



## VACATION OWNER'S CONTRACT/RENTAL AGREEMENT

This Marketing Agreement (the "Agreement") is made and entered into on the **Day** \_\_\_\_\_ of **Month** \_\_\_\_\_, **Year** \_\_\_\_\_, by and between, **(Property Owner's Name)** \_\_\_\_\_ (the "Homeowner") and **Tenney Properties**.

Homeowner and **Tenney Properties** enter into this Agreement for the purposes of marketing the Homeowner's Property located at **(Property Address)** \_\_\_\_\_ (the "Property"), upon the terms and conditions below:

1. The term of this agreement will commence on, **Date To Start** \_\_\_\_\_ and will expire on **Date Expires** \_\_\_\_\_. *This agreement will self-renew each year for an additional one-year term thereafter* unless terminated by Homeowner or **Tenney Properties**. Either Homeowner or **Tenney Properties** may terminate this Agreement with thirty (30) days written notice, but management fees must be paid for upcoming reservations if owner cancels.
2. **Tenney Properties** will market and advertise the Property.
3. **Tenney Properties** will lease the Property to each tenant for no less than **two (2) nights** unless Homeowner approval is obtained. **Tenney Properties** will, at its discretion, discount the gross rent up to **fifteen percent (15%)**, in order to maximize revenues for the Homeowner. **Tenney Properties** must obtain permission from Homeowner for discounts higher than this amount.
4. **Tenney Properties** will lease the Property at the following rates:

Season - Summer – Nightly Rate	<b>Nightly Rate \$</b>
Non-Season - Winter/Fall/Spring – Nightly Rate	<b>Nightly Rate \$</b>
Weekly Rate – Nightly Rate x6 = 1 night FREE	<b>Weekly Rate is nightly x6 - 1 night FREE</b>
Monthly – Summer	<b>Monthly Rate \$</b>
Monthly – Winter/Fall/Spring	<b>Monthly Rate \$</b>

The rates listed above are determined reasonable based upon current Market conditions. The above rates may change, with homeowner approval, due to changes in the Market conditions. If Owner wants rates increased, it must be in writing to Tenney Properties prior to any new booking. No current booking's rates will be increased or affected.

5. **Tenney Properties** will enter into, as agent for Homeowner, a rental agreement with tenants for lease of Property. **Tenney Properties** will lease the Property using the Rental Agreement.
6. **Tenney Properties** will have each guest sign an agreement that holds them responsible for damages caused by guest.
7. **Tenney Properties** will initially supply all linens (including fitted sheet, flat sheet, and pillowcases) and towels (including bath towels, hand towels, and washcloths) for the Property. **A one-time set-up fee of \$300.00** will apply to stock your home with linens and supplies, do a simple clean, plus take pictures to market your home. **Tenney Properties** will maintain all linens and towels and replace as needed at no additional expense to homeowner, but will need to be returned to **Tenney Properties** if the owner should cancel the management agreement, or the Homeowner will be charged for any missing ones not returned. **Tenney Properties** or its agent will clean the Property, replace linens, towels, and cleaning supplies as required following tenant departure, and prepare the Property for the arrival of the next tenant. **Tenney Properties will also need to hold \$150.00 for an owner's reserve in their trust account, in case of emergencies, light bulbs, etc.. Any unused portion of just this \$150.00 Working Capital may be refunded upon cancellation of this agreement.** The other \$300.00 is non-refundable upon signing this agreement, regardless of when this agreement is cancelled, as the home is being marketed right away verbally and/or online to new prospective tenants.

