

# Wholesale Manufacturer Supply Agreements

May 2015



Manufacturer		AAH	Alliance Healthcare	PHOENIX
Abbott	Diabetes (exc Freestyle Lite)	6%	5%	<b>6%</b> <b>PSUK</b>
	Nutritional	0%	0%	0%
	Others	6%	5%	<b>6%</b> <b>PSUK</b>
Abbvie		-	-	0%
Alcon		7%	7%	-
ALK-Abello	Grazax / Jext	-	8%	-
Alliance Pharma		8%	8%	-
Almirall		6%	7.5%	<b>8%</b> <b>PSUK</b>
Amdipharm Mercury		-	✓	-
Arjun		Normal Discount	Normal Discount	-
Astellas	Prograf / Advograf	-	No, ZD items	-
	Other Products	-	8%	-
AstraZeneca		Depends on Product (0%, 7%, 8.5%, 12%)	Depends on Product (0%, 7%, 8.5%, 12%)	-
Bausch and Lomb		4%	0%	<b>4%</b> <b>PSUK</b>
Bayer Schering Pharma	Most Products	8%	8%	As per Bayer
	Diabetes	8%	8%	As per Bayer
BD	Pen Needles	✓	✓	-
Boehringer Ingelheim		3.5%	3.5%	<b>5%</b> <b>PSUK</b>
Bristol-Myers Squibb	Most Products	7%	7%	-
	HIV, Azactem, Etopophos	-	-	-
Chiesi		6.75%	6%	<b>7%</b> <b>PSUK</b>
Coloplast		6%	6%	-
ConvaTec		6%	10%	<b>10%</b> <b>PSUK</b>
CTI Life Sciences	Pixuvri	-	-	✓
Daiichi Sankyo		5%	5%	<b>5%</b> <b>PSUK</b>
Desitin 1851		✓	✓	-
Eisai		7.5%	7.5%	<b>7.5%</b> <b>PSUK</b>
Eli Lilly		Depends on Product (0%, 8.5%, 15%)	-	As per Lilly
Ferring		6.75%	-	-
Flynn Pharma		5.25%	-	<b>5.5%</b> <b>PSUK</b>
Genzyme		0%	0%	0%
Grunenthal		7%	-	-
GSK		Negotiated	Negotiated	-
Janssen		6%	7%	<b>8.5%</b> <b>PSUK</b>
Johnson & Johnson		✓	✓	Normal Discount
Kent		0%	-	0%

Manufacturer		AAH	Alliance Healthcare	PHOENIX
Kora Healthcare		-	0%	-
Leo		-	7%	-
Lifescan		9%	8%	8.5%
Lundbeck		-	7%	-
Martindale		✓	-	-
Meda	Elidel	2.5%	1.6%	-
	EpiPen / MUSE	-	No, ZD item	-
	Other	1.6%	1.6%	<b>1.6% PSUK</b>
Medac	Metoject	-	No, ZD item	-
Medicom		✓	-	✓
Merck Sharpe Dohme		✓	-	-
Mitsubishi	Exembol	-	-	✓
MSD		7%	-	-
Napp	Levact and Lodotra	0%	-	0%
	Other	7%	7%	<b>8.5% PSUK</b>
Newport		-	0%	-
Nipro Diagnostics		8%	-	<b>8% PSUK</b>
Novartis		7%	8%	-
Novo Nordisk		-	8%	-
Nutricia		0%	0%	-
Pfizer (incl. Wyeth)		-	7.5%	-
Pharma-Nord Specials	Bio-Melatonin	-	-	0% (Solus)
Prostrakan		✓	7%	<b>7.5% PSUK</b>
Reckitt Benckiser - Pharma		0%	0%	-
Roche	Diagnostics	✓	✓	<b>10.5% PSUK</b>
	Most Products	7.6%	7%	-
	Selected Products	-	-	-
Sandoz		✓	✓	-
Sanofi Aventis	Other	8%	7%	<b>8.5% PSUK</b>
	Synvisc	-	-	✓
Servier		7%	7%	-
Shire	Selected Products	-	6%	<b>6% PSUK</b>
Smith & Nephew		-	Normal Discount	<b>9% PSUK</b>
Systagenix		Normal Discount	Normal Discount	-
Takeda	Calcichew	✓	✓	<b>7.5% PSUK</b>
Tillotts		10.5%	10.5%	<b>10.5% PSUK</b>
UCB	Neupro	-	No, ZD item	-
	Keppra, Viridal, Vimpat	No Discount	No Discount	No Discount
	Other	4.25%	4%	<b>6.5% PSUK</b>

## DTP Schemes Marked In Red

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