

# **Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of Day-NULM**

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## **DAY-State Urban Livelihood Mission (SULM)**

Directorate, Urban Administration & Development

Government of MP,

Bhopal, Madhya Pradesh

PROPOSAL SUBMISSION DUE BY: [07/07/2021, 06.00 PM]

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## RFP Summary

RFP: <b>DAY-NULM</b>	Proposal Submission Due By: <b>07/07/2021, 06.00 pm</b> <a href="http://www.mptenders.gov.in">www.mptenders.gov.in</a>
<b>Purpose of RFP:</b>  The purpose of this RFP is to seek participation of eligible organizations in the Employment through Skill Training & Placement (EST&P) Component of Deendayal Antyodaya Yojna-National Urban Livelihood Mission (DAY-NULM) program of the Government of Madhya Pradesh, and to this end, empanel such organizations at the State level as Skill Training Providers (STPs) to organize skill training and placement program in 406 ULBs of the state as per the TOR given in this RFP document/ NULM guidelines.	
<b>Project Overview:</b>  The Employment through EST&P Component under DAY-NULM is designed to provide skills to the unskilled urban poor as well as to upgrade their existing skills. The program will provide for skill training of the urban poor to enable them setting up self-employment ventures and for salaried jobs in the private sector. The EST&P Program intends to fill the gap between the demand and availability of local skills by providing skill training program as required by the market.	
<b>Project Objectives:</b> <ul style="list-style-type: none"><li>• To provide an asset to the urban poor in the form of skills for sustainable livelihood.</li><li>• To increase the income of urban poor through structured, market-oriented certified courses that can provide salaried employment and / or self-employment opportunities which will eventually lead to better living standards and alleviation of urban poverty on a sustainable basis, and</li><li>• Ensure inclusive growth with increased contribution of skilled urban poor to the National Economy.</li></ul>	
<b>Number of Districts, ULBs and Training Targets:</b> <ul style="list-style-type: none"><li>• Districts- 52</li><li>• ULBs- 406</li><li>• Target- 52000</li></ul>	
<b>Period of Empanelment:</b> 3 years, extendable to 5 years	
<b>Scope of Work:</b> To train and place 52000 eligible candidates from amongst the urban BPL families in in 406 ULBs of 52 districts of the state of Madhya Pradesh by the end of the financial year 2021-22.	
<b>Current Roadblocks and Barriers to Success</b>	

<ul style="list-style-type: none"> <li>● Candidate Mobilization</li> <li>● Candidate Placement</li> <li>● Candidate Post Placement Tracking</li> </ul>		
<b>Evaluation Criteria</b> <ul style="list-style-type: none"> <li>● Since how long the organization has been registered</li> <li>● How good the financial health of the organization is</li> <li>● Since how long the organization has been in the skill training business</li> <li>● What performance of the organization regarding candidate training and placement during the past 3 years has been</li> <li>● Does the organization have training facilities already existing in the state</li> <li>● Does the organization have SSC certified domain trainers already on board</li> <li>● What the placement tie-up the organization have for the proposed skill train</li> <li>● PowerPoint Presentation on target achievement plan</li> </ul>		
<b>Submission Requirements</b> <ul style="list-style-type: none"> <li>● Original copy of the Proposal (in English language only) complete in all respects, including the required fee, to be submitted in a separate envelop, with a title written on the envelop "Technical Proposal".</li> <li>● Documentary proof for the Essential Eligibility Criteria as mentioned in Section 2. of the document</li> <li>● Documentary proof for the Evaluation Criteria as mentioned in Section 13. Of the document</li> <li>● A non-refundable Application fee of Rs 10000/-</li> <li>● An EMD (Earnest Money Deposit) of Rs 100000/-</li> <li>● Declaration that Proposal will remain valid for 180 days after the submission date indicated</li> <li>● Declaration that a performance Bank Guarantee will be submitted by the RFP applicant at the time of signing of MoU amounting to Rs 100,000 or 5% of the project cost, whichever is higher, in case his/her organization is selected for empanelment.</li> </ul>		
SPOC: Sarvendra Pandey, Assistant Director, UADD, Bhopal, MP		Phone: 7898096580 Landline: 0755-2558282
Source of the availability of RFP Document		www.mptenders.gov.in
Mode of Submission of RFP		Online (at www.mptenders.gov.in )
<b>RFP Document Cost:</b> Rs 10,000/- (Rs ten thousand only) (non-refundable)		<b>Performance Guarantee Value:</b> Rs 100000/- (Rs one lakh only) or 5% of the project cost, whichever is higher
<b>EMD (Earnest Money Deposit):</b> Rs 100000/- (Rs one lakh only)		

#### Mode of Payment

All payments with regard to RFP submission have to be made online through [www.mptenders.gov.in](http://www.mptenders.gov.in) portal.

**Pre-Submission Queries** (Please email your queries latest by **28/06/2021** by 06.00 pm to [rfp.estp.sulm@gmail.com](mailto:rfp.estp.sulm@gmail.com))

SN	Name of Organization	Contact Mobile No.	email	Query	Section No.	Page No.
1.						
2.						
3.						
4.						

#### Important Dates

SN	Milestone	Date	Day
1.	Issue of RFP	23/06/2021	Wednesday
2.	Last date for the Submission of Queries	28/06/2021, 06.00 pm	Monday
3.	Pre-Submission Meeting (online)	30/06/2021, 02.00 pm	Wednesday
4.	Proposal Submission starts on	01/07/2021	Thursday
5.	Last Date of Submission of RFP	07/07/2021, 06.00 pm	Wednesday
6.	Date of Presentation by Applicants	14-15-16/07/2021	Wednesday to Friday
7.	Publication of the List of Successful Applicants	20/07/2021	Tuesday
8.	Signing of MoU/ Issue of work-order	27-28-29-30/07/2021	Tuesday to Friday
9.	Start of Work	02/08/2021	Monday
10.	Completion of work	31/03/2022	Thursday

## List of Abbreviation

1.	BPL	Below Poverty Line
2.	CBT	Capacity Building
3.	CMM	City Mission Manager
4.	CNN	Common Cost Norm
5.	CTC	Cost to Company
6.	DAY-NULM	Deendayal Antyodaya- National Urban Livelihood Development Mission
7.	EST&P	Employment through Skill Training & Placement
8.	FY	Financial Year
9.	GoMP	Government of Madhya Pradesh
10.	ITI	Industrial Training Institute
11.	MIS	Management Information System
12.	MoMSME	Ministry of Micro, Small and Medium Enterprises
13.	MoU/ MOU	Memorandum of Understanding
14.	MP	Madhya Pradesh
15.	NP	Nagar Parishad
16.	NPN	Nagar Palik Nigam
17.	NPP	Nagar Palika Parishad
18.	NSDC	National Skill Development Corporation
19.	NSQF	National Skill Qualification Framework
20.	OBC	Other Backward Class
21.	PMEGP	Prime Minister's Employment Generation Program
22.	PwD	People with Disability
23.	RFP	Request for Proposal
24.	SC	Scheduled Cast
25.	SJSRY	Swarna Jayanti Shahari Rozgar Yojana
26.	SMART	Skill Management and Accreditation of Training
27.	SPOC	Single Point of Contact
28.	SSC	Sector Skill Council
29.	ST	Scheduled Tribe
30.	STP	Skill Training Provider
31.	SULM	State Urban Livelihood Mission
32.	TOR	Terms of Reference
33.	UADD	Urban Administration and Development Directorate
34.	ULB	Urban Local Body

## Letter of Invitation

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1. The Client, State Urban Livelihood Mission (SULM), M.P., under the Directorate of Urban Administration and Development, Government of Madhya Pradesh (GoMP), is implementing the DAY-National Urban Livelihood Mission (DAY-NULM) program of GoI in 406 ULBs of the State. The EST&P program component is designed to provide sustainable livelihood to urban poor through skill training, details of which are available at <https://nulm.gov.in/>
2. The Client invites proposals from eligible public and private sector organizations for providing skill training, certification & placement to the urban poor (BPL) in all ULBs selected under DAY-NULM. Please refer to the details of eligible organizations given in Section 2 of this RFP document.
3. Selected organizations will be empaneled for 3 years (from 2021 through 2024), which may be extendable to 5 years; however, work-order and MoU will be issued/executed on yearly basis. Therefore, performance of the empaneled organizations will be a key factor in being able to remain empaneled till the end of the empanelment period. Any organization lacking in performance will be de-empaneled forthwith. Criteria of performance mentioned here will be target achievement and adherence to the project stipulations and quality standards as prescribed in the RFP document and as laid down in NULM/CNN guidelines.
4. All information contained in this RFP document should be treated as confidential and the bid participants are required to limit dissemination on a need-to-know basis.
5. Please note that while all the information and data regarding this RFP is true to the best of the Client's knowledge, the Client holds no responsibility for the accuracy of this information and it is the responsibility of the Skill Training Provider to check the validity of data included in this document.
6. Empanelment of Skill Training Providers will be based purely on technical evaluation as per the criteria set in the RFP document and the information provided by the interested parties in their proposal.
7. Interested organizations may submit their proposal online in the prescribed format, in soft copy only, along with the RFP application fee of Rs. 10000/- (Rs ten thousand only) and the EMD of Rs 100000/- (Rs one lakh only) through the portal [www.mptenders.gov.in](http://www.mptenders.gov.in)
8. The proposal in due form along with requisite application fee must be submitted to the office of the Mission Director, Directorate of Urban Administration and Development, Government of Madhya Pradesh, Bhopal online only latest by 06.00 pm of 07<sup>th</sup> July 2021 at [www.mptenders.gov.in](http://www.mptenders.gov.in) . Proposal received after the due date and time shall not be considered. Also, incomplete proposal in any respect shall be summarily rejected.
9. In case, due date for submission of tender happens to be a holiday, the due date shall be shifted to the next working day for which no prior intimation will be given.
10. The Proposal must declare and affirm that it will remain valid for 180 days after the submission date.

11. The Mission Director/ Commissioner/ competent authority at SULM, UADD, Madhya Pradesh reserves the right to accept or reject any or all proposals without incurring any obligation to inform the affected applicant/s.

**Office of the Commissioner/ Mission Director  
State Urban Livelihood Mission  
Government of Madhya Pradesh, Bhopal**

**Date:**

**Place:**



## **Disclaimer**

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1. Though adequate care has been taken in the preparation of this Request For Proposal (RFP) document, the RFP applicant should satisfy himself/herself that the Document is complete in all respects. Intimation of discrepancy, if any, should be given to the SPOC immediately. If this office receives no intimation of discrepancy latest by 28/06/2021, it shall be deemed that the Request for Proposal Document is complete and final in all respects.
2. This RFP is neither an agreement nor an offer by the SULM to the prospective RFP applicants or any other person. The purpose of this RFP is to provide interested parties with information that may be useful to them in the formulation of their proposal for empanelment pursuant to this RFP. This RFP includes statements, which reflect various assumptions and assessments arrived at by the SULM in relation to the Employment through Skill Training & Placement (EST&P) Component of DAY-NULM. Neither SULM, nor do their employees or consultants, make any representation or warranty as to the accuracy, reliability or completeness of the information in this RFP and it is not possible for SULM to consider the investment objectives, financial situation and particular needs of each party who reads or uses this RFP. Some of the prospective RFP applicants may have a better knowledge of the Program than others. Each prospective RFP applicant should conduct his own investigations and analysis and check the accuracy, reliability, and completeness of the information in this RFP and obtain independent advice from appropriate sources.
3. Information provided in this RFP to the RFP applicants is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The SULM accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.
4. Neither SULM nor their employees or consultants will have any liability to any prospective RFP applicant or any other person under the law of contract, the principles of restitution or unjust enrichment or otherwise for any loss, expense or damage which may arise from or be incurred or suffered in connection with anything contained in this RFP, any matter deemed to form part of this RFP, the award of the Program, the information and any other information supplied by or on behalf of SULM or their employees, any consultants or otherwise arising in any way from the selection process for the Program.
5. SULM also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any RFP applicant upon the statements contained in this RFP.
6. SULM reserves the right to reject any or all the proposals submitted in response to this Request for Proposal (RFP) at any stage without assigning any reasons whatsoever.
7. SULM reserves the right to change /modify/alter/amend any or all the provisions of this Request for Proposal (RFP).
8. SULM shall have no liability for non-receipt of any communication from the RFP applicant to SULM and vice-versa due to any technical delay or otherwise.

9. The issue of this RFP does not imply that the client is bound to select and shortlist the RFP applicant for Empanelment or award of work to the empaneled STPS, as the case may be, for the Program and SULM reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.
10. The RFP applicant shall bear all its costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fee, expenses associated with any demonstrations or presentations which may be required by the client, or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the RFP applicant and the client shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by a RFP applicant in preparation for submission of the Proposal, regardless of the conduct or outcome of the STP selection Process.

**Office of the Commissioner/ Mission Director  
State Urban Livelihood Mission  
Government of Madhya Pradesh, Bhopal**

**Date:**

**Place:**

## **Details of RFP**

### **1. Purpose of the RFP**

The purpose of this RFP is to seek participation of eligible organizations in the EST&P (Employment through Skill Training & Placement) Component of DAY-NULM (Deendayal Antyodaya Yojna-National Urban Livelihood Mission) program of the Government of Madhya Pradesh, and to this end, empanel such organizations at the state level as STPs (Skill training Providers) to organize skill training and placement program in 406 ULBs of the state as per the TOR given in this RFP document/ NULM guidelines.

