



## **REQUEST FOR PROPOSALS**

Streetscape Program: Beautification & Landscaping Services

**DATE RELEASED:** WEDNESDAY, JULY 25, 2018

**PRE-BID CONFERENCE:** TUESDAY, AUGUST 7, 2018, 11:00AM

**RESPONSES REQUIRED:** NO LATER THAN 5:00PM ON MONDAY, SEPTEMBER 10, 2018

**PLEASE DIRECT WRITTEN REQUESTS FOR  
FURTHER INFORMATION AND QUESTIONS VIA EMAIL  
TO ALL OF THE FOLLOWING:**

Lincoln Square District Management Association, Inc.  
DBA Lincoln Square Business Improvement District  
1841 Broadway, Suite 1112  
New York, NY 10023

Monica Blum, President  
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## **INTRODUCTION**

The Lincoln Square District Management Association Inc. *doing business as* the Lincoln Square Business Improvement District (hereafter LSBID), a 501(c) 3 not-for-profit tax exempt corporation, is seeking proposals from VENDEX approved landscaping contractors who will be responsible for maintaining and providing all materials, labor and water to plant and maintain the interiors, 20 end beds and 18 urns of the 10 Broadway Malls from 60<sup>th</sup> – 70<sup>th</sup> Street, as well as Dante Park, Richard Tucker Park, and 66 planters of various sizes located within the boundaries of the LSBID.

Qualified Proposers are invited to submit Proposals for the work in accordance with the terms and conditions of this Request for Proposal (RFP). The objective of the RFP is to select a company to provide Beautification & Landscaping Services, as described in this RFP for the LSBID. Proposers are requested to be creative, innovative and as comprehensive as possible in providing Proposals for the unique area known as Lincoln Square.

## **HISTORY**

The mission of the LSBID is to make Lincoln Square cleaner, safer, and more beautiful, and to undertake various improvement projects. We focus our efforts on supplemental sanitation and security services; the beautification of public spaces, malls, and parks; and the promotion and marketing of the area's diverse business and cultural offerings. The LSBID acts as a catalyst working with business, community and city partners to promote positive change in the LSBID. Our programs and initiatives, including Winter's Eve at Lincoln Square – NY's largest holiday festival, are designed to showcase the rich and varied resources of this vibrant Upper West Side neighborhood.

Since the LSBID was formed in 1996, it has been our top priority to revitalize the district's public spaces. With support from major property owners, non-profits, businesses, residential buildings, and the New York City Department of Parks & Recreation, the LSBID works to refurbish, enhance and maintain the district's 10 Broadway Malls and two parks, and over the years, has added 66 planters throughout the neighborhood. The LSBID has raised close to \$2 million that has been put directly into the ground. Utilizing a garden designer's plans, the LSBID contracts with a landscaping company to maintain and plant the malls, planters, urns and parks all year long. Critical to the success of the program is the selected contractor's ability to provide sufficient water to insure healthy lush plants, shrubs and ornamental trees thrive. The LSBID employs a Clean Team to provide supplemental sanitation services throughout the district, including the parks and malls, and also utilizes the services of Goddard Riverside's Greenskeepers for a limited number of hours to help keep the interiors of the malls litter free.

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**PROPOSAL SUBMISSION PROCESS**

Proposals must be received by the close of business, **5:00 P.M. on Monday, September 10, 2018**. Proposers should follow the guidelines in SECTION II PROPOSAL REQUIREMENTS of this RFP.

The LSBID reserves the right to request additional information or materials it may deem appropriate and necessary to evaluate each Proposer's capacity, qualifications, past experience, current activities, and vision. Submission of a Proposal shall constitute the Proposer's consent that the LSBID may make such inquiries as it deems appropriate to evaluate the Proposer's submission and qualifications.

Interested proposers are encouraged to attend a pre-bid Conference followed by an area site visit on **Tuesday, August 7 at 11:00am** at the office of the LSBID, 1841 Broadway, Suite 1112, New York, NY, 10023.