8. This is an exclusive Marketing Agreement between **Tenney Properties** and Homeowner. Homeowner will not advertise or list Property with any other source other than **Tenney Properties, unless those tenants are sent to Tenney Properties to make the final reservation(s) (No Owner's personal VRBO, HomeAway, Craigslist, FaceBook, etc....Nowhere that does not book at Tenney Properties)**. **Tenney Properties** will solely advertise, list, and administer rental agreements for Property. And Homeowner will not rent the home themselves, and block out time if they are making money without involving Tenney Properties.
- a. In exchange for these services, Homeowner will pay **Tenney Properties** a commission of **thirty percent (30%)** of gross rents, for a stay that is **less than 30 days long**.
  - b. Homeowner shall pay **Tenney Properties** only **twenty-five percent (25%)** commission for a stay that is **30 to 89 days long**.
  - c. Homeowner shall pay **Tenney Properties** **twenty percent (20%)** of a monthly rental rate for long-term rentals, **a stay that is 90 days or longer**, as compensation for services provided to the Homeowner.
  - d. If a reservation is made due to that tenant/guest visiting a partner website, there may be an additional expense. **Tenney Properties** will not pass through an additional expense greater than 10% to Homeowner when this kind of 3<sup>rd</sup> party booking is acquired (such as AirBnB). It will be noted as a "Travel Agency Commission" on your owner's statement. If Homeowner wishes to opt out of this, Homeowner does have that option, but it may hinder a firm reservation, as the tenant/guest may not have made the reservation at all if they did not see Property on this other partner website. Property will be listed on these other sites unless noted in writing to **Tenney Properties** not to do so.

**Tenney Properties** shall calculate the commissions owed by Homeowner, and deduct those commissions from Homeowner's distributions each month.

9. **Tenney Properties** will start billing & distribute homeowner monies due **the WEEK of the Fifteenth (15<sup>th</sup>) day** of each month for all reservations that have departed from the Property the previous month, or on a monthly basis for those reservations that are over 30 days long (example: Reservations in January, are paid out the week of the 15<sup>th</sup> of February, generally mailed by the 20th.).
10. Homeowner will furnish and provide the Property as a short-term rental Property, according to the **Required Property Items** list, which is attached to this Agreement as Exhibit "B" and will keep unit in rent ready condition.
11. **Homeowner will immediately notify Tenney Properties of any Blackout Dates**, or any other encumbrance of the Property. If Homeowner requests Blackout Dates or any other encumbrance on dates that have been confirmed as already rented to a tenant by **Tenney Properties**, Homeowner will remain liable to **Tenney Properties** for a commission due on that terminated rental. If Homeowner requests a Blackout Date or the Property becomes un-rentable and requires a rental agreement to be terminated, Homeowner will assume all costs and damages caused and associated by that termination. In the event the Property is sold during the term of this Agreement, Homeowner agrees that such sale will be subject to all confirmed rentals and fully executed leases arranged by **Tenney Properties**, including management fees/commissions owed to **Tenney Properties**. **Tenney Properties** is not required to get permission from Owner to book the home if dates are not already blocked out, and the rate is within the 15% of the owner's requested rate on this contract. *If Homeowner blocks out more than 4 weekends in one year, service fees may incur.*
12. Homeowner will maintain, at Homeowner's expense, insurance and licensing for the rental of the Property, including loss of revenue due to fire, snow, flood, earthquake or any other act of God. **Tenney Properties** recommends Homeowner to maintain sufficient rental insurance, which will relocate tenant and pay a commission liability in the event Property becomes untenable. Homeowner will be liable for any and all costs (above those costs previously agreed to by tenant in Rental Agreement) to relocate tenant and any commission earned by **Tenney Properties**, in the event the Property becomes untenable. Homeowner will indemnify, defend, and hold harmless **Tenney Properties** from and against all causes of action, claims, damages, liens, demands, costs, expenses, and liabilities, including attorney's fees and court costs collectively arising in favor of any persons which, in whole or in part, arises out of or results from or is in any way related to any act or omission of Homeowner.
13. Homeowner will be responsible for costs of normal wear and tear at the Property, including remote batteries and all light bulbs. **Tenney Properties** will arrange for carpet cleaning, to be billed to Homeowner, when necessary to maintain carpets in good condition (minimum of once per year). If Property has a wood-burning fireplace, firewood will be supplied to the Property on an as-needed basis at a charge to the Homeowner for at least enough wood for a 2 night rental. An ANNUAL Chimney Sweep & Inspection is required, and is Owner's responsibility. A semi-annual deep cleaning of the Property & air filter change is required of the Homeowner as well. Homeowner will be notified each year of associated costs. **Tenney Properties** will arrange to complete the deep cleaning at the property unless notified by Homeowner that other arrangements have been made. If Homeowner performs the cleaning, the **Tenney Properties** deep cleaning checklist must be followed and completed. **Tenney Properties** will inspect the deep cleaning to insure quality and any incomplete tasks will be completed by **Tenney Properties** and billed to Homeowner. If a Homeowner stays at the Property, and tells **Tenney Properties** that the Homeowner will clean it themselves and leave the Property in Rent-Ready status, but **Tenney Properties** enters the Property after the Homeowner vacates and does not find the Property to meet **Tenney Properties'** cleaning standard, the Homeowner will be charged for a cleaner to