### **2. Eligible Organizations**

For this RFP, following organizations are eligible to apply (*Essential Eligibility Criteria*)-

- 2.1 A government or quasi-government organization, department, or institute capable of conducting skill training such as Industrial Training Institutes (ITI), Polytechnic Colleges, technical university, or
- 2.2 A private sector training organization, registered as a company, or a society, or a trust, for minimum three years and, empaneled with NSDC or SSC, or running a SMART (Skill Management and Accreditation of Training) accredited training center, or a training provider engaged by any other Government Agency for the purpose of skill training, the average annual turnover for the previous 3 financial years of which should not be less than Rs 2 crore, and which has cumulatively trained & placed in applied sectors/courses at least 1000 and 500 candidates respectively during the last 3 financial years.
- 2.3 Both the government and the private sector organizations need to have demonstrable proof of placement tie-ups in the form of commitment letters from prospective employers on their letter- head for the skill sector/ trade they are proposing training program for.
- 2.4 Blacklisted organizations across the nation or those not meeting the above criteria will be ineligible to apply. To apply in Consortium is also not allowed.
- 2.5 Meeting the eligibility criteria does not mean claim to selection. The commissioner/ Mission Director, SULM, UADD can reject any organization meeting the eligibility criteria, or passing the evaluation process, without assigning any reason. Similarly, in exceptional cases of exemplary work or otherwise, the Commissioner/ Mission Director, SULM, UADD can exercise his discretion to select any organization to empanel as STP even when the eligibility criteria are not met, or the evaluation test has not been taken, bypassed, or failed.
- 2.6 Any legally registered organization which is a new organization or a start-up, and does not otherwise meet eligibility criteria set in the RFP document, but has good credibility and operational or financial strength, can also be considered to be empaneled as an STP at the discretion of the client/Commissioner/Mission Director, SULM on case to case basis.

### **3. Period of Empanelment**

- 3.1 Selected organizations will be empaneled for 3 years.

- 3.2 However, work-order and MoU will be issued/executed on yearly basis and non-performing/defaulting STPs will be de-empaneled at the earliest incidence of non-performance/ default.

#### **4. Project Overview**

- 4.1 DAY-NULM (Deendayal Antyodaya Yojna- National Urban Livelihood Mission) is a government of India's flagship program to address the incidence of poverty among the urban poor. The program which was launched on 23<sup>rd</sup> September, 2013 by replacing the existing Swarna Jayanti Shahari Rozgar Yojana (SJSRY), strives to reduce poverty and vulnerability of the urban poor households by enabling them to access gainful self-employment and skilled wage employment opportunities, resulting in an appreciable improvement in their livelihoods on a sustainable basis, through building strong grassroots level institutions of the poor. The program also aims at providing shelters equipped with essential services to the urban homeless in a phased manner. In addition, the program would also address livelihood concerns of the urban street vendors by facilitating access to suitable spaces, institutional credit, social security, and skills to the urban street vendors for accessing emerging market opportunities.
- 4.2 The Employment through Skill Training & Placement (EST&P) Component under DAY-NULM is designed to provide skills to the unskilled urban poor as well as to upgrade their existing skills. The program will provide for skill training of the urban poor to enable them setting up self-employment ventures and for salaried jobs in the private sector. The EST&P Program intends to fill the gap between the demand and availability of local skills by providing skill training program as required by the market.
- 4.3 Most of us are aware that within the ecosystem of skill training, two things are of utmost importance- one is mobilization of the right mix of candidates, and two is post training placement of the candidates. If these two are well taken care of, rest of the things are likely to fall in line. Good mobilization enhances the chances of trainee retention throughout the skilling continuum, and good placement rate is what determines ultimately the success of a skill training program.
- 4.4 Challenges other than these are retention of candidates through the classroom training, as also during the post training employment period. Hence, good quality training keeping the trainees inspired and motivated is very important; equally important is to conduct post placement tracking of the candidates in order to ensure their career progression.
- 4.5 In case of self-employment, it is very important for the STPs to ensure a robust backward and forward linkage for the business activity of the candidate so that the entire skilling efforts result into gainful employment.

#### **5. Project Objectives**

The broader objectives of the Employment through Skills Training & Placement (EST&P) component are-

- 5.1 To provide an asset to the urban poor in the form of skills for sustainable livelihood.
- 5.2 To increase the income of urban poor through structured, market-oriented certified courses that can provide salaried employment and / or self-employment opportunities which will eventually lead to better living standards and alleviation of urban poverty on a sustainable basis, and
- 5.3 Ensure inclusive growth with increased contribution of skilled urban poor to the National Economy.

## **6. Scope of Work and Deliverables**

- 6.1 To train and place 52000 eligible candidates from amongst the urban BPL families in in 406 ULBs of 52 districts of the state of Madhya Pradesh by the end of the financial year 2021-22.
- 6.2 Skill development, under EST&P, is defined as any domain-specific demand-led skill training activity leading to employment or any outcome oriented activity that enables a participant to acquire a Skill, duly assessed and certified by an NSQF-approved independent third-party agency, which enables him/her to get wage / self-employment leading to increased earnings, and/ or improved working conditions, such as getting formal certification for hitherto informal skills, and/or moving from informal to formal sector jobs or pursue higher education/training.
- 6.3 Under the Skill development programs, three types of training can be provided:
  - a) Training of fresh entrants to the job market
  - b) Reskilling or skill up-gradation of persons already engaged in an occupation
  - c) Formal recognition and certification of persons who have acquired skills through informal, non-formal or experiential training in any vocational trade or craft, after imparting bridge course, if necessary.
- 6.4 The work of an STP would include mobilizing and registering eligible candidates from amongst urban BPL families for EST&P component of NULM, setting up/ running training centers in the allotted ULBs, organizing skill training program against the physical target of training as given in the work-order/ MoU post empanelment, organizing internal and third-party assessment and certification of the trainees, arranging trainee placement in wage-based jobs or self-employment, ensuring trainee retention in the jobs placed, providing tracking and handholding support to the trainees trained and placed, continually monitoring and reviewing progress of the project, participating in the project review meetings, and reporting project progress and outcome to the NULM/SULM MIS/ concerned officials as per the ToR of this RFP/NULM/SSC guidelines.
- 6.5 As it is not possible for a single or for a few STPs to achieve this target within the stipulated timeframe of even less than a year, a judiciously arrived at number of STPs will be empaneled to ensure that on one hand the target becomes achievable within the time limit and on the other, each STP has a sizeable number of candidates to train.

- 6.6 Training centers will normally be setup by the STPs at the ULB and district headquarters both to enable easy access to local candidates; however, in such cases where necessary infra is not available at a specific ULB or the training target is too small , then STPs can setup a training center at the adjoining/ closest ULB or at district headquarters. In any eventuality, prior intimation to and permission of SULM will be necessary.
- 6.7 Training of fresh entrants can be residential or non-residential depending upon the field requirement and the operational capability of the STP. Normally, a residential training center needs to be opened at the district headquarters for the candidates of the ULBs under it. However, prior intimation to and permission of SULM will be necessary in this regard.

## 7. Training Target

The overall skill training target of ESTP component for the state for the FY 2021-2022 is 52000, district wise distribution for the same is given in the table below-

SN	District	Number of ULBs	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
(1)	(2)	(3)	(4)	(5)	(6)
1.	Agar Malwa	7	117329	92730	483
2.	Alirajpur	3	51458	23950	125
3.	Anuppur	9	166770	68070	354
4.	Ashok Nagar	6	193335	98470	513
5.	Balaghat	6	194230	129300	673
6.	Barwani	9	232871	222540	1158
7.	Betul	10	312749	214325	1116
8.	Bhind	13	462416	165175	860
9.	Bhopal	2	1954830	1328675	6917
10.	Burhanpur	3	260280	225340	1173
11.	Chhatarpur	15	399242	151440	788
12.	Chhindwada	17	494811	302385	1574
13.	Damoh	6	218919	167905	874
14.	Datia	5	182288	78305	408
15.	Dewas	14	457737	281325	1464
16.	Dhar	11	417858	154170	803
17.	Dindori	2	32318	22365	117
18.	Guna	6	333668	166170	865
19.	Gwalior	7	1361133	216405	1127
20.	Harda	4	141949	51510	268
21.	Hosangabad	7	360092	195930	1020
22.	Indore	9	2346620	745875	3883
23.	Jabalpur	9	1356268	846330	4406
24.	Jhabua	5	92003	33470	174
25.	Katni	4	263543	129760	675
26.	Khandwa	5	237384	117115	610

SN	District	Number of ULBs	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
27.	Khargone	9	304508	165155	860
28.	Mandla	5	108948	68845	358
29.	Mandsaur	11	285791	180260	938
30.	Morena	8	526034	138600	722
31.	Narsinghpur	8	217876	135695	706
32.	Neemuch	12	259546	127325	663
33.	Niwari	5	79217	44115	230
34.	Panna	7	129299	74150	386
35.	Raisen	11	311772	157365	819
36.	Rajgarh	14	300009	187465	976
37.	Ratlam	9	425947	246110	1281
38.	Rewa	13	412454	150965	786
39.	Sagar	15	713132	309545	1611
40.	Satna	12	424609	313940	1634
41.	Sehore	9	256888	115375	601
42.	Seoni	5	173920	76425	398
43.	Shahdol	7	215238	92475	481
44.	Shajapur	6	176212	70125	365
45.	Sheopur	3	104221	39055	203
46.	Shivpuri	11	359064	102060	531
47.	Sidhi	4	93121	35135	183
48.	Sinrauli	1	220257	94490	492
49.	Tikamgarh	8	170655	91905	478
50.	Ujjain	8	771605	487405	2537
51.	Umaria	5	113663	78390	408
52.	Vidisha	6	339618	177705	925
<b>Total</b>		<b>406</b>	<b>20135705</b>	<b>9989115</b>	<b>52000</b>

## 8. District-wise Allocation of Prospective Skill Training Sectors

A suggestive list of district wise prospective skill training sectors is given below to help applicants plan their skill training activities for the proposal (Source- NSDC Skill Gap Study, 2013 and ADB Madhya Pradesh Skill Development Project Report, 2018).

SN	District	Sectors
1.	Agar Malwa	Textile, Handicraft, IT-Ites, Healthcare, Plumbing and Telecom
2.	Alirajpur	Food Processing, Rubber, Healthcare, Plumbing and construction,
3.	Anuppur	Construction, Apparel, Healthcare, Healthcare, Retail and IT-Ites
4.	Ashok Nagar	Agriculture, Food processing, Retail, Tourism, Healthcare, and construction
5.	Balaghat	Logistics, Mining, Healthcare, Agriculture and BFSI
6.	Barwani	Textile, Food processing, Healthcare, Apparel and BFSI
7.	Betul	Construction, Agriculture, Betul, Healthcare, Logistics and Plumbing
8.	Bhind	Food Processing, Textile, Healthcare, Mining, Telecom and IT-Ites
9.	Bhopal	Textile, Tourism, IT-Ites, Retail, Healthcare, Green Jobs and Food processing
10.	Burhanpur	Agriculture, Logistics, Healthcare, Telecom, Apparel and Food processing
11.	Chhatarpur	Agriculture, Tourism, Mining, Healthcare, Retail and Food processing
12.	Chhindwada	BFSI, Food processing, Mining, Healthcare, Textile and Lifescience
13.	Damoh	Mining, IT-Ites, Apparel, Healthcare, and Telecom
14.	Datia	Handicraft, Tourism, Logistics, Capital Goods, Healthcare, and Retail
15.	Dewas	Green Jobs, Electronics & Hardware, Logistics, Healthcare, Lifescience, Automotive and IT-Ites
16.	Dhar	Logistics, Automotive, Textile, Rubber, Lifescience and Healthcare
17.	Dindori	Agriculture, IT-ITes, Healthcare, and Telecom
18.	Guna	Agriculture, Food processing, Rubber, Healthcare, BFSI and Apparel
19.	Gwalior	Electronics, Healthcare, Logistics, Green Jobs and Tourism
20.	Harda	Agriculture, Retail, Appparel and Healthcare
21.	Hosangabad	Logistics, Food Processing, IT-Ites, Healthcare, and plumbing
22.	Indore	Lifescience, Logistics, Apparel, Food processing, Healthcare and Automotive
23.	Jabalpur	Apparel, Logistics, Healthcare, Green Jobs, BFSI and food processing
24.	Jhabua	Rubber, Mining, Healthcare, construction, IT-ITes and Retail
25.	Katni	Logistics, Mining, Healthcare, and plumbing
26.	Khandwa	Electronics & Hardware, Food processing, Healthcare, Telecom and BFSI
27.	Khargone	Agriculture, Food processing, Healthcare, Apparel and tourism
28.	Mandla	Food Processing, Rubber, Healthcare, BFSI and construction
29.	Mandsaur	Agriculture, Green Jobs, Tourism, Healthcare, Telecom, Electronics & Hardware
30.	Morena	Logistics, Rubber, Food Processing and Healthcare
31.	Narsinghpur	Agriculture, Food Processing, IT-Ites and Healthcare
32.	Neemuch	Green Jobs, Food Processing, Retail, Healthcare and Telecom
33.	Niwari	Construction, BFSI, Electronics & Hardware and Healthcare
34.	Panna	Minning, Tourim, Construction, Apparel and Healthcare
35.	Raisen	Textile, Automotive, Electronics & Hardware, Rubber, Healthcare and food processing
36.	Rajgarh	Green Jobs, Agriculture, Healthcare and construction
37.	Ratlam	Healthcare, Green Jobs, Food Processing, Retail and IT-Ites
38.	Rewa	Apparel, Green Jobs, Healthcare, Leather, Capital Goods and Electronics & Hardware



SN	District	Sectors
39.	Sagar	Construction, Food processing, Plumbing, Healthcare and Apparel
40.	Satna	Mining, Electronics & Hardware, Tourism, Healthcare and Telecom
41.	Sehore	Agriculture, Textile, Construction, Healthcare and Retail
42.	Seoni	Agriculture, food processing, Tourism, plumbing and Healthcare
43.	Shahdol	Food Processing, Logistics, Healthcare, Mining, IT-Ites and Electronics & Hardware
44.	Shajapur	Agriculture, Mining, Healthcare, IT-Ites and Telecom
45.	Sheopur	Tourism, Healthcare, Food processing, Plumbing and Electronics & Hardware
46.	Shivpuri	Logistics, Handicraft, Leather, Healthcare and Construction
47.	Sidhi	Mining, Healthcare, Retail, Logistics and IT-Ites
48.	Singrauli	Mining, Healthcare, Electronics & Hardware and Telecom
49.	Tikamgarh	Handicraft, Telecom, Healthcare, IT-Ites and Electronics & Hardware
50.	Ujjain	Food processing, Healthcare, Lifescience, tourism and IT-Ites
51.	Umaria	Mining, Tourism, Telecom, Healthcare and IT-ites
52.	Vidisha	Agriculture, Healthcare, Retail, Construction and Plumbing

## 9. Job Role/Course wise Allocation of Districts

A suggestive list of job roles wise allocation of districts is given below to help applicants plan their skill training activities for the proposal ((Source- NSDC Skill Gap Study, 2013 and ADB Madhya Pradesh Skill Development Project Report, 2018).

