

Response
To

Request for Proposal
For General Construction Job Order Contract

CENTRAL SOUTHWEST REGION

Contract No: DGS A-2019-0001-JOC-CSW-K-1

PACKAGE I: TECHNICAL SUBMITTAL

Prepared
By



MASTER BUILDERS

4 Barlo Circle

Dillsburg, PA 17019

PH: 717-432-3429 FAX: 717-432-7343

www.lobarassoc.com

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For General Construction Job Order Contract

CENTRAL SOUTHWEST REGION

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PACKAGE I: TECHNICAL SUBMITTAL

Section 1: Company Profile (2-3.1)

APPENDIX C

COMPANY PROFILE

1. General Information

Company Name: Lobar Associates, Inc.

Street Address: 4 Barlo Circle

PO Box / Rural Route: PO Box 432

City: Dillsburg

State: PA

Postal Code: 17019-0432

County: York

Telephone: 717-432-3429 Fax: 717-432-7343

Website: www.lobarassoc.com

Number of Years as a Contractor: 30 Years

2. Is the Company Office Administering the Contract within the Region Boundary?

☐ Yes ☒ Other

Street Address: 4 Barlo Circle

PO Box / Rural Route: PO Box 432

City: Dillsburg

State: PA

3. Number of Years the Company Office Administering the Contract Above Has Been Staffed and Operational: 30 Years

4. Does the Company Have Experience Working with the Commonwealth: ☒ Yes ☐ No

If yes, # of Years Experience with the Commonwealth: 29 Years

5. Does the Company Have Experience with Job Order Contracting: ☒ Yes ☐ No

If yes, # of Years Experience with Job Order Contracting: 14+ Years

6. Attach an Additional Sheet(s) Describing the Firm and Its Services. Is the Additional Information Attached? ☒ Yes ☐ No

7. Attach a Letter from the Proposer's Insurance Carrier, on the Insurance Company's Letterhead, Stating the Proposer's Experience Modification Rate (EMR) for the Past Three Calendar Years. Is the EMR Letter Attached? ☒ Yes ☐ No

8. Description of the Work the Proponent Intends to Self-Perform: (Attach an additional sheet as necessary)

See Attached Self-Perform Sheet and Attached Certified Staff Sheet

9. Description of the Work the Proponent Intends to Subcontract: (Attach an additional sheet as necessary)

We plan to subcontract to SB/SDE trades in a multitude of several trades including

but not limited to: demolition, excavation/site work/landscaping, concrete/paving, insulation,

roofing, finishes, drywall and studs, painting, cleaning and design and engineering services.

10. Under what other or former names has your organization operated?

N/A



HOW IT ALL STARTED

The Lobar Companies had a modest start in 1967 when owners Lloyd and Barbara Eichelberger began offering general construction services for a few, skillfully handled projects. Believing in the principles offered by a family business (being trustworthy, hardworking and dedicated), Lobar built an early reputation as a cost-effective and reliable contractor.

In 1989, LOBAR ASSOCIATES, INC. was specifically created by its then parent company, Lobar Inc., to focus on design-build and fast track construction.

TODAY

Over the past three decades, Lobar Associates, Inc. has evolved into a complete turnkey provider with our Master Builder program. We offer a diverse range of services - from preconstruction consulting to long-term maintenance agreements - because we believe in committing to our clients in addition to the projects at hand.

Lobar Associates, Inc. is proud that over 90% of our annual workload is based on referrals and repeat business.

MEANING OF OUR PINNACLES

Pinnacle: (/noun/) the highest point of development or achievement

From the start, our job signs have always been a pinnacle. That shape signifies exactly what our mission is: To deliver the highest level of results throughout all phases of preconstruction and construction to achieve certain success for our clients. Expect It All - We Deliver.



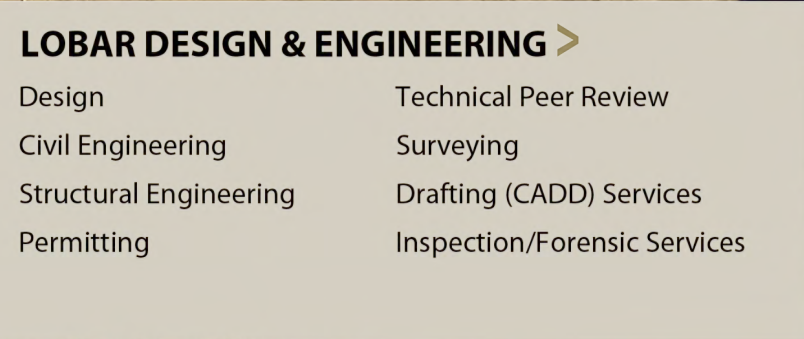


LOBAR'S TEAM OF EXCEPTIONAL COMPANIES



◀ LOBAR ASSOCIATES

| | |
|---------------------|--------------------------|
| Design/Build | Higher Education |
| Government | Financial |
| Retail & Commercial | Multi-Family Residential |
| Health Care | Roofing |
| Industrial | Rapid Response Services |
| Places of Worship | |



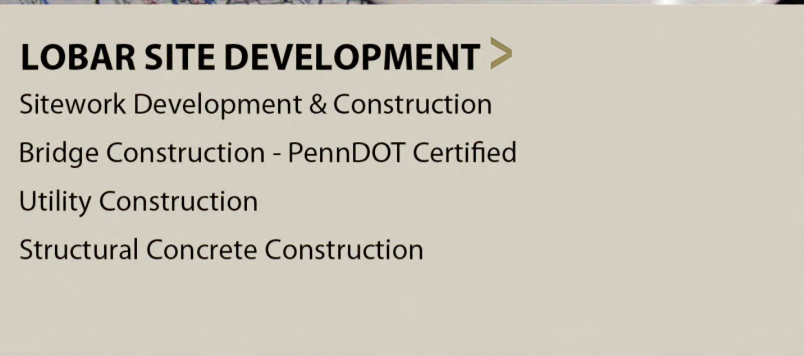
LOBAR DESIGN & ENGINEERING >

| | |
|------------------------|------------------------------|
| Design | Technical Peer Review |
| Civil Engineering | Surveying |
| Structural Engineering | Drafting (CADD) Services |
| Permitting | Inspection/Forensic Services |



◀ LOBAR CONSTRUCTION MANAGEMENT

- Agency Construction Management
- Construction Management at Risk
- Program Management
- Pre-Construction Services



LOBAR SITE DEVELOPMENT >

- Sitework Development & Construction
- Bridge Construction - PennDOT Certified
- Utility Construction
- Structural Concrete Construction



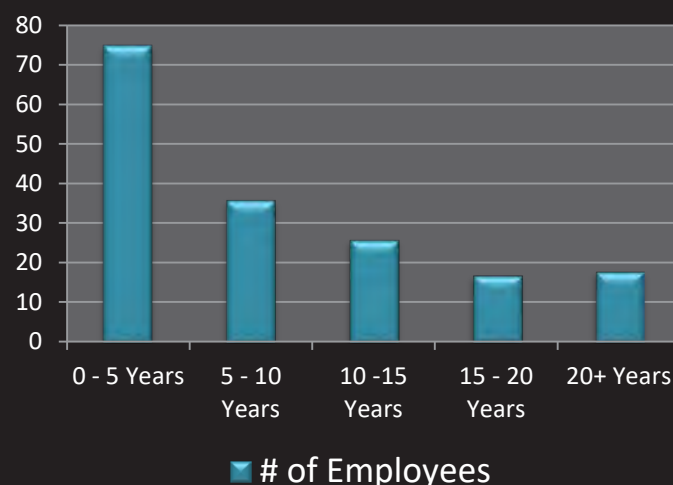
◀ LOBAR PROPERTIES

- Facility and Property Management
- 24/7 Emergency Services
- Snow Removal Program
- Site Cost Analysis & Acquisition / Land Development
- Leases or Lease-to-Own Options

LOBAR BY THE #S



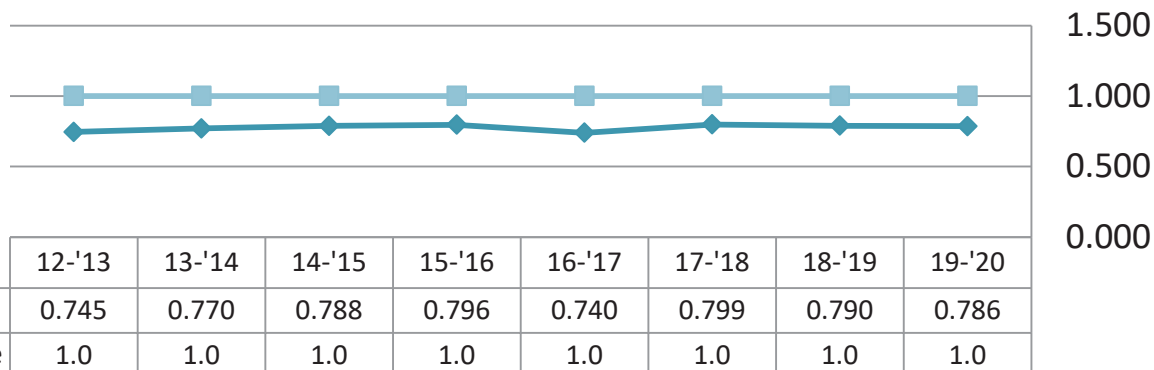
YEARS @ LOBAR



20% of staff have been with Lobar for over 15 years



EMR / SAFETY RATING (BELOW 1.0 IS GOOD!)



Self Performance

LOBAR ASSOCIATES'
TRAINED & CERTIFIED
CRAFTSMEN PERFORM:

DEMOLITION

SITE WORK

CONCRETE

MASONRY REPAIRS

STEEL ERECTION

ROUGH CARPENTRY

FINISH CARPENTRY

METAL FRAMING

DRYWALL

MILLWORK

CABINETS/COUNTERTOPS

CAULKING

LIFE SAFETY/ADA COMPLIANCE

METAL BUILDINGS

DOORS & WINDOWS

MISCELLANEOUS SPECIALTY

INSULATION

ROOFING

SIDING

TILE

DATA & VOICE CABLING

OUR PROFESSIONAL SERVICES

CIVIL ENGINEERING

STRUCTURAL ENGINEERING

MECHANICAL CONSULTING

SPACE PLANNING

INTERIOR DESIGN

CONSTRUCTION MANAGEMENT

SURVEYING & SITE LAYOUT

PROJECT SUPERVISION

QUALITY CONTROL

ALL EMPLOYEES ARE DRUG TESTED
AND SECURITY SCREENED



Lobar Associates has one of the most well trained, certified and licensed workforces in Central Pennsylvania



| | |
|---|--------------|
| Health Care/ASHE | Staff |
| Certified Healthcare Constructor (CHC) | 1 |
| Health Care Construction Certified (HCC) | 12 |
| ICRA (Infection Control Risk Assessment) | 11 |
| PCRA (Patient Care Risk Assessment) by UPMC | 17 |
| | |
| Health & Safety | Staff |
| OSHA 10 | 54 |
| OSHA 30 | 24 |
| Drug & Alcohol Reasonable Suspicion | 4 |
| CPR/First Aid by a BCSP | 59 |
| PA Certified Safety Committee | 11 |
| Silica Safety Awareness | 113 |
| Fall Protection | 108 |
| Trench Safety | 2 |
| Confined Space by BCSP | 9 |
| Flagger | 8 |
| 2 Hour Asbestos Awareness | 2 |
| HAZWOPER 40 (2 with supervisor certification) | 8 |
| Mold Prevention & Awareness | 8 |
| Mold Remediation Supervisor | 6 |
| | |
| Management | Staff |
| Construction Project Management (college course) | 4 |
| CQMC (Quality Control) from USACE | 4 |
| Cost Analysis | 2 |
| 40 Hour EM 385-1-1 USACE Certified | 5 |
| | |
| Equipment | Staff |
| CDL (PennDOT) | 20 |
| Fork Lift (2 staff are certified trainers) | 94 |
| JLG 8 hr Aerial Lift and/or Telehandler Trained | 52 |
| Power Actuated Tool | 2 |
| | |
| Specialty | Staff |
| STAR Building Erector | 3 |
| HARSCO Scaffolding | 2 |
| ACI Certified Tilt Up Concrete Technician | 1 |
| ACI/PennDOT Concrete Testing Technician | 7 |
| PennDOT Certified Bituminous Technician | 1 |
| GENFLEX Roofing | 6 |
| FABRAL Roofing | 2 |
| Ceramic Tile Installation | 6 |
| AWS Welding | 4 |
| 3M Fireproofing | 1 |
| SPECSEAL Firestopping Systems | 7 |
| Emergency Response | 7 |
| SWIP (Storm Water) | 1 |
| Industrial Electric II | 1 |
| HVAC Tech Certification – EPA Clean Air Section 608 | 1 |
| | |
| Technical | Staff |
| Autodesk Products (incl. Revit) | 3 |
| Total Station | 7 |
| LEVITON Technician | 1 |
| BICSI Certified Installer | 2 |

Plus, all of our employees are drug tested and security screened for you and your client's safety



August 29, 2019

Risk Management

Insurance

Health Benefits

Third-Party
Administration

Wealth Management

Human Resources

Thoughtful Solutions.
The Right Choice.

Corporate Headquarters
39 North Duke Street
P.O. Box 1728
Lancaster, PA 17608-1728
717.397.9600
1.800.533.5271

Urban Place
454 New Holland Avenue
Suite 300
P.O. Box 1728
Lancaster, PA 17608-1728
717.397.9600

Capital Region
Rossmoyne Business Center
4999 Louise Drive, Suite 201
Mechanicsburg, PA 17055
717.620.2400

Quarryville
6 South Church Street
P.O. Box 310
Quarryville, PA 17566-0310
717.786.2161

Berks
Berkshire Knoll
1125 Berkshire Blvd., Suite 100
Wyomissing, PA 19610-1211
610.371.9505

Construction Bonds, Inc.
1110 Herndon Parkway
Suite 307
Herndon, VA 20170
703.934.1000

Lobar Associates, Inc.
P. O. Box 432
Dillsburg, PA 17019 - 0432

RE: Experience Modification History

The Workers Compensation Experience Modification History for Lobar Associates, Inc. is as follows:

| | |
|-----------|------|
| 2019-2020 | .786 |
| 2018-2019 | .790 |
| 2017-2018 | .799 |
| 2016-2017 | .740 |
| 2015-2016 | .796 |
| 2014-2015 | .788 |

Please feel free to contact us should you have any questions or if we may be of further assistance to you.

