



## ***SBIR/STTR Proposal Prep Workshop*** ***April 14-16, 2015 -- Blacksburg, VA***

Attend one, two, or all three days of this specially designed SBIR/STTR proposal prep workshop. Each session is only a 1/2 day in length. First two days have a morning or afternoon session to pick from. Third day is a morning only session. Attend all or part of these sessions at one low price. Ideal for small tech firms, university researchers, postdocs & grad students who want to learn how to plan your SBIR/STTR researcher funding strategies.

### **April 14: SBIR/STTR Program Details (8AM-Noon or 1PM-5PM)**

A basic intro to SBIR/STTR; compare/contrast various agencies, including NSF, DOD and NIH; A look at what is new in SBIR/STTR; tips to compete more effectively; resources available to Virginia based firms to support your SBIR and STTR submissions.

### **April 15: NSF Proposal Preparation (8AM-Noon or 1PM-5PM)**

Details of putting together an NSF proposal; Doing your homework; A section by section look at writing your proposal; NSF SBIR/STTR budget preparation.

### **April 16: SBIR/STTR Commercialization Planning (8AM-Noon)**

This session is offered as a morning session only. Topics covered include: SBIR/STTR Commercialization - what this means at various agencies, including NSF, NIH and DOD; Tips for credible commercialization plans; An in depth look at the NSF Commercialization plan.

**Location:** Inn at Virginia Tech & Skelton Conference Center, Blacksbug, VA

**Price:**

**Virginia university:** \$40 per person for all 3 sessions

**Virginia based small tech firms:** \$75 per person for all 3 sessions

**All others:** \$250 per person

**To Learn More and to REGISTER, Click [HERE](#)**

## ***SBIR/STTR Lunch & Learn for Cyber Security Researchers*** ***April 17, 2015 -- Herndon, VA***

This session presents an intro/overview of the SBIR/STTR programs and presents several federal agency reps who will discuss some of their Cyber Security areas of interest for research firms. CIT will also provide an overview of their SBIR/STTR support program, the CIT GAP Fund, and the Commonwealth Research Commercialization Fund. Lunch will be provided.

**Price:**

- Free to current and past MACH37 Cohort companies.
- Free to Virginia based technology firms involved in Cyber Security research
- \$25 per person all others who are involved in Cyber Security research

**Time:** 11:45AM-2:00PM.

**Location:** MACH37 offices, 2214 Rock Hill Road, Herndon, VA

**To Learn More and to REGISTER, Click [HERE](#)**

## ***Small Business Week: SBIR/STTR Lunch & Learn*** ***May 12, 2015 -- Leesburg, VA***

SBIR/STTR funding provides up to \$1.5M to fund early stage, high risk R&D at small companies. It is one of the most important sources of early stage funding in the US. This special Lunch and Learn session is presented in honor of Small Business Week. The event will discuss an intro/overview of the SBIR/STTR programs, who the participating agencies are, funding amounts available, who can apply, how to find topics, how to plan your strategy to submit a proposal, and free support available to Virginia based SBIR/STTR applicants. .

**Price:**

- Free to Mason Enterprise Center tenants.
- Free for Virginia based university researchers.
- \$10 for small Virginia based tech firms.
- \$40 per person all others.

**Time:** 11:30AM-2:00PM

**Location:** *Mason Enterprise Center, 202 Church St., Leesburg, VA*

**To Learn More and to REGISTER, Click [HERE](#)**



## ***SBIR/STTR Support for Virginia Researchers***

*CIT's Federal Funding Assistance Program supports Virginia based small technology firms, university researchers, PostDocs and Graduate students in their efforts to learn about, understand, and apply for federal SBIR and STTR funding. A suite of workshops and webinars (LIVE and RECORDED) are available to assist with the important steps of learning how to plan for and write proposals. A mentoring support program and other assistance is also available to potential applicants.*

To learn more about CIT's support for Virginia based SBIR/STTR applicants, click [HERE](#) or contact Robert Brooke, Director, Federal Funding Programs at the Center for Innovative Technology, 703-689-3080 or [robert.brooke@cit.org](mailto:robert.brooke@cit.org).

To view any of our **Pre-recorded** SBIR/STTR webinar training series, click [HERE](#).

To view a listing of our **UPCOMING** SBIR/STTR live training workshops and webinars, see below or click [HERE](#).

**REGISTER for all events:** [www.cit.org/events](http://www.cit.org/events)

**Questions:**

**Robert Brooke, 703-689-3080** [robert.brooke@cit.org](mailto:robert.brooke@cit.org)