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
1.	Animal Health Worker	AGR/Q4804	3	Agriculture	Ashognagar, Balaghat, Betul, Burhanpur, Chhattarpur, Dindori, Guna, Harda, Khargone, Mandsaur, Narsinghpur, Rajgarh, Sehore, Seoni, Shajapur and Vidisha
	Aquaculture worker	AGR/Q4904	3		
	Green House Operator	AGR/Q1003	3		
	Dairy Farmer/ Entrepreneur	AGR/Q4101	4		
	Tractor operator	AGR/Q1101	4		
	Gardener	AGR/Q0801	4		
	Micro Irrigation Technician	AGR/Q1002	4		
	Organic grower	AGR/Q1201	4		
	Quality Seed Grower	AGR/Q7101	4		
	Small poultry farmer	AGR/Q4306	4		
2.	Assistant Designer-Home Furnishing	AMH/Q1220	4	Apparel Made ups and Home Furnishing	Anuppur, Barwani, Burhanpur, Damoh, Guna, Indore, Jabalpur, Khargone, Panna, Rewa and Sagar
	Assistant Fashion Designer	AMH/Q1210	4		
	Fabric Checker	AMH/Q0101	4		
	Framer - Computerized Embroidery Machine	AMH/Q 1301	4		
	Garment Cutter (CAM)	AMH/Q1501	4		
	Measurement Checker	AMH/Q0103	4		
	In-line Checker	AMH/Q0102	3		
	Sampling Tailor	AMH/Q 0701	4		
	Packer	AMH/Q1407	3		
	Sewing Machine Operator	AMH/Q0301	4		

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	Sewing Machine Operator - knits	AMH/Q0305	4		
	Self Employed Tailor	AMH/Q1947	4		
	Export Assistant	AMH/Q1601	4		
	Hand Embroiderer	AMH/Q1001	4		
	Hand Embroiderer (Adda Wala)	AMH/Q1010	3		
	Pressman	AMH/Q0401	4		
	Washing Machine Operator	AMH/Q1810	4		
3.	Sales Executive (Accessories Value added services)	ASC/Q1004	4	Automotive	Dewas, Dhar, Indore and Raisen
	Driving Assistant	ASC/Q9701	2		
	Customer Relationship Executive	ASC/Q1106	4		
	Welding Technician Level 3	ASC/Q3102	3		
	Sales executive-Dealership	ASC/Q1010	3		
	SHOWROOM HOSTESS / HOST L3	ASC/Q1103	3		
	Two Wheeler Service Technician	ASC/Q1411	4		
	Automotive Service Technician Level 3	ASC/Q1401	3		
	Taxi Driver	ASC/Q9705	4		
	Auto Rickshaw Driver L4	ASC/Q9713	4		
	Commercial Vehicle Driver Level 4	ASC/Q9703	4		
4.	Business Correspondence & Business Facilitator	BSC/Q0301	3	BFSI	Balaghat, Barwani, Chhindwada, Guna, Jabalpur, Khadwa, Mandla and Niwari
	Accounts Executive - Accounts Payable and Receivable	BSC/Q0901	4		
	Mutual Fund Agent	BSC/Q0601	4		
	Life Insurance Agent	BSC/Q0101	4		
	Debt Recovery Agent	BSC/Q0701	4		
	Equity Dealer	BSC/Q0201	4		
5.	Manual Metal Arc Welding/ Shielded Metal Arc Welding Welder	CSC/Q0204	3	Capital Goods	Datia and Rewa
	Fitter – Electrical and Electronic Assembly	CSC/Q0305	3		
	Fitter Mechanical Assembly	CSC/Q0304	3		
	CNC Operator Turning	CSC/Q0115	3		
	Draughtsman – Mechanical	CSC/Q0402	4		

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	Fitter Fabrication	CSC/Q0303	3		
6.	Helper Bar Bender and Steel Fixer	CON/Q0201	2	Construction	Alirajpur, Anuppur, Ashoknagar, Betul, Jhabua, Mandla, Niwari, Panna, Rajgarh, Sagar, Sehore, Shivpuri and Vidisha
	Construction Electrician – LV	CON/Q0603	4		
	Assistant False Ceiling and Drywall Installer	CON/Q1103	2		
	Assistant Electrician	CON/Q0602	3		
	Bar Bender and Steel Fixer	CON/Q0203	4		
	Mason General	CON/Q0103	4		
	Construction Painter & Decorator	CON/Q0503	3		
	Mason Tiling	CON/Q0104	4		
	Mason Concrete	CON/Q0105	3		
	Shuttering Carpenter - System	CON/Q0304	4		
7.	DTH Set Top Box Installation & Service Technician	ELE/Q8101	4	Electronics & Hardware	Dewas, Gwalior, Khandwa, Mandsaur, Niwari, Raisen, Rewa, Satna, Shahdol, Sheopur, Singrauli and Tikamgarh
	Field Technician – Computing and Peripherals	ELE/Q4601	4		
	CCTV Installation Technician	ELE/Q4605	4		
	Solar Panel Installation Technician	ELE/Q5901	4		
	LED Light Repair Technician	ELE/Q9302	4		
	Mobile Phone Hardware Repair Technician	ELE/Q8104	4		
	Field Technician – Networking and Storage	ELE/Q4606	4		
	Field Technician – Other Home Appliances	ELE/Q3104	4		
	Field Technician - Air Conditioner	ELE/Q3102	4		
	Multi Skill Technician Electrical	ELE/Q3115	4		
	TV Repair Technician	ELE/Q3101	4		
8.	Pickle Making Technician	FIC/Q0102	4	Food Processing	Alirajpur, Ashoknagar, Barwani, Bhind, Bhopal, Burhanpur, Chhatarpur, Chindwada, Guna, Hoshangabad, Indore, Jabalpur, Khandwa, Khargone, Mandla, Morena, Narsinghpur,
	Jam Jelly & Ketchup Processing Technician	FIC/Q0103	4		
	Craft Baker	FIC/Q5002	4		
	Baking Technician	FIC/Q5005	4		
	Dairy Processing Equipment Operator	FIC/Q2002	4		
	Dairy Products Processor	FIC/Q2001	5		

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	Milling Technician	FIC/Q1002	5		Neemuch, Raisen, Ratlam, Sagar, Seoni, Shahdol, Sheopur and Ujjain
	Pulse Processing Technician	FIC/Q1004	4		
	Extruder Operator-Food Processing	FIC/Q1006	4		
	Fruits and Vegetables Canning Technician	FIC/Q0107	4		
	Grain Mill Operator	FIC/Q1003	4		
	Fruit Pulp Processing Technician	FIC/Q0106	4		
	Fruits and Vegetables Selection In-Charge	FIC/Q0108	3		
	Soya Beverage Making Technician	FIC/Q8003	4		
	Mixing Technician	FIC/Q5004	4		
	Plant Biscuit Production Specialist	FIC/Q5003	4		
9.	Wastewater Treatment Plant Helper	SGJ/Q6602	3	Green jobs	Bhopal, Dewas, Gwalior, Jabalpur, Mandsaur, Neemuch, Rajgarh, Ratlam and Rewa
	Solar PV Installer (Suryamitra)	SGJ/Q0101	4		
	Solar PV Installer - Electrical	SGJ/Q0102	4		
	Solar PV Installer - Civil	SGJ/Q0103	4		
	Wastewater Treatment Plant Technician	SGJ/Q6601	4		
10.	Engraving Artisan (Metal Handicrafts)	HCS/Q2902	4	Handicraft	Agar Malwa, Datia, Shivpuri and Tikamgarh
	Bamboo Mat Weaver	HCS/Q8702	3		
	Handloom Weaver (Carpets)	HCS/Q5412	3		
	Hand Rolled Agarbatti Maker	HCS/Q7901	3		
	Bamboo Basket Maker	HCS/Q8704	3		
	Agarbatti Packer	HCS/Q8002	3		
	Bamboo Utility Handicraft Assembler	HCS/Q8705	3		
	Stamping operator	HCS/Q2802	4		
	Engraving artisan	HCS/Q2902	4		
11.	Emergency Medical Technician-Basic	HSS/Q2301	4	Healthcare	Agar Malwa, Alirajpur, Anuppur, Ashok Nagar, Balaghat, Barwani, Betul, Bhind, Bhopal, Burhanpur, Chhatarpur, Chhindwada, Damoh, Datia, Dewas, Dhar, Dindori, Guna, Gwalior, Harda, Hosangabad, Indore,
	GDA Advance (Critical Care)	HSS/Q5103	4		
	Diabetes Educator	HSS/Q8701	4		
	Diet Assistant	HSS/Q5201	4		
	Medical Equipment Technology Assistant	HSS/Q5602	4		
	Phlebotomist	HSS/Q0501	4		

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	General Duty Assistant	HSS/Q5101	4		Jabalpur, Jhabua, Katni, Khandwa, Khargone, Mandla, Mandsaur, Morena, Narsinghpur, Neemuch, Niwari, Panna, Raisen, Rajgarh, Ratlam, Rewa, Sagar, Satna, Seohore, Seoni, Shahdol, Shajapur, Sheopur, Shivpuri, Sidhi, Singrauli, Tikamgarh, Ujjain, Umaria, Vidisha
	Home Health Aide	HSS/Q5102	4		
12.	CRM Domestic Non-Voice	SSC/Q2211	4	IT-ITes	Agar Malwa, Anuppur, Bhind, Bhopal, Damoh, Dewas, Dindori, Hoshangabad, Jhabua, Narsinghpur, Ratlam, Shahdol, Shajapur, Sidhi, Tikamgarh, Ujjain and Umaria
	CRM Domestic Voice	SSC/Q2210	4		
	Associate – CRM	SSC/Q2202	5		
	Associate - Customer Care (Non-Voice)	SSC/Q2201	5		
	Associate – Recruitment	SSC/Q2501	5		
	Domestic Biometric Data Operator	SSC/Q2213	4		
	Domestic Data entry Operator	SSC/Q2212	4		
	Domestic IT Helpdesk Attendant	SSC/Q0110	4		
	Junior Software Developer	SSC/Q0508	4		
13.	Stitching Operator (Footwear)	LSS/Q2501	4	Leather	Rewa and Shivpuri
	Stitcher (Goods & Garments)	LSS/Q5501	4		
	Cutter-Goods & Garments	LSS/Q5301	4		
	Cutter- Footwear	LSS/Q2301	4		
	Shaving Operator	LSS/Q0501	4		
	Sample Maker (Footwear)	LSS/Q2201	4		
	Sample Maker (Goods & Garments)	LSS/Q5201	4		
	Setting Operator	LSS/Q0601	4		
	Skiving Operator (Machine)	LSS/Q2401	4		
14.	Store Assistant- Life Sciences	LFS/Q0604	3	Lifesciences	Chhindwada, Dewas, Dhar, Indore and Ujjain
	Fitter Mechanical- Life Sciences	LFS/Q0213	3		
	Lab Technician/ Assistant - Life Sciences	LFS/Q0509	3		
	Medical Sales Representative	LFS/Q0401	4		
	Production/Machine Operator- Life Sciences	LFS/Q0207	4		
15.	Warehouse Picker	LSC/Q2102	3	Logistics	Balaghat, Betul, Burhanpur,

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	Warehouse Packer	LSC/Q2303	3		Datia, Dewas, Dhar, Gwalior, Hoshangabad, Indore, Jhabua, Katni, Morena, Shahdol, Shivpuri and Sighi
	Consignment Booking Assistant	LSC/Q1120	3		
	Consignment Tracking Executive	LSC/Q1121	3		
	Courier Delivery Executive	LSC/Q3023	3		
	Goods Packaging Machine Operator	LSC/Q2216	4		
	Transport Coordinator	LSC/Q1118	4		
	Documentation Assistant	LSC/Q1122	4		
	Inventory Clerk	LSC/Q2108	3		
	Forklift Operator	ASC/Q9707	4		
16.	Mining - Mechanic / Fitter	MIN/Q0304	3	Mining	Balaghat, Bhind, Chhattarpur, Chhindwada, Damoh, Jhabua, Katni, Satna, Shahdol, Shajapur, Sidhi, Singrauli and Umaria
	Mining - Wire saw Operator	MIN/Q0203	4		
	Mining - Loader Operator	MIN/Q0208	4		
	Mining - Bulldozer Operator	MIN/Q0205	4		
	Mining - HEMM Mechanic	MIN/Q0433	4		
	Mine Electrician	MIN/Q0416	4		
	Mine Welder	MIN/Q0423	4		
	Sampler	MIN/Q0418	3		
	Timber Man	MIN/Q0419	3		
	Mining - Safety Operator	MIN/Q0437	4		
	Mining Shot Firer/Blaster	MIN/Q0428	4		
17.	Plumber General	PSC/Q0104	3	Plumbing	Agar Malwa, Alirajpur, Betul, Hoshangabad, Katni, Sagar, Seoni, Sheopur and Vidisha
	Plumber (Maintenance & Servicing)	PSC/Q0112	3		
	Plumbing Products Sales Officer	PSC/Q0302	3		
	Plumbing After Sales Service	PSC/Q0303	3		
18.	Retail Trainee Associate	RAS/Q0103	3	Retail	Anuppur, Ashoknagar, Bhopal, Chhattarpur, Datia, Harda, Jhabua, Neemuch, Ratlam, Sehore, Sidhi and Vidisha
	Retail Sales Associate	RAS/Q0104	4		
	Business Builder/Retailer	RAS/Q0202	5		
	Individual Sales Professional	RAS/Q0201	4		
	Retail Associate cum Cashier	RAS/Q0108	3		
	Distributor Salesman	RAS/Q0604	4		
19.	Machine Operator - Plastics Extrusion	RSC/Q4602 (CPC/Q0304)	4	Rubber	Alirajpur, Dhar, Guna, Jhabua, Mandla, Morena and Raisen
	Machine Operator & Programmer - CNC Milling	RSC/Q4301 (CPC/Q7103)	3		
	Machine Operator Plastics Processing	RSC/Q4803 (CPC/Q0104)	4		