During the pre-bid conference the LSBID will be available to answer questions that Proposers may have. Before or after the conference, inquiries will be accepted via email only and responses will be shared with all Proposers. No calls please.

**SELECTION PROCESS**

The LSBID will review all Proposals for completeness and compliance with the terms and conditions contained in this RFP. The LSBID reserves the right to award the Contract to other than the Proposer offering the lowest overall cost and has the right to award the Contract based on the initial submission, without further discussion. The LSBID further reserves the right to reject all Proposals, to postpone and / or cancel this RFP.

The LSBID shall not pay any costs incurred by any Proposer in responding to this RFP. The review or selection of a Proposal will create no legal submission or equitable rights in favor of a Proposer, including, without limitation, rights of enforcement and reimbursement.

Failure by the LSBID to select a Proposer, or to enter into a Contract with a Proposer once selected as a result of this RFP, will not create any liability on the part of the LSBID or any of its members, officers, employees, agents, consultants, or other Proposers. Submission of a Proposal by a Proposer shall constitute a waiver by the Proposer of any claim or cause of action against any of the aforementioned for any costs incurred or for any matters arising in connection with the LSBID's review of the Proposal.

**IMPORTANT DATES**

RFP Release Date:	Wednesday, July 25, 2018
Pre Bid Conference & Site visit:	Tuesday, August 7, 2018, 11:00AM
Proposals Due:	Monday, September 10, 2018, 5:00PM
Contract Start Date:	November 15, 2018

## **REQUEST FOR PROPOSALS**

### **Streetscape Program: Beautification & Landscaping Services**

#### **MINIMUM QUALIFICATIONS**

Beautification and landscaping services must be a primary focus of the Proposer's business operation, and Proposers must have more than two (2) years' experience in the provision of beautification and landscaping services within the greater NY Metropolitan area. There is no irrigation available; accordingly, proposers must have adequate water trucks to service the district multiple times a week, as needed. The selected Contractor will have broad and extensive horticultural knowledge and training, and extensive experience in urban settings including public gardens and spaces. Proposers must also have a year round professional well-trained crew available to service the district.

Proposers must possess all permits and licenses required by federal, state and city authorities and/or laws and regulations, and must be in good standing and current in all their obligations to or within the City of New York. Proposers may not have been barred from or suspended from entering into contracts with the City of New York during the past five (5) years.

Proposers will also provide evidence of VENDEX approval or VENDEX application with their submission. VENDEX approval is required prior to awarding a Contract.

#### **I. SCOPE OF WORK**

##### **A. General Requirements**

The LSBID is seeking a qualified landscape Contractor to perform all preparation, sourcing, planting, and ongoing maintenance of the 10 Broadway Malls and their end beds (20), all interior shrubs, 18 urns, 66 planters of varying sizes (see Exhibit B for planter sizes), Dante Park including all interior shrubs, ground cover and the lawn area, including mowing and seeding as necessary, and Richard Tucker Park (collectively named hereafter 'the Program').

1. The Contractor shall be responsible for providing all supplies, labor and equipment for the Program and will secure all permits and licenses that may be required by any City agency, including the NYC Parks Department, to perform any and all work under the Contract, including tree pruning permits for small trees, permits for tree removal, and whatever necessary insurance may be required.
2. The Contractor shall work in consultation with the LSBID and its garden design consultant should the LSBID retain such service, as well as the NYC Parks Department, to recommend, identify and source the best and most appropriate plants, including annuals, bulbs, perennials, shrubs, ground cover and trees for the Program that can survive in a harsh urban environment while offering an aesthetically pleasing, well-maintained landscape. Cultivars, colors and plant sizes will be specified by the LSBID and its garden design consultant and must be acquired as specified; cultivar substitutions require approval. The LSBID reserves the right to make substitutions to the plant list as necessary. The Contractor should have access to sufficient quantities of plant material and work with established commercial nurseries that have provided material for urban settings. The Contractor should also be knowledgeable about the types of plants that are sustainable in an urban setting.