come to the Property and get the home into Rent-Ready condition at a rate of \$20.00 per hour. If **Tenney Properties** contracts for a maintenance issue, the owner may receive a fee of up to 15% additional charge, to the nearest higher \$5 mark of the invoice. 14. Any and all notices required or permitted under this Agreement shall be given in writing and personally delivered or sent by registered or certified mail, return receipt requested, postage pre-paid, addressed as set forth below:

To: **Tenney Properties**  
**c/o Amanda Lynn**  
**391 W. Deuce of Clubs, Suite D**  
**Show Low, AZ 85901**

**Homeowner's Mailing Address:**

[Redacted Address Lines]

- 15. If a party is delayed or hindered in, or prevented from the performance required under this Agreement due to war, acts of God, severe illness/death or other events beyond the reasonable control of a party, other than the payment of money, such party is excused from such performance for the period of delay. The period for the performance shall be extended for the period of such delay.
- 16. **Tenney Properties** will not pass through an additional commission expense greater than 10% to homeowner when 3<sup>rd</sup> party booking is acquired. It will be noted as a "Travel Agency Commission."
- 17. The prevailing party in any litigation arising hereunder, shall be entitled to its reasonable attorney fees and court costs, including fees and costs incurred through any applicable appeal process.
- 18. This Agreement shall constitute the entire agreement and understanding of the parties with respect to the subject matter thereof, and supersede all offers, negotiations and other agreements with respect thereto. Any amendment to this Agreement must be in writing and executed by the authorized representatives of both parties.

IN WITNESS WHEREOF, the parties hereby execute this Agreement on the date first written above.

(Homeowner)  
EACH Individual:

Tenney Properties:

**Signed:** X \_\_\_\_\_

**Broker Signed:** X \_\_\_\_\_

Printed Name: \_\_\_\_\_

**Date:** \_\_\_\_\_

Date: \_\_\_\_\_

**Agent Signed:** X \_\_\_\_\_

**Tenney Properties**

[Redacted Signature]  
**Signed (If 2<sup>nd</sup> Owner):** X \_\_\_\_\_



Printed Name: \_\_\_\_\_

Date: \_\_\_\_\_



&



Exhibit B

**Duties of the Owner: At the expense of the Owner, the Owner agrees to:**

- A. Personally pay all loan payments; real estate/property taxes; insurance premiums; homeowner’s assessments; utility charges and leased equipment charges, if any.
- B. Keep, or allow the Agent to keep the Unit furnished with suitable furnishings, linens, kitchen utensils & appliances, all consistent with Agent’s standards (toaster, coffee maker, electric can opener, pizza cutter, paper towel holder, colander-strainers, scissors, measuring cups, un-scratched pans & lids, baking pans etc.).
- C. Keep, or allow the Agent to keep the grounds cleared of unsightly weeds, debris, pine needles & fallen limbs, and **sign up for garbage service.**
- D. Keep, or allow the Agent to keep the grounds cleared of any snow accumulation when there is a tenant moving in, or if there is a tenant already in the unit.
- E. **The standard services furnished at the expense of the Owner include:**
  - 1. Provide the Unit furnished and equipped substantially, including lamps in each room.
  - 2. Provide at least the basic Top 50 Cable TV or the Top 120 Satellite TV service, with Local AZ Stations.
  - 3. Have at least 2 working TV’s in the home that have cable/satellite hooked up on each TV.
  - 4. Provide Local Telephone Service only (No long distance or international calling necessary, & it is the *Owner’s responsibility to get blocks on the phone line.*).
  - 5. Keep cleaned as needed, and get a yearly fireplace chimney cleaning by a professional (if applicable).
  - 6. Firewood stocked by Agent as needed for a flat fee of \$10 per night charged to the owner up to 2 nights.
  - 7. Have a working washer & dryer, & clean/new pillows, blankets, & comforters (NO Dry Clean Only) in the home. Blankets & comforters must be washed and have pillows replaced a minimum of twice a year at the owner’s expense.
  - 8. A housekeeping fee following an owner’s usage or owner’s guest’s usage as needed (Tenants pay their own cleanings).
  - 9. Handle all Hot Tub/Jacuzzi Maintenance (if applicable).
  - 10. Pay all winterizing fees (if applicable).
  - 11. Have the propane on a “keep-full” contract with the propane/gas company (if applicable), **and this includes propane tanks on BBQ’s (if applicable).**

