

SAMPLE PROJECT IDENTIFICATION MEMO

Section A: Project Overview
<ol style="list-style-type: none"> 1. Project description: 2. Alignment with CPS: 3. Development Impact and/or Operational Priorities: 4. Total Capex / Opex Estimates: 5. Describe potential market size i.e. potential for replication: 6. Describe the nature and scope of the potential spin off ADB transaction support:
Section B: Financing Arrangements
<ol style="list-style-type: none"> 1. Availability Payments (AP): (provide evidence of the government's willingness to support the project through APs, if any, e.g. government decree, comfort letter issued by the Ministry of Finance, the project is included in the government strategic pipeline of PSP/PPP projects) 2. User fee: (Confirm if demand and affordability analysis has been carried out) 3. Currency of Project revenue: 4. Potential Private Partners, if identified:
Sector C: Client Information
<ol style="list-style-type: none"> 1. Client Name (Counterparty): (Is the client an SOE? For existing ADB clients, describe current exposure and associated ADB product/service) 2. Client credit rating, if available: 3. Risk Profile: (Client's project experience, market risk, other information)
Section D: Proposed TA support
<ol style="list-style-type: none"> 1. Scope and Duration of the activities to be proposed the TA: 2. Estimated inputs and cost: 3. Availability of Co-financing: 4. Proposed Team Members:
Section E: Developing Member Country (DMC)
<ol style="list-style-type: none"> 1. DMC name: 2. Population and GDP per capita: 3. DMC sovereign rating:
Section F: PPP Framework
<ol style="list-style-type: none"> 1. Existence of dedicated PPP laws: 2. Existence of dedicated PPP unit: (if yes, describe key responsibilities) 3. Eligible infrastructure sectors: 4. Foreign investor participation restrictions: 5. Government support: (if available, describe the nature e.g. PDF, AP support, etc.) 6. No of projects that reached commercial or financial Close:
Section G: For Private Sector deals only:
<ol style="list-style-type: none"> 1. Potential lenders/capital investors: 2. Project IRR: 3. Target Return on Equity: 4. Min/average Debt-Service Coverage Ratio: 5. Debt to Equity Ratio: 6. Debt/EBITDA Ratio:

Attachments: *(Other information that may be available in relation to the proposed project)*