



OLD PARK TONIANS SPORTS CLUB

REQUEST FOR PROPOSAL **“LEASE OPERATION OF CATERING/RESTAURANT”**

The Old Parks Sports Club Executive Committee seeks to identify interested parties and especially restaurateurs, caterers, and hospitality specialists to enter into a lease agreement to operate our club restaurant and to manage all catering services on the property. The Sports Club's current tenant contract period has come to an end, and so all interested parties, including the current tenant, are invited to think out of the box and to lodge proposals that will best suite our wonderful sporting and family environment.

Background:

The Old Parks Sports Club is open 7 days a week and has on average over 15000 feet through the Club during most weeks. The Club is an extremely vibrant space and is made up of four well supported Sports Sections in Bowls, Cricket, Hockey and Soccer - whilst also housing various key sporting tenants in the Rand Athletics Club (RAC), Fast Sport Fusion (FSF) 5-A-Side Soccer, Parys Edwards Physiotherapists, Gavin Horton Biokineticist, Robbie McIntosh's Gym, Vikings Basketball, and Goju Ryu Karate. Furthermore, the Club has an extremely well supported Main Bar, whilst its almost 1000 student members from the Vega Design School enjoy their own Thirsty's Bar alongside the 5-a-side soccer courts. Although the Club is a privately owned club based on a membership model – we are also very community minded and have huge support through tenants and from local residents in Bordeaux, Blairgowrie, Craighall Park, Hurlingham and surrounds.

Key Proposal Understandings:

All interested parties need to consider:

1. The Executive Committee will appoint an independent 'Restaurant/Catering Sub Committee' (RCSC), made up of key individuals with some hospitality and leisure experience – chaired by one of our Executive Committee members.
2. The Club will require a tenant to cater for breakfast, lunch, and supper periods – including various small and large events and functions from time to time for the Club, Sports Sections and Tenants.
3. The Club has some kitchen equipment which can be considered as part of the agreement, however in essence presentations will need to include one's own fixtures and fittings.
4. The proposal will require prospective parties to consider their own renovations, furnishings, and any other costs in the space(s).
5. The Club will enter into an agreement whereby a rental agreement will be signed, for an agreed to and fair period, with the tenant paying for its own services bill as invoiced by the club.
6. All soft drink and alcoholic beverages will be purchased from the club and will be sold at prices that are the same as the clubs.
7. Preferably occupation will be from 1 July and commencement within 7 days of occupation



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Key Proposal Pointers:

The RCSC would want to assess applicant's proposals based on the following:

1. The applicant's personal curriculum vitae, references, and experience.
2. A full conceptual and costed business plan for the current space including documentation and visual presentations.
3. A full menu offering and pricing.
4. Key service level agreements:
 - a) Customer Service
 - b) Food quality and presentation
 - c) Serving sizes
 - d) Stock availability plan
 - e) Staff plan
 - f) Marketing plan
 - g) Hygiene plan
 - h) Club and section relationship management

Key Extra Information:

1. There will be a 'Question and Answer' session on Wednesday 26 May at 09h00 sharp - in the Clubs Main Hall for prospective applicant. All questions will be covered off at this meeting.
2. If an applicant wishes to attend this opportunity, please book your place by sending your name to the Club Manager Lizette Driescher on lizette@oldparks.co.za – so that we can manage our Covid protocols.

The Proposal Time Lines and Information:

1. The closing date for proposals is Wednesday 2nd June 2021 at 17h00 – please note NO late proposals will be accepted.
2. Proposals are to be emailed to the Club Manager, Lizette Driescher on lizette@oldparks.co.za
3. Please note no correspondence will be entered into after the closing date. Identified potential tenants will be called to present their proposals. If applicants have not heard from the Club before 18th June 2021 – their application is to be taken as unsuccessful.
4. The Club reserves all their rights, including the right not to appoint any provider.

**The Old Parks Sports Club
Executive Committee**