Sincerely,

Debby K. Whary
Lead Account Manager
dwhary@murrayins.com

Enclosure

PACKAGE I: TECHNICAL SUBMITTAL

Section 2: Comparable Construction Experience (2-3.2)

APPENDIX D

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: DGS-DHS

3) Project Name: Loysville YDC Williams Cottage Restroom _Design

DGS A-2016-0001-JOC-CEN-K-1

4) Project Number: BJJS-2016-01 PO: 4300535771 5) Project Value: \$23,724.80

6) Project Address: Loysville YDC 7) County: Perry

8 Opportunity Drive

Loysville, PA

8) Achieved or Anticipated Final Acceptance after January 1, 2016 ☒ Yes ☐ No

9) Company Role: ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) Agency: ☒ The Commonwealth ☐ Other: _____

11) Location: ☒ Within the Region Being Proposed ☐ Other: _____

12) Project Includes the Following Elements:

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Justin Shull Title DHS - Physical Plant Director

Telephone: 717- _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

N/A

**FULLY EXECUTED****Purchase Order No:****Original PO Effective Date: 01/20/2017****PO Issue Date: 01/20/2017****Valid From: 01/24/2017 To 03/24/2017****Your SAP Vendor #:****Please Deliver To:****Loysville YDC****8 Opportunity Drive****Loysville PA 17047 US****Supplier Name/Address:****LOBAR ASSOCIATES INC****P.O. Box 432****DILLSBURG PA 17019-0432 US****Please Bill To:**

For the preferred Email Invoice option, visit

www.budget.pa.gov

Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429**Supplier Fax Number: 717-432-7343**

Or mail paper invoice to:

Commonwealth of Pennsylvania - PO Invoice

PO Box 69180, Harrisburg, PA 17106

Purchasing Agent**Purchase Order Description:****BJJS-2016-01 LYDC WILLIAMS COTTAGE**

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|--|-------|------|------------------|-----------|---------------|-----------|
| 1 | Bathroom & Shower Renovations Loysville | 1.000 | Each | 01/24/2017 | 23,724.80 | 1 | 23,724.80 |
| | >>> Rel. ord. against contract | Item | 1 | | | | |

Item Text

Design

General Requirements for all Items:**Header Text**

Loysville Complex Cottage Shower & Bathroom Renovation.

No further information for this PO.

Information:**Total Amount:****23,724.80****Currency: USD****Supplier's Signature** _____**Printed Name** _____**Title** _____**Date** _____

APPENDIX D

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: DGS - DOC

3) Project Name: DOC 1100 CAM Infirmary Roof - Emergency

DGS A-2016-0001-JOC-CEN-K-1

4) Project Number: CR-DOC-028 (and 029)-GC PO: 5) Project Value: \$41,128.60

6) Project Address: DOC SCI Camp Hill 7) County: Cumberland

2500 Lisburn Rd

Camp Hill, PA

8) Achieved or Anticipated Final Acceptance after January 1, 2016 ☒ Yes ☐ No

9) Company Role: ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) Agency: ☒ The Commonwealth ☐ Other: _____

11) Location: ☒ Within the Region Being Proposed ☐ Other: _____

12) Project Includes the Following Elements:

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Kevin Gibson, PE Title DOC - Chief Facilities Management

Telephone: 717- Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

N/A

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: **05/02/2017**PO Issue Date: **05/03/2017**

Valid From: 05/08/2017 To 06/30/2017

Your SAP Vendor #:

Supplier Name/Address:
LOBAR ASSOCIATES INC**P.O. Box 432****DILLSBURG PA 17019-0432 US**

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Deliver To:

SCI Camp Hill**2500 Lisburn Road****Camp Hill PA 17001-8837 US**

Please Bill To:

For the preferred Email Invoice option, visit
www.budget.pa.gov

Click Programs and select E-Invoicing.

Or mail paper invoice to:

Commonwealth of Pennsylvania - PO Invoice

PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:

1100 JOC CAM Infirmary Roof 4.27.17

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|--------------------------------|-------|------|------------------|-----------|---------------|-----------|
| 1 | Infirmary Roof Repairs | 1.000 | Each | 05/08/2017 | 41,128.60 | 1 | 41,128.60 |
| | >>> Rel. ord. against contract | Item | 1 | | | | |

General Requirements for all Items:

Information:

Total Amount:

**SEE LAST PAGE FOR TOTAL OF
ALL ITEMS**Currency: **USD**

Supplier's Signature _____

Title _____

Printed Name _____

Date _____

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: **05/02/2017**PO Issue Date: **05/03/2017**

Valid From: 05/08/2017 To 06/30/2017

Supplier Name:**LOBAR ASSOCIATES INC****Header Text**

This has been identified as a Job Order Contracting (JOC) project for the Infirmary roof repairs at SCI Camp Hill.

This is your notice to proceed, subject to the DOC's receipt and written approval of the contract bonds.

****DEPT. OF CORRECTIONS HAS DECLARED THIS AN EMERGENCY PROJECT****

Attachment 1: Quote

Attachment 2: Prevailing Wages

Attachment 3: Emergency Declaration

JOC# Cr-DOC-028-GC

JOC# CR-DOC-029-GC

Terms of Payment

Vendor to be paid upon satisfactory receipt of services.

No further information for this PO.

Information:**Total Amount:****41,128.60****Currency: USD**

APPENDIX D

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: DGS - DOC

3) Project Name: DOC 1100-53683 CAM Main Gate Roof - Emergency

DGS A-2016-0001-JOC-CEN-K-1

4) Project Number: CR-DOC-027-GC 5) Project Value: \$34,120.38

6) Project Address: DOC SCI Camp Hill 7) County: Cumberland

2500 Lisburn Rd

Camp Hill, PA

8) Achieved or Anticipated Final Acceptance after January 1, 2016 ☒ Yes ☐ No

9) Company Role: ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) Agency: ☒ The Commonwealth ☐ Other: _____

11) Location: ☒ Within the Region Being Proposed ☐ Other: _____

12) Project Includes the Following Elements:

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Kevin Gibson, PE Title DOC - Chief Facilities Management

Telephone: 717- Email Address: _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)



FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: **04/25/2017**
PO Issue Date: **04/25/2017**
Valid From: 04/28/2017 To 06/30/2017

Your SAP Vendor #:

Supplier Name/Address:
LOBAR ASSOCIATES INC
P.O. Box 432
DILLSBURG PA 17019-0432 US

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Purchasing Agent

Name: Anthony Pinko

Phone: 717-728-3915

Fax: 717-728-4181

Please Deliver To:

DOC SCI CampHill
2500 Lisburn Rd Storerm
Camp Hill PA 17001-8837 US

Please Bill To:

For the preferred Email Invoice option, visit
www.budget.pa.gov

Click Programs and select E-Invoicing.

Or mail paper invoice to:

Commonwealth of Pennsylvania - PO Invoice
PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:

1100-53683 CAM Main Gate Roof

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|--|-------|------|---------------|-----------|------------|-----------|
| 1 | Main Gate Roof Repair >>> Rel. ord. against contract Item | 1.000 | Each | 04/28/2017 | 34,120.38 | 1 | 34,120.38 |

General Requirements for all Items:

Information:

Total Amount:
SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature _____

Printed Name _____

Title _____

Date _____



FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: 04/25/2017
PO Issue Date: 04/25/2017
Valid From: 04/28/2017 To 06/30/2017

Supplier Name:
LOBAR ASSOCIATES INC

Header Text

This has been identified as a Job Order Contracting (JOC) project for the Main Gate Roof replacement at SCI Camp Hill.

Invoices should be submitted to Central Office
1920 Technology Parkway
Mechanicsburg PA 17050

ATT: Kevin Gibson

This is your notice to proceed, subject to the DOC's receipt and written approval of the contract bonds.

****THIS HAS BEEN DECLARED AN EMERGENCY PROJECT BY THE DOC****

Attachment 1: Quote
Attachment 2: Prevailing Wages
Attachment 3: Emergency Declaration

JOC# CR-DOC-027-GC

Terms of Payment

Vendor to be paid upon satisfactory receipt of items.

No further information for this PO.

Information:

Total Amount:

34,120.38

Currency: USD

APPENDIX D

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS EQUAL TO OR LESS THAN \$50,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc.

2) Agency/Client Name: DGS - DOC

3) Project Name: DOC 1100 Camp Hill Sinkhole K-block - Emergency

DGS A-2016-0001-JOC-CEN-K-1

4) Project Number: CR-DOC-081-GC **PO:** **5) Project Value:** \$21,639.20

6) Project Address: DOC SCI Camp Hill **7) County:** Cumberland

2500 Lisburn Rd

Camp Hill, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) Agency: ☒ The Commonwealth ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) Project Includes the Following Elements:

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

☒ Yes ☐ No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Kevin Gibson, PE **Title** DOC - Chief Facilities Management

Telephone: 717- _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: *(Attach Additional Information As Necessary)*

N/A



FULLY EXECUTED - REPRINT
Purchase Order No:
Original PO Effective Date: **07/11/2019**
PO Issue Date: **07/11/2019**
Valid From: 07/12/2019 To 06/30/2021

Your SAP Vendor #:

Please Deliver To:
DOC SCI CampHill
2500 Lisburn Rd Storerm
Camp Hill PA 17001-8837 US

Supplier Name/Address:
LOBAR ASSOCIATES INC
P.O. Box 432
DILLSBURG PA 17019-0432 US

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Bill To:
Save time, reduce cost, get paid faster:
Email PDF invoice to 69180@pa.gov
<https://www.budget.pa.gov/Programs/Pages/e-Invoicing.aspx>

Or mail paper invoice to:
Commonwealth of Pennsylvania
PO Box 69180, Harrisburg, PA 17106

Purchasing Agent

Purchase Order Description:
1100 Camp Hill Sinkhole Kblock 7-8-19

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|---------------------------------|-------|------|------------------|-----------|---------------|-----------|
| 1 | General Construction Service | 1.000 | Each | 07/12/2019 | 21,639.20 | 1 | 21,639.20 |
| | >>> Rel. ord. against contract | Item | 1 | | | | |

General Requirements for all Items:

Information:

Total Amount:
SEE LAST PAGE FOR TOTAL OF
ALL ITEMS

Currency: USD

Supplier's Signature

Printed Name Lee E Eichelberger

Title President

Date 7/16/19

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: **07/11/2019**PO Issue Date: **07/11/2019**

Valid From: 07/12/2019 To 06/30/2021

Supplier Name:**LOBAR ASSOCIATES INC****Header Text**

This has been identified as a Job Order Contracting (JOC) project for the Repairs of sinkhole under K Block
at SCI Camp Hill

Please consider this Purchase Order as Your Notice to Proceed.

JOC# CR-DOC-081-GC

Terms of Payment

Vendor to be paid upon satisfactory receipt of items.

No further information for this PO.

Information:**Total Amount:****21,639.20****Currency: USD**

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates

2) Agency/Client Name: DGS

3) Project Name: PA Fish and Boat Commission - Overhead Doors
DGS A-2016-0001-JOC-CEN-

4) Project Number: K-1 2016-CRO-002 PO: 5) Project Value: \$63,855.25

6) Project Address: PA Fish and Boat Commission 7) County: Centre

595 East Rolling Ridge Drive

Bellefonte, PA

8) Achieved or Anticipated Final Acceptance after January 1, 2016 ☒ Yes ☐ No

9) Company Role: ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) Agency: ☒ The Commonwealth ☐ Public Agency Within Pennsylvania: ☐ Other: _____

11) Location: ☒ Within the Region Being Proposed ☐ Other: _____

12) Project Includes the Following Elements:

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

☒ Yes ☐ No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Paul Urbanik, PE Title Agency Contact - Chief of Engineering

Telephone: _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

N/A



Page 1 of 2

FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: 10/05/2016
PO Issue Date: 10/06/2016
Valid From: 10/06/2016 To 06/30/2017

Your SAP Vendor #:

Please Deliver To:
PA Fish & Boat Commission CRO
595 East Rolling Ridge Drive, Ground Floor
Bellefonte PA 16823 US

Supplier Name/Address:
LOBAR ASSOCIATES INC
P.O. Box 432

DILLSBURG PA 17019-0432 US

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Bill To:

For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Or mail paper invoice to:
Commonwealth of Pennsylvania - PO Invoice
PO Box 69180, Harrisburg, PA 17106

Purchasing Agent

Purchase Order Description:
Overhead Doors CRO

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|--------------------------------|-------|------|---------------|-----------|------------|-----------|
| 1 | overhead door installation | 1.000 | Each | 10/06/2016 | 63,855.25 | 1 | 63,855.25 |
| | >>> Rel. ord. against contract | Item | 1 | | | | |

Item Text

Installation of garage doors in accordance with the attached quote.

Job Order # CR-PFBC-GC-001

General Requirements for all Items:

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature _____

Printed Name _____

Title _____

Date _____



Page 2 of 2

FULLY EXECUTED
Purchase Order No:
Original PO Effective Date: 10/05/2016
PO Issue Date: 10/06/2016
Valid From: 10/06/2016 To 06/30/2017

Supplier Name:
LOBAR ASSOCIATES INC

Header Text

JUSTIFICATION: Project necessary to complete improvements at the PFBC Centre Region Office.

Pricing per attached quote dated 8-8-2016.

Validity dates: October 6, 2016 to June 30, 2017.

Agency Contact:

Cost coding:

2003400000-2016-2290101650-6450070-\$63,855.25

Project # 2016-CRO-002

Vendor to reference Purchase Order Number on Invoice(s).

To eliminate any delays caused by mail service vendors are encouraged to email invoice(s) to: 69180@pa.gov

Receipt of purchase order is vendors notice to proceed

No further information for this PO.

Information:**Total Amount:**

63,855.25

Currency: USD

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates

2) **Agency/Client Name:** DGS - DHS

3) **Project Name:** Loysville YDC Williams Cottage Restroom Construction
DGS A-2016-0001-JOC-CEN-

4) **Project Number:** K-1 BJJS-2016-01 PO: 5) **Project Value:** \$78,665.43

6) **Project Address:** Loysville YDC 7) **County:** Perry

8 Opportunity Drive

Loysville, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Public Agency Within Pennsylvania: ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements:**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13:) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Justin Shull **Title** DHS - Physical Plant Director

Telephone: _____ **Email Address:** _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

**FULLY EXECUTED**

Purchase Order No:

Original PO Effective Date: **05/07/2018**PO Issue Date: **05/31/2018**

Valid From: 05/16/2018 To 08/31/2018

Your SAP Vendor #:

Please Deliver To:

Loysville YDC

8 Opportunity Drive

Loysville PA 17047 US

Supplier Name/Address:

LOBAR ASSOCIATES INC

P.O. Box 432

DILLSBURG PA 17019-0432 US

Please Bill To:

For the preferred Email Invoice option, visit

www.budget.pa.gov

Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Or mail paper invoice to:

Commonwealth of Pennsylvania

PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:

BJJS-2016-01 LYDC WILLIAMS COTTAGE

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the Item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO Invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the Invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|---------------------------------------|-------|------|------------------|-----------|---------------|-----------|
| 1 | General Construction Service | 1.000 | Each | 05/16/2018 | 78,665.43 | | 78,665.43 |
| | >>> Ref. ord. against contract Item 1 | | | | | | |

General Requirements for all Items:

Header Text

CR-DHS-001-GC

BJJS-2016-01 LYDC Loysville Complex Shower & Bathroom Renovation

No further information for this PO.