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3. The Contractor shall warrant all shrubs, trees and perennials for a period of one year from the date of planting and shall be responsible for providing replacement cultivars to the extent possible, as soon as possible after notification by the LSBID of the demise of a shrub or tree.
4. In conjunction with the LSBID and its garden design consultant, the Contractor shall, at least twice per year, and more if necessary, participate in a “walk-through” to assess all shrub and perennial plantings throughout the Program, in order to assess the need for replacements or additions to the plantings. The Contractor will procure, plant, water, and maintain all additions of trees, shrubs, and perennials as specified by the LSBID as a result of these assessments; these plantings are usually done in May and September and will be billed separately after estimates are approved.
5. The LSBID may receive beautification grants to cover the cost of some plant materials. Upon direction of the LSBID, the Contractor shall provide and install plant materials in various locations, and in consultation with the LSBID, shall invoice and be paid by the grantor directly.
6. The Contractor shall be responsible for providing a safe work environment for all persons performing work under the terms of the Contract. The team that the Contractor provides to perform horticultural work shall include a supervisor with horticultural experience.
7. The Contractor is responsible for providing detailed invoices for all goods and services, apportioned as specified by the LSBID to accommodate requirements from the LSBID’s various funders.
8. The selected Contractor should have the facility or ability to receive delivery of new planters and/or urns, as well as the equipment to move/relocate planters at the request of the LSBID.

#### **B. Specific Program Requirements**

1. The Contractor will perform maintenance at least twice a month, or more if necessary, from mid-March through the end of December, with monthly visits during the “off-season” of January and February, to maintain all landscaping to the degree acceptable to the LSBID. The Contractor may be required to make additional visits to remove and replace dead shrubs and flowers, to weed or respond to other urgent matters in a timely manner. Such maintenance shall include, but not be limited to, the following ongoing services: maintenance of all shrubs, small ornamental trees and herbaceous plants in the interiors, end beds, urns, and planters; weeding interiors, end beds, planters; deadheading flowers; corrective pruning; trimming all ivy and removing overgrown annuals and ivy from shrubs; trimming/pruning of shrubs and small ornamental trees; removal of debris and dead shrubs; replacement and addition of shrubs as determined by the LSBID; and leaf removal. The Contractor shall be responsible for the maintenance, including seeding, edging and mowing of the lawn in Dante Park as needed. The Contractor will also provide and smooth mulch where necessary and perform whatever other maintenance is required to ensure a well-maintained appearance throughout the district. The Contractor must have the ability to manage the entire process and provide any additional upkeep necessary to keep all plants in the Program in a healthy and attractive condition.

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2. In addition to the ongoing maintenance, the Contractor shall also be responsible for a spring clean-up, fall clean-up and a winter clean-up program at dates and times mutually agreed upon by the LSBID. The spring clean-up, which typically takes place before the tulip bulbs (or other spring bulbs) bloom, will consist of corrective pruning of shrubs and small trees (Contractor should have the proper licensing to prune trees), fertilizing, cleaning of planting area, application of dormant oil to the malls if necessary at locations to be determined by the Contractor and the LSBID, and whatever else is required to insure that the malls, planters and park areas will be lush and weed free. The fall clean-up will take place on a mutually agreed upon date to insure an ongoing neat appearance. The winter clean-up, to take place in November will consist of the removal of leaves, application of winter fertilizer, shrub pruning, bed cleaning, apply winter mulch if applicable, and, if requested by the LSBID, the application of wilt proof on all shrubs to protect from winter burn.
3. The Contractor shall have the ability to quickly identify and remedy the discovery of invasive plants and diseased plants that can damage the established plantings in the malls.
4. The Contractor selected shall be responsible for four seasonal plantings (spring, summer, fall and winter) for the Program and will be responsible for obtaining, installing and removing all plants and materials specified by the LSBID. To insure sufficient time for securing appropriate bulbs, plants and other materials, the Contractor and the LSBID will meet to plan each of the seasonal plantings, as well as to discuss the entire Program as necessary. Note the 20 end beds in the malls, each varying in size, will have approximately the same number of bulbs and annuals in accordance with an agreed upon design determined by the LSBID, in consultation with the Contractor and the LSBID's garden design consultant. These may be supplemented with perennials and shrubs. **See Exhibit A for plant list, which is to be completed by the Proposer.**
  - a. The Spring Display may consist of approximately 4500 tulip bulbs (or something comparable), which are usually installed in the late fall (concurrently with the fall display in October), and other various types and quantities of flowers and decorative elements, including forced tulips, pansies and ornamental stems, which are planted in late March/ early April. The Contractor may also be required to plant approximately 3000 daffodils, or other donated annuals, provided by the NYC Parks Department.
  - b. The Summer Display is usually installed in mid-May at a mutually agreed upon date(s). The types, colors, and quantities of displays vary from year to year, but usually consist of approximately 2,000 annuals, mostly in 4.5" pots, in addition to some key plants in much larger sizes, including some small shrubs or trees for planters, large grasses, and/or large tropicals. Summer Displays also include premium mulch (Hamptons Estate or equivalent) for the end beds as well as less expensive mulch for the pathways in the medians.
  - c. The Fall Display is usually installed in mid- to late-October. The types and quantities of displays vary from year to year, but may consist of approximately 500 6-8" pots of ornamental kale and cabbage, cyclamen, and ivy. In addition, approximately 4500 tulip bulbs may be planted each year during this time, and all end beds are mulched. The LSBID may decide to forego some plants specified for the fall display, and reduce quantities.