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	Machine Operator Plastics Recycling	RSC/Q4902 (CPC/Q2904)	4		
20.	Distributor Sales Representative	TEL/Q2100	4	Telecom	Agar Malwa, Bhind, Burhanpur, Damoh, Dindori, Khandwa, Mandsaur, Neemuch, Satna, Shajapur, Singrauli, Tikamgarh and Umaria
	Sales Executive Broadband	TEL/Q0201	4		
	Customer Care Executive – (Call Centre)	TEL/Q0100	4		
	Telecom -In-store promoter	TEL/Q2101	4		
	Customer Care Executive- Repair Center	TEL/Q2200	4		
	Field Sales Executive - Telecom Plans and Services	TEL/Q0200	4		
	Handset Repair Engineer-II	TEL/Q2201	4		
	Telecom- Tower Technician	TEL/Q4100	4		
	Customer Care Executive (Relationship Centre)	TEL/Q0101	4		
	E waste Collector	TEL/Q2400	3		
	Broadband Technician	TEL/Q0102	4		
	Optical Fibre Technician	TEL/Q6401	4		
	Telecom Terminal Equipment Application Developer (Android)	TEL/Q2300	4		
21.	Ring Frame Doffer	TSC/Q0202	3	Textile & Handloom	Agar Malwa, Bhind, Barwani, Bhopal, Chhindwada, Dhar, Raisen and Sehore
	Warper	TSC/Q7302	3		
	Autoconer Tenter	TSC/Q0301	4		
	Ring Frame Tenter	TSC/Q0201	4		
	Stenter Machine Operator	TSC/Q5401	4		
	Hank Dyer	TSC/Q7201	4		
	Sizing Machine Operator	TSC/Q2103	4		
	Soft Flow Dyeing Machine Operator	TSC/Q5202	4		
	Speed Frame Operator Tenter & Doffer	TSC/Q0106	4		
	TFO Tenter	TSC/Q0303	4		
	Cone Winding Operator- Manual & Assembly Winding	TSC/Q0302	4		
	Two Shaft Handloom Weaver	TSC/Q7303	4		
22.	House Keeping Attendant (Manual Cleaning)	THC/Q0203	3	Tourism & Hospitality	Ashoknagar, Bhopal, Chhatarpur, Datia, Gwalior, Khargone, Mandsaur, Satna, Seoni, Sheopur, Ujjain and Umaria
	Home delivery boy	THC/Q2902	3		
	Counter Sales Executive	THC/Q2903	4		
	F & B Service-Steward	THC/Q0301	4		
	Room Attendant	THC/Q0202	4		

SN	Job Role/QP Name	QP Code	NSQF Level	Sector	District
	Front Office Associate	THC/Q0102	4		
	Multi Cuisine Cook	THC/Q3006	4		
	Kitchen Steward	THC/Q0401	3		
	Heritage Tour Guide	THC/Q4501	4		
	Tour Guide	THC/Q4502	4		
	Meet and Greet Officer	THC/Q4205	4		
	Travel Consultant	THC/Q4404	4		
	Street Food Vendor	THSC/Q3007	4		

## 10. Target achievement Schedule/ Timeframe

- 10.1 The skill training by the STPs would be done in batches of minimum 20 and maximum 30 candidates. Duration and the number of hours of training would depend upon SSC guidelines for a particular trade of the training, which should not however be less than 200 hours as per NULM guidelines. This will mean that skill training of no such trade can be organized in this project of which SSC prescribed number of hours of training is less than 200.
- 10.2 It is important to know the above assumptions so that an STP can plan how many batches of a training would be required if the target is, say 2000 trainees till March 2022, and if each batch is of 30 trainees maximum- 20 trainees minimum, and of two to three months' duration. From this, an STP can also plan how many training centers, trainers, etc. he would require achieving the above target.



## 11. Tentative Target Achievement Plan

SN	District	Number of ULBs	ESTP Target for 2021-22	Number of training batches to be organized, at a batch size of 24 assuming 20% dropout from maximum batch size of 30	Number of training centers to be run assuming 2 training batches per training center and 3 cycles of training= 6 batches till 31/03/2022 from one training center	Number of training centers to be run after manual correction (1 batch cycle in excess is given 1 extra training center)	Eventual training output at 20% dropout rate at batch level (Each training center training 144 candidates in 3 training cycles of 2 batches each)
1	2	3	4	5	6	7	8
1	Agar Malwa	7	483	20	3	4	576
2	Alirajpur	3	125	5	1	1	125
3	Anuppur	9	354	15	2	3	432
4	Ashok Nagar	6	513	21	4	4	513
5	Balaghat	6	673	28	5	5	673
6	Barwani	9	1158	48	8	8	1158
7	Betul	10	1116	46	8	8	1116
8	Bhind	13	860	36	6	6	860
9	Bhopal	2	6917	288	48	48	6917
10	Burhanpur	3	1173	49	8	9	1296
11	Chhatarpur	15	788	33	5	6	864
12	Chhindwada	17	1574	66	11	11	1574
13	Damoh	6	874	36	6	6	874
14	Datia	5	408	17	3	3	408
15	Dewas	14	1464	61	10	11	1584
16	Dhar	11	803	33	6	6	803
17	Dindori	2	116	5	1	1	116
18	Guna	6	865	36	6	6	865
19	Gwalior	7	1127	47	8	8	1127
20	Harda	4	268	11	2	2	268
21	Hoshangabad	7	1020	42	7	7	1020
22	Indore	9	3883	162	27	27	3883
23	Jabalpur	9	4406	184	31	31	4406
24	Jhabua	5	174	7	1	2	288
25	Katni	4	675	28	5	5	675

SN	District	Number of ULBs	ESTP Target for 2021-22	Number of training batches to be organized, at a batch size of 24 assuming 20% dropout from maximum batch size of 30	Number of training centers to be run assuming 2 training batches per training center and 3 cycles of training= 6 batches till 31/03/2022 from one training center	Number of training centers to be run after manual correction (1 batch cycle in excess is given 1 extra training center)	Eventual training output at 20% dropout rate at batch level (Each training center training 144 candidates in 3 training cycles of 2 batches each)
26	Khandwa	5	610	25	4	5	720
27	Khargone	9	860	36	6	6	860
28	Mandla	5	358	15	2	3	432
29	Mandsaur	11	938	39	7	7	938
30	Morena	8	722	30	5	5	722
31	Narsinghpur	8	706	29	5	5	706
32	Neemuch	12	663	28	5	5	663
33	Niwari	5	230	10	2	2	230
34	Panna	7	386	16	3	3	386
35	Raisen	11	819	34	6	6	819
36	Rajgarh	14	976	41	7	7	976
37	Ratlam	9	1281	53	9	9	1281
38	Rewa	13	786	33	5	6	864
39	Sagar	15	1611	67	11	11	1611
40	Satna	12	1634	68	11	12	1728
41	Sehore	9	601	25	4	5	720
42	Seoni	5	398	17	3	3	398
43	Shahdol	7	481	20	3	4	576
44	Shajapur	6	365	15	3	3	365
45	Sheopur	3	203	8	1	2	288
46	Shivpuri	11	531	22	4	4	531
47	Sidhi	4	183	8	1	2	288
48	Sinrauli	1	492	20	3	4	576
49	Tikamgarh	8	478	20	3	4	576
50	Ujjain	8	2537	106	18	18	2537
51	Umaria	5	408	17	3	3	408
52	Vidisha	6	925	39	6	7	1008
<b>Total</b>		<b>406</b>	<b>52000</b>	<b>2167</b>	<b>361</b>	<b>372</b>	<b>53627</b>

## **12. Expected Project Start and Completion Date**

12.1 This project is an ongoing activity of the Mission from year to year.

12.2 However, post empanelment of the STPs, the expected start date is likely to be 2<sup>nd</sup> of August 2021 and the expected completion date for the same project cycle for the FY 2021-2022 would be 31<sup>st</sup> March 2022, within which duration 52000 candidates must be trained.

## **13. Evaluation Criteria & Methodology**

### **13.1 *Criteria***

Evaluation of the proposals meeting eligibility criteria as mentioned in section 2. will be done by a selection committee based on the following criteria-

- a) Since how long the organization has been registered
- b) How good the financial health of the organization is
- c) Since how long the organization has been in the skill training business
- d) What performance of the organization regarding skill-training during past 3 years has been
- e) What performance of the organization regarding candidate training and placement during the past 3 years has been
- f) Does the organization have training facilities already existing in the state
- g) Does the organization have SSC certified domain trainers already on board
- h) What the placement tie-up the organization has for the proposed skill training
- i) How the organization fairs in its pre-selection presentation on proposal
- j) PowerPoint Presentation on target achievement plan

### 13.2 Methodology

Scoring Methodology used for the evaluation of the proposals would be as follows-

SN	Evaluation Criteria	Obtainable Marks	Benchmarks	Documentary Proof
1.	Since how long the organization has been registered	15	a. Between 3-5 years- 10 b. Above 5 years- 15	Required
2.	How good the financial health of the organization is/ what the annual turnover is	15	a. 2 crore to 5 crore- 5 b. 5 crore to 10 crore- 10 c. Above 10 crore- 15	Do
3.	Since how long the organization has been in the skill training business	15	a. Between 1-3 years- 10 b. Above 3 years- 15	Do
4.	Training Performance of the organization during the past 3 years	10	a. Between 1000-1500- 5 b. Above 1500- 10	
5.	Placement performance of the organization during the past 3 years	15	a. Placed candidates between 500-1000- 10 b. Above 1000- 15	Do
6.	Does the organization have training facilities already existing in the state	5	a. No- 0 b. Yes- 5	Do
7.	Does the organization have SSC certified domain trainers already on board	5	a. No-0 b. Yes-5	Do
8.	What the placement tie-up the organization have for the proposed skill training	10	a. Up to the minimum requirement- 5 b. Above the minimum requirement- 10	Do
9.	Presentation by the STP on Target Achievement Plan	10	10	

**Format of PowerPoint Presentation on Target Achievement Plan (not more than 10 slides as mentioned below)**

The applicant organization will be required to make a PowerPoint Presentation on what will be their strategy and how they would plan to achieve a training target of 2000 candidates from August 2021 to March 31<sup>st</sup>, 2022. 2000 is a hypothetical figure; however, calculations have to be made around this figure only. The planning will include the number of training centers required to setup, number of training batches, number of trainers, batch capacity, and number of batch cycles, and any other thing which the applicant organization may deem necessary to include for this purpose. This plan has to be presented in a tabular form taking training into considerations two districts maximum.

Slide	Topic	Details
Slide 1	Introductory Slide	Name and contact details of the organization
Slide 2	Brief Introduction of the Organization	A brief profile of the organization
Slide 3	Footprints in Skill Training	Experience in skill training and placement pan India
Slide 4	Skill Training Work in Madhya Pradesh	Experience in skill training and placement in Madhya Pradesh Infrastructure and training delivery strength
Slide 5-6	Training Courses and Districts Preferred	As mentioned in your proposal
Slide 7-9	<b><i>Target Achievement Plan (an indicative planning sheet is given below this table)</i></b>	Your strategy in terms of number of batches, number of training centers, number of training cycles, deployment of trainers, placement tie-ups, etc.
Slide 10	Thanks	Last Slide

Target Achievement Plan													
ESTP Target for 2021-22	Training Cycle no. (for example 1,2,3)	Training course wise training target (for example for SMOs, DEO, etc.)			Training Delivery Mechanism								
2000		Course Name	Duration hours and months	Target	No. of training centers to be set up	No. of classrooms	No. of labs	No. of batches to be run	Batch size	No. of domain trainers	No. soft skill trainers	No. of candidates assessed/ trained	No. of candidates placed
	1 (Aug-Oct)	Course 1		x									
		Course 2		y									
		Course 3		z									
	2 (Oct-Dec)	Course 1		x									
		Course 2		y									
		Course 3		z									
	3 (Dec-Feb)	Course 1		x									
		Course 2		y									
		Course 3		z									
			TOTAL										

Any organization scoring minimum 50 marks out of 90 marks from serial number 1-8 parameters of methodology will be eligible to be called for presentation. However, final selection will depend upon the merit list and the position of that organization in the top x number of organizations post presentation, where x is the number of the organizations to be selected for empanelment.

#### **14. What SULM is Looking for in a Prospective STP**

- 14.1 The project is looking for serious minded STPs as can come up with long-term commitment to the project. It is for this reason, we are empaneling STPs for 3 years in one go, which may be extendable to 5 years based on the performance of the STPs.
- 14.2 However, depending upon any exigencies, the next empanelment process can take place even before the 3 years' time from the current empanelment.
- 14.3 All STPs will need to have/ open their state coordination office in Bhopal, Madhya Pradesh before the execution of MoU, in case they are selected for empanelment. This is necessary to maintain frequent interaction between the STPs and SULM and ensure better monitoring and coordination of the project.
- 14.4 Subletting or training-in-franchise mode is never allowed and will be considered a breach of contract.
- 14.5 To apply in Consortium is also not allowed.
- 14.6 SULM would make efforts to build the capacities of the training staff of the STPs through NULM's CBT component. Therefore, STP too should ensure to hire training staff with long-term commitment to STP and the project.

#### **15. Cost and Payment Norms**

- 15.1 The base cost with effect from 01/01, 2021 for training will be as follows:

**Category 1-** Rs. 49.00/hour

**Category 2-** Rs. 42.00/hour

**Category 3-** Rs. 35.10/hour

Please refer to NULM/ CNN guidelines for the list of trades as per the above cost categories.