Information:

Total Amount:

78,665.43

Currency: USD

Title President

Printed Name

LEE E. ENGLISH

Date

06/08/2018

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) Proposer's Name: Lobar Associates

2) Agency/Client Name: DGS - DOC

3) Project Name: SCI - Camp Hill -Building 24 Roof

4) Project Number: DGS A-2016-0001-JOC-CEN-K-1

5) Project Value: \$85,384.90

6) Project Address: SCI Camp Hill

7) County: Cumberland

2500 Lisburn Road

Camp Hill, PA

8) Achieved or Anticipated Final Acceptance after January 1, 2016 ☒ Yes ☐ No

9) Company Role: ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) Agency: ☒ The Commonwealth ☐ Public Agency Within Pennsylvania: ☐ Other: _____

11) Location: ☒ Within the Region Being Proposed ☐ Other: _____

12) Project Includes the Following Elements:

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13:) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

☒ Yes ☐ No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Kevin Gibson, PE Title DOC - Chief Facilities Management

Telephone: 717- Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

N/A



✓ Pg 18

FULLY EXECUTED - REPRINT
Purchase Order No:
Original PO Effective Date: **12/12/2017**
PO Issue Date: **12/12/2017**
Valid From: 12/12/2017 To 06/30/2019

Page 1 of 2

Your SAP Vendor #:

Please Deliver To:

DOC SCI CampHill
2500 Lisburn Rd Storerm
Camp Hill PA 17001-8837 US

Supplier Name/Address:

LOBAR ASSOCIATES INC

P.O. Box 432

DILLSBURG PA 17019-0432 US

Please Bill To:

For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Or mail paper invoice to:

Commonwealth of Pennsylvania
PO Box 69180, Harrisburg, PA 17106

Purchasing Agent

Purchase Order Description:

1100-54848 Buld 24 Camp Hill 12-5-17

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|---------------------------------|-------|------|------------------|-----------|---------------|-----------|
| 1 | General Construction Service | 1.000 | Each | 12/13/2017 | 85,384.90 | 1 | 85,384.90 |
| | >>> Rel. ord. against contract | Item | 1 | | | | |

General Requirements for all Items:

Information:

Total Amount:

**SEE LAST PAGE FOR TOTAL OF
ALL ITEMS**

Currency: USD

Supplier's Signature

Printed Name

Lee E. Eichelberger, President

Title

President

Date

1-16-18



FULLY EXECUTED - REPRINT
Purchase Order No:
Original PO Effective Date: 12/12/2017
PO Issue Date: 12/12/2017
Valid From: 12/12/2017 To 06/30/2019

Supplier Name:
LOBAR ASSOCIATES INC

Header Text

This has been identified as a Job Order Contracting (JOC) project for Roof Replacement to Building 24 outside the prison for SCI Camp Hill This Purchase Order shall serve as Your Notice to Proceed.

JOC# CR-DOC-043-GC

Attachment 1: Scope of Work
Attachment 2: Prevailing wage

APR 1100-54849

Requested by Kevin Gibson

Gordian PO

Terms of Payment

Vendor to be paid upon satisfactory receipt of items.

No further information for this PO.

Information:

Total Amount:

85,384.90

Currency: USD

APPENDIX E

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$50,000 AND \$150,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates

2) **Agency/Client Name:** DGS - DOC

3) **Project Name:** 1100-54848 SCI Camp Hill Recreation Hall Roof
DGS A-2016-0001-JOC-CEN-K-1

4) **Project Number:** CR-DOC-044-GC PO 5) **Project Value:** \$132,793.74

6) **Project Address:** SCI Camp Hill 7) **County:** Cumberland

2500 Lisburn Road

Camp Hill, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Public Agency Within Pennsylvania: ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements:**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13:) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Kevin Gibson, PE **Title** DOC 0 Chief Facilities Management

Telephone: 717- **Email Address:** _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

N/A

✓ PAID



FULLY EXECUTED - REPRINT
Purchase Order No:
Original PO Effective Date: 12/11/2017
PO Issue Date: **12/11/2017**
Valid From: 12/12/2017 To 06/30/2019

Your SAP Vendor #:

Please Deliver To:
DOC SCI CampHill
2500 Lisburn Rd Storerm
Camp Hill PA 17001-8837 US

Supplier Name/Address :
LOBAR ASSOCIATES INC
P.O. Box 432
DILLSBURG PA 17019-0432 US

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Bill To:
For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Or mail paper invoice to:
Commonwealth of Pennsylvania
PO Box 69180, Harrisburg, PA 17106

Purchasing Agent

Purchase Order Description:
1100-54848 Rechall Camp Hill 12-5-17

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|--------------------------------|-------|------|---------------|------------|------------|------------|
| 1 | General Construction Service | 1.000 | Each | 12/12/2017 | 132,493.74 | 1 | 132,493.74 |
| | >>> Rel. ord. against contract | Item | 1 | | | | |

General Requirements for all Items:

Information:

Total Amount:
SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature

Printed Name

Lee E. Eichelberger

Title

President

Date

1-16-18

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: **12/11/2017**PO Issue Date: **12/11/2017**

Valid From: 12/12/2017 To 06/30/2019 ✓

Supplier Name:**LOBAR ASSOCIATES INC****Header Text**

This has been identified as a Job Order Contracting (JOC) project for Roof Repair to Recreation Hall for SCI
Camp Hill This Purchase Order shall serve as Your Notice to Proceed.

JOC# CR-DOC-044-GC

APR 1100-54848

Requested by Kevin Gibson

Gordian PO

Terms of Payment

Vendor to be paid upon satisfactory receipt of items.

No further information for this PO.**Information:****Total Amount:****132,493.74****Currency: USD**

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc

2) **Agency/Client Name:** DGS- DOC

3) **Project Name:** SCI Huntingdon Smokestack Demolition - Emergency JOC
DGS A-2016-0001-JOC-CEN-K-1

4) **Project Number:** CR-DOC-025-GC PO: 5) **Project Value:** \$224,271.94

6) **Project Address:** SCI Huntingdon 7) **County:** Huntingdon
1100 Pike Street
Huntingdon, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Kevin Gibson **Title** DOC - Chief Facilities Management

Telephone: 717- _____ Email Address: _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

N/A

✓ P&A



FULLY EXECUTED - CHANGE 2 - REPRINT

Purchase Order No:

Original PO Effective Date: **05/16/2017**

PO Change Date: 12/15/2017

PO Issue Date: **12/15/2017**

Valid From: 05/22/2017 To 06/30/2019

Your SAP Vendor #:

Please Deliver To:

DOC SCI Huntingdon

1100 Pike Street SCI Huntingdon

Huntingdon PA 16654 US

Supplier Name/Address:

LOBAR ASSOCIATES INC

P.O. Box 432

DILLSBURG PA 17019-0432 US

Please Bill To:

For the preferred Email Invoice option, visit

www.budget.pa.gov

Click Programs and select E-Invoicing.

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Or mail paper invoice to:

Commonwealth of Pennsylvania

PO Box 69180, Harrisburg, PA 17106

Purchasing Agent

Purchase Order Description:

1100 JOC HUN Smokestack 5.15.17

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|---|--------------------------------|-------|------|---------------|------------|------------|------------|
| 1 | Smokestack Demolition | 1.000 | Each | 05/22/2017 | 224,271.94 | 1 | 224,271.94 |
| | >>> Rel. ord. against contract | Item | 1 | | | | |
| <p>Field Changed: PRICE</p> <p>Old Value: 299306.97</p> <p>New Value: 224271.94</p> <p>Field Changed: VALUE</p> <p>Old Value: 299306.97</p> <p>New Value: 224271.94</p> | | | | | | | |
| <p>-----</p> <p>General Requirements for all Items:</p> | | | | | | | |

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF ALL ITEMS

Currency: USD

Supplier's Signature

Printed Name

Title

President

Date

01/19/18



Page 2 of 2
FULLY EXECUTED - CHANGE 2 - REPRINT
Purchase Order No:

Original PO Effective Date: 05/16/2017

PO Change Date: 12/15/2017

PO Issue Date: **12/15/2017**

Valid From: 05/22/2017 To 06/30/2019

Supplier Name:

LOBAR ASSOCIATES INC

Header Text

This has been identified as an Emergency Job Order Contracting (JOC) project for the smokestack demolition at SCI Huntingdon.

This is your notice to proceed, subject to the DOC's receipt and written approval of the contract bonds

Attachment 1: Quote

Attachment 2: Prevailing Wages

Attachment 3: Emergency Declaration.

Attachment 4: Updated Scope of Work

The Dept of Corrections has deemed this to be an Emergency**

JOC# Cr-DOC-025-GC

Terms of Payment

Vendor to be paid upon satisfactory receipt of services.

No further information for this PO.

Information:

Total Amount:

224,271.94

Currency: USD

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc

2) **Agency/Client Name:** DGS-DOC

3) **Project Name:** SCI Rockview Sewer Repairs
DGS A-2016-0001-JOC-CEN-K-1

4) **Project Number:** CR-DOC-007-GC PO 5) **Project Value:** \$223,083.32

6) **Project Address:** SCI Rockview 7) **County:** Centre

1 Rockview Place

Bellefonte, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements**

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**

☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Kevin Gibson Title DOC - Chief Facilities Management

Telephone: 717- Email Address: _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)

N/A

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: **05/18/2017**PO Issue Date: **05/19/2017**

Valid From: 05/22/2017 To 06/30/2017

Your SAP Vendor #:

Supplier Name/Address:
LOBAR ASSOCIATES INC**P.O. Box 432****DILLSBURG PA 17019-0432 US**

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Deliver To:

DOC SCI Rockview**1 Rockview Place****Bellefonte PA 16823-0820 US**

Please Bill To:

For the preferred Email Invoice option, visit

www.budget.pa.gov

Click Programs and select E-Invoicing.

Or mail paper invoice to:

Commonwealth of Pennsylvania - PO Invoice

PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:

1100 JOC ROC Sewer 5.15.17

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

ers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|-------------------------------------|-------|------|------------------|------------|---------------|------------|
| 1 | Repair Sewer Lines | 1.000 | Each | 05/22/2017 | 223,083.32 | 1 | 223,083.32 |
| | >>> Rel. ord. against contract Item | | 1 | | | | |

General Requirements for all Items:

Information:

Total Amount:

**SEE LAST PAGE FOR TOTAL OF
ALL ITEMS**

Currency: USD

Supplier's Signature _____

Title _____

Printed Name _____

Date _____

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: **05/18/2017**PO Issue Date: **05/19/2017**

Valid From: 05/22/2017 To 06/30/2017

Supplier Name:**LOBAR ASSOCIATES INC****Header Text**

This has been identified as a Job Order Contracting (JOC) project for the sewer repairs at SCI Rockview.

This is your notice to proceed, subject to the DOC's receipt and written approval of the contract bonds

Attachment 1: Quote

Attachment 2: Prevailing Wages

JOC# CR-DOC-007-GC

Terms of Payment

Vendor to be paid upon satisfactory receipt of services.

No further information for this PO.

mation:**Total Amount:****223,083.32****Currency: USD**

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc

2) **Agency/Client Name:** DGS - DOC

3) **Project Name:** SMI Roof Repairs - Building 4, 5 ,6
DGS A-2016-0001-JOC-CEN-K-1

4) **Project Number:** CR-DOC-035-GC PO: 5) **Project Value:** \$299,412.04

6) **Project Address:** SCI Smithfield 7) **County:** Huntingdon
1120 Pike Street
Huntingdon, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) **Project Includes the Following Elements**
☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) **Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?**
☒ Yes ☐ No

14) **Client Reference for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)
Reference's contact: Name Kevin Gibson, PE **Title** DOC - Chief Facilities Management
Telephone: 717- **Email Address:** _____

15) **Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve:** (Attach Additional Information As Necessary)
N/A

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: **05/18/2017**PO Issue Date: **05/19/2017**

Valid From: 05/22/2017 To 06/30/2017

Your SAP Vendor #:

Supplier Name/Address:

LOBAR ASSOCIATES INC

P.O. Box 432

DILLSBURG PA 17019-0432 US

Supplier Phone Number: 7174323429

Supplier Fax Number: 717-432-7343

Please Deliver To:

SCI Smithfield

1120 Pike Street

Huntingdon PA 16652 US

Please Bill To:

For the preferred Email Invoice option, visit

www.budget.pa.gov

Click Programs and select E-Invoicing.

Or mail paper invoice to:

Commonwealth of Pennsylvania - PO Invoice

PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:

1100 JOC SMI Roof Repairs 5.15.17

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|---|---------------|-----------|------------------|------------|---------------|------------|
| 1 | Roof Replacements >>> Rel. ord. against contract | 1.000 Item | Each 1 | 05/22/2017 | 299,412.04 | 1 | 299,412.04 |

General Requirements for all Items:

Information:

Total Amount:

SEE LAST PAGE FOR TOTAL OF
ALL ITEMS

Currency: USD

Supplier's Signature _____

Title _____

Printed Name _____

Date _____

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: **05/18/2017**PO Issue Date: **05/19/2017**

Valid From: 05/22/2017 To 06/30/2017

Supplier Name:**LOBAR ASSOCIATES INC****Header Text**

This has been identified as an Emergency Job Order Contracting (JOC) project for the roof replacements on Bldg. 4,5,&6 at SCI Smithfield

This is your notice to proceed, subject to the DOC's receipt and written approval of the contract bonds

Attachment 1: Quote

Attachment 2: Prevailing Wages

Attachment 3: Emergency Declaration

JOC# CR-DOC-035-GC

****This Dept. of Corrections has determined this to be an Emergency Project.****

Terms of Payment

Vendor to be paid upon satisfactory receipt of services.

No further information for this PO.

Information:**Total Amount:****299,412.04****Currency: USD**

APPENDIX F

COMPARABLE CONSTRUCTION EXPERIENCE

PROJECTS BETWEEN \$150,000 AND \$400,000

Submit a Separate Form for Each Project. Maximum of (4) Projects in Each Dollar Range Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc

2) **Agency/Client Name:** DGS-DOC

3) **Project Name:** SMI RHU and Laundry Roof
DGS A-2016-0001-JOC-CEN-K-1

4) **Project Number:** CR-DOC-001-GC PO: 5) **Project Value:** \$258,672.74

6) **Project Address:** SCI Smithfield 7) **County:** Huntingdon

1120 Pike Street

Huntingdon, PA

8) **Achieved or Anticipated Final Acceptance after January 1, 2016** ☒ Yes ☐ No

9) **Company Role:** ☐ Sub JOC Contractor ☒ Prime JOC Contractor ☐ Multi-Prime JOC Contractor

10) **Agency:** ☒ The Commonwealth ☐ Other: _____

11) **Location:** ☒ Within the Region Being Proposed ☐ Other: _____

12) Project Includes the Following Elements

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

13) Attach an Additional Sheet(s) Describing the Project's Scope of Work. Is the Additional Information Attached?