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- d. The Winter Display is usually done at the end of November. The types and quantities of displays vary from year to year, but usually consist of about 12 boxes of fancy greens (juniper, silver fir, etc.), 3 bundles of balsam boughs and magnolia leaves, and 30 bundles of ornamental dyed stems.
5. Prior to the installation of all seasonal plantings, the Contractor shall provide the necessary soil amendments, including compost, fertilizer, mulch, and whatever else is required, of outstanding quality so as to insure that the Program is attractive upon completion of the planting. The Contractor shall be responsible for the timely removal and disposal of all seasonal displays in preparation for, and prior to the installation of each upcoming seasonal display. The Contractor may also be required to remove portions of seasonal plantings in the event that there are dead or spent flowers and plants. The Contractor should be able to handle any and all other landscaping projects that are undertaken by the LSBID.
6. The Contractor is responsible for watering with the use of water trucks as often as needed; such watering to be sufficient to maintain the Program, including all herbaceous plants, shrubs, and trees in the mall interiors, end beds, urns, and planters. The LSBID will use its best efforts to secure a no fee hydrant permit. It is the Contractor's responsibility to insure that his or her crew is aware of all new plantings to insure that plant materials, including those newly planted, receive adequate and frequent watering.
7. The selected Contractor may be required to mulch pathways annually in the interiors of the 10 malls, and should provide a separate cost for the service utilizing basic mulch.
8. At the request of the LSBID, the Contractor may be asked to identify and install additional shrubs and plants to fill in bare spots or to replace spent shrubs. The LSBID may also request the removal, replacement or addition of urns and/or planters and the Contractor will be responsible for identifying additional shrubs or plants. Estimates and prior approval by the LSBID will be required for such work and work will be billed separately in compliance with the price list submitted by the Contractor.
9. In addition, the LSBID may at its discretion choose to expand or reduce the number of seasonal plantings as well as the number and types of plants that are used in the malls and planters. **As a general rule, the Contractor will be asked to provide cost estimates for all plant installations for each planting season utilizing approved pricing and plant list. Prices for plants not included on plant list must be approved by the LSBID.**

## II. PROPOSAL REQUIREMENTS

Proposals shall be submitted in the following format. Any proposal not in the format defined in this section of the RFP will be considered not responsive to this RFP and may not be accepted. Please submit each item in the order and form defined below:

- A. Discuss your firm's overall management approach and style, and unique skills that would allow it to succeed with the LSBID. Define your goals and objectives as they relate to our organization and beautification program. Please include the names of nurseries from which you usually procure/obtain your plant materials.