- 15.2 The hourly rates shall be inclusive of cost components such as:

- 1) Mobilization of candidates
- 2) Post-placement tracking/monitoring
- 3) Curriculum
- 4) Placement expenses

- 5) Trainers' training
- 6) Equipment
- 7) Amortization of Infrastructure costs/ Utilities
- 8) Teaching Aid
- 9) Raw material
- 10) Salary of trainers

- 15.3 In case of residential training, board and lodging costs can be reimbursed to the STPs as per actual subject to a maximum per trainee per day costs as per the table given below:

<b><i>X category cities</i></b>	Rs.375
<b><i>Y category cities</i></b>	Rs.315
<b><i>Z category cities</i></b>	Rs.250
<b><i>Any area not notified as a municipal/town area</i></b>	Rs.220

Please refer to NULM/ CNN guidelines for the list of cities categorized as above.

**Note:** Boarding and lodging costs will be provided in following instances:

- Residential trainings, and/or
- In respect of all skill development training programs where trainees from Special Areas (as defined in NULM guidelines) are trained outside these Special Areas, and/or
- Training programs anywhere in the country where women trainees have to travel more than 80 kms from their homes to reach the nearest training center and who are availing of boarding and lodging arrangements made for them.

- 15.4 **Third Party Certification & Assessment Costs-** To ensure independent and unbiased assessment and certification of trained candidates, costs for certification and assessment shall be payable to an NSQF approved independent third-party agency for conducting assessments and certifications. This amount shall be over and above the Base Cost, and shall range from Rs. 600/- to Rs. 1500/- per candidate decided by SULMs.

- 15.5 **Transport/Conveyance costs-** Transport/Conveyance cost for the candidates including, PwDs & Women, upon successful completion of non-residential skill training programs, and after certification, will be reimbursed the cost incurred in travelling to and from the training center at the following rates:

Training center within district of domicile	Rs. 1000/- per month
Training center outside the district of domicile	Rs. 1500/- per month

- 15.6 **Post placement support for wage employment:** In order to enable the newly skilled persons from special groups (except PwDs) to settle into their new jobs/vocations under wage employment, post placement support would be provided directly to the candidate at the rate of Rs 1500/- per month for the following durations:



PPS @ Rs.1500 per month per person	Men	Women
Placement within district of domicile	1 month	2 months
Placement outside the district of domicile	2 months	3 months

In case of PwDs, post placement support will be as follows:

PPS @ Rs.3000 per month per person	Men/women
Placement within district of domicile	2 months
Placement outside the district of domicile	3 months

All payments in this regard will be made only when the placement is made within three months of certification and when the placement of the candidate has been duly validated.

15.7 **Additional incentives to STPs:** In order to encourage the STPs who exceed the prescribed outcomes, the following additional incentives should be provided:

- a) For every candidate, where outcome achievement is above 70% and up to 85%, the STP should be paid an amount of Rs.3000/- per candidate.
- b) For every candidate where outcome achievement is above 85%, the Training provider should be paid an additional amount of Rs. 5000/- per candidate.

15.8 **Support for Uniforms:** For candidates undertaking training under EST&P, support for uniforms is permissible as under

- a) Rs. 1000/- per candidate in case of a training course having duration of 6 months or less, and
- b) Rs. 2000/- per candidate in case of a training course having duration of more than 6 months.
- c) In case of support for Uniforms to PwDs, Rs. 3000/- per PwD candidate, which includes one pair of shoes or other assistive clothing, two pairs of uniforms and need based assistive aids shall be permissible irrespective of the duration of the course.

15.9 **Personal Assistive Aids:** Each PwD candidate shall be eligible for up to Rs. 5000/- for personal assistive aids. such as wheelchairs, calipers, hearing aids and software such as Jawa/other speech interpretation, other reading software etc.

#### 15.10 ***Schedule of Release of Payment:***

a) The release of payment to STPs will be batch-wise and as per the table given below.

<b>Instalment and % of cost</b>	<b>Output parameter</b>
1st instalment: 30%	On commencement of training batch against validated candidates
2nd Instalment: 50%	On successful certification of the trainees
3rd Instalment: 20%	Based on the skill training outcome as described in training outcome in section 15.6 and as per details given below- <ul style="list-style-type: none"><li>• Training Provider shall be eligible for 100% payment if outcome achievement is 70% and above as per clause 2A</li><li>• Training Provider will be paid on pro-rata basis on achievement of 50-69% placement of those who have been certified with at least 50% minimum wages of the certified trainees within three months of completion of training in case of fresh entrants.</li></ul>

The above payment schedule is subject to the following:

- It is applicable only for fresh training.
- The second tranche of 50% will be calculated on the basis of total cumulative 80% payment candidates actually certified.
- The dropouts will not be considered for 2nd and 3rd tranche. The 1st tranche payment of the dropouts will be adjusted in next tranche.

15.11 In case of geographies/sectors and trainee groups where the training cost is significantly higher than the norms specified in these guidelines, the Training providers are free to pool additional funding support from State Governments, Corporates, Employers, philanthropic Institutions etc. However, such dovetailing of funds shall need the prior approval of the client.

#### **16. Proposal Submission Requirements**

The proposal will require the following at the time of its submission in hard and soft copy-

- 16.1 Original copy of the Proposal (in English language only) complete in all respects, including the required fee, to be submitted in a separate envelop, with a title written on the envelop "Technical Proposal".
- 16.2 Documentary proof for the Essential Eligibility Criteria as mentioned in Section 2. of the document
- 16.3 Documentary proof for the Evaluation Criteria as mentioned in Section 13. Of the document

- 16.4 A non-refundable RFP Application fee of Rs 10,000/- (Rs ten thousand only)
- 16.5 An EMD (Earnest Money Deposit) of Rs 100000/- (Rs one lakh only)
- 16.6 Declaration that Proposal will remain valid for 180 days after the submission date indicated
- 16.7 Declaration that a performance Bank Guarantee will be submitted by the RFP applicant at the time of signing of MoU amounting to Rs 100000/- (Rs one lakh only) or 5% of the project cost, whichever is higher, in case his/her organization is selected for empanelment.

## **17. Pre-Submission Queries and Clarification**

- 17.1 Prospective applicants requiring any technical clarification related to the RFP documents may contact SULM for their queries & clarifications before submission of RFP. However, applicants may seek clarification of their queries in the pre submission meeting as well.
- 17.2 A Pre-submission online meeting for queries & clarifications shall be held on 30/06/2021. Prospective applicants may attend this meeting to seek clarifications if any. The queries may be emailed to the client in advance in the following format latest by 28/06/2021 by 06.00 pm.

SN	Name of Organization	Contact Mobile No.	email	Query	Section No.	Page No.

## **18. Terms of Reference (TOR)**

The scope of work as mentioned in section 6. of this RFP would be governed by the following terms and conditions and/or by NULM/CNN/NCVET/NSDC/NSQF/SSC guidelines.

### **18.1 Training Methodology**

- Training for fresh entrants will be minimum 200 hours (including practical and/or on the job training) except where prescribed by any Statute or as specifically approved by the Ministry. However, for any course beyond 200 hours of duration, exact number of training duration hours will be as per SSC guidelines.
- The maximum and minimum number of hours of training permissible per day is 8 hours and 4 hours respectively. In case of residential training, however, a minimum of 8 hours training per day is mandatory.

- c. In case of reskilling or skill up-gradation of persons already engaged in an occupation, trainings will be of a minimum duration of 16 hours including practical and/or on the-job training, depending on the number of NOSs being covered.
- d. Formal recognition through certification of persons, who have acquired Skill through informal, non-formal or experiential training in any vocational trade or craft, will be done, after imparting bridge courses, if required.
- e. Soft skills (which would include computer literacy, language, and workplace inter-personal skills relevant for the sector/trade) are integral part of the Qualification Packs under NSQF.
- f. Additionally, inputs should also be given on financial literacy (savings, credit, subsidy, remittance, insurance, and pension) and entitlements of poor under other components of NULM and other Central/State schemes for social benefits and poverty alleviation.
- g. All training centers to have training staff, and training and IT infrastructure as per SSC guidelines for a specific course or as per the norms of NSDC SMART Accredited & affiliated Training center.
- h. All training centers to take Aadhar based Bio-metric attendance of the trainees and the training staff twice on daily basis and to do its daily updation on the NULM MIS.
- i. The STP shall at all times maintain proper documentation at the training center of all processes associated with the training and placement program such as inception report, placements report, post placements report, staff & trainees' attendance report, visitors register, etc. and make the same available for inspection and verification by the client.
- j. The client's functionaries will be inspecting training centers during the batch period and the information will be collected in a prescribed proforma containing various parameters such as quality of training, infrastructure, faculty, attendance, environment etc. A log of such inspections shall be maintained for each training course by the STP and the client both.
- k. The training center shall be located within the municipal area of ULB or as decided by client.

## 18.2 Course Curriculum

- a. All Skill Development courses offered under the EST&P must conform to the National Skills Qualification Framework (NSQF)/SSC. All STPs under EST&P would need to comply with this requirement of the NSQF, failure to do which would lead to their de-listing by the empaneling/approving authority.
- b. All training providers would have to organize their courses/programs to ensure alignment with NSQF levels in accordance with the implementation schedule given in the NSQF notification.

### 18.3 Candidate Mobilization

- a. Eligible candidates for ESTP program must be from amongst the urban BPL families only.
- b. STPS will have to mobilize eligible candidates for the training from the notified municipal area of the ULB in which the training would be organized. STPs can seek help of SULM/ULBs in getting the list of eligible urban poor households from where to mobilize prospective candidates for the training.
- c. Candidate mobilization in terms of number of candidates to be mobilized should be done keeping in view the training target and incidence of candidate drop-out at various stages of skill-training.

### 18.4 Candidate Eligibility and Selection

The candidates selected for training under EST&P component of NULM should be from the urban poor households only. The following conditions need to be adhered to in selection of the candidate–

- a. S/he should not have undergone skill development training under the SJSRY /NULM in any other trade during the last 3 years. However, such candidates can be provided advanced training on the skills acquired in any previous training.
- b. The candidate should meet the minimum qualification as per requirement of the training curriculum approved by the State Executive Committee.
- c. Candidates for the training will be selected in the demographic and socio-economic ratio such as SC/ST/OBC/Women/Minority etc. as per NULM/Govt. of India guidelines. Prior permission of SULM must be taken in case candidates are not available as per the required demographic and socio-economic ratio for a particular training course/trade/batch.
- d. The percentage of SC and ST candidates being trained should not be less than the percentage of SC and ST population in the town. Out of the total beneficiaries for the State/UT under EST&P; minimum 30% should be women, minimum 15% should belong to the Minority community and minimum 3% of the candidates should be differently abled.
- e. However, based on the trade and area of implementation, if the above requirement of minimum percentage cannot be fulfilled through common training programs, specific training programs targeting the above vulnerable communities maybe undertaken by the STP in consultation with SULM.
- f. Registration of candidates must be done using NULM MIS

#### 18.5 Candidate Assessment & Certification

- a. SSC will conduct assessment of all the trained candidates with a minimum attendance of 70% at the end of the training period. The STP shall comply with all the certification norms and should work in coordination with certifying agency during assessment.
- b. The STP should approach SSC and follow the procedure established by them to conduct candidate assessment and obtain NSQF compliant certificates for candidates successfully trained under NULM.
- c. Each candidate undertaking training under EST&P component of NULM should be awarded a certificate issued by NSQF approved independent third-party agency, which in this case is SSC.
- d. STPs will be responsible for re-training and re-assessing if any candidate fails in assessment and the cost of retraining/ re-assessing the unsuccessful candidates shall be borne by the STP.
- e. Video recording of candidate assessment process is to be done compulsorily.

#### 18.6 Training Outcome

It is important that the skill training programs by STPs result into tangible outcomes as envisaged. Outcomes of skill training of fresh candidates must include the following:

- a. Employment (both wage employment and self-employment) on an annual basis of at least 70% of the successfully certified trainees within three months of completion of training, with at least 50% of the trainees passing out being placed in wage employment and 20% in self-employment.
- b. In case of wage employment, candidates shall be placed in jobs that provide wages at least equal to minimum wages prescribed and such candidates should continue to be in jobs for a minimum period of three months, with not more than a 10-day break, from the date of placement in the same or a higher level with the same or any other employer.
- c. For the purpose of wage employment, enrolment of candidates for apprenticeship and Work permit (work visa) for overseas employment would also be treated as proof of employment. In case the employer pays minimum wages in terms of Cost to Company (CTC), at least 80% of CTC should comprise cash in hand, of the candidate.
- d. In case of self-employment, candidates should have been employed gainfully in livelihood enhancement occupations which are evidenced in terms of trade license or setting up of an enterprise or becoming a member of a producer group or proof of additional earnings (bank statement) or securing a relevant enterprise development loan or any other suitable and

verifiable document, showing an income of Rs 15,000/- over the period of six months or any verifiable proof of self-employment, prescribed by SULM.

- e. Formal recognition and certification of persons who have acquired skills, through informal, non-formal or experiential training in any vocational trade or craft (after imparting bridge courses if necessary) should provide an appropriate increase in wages in the skill category of the candidate for immediate and subsequent production cycle in case of wage employment or meet the conditions under (d.) above in case of self-employment to be treated as the outcome of this effort.

#### 18.7 Post Training Support & Handholding

- a. **Micro-enterprise:** For candidates interested in setting up micro-enterprises, the STPs shall be responsible to assist in setting-up the micro enterprise within 3 months of successful completion of the training. The STPs shall provide support for proposal writing, ensure credit from banks, provide support for availing subsidy to candidates regarding any of the micro-enterprise development schemes such as SEP component under NULM, Prime Minister's Employment Generation Programme (PMEGP) under Ministry of Micro, Small and Medium Enterprises (MoMSME), Cluster Development Schemes under MoMSME or any other such scheme.
- b. **Financial Inclusion:** The STP shall also facilitate the opening of Basic Saving Bank Deposit account for all the candidates who do not have a bank account.

#### 18.8 Post Training Tracking

- a. The details of all the candidates of a batch have to be fed into the MIS to qualify as successful tracking of candidates.
- b. All trainees (applicable for candidates placed both in wage employment and self-employment) are to be tracked (once every month) for a period of 12 months in case of fresh entrants from the date of completion/certification of training with respect to their career progression, retention, and other parameters. Persons who have been certified for their acquired skills through informal, non-formal or experiential learning, will also be tracked.
- c. The parameters to be tracked during this period are:
  - i. Placement should be within 3 months of completion of training.
  - ii. Once placed, remuneration/ incremental remuneration per month.
  - iii. Whether continues to work in the same or higher job role till end of the tracking period (whether with same or different employer).
  - iv. If there are periods of unemployment between different jobs, duration of such gaps and reason for leaving earlier job without having a job in hand.