☒ Yes ☐ No

14) Client Reference for Construction: (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Kevin Gibson Title DOC - Chief Facilities Management

Telephone: _____ Email Address: _____

15) Description of Any Problems or Major Issues Encountered During the Project (If Any) and What Was Done to Resolve: (Attach Additional Information As Necessary)

N/A



FULLY EXECUTED - REPRINT
Purchase Order No:
Original PO Effective Date: **05/18/2017**
PO Issue Date: **05/19/2017**
Valid From: 05/25/2017 To 06/30/2017

Your SAP Vendor #:

Supplier Name/Address:
LOBAR ASSOCIATES INC
P.O. Box 432
DILLSBURG PA 17019-0432 US

Supplier Phone Number: 7174323429
Supplier Fax Number: 717-432-7343

Please Deliver To:
SCI Smithfield
1120 Pike Street
Huntingdon PA 16652 US

Please Bill To:
For the preferred Email Invoice option, visit
www.budget.pa.gov
Click Programs and select E-Invoicing.

Or mail paper invoice to:
Commonwealth of Pennsylvania - PO Invoice
PO Box 69180, Harrisburg, PA 17106

Purchase Order Description:
1100 JOC SMI RHU Laundry Roof 5.18.17

This Purchase Order is issued pursuant to the referenced Contract and constitutes the Suppliers authority to deliver the item(s) referenced below at the prices stated below to the location(s) identified above in accordance with the Contract terms and conditions.

Suppliers must provide four mandatory elements on PO invoices: PO Number, Invoice Date, Invoice Number, and Invoice Gross Amount. Failure to comply will result in the return of the invoice. Additional optional information such as supplier name, address, remit to information and PO Line Item information will improve invoice processing.

| Item | Material/Service Desc | Qty | UOM | Delivery Date | Net Price | Price Unit | Total |
|------|--|---------------|-----------|------------------|------------|---------------|------------|
| 1 | Replace RHU Roof >>> Rel. ord. against contract | 1.000 Item | Each 1 | 05/25/2017 | 131,465.25 | 1 | 131,465.25 |
| 2 | Replace Laundry Roof >>> Rel. ord. against contract | 1.000 Item | Each 1 | 05/25/2017 | 127,207.49 | 1 | 127,207.49 |

General Requirements for all Items:

Information:

Total Amount:
SEE LAST PAGE FOR TOTAL OF
ALL ITEMS

Currency: USD

Supplier's Signature _____
Printed Name _____

Title _____
Date _____

**FULLY EXECUTED - REPRINT**

Purchase Order No:

Original PO Effective Date: **05/18/2017**PO Issue Date: **05/19/2017**

Valid From: 05/25/2017 To 06/30/2017

Supplier Name:**LOBAR ASSOCIATES INC****Header Text**

This has been identified as a Job Order Contracting (JOC) project for the RHU & Laundry roof replacement at SCI Smithfield.

This is your notice to proceed, subject to the DOC's receipt and written approval of the contract bonds

Attachment 1: Quote

Attachment 2: Prevailing Wages

Attachment 3: Add'l Work Quote

JOC # CR-DOC-001-GC

A1573-18

This PO replaces PO#

Terms of Payment

Vendor to be paid upon satisfactory receipt of services.

No further information for this PO.**Information:****Total Amount:****258,672.74****Currency: USD**

PACKAGE I: TECHNICAL SUBMITTAL

Section 3: Key Personnel (2-3.3)

APPENDIX G

KEY PERSONNEL

PROJECT MANAGER

Submit a Separate Form for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc

2) Project Manager's Name: Jesse Mercado

3) # of Years with the Firm: 5 Years

4) Does the Project Manager Reside in the Region Being Proposed?

☒ Yes, Within the Region Being Proposed ☐ No, Other

5) Experience: (Check ALL boxes that apply)

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

6) # of Years Experience with Trade(s) Checked Above: 5 Years

7) Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?

☐ Yes ☒ No If Yes, Identify Which Contracts: _____

8) ATTACH RESUME ☒ Yes

9) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Craig Wolford Title Gordian Group DGS JOC Administrator

Telephone: 717- _____ Email Address: _____

10) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Jim Tomasello Title DGS

Telephone: 717- _____ Email Address: _____

JESSE MERCADO
PROJECT MANAGER

SNAPSHOT:

- 5+ YEARS WITH LOBAR
- RESIDES IN REGION 5+ YEARS (CUMBERLAND COUNTY)
- 5+ YEARS GENERAL CONSTRUCTION
- 5+ YEARS EXPERIENCE WITH THE COMMONWEALTH



Relevant DGS and/or JOC Projects (2016-Present):

DGS JOC:

Governor's Residence Restroom Renovation
Annex Complex Building 55 Roof Replacement
Harrisburg Military Post Waste Water Line Repairs
FM 7158 PA DOT Bolier Replacement/Chimney Demo
Senate NOB Room 104 Ceiling Repairs
L&I 4th Floor Door Install
DMVA EAATS Floor Replacement
Fort Indiantown Gap Building 10-83 Roof Replacement
DMVA Blue Mountain Signage
Arsenal Exterior Facade Repairs
Arsenal 2nd Floor Restrooms
22nd & Forster Street Lobby
PFBC Huntsdale Pipe Replacement
Arsenal Building 3rd Floor Modernization
Arsenal Building 2nd Floor Modernization
DMVA Area 26 Roof
NER Clarks Summit Building 14 Roof
Camp Hill Prison Building 7 Roof
Arsenal Building 2nd & 3rd Floor Demo
Arsenal Caulk & Repoint North Side of Building
Main Capitol 157 Ceiling Repairs
NOB Elevator Shaft Repairs Emergency
NOB Elevators 1, 2 & 3

OTHER JOC PROJECTS:

MATOC Install New Docks 82/83
MATOC Repair & Upgrade Building 104
PSP Headquarters Resurface Parking Lot
Winding Hill Corporate Center
MATOC Building 104 Roof (16-1358)
MATOC Building 54 Bay 2 and 5
MATOC Building 2001 - Construct Broadcast Booth
Lebanon County Roof's 1,2 & 3
CPAVTS Repair Drain Line & Replace Paving at Weld Shop
Linglestown Elementary School Window Replacement
Linglestown Elementary School Secured Entry Renovations
Carlisle Barracks Community Center Roof
Linglestown Elementary School Window
Middle Paxton Elementary School Secure Entry Vestibule
Mountain View Elementary School Secure Entry Vestibule
PSU Middletown Phase I EAB Pipe Repair
Derry Township SD ECC Wall Removal/Rebuild
Spring Grove High School Door & Sidewalk
Cumberland County Housing Authority Bathroom Renovations
Spring Grove SD Guidance Room Wall Removal

Education:

- Bachelor Degree: Business Administration/information Systems, Susquehanna University
- Masters Degree: Sports Management, Liberty University

Licenses & Certifications:

- Forklift Certified
- Fall Protection Certified
- CPR First Aid Cert
- Smart Technologies Master Trainer Cert
- Personal Trainer Cert NASM

Employment History:

| | |
|--------------|---|
| 2018-Present | Superintendent, Lobar Associates, Dillsburg, PA |
| 2014- 2017 | Carpenter, Lobar Associates, Dillsburg, PA |



APPENDIX G

KEY PERSONNEL

PROJECT MANAGER

Submit a Separate Form for Each Project Manager Proposed. Maximum of (2) Project Managers Will be Evaluated

1) Proposer's Name: Lobar Associates, Inc

2) Project Manager's Name: Doug Gast

3) # of Years with the Firm: 8 Years

4) Does the Project Manager Reside in the Region Being Proposed?

☒ Yes, Within the Region Being Proposed ☐ No, Other

5) Experience: (Check ALL boxes that apply)

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

6) # of Years Experience with Trade(s) Checked Above: 21 Years

7) Is the Project Manager being Proposed as Key Personnel on Another Job Order Contract?

☐ Yes ☒ No If Yes, Identify Which Contracts: _____

8) ATTACH RESUME ☒ Yes

9) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Craig Wolford Title Gordian Group DGS JOC Administrator

Telephone: 717- _____ Email Address: _____

10) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Doug Hatcher Title DGS

Telephone: 717- _____ Email Address: _____

DOUG GAST
PROJECT MANAGER

SNAPSHOT:

- 8 YEARS WITH LOBAR
- RESIDES IN REGION 5+ YEARS (CUMBERLAND COUNTY)
- 21 YEARS GENERAL CONSTRUCTION
- 5+ YEARS EXPERIENCE WITH THE COMMONWEALTH



Relevant DGS JOC Projects (2016-Present):

Annex Complex Building 55 Roof Replacement
Smithfield Prison Roof
DGS Carpenter Shop Roof Repairs
Camp Hill Prison Bldg 5, 6 & M Block
Camp Hill Emergency Roof (Boiler Plant)
Peterson Hall Roof Replacement
Clarks Summit Dietary Roof Replacement
Clark Summit Stair Enclosure
Clark Summit Rec Hall Roof
Camp Hill Prison F Block Roof
Camp Hill Prison Infirmary Roof
Camp Hill Prison K Block Roof
Camp Hill Prison L Block
Camp Hill Prison N Block Roof
Camp Hill Prison M Block
Columbia County Maintenance Roof Replacement
PHMC Landis Valley Yellow Barn Roof
Lands Valley Steam Engine Barn Exterior Renovations
DMVA FIG Roof's Building 8-66 to 8-70
Fort Indiantown Gap Building 10-83 Roof Replacement
Fort Indiantown Gap - Building 12-97 Exterior Upgrades
DMVA FIG Building 8-65 Roof/HVAC
Camp Hill Prison - Maintenance Building

Camp Hill Prison Rec Hall
Camp Hill Prison - Building 24
PSP Academy Roof
Rachel Carson Office Building Roof
Auburn Dam Roof Repairs
PFBC Stackhouse
FM7241 PADOT Building Repair Lebanon Cty Emergency
PennDOT Scranton Roof Replacement
DMVA Building 11-75 Spray Foam Roof
DMVA Area 26 Roof
NER SCI Dallas Roof
NER Clarks Summit Building 14 Roof
DMVA Building 19-107 Roof
Camp Hill Prison Kitchen 1 Roof
Camp Hill Prison Building 7 Roof
DMVA Building 19-79 Roof Emergency
DMVA Skylight Repairs
PennDOT FM 7252 Roof Repair
DMVA Building 19-101 Roof Emergency
YFC #3 Shingle Roof
NOB Roof Repairs
Camp Hill Gymnasium/Kitchen Roof
YFC #2 Roof Repairs

Education:

- Graduate, Big Spring High School

Licenses & Certifications:

- 10-Hour OSHA Certification Course
- Forklift Certified
- CPR & First Aid Certified
- Fall Protection Certified
- Installation of: Carlisle, Firestone, Manville, Durolast, Mule Hide, Verso Pans GAF

Employment History:

| | |
|--------------|---|
| 2011-Present | Superintendent, Lobar Associates, Inc., Dillsburg, PA |
| 1998- 2011 | Foreman, Best Roofing, Carlisle, PA |



APPENDIX H

KEY PERSONNEL

GENERAL FIELD SUPERINTENDENT

Submit a Separate Form for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc.

2) **General Field Superintendent's Name:** Melvin "Butch" Arnold III

3) **# of Years with the Firm:** 14 Years

4) **Does the General Field Superintendent Reside in the Region Being Proposed?**

☒ Yes, Within the Region Being Proposed ☐ No, Other

5) **Experience:** (Check ALL boxes that apply)

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

6) **# of Years Experience with Trade Checked Above:** 25 Years

7) **# of Years Experience with the Commonwealth:** 11 Years

8) **Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?**

☐ Yes ☒ No If Yes, Identify Which Contracts: _____

9) **ATTACH RESUME** ☒ Yes

10) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Craig Woldford **Title** Gordian Group DGS JOC Administrator

Telephone: 717- _____ Email Address: _____

11) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Fred Hechler FMP **Title** PA DOT - Facility Administrator

Telephone: _____ Email Address: _____

MELVIN "BUTCH" ARNOLD III PROJECT SUPERINTENDENT



SNAPSHOT:

- 14 YEARS WITH LOBAR
- RESIDES IN REGION 5+ YEARS (CUMBERLAND COUNTY)
- 12 YEARS GENERAL CONSTRUCTION
- 5+ YEARS EXPERIENCE WITH THE COMMONWEALTH

Relevant DGS and/or JOC Projects (2016-Present):

DGS JOC:

World War II Memorial
Clark Summit Stair Enclosure
PSP Humidity in Pool Area
Arsenal Building Restrooms
FM 7158 PA DOT Bolier Replacement/Chimney Demo
Norristown State Hospital
Lands Valley Steam Engine Barn Exterior Renovations
DMVA Building 11-63 Roof
Arsenal Exterior Facade Repairs
PennDOT FM7230 Fulton County Plumbing Upgrades
Camp Hill Prison Trailer Demolition
FM7175 PADOT Server Farm Restroom
North Drive Paving
Loysville Williams Cottage Restrooms
DMVA Bldg 8-63 Renovation
FM 7241 PADOT District 8-8 Lebanon Emergency Brick Repairs
DMVA Area 5, Concrete Pads Anchor Points
Wilkes Barre RC Fence Replacement
DMVA Building 11-75 Spray Foam Roof
Arsenal Caulk & Repoint North Side of Building

OTHER JOC PROJECTS:

MATOC Repair & Upgrade Building 104
York City Parking Garage
Eastern York SD Kreutz Creek ES Concrete Sidewalk Repairs
Eastern York SD Canadochly ES Repointing
Eastern York Canadochly Sidewalks
Eastern York SD Kreutz Creek Spray Foam Roofing
Lancaster County Prison CMU Wall in Maintenance
Mechanicsburg HS Natatorium
MATOC Building 403 Renovations
CPAVTS Repair Drain Line & Replace Paving at Weld Shop
County of Northampton Exercise Runs
Hempfield Baseball Softball Field Upgrades
Middle Paxton Elementary School Secure Entry Vestibule
North Side Elementary School Secure Entry Vestibule
Mountain View Elementary School Secure Entry Vestibule
Rutherford Elementary School Secure Entry Vestibule
Borough of Greencastle - Security Upgrades
York County Weapon Room

Education:

- Cumberland Perry Vocational School (Auto-body repair) 1990-1993
- East Pennsboro High School 1989-1993

Licenses:

- 10-Hour OSHA Certification Course
- CPR & First Aid Certification
- CRMS (Certified Mold Remediation Supervisor)
- Fork Lift Authorized
- The Cermaic Tile Education Foundation (Certification) November 2006
- AAA School of Trucking (Class A CDL with tanker, double and triple endorsements) September 2000

Employment History:

| | |
|---------------|--|
| 2012- Present | Superintendent, Lobar Associates, Inc. |
| 2005 - 2012 | Construction Mechanic, Lobar Associates, Inc. |
| 1994 - 2004 | Mason, Trostle Masonry Contractors, Inc. (no longer in business) |
| 1992 - 1994 | Auto Body Technician, Ace Auto Body & Collision |



APPENDIX H

KEY PERSONNEL

GENERAL FIELD SUPERINTENDENT

Submit a Separate Form for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc.