**These terms are agreed upon by the Homeowner:**

**Today’s Date:** \_\_\_\_\_

Print Owner’s Name: \_\_\_\_\_

Print Second Owner’s Name: \_\_\_\_\_

X \_\_\_\_\_  
Main Owner’s Signature

X \_\_\_\_\_  
Second Owner’s Signature

**Owner’s SS # or Company Tax ID # with Your Company’s Name:** \_\_\_\_\_

Home Phone #: \_\_\_\_\_

Cell Phone #'s: \_\_\_\_\_

Work Phone #: \_\_\_\_\_ Fax Phone #: \_\_\_\_\_

E-Mail Address: \_\_\_\_\_

Second E-Mail Address (if you have one): \_\_\_\_\_

## Property Profile

### **Bed SIZES in Each Room (Not Room Sizes):**

Master Bedroom's Bed(s): \_\_\_\_\_

2<sup>nd</sup> Bedroom's Bed(s): \_\_\_\_\_

3<sup>rd</sup> Bedroom's Bed(s): \_\_\_\_\_

4<sup>th</sup> Bedroom's Bed(s): \_\_\_\_\_

5<sup>th</sup> Bedroom's Bed(s): \_\_\_\_\_

Other Beds (Including Sofa Sleepers): \_\_\_\_\_

**# of Bedrooms:** \_\_\_\_\_

**# of Bathrooms:** \_\_\_\_\_

### **Please CIRCLE which is Applicable to your Home:**

Washer/Dryer – Full Size or Stackable?

Pets Allowed: Yes or No ? (Dog/Cat/Big/Little/Any) \_\_\_\_\_

Fireplaces: Yes or No ? If yes: Wood, Gas, or Electric? \_\_\_\_\_

Air Conditioning: Yes or No ? If yes, FULL house unit or Window Unit? \_\_\_\_\_

Deck/Patio Area Outside: Yes or No ? Covered: Yes or No ? Front, Back, or Both? \_\_\_\_\_

Kitchen Table will Seat \_\_\_\_\_ People

Maximum Number of Guests in Home: \_\_\_\_\_

Square Footage of Home: \_\_\_\_\_

Year the Home was Built: \_\_\_\_\_

Type of Home (i.e. House, Condo, Duplex, Cabin): \_\_\_\_\_

# of Each: VCR's \_\_\_\_\_, DVD Players \_\_\_\_\_, Blu-Ray Players \_\_\_\_\_, TV's \_\_\_\_\_, Stereos \_\_\_\_\_.

Local Phone # Turned On at the Unit (REQUIRED): (928) \_\_\_\_\_ - \_\_\_\_\_

Internet Password Turned On at the Unit (REQUIRED): **Welcome\*\*\*\*** (please ask Property Manager about this.)\_

What would you like your home to be “nicknamed” on our website? (Generally, we use the Owner's Last Name and the Street Name or the Subdivision of the Property):

“ \_\_\_\_\_ ”



