

July 16, 2018

**Proposal Evaluation Summary**

**Asset Management Solution, RFP #PUR0218-129**

**Proposals opened March 9, 2018**

**Evaluators:** Steve Hershner, Utilities Director; Nic Roberts, Information Technology Director; Jen Winter, Public Works Director

**Ex-Officio:** Sandi Fowler, Assistant City Manager

**Proposals received in alphabetical order:**

Firm Name	Location	Financial Proposal (5 year cost)
21 Tech	Los Altos, CA	\$3,936,998
AssetWorks	Wayne, PA	\$481,883.83
Beehive Industries	Lincoln, NE	\$706,050
Data Transfer Solutions, LLC	Orlando, FL	\$715,000
Dude Solutions, Inc.	Cary, NC	\$500,000
Loc8	Victoria, Australia	No price submitted
Lucity	Overland Park, KS	\$443,985.47
MaintStar	Irvine, CA	\$706,750
NexGen Asset Management	Sacramento, CA	\$776,000
Novotx L.L.C.	Clearfield, UT	\$415,000

**Top four ranked firms:**

**1. Novotx L.L.C.**

Criteria	Points
Qualifications and Experience (10%)	73.40
Financial Proposal (15%)	145.05
Responsiveness (75%)	675
Total Evaluation Points	893.45

Facts:

- Firm possesses all required experience regarding technical background and skill set
- Solution will handle native GIS
- Financial proposal is within competitive range
- Robust dashboard and reporting
- Addressed requirements in both the proposal and the presentation

**2. Data Transfer Solutions, LLC**

Criteria	Points
Qualifications and Experience (10%)	78.4
Financial Proposal (15%)	85.05
Responsiveness (75%)	600
Total Evaluation Points	763.45

Facts:

- Provided option for cost sharing in customization
- Advanced reporting features

- Provides a user group
- Financial proposal is on the higher side

### 3. AssetWorks

Criteria	Points
Qualifications and Experience (10%)	86.7
Financial Proposal (15%)	110.1
Responsiveness (75%)	325.5
Total Evaluation Points	522.3

Facts:

- Unsure if solution would meet vertical needs for Utilities
- Solution provided what the City already has, nothing additional
- Solution does not work natively with the City's GIS

### 4. Beehive Industries

Criteria	Points
Qualifications and Experience (10%)	66.7
Financial Proposal (15%)	105
Responsiveness (75%)	225
Total Evaluation Points	396.7

Facts:

- Solution provided what the City already has, nothing additional
- Solution does not work natively with the City's GIS

### Recommendation for Award:

The evaluation team scored the top ranked proposals and Novotx L.L.C. was rated as the top proposal. A contract will be executed with Novotx L.L.C. with approval of the contract by City Council at a future meeting.