2) **General Field Superintendent's Name:** Jeff Brown

3) **# of Years with the Firm:** 10 Years

4) **Does the General Field Superintendent Reside in the Region Being Proposed?**

☒ Yes, Within the Region Being Proposed ☐ No, Other

5) **Experience:** (Check ALL boxes that apply)

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

6) **# of Years Experience with Trade Checked Above:** 10 Years

7) **# of Years Experience with the Commonwealth:** 5+ Years

8) **Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?**

☐ Yes ☒ No If Yes, Identify Which Contracts: _____

9) **ATTACH RESUME** ☒ Yes

10) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Craig Wolford **Title** Gordian Group DGS JOC Administrator

Telephone: 717- _____ Email Address: _____

11) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Dave Szobocsan **Title** PA Senate

Telephone: 717- _____ Email Address: _____

JEFF BROWN
PROJECT SUPERINTENDENT

SNAPSHOT:

- 10 YEARS WITH LOBAR
- RESIDES IN REGION 5+ YEARS (CUMBERLAND COUNTY)
- 10 YEARS GENERAL CONSTRUCTION
- 5+ YEARS EXPERIENCE WITH THE COMMONWEALTH



Relevant DGS and/or JOC Projects (2016-Present):

DGS JOC:

Arsenal Building Restrooms
DGS Arsenal Family Room
Senate NOB Room 104 Ceiling Repairs
Norristown State Hospital
DMVA Building 11-63 Roof
Arsenal 2nd Floor Restrooms
East Wing Capital Rotunda Scaffolding and Painting
Arsenal Building 3rd Floor Modernization
DMVA Building 11-79 Sprayforam Roof
CAIU Braille Storage Remodel
Arsenal Building 2nd & 3rd Floor Demo
DMVA South Mountain RC Roof Replacement

OTHER JOC PROJECTS:

Derry Township SD Mud Jacking @ Hershey ES
York County Pyramid Building
MATOC Building 2001 Repair Terrazzo
York County Countertops
York County Office
York County MDJ 19-1-01
York County Doors - East Princess Street
PA Senate Locker Room Ceramic Tile Restoration
South Middleton Township Security Upgrades
York County Graham Center
PSU Elias Science Center

Education:

- Graduate, Carlisle High School

Licenses & Certifications:

- 10-Hour OSHA Certification Course
- Forklift Certified Trainer
- Fall Protection Certified
- CPR & First Aid Certified
- PA Certified Safety Committee
- Aerial Lift Certified

Employment History:

| | |
|--------------|---|
| 2009-Present | Superintendent, Lobar Associates, Inc., Dillsburg, PA |
| 2007- 2009 | Millwright and Welder, Waggoner Fabrication & Millwright, East Berlin, PA |
| 1995-2006 | Building and Machinery Maintenance, Ahlstrom Filtration, Mt. Holly, PA |



MASTER BUILDERS

APPENDIX H

KEY PERSONNEL

GENERAL FIELD SUPERINTENDENT

Submit a Separate Form for Each Field Superintendent Proposed. Maximum of (3) Field Superintendents Will be Evaluated

1) **Proposer's Name:** Lobar Associates, Inc.

2) **General Field Superintendent's Name:** Matt Kretzing

3) **# of Years with the Firm:** 16 Years

4) **Does the General Field Superintendent Reside in the Region Being Proposed?**

☒ Yes, Within the Region Being Proposed ☐ No, Other

5) **Experience:** (Check ALL boxes that apply)

☒ General Construction ☐ HVAC ☐ Electrical ☐ Plumbing

6) **# of Years Experience with Trade Checked Above:** 16 Years

7) **# of Years Experience with the Commonwealth:** 14 Years

8) **Is the General Field Superintendent being Proposed as Key Personnel on Another Job Order Contract?**

☐ Yes ☒ No If Yes, Identify Which Contracts: _____

9) **ATTACH RESUME** ☒ Yes

10) **Client Reference #1 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Craig Wolford **Title** Gordian Group DGS JOC Administrator

Telephone: 717- _____ Email Address: _____

11) **Client Reference #2 for Construction:** (It is your responsibility to assure that the contact information listed is correct. If your reference can not be contacted, this project may not be considered.)

Reference's contact: Name Brian Yost **Title** DMVA

Telephone: 717- _____ Email Address: _____

MATTHEW KRETZING PROJECT SUPERINTENDENT

SNAPSHOT:

- 16 YEARS WITH LOBAR
- RESIDES IN REGION 5+ YEARS (PERRY COUNTY)
- 16 YEARS GENERAL CONSTRUCTION
- 5+ YEARS EXPERIENCE WITH THE COMMONWEALTH



Relevant DGS JOC Projects (2016-Present):

PTC Poconos Truck Wash
PTC Pocono Tech Shelter
Peterson Hall Roof Replacement
Clarks Summit Dietary Roof Replacement
Clark Summit Rec Hall Roof
Camp Hill Prison F Block Roof
Camp Hill Prison Infirmary Roof
Camp Hill Prison K Block Roof
Camp Hill Prison L Block
Camp Hill Prison N Block Roof
Camp Hill Prison M Block
EAATS Simulator Canopy
Camp Hill SCI Freezer Concrete Replacement
Smithfield Roof Buildings 4,5,6
PHMC Landis Valley Yellow Barn Roof
DMVA FIG Roof's Building 8-66 to 8-70

Fort Indiantown Gap - Building 12-97 Exterior Upgrades
Forster Street Steps
DMVA Blue Mountain Signage
DMVA Apache Village Sidewalks
PFBC Stackhouse
North Drive Paving
PFBC Huntsdale Pipe Replacement
DMVA Area 5, Concrete Pads Anchor Points
DMVA Building 19-107 Roof

Awards:

MABX Craftsman of the Year - 2012 - Cigars International Amplitheater
MABX Craftsman of the Year - 2013 - Cycle Chem

Education:

- 2002 Graduate of Northern York High School
- 2002 Cumberland Perry Area Vocational Technical School

Licenses/Certifications:

- 10-Hour OSHA Certification
- 40-Hour EM 385-1-1 Certified
- HAZWOPER - 40 Hour Certification
- CPR & First Aid Certification
- GenFlex and FABRAL Certified Installer
- Total Station Training
- Aerial Lift & Fork Lift Certified (including JLG Rough-Terrain Forklift)
- Fall Protection Certified

Employment History:

| | |
|--------------|---|
| 2011-Present | Lobar Associates, Inc., Dillsburg, PA - Superintendent |
| 2008-2011 | Lobar Associates, Inc., Dillsburg, PA - Foreman |
| 2003-2008 | Lobar Associates, Inc., Dillsburg, PA - Construction Mechanic |



2-3.3 KEY PERSONNEL - #4 STAFFING PLAN

We have the manpower, equipment and office staff capable of providing you with the excellent service that has made LOBAR ASSOCIATES a leader in performing General Construction Job Order Contracts. LOBAR ASSOCIATES, INC. has approximately 180 full-time employees, affording us the flexibility to handle any fluctuations in the volume of work assigned through DGS's JOC Program (*see Available Workforce breakdown below*).

Many of our personnel have over 5 years of experience working on Job Order Contract projects and/or with the Commonwealth in addition to the submitted Key Personnel for this region.

- Please note that Lobar has submitted unique teams of PM's and Superintendents to 4 Region RFPs for a total of **8 Project Managers and 12 Superintendents** identified as an available pool for the entire DGS JOC Procurement System.
- In addition, we have multiple specialty superintendents that we will utilize for DGS JOC projects - including but not limited to paving, roofing, window replacements or concrete related projects - in order to achieve the highest quality of service available to the various Using Agencies.

Available Workforce:

Associates' Field Staff: 138

(Note: Our Superintendents and Foreman can also perform construction tasks in addition to site management duties, if needed)

Project Manager: 8

Superintendent: 34

Foreman: 21

Construction Mechanics: 83

Associates' Office Staff: 33

Estimating: 10

Engineering: 5

Accounting: 5

Project Administration: 8

Other (Non-billable): 6

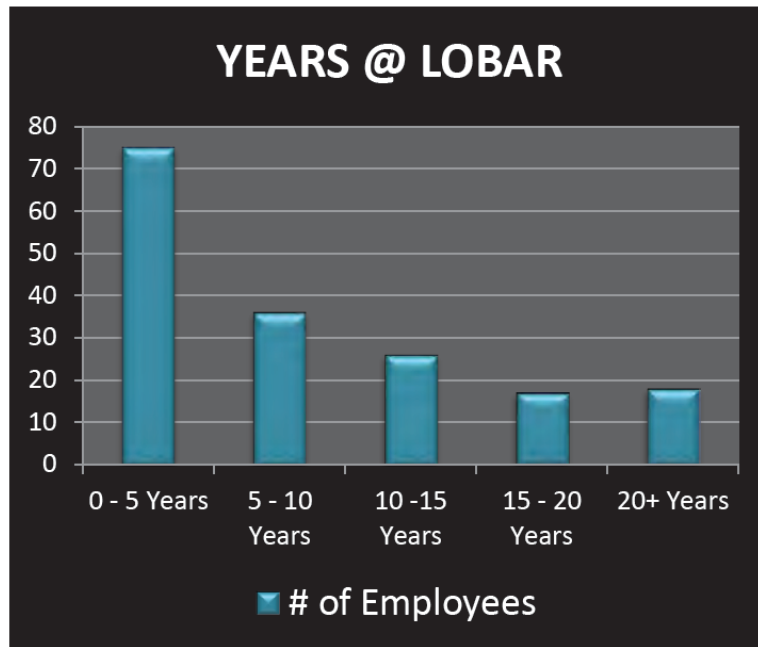
Properties Staff: 3 (Field and Office)

Technologies Staff: 3 (Field and Office)



Lobar Associates is currently running about 35 projects ranging in size from \$10,000 to \$10 million.

We maintain a constant flow of work so that we do not mass hire/lay-off our personnel. This is one of the reasons we have such loyalty and low employee turnover rates (see chart below). To achieve this constant flow of work, we carefully review and select only those projects that we can support properly.



20% of staff have been with Lobar for over 15 years

The DGS JOC Procurement System fits perfectly into our workload schedule as it has for the past 30 months, and we continue to have the staff to support it for the full duration of the contract period.

PACKAGE I: TECHNICAL SUBMITTAL

**Section 4: General Understanding of the JOC
Procurement System (2-3.4)**

2-3.4 UNDERSTANDING OF THIS JOC PROCUREMENT SYSTEM

Lobar Associates is currently successfully performing the DGS JOC contract for the South Central Region, North Central Region and the North Eastern Region. We offer the Department of General Services, and all its Using Agencies, one of the most experienced JOC General Contractors available to the Commonwealth of Pennsylvania.

We have been involved with this specific JOC Procurement System for over 12 years and with multiple different Using Agencies such as DGS/CoStars, PA Turnpike Commission, Keystone Purchasing Network (KPN) and TE Connectivity (Tyco Electronics). Lobar Associates, and our staff, have an in-depth and broad reaching knowledge of the processes and procedures required to administer and service a successful JOC program.

We know what to do – and we do it well.

(1) JOC PROCUREMENT PROCESS OVERVIEW

We live by The Gordian Group's motto: "Buy Smart. Build Better."

The JOC Procurement System addresses the main challenges DGS faces daily: Procurement, Estimating, Budget Limitations, Change Order Cost, Lengthy Processes, Supplier Diversity, Project Delays and overall Transparency.

The JOC Procurement system is an excellent solution to meet these challenges, specifically for the smaller projects (under \$400,000) that DGS encounters throughout the year. Lobar Associates has seen first-hand how well the JOC system works – both for completion speed and cost effectiveness.

This Job Order Contract is an indefinite quantity contract for design and construction work and related services pursuant to which Lobar Associates will perform an ongoing series of individual projects at different locations throughout our designated Region(s). The Contract Documents include a Construction Task Catalog® containing construction tasks with preset Unit Prices. These unit prices are based on local labor (which adhere to the PA Prevailing Wage Act), material and equipment prices and are for the direct cost of construction.

We have bid seven Adjustment Factors to be applied to the Unit Prices based on varying conditions for General Construction. These factors become part of our contract and must be used in determining Scope of Work and Job Order proposals.

Upon Award, as JOC Projects are identified, the various Prime Contractors, as needed, will jointly scope the work with the Using Agency and the JOC Consultant. Depending on the Job Order a Retained Professional may or may not be required.



With a finalized Detailed Scope of Work, the JOC Consultant will issue Lobar Associates a Request for Job Order Proposal. We then prepare a Job Order Proposal for the Project including:

- Job Order Price Proposal
 - Includes specific tasks and quantities for the project that are identified utilizing the Task Catalog
 - Prices for the tasks are adjusted per our adjustment factors
 - Thus the overall project price is calculated
- Drawings and sketches
- Subcontractors/Suppliers List (including those designated as SB/SDB)
- Construction schedule
- Contract Bond
- Other documentation

We understand that the value of the Job Order Price Proposal shall be calculated by summing the total of the calculation for each Pre-priced Task (Unit Price x quantity x Adjustment Factor) plus the value of all Non Pre-priced Tasks.

We also understand that once the Job Order Proposal is found to be complete and reasonable, a Job Order *may* be issued, but that is it not guaranteed, by the Using Agency.