**Living:**

- |   |  |  |
|---|--|--|
| <input type="checkbox"/> Air Conditioning                     | <input type="checkbox"/> Futon Bunk Bed                            | <input type="checkbox"/> Pellet Stove  |
| <input type="checkbox"/> Air Mattress in Unit                 | <input type="checkbox"/> Futon Couch/Bed                           | <input type="checkbox"/> <b>Phone (with free local calls)</b>                                |
| <input type="checkbox"/> <b>Alarm Clocks (1/bed Required)</b> | <input type="checkbox"/> Garage (with 1 parking space)             | <input type="checkbox"/> Recliner  |
| <input type="checkbox"/> Allows Cats                          | <input type="checkbox"/> Garage (with 2+ parking spaces)           | <input type="checkbox"/> Rocking Chair (Wooden)  |
| <input type="checkbox"/> Allows Dogs                          | <input type="checkbox"/> <b>Iron (Required)</b>                    | <input type="checkbox"/> Sauna   |
| <input type="checkbox"/> Answering Machine                    | <input type="checkbox"/> <b>Ironing Board (Required)</b>           | <input type="checkbox"/> Sofa with Pull Out Bed  |
| <input type="checkbox"/> Book Library                         | <input type="checkbox"/> Jacuzzi Bathtub                           | <input type="checkbox"/> Sofa/Couch  |
| <input type="checkbox"/> Ceiling Fans                         | <input type="checkbox"/> Jacuzzi Spa                               | <input type="checkbox"/> <b>Vacuum (Bagless Required)</b>                                    |
| <input type="checkbox"/> Den                                  | <input type="checkbox"/> <b>Linens (provided by P.Mgr)</b>         | <input type="checkbox"/> <b>Washer &amp; Dryer (Required)</b>                                |
| <input type="checkbox"/> Fireplace (Electric)                 | <input type="checkbox"/> Loft                                      | <input type="checkbox"/> Wet Bar   |
| <input type="checkbox"/> Fireplace (Gas Log)                  | <input type="checkbox"/> No Phone <b>(Local Phone Recommended)</b> | <input type="checkbox"/> <b>Window A/C (in Living Room Only, Required if no Central A/C)</b> |
| <input type="checkbox"/> Fireplace (Wood)                     | <input type="checkbox"/> <b>SMOKE ALARMS (REQUIRED)</b>            | <input type="checkbox"/> Wood Burning Stove  |

**Kitchen:**

- |  |  |  |
|--|--|--|
| <input type="checkbox"/> <b>Blender (Required)</b>   | <input type="checkbox"/> Garbage Disposal                          | <input type="checkbox"/> <b>Pans &amp; Pots &amp; Skillets (Required)</b>                    |
| <input type="checkbox"/> <b>Can Opener (ELECTRIC is Required)</b>  | <input type="checkbox"/> <b>8 Piece Eating Utensils (Required)</b> | <input type="checkbox"/> Picnic Basket   |
| <input type="checkbox"/> Coffee Grinder  | <input type="checkbox"/> <b>Full Kitchen (Required)</b>            | <input type="checkbox"/> <b>Pizza Cutter, Cheese Grater, &amp; Pasta Strainer (Required)</b> |
| <input type="checkbox"/> <b>Coffee Maker (Regular One Required, Keurig Recommended too as added BONUS)</b> | <input type="checkbox"/> <b>Hand Mixer (Required)</b>              | <input type="checkbox"/> <b>Refrigerator (Required)</b>                                      |
| <input type="checkbox"/> Cookbook(s)   | <input type="checkbox"/> Ice Maker                                 | <input type="checkbox"/> <b>Toaster (Required)</b>   |
| <input type="checkbox"/> <b>Cookware/Spatulas/Wooden Spoons &amp; Baking Pans (Several Required)</b>       | <input type="checkbox"/> Kitchenette                               | <input type="checkbox"/> Wine Cooler (Mini-Fridge)   |
| <input type="checkbox"/> <b>Crock Pot (Required)</b>   | <input type="checkbox"/> <b>Measuring Cups (Required)</b>          | <input type="checkbox"/> Wine Rack   |
| <input type="checkbox"/> Dishwasher (Highly Recommended)   | <input type="checkbox"/> <b>Microwave (Required)</b>               |  |

## Entertainment:

- |   |  |   |
|---|--|---|
| <input type="checkbox"/> Blu-Ray Player       | <input type="checkbox"/> <b>DVD Player (This and/or Blu-Ray Required)</b>    | <input type="checkbox"/> Satellite TV ( <i>Circle which one:</i><br>Dish Network/DirecTV) |
| <input type="checkbox"/> Board Games          | <input type="checkbox"/> Desk  | <input type="checkbox"/> Stereo System  |
| <input type="checkbox"/> Books                | <input type="checkbox"/> <b>High Speed Internet (Wireless Only-REQUIRED)</b> | <input type="checkbox"/> Surround Sound Stereo  |
| <input type="checkbox"/> Cable TV (Cable One) | <input type="checkbox"/> Movies (DVD's/VHS Movies)                           | <input type="checkbox"/> <b>TV's (2) (2 Minimum Required)</b>                             |
| <input type="checkbox"/> Cassette Player      | <input type="checkbox"/> Ping-Pong Table                                     | <input type="checkbox"/> TV's (3)   |
| <input type="checkbox"/> CD Player            | <input type="checkbox"/> Pool Table  | <input type="checkbox"/> TV's (4 or More)   |
| <input type="checkbox"/> Dart Board           | <input type="checkbox"/> Puzzles   | <input type="checkbox"/> VCR  |