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- B. Describe the structure of your district/regional management and how they will interact with the on-site management; include names and contact information of those individuals that would be responsible for the oversight of the Contract and identify your firm's Proposal contact, a phone and fax number and e-mail address where they may be reached, and the address to which correspondence should be sent. Include your website as well.
- C. Provide a list of organizations and/or facilities including public gardens or spaces of comparable quality and size to which your firm is currently under contract for Beautification and Landscaping services. This list should include no less than three (3) current references, including contact names, email addresses, and phone numbers, all of whom have been clients for at least two (2) years. The list may be used to visit a select number of clients by the LSBID.
- D. Provide the size of your work force, including permanent year round crew and a list of equipment (numbers and size) that the Contractor has available to support this Contract (i.e. trucks, watering equipment, etc.) Please include other capabilities (tree pruning, nursery, iron works, rat abatement, etc.).
- E. The Proposer shall complete the attached plant list (see Exhibit A) and will submit a proposal that includes all of the work prescribed in this Request for Proposal (RFP), including the following:
  - i. a cost for monthly maintenance for the Program, which shall include sufficient watering, pruning, etc. (See Sections I.B 1 & 2);
  - ii. a cost for obtaining, installing (and removing) all plant material for the Program for each season;
  - iii. a separate cost for mulching the pathways in the Broadway Malls;
  - iv. a separate cost for mulching the end beds in the Broadway Malls with premium mulch; and
  - v. a separate cost for the procurement & installation of a select number of frequently used shrubs and ornamental trees (see Exhibit A).

*Note: the Contractor is expected to hold all prices for three years and the LSBID is tax exempt.*

- F. In addition to the above, all proposals should adhere to the following:
  - i. Be no more than 10 pages in length.
  - ii. Include an Introduction / Executive Summary, which describes your capacity, infrastructure, company's mission and how you will meet the stated objectives of this RFP.
  - iii. Cite examples of current and previous work and recent highlights.
  - iv. Specify what skills you possess, including but not limited to, your approach, planning and strategies.
  - v. Respond to all areas noted in sections above.

**III. TERM**

The period of service shall be for three years from November 15, 2018 *through* November 14, 2021 and may be extended by mutual consent for an additional year.

**IV. INSURANCE**

Throughout the term of the Contract, the Contractor shall provide at its own cost and expense, through an insurance carrier acceptable to the LSBID, the following insurance coverage in connection with the work to be performed under this agreement: Comprehensive General Liability insurance in an amount of not less than \$2,000,000 per occurrence for death, bodily injury, personal injury and damage to or destruction of property and excess/umbrella liability coverage in the amount of \$5,000,000 in the aggregate. The Contractor shall provide Automobile Liability Insurance covering all owned, non-owned and hired vehicles in amounts not less than \$1,000,000 for each occurrence involving death, injury and/or property damage. The policies shall cover all operations undertaken by the Contractor in the performance of the agreement, including products/completed operations and contain a contractual liability endorsement to insure the indemnification provision included in the agreement. The Comprehensive General Liability policy shall include the interests of the Lincoln Square District Management Association, Inc., the City of New York, the New York City Department of Small Business Services, the New York City Department of Transportation, and the New York City Department of Parks and Recreation as additional insureds. Prior to the commencement of any work, the Contractor will provide a certificate of insurance providing evidence of the same. All insurance policies entered into by the Contractor in relation to this agreement shall provide that any change or cancellation of any such policies shall not be valid until the LSBID has had 30 days written notice of such change or cancellation.

**V. INDEMNITY**

The Contractor agrees to indemnify and hold the City of New York, the New York City Department of Small Business Services, the New York City Department of Parks and Recreation, the LSBID, and the agents, officers, employees, and volunteers of these entities harmless from any and all claims, damage, loss, judgments, or liabilities, including costs and expenses, legal or otherwise, to which they may be subject as a result of any act or omission of the Contractor, its agents, employees, contractors subcontractors, or permittees in connection with the Contract. The Contractor shall be solely responsible for the safety and protection of all its employees and shall assume all liability for injuries, including death that may occur to said employees due to the negligence, fault, or default of the Contractor. The Contractor shall also require such indemnification from its contractors, subcontractors and permittees.