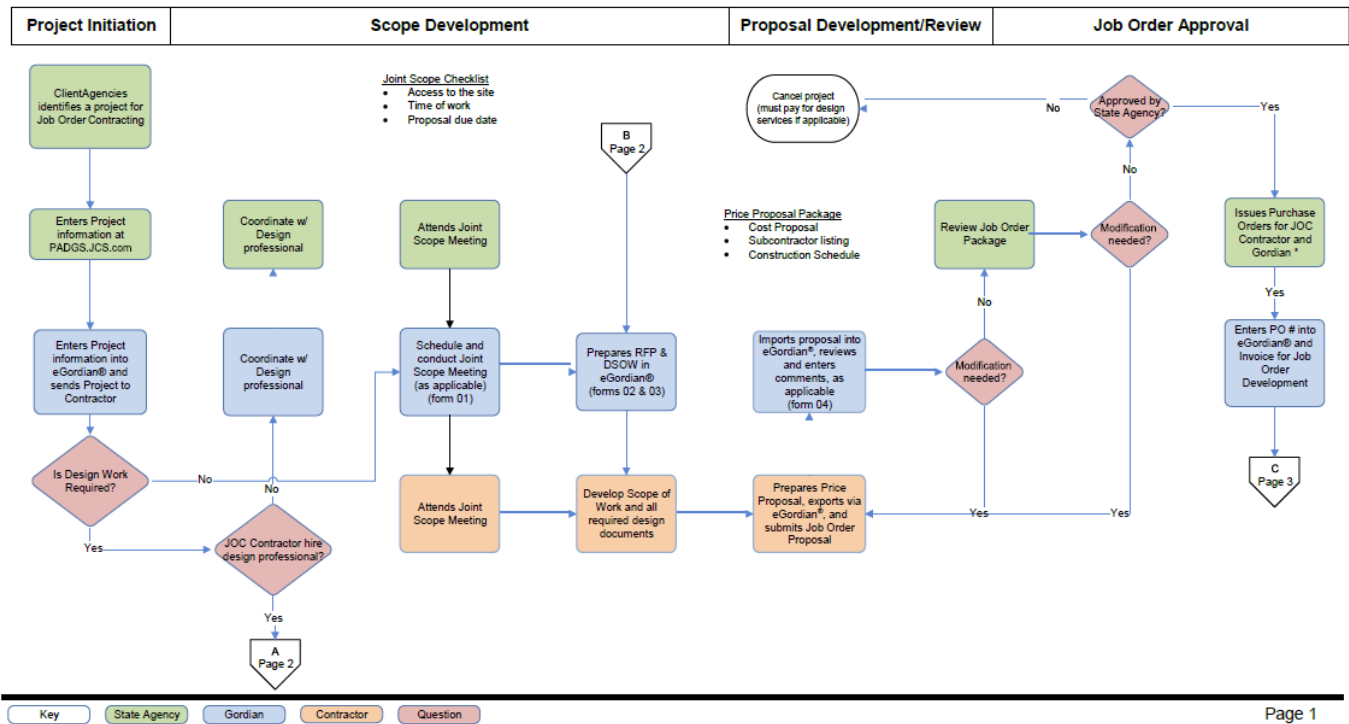
If issued, the Job Order has the detailed scope of work, job completion time, and the price. The price is a lump sum, fixed price for the completion of the detailed scope of work. Any extra work, credits, and deletions will be contained in a Supplemental Job Order.

The base term of the DGS Job Order Contract is for two (2) years. There are three option terms of one (1) year each thereafter.

(2) USING AGENCY PROCEDURE TO ORDER WORK

We are big promoters of doing things efficiently, so the best way to document our knowledge of the initial processes to create of Job Order Request it to refer to the flowchart diagrams provided in Appendix Q: Administrative Procedures for the Job Order Contract:





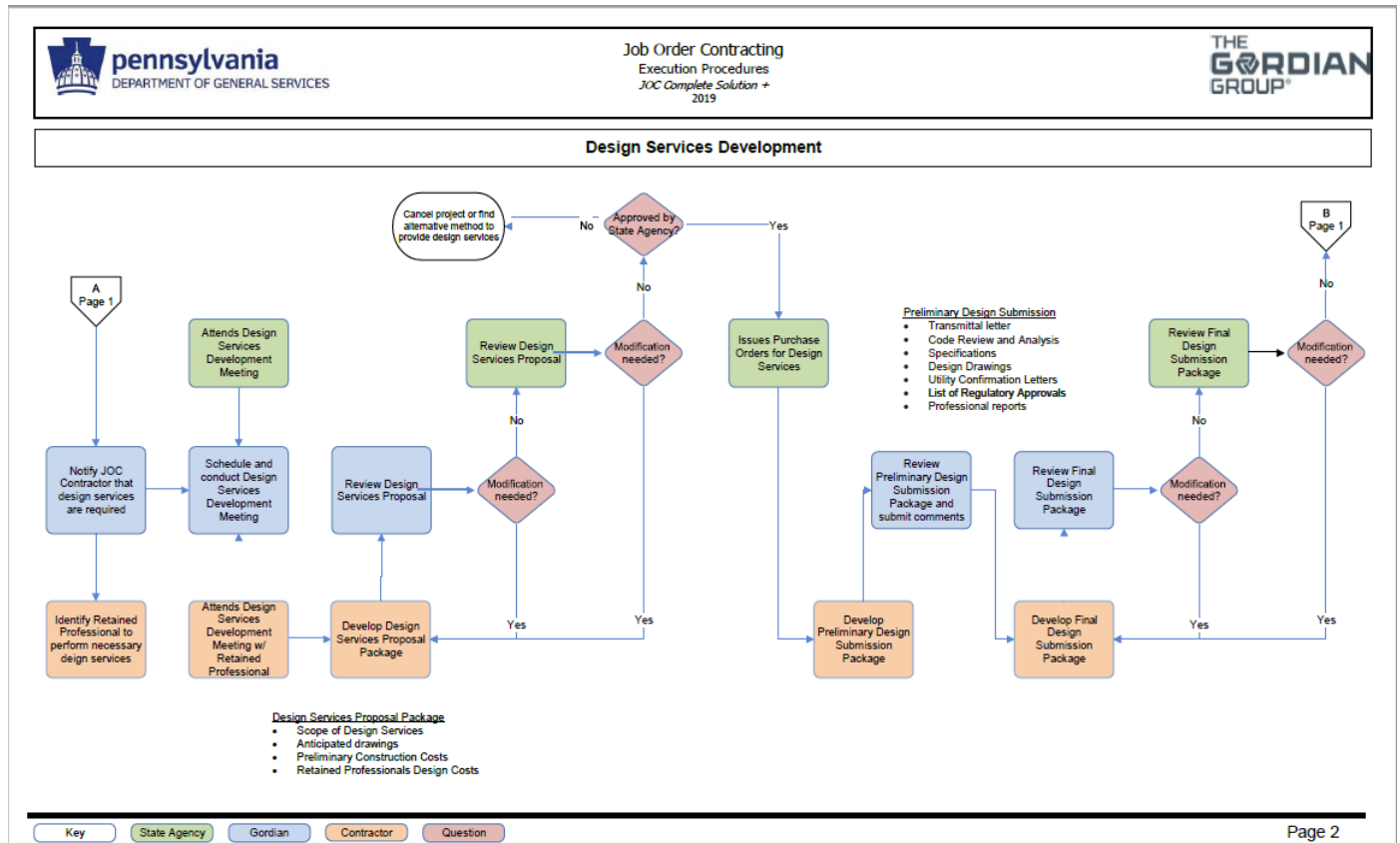
First, the Using Agency will initiate a Job Order through the eGordian management[®] software. The JOC Consultant will contact the Using Agency to discuss the parameters of the Work. Then the JOC Consultant will contact us to schedule a Joint Scope Meeting – usually within 3-5 days of the initial notice.

If we are required to hire a Design Professional, a Request for Design Cost Proposal will be issued to us first. We will engage the services of a Certified Small Business Design Professional and submit the Design Cost Proposal on or before the due date. Upon approval of the Design Cost Proposal, the Using Agency will issue a Design Job Order us requiring the Design Professional to prepare both the Preliminary and Final Design Submissions.

If no design is required, the JOC Consultant will prepare a draft Detailed Scope of Work. Lobar Associates reviews the Detailed Scope of Work and requests any required changes or modifications.

Upon approval of the Final Design Submission or Detailed Scope of Work, the JOC Consultant / Using Agency will issue a Request for Job Order Proposal to Lobar Associates, and as applicable, the other JOC Contractor(s) that will require us to prepare a Job Order Proposal.

(3) LOBAR'S PREPARATION OF THE DESIGN AND JOB ORDER PRICE PROPOSAL



When a Design Professional is required, a Request for Design Cost Proposal will be issued to Lobar Associates. We will engage the services of a Certified Small Business Design Professional and submit the Design Cost Proposal on or before the due date.

Lobar Associates will submit the following items with the Design Cost Proposal:

- Certificate and qualifications of the proposed Certified Small Business Design Professional
- Design cost to prepare the Preliminary and Final Design submitted on the Design Professional's letterhead
- Probable Construction Cost Range

Upon approval of the Design Cost Proposal, Lobar Associates provides the Design Professional's Liability Insurance in accordance with the General Conditions and then the Using Agency will issue a Design Job Order to prepare the Preliminary Design as follows:

- Transmittal letter with Preliminary Design Submission checklist, duly checked and filled-in as appropriate
- Code Review and Analysis
- Specification book that lists the Technical Specifications that apply to the Project and identify which prime JOC Contractor(s) the specification applies.
 - If an additional specification(s) is required that is not included in the Technical Specifications, the Design Professional shall provide a full specification for that portion(s) of the Work. Unless otherwise approved by the JOC Consultant, the additional specification(s) shall be in the same format as the Technical Specifications included with the Design Build Job Order Contract.

- Design Drawings, including the Cover Sheet
- Confirmation Letters from each utility company (Electric, Telephone, etc., as applicable) indicating the required service is available.
- List of Regulatory Approvals
- Structural Engineers Reports, as needed
- Investigatory Reports, Land Survey, Field/Laboratory Tests, Feasibility Assessments, Report on Hazardous Material Survey, as applicable, with cover letter describing the Design Professional's proposed solutions
- Other additional items to be required for the project

Upon submission approval of the Preliminary Design Submission, a Request for Final Design Submission will be issued to Lobar. The Design Professional shall prepare the Final Design Submission as follows:

- Transmittal letter with Final Design Documents Submission checklist, duly checked and filled-in as appropriate
- Code Review and Analysis, if changed
- Construction Drawings, including the Cover Sheet
- Report Summarizing the Status of all Utilities required for the Project
- List of Regulatory Approvals/Permits –
- Status Report indicating the status of the submission/review/approval process for all required approvals, with copies of all approvals/permits obtained to date
- Final Engineering Calculations for HVAC, civil, structural and electrical computations, if requested.
- Construction Schedule Bar Chart, with number of calendar days of construction and number of days of temporary heat, if any, recommended for the Project. This will serve as the Job Order Completion Time.
- Scope of work for the Quality Assurance Inspection, Special Inspections and Testing Services, as required during the construction stage of the project
- Written explanation of any revisions requested but not made
- Additional items requested by the JOC Consultant or Using Agency representatives

Final Design Submission documents as listed above shall be delivered to the JOC Consultant and Using Agency.

Upon approval of the Final Design Submission, the JOC Consultant / Using Agency will issue a Request for Job Order Proposal to the Lobar Associates, and as applicable, the other JOC Contractor(s) along with the PA Prevailing Wage Predetermination. Lobar Associates will then prepare a Job Order Proposal.

The Job Order Proposal shall include, at a minimum:

- Job Order Price Proposal
- Required drawings or sketches
- List of anticipated Subcontractors from eGordian® and their SB/SDB Status
- Construction schedule
- Employment Verification Act Form (E-Verify Form)
- Contract Bond in the Amount of the Job Order Price
- Certificate of Insurance
- Other requested documents.
-



Lobar Associates acknowledges that the Job Order Price shall be the value of the approved Job Order Price Proposal. The value of the Job Order Price Proposal shall be calculated by summing the total of the calculations for each Pre-priced Tasks plus the value of all Non Pre-priced Tasks.

Lobar Associates prepares each Job Order Price Proposal as follows:

Pre-priced Task: Unit Price x Quantity x Adjustment Factor
for which a unit price is set forth in, the Construction Task Catalog®.

Non Pre-priced Task: If we perform the work with our own staff, we will submit three independent quotes for all material to be installed and shall, to the extent possible, use Pre-priced Tasks for labor and equipment from the Construction Task Catalog®. If we will subcontract the work, we will also submit three independent quotes from subcontractors and choose the lowest responsible price.

In regards to **Reimbursable Tasks**, Lobar Associates is responsible for obtain all required documentation of any and all paid fees and acknowledges that they are paid without mark-up.

Lobar Associates will submit the Job Order Proposal by the date indicated on the Request for Job Order Proposal. Depending on the complexity and urgency of the Job Order, our submissions should average between seven (7) and fourteen (14) days. On complex Job Orders, we will request allowance to be made to provide adequate time for preparation and submittal of the necessary documents.

In regards to emergency and time sensitive situations, we acknowledge that we may be directed to begin work immediately with the paperwork to follow.

We agree that by submitting a Job Order Proposal, we are to accomplish the Detailed Scope of Work in accordance with the Request for Job Order Proposal at the price submitted.

(4) Selecting and Awarding Subcontracts

All of the subcontractors we solicit for JOC Proposals have been pre-qualified. Lobar Associates has an excellent relationship with the best sub-contractors in the Region. We also actively solicit SB/SDB subcontractors and will select the best-suited subcontractor for the requirements identified in the Detailed Scope of Work.

Our pre-qualification process is based upon the following:

- Relevant experience
- Size of company
- Similar project success
- Financial soundness (important in today's marketplace)
- Current/future workload
- Workforce stability
- Past project success ratio
- SB/SDB Status



Careful review of our pre-qualification requirements helped us select our pre-construction consultants as well as the bidding subcontractors.

For example, by using actual subcontractors as consultants during the design phase, you receive the following benefits:

- Accurate Cost Estimates prepared by the people who do the work and compete for work on a daily basis
- Good “Common Sense” value engineering supplied by the people who do the work
- Accurate Schedule Predictions, again by the companies who actually do the work

Upon potential award, Lobar Associates will prepare and submit a Request for Approval of Materials and/or Subcontractors (“Approval Form”) as required by the General Conditions of the JOC Contract and this Administrative Procedure.

- For each subcontractor to Lobar (whether we identified them in the Proposal or not), we will attach a copy of the subcontract, signed by both Lobar and the Subcontractor, and which complies with the requirements of the Subcontractor Article of the JOC Contract General Conditions.
- We will also submit a copy of every subcontract with a Small Business / Small Diverse Business to DGS’s Bureau of Small Business Opportunities (BDISBO).
- For purchase orders, we will submit one original certification (on our letterhead, with language identical to that set forth in the sample letter included as part of the Administrative Procedure) certifying our compliance with the terms set forth in the letter.
- We will also submit a copy of each executed purchase order that is issued to a Small Business / Small Diverse Business Supplier and Small Business / Small Diverse Business Manufacturer showing the dollar value of the purchase order. All purchase orders for Small Business / Small Diverse Business non-stocking suppliers shall include the fee or commission charged by the Small Business / Small Diverse Business non-stocking supplier for assistance in the procurement in materials and supplies.

Then, prior to the commencement of work by any Subcontractor, Lobar Associates will submit two copies of the subcontract, in accordance with the Subcontractor Article of the JOC General Conditions, to the Construction Manager.

