



2155 So. Bascom Ave., Suite 200
Campbell, CA 95008-3279
408.879.0600

7726 N. First St., Suite 263
Fresno, CA 93720
559.909.0099

E-mail: mark@sugimura.com
Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Miscellaneous site upgrades at Bowers Elementary School
Santa Clara Unified School District
SFA Project #19101

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of a miscellaneous site upgrades including play structure(s), shades structure(s), path of travel upgrades, new security fencing and gates, and parking lot gates that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$1,350,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$121,500.

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



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Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Perimeter Fencing and Gates, Path of Travel and Shade
Structures at Braly Elementary School
Santa Clara Unified School District
SFA Project #19096

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of new perimeter fencing with gates, path of travel upgrades and shades structures that work within the District known budget at this time. The estimated budget based on previous projects will likely be close to \$500,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$40,000.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



Architecture • Planning • Interiors
Landscape Architecture

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Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
T-K Play Structure, perimeter fencing and gates, path of travel
and shade structures at Haman Elementary School
Santa Clara Unified School District
SFA Project #19098

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of a new T-K Play Structure, perimeter fencing and gates, path of travel and shade structures that work within the District's known budget, at this time. The estimated budget based on previous projects will likely be close to \$750,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$60,000.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

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Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



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October 9, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Miscellaneous site upgrades at Hughes Elementary School
Santa Clara Unified School District
SFA Project #19103

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of a miscellaneous site upgrades including play structure(s), shades structure(s), path of travel upgrades, new security fencing and gates, and parking lot gates at the Hughes Elementary school campus that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$1,350,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$121,500.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



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Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Miscellaneous site upgrades at
Millikin Basics Elementary School
Santa Clara Unified School District
SFA Project #19104

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of a miscellaneous site upgrades including play structure(s), shades structure(s), path of travel upgrades, new security fencing and gates, and parking lot gates at the Millikin Basics Elementary school campus that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$1,350,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$121,500.

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



Architecture • Planning • Interiors
Landscape Architecture

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Website: www.sugimura.com

October 9, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Miscellaneous site upgrades at
Montague Elementary School
Santa Clara Unified School District
SFA Project #19105

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of a miscellaneous site upgrades including play structure(s), shades structure(s), path of travel upgrades, new security fencing and gates, and parking lot gates at the Montague Elementary school campus that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$1,350,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$121,500.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:

A handwritten signature in blue ink that reads "Mark C. Finney". The signature is stylized with a large "M" and a long, sweeping underline.

Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



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Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Pre-School Play Structure, perimeter fencing and gates, path of
travel and shade structures at Pomeroy Elementary School
Santa Clara Unified School District
SFA Project #19099

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of a new Pre-School Play Structure, perimeter fencing and gates, path of travel and shade structures at the Pomeroy Elementary campus that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$750,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$60,000.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



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Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Miscellaneous site upgrades at
Ponderosa Elementary School
Santa Clara Unified School District
SFA Project #19106

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of a miscellaneous site upgrades including play structure(s), shades structure(s), path of travel upgrades, new security fencing and gates, and parking lot gates at the Ponderosa Elementary school campus that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$1,350,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$121,500.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



Architecture • Planning • Interiors
Landscape Architecture

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Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Upper grade Play Structure, perimeter fencing and gates, path
of travel and shade structures at Scott Lane Elementary School
Santa Clara Unified School District
SFA Project #19100

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of a new Upper Grade Play Structure, perimeter fencing and gates, path of travel and shade structures at the Scott Lane Elementary campus that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$750,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$60,000.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



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Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Miscellaneous site upgrades at
Sutter Elementary School
Santa Clara Unified School District
SFA Project #19107

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of a miscellaneous site upgrades including play structure(s), shades structure(s), path of travel upgrades, new security fencing and gates, and parking lot gates at the Sutter Elementary school campus that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$1,350,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$121,500.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



