluation criteria.
- Regional San reserves the right to select the proposal that provides the most favorable response to the evaluation criteria.
- Regional San reserves the right to accept or reject any or all proposals, or waive any irregularity in any proposal. Exceptions or discrepancies to the proposal requirements should be fully explained by the applicant.
- Regional San reserves the right to contact any applicant or outside party for additional information to assist in evaluating proposals.
- Regional San reserves the right to negotiate minor deviations to proposal of potential Lessee.

Regional San SHALL BE THE SOLE JUDGE IN THE DETERMINATION OF THESE MATTERS.

If you have any questions, contact Svetlana Vorontsov, Real Estate Division, at (916) 876-6220.