In cases of “equals” or “substitutions,” Lobar will check the appropriate block on the Approval Form along with a “Letter of Certification” identical to the sample provided in this Administrative Procedure.

(5) SMALL BUSINESS / SMALL DIVERSE BUSINESS COMMITMENTS

[removed as noted in Addendum #1]

(6) KEYS TO SUCCESS

- ☒ Company Size: We have the manpower, in the field and office, to manage any volume of work that will be produced with the DGS General Construction JOC program.
- ☒ JOC Experience: Lobar Associates has over 10 years of Job Order Contracting experience, all using a Gordian Group solution.



- ☑ DGS Experience: Lobar Associates has over 30 years of experience working with DGS.
- ☑ Staff Experience: Many of our staff have worked on a JOC and/or DGS project, with several Project Managers, Superintendents and Administrators that specialize in the process.
- ☑ SB/SDB Experience: It takes time to build up a strong SB/SDB base, and we have been cultivating ours for over a decade.

We are very much aware, that for this program to succeed for both DGS and Lobar Associates, we must provide Superior Construction Services. By performing great work – on time and with excellent quality – every single project is the only way we will generate new work. Lobar Associates has done this – time and time again. You can count on us.

(7) OTHER RELEVANT INFORMATION

Lobar Associates also has a track record with assisting DGS remediate issues in other Regions with other JOC projects. Here are two examples:

- A. Lobar Associates was requested to take over the project at the PSP (Pennsylvania State Police) Barracks in Wyoming, PA (ER-PSP-018-GC.01). Due to the inadequate response from the initial contractor to effectively get the project underway, Lobar met the appropriate individuals on site to facilitate the scope of the project and make the necessary arrangements to get the project started as soon as possible. Lobar managed all aspects of the project from start to finish, including asbestos abatement and closely coordinated everything with SGT. John Richards who is responsible for the facility and the staff within the building. The scope of the project was extensive throughout the facility and involved work being performed on all floors, sometimes simultaneously. To add further complications, asbestos abatement was being performed while the building was occupied, making it even more important that exact procedures were performed and documented correctly. The project was a success and more importantly, the client was satisfied with the end result.

Contacts:

- Facility contact – Sgt. John Richards
- State contact – Larry Gallagher

- B. Lobar Associates was contacted by the DMVA, Chief Bowlin to provide our services at the Apache Village, NCTC, EP Infrastructure project (CR-DMVA-024-GC) due to poor quality and untimely performance of another JOC contractor. Lobar provided engineering, layout and construction of site work and concrete sidewalks as well as interior cleaning and painting due to the previous contractor not providing adequate protection of existing surfaces and furnishings.

Bobby Bowlin
717-861-9310
bobby.b.bowlin.mil@mail.mil

Attached:

1. Real World Case Study of JOC Success
2. List of DGS JOC projects we have performed on current contract



frequently asked questions

#3: I've heard KPN JOC costs more than competitive bidding. Is that true?

We recently worked on a project that highlights the competitiveness of the KPN JOC program.

The client is Lancaster County Solid Waste Management Authority. We were called in to a Joint Scope meeting regarding an upcoming project regarding renovations to their Harrisburg Pike location. Lobar prepared the price proposal utilizing the KPN JOC program.

Simultaneously, the client solicited proposals from other contractors. They wanted to compare the KPN JOC program pricing to other contractors' competitive pricing.

Below are the public bid results. Lobar Associates and the KPN JOC program-generated pricing turned out to be the lowest in each category we priced: General Construction, HVAC and Plumbing.

| Company | Bid Type | Service | Total Base Bid |
|-------------------------------|----------|----------------------|----------------|
| Lobar Associates Construction | KPN | General Construction | \$278,617.38 |
| Uhrig Construction, Inc. | LCSWMA | General Construction | \$323,000.00 |
| ECI Construction | LCSWMA | General Construction | \$330,200.00 |
| Kinsley Construction | LCSWMA | General Construction | \$331,900.00 |

| Company | Bid Type | Service | Total Base Bid |
|-------------------------------|----------|---------|----------------|
| Lobar Associates Construction | KPN | HVAC | \$70,049.12 |
| Shannon A. Smith | LCSWMA | HVAC | \$123,261.00 |

| Company | Bid Type | Service | Total Base Bid |
|-------------------------------|----------|----------|----------------|
| Lobar Associates Construction | KPN | Plumbing | \$20,323.23 |
| Shannon A. Smith | LCSWMA | Plumbing | \$32,780.00 |

Lobar + Gordian + KPN works.

7) Additional Information

Lobar Associates has completed over 300 projects since the 2016 start of the DGS JOC program

| Lobar Job # | Description |
|-------------|---|
| 16-1860- | Governor's Residence Restroom Renovation |
| 16-1861- | Capitol Complex Area 10 Parking Lot Paving |
| 16-1862- | PA Fish & Boat Overhead Doors |
| 16-1863- | PSP Driver Academy Soil Erosion Remediation |
| 16-1864- | Annex Complex Building 55 Roof Replacement |
| 16-1865- | Sign Shop Demo 4 Buildings |
| 16-1866- | Smithfield Prison Roof |
| 16-1867- | PSP Headquarters Resurface Parking Lot |
| 16-1868- | PA Fish & Boat Dryvit Repairs |
| 16-1869- | Capitol Rotunda Painting East Wing |
| 16-1870- | SCI Camp Hill Roof Replacement |
| 16-1871- | DMVA Design/Boring of Sink Hole Area |
| 16-1872- | PSP Target Storage Shed |
| 16-1873- | Railroad Museum of PA Concrete Floor Design |
| 16-1874- | PSP Academy Target System |
| 16-1875- | PSP HQ Fence & Turnstile |
| 16-1876- | Smithfield SCI Repair Water Pump & Motor |
| 16-1878- | Carpenter Shop Roof (Emergency) |
| 16-1879- | World War II Memorial |
| 16-1880- | DGS Carpenter Shop Roof Repairs |
| 16-1882- | Camp Hill Bldg 5, 6 & M Block |
| 17-1700- | PSP DHQ Conference Room Remodel |
| 17-1701- | Forum Water Main Break |
| 17-1702- | Annex Clogged Sewer Main |
| 17-1703- | Harrisburg Military Post Waste Water Line Repairs |
| 17-1704- | PA Military Museum Design |
| 17-1705- | Lloydsville Youth Bathroom/Shower Reno |
| 17-1706- | Capitol Emergency Cleanup |
| 17-1707- | Camp Hill Emergency Roof (Boiler Plant) |
| 17-1708- | Tech Park Security Barriers |
| 17-1709- | Peterson Hall Roof Replacement |
| 17-1710- | PennDOT Salt Shed Emergency |
| 17-1711- | DHS Clarks Summit State Hospital Ward 5 |
| 17-1712- | PSP North Entrance Vestibule |
| 17-1713- | PA State Police North Lot Paving Repairs |

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| 17-1714- | Benner Springs Fish Hatchery Paving Repairs |
| 17-1715- | PSP Pole Building |
| 17-1716- | Clarks Summit Dietary Roof Replacement |
| 17-1717- | NWOB Capital Street Steps Repair |
| 17-1718- | PA Railroad Museum Concrete Floor |
| 17-1719- | seal parking/ line painting |
| 17-1720- | Estimating - JOC - DGS |
| 17-1721- | Clark Summit Stair Enclosure - Engineering Fees |
| 17-1722- | Clark Summit Rec Hall Roof Engineering Fees |
| 17-1723- | L&I Building 4th fl. abatement |
| 17-1724- | Camp Hill Prison Boiler Plant Roof |
| 17-1725- | PSP Construct Chase Wall |
| 17-1726- | Camp Hill Prison F Block Roof |
| 17-1727- | PSP Humidity in Pool Area |
| 17-1728- | PA State Police Auditorium |
| 17-1729- | Standby Emergency Power Generator |
| 17-1730- | DOC Training Academy Ary Hall Flooring Repairs |
| 17-1731- | Camp Hill Prison Main Gate Sally Port |
| 17-1732- | Camp Hill Prison Infirmary Roof |
| 17-1733- | Camp Hill Prison G Block Roof |
| 17-1734- | Camp Hill Prison H Block Roof |
| 17-1735- | Camp Hill Prison K Block Roof |
| 17-1736- | Camp Hill Prison L Block |
| 17-1737- | Camp Hill Prison N Block Roof |
| 17-1738- | Camp Hill Prison M Block |
| 17-1739- | Extent Loading Dock - BJJS-2016-04 NCSTU Danville |
| 17-1740- | PFBC Coyer Lake Culvert |
| 17-1741- | EAATS Simulator Canopy |
| 17-1742- | York County Welcome Center Sidewalk Replacement |
| 17-1743- | PEMA Walking Path to PSECU |
| 17-1744- | Huntingdon SCI Smokestack Demo |
| 17-1745- | South Mountain Kitchen Design |
| 17-1746- | Clark Summit Security Upgrades |
| 17-1747- | Camp Hill Freezer Concrete Replacement |
| 17-1748- | Smithfield Roof Buildings 4,5,6 |
| 17-1749- | Rockview SCI |
| 17-1750- | Arsenal Building Restrooms Design |
| 17-1751- | SCI Muncy Road Resurfacing |
| 17-1752- | Joseph Priestley House |

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| 17-1753- | PA Military Monument Rebuild Design |
| 17-1754- | PFBC Opossum Lake Fencing |
| 17-1755- | Lancaster County Stockpile Fence |
| 17-1756- | Sinkhole Repairs-Commonwealth & North Drive |
| 17-1757- | PFBC Central Office Fencing |
| 17-1758- | PFBC Central Office Wash Bay Design |
| 17-1759- | Tioga Roof Re-Seam |
| 17-1760- | Columbia County Maintenance Roof Replacement |
| 17-1761- | PSP Academy Pasture Modifications |
| 17-1762- | FM 7158 PA DOT Boiler Replacement/Chimney Demo |
| 17-1763- | DGS Arsenal Family Room Design |
| 17-1764- | Capitol EW Atrium Painting |
| 17-1765- | North Office Building Asbestos Abatement |
| 17-1766- | High Arch Repair Design |
| 17-1767- | DMVA Building 3, 8 & James Room Renovations |
| 17-1768- | PennDOT Server Restroom Design |
| 17-1769- | PHMC Railroad Museum Leak Mitigation, Waterproofing & Repair |
| 17-1770- | PHMC Landis Valley Yellow Barn Roof |
| 17-1771- | Ephrata Cloister Stone Channel Repairs |
| 17-1772- | Senate NOB Room 104 Ceiling Repairs |
| 17-1773- | Norristown State Hospital |
| 17-1774- | Lands Valley Steam Engine Barn Exterior Renovations |
| 17-1775- | DMVA FIG Roof's Building 8-66 to 8-70 |
| 17-1776- | Scranton Stockpile Rubber Roof Design |
| 17-1777- | White Haven Roof Design |
| 17-1778- | L&I 2nd Floor Office Fitout |
| 17-1779- | L&I 4th Floor Door Install |
| 17-1780- | DMVA Building 11-63 Roof |
| 17-1781- | DMVA FIG Fence Installation |
| 17-1782- | DMVA EAATS Floor Replacement |
| 17-1783- | Fort Indiantown Gap Building 10-83 Roof Replacement |
| 17-1784- | Fort Indiantown Gap - Building 12-97 Exterior Upgrades |
| 17-1785- | PEMA Crosswalk |
| 17-1786- | DMVA FIG Muir Airfield Paving |
| 17-1787- | DMVA Building 14-26 Overhead Door |
| 17-1788- | FTIG Concrete Crushing |
| 17-1790- | DMVA Bird Netting |
| 17-1791- | DMVA FIG Guide Rail Replacement |
| 17-1792- | DMVA Tower Window Replacement |

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| 17-1793- | DMVA FIG Muir Taxiway Repairs |
| 17-1794- | DMVA FIG Building 8-65 Roof/HVAC |
| 17-1795- | PennDOT District 8 Engineering |
| 17-1800- | Main Capitol Canvas & Painting |
| 17-1801- | Ephrata Cloister Siding Repairs |
| 17-1802- | PennDOT Herrville Salt Shed High Arch Repairs |
| 17-1803- | Pleasant Gap Fish Hatchery Environmental Evaluation |
| 17-1804- | Forster Street Steps Design |
| 17-1805- | South Mountain Secue Treatment Unit Kitchen Foundation |
| 17-1806- | Record Center Catwalk Design |
| 17-1807- | Landis Valley Museum Water Infiltration Design |
| 17-1808- | Camp Hill Prison - Maintenance Building |
| 17-1809- | PLCB Boas Street Planter Boxes Design |
| 17-1810- | Norristown State Hospital CM August |
| 17-1811- | Norristown State Hospital Construction Management September |
| 17-1812- | Norristown State Hospital Construction Management October |
| 17-1813- | Norristown State Hospital Construction Management November |
| 17-1814- | Norristown State Hospital Construction Management December |
| 17-1815- | Norristown State Hospital Engineering |
| 17-1816- | DMVA -036 Blue Mountain Signage |
| 17-1817- | Camp Hill Prison Rec Hall |
| 17-1818- | Camp Hill Prison - Building 24 |
| 17-1819- | PSP Academy Roof |
| 18-1600- | FM 7253 Lehigh District 5-3 Security/Surveillance |
| 18-1601- | FM 7251 Fulton Co. - Repair Fulton Wash Bay - Design |
| 18-1602- | Arsenal Exterior Facade Repairs |
| 18-1603- | PennDOT RSR #37 Emergency Roof Repairs |
| 18-1604- | PHMC Anthracite Parking Lot Repairs |
| 18-1605- | PHMC Ephrata Cloister Sidewalks |
| 18-1606- | PHMC Railroad Museum Carpentry Upgrades |
| 18-1607- | Capitol Complex Harrisburg PA |
| 18-1608- | PennDOT FM7230 Fulton County Plumbing Upgrades |
| 18-1609- | PFBC Harris Pond Spillway Fencing |
| 18-1610- | Arsenal 2nd Floor Restrooms |
| 18-1611- | East Wing Capitol Rotunda Scaffolding and Painting |
| 18-1612- | 22nd & Forster Street Lobby Design |
| 18-1700- | Emergency Truss Repair PaDot FM 7231 |
| 18-1701- | Emergency Water Damage - AG Office |
| 18-1702- | PennDOT Real ID Design |