Architecture • Planning • Interiors
Landscape Architecture

2155 So. Bascom Ave., Suite 200
Campbell, CA 95008-3279
408.879.0600

7726 N. First St., Suite 263
Fresno, CA 93720
559.909.0099

E-mail: mark@sugimura.com
Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Miscellaneous site upgrades at
Washington Open Elementary School
Santa Clara Unified School District
SFA Project #19108

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of a miscellaneous site upgrades including play structure(s), shades structure(s), path of travel upgrades, new security fencing and gates, and parking lot gates at the Washington Open Elementary school campus that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$1,350,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$121,500.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:

A handwritten signature in blue ink that reads "Mark C. Finney". The signature is stylized with a large "M" and "F".

Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



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Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Perimeter Fencing and Gates and Shade Structures at Don
Callejon Elementary School
Santa Clara Unified School District
SFA Project #19097

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural and Engineering services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural and engineering services for the design and preparation of drawings and specifications for the design of new perimeter fencing with gates and shades structures that work within the District known budget at this time. The estimated budget based on previous projects will likely be close to \$500,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$40,000.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

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REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

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Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



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Website: www.sugimura.com

October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Miscellaneous site upgrades at
Wilcox High School
Santa Clara Unified School District
SFA Project #19109

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural services for the design and preparation of drawings and specifications for the design of a new perimeter fence at the Wilcox High school campus that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$500,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$25,000.

Principal
Mark C. Finney

Associate
Donald Barry

Project Managers
Jackie Barbé
Mike Bowers
Jocelyn Martinez
Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District



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October 8, 2019

Mr. Larry Adams
Director of School Bond Projects
Santa Clara Unified School District
Santa Clara, CA

Subject: Architectural and Engineering Proposal
Shade structure at
Community Day School
Santa Clara Unified School District
SFA Project #19110

Dear Mr. Adams:

We are pleased to provide a written proposal for Architectural services for your consideration. The following best describes services that we will provide once you have accepted this proposal:

SCOPE OF WORK

Provide architectural services for the design and preparation of drawings and specifications for the design of a new PC Shade structure at the Community Day school campus that works within the District's known budget. The estimated budget based on previous projects will likely be close to \$500,000.

This proposal includes architectural oversight and design and all necessary engineering associated with the work as identified to date. It is our understanding that the District will hire Sandis Civil Engineers, who we will gladly coordinate with for this project. We will seek DSA approval and close-out for this project. Our fee includes Design Development, Construction Documents, and Construction Administration. The breakdown for billing is as follows:

Schematic and Design Development (SD/DD)	25% of the fee
Construction Documents (CD)	40% of the fee
Bid and Award (BA)	5% of the fee
Construction Administration (CA)	25% of the fee
Close-out with DSA (CO)	5% of the fee

Principal
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Linda Mao
John Tischler
Howard Cohen
Brendan Kelly
Norma Jackson

Project Close-out Specialist
Michael Kaluzhinsky

SFA will assist the District in the bidding process. **SFA** will work with the District hired Construction and Program management team.

BASIC COMPENSATION

We propose a total fixed fee of \$25,000.

ADDITIONAL SERVICES

Services beyond Basic Service described above will be invoiced based upon an hourly rate as accepted and approved by the District staff prior to work requested by the District staff. Hourly rates would only be used with the District's written approval.

REIMBURSABLE EXPENSES

Reimbursable expenses are invoiced at 1.10 times actual cost.

We are available to proceed immediately on this project, upon your approval of this proposal. Please do not hesitate to contact us for any issues that are not clearly identified. Please indicate your acceptance of this Proposal by signing below, which will become our working agreement, and email a copy back to us as soon as possible so that we can get started.

Again, thank you for allowing us to provide a proposal for this project. We look forward to working with you again.

Sincerely yours,
Sugimura Finney Architects, Inc.

Accepted:



Mark C. Finney, Principal
Architect
C-24673

Santa Clara Unified School District