**VI. ASSIGNMENT**

A. The Contractor shall not assign, transfer, convey, or otherwise dispose of the Contract or any part thereof; or of its interest therein or assign, by power of attorney or otherwise, any of the monies due or to become due under the Contract without the express written consent of the President of the LSBID.

B. The LSBID may assign its rights under the Contract to the City.

**VII. TERMINATION AND CANCELLATION**

- A. The Contract is subject to cancellation by either party for cause (i.e. material failure to perform) upon 20 days' written notice, and the LSBID may cancel without cause with 30 days' written notice.
- B. In the event of such cancellation, payment to the Contractor shall be adjusted on a pro rata basis or refunded to the LSBID on a pro rata basis, as applicable.

**XIV. PAYMENT SCHEDULE**

Payments shall be made on a monthly basis, provided that detailed and complete invoices listing the prices for all plants/flowers/bulbs and shrubs shall include the cost of labor/installation. Payment will be made within 30 days after receipt of the complete invoice.

The Contractor will be required to comply with all state, federal and local laws and will be required to keep accurate records and books and make such books and records available to the LSBID in accordance with procedures to be included in the Contract.

**Exhibit A – Sample Seasonal Plant List – Please complete with prices.**

Proprietary Information - For Internal Use Only

<b>Fall/Winter Display</b>	<b>SIZE/NOTES</b>	<b>Quantity for Planters</b>	<b>Quantity for End Beds</b>	<b>Quantity for Urns</b>	<b>TOTAL QUANTITY</b>	<b>Price per Unit Installed</b>	<b>Total Price Installed</b>
Kale 'Redbor'	full, large as possible	30	4	36	<b>70</b>		
Kale 'Winterbor'	full, large as possible	5	10		<b>15</b>		
Kale Chidori Red (cabbage shape)	about 9-12" diameter	67	3		<b>70</b>		
Kale 'Redbor', Peacock & Chidori	about 9-12" diameter		380		<b>380</b>		
Cabbage: Nagoya White	about 9-12" diameter	51	3	36	<b>90</b>		
Cyclamen--PINK	6" pots	119	4	27	<b>150</b>		
Cyclamen--WHITE	6" pots	60	3	27	<b>90</b>		
English ivy	4.5" pots	30		18	<b>48</b>		
Algerian ivy	8" pots	12			<b>12</b>		
Assorted Fancy Greens (Juniper, Silver Fir, Incense Cedar)	25lb. Boxes	16		5	<b>21</b>		
Balsam	Bundles	3			<b>3</b>		
Magnolia	Bundles	4			<b>4</b>		
Red Twig Branches	Bundles	5			<b>5</b>		

Total price for Season:

<b>Spring Display</b>	<b>SIZE/NOTES</b>	<b>Quantity for Planters</b>	<b>Quantity for End Beds</b>	<b>Quantity for Urns</b>	<b>TOTAL QUANTITY</b>	<b>Price per Unit Installed</b>	<b>Total Price Installed</b>
Tulips: Dark Purple & White	Contractors Blend		4500		<b>4500</b>		
Tulips: Dark Purple & White	Top Size Bulbs		4500		<b>4500</b>		
Tulips: Best White for two End Beds	6" pots in bud not blooming		80		<b>80</b>		
Tulips: Best Yellow	6" pots in bud not blooming	100			<b>100</b>		
Narcissus Cheerfullness	6" pots in bud not blooming	60			<b>60</b>		
Curly willow stems	Natural color	4 Large Bundles(80 Branches)			<b>0</b>		
Phormium 'Pink Stripe Variety'	about 2' high--big enough for urns and planters!	6		18	<b>24</b>		
Viola Penny Blue	4.5" pots		200	420	<b>620</b>		
Viola Citrus Mix	4.5" pots	600			<b>600</b>		

Total price for Season:

