

SECTION D PRICE PROPOSAL

INSTRUCTIONS

There are two pricing forms to be completed:

1. On-Premises
2. Hosted or Software-as-a-Service (SAAS)

If you only provide one option, please complete the applicable form. If you provide both options, please complete both forms. Also note if there are any other options that you provide and complete an applicable form for those options.

All questions must be answered in as detailed a manner as possible on a separate document, titled appropriately.

**SECTION D
PRICE PROPOSAL**

ON-PREMISES LICENSE PRICING

Questions

1. Briefly describe your estimating approach and the basis for your proposed pricing.
2. Briefly describe your fee structure for professional services.
3. Discuss how you will discount the software, maintenance/support, and services rate for us.
4. Provide a summary of costs included in this proposal by Module. Each Module should include all General and I.T. functions listed on the Desired Matrix. Identify any exclusions in the assumptions:

SOFTWARE LICENSE BY MODULE	AMOUNT	ASSUMPTIONS
Highway Management		
E911/Rural Addressing		
Motor Pool		
Fuel		
Road Sign Management		
Fleet Maintenance		
Building Department		
Planning & Zoning		
Flood Control		
Vendor Provided Services and Support		
Other: (Describe)		
Sub-Total: Core Modules		
Optional: (Describe)		
Sub-Total: Software License		

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IMPLEMENTATION	AMOUNT	ASSUMPTIONS
Data Conversion		
Migration		
System Install		
Integration		
Customization		
Travel Expenses		
Training		
Other: (Describe)		
Sub-Total: Implementation		
Ratio: Implementation Cost to License Cost (E.g. 2:1)		
ANNUAL MAINTENANCE and SUPPORT	AMOUNT	ASSUMPTIONS
Year 1		
Year 2		
Year 3		
Year 4		
Year 5		
Year 6		
Year 7		
Year 8		
Sub-Total: Maintenance & Support		
Maintenance & Support Cost Calculation Formula (e.g. 18% of purchase price)		
GRAND TOTAL		LICENSE, IMPLEMENTATION, 8 YRS. MAINTENANCE

**SECTION D
PRICE PROPOSAL**

HOSTED OR SOFTWARE-AS-A-SERVICE (SAAS) PRICING

Questions

1. Are you proposing a Hosted or Software-as-a Service (SaaS) option? Briefly describe.
2. Briefly describe your estimating approach and the basis for your proposed pricing.
3. Briefly describe your fee structure for professional services.
4. Discuss how you will discount the subscription, maintenance/support, and services rate for us.
5. Describe any commitments (e.g. can we terminate at any time? Is there a 1-year commitment? Etc.)
6. Provide a summary of costs included in this proposal by Module. Each Module should include all General and I.T. functions listed on the Desired Matrix. Identify any exclusions in the Assumptions:

HOSTED/SAAS SUBSCRIPTION	AMOUNT	ASSUMPTIONS
Highway Management		
E911/Rural Addressing		
Motor Pool		
Fuel		
Road Sign Management		
Fleet Maintenance		
Building Department		
Planning & Zoning		
Flood Control		
Vendor Provided Services and Support		
Other: (Describe)		
Sub-Total: Core Modules		
Optional: (Describe)		
Sub-Total: Annual Subscription		

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SERVICE ELEMENTS	ANNUAL SUBSCRIPTION AMOUNT	ASSUMPTIONS
Infrastructure		
Equipment		
Telecommunications & Network		
Operations Support		
Client Environment Support		
Data Storage		
Disaster Recovery		
Other: (Describe)		
Sub-Total: Annual Service Elements Subscription		
IMPLEMENTATION	AMOUNT	ASSUMPTIONS
Data Conversion		
Migration		
Integration		
Customization		
Travel Expenses		
Training		
Other: (Describe)		
Sub-Total: Implementation		
Ratio: Implementation Cost to License Cost (E.g. 2:1)		

**ATTACHMENT D
PRICE PROPOSAL**

ANNUAL MAINTENANCE and SUPPORT	AMOUNT	ASSUMPTIONS
Software		
Hardware		
Other: (Describe)		
Sub-Total: Maintenance & Support		
Maintenance & Support Cost Calculation Formula (e.g. 18% of purchase price)		
GRAND TOTAL		1st YEAR SUBSCRIPTION, SERVICE ELEMENTS, IMPLEMENTATION, MAINTENANCE & OTHER