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| 18-1703- | Camp Hill Prison Trailer Demolition |
| 18-1704- | Annex Sewer Main Clog |
| 18-1705- | Governor's Residence Ceiling Painting |
| 18-1706- | Granite Repairs @ Cooling Tower |
| 18-1707- | FM7175 PADOT Server Farm Restroom |
| 18-1708- | Norristown State Hospital Construction Mgmt January 2018 |
| 18-1709- | Rachel Carson Office Building Roof |
| 18-1710- | 22nd & Forster Street Pond Video Inspection |
| 18-1711- | DMVA PA Veterans Memorial Restoration |
| 18-1712- | PA Railroad Rolling Stock Hall |
| 18-1713- | PSP Troop F Montoursville Steps |
| 18-1714- | DMVA Apache Village Sidewalks |
| 18-1715- | Auburn Dam Roof Repairs |
| 18-1716- | PFBC HR Stack House Design |
| 18-1717- | PFBC Pleasant Gap Raze Building |
| 18-1718- | PSP DHQ Front Lob Rehab |
| 18-1719- | PFBC Stackhouse |
| 18-1720- | Norristown State Hospital Construction Mgmt February 2018 |
| 18-1721- | Norristown State Hospital Construction Mgmt March 2018 |
| 18-1722- | PSP Wyoming Emergency Repairs |
| 18-1723- | PennDOT Lebanon County Maintenance Facility |
| 18-1724- | Scranton Roof Replacement |
| 18-1725- | White Haven Roof/Sheathing Replacement |
| 18-1726- | PSP BESO Stall Design |
| 18-1727- | DMVA Bldg. 8-73Painting |
| 18-1728- | North Drive Paving |
| 18-1729- | DMVA Building 8-64 |
| 18-1730- | Loysville Williams Cottage Restrooms |
| 18-1731- | PennDOT District 8 TCM Renovations |
| 18-1732- | FM7182 - Herr Street Storage Building, Repair Metal Roof |
| 18-1733- | FM7183 Herr Street Sign Crew Repair to Metal Roofing |
| 18-1734- | PSP Transportation Fence |
| 18-1735- | DMVA Bldg. 8-63 Renovation |
| 18-1736- | DMVA Crane Retrofit State College |
| 18-1737- | SCI Frackville Paving |
| 18-1738- | FM 7241 PADOT District 8-8 Lebanon Emergency Brick Repairs |
| 18-1739- | Camp Hill Prison Building \$66 Demo |
| 18-1740- | DMVA Area 26 Shutters |
| 18-1741- | PennDOT FM 7205 Rockview DL - Real Upgrades |

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| 18-1742- | Norristown State Hospital CM April, May, June 2018 |
| 18-1743- | PFBC Huntsdale Pipe Replacement |
| 18-1744- | State Capitol Emergency Water Damage on Wall |
| 18-1745- | NER SCI Rockview Paving Restoration |
| 18-1746- | Capitol Building 2nd Floor Senate Water Remediation |
| 18-1747- | DMVA State College |
| 18-1748- | PennDOT Emergency Broken Roof Truss |
| 18-1749- | DMVA EAATS Flooring Bldg. 19-109 & Bldg. 19-117 |
| 18-1750- | DGS Hydraulic Dock Levelers |
| 18-1751- | DMVA Area 5, Concrete Pads Anchor Points |
| 18-1752- | PSP Academy Range Knee Wall Repairs |
| 18-1753- | DMVA NCTC Card Readers |
| 18-1754- | GMVA Replace Fire Doors |
| 18-1755- | GMVA Install Wanderguard on Specific Doors |
| 18-1756- | DMVA Bldg. 24-200 Fencing |
| 18-1757- | DMVA Window Replacement Bldg. 19-101 |
| 18-1758- | DMVA Building 8-80 Auditorium Renovations |
| 18-1759- | Arsenal Building 2nd Floor Restroom Design |
| 18-1760- | Capitol Basement Mold Emergency |
| 18-1761- | NOB Phase 2 Demolition Design |
| 18-1762- | NOB Phase II Demo |
| 18-1763- | Wilkes Barre RC Fence Replacement |
| 18-1764- | North Office Building 1st floor Phase II Abatement |
| 18-1765- | North Office Building 1st floor Bathroom Demo |
| 18-1766- | Building 10-44 & 10-83 Fence project |
| 18-1767- | SCI Coal Township Paving |
| 18-1768- | Arsenal Building 3rd Floor Modernization |
| 18-1769- | Arsenal Building 2nd Floor Design |
| 18-1770- | DMVA Building 11-75 Spray Foam Roof |
| 18-1771- | DMVA Building 11-78 Sprayform Roof |
| 18-1772- | DMVA Building 11-79 Sprayform Roof |
| 18-1773- | SCI Smithfield Emergency Roof 2018 |
| 18-1774- | DMVA Area 26 Roof |
| 18-1775- | NER SCI Dallas Roof |
| 18-1776- | NCR SCI Rockview Roof |
| 18-1777- | NER Clarks Summit Building 14 Roof |
| 18-1778- | Middletown ANG Emergency Roof |
| 18-1779- | DMVA FIG Building 19-101 Roof Repairs |
| 18-1780- | DMVA Building 19-107 Roof |

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| 18-1781- | FM 7252 York County Roof Replacement - Design |
| 18-1782- | Camp Hill Prison Kitchen 1 Roof |
| 18-1783- | Camp Hill Prison Kitchen 1 Roof |
| 18-1784- | DMVA Building 19-79 Roof Emergency |
| 19-1700- | PSP BESO Stall Rehab |
| 19-1701- | Arsenal Building 3rd Floor Demo |
| 19-1702- | Old Turnpike House Demolition |
| 19-1703- | Arsenal Building Waste Oil Tank Removal |
| 19-1704- | Arsenal Building Parking Lot Design |
| 19-1705- | Black Diamond House Demolition |
| 19-1706- | PEMA House Demolition |
| 19-1707- | Dept of Agriculture Parking Lot |
| 19-1708- | Finance Building Overhead Door Replacement |
| 19-1709- | JOC-HV Yard Fire Suppression System |
| 19-1710- | South Mountain Walkway Design |
| 19-1711- | Arsenal Caulk & Repoint North Side of Building |
| 19-1712- | FTIG Aviation Fuel Facility |
| 19-1713- | Main Capitol 157 Ceiling Repairs |
| 19-1714- | L&I Building 12th Floor Abatement |
| 19-1715- | NOB Elevator Shaft Repairs Emergency |
| 19-1717- | SCI Camp Hill L&K Sinkhole Emergency Repairs |
| 19-1718- | LYDC Parking Lot Rehab |
| 19-1719- | Repoint/Reset Capitol Steps |
| 19-1720- | East Wing Garage Cleaning |
| 19-1721- | DMVA TUAS Runway Expansion Design |
| 19-1722- | DMVA Veterans Memorial Roof Replacement |
| 19-1723- | PennDOT FM7251 Fulton County District 9-4 Wash Bay |
| 19-1724- | NOB Elevators 1, 2 & 3 |
| 19-1725- | SCI Smithfield Manhole Repairs |
| 19-1726- | South Mountain STU Walkway |
| 19-1727- | PSP Transportation Compound Paving |
| 19-1728- | Capitol Steps Re-Caulk Upper Portion |
| 19-1729- | DMVA Building 11-59 Roof Repair |
| 19-1730- | DMVA Building 11-69 Roof Repair |
| 19-1731- | DMVA Bldg. 8-80 Construct Vestibule Design |
| 19-1732- | Building 2-26 Reinforcement of Arms Vault |
| 19-1736- | PFBC Coyer Lake Sluice Gate Repairs |
| 19-1737- | DMVA Bldg 19-126 BAT Simulator |
| 19-1738- | DMVA Roadway Line Painting |

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| 19-1739- | DMVA Bldg 4-174 WWTP |
| 19-1780- | DMVA Skylight Repairs |
| 19-1781- | PaDot FM 7252 Roof Repair |
| 19-1782- | Huntingdon Prison Roof |
| 19-1783- | DMVA Building 19-101 Roof |
| 19-1784- | DMVA South Mountain RC Roof Replacement |
| 19-1785- | PJC Roof 8th Floor |
| 19-1786- | FITG, Bldg. T-01 Roof |
| 19-1787- | YFC #3 Shingle Roof |
| 19-1788- | NOB Roof Repairs |
| 19-1790- | Camp Hill Gymnasium/Kitchen Roof |
| 19-1791- | DMVA Area 7 Roof's |
| 19-1800- | 1100-JOC Rockview Fence |
| 19-1801- | Lewistown Fire Academy Painting |
| 19-1802- | PA State Fire Academy Paving |
| 19-1803- | PaDot FM 7133 Mifflin Twp. RSR Area Roof Replacement |
| 19-1804- | PEMA State Fire Academy - Fence & Gate |
| 19-1805- | SCI Muncy Design & Engineering |
| 19-1806- | PennDOT Clearfield Stock Pile Metal Roof & Siding |
| 19-1807- | PaDot FM 6431 Clearfield Co. Siding & Roofing |
| 19-1808- | FM 7292 Rockview Parking Pad |
| 19-1809- | PFBC Chillisquaque Boat Access Area Paving |
| 19-1840- | DMVA Wellsboro RC, Roof & Stormwater Repairs |
| 19-1841- | DMVA Emergency Roof Repairs |
| 19-1842- | NCSTU Green Building |
| 19-1850- | PennDOT FM7256 Repair Vehicle Wash Entry |
| 19-1851- | Pa Dot FM 7250 District 4-0 Sidewalk Design |
| 19-1852- | Scranton Iron Works - Fence Repairs |
| 19-1853- | PA Career Link Scranton Parking Lot Paving |
| 19-1855- | PaDot FM 7295 Luzerne Dome Repairs |
| 19-1856- | CSSH Infrared Scan Building 22 |
| 19-1857- | PaDot FM 7296 Tunkhannock Bldg. Post Repair |
| 19-1858- | DMVA Glass Panel Repair |
| 19-1890- | Dallas SCI C Block Roof Repairs Emergency |
| 19-1891- | YFC #2 Roof Repairs |
| 19-1892- | SCI Retreat Maintenance Garage Roof |

Response
To

Request for Proposal
For General Construction Job Order Contract

CENTRAL SOUTHWEST REGION

Contract No: DGS A-2019-0001-JOC-CSW-K-1

PACKAGE III: SMALL BUSINESS AND SMALL DIVERSE BUSINESS SUBMITTAL

Prepared
By



MASTER BUILDERS

4 Barlo Circle

Dillsburg, PA 17019

PH: 717-432-3429 FAX: 717-432-7343

www.lobarassoc.com

**SDB-2
SDB PARTICIPATION SUBMITTAL**

Offeror: Lobar Associates, Inc
Discipline: General Construction
Region: Central Southwest Region

CHECK ONE, AND ONLY ONE, BOX. FAILURE TO SUBMIT A COMPLETED SDB PARTICIPATION SUBMITTAL WILL RESULT IN REJECTION OF YOUR BID/PROPOSAL.

☒ **I agree to meet the SDB participation goal in full.**

I have completed and am submitting with my bid or proposal an **SDB Listing**, which is required in order to be considered for award.

☐ **I am requesting a partial waiver of the SDB participation goal.**

After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal**, I am unable to achieve the total SDB participation goal for this solicitation and am requesting a partial waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal both of the following, which are required in order to be considered for award:

1. an **SDB Listing** for that portion of the SDB participation goal for which I intend to meet; AND
2. a **Good Faith Efforts Waiver Request** for any portion of the SDB participation goals that I do not intend to meet.

☐ **I am requesting a full waiver of the SDB participation goal**

After making good faith outreach efforts as more fully described in the **Guidance for Documenting Good Faith Efforts to Meet the SDB Participation Goal**, I am unable to achieve any part of the SDB participation goal for this solicitation and am requesting a full waiver of the SDB participation goal.

I have completed and am submitting with my bid or proposal a **Good Faith Efforts Waiver Request** for the complete SDB participation goal, which is required in order to be considered for award.

NOTE: SDB primes who are submitting as bidders or offerors must complete an **SDB Listing** identifying any self-performance towards the SDB participation goal.

SDB-3
SDB LISTING

Bidder/Offeror to complete the following:

Amount of SDB participation goal to be met through the use of SDB subcontractors, suppliers, or manufacturers: Bidders/offerors are not required to identify the specific SDB subcontractors, suppliers, or manufacturers within this SDB Listing, but must identify the total percentage (%) of work to be performed by SDB subcontractors, suppliers, or manufacturers. However, the selected bidder/offeror must submit Utilization Reports identifying the SDB subcontractors, suppliers, or manufacturers used to meet the portion of the SDB participation goal listed below. To receive credit toward meeting the SDB participation goal, the SDB subcontractor, manufacturer, or supplier must be a DGS-verified SDB as of the date the work to be completed by the SDB has commenced.

Percentage of work to be performed by SDB subcontractors, suppliers, or manufacturers:

8.2 %

If the Prime Bidder/Offeror is a DGS-verified SDB, complete the following:

SAP Vendor Number (6-digit number): _____

SDB Verification Number (located on DGS SDB verification):

Type of SDB: ☐ MBE

☐ WBE

☐ LGBTBE

☐ DOBE

Description of Work to be Performed (Statement of Work/Specification reference):

Percentage of work to be self-performed by SDB bidder/offeror: _____%

APPENDIX I

COST SUBMISSION FORM

The Proposer shall set forth Adjustment Factors in legible figures in the respective space provided. Failure to submit all Adjustment Factors will result in the Proposal being deemed non-responsive. The JOC Contractor shall perform the Tasks required by each individual Job Order using the following Adjustment Factors:

PROPOSER: Lobar Associates, Inc

| | Adjustment Factor Name | Adjustment Factor Bid | X Multiplier | = Total |
|----|---|--------------------------------|--------------|----------------------------------|
| 1. | Adjustment Factor for Normal Working Hours | = <u>1</u> . <u>1</u> <u>8</u> | X 0.30 | = <u>0</u> . <u>3</u> <u>5</u> ✓ |
| 2. | Adjustment Factor for Other Than Normal Working Hours | = <u>1</u> . <u>2</u> <u>4</u> | X 0.10 | = <u>0</u> . <u>1</u> <u>2</u> ✓ |
| 3. | Emergency | = <u>1</u> . <u>2</u> <u>2</u> | X 0.15 | = <u>0</u> . <u>1</u> <u>8</u> ✓ |
| 4. | Secured Facility | = <u>1</u> . <u>3</u> <u>4</u> | X 0.10 | = <u>0</u> . <u>1</u> <u>3</u> ✓ |
| 5. | Emergency in Secured Facility | = <u>1</u> . <u>3</u> <u>6</u> | X 0.15 | = <u>0</u> . <u>2</u> <u>0</u> ✓ |
| 6. | Adjustment Factor for Non Pre-priced Tasks | = <u>1</u> . <u>0</u> <u>4</u> | X 0.10 | = <u>0</u> . <u>1</u> <u>0</u> ✓ |
| 7. | Adjustment Factor for Design Work | = <u>1</u> . <u>1</u> <u>4</u> | X 0.10 | = <u>0</u> . <u>1</u> <u>1</u> ✓ |
| 8. | Add all the Total amounts in the right column. The Sum of these Total amounts is the Final Proposed Price. | | | = <u>1</u> . <u>1</u> <u>9</u> |