<b>Summer Display</b>	<b>SIZE/NOTES</b>	<b>Quantity for Planters</b>	<b>Quantity for End Beds</b>	<b>Quantity for Urns</b>	<b>TOTAL QUANTITY</b>	<b>Price per Unit Installed</b>	<b>Total Price Installed</b>
Angelonia 'Angelface White'	6" pot	0	52		<b>52</b>		
Angelonia (Large Variety)	6" pot	0	48		<b>48</b>		
Begonia 'Baby Dragon Wing White'	4.5" pot	44	117		<b>161</b>		
Caladium 'Candidum'	6" pot	0	72		<b>72</b>		
Coleus 'Dark Star'	4.5" pot	0	117		<b>117</b>		
Coleus 'Inky Fingers'	4.5" pot	93	234		<b>327</b>		
Colocasia 'Black Magic'	2 gal	4	9		<b>13</b>		
Colocasia 'Green Velvet'	2 gal	3	0		<b>3</b>		

<i>Euphorbia</i> 'Silver Fog' or 'Diamond Frost' (best flowering)	4.5" pot	63	0		63		
<i>Gomphrena</i> 'Fireworks'	4.5" pot	0	60		60		
<i>Hedera algeriensis</i> (Algerian ivy)	8" pots	6	0		6		
<i>Hedera helix</i> (English ivy)	4.5" pot	30	0	54	84		
<i>Helichrysum petiolare</i> 'Limelight'	4.5" pot	29	0	18	47		
<i>Strobilanthes dyerianus</i> 'Persian Shield ' (dwarf variety)	6" pot	9	15		24		
<i>Ipomoea</i> 'Sweet Caroline Lime Green'	4.5" pot	67	58		125		
<i>Petunia</i> 'Surfinia Pink Vein'	4.5" pot	126	180	72	378		
<i>Phormium</i> 'Pink Stripe'	2 gal	9	0		9		
<i>Cordyline australis</i> 'Red Star'	2 gal			18	18		
<i>Plectranthus</i> 'Mona Lavender'	6" pot	0	27		27		
<i>Salvia farinacea</i> 'Velocity'	4.5" pot	0	90		90		
<i>Verbena</i> 'Superbena Royal Chambray'	4.5" pot	52	0	54	106		
<i>Verbena bonariensis</i>	4.5" pot	0	63		63		
<i>Zinnia</i> 'Benary Giant Pink/Purple'	6" pot	0	45		45		
<i>Zinnia</i> 'Profusion White'	6" pot	0	72		72		

Total price for Season:

Select Supplemental Plant and Tree List	SIZE/NOTES	Quantity	Price per Unit Installed
Liriope muscari	-	1	
Liriope spicata 'Silver Dragon'	-	1	
Knock Out Roses	2 gal	1	
Lagerstroemia 'Dynamite'	6-8 FT tall	1	
Gold Thread Cypress	2 gallon	1	
Korean Boxwood	2 gal	1	
American Boxwood	2 gal	1	
Australian Tree Fern 'Cyathea cooperi'	3 gal	1	
Manhattan Euonymus	3 gal	1	
Hibiscus syriacus 'Diana'	6-8 FT tall	1	
Heuchera 'Plum Pudding'	4.5" pot	1	
Hosta Guacamole	2 gal	1	
Hosta Sieboldiana	2 gal	1	
Purple Leaf Sandcherry Prunus ×cistena	4 FT tall	1	
Crabapple Tree	3-4 Caliper	1	
Otto Luken	5 gal	1	

Note: Prices to be held for three year contract. The number and colors of actual plants used may vary slightly and quantities may increase in the event that the LSBID adds additional planters; accordingly, total prices may change.

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**Exhibit B – Planter Sizes**

<b>Type</b>	<b>Height</b>	<b>Diameter</b>	<b>Quantity</b>
Shimmer Pot	22 inches	18 inches	9
Thames Bowl	19 inches	39 inches	28
Large Pot	24 inches	38 inches	10
Vase Planter	33 inches	38 inches	3
Vase Planter	29 inches	34 inches	6
Vase Planter	27 inches	31 inches	8
Greenwich Urn	13.5 inches	22 inches	18
Victor Stanley	24.5 inches	28 inches	2