## Outdoor:

- |  |   |  |
|--|---|--|
| <input type="checkbox"/> Balcony                                   | <input type="checkbox"/> Hammock  | <input type="checkbox"/> Porch (Front Porch Area)                  |
| <input type="checkbox"/> Basketball Hoop                           | <input type="checkbox"/> Horseshoes Game Set  | <input type="checkbox"/> Private Pool                              |
| <input type="checkbox"/> <b>BBQ Grill</b><br><b>*(Electric)</b>    | <input type="checkbox"/> Jacuzzi Spa/Hot Tub (Outdoors)   | <input type="checkbox"/> <b>Snow Shovel</b><br><b>(Required)</b>   |
| <input type="checkbox"/> <b>BBQ Grill</b><br><b>*(Gas/Propane)</b> | <input type="checkbox"/> Ladder   | <input type="checkbox"/> Swing Outside for 2 People                |
| <input type="checkbox"/> Bench (Park Bench)                        | <input type="checkbox"/> Outdoor Shower   | <input type="checkbox"/> Table Outside <b>(Highly Recommended)</b> |
| <input type="checkbox"/> Bird Bath                                 | <input type="checkbox"/> <b>Patio Chairs (Minimum 4 Required)</b>   | <input type="checkbox"/> Tennis                                    |
| <input type="checkbox"/> Bird Feeder(s)                            | <input type="checkbox"/> Patio Chairs (5+)  | <input type="checkbox"/> Umbrella (Large for Patio)                |
| <input type="checkbox"/> Deck (Back Deck)                          | <input type="checkbox"/> Ping Pong Table  | <input type="checkbox"/> Volleyball Net Set Up                     |
| <input type="checkbox"/> Firepit for Campfires                     |   |  |
| <input type="checkbox"/> Glider on Porch/Deck                      | <b>***NOTE BBQ is REQUIRED unless complex offers a free one for tenant use: Propane or Electric, no charcoal.</b> |  |

## Geographic:

- Close to Golf Course
- Close to Lake
- Close to Town
- Directly Next to a LAKE
- On the Golf Course
- Secluded

**Convenience:**

- Area Fitness Center Nearby
- Basketball Court Nearby
- Exercise Room (In the Community)
- Golf Course Nearby
- Grocery Nearby
- Hot Tub (IN Community)
- Medical Services Nearby
- Movie Theatres Nearby
- Pool (IN the Community)
- Tennis Court (IN the Community)
- Within a Few Blocks of a Lake

\*\*\*\*\*BROOM, DUSTPAN, & MOP (PREFERABLE WET JET MOP WITH CLEANERS & PADS) ARE ALL REQUIRED, ALONG WITH WINDEX & DISHWASHER SOAP, & Salt & Pepper... ALSO, YOU NEED A FIRE EXTINGUISHER, ONE IN THE KITCHEN AND ONE NEAR THE MASTER BEDROOM, & a smoke detector in each room. IF YOU HAVE ANY SORT OF PROPANE/GAS IN THE HOME, YOU WILL NEED A CARBON MONOXIDE DETECTOR(S). Central A/C or at least a Window vented A/C are now required.\*\*\*\*\*

Other Amenities: \_\_\_\_\_

\_\_\_\_\_

**Homeowner's Signature:** X \_\_\_\_\_

**Date:** \_\_\_\_\_

**Please notify Tenney Properties in writing with any changes to these amenities.**

Tenney Properties  
 Attn: Vacation Rentals/Amanda Lynn  
 391 W. Deuce of Clubs, Suite D  
 Show Low, AZ 85901

Office Phone: (928) 532-1174, Option 3    Cell: (928) 205-8466

E-Mails: [RESERVATIONS@PinetopVacationRentals.com](mailto:RESERVATIONS@PinetopVacationRentals.com)  
 or [RadioALynn@yahoo.com](mailto:RadioALynn@yahoo.com)

Website: [www.PinetopVacationRentals.com](http://www.PinetopVacationRentals.com)

