

## Tech Transfer Funding Sources Forum

**Sept. 26, 3-7PM**

**Skelton Conference Center, Blacksburg, VA**

Brought to you by CIT, VTIP, Virginia Tech Corporate Research Center, TechPad, VT KnowledgeWorks, Allied Minds, and RBTC

Learn about and meet with representatives of various funding sources that may be key to moving your technology out of the university. Hear from two companies who have successfully used various funding sources to spin out university technology. Funding sources presented include:

- **SBIR/STTR Grants for University Researchers** – Lisa Kurek, SBIR/STTR Consultant – how to use SBIR/STTR to spin out technology from university. Ideal for researchers, post-docs, and small businesses.
- **CIT GAP Fund** – Early stage seed fund investments -- Jennifer O'Daniel, Senior Associate, CIT GAP Funds
- **Commonwealth Research Commercialization Fund** – Nancy Vorona, CRCF Program Director, CIT
- **Allied Minds** – Sara Toussaint, University Relations -- institutional investment and resources to build a management team for the new company
- **Angel Funding & Crowd Source Funding** – Leticia Green, Virginia Active Angels Network
- Dr. Kirk Cameron, President & CEO, MiserWare, Inc. , Blacksburg, VA – NSF SBIR and CIT GAP Fund
- Dr. Jeff Reed, CEO, Power Finger Printing, Inc., Blacksburg, VA – NSF STTR and CIT GAP Fund

**Cost:** Free to University Personnel. \$50 for all others.

**Register:** [www.cit.org/events](http://www.cit.org/events)

## SBIR/STTR Grant Proposal Prep Workshop

**Sept. 27, 8:30AM-4:30PM**

**Skelton Conference Center, Blacksburg, VA**

This workshop provides in depth guidance to those seeking early stage R&D funding via the Small Business Innovation Research and Small Business Technology Transfer grant programs. These programs provide \$150K-\$1M in early stage, non-dilutive funding. 11 federal agencies participate in SBIR, with needs all over the technology road map.

- Learn the full details of the SBIR and STTR programs and how you can improve your odds of submitting successful grant applications.
- While all agencies will be covered, we will have special discussions on **the National Science Foundation** SBIR and STTR programs. The next NSF SBIR deadline is December 3, and the next NSF STTR deadline is Nov. 20. Each will be covered at this workshop. With over \$100M available in their SBIR/STTR programs, the NSF funds a lot of early stage, start-up, small tech firms, many of which had origins at a university. The NSF SBIR/STTR programs fund a wide array of technologies by way of four major technology categories: Biological & Chemical Technologies; Education Applications; Electronics, Information & Communications Technologies; Nanotech, Advanced Materials & Manufacturing. The next **NSF STTR Solicitation** was recently announced. The letter of Intent Window is Oct. 20-Nov. 20, 2012 -- a LOI must be submitted in order to submit a full proposal. Full proposal deadline: December 20, 2012. The STTR research topic for this solicitation is Enhancing the Bio-economy using emerging Biological Technologies

(EBBT). STTR requires the small business applicant to collaborate with a non-profit research institution on at least 30% of the project in Phase I.

- Learn about CIT's Federal Funding Assistance Program that provides training, mentoring, referrals, and funding support for proposal writing.
- Session will be taught by Lisa Kurek, one of the leading SBIR/STTR consultants in the county.

**Cost:** \$50 for University Personnel, \$90 Virginia based small tech firms.

**Register** today to learn how you can fund your research via SBIR and STTR -- [www.cit.org/events](http://www.cit.org/events)

**Questions:**

Robert Brooke

Director, Federal Funding Programs

Center for Innovative Technology (CIT)

2214 Rock Hill Rd., #600

Herndon, VA 20170

703-689-3080

[www.cit.org](http://www.cit.org)

<http://www.cit.org/programs/cit-entrepreneur/federal-funding-assistance-program>