#### 18.9 MIS and Reporting

- a. The STP shall have the responsibility of regular reporting on progress of training, placement, and micro-enterprise establishment to the ULB and SULM on a regular basis on the DAY-NULM MIS as per NULM norms/advised from time to time.
- b. In the spirit of proactive disclosure of information and ensuring transparency under DAY-NULM, key progress reports under EST&P will also be made available on the public domain in a timely manner.

#### 18.10 Role and Responsibilities of STPs

- a. Undertaking market scanning to assess employment potential and tying-up for Placements in reputed Industries prior to starting the batches to be trained. It should only start the course, when forward linkages for placement up to 70 % of batch strength are ensured.
- b. Setting up NSDC SMART Accredited training centers against the sanctioned courses in the proposed ULBs, and maintaining their infrastructure.
- c. Imparting domain and soft skill training in the identified employment sector as per the agreement.
- d. Ensuring the quality in the training as per the NSQF level standards and specifications with minimum quantifiable guaranteed skills as per the course delivered.
- e. Undertaking regular candidate assessment during training and updating the same in NULM MIS portal.
- f. Coordinating with potential employers and industrial networks for candidate placement.
- g. Providing placements to all the trained candidates.
- h. Facilitating opening of saving bank account and Aadhaar card of the candidates not already having them.
- i. Maintaining candidate placement records such as appointment letter, salary-slip, bank statement detail, etc. and submit to ULB/SULM.
- j. Post placement counselling and retention for at least 12 months.
- k. Organizing extracurricular activities for wholesome personality development of trainees after the daily training hours.
- l. Updating all training data in the NULM MIS portal on a regular basis.



- m. To carry out any other task as assigned by SULM/ULB from time to time.

#### **18.11 Role and Responsibilities of the Client/ SULM/ ULBs**

- a. To identify and counsel suitable unemployed urban youths based on their qualification, aspirations, mobility, skill gap etc. and provide the list of suitable candidates to STPs. Candidate Mobilization is STP work.
- b. To carry out skill gap analysis to identify courses with employment potential.
- c. To release payments within 30 days of training completion and achievement of all deliverables and milestones.
- d. To appoint a nodal officer to supervise the training and other project activities on day to day basis.
- e. To monitor and assess quality of training and ensure that the trainings are held as per agreement & guideline of DAY-NULM with the second party.

#### **18.12 Cost and Payment Norms**

As given in section 14. Of this RFP

#### **18.13 Penalty/termination Clause**

##### **General:**

- a) In case of non-performance, non-compliance, deficiency in quality of services, subletting/ training-in-franchise mode, or any deliberate breach of contract by the STP at any point of association, the client will have the right to cancel the empanelment, or the contract, or both forthwith and if necessary, the client may also take punitive action against the STP as per NULM guidelines/law of contract.
- b) In normal condition during the implementation period, other than breach of contract and where no liabilities remain due, both parties can terminate the contract in case they do not wish to continue association by giving three months' prior notice in writing. In this case the contract may also be ended earlier than 3 months if both the parties agree to do so.

##### **Earnest Money Deposit:**

- a) If the RFP applicant has participated in the selection process and deposited the EMD amount, EMD will be refundable only after signing of MOU. In case Bidder has been selected for empanelment but refuses to Sign the MOU, in that case the EMD will be forfeited in full.

- b) EMD of unsuccessful Bidders will be refunded within 30 days of the publication of the final list of Empaneled STPs declared by the UADD.

**Performance Guarantee:**

- a) Empaneled STP will submit the specified amount of Performance Guarantee along with the MOU Agreement. Post MoU If the empaneled STP has been allotted the target by the Client, but the STP fails to start the training batches within the stipulated time, then the client can forfeit the Performance Guarantee of the Empaneled STP.

**19. Contact Information**

For questions or concerns connected to this RFP, we can be reached at:

SOPC NAME	Sri Sarvendra Pandey, Assistant Director, UADD, SULM, Bhopal, Madhya Pradesh
Mobile no	7898096580
Landline no.	0755-2558282
email	rfp.estp.sulm@gmail.com

## **20. Proposal Submission Format**

### **20.1 COVERING LETTER**

**[Location, Date]**

**To: [Name and address of Client]**

Dear Sir or Madam

I, the undersigned, offer to provide the Skill Training Services for [Insert title of assignment] in accordance with your Request for Proposal dated [Insert Date] and our Proposal. I am hereby submitting this proposal sealed under a separate envelope. I hereby declare that I have read the Instructions to the STPs as given in the RFP. I hereby declare that all the information and statements made in this proposal are true to the best of my knowledge and belief, and accept that any misleading information contained in it may lead to our disqualification.

I undertake, if our Proposal is accepted, to initiate the Skill Training Services related to this assignment not later than the date indicated in the Data Sheet. I, however, understand that you are not bound to accept any proposal you receive.

I hereby declare and solemnly affirm that we as an organization or in any respect have not been debarred or blacklisted by any central or state government agency.

I hereby also declare that at no point of our association with the project, subletting or training work in-franchise mode will be attempted at by us and in case we are found guilty, necessary action may be taken against us by you at the earliest.

I am submitting the RFP for the following Districts/ULBS/Training Sectors/Training courses as per the list provided in the RFP document-

<b>SN</b>	<b>Name of the Division</b>	<b>Name of the Districts</b>	<b>Name of the ULBs</b>	<b>Training Sectors</b>	<b>Training Courses</b>

**Yours faithfully,**

**Authorized Signature [In full and initials]:**

**Name and Title of Signatory:**

**Name of Organization/Agency:**

**Address:**

## 20.2 PROPOSAL

A. Basic Details of the Applying Organization		
SN	Particular	Details
1.	Organization Name	
2.	Address of registered office with pin code	
3.	Address of Head/ corporate Office with pin code if other than registered office	
4.	Phone/ mobile no.	
5.	Organization's email ID	
6.	Organization's website	
7.	Name of authorized representative	
8.	Designation	
9.	Mobile No	
10.	Email Id	

B. Legal status		
SN	Name of Document	Details
1.	Organization Type (Government/ Quasi-government/ Government training institute/ or private organization)	
2.	Nature of legal entity (Private/ Public Limited Company / Society / Trust)	
3.	Registration/ Incorporation Number	
4.	Act under which organization is registered	
5.	Date of registration/ incorporation	
6.	Place of registration/ incorporation	
7.	Permanent Account Number (PAN)	
8.	Goods and Services Tax (GST) registration details	
9.	DARPAN ID	
10.	NSDC Affiliation certificate and MOU details	
11.	SSC affiliation details	

C. Financial Status		
SN	Financial Year	Turnover (In lakhs)
		Total
1.	2017-18	
2.	2018-19	
3.	2019-20	
	Total	
	Average	
<b>Note:</b> to be submitted with a certificate of a CA. Please refer to <b>Annexure-I</b>		

D. Technical Capability							
(A) No. of Candidates trained during last three FY years (2017-18, 2018-19 and 2019-2020)							
Year	Name of Project	Name of Client	Start Date	Completion Date/Ongoing	Approx. Project value	Name of Sector	No. of trainees trained
2017-18							
2018-19							
2019-20							
<b>Note:</b> To be submitted along with Project Completion Certificates issues by the sponsoring organizations, and copy of Work Order/Contract/Agreement/any other relevant document. Please refer to <b>Annexure-II</b>							
(B) No. of Candidates placed during last three FY years (2017-18, 2018-19 and 2019-2020)							
Year	Name of Project	Name of Client	Start Date	Completion Date/Ongoing	Approx. Project value	Name of Sector	No. of trainees placed
2017-18							
2018-19							
2019-20							
<b>Note:</b> To be submitted along with candidates' placement certificates issued by the sponsoring organizations, and copy of Work Order/Contract/Agreement/any other relevant document. Please refer to <b>Annexure-III</b>							

### E. Operational Capability

SN	Particular	Details
1.	Number of years the organization has been in the skilling business	
2.	Number of running SMART accredited training <i>centers</i> applicant has	
3.	Number of SSC Certified Trainers	
4.	Placement tie-up with employing industries	

**Note:**

1. Please refer to **Annexure IV, V, and VI** for furnishing details of SMART accredited centers, SSC Certified Trainers, and Placement Commitment/tie-up:
2. Please attach Project Completion Certificates from sponsoring organizations with copy of Work Order/ Contract/ Agreement/any other relevant document.
3. Details of Industries/organizations tie-ups for placement should not be older than FY 2017-18

### F. Preference of Districts

This is to affirm that (Name of the organization) will prefer to work in the following districts; however, we also understand that in case the same is not possible to allocate for any reason whatsoever, the client will be free to allocate other districts of skill training as per his discretion/ requirement-

SN	Name of the Preferred District	Reason for Preference
1.		
2.		
3.		
4.		
5.		

### G. Preference of Training Courses

This is to affirm that (Name of the organization) will prefer to organize skill training in the following sectors/ courses; we also understand that in case the same is not possible to allocate for any reason whatsoever, the client will be free to allocate other sectors/ courses of skill training as per his discretion/ requirement-

SN	Name of the Preferred Training Course	Sector	Reason for Preference
1.			
2.			
3.			
4.			
5.			

<b>H. Checklist of Documents/ Attachments</b>			
<b>SN</b>	<b>Particulars/Details of documents</b>	<b>From Page no.</b>	<b>To Page No.</b>
<b>1.</b>	Covering Letter		
<b>2.</b>	Certificate of Registration of the Organization		
<b>3.</b>	Articles of Incorporation/ Memorandum of Association/ Trust Deed		
<b>4.</b>	Photocopy of Permanent Account Number (PAN)		
<b>5.</b>	Photocopy of Goods and Services Tax (GST) Registration		
<b>6.</b>	Photocopy of DARPAN Rregistration in case of Society/Trust		
<b>7.</b>	Photocopy of NSDC Affiliation Certificate		
<b>8.</b>	Photocopy of SSC Affiliation Certificate		
<b>9.</b>	Self-affidavit for non-blacklisting on non-judicial stamp paper of Rs.100/-		
<b>10.</b>	Audited account statement/P&L/Income statement/balance sheet signed by an independent financial auditor for FY 2017-18, 2018-19 and 2019-20		
<b>11.</b>	ITR of FY 2017-18, 2018-19 and 2019-20		
<b>12.</b>	Project Completion Certificates issued by the sponsoring Organizations and Work Order/ Contract/ Agreement/ any other relevant document (Technical Capability- number of candidates trained)		
<b>13.</b>	Candidates' placement certificates issued by the sponsoring organizations, and copy of Work Order/ Contract/ Agreement/ any other relevant document (Technical Capability- number of candidates placed)		
<b>14.</b>	Letters of placement tie-up with employing industries		
<b>15.</b>	Annexure I to VI		

### Annexure I

Turnover Certificate  
(On the letter head of Chartered Accountant)

We/I have verified the Audited Financial Statements and other relevant records of M/s.....and certify the following:

SN	Financial Year	Turnover (In lakhs)
1.	2017-18	
2.	2018-19	
3.	2019-20	
Total		
Average		

The M/s.....have a positive net worth of Rs.....in Lakhs as on 31<sup>st</sup> March, 2020

(Signature and Seal)  
Certified by CA  
Membership No.-  
UDIN No.-

### Annexure II

(On the letter head of the Organization)

This is to certify that (Name of the organization) have trained ..... candidates during the financial year 2017-18, 2018-19 and 2019-2020 through skill training. The details of the same are as mentioned below:

Year	Name of Project	Name of Client	Start Date	Completion Date/Ongoing	Approx. Project value	Name of Sector	No. of trainees trained
2017-18							
2018-19							
2019-20							

(Authorized signatory)

(CA Signature)



### **Annexure III**

(On the letter head of the Organization)

This is to certify that (Name of the organization) have placed ..... candidates during the financial year 2017-18, 2018-19 and 2019-2020 through skill training. The details of the same are as mentioned below:

<b>Year</b>	<b>Name of Project</b>	<b>Name of Client</b>	<b>Start Date</b>	<b>Completion Date/ Ongoing</b>	<b>Approx. Project value</b>	<b>Name of Sector</b>	<b>No. of trainees placed</b>
2017-18							
2018-19							
2019-20							

(Authorized signatory)

(CA Signature)

### **Annexure IV**

(On the letter head of the Organization)

This is to certify that (Name of the organization) has the following SMART accredited centers run by it:

<b>SN</b>	<b>Name of the Training Centre</b>	<b>Complete Address of the center with pin code</b>	<b>District</b>	<b>ULB name</b>	<b>Training Centre has been operational since (pl mention date in dd/mm/yy format)</b>	<b>Sectors in which training is imparted</b>

(Authorized signatory)

#### **Annexure V**

(On the letter head of the Organization)

This is to certify that (Name of the organization) has the availability of SSC Certified Trainers to impart skill training in our centers in Madhya Pradesh. The details of the certified trainers are as follows:

SN	Name of the Trainer	Educational Qualification	Sector	Job Role/ Qualification name	SSC Certificate No.	Certificate valid up to
1.						
2.						
3.						

(Authorized signatory)

#### **Annexure VI**

(On the letter head of the Organization)

This is to certify that (Name of the organization) has placement tie-up with the following employing industries in Madhya Pradesh/ India:

SN	Name of the Company/ industry	Location of employment	Job role	Sector	Name of company representative	Designation	Mobil e No	Placement Commitment
1.								
2.								
3.								

