

## COMPANY REFERENCES/CLIENT PROFILE INFORMATION

Submit a completed client profile information sheet for each company reference. Provide a minimum of three (3) references.

- (1) Client Name: \_\_\_\_\_
- (2) Address: \_\_\_\_\_
- (3) City, State, Zip Code: \_\_\_\_\_
- (4) Project Manager: \_\_\_\_\_(5)  
Telephone Number: \_\_\_\_\_
- (6) E-mail: \_\_\_\_\_
- (7) Number of Employees in Client Organization: \_\_\_\_\_
- (8) Project Scope of Services/Goals: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- (9) Contract Award Date: \_\_\_\_\_ Cutover Date: \_\_\_\_\_
- (10) Initial Contract Amount: \$\_\_\_\_\_ Final Contract Amount: \$\_\_\_\_\_
- (11) Describe how subject solicitation goals were met. What was the outcome of the project? Attach additional pages, as necessary.  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- (12) Discuss significant obstacles to implementation and how those obstacles were overcome:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- (13) Is the client still utilizing your company for subject solicitation?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
- (14) What was the cost/financing structure of the contract? \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_