(Authorized signatory)

## Annexure VII

संचालनालय नगरीय प्रशासन एवं विकास, म.प्र. ULB wise ESTP Target for 2021-22					
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
1	1	2	3	4	5
	Agar Malwa	Agar	37917	25925	135
	Agar Malwa	Nalkheda	16690	12240	64
	Agar Malwa	Badod	13834	11320	59
	Agar Malwa	Kanad	10458	8125	42
	Agar Malwa	Susner	16432	15245	79
	Agar Malwa	Soyatkala	14781	14695	76
	Agar Malwa	Badagoan	7217	5180	27
1	Agar Malwa	Total	117329	92730	483
	Alirajpur	Alirajpur	28514	12775	67
	Alirajpur	Jobat	11976	4915	26
	Alirajpur	Chandra Shekhar Azad Nagar	10968	6260	33
2	Alirajpur	Total	51458	23950	125
	Anuppur	Anuppur	19899	7765	40
	Anuppur	Kotma	29704	14530	76
	Anuppur	Pasan	28447	11710	61
	Anuppur	Jaithari	8396	4275	22
	Anuppur	Bijuri	32682	12905	67
	Anuppur	Amkantak	8416	3540	18
	Anuppur	Dumarkachhar	9080	2065	11
	Anuppur	Rajnagar Baganwa	20873	7000	36
	Anuppur	Dola	9273	4280	22
3	Anuppur	Total	166770	68070	354
	Ashok Nagar	Ashoknagar	87294	54110	282
	Ashok Nagar	Chanderi	33081	20790	108
	Ashok Nagar	Mungawali	28537	10900	57
	Ashok Nagar	Ishagarh	12583	7765	40
	Ashok Nagar	Shadoura	10621	4905	26
	Ashok Nagar	Piprai	21219	0	0
4	Ashok Nagar	Total	193335	98470	513
	Balaghat	Balaghat	84261	32365	168

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

**संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.**

**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Balaghat	Waraseoni	27494	18525	96
	Balaghat	Malajkhand	36120	48700	254
	Balaghat	Baihar	16651	10630	55
	Balaghat	Katangi-balaghat	16146	12120	63
	Balaghat	Lanji	13558	6960	36
5	<b>Balaghat</b>	<b>Total</b>	<b>194230</b>	<b>129300</b>	<b>673</b>
	Barwani	Barwani	55504	39600	206
	Barwani	Sendhwa	56466	74275	387
	Barwani	Anjad	26289	24825	129
	Barwani	Rajpur	20947	23775	124
	Barwani	Khetia	15744	12395	65
	Barwani	Pansemal	12166	15385	80
	Barwani	Palsud	10113	8500	44
	Barwani	Thikari	15441	12705	66
	Barwani	Niwali Bujurg	20201	11080	58
6	<b>Barwani</b>	<b>Total</b>	<b>232871</b>	<b>222540</b>	<b>1158</b>
	Betul	Betul	103330	86730	451
	Betul	Amla	30215	17130	89
	Betul	Sarni	86141	44250	230
	Betul	Multai	29976	17155	89
	Betul	Betul Bazar	10630	7650	40
	Betul	Bhainsdehi	11961	8845	46
	Betul	Aadhner	11915	7810	41
	Betul	Chicholi	9282	7120	37
	Betul	Ghodadungari	9745	8720	45
	Betul	Shapur-Betul	9554	8915	46
7	<b>Betul</b>	<b>Total</b>	<b>312749</b>	<b>214325</b>	<b>1116</b>
	Bhind	Bhind	197585	50515	263
	Bhind	Gohad	58939	61740	321
	Bhind	Mehgaon	21335	9120	47
	Bhind	Lahar	35688	10255	53
	Bhind	Gormi	20861	10310	54
	Bhind	Akoda	12534	1775	9
	Bhind	Mihona	16935	1655	9

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

**संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.**  
**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Bhind	Alampur	10686	3570	19
	Bhind	Daboh	18097	5840	30
	Bhind	Mau	20147	7040	37
	Bhind	Fufkala	12682	3355	17
	Bhind	Raun	23855	0	0
	Bhind	Malanpur	13072	0	0
8	<b>Bhind</b>	<b>Total</b>	<b>462416</b>	<b>165175</b>	<b>860</b>
	Bhopal	Bhopal	1923879	1308975	6814
	Bhopal	Bairasia	30951	19700	103
9	<b>Bhopal</b>	<b>Total</b>	<b>1954830</b>	<b>1328675</b>	<b>6917</b>
	Burhanpur	Burhanpur	210886	190845	993
	Burhanpur	Nepanagar	29675	21500	112
	Burhanpur	Shahpur-Burhanpur	19719	12995	68
10	<b>Burhanpur</b>	<b>Total</b>	<b>260280</b>	<b>225340</b>	<b>1173</b>
	Chhatarpur	Chhatarpur	147688	42280	220
	Chhatarpur	Nawgaon	40444	5415	28
	Chhatarpur	Dhuwara	13325	9280	48
	Chhatarpur	Satai	10592	4795	25
	Chhatarpur	Barigarh	8921	7065	37
	Chhatarpur	Maharajpur	23345	14035	73
	Chhatarpur	Bijawar	20554	8870	46
	Chhatarpur	Gadimalhara	13634	7935	41
	Chhatarpur	Baksawaha	10236	6495	34
	Chhatarpur	Chandla	12852	4930	26
	Chhatarpur	Badamalhara	18272	8800	46
	Chhatarpur	Harpalpur	18549	4820	25
	Chhatarpur	Lavkush nagar	22075	11010	57
	Chhatarpur	Khajraho	24504	3690	19
	Chhatarpur	Rajnagar	14251	12020	63
11	<b>Chhatarpur</b>	<b>Total</b>	<b>399242</b>	<b>151440</b>	<b>788</b>
	Chhindwada	Chhindwada	215843	121010	630
	Chhindwada	Pandura	45479	34370	179
	Chhindwada	Junardev	22582	12290	64

**संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.**  
**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Chhindwada	Parasiya	39374	31480	164
	Chhindwada	Damua	24663	4960	26
	Chhindwada	Chourai	12956	7390	38
	Chhindwada	Amarwada	14145	10320	54
	Chhindwada	Sausar	27459	13055	68
	Chhindwada	Harrai	10991	7480	39
	Chhindwada	Newton Chikhali	9840	6450	34
	Chhindwada	Lodhikheda	9950	9315	48
	Chhindwada	Mohgaon	9909	9455	49
	Chhindwada	Chandameta	16497	15770	82
	Chhindwada	Badkudi	9895	5835	30
	Chhindwada	Pipla Narayanwar	8595	6640	35
	Chhindwada	Bichhua	6403	2505	13
	Chhindwada	Chand	10230	4060	21
12	<b>Chhindwada</b>	<b>Total</b>	<b>494811</b>	<b>302385</b>	<b>1574</b>
	Damoh	Damoh	125101	92910	484
	Damoh	Hatta	32465	22785	119
	Damoh	Tendukheda	14399	12885	67
	Damoh	Pathria	21026	18685	97
	Damoh	Hindoriya	16001	15835	82
	Damoh	Patera	9927	4805	25
13	<b>Damoh</b>	<b>Total</b>	<b>218919</b>	<b>167905</b>	<b>874</b>
	Datia	Datia	100284	50175	261
	Datia	Bhander	25204	7635	40
	Datia	Indragarh	23045	5830	30
	Datia	Sewda	23146	9930	52
	Datia	Badoni	10609	4735	25
14	<b>Datia</b>	<b>Total</b>	<b>182288</b>	<b>78305</b>	<b>408</b>
	Dewas	Dewas	289550	198425	1033
	Dewas	Kannod	17744	7740	40
	Dewas	Sonkachh	16545	5965	31
	Dewas	Khategaon	25413	12515	65
	Dewas	Harpipliya	17419	11000	57
	Dewas	Bagli	10310	4290	22

**संचालनालय नगरीय प्रशासन एवं विकास, म.प्र.**  
**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Dewas	Bhorasa	12166	7390	38
	Dewas	Karnawad	11266	4205	22
	Dewas	Kantaphod	10405	6015	31
	Dewas	Loharda	9202	3180	17
	Dewas	Satwas	14108	7405	39
	Dewas	Tonkkhurd	7979	3320	17
	Dewas	Pipalarawan	9652	8250	43
	Dewas	Nemawar	5978	1625	8
15	<b>Dewas</b>	<b>Total</b>	<b>457737</b>	<b>281325</b>	<b>1464</b>
	Dhar	Dhar	93917	31815	166
	Dhar	Manawar	30393	15545	81
	Dhar	Pithampur	126200	33760	176
	Dhar	Rajgargh-dhar	20668	11935	62
	Dhar	Kukshi	28331	8315	43
	Dhar	Badnawar	20917	11925	62
	Dhar	Dharmपुर	16363	12400	65
	Dhar	Dhamnod	32093	14595	76
	Dhar	Sardarpur	7293	4225	22
	Dhar	Mandaw	10657	6935	36
	Dhar	Dahi	8509	2720	14
16	<b>Dhar</b>	<b>Total</b>	<b>417858</b>	<b>154170</b>	<b>803</b>
	Dindori	Dindori	21323	13335	69
	Dindori	Shahpura-Dindori	10995	9030	48
17	<b>Dindori</b>	<b>Total</b>	<b>32318</b>	<b>22365</b>	<b>117</b>
	Guna	Guna	180935	75225	392
	Guna	Radhogarh	62163	33385	174
	Guna	Chachoda-binaganj	21876	14530	76
	Guna	Aaron	28010	21550	112
	Guna	Khumbhraj	19693	10530	55
	Guna	Madhusudangarh	20991	10950	57
18	<b>Guna</b>	<b>Total</b>	<b>333668</b>	<b>166170</b>	<b>865</b>
	Gwalior	Gwalior	1159032	146775	764
	Gwalior	Dabra	129560	35445	185
	Gwalior	Pichhor-gwalior	12425	5455	28

**संचालनालय नगरीय प्रशासन एवं विकास, म.प्र.**  
**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Gwalior	Bilauwa	12425	6335	33
	Gwalior	Aantariu	9949	4560	24
	Gwalior	Bhitawar	19096	9415	49
	Gwalior	Mohna	18646	8420	44
19	<b>Gwalior</b>	<b>Total</b>	<b>1361133</b>	<b>216405</b>	<b>1127</b>
	Harda	Harda	84269	36965	192
	Harda	Timarni	22359	8075	42
	Harda	Khirkia	22737	6470	34
	Harda	Sirali	12584	0	0
20	<b>Harda</b>	<b>Total</b>	<b>141949</b>	<b>51510</b>	<b>268</b>
	Hosangabad	Hosangabad	117988	60635	316
	Hosangabad	Itarsi	99351	57955	302
	Hosangabad	Seoni-malwa	30076	15510	81
	Hosangabad	Piparia	48836	24000	125
	Hosangabad	Babai	16741	11660	61
	Hosangabad	Sohagpur	25044	11810	61
	Hosangabad	Bankhedhi	22056	14360	75
21	<b>Hosangabad</b>	<b>Total</b>	<b>360092</b>	<b>195930</b>	<b>1020</b>
	Indore	Indore	2195274	686760	3575
	Indore	Depalpur	17474	11490	60
	Indore	Sanwer	19150	6880	36
	Indore	Gautampur	14584	12415	65
	Indore	Betma	15999	6250	33
	Indore	Rau	36055	5535	29
	Indore	Hatod	10425	5900	31
	Indore	Manpur-Indore	7620	3485	18
	Indore	Mhow-goan	30039	7160	37
22	<b>Indore</b>	<b>Total</b>	<b>2346620</b>	<b>745875</b>	<b>3883</b>
	Jabalpur	Jabalpur	1206606	740890	3857
	Jabalpur	Pangar	27932	18515	96
	Jabalpur	Sihora	44048	32500	169
	Jabalpur	Bhedaghat	4571	3070	16
	Jabalpur	Shahpura-Jabalpur	13607	8445	44
	Jabalpur	Patan	14624	10955	57

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EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021



<p style="text-align: center;"><b>संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.</b> <b>ULB wise ESTP Target for 2021-22</b></p>					
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Jabalpur	Majholi	13220	11660	61
	Jabalpur	Katangi-Jabalpur	19040	15380	80
	Jabalpur	Barela	12620	4915	26
23	<b>Jabalpur</b>	<b>Total</b>	<b>1356268</b>	<b>846330</b>	<b>4406</b>
	Jhabua	Jhabua	35783	11065	58
	Jhabua	Thandla	15743	6625	34
	Jhabua	Petlawad	15177	6495	34
	Jhabua	Ranapur	12371	4770	25
	Jhabua	Meghnagar	12929	4515	24
24	<b>Jhabua</b>	<b>Total</b>	<b>92003</b>	<b>33470</b>	<b>174</b>
	Katni	Katni	221883	98590	513
	Katni	Barahi	13946	8670	45
	Katni	Kaimor	19343	17160	89
	Katni	Vijayraghawgarh	8371	5340	28
25	<b>Katni</b>	<b>Total</b>	<b>263543</b>	<b>129760</b>	<b>675</b>
	Khandwa	Khandwa	200738	85310	444
	Khandwa	Mundi	12889	9255	48
	Khandwa	Pandhana	13694	7225	38
	Khandwa	Omkareshwar	10063	4170	22
	Khandwa	Chhanera (new harsud)	0	11155	58
26	<b>Khandwa</b>	<b>Total</b>	<b>237384</b>	<b>117115</b>	<b>610</b>
	Khargone	Khargone	133368	65630	342
	Khargone	Sanawad	38878	24425	127
	Khargone	Badwaha	26459	12150	63
	Khargone	Mandleshwar	12343	16500	86
	Khargone	Kasrawad	22750	16010	83
	Khargone	Bhikangaon	16215	9940	52
	Khargone	Maheshwar	24411	8070	42
	Khargone	Karhi Padliya	10035	7150	37
	Khargone	Bishtan	20049	5280	27
27	<b>Khargone</b>	<b>Total</b>	<b>304508</b>	<b>165155</b>	<b>860</b>
	Mandla	Mandla	55133	27705	144
	Mandla	Nainpur	24914	15070	78

**संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.**  
**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Mandla	Bamhanibanjar	10226	10010	52
	Mandla	Niwas	8248	7900	41
	Mandla	Bhua Bichhia	10427	8160	42
28	<b>Mandla</b>	<b>Total</b>	<b>108948</b>	<b>68845</b>	<b>358</b>
	Mandsaur	Mandsaur	141667	113315	590
	Mandsaur	Shamgarh	24637	7270	38
	Mandsaur	Sitamau	14056	8270	43
	Mandsaur	Pipliyamandi	15070	5955	31
	Mandsaur	Narayangarh	10191	6200	32
	Mandsaur	Malhargarh	8332	3530	18
	Mandsaur	Bhanpura	21013	10000	52
	Mandsaur	Nagari	7034	4635	24
	Mandsaur	Garodh	15122	9600	50
	Mandsaur	Suwasara	13304	6010	31
	Mandsaur	Bhaisoda	15365	5475	29
29	<b>Mandsaur</b>	<b>Total</b>	<b>285791</b>	<b>180260</b>	<b>938</b>
	Morena	Morena	288330	67600	352
	Morena	Ambaha	47177	10505	55
	Morena	Porsa	39669	10595	55
	Morena	Sabalgarh	40133	14375	75
	Morena	Jaura	42153	14765	77
	Morena	Kailaras	25929	3125	16
	Morena	Jhundpura	9805	3450	18
	Morena	Bamnora	32838	14185	74
30	<b>Morena</b>	<b>Total</b>	<b>526034</b>	<b>138600</b>	<b>722</b>
	Narsinghpur	Narsinghpur	58665	31585	164
	Narsinghpur	Gadarwada	50509	42110	219
	Narsinghpur	Gotegaon	27068	17625	92
	Narsinghpur	Kareli	29929	12715	66
	Narsinghpur	Tendukheda-narsinghpur	13080	7285	38
	Narsinghpur	Chichali	14074	7830	41
	Narsinghpur	Saikheda	11327	7580	39
	Narsinghpur	Salichauka	13224	8965	47

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

**संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.**  
**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
<b>31</b>	<b>Narsinghpur</b>	<b>Total</b>	<b>217876</b>	<b>135695</b>	<b>706</b>
	Neemuch	Neemuch	128575	60110	<b>313</b>
	Neemuch	Manasa	26551	16600	<b>86</b>
	Neemuch	Rampura	18364	13330	<b>69</b>
	Neemuch	Jawad	17129	6085	<b>32</b>
	Neemuch	Jeeran	11518	5395	<b>28</b>
	Neemuch	Ratangarh	7994	4565	<b>24</b>
	Neemuch	Singoli	9526	3200	<b>17</b>
	Neemuch	Dekan	7951	4120	<b>21</b>
	Neemuch	Kukdeshwar	11956	4685	<b>24</b>
	Neemuch	Adhna	6546	3430	<b>18</b>
	Neemuch	Nayagaon	6699	1935	<b>10</b>
	Neemuch	Sarwania Maharaj	6737	3870	<b>20</b>
<b>32</b>	<b>Neemuch</b>	<b>Total</b>	<b>259546</b>	<b>127325</b>	<b>663</b>
	Niwari	Niwari	23724	11270	<b>59</b>
	Niwari	Prathwipur	26883	16400	<b>85</b>
	Niwari	Jairaunkhalsa	9426	6300	<b>33</b>
	Niwari	Tarichankala	7673	5155	<b>27</b>
	Niwari	Orchha	11511	4990	<b>26</b>
<b>33</b>	<b>Niwari</b>	<b>Total</b>	<b>79217</b>	<b>44115</b>	<b>230</b>
	Panna	Panna	50812	28870	<b>150</b>
	Panna	Amanganj	13886	8055	<b>42</b>
	Panna	Devendra Nagar	12785	6280	<b>33</b>
	Panna	Ajaygarh	16656	9245	<b>48</b>
	Panna	Kakarhati	8452	4670	<b>24</b>
	Panna	Pawai	14465	9815	<b>51</b>
	Panna	Ginnaur	12243	7215	<b>38</b>
<b>34</b>	<b>Panna</b>	<b>Total</b>	<b>129299</b>	<b>74150</b>	<b>386</b>
	Raisen	Raisen	44162	12570	<b>65</b>
	Raisen	Begamganj	34031	29845	<b>155</b>
	Raisen	Mandideep	85840	35205	<b>183</b>
	Raisen	Obedullaganj	22845	7755	<b>40</b>
	Raisen	Sultanpur	10268	7190	<b>37</b>
	Raisen	Bareli	31579	17850	<b>93</b>

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

**संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.**  
**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Raisen	Baadi	19603	10670	56
	Raisen	Sanchi	8401	4520	24
	Raisen	Udyapura	18236	8755	46
	Raisen	Silwani	18623	16160	84
	Raisen	Gairatganj	18184	6845	36
<b>35</b>	<b>Raisen</b>	<b>Total</b>	<b>311772</b>	<b>157365</b>	<b>819</b>
	Rajgarh	Rajgarh	29726	15110	79
	Rajgarh	Sarangpur	42955	34820	181
	Rajgarh	Biawara	49093	26545	138
	Rajgarh	Narsinghgarh	32329	17750	92
	Rajgarh	Jeerapur	21724	14695	76
	Rajgarh	Khilchipur	18928	12680	66
	Rajgarh	Talen	10582	5055	26
	Rajgarh	Boda	9886	5695	30
	Rajgarh	Khujner	10785	8510	44
	Rajgarh	Pachor	27396	18725	97
	Rajgarh	Suthaliya	10596	6565	34
	Rajgarh	Machalpur	9476	7235	38
	Rajgarh	Chhapiheda	8501	6390	33
	Rajgarh	Kurawar	18032	7690	40
<b>36</b>	<b>Rajgarh</b>	<b>Total</b>	<b>300009</b>	<b>187465</b>	<b>976</b>
	Ratlam	Ratlam	264914	150415	783
	Ratlam	Jawra	74907	41610	217
	Ratlam	Taal	14913	13010	68
	Ratlam	Sailana	11989	6160	32
	Ratlam	Aalot	24115	14180	74
	Ratlam	Namali	9774	6445	34
	Ratlam	Badawada	8700	5480	29
	Ratlam	Piplauda	8294	6220	32
	Ratlam	Dhamnod-Ratlam	8341	2590	13
<b>37</b>	<b>Ratlam</b>	<b>Total</b>	<b>425947</b>	<b>246110</b>	<b>1281</b>
	Rewa	Rewa	235654	75150	391
	Rewa	Baikundpur	10282	3570	19
	Rewa	Mauganj	26420	9520	50

**संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.**

**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Rewa	Tyothar	17039	7445	39
	Rewa	Chakghat	10678	4675	24
	Rewa	Hanumana	16771	6735	35
	Rewa	Govindgarh	10547	7535	39
	Rewa	Naigari	10404	5265	27
	Rewa	Sirmaur	11878	7125	37
	Rewa	Manganwa	13700	7255	38
	Rewa	Semaria	13446	5890	31
	Rewa	Gud	14608	10800	56
	Rewa	Dabhora	21027	0	0
<b>38</b>	<b>Rewa</b>	<b>Total</b>	<b>412454</b>	<b>150965</b>	<b>786</b>
	Sagar	Sagar	273296	133665	696
	Sagar	BinaEtawa	64529	14005	73
	Sagar	Khurai	51108	16910	88
	Sagar	Garakota	30784	22140	115
	Sagar	Rehli	30329	17560	91
	Sagar	Devri	25632	11770	61
	Sagar	Rahatgarh	31537	12005	62
	Sagar	Banda	30923	16395	85
	Sagar	Makronia	61821	8500	44
	Sagar	Shahgarh	16300	7760	40
	Sagar	Shahpur-sagar	13668	8375	44
	Sagar	Bilhara	16339	3840	20
	Sagar	Surkhi	17647	13885	72
	Sagar	Malthone	21142	4820	25
	Sagar	Bandari	28077	17915	93
<b>39</b>	<b>Sagar</b>	<b>Total</b>	<b>713132</b>	<b>309545</b>	<b>1611</b>
	Satna	Satna	280222	172385	897
	Satna	Maihar	60693	39015	203
	Satna	Nagod	3904	11460	60
	Satna	Birsinghpur	3757	10600	55
	Satna	Jaitwara	2987	6810	35
	Satna	Kotar	1460	3025	16
	Satna	Kodhi	8793	6990	36

**संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.**  
**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Satna	Amarpatan	4125	11600	60
	Satna	Rampurbaghelan	13638	8335	43
	Satna	Uchehara	18442	13595	71
	Satna	Chitrakut	23316	12090	63
	Satna	New Ramnagar	3272	18035	94
40	<b>Satna</b>	<b>Total</b>	<b>424609</b>	<b>313940</b>	<b>1634</b>
	Sehore	Sehore	109025	45170	235
	Sehore	Ashta	53184	25240	131
	Sehore	Ichhawar	15221	7880	41
	Sehore	Budhni	16808	8990	47
	Sehore	Jawar	8208	4590	24
	Sehore	Nashrullaganj	23788	11355	59
	Sehore	Rehti	11616	4050	21
	Sehore	Kodhri	10526	3705	19
	Sehore	Shahganj	8512	4395	23
41	<b>Sehore</b>	<b>Total</b>	<b>256888</b>	<b>115375</b>	<b>601</b>
	Seoni	Seoni	102343	53270	277
	Seoni	Lakhnadaun	17302	6475	34
	Seoni	Barghat	12100	2875	15
	Seoni	Kewlari	21846	6850	36
	Seoni	Chhapara	20329	6955	36
42	<b>Seoni</b>	<b>Total</b>	<b>173920</b>	<b>76425</b>	<b>398</b>
	Shahdol	Shahdol	86681	37395	195
	Shahdol	Dhanpuri	45156	17595	92
	Shahdol	Budar	19289	7795	41
	Shahdol	Biwahari	24545	12855	67
	Shahdol	Jaisinghnagar	8233	7000	36
	Shahdol	Khand	10657	3765	20
	Shahdol	Bakaho	20677	6070	32
43	<b>Shahdol</b>	<b>Total</b>	<b>215238</b>	<b>92475</b>	<b>481</b>
	Shajapur	Shajapur	69263	23500	122
	Shajapur	Shujalpur	51225	17375	90
	Shajapur	Makshi	20088	11540	60
	Shajapur	Akodia	11652	5835	30

**संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.**

**ULB wise ESTP Target for 2021-22**

SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
	Shajapur	Polaykala	12268	7875	41
	Shajapur	Pankhedi-kalapipal	11716	4000	21
44	<b>Shajapur</b>	<b>Total</b>	<b>176212</b>	<b>70125</b>	<b>365</b>
	Sheopur	Sheopur-kala	68820	27170	141
	Sheopur	Vijaypur	16964	5070	26
	Sheopur	Badoda	18437	6815	35
45	<b>Sheopur</b>	<b>Total</b>	<b>104221</b>	<b>39055</b>	<b>203</b>
	Shivpuri	Shivpuri	179977	52230	272
	Shivpuri	Karera	28705	6760	35
	Shivpuri	Kolaras	19781	10285	54
	Shivpuri	Khaniadhana	15877	6350	33
	Shivpuri	Pichhor-Shivpuri	18127	3910	20
	Shivpuri	Badarwas	13571	7200	37
	Shivpuri	Narwar	19385	11450	60
	Shivpuri	Bairad	18313	3875	20
	Shivpuri	Pohari	19466	0	0
	Shivpuri	Mangrauni	13682	0	0
	Shivpuri	Rannod	12180	0	0
46	<b>Shivpuri</b>	<b>Total</b>	<b>359064</b>	<b>102060</b>	<b>531</b>
	Sidhi	Sidhi	54331	10975	57
	Sidhi	Churhat	14962	10710	56
	Sidhi	RampurNekin	11936	6090	32
	Sidhi	Majholi-Sidhi	11892	7360	38
47	<b>Sidhi</b>	<b>Total</b>	<b>93121</b>	<b>35135</b>	<b>183</b>
	Sinrauli	Singrauli	220257	94490	492
48	<b>Sinrauli</b>	<b>Total</b>	<b>220257</b>	<b>94490</b>	<b>492</b>
	Tikamgarh	Tikamgarh	79106	46640	243
	Tikamgarh	Baldevgarh	9079	5820	30
	Tikamgarh	Khagapur	14813	8860	46
	Tikamgarh	Palera	17493	6535	34
	Tikamgarh	Jatara	17499	6810	35
	Tikamgarh	Lidhorakhas	12974	1750	9
	Tikamgarh	Badagaon	9282	5065	26
	Tikamgarh	Kari	10409	10425	54

Request for Proposal (RFP) for Empanelment of Skill Training Providers (STPs) for Skill Training Program under EST&P Component of DAY NULM, UADD, Government of Madhya Pradesh, June 2021

<b>संचालनालय नगरीय प्रशासन एवं विकास,म.प्र.</b> <b>ULB wise ESTP Target for 2021-22</b>					
SN	District	Name of the ULB	Total Urban Population	Total Urban BPL Population (01/01/2018)	ESTP Target for 2021-22
49	<b>Tikamgarh</b>	<b>Total</b>	<b>170655</b>	<b>91905</b>	<b>478</b>
	Ujjain	Ujjain	515215	369715	1925
	Ujjain	Badnagar	36438	11275	59
	Ujjain	Mahidpur	34362	12265	64
	Ujjain	Khachraud	34191	16450	86
	Ujjain	Nagda	100039	46705	243
	Ujjain	Tarana	24908	18810	98
	Ujjain	Unhel	14774	5910	31
	Ujjain	Makdon	11678	6275	33
50	<b>Ujjain</b>	<b>Total</b>	<b>771605</b>	<b>487405</b>	<b>2537</b>
	Umaria	Umaria	33114	15425	80
	Umaria	Chandia	15891	13570	71
	Umaria	Narojabad	21883	9805	51
	Umaria	Pali	22330	20340	106
	Umaria	Manpur-Umaria	20445	19250	100
51	<b>Umaria</b>	<b>Total</b>	<b>113663</b>	<b>78390</b>	<b>408</b>
	Vidisha	Vidisha	155951	93400	486
	Vidisha	Ganjbasoda	85547	26890	140
	Vidisha	Sironj	52460	31115	162
	Vidisha	Kurwai	15487	9600	50
	Vidisha	Lateri	18844	10615	55
	Vidisha	Shamshabad	11329	6085	32
52	<b>Vidisha</b>	<b>Total</b>	<b>339618</b>	<b>177705</b>	<b>925</b>
<b>Grand Total</b>			<b>20135705</b>	<b>9989115</b